# **WELCOME**

2011 Annual Meeting of Stockholders May 4, 2011

James J. Brownson, Chairman



# QCR Holdings, Inc.

Brief Financial Review

Key Industry Issues

QCR Holdings, Inc. Strategic Direction



### **SEC Disclosure**

Some of the information we will be providing today falls under the guidelines for forward-looking statements as defined by the SEC.

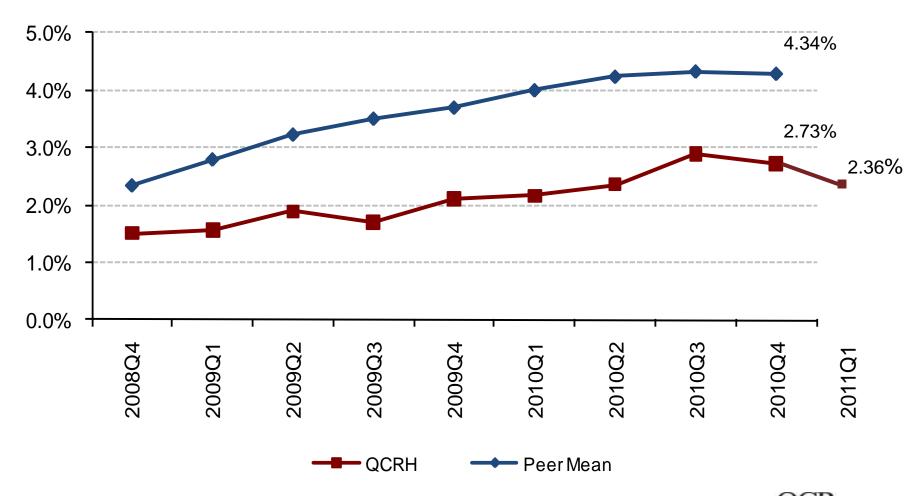
As part of these guidelines, we must point out that any statements made during this meeting that discuss our hopes, beliefs, expectations or predictions of the future are forward-looking statements, and our actual results could differ materially from those projected. Additional information on these factors is included from time to time in our 10-K and 10-Q filings which can be obtained by contacting the Company or the SEC.

### **Summary of Financial Results 2006 - 2010**

<u>-</u>					
	2006	2007	2008	2009	2010
Net interest income	\$29,896	\$34,352	\$44,128	\$50,662	\$49,864
Non-interest income	\$10,998	\$13,499	\$14,426	\$15,547	\$15,406
Non-interest expense	(\$34,063)	(\$35,734)	(\$42,334)	(\$46,937)	(\$48,549)
Income before provisions	\$6,831	\$12,117	\$16,220	\$19,272	\$16,721
Provision expense	(\$3,284)	(\$2,336)	(\$9,222)	(\$16,976)	(\$7,464)
Income before taxes	\$3,547	\$9,781	\$6,998	\$2,296	\$9,257
Income taxes	(\$724)	(\$2,893)	(\$1,735)	(\$247)	(\$2,449)
Income from continuing operations	\$2,823	\$6,888	\$5,263	\$2,049	\$6,808

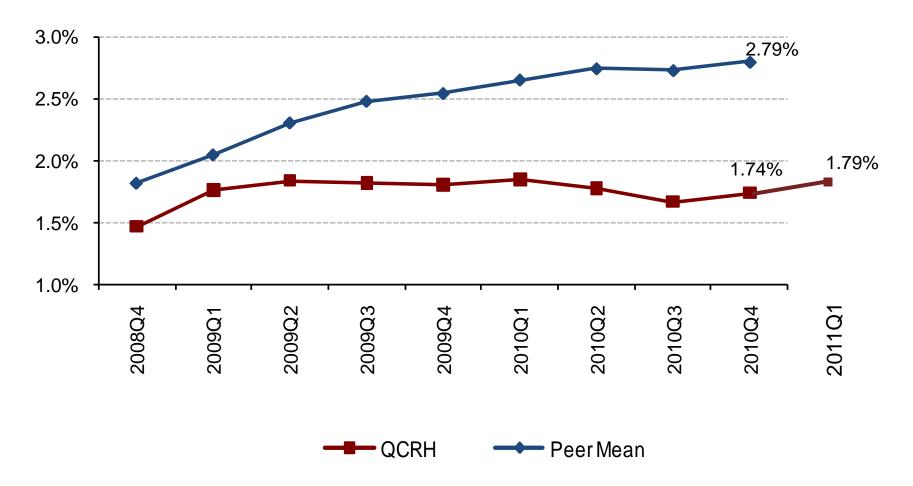


### **NPAs / Total Assets**



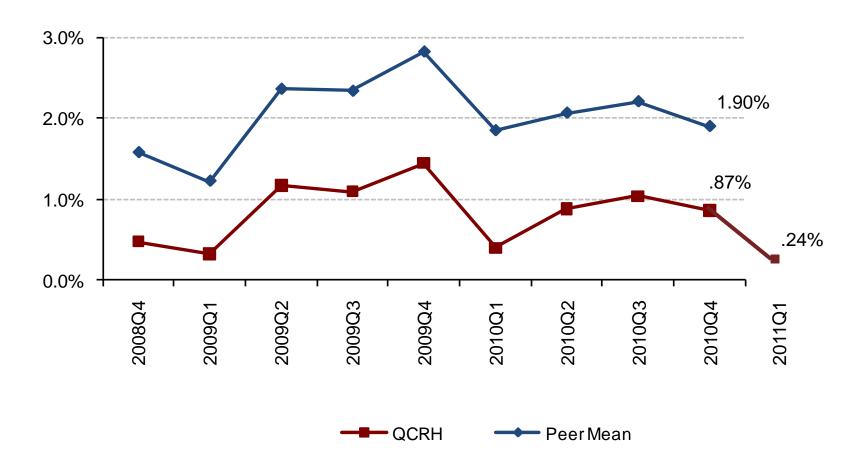


### Reserves / Loans



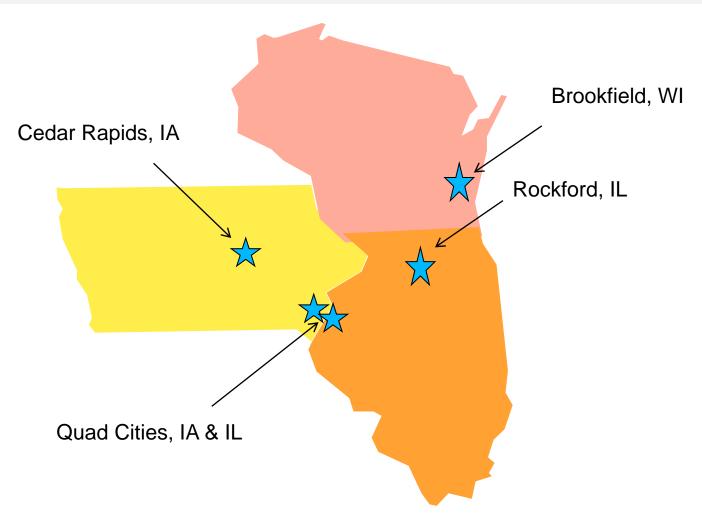


# **NCOs / Average Loans**





# QCR Holdings, Inc. Subsidiary Locations





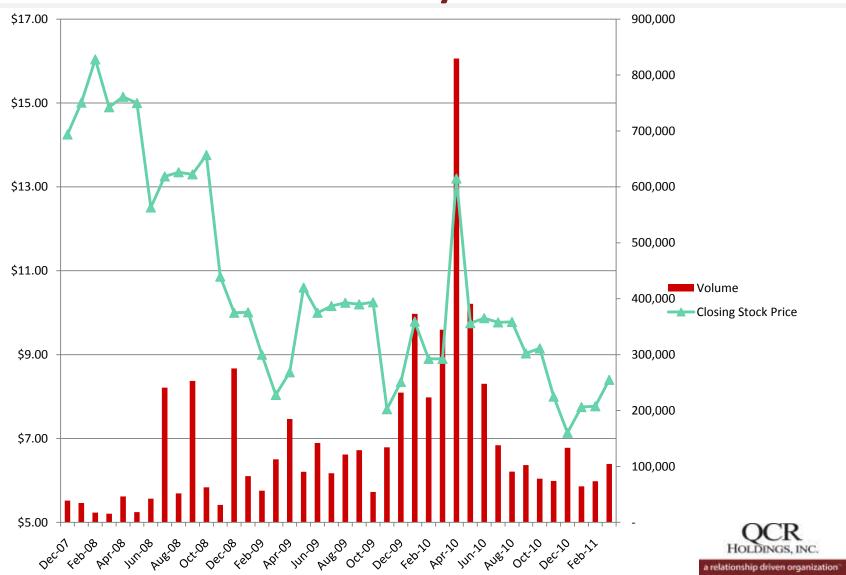
## First Quarter 2011 Market Composites\*

	Total F Quarter	Total Return Quarter One Year	
<u>Stocks</u>			
Dow Jones Industrial Average	7.07%	16.49%	
Standard & Poor 500	5.92%	15.65%	
Large-Cap Core	5.41%	13.47%	
Multi-Cap Core	6.07%	16.69%	
U.S. Diversified Equity Fund Average	6.04%	17.65%	
<u>Bonds</u>			
Short-Intermediate U.S. Government	0.10%	2.59%	
Intermediate U.S. Government	0.03%	3.68%	
Short-Intermediate Municipal Debt	0.39%	1.86%	
Intermediate Municipal Debt	0.62%	2.08%	

<sup>\*</sup> Source: Barrons - Lipper Mutual Funds Quarterly - 4/9/11



# QCR Holdings, Inc. Closing Stock Price and Volume Last 3 years



# Closing Price - QCR Holdings, Inc. and NASDAQ Bank Index Last 3 years

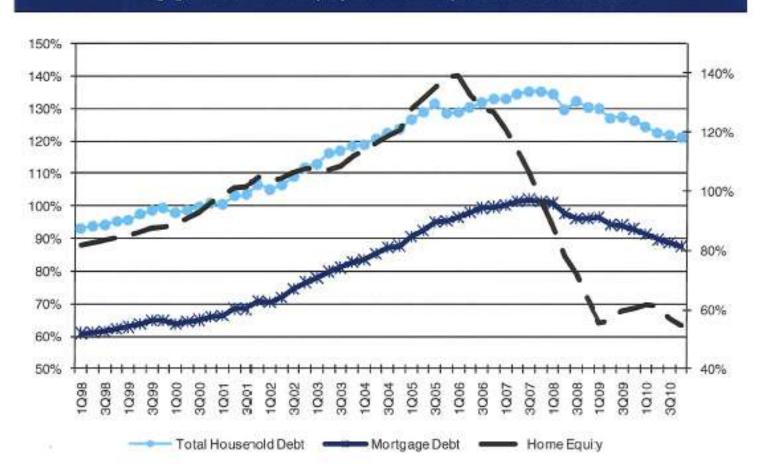


# Closing Price - QCR Holdings, Inc. and S&P 500 Index Last 3 years



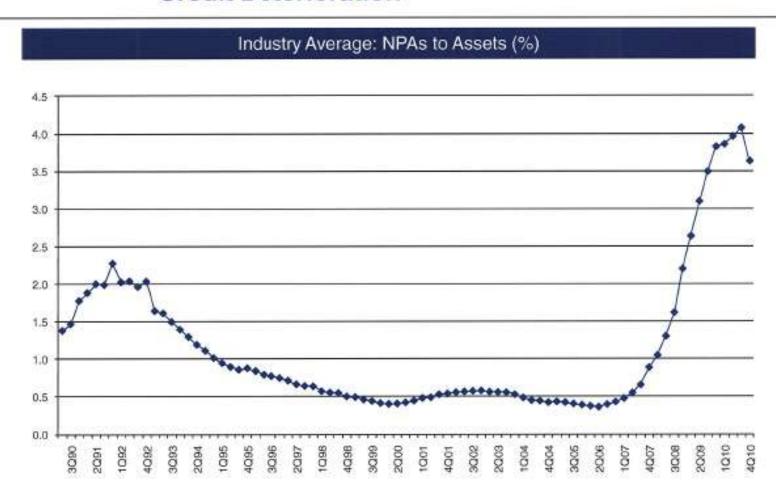
### Consumer De-Leveraging Has Continued

#### Mortgage Debt & Home Equity as a % of Disposable Personal Income





#### **Credit Deterioration**

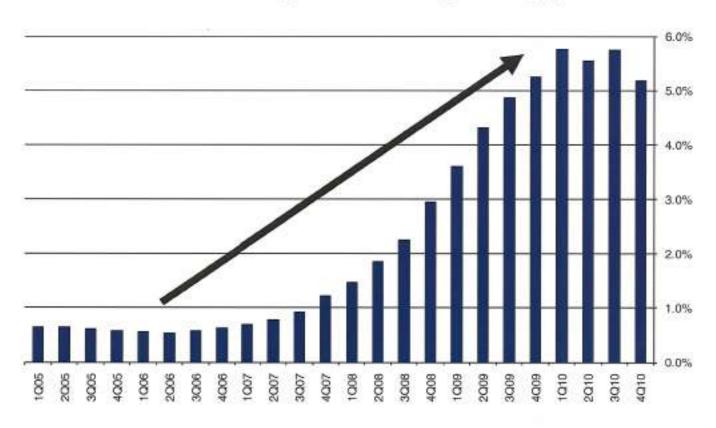




### Non-Performing Assets Have Shown Signs of Stabilization

Non-Performing Assets to Average Loans were on the rise for the banking industry from 1Q06 – 1Q10.

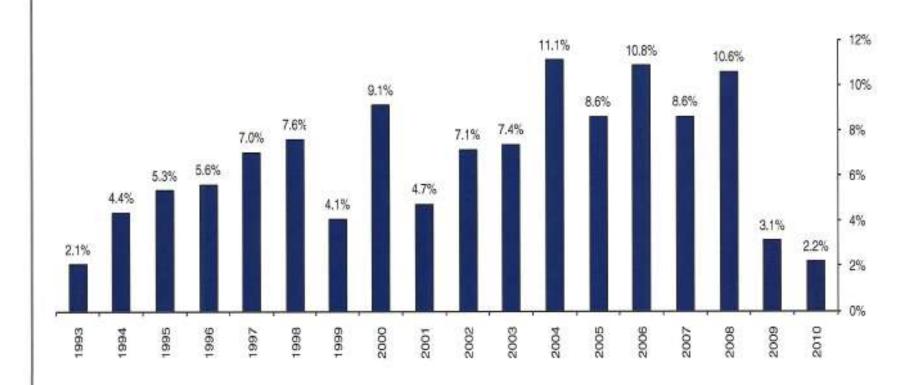
#### Non-Performing Assets to Average Loans (%)





### **Deposit Growth Has Slowed Dramatically**

#### Annual Change in Deposits (%)





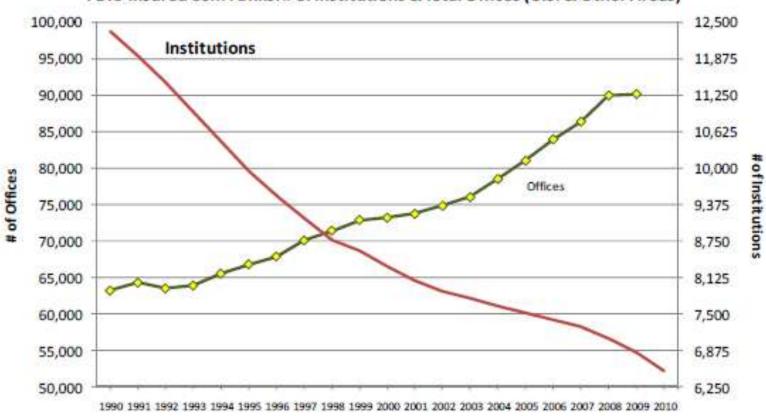
### **How Much TARP is Left?**

KOWE LOD TO LOVED	#	
KBW TARP TRACKER:	Companies	\$ B
Initial TARP Investment	707	204.9
Complete Repayments	116	(178.6)
CDCI Conversions	28	(0.4)
Partial Repayments	13	(0.2)
TARP Losses	4	(2.6)
Remaining TARP Investment	559	23.3
	#	
TARP Warrant Dispositions:	Companies	\$ B
Repurchased	86	3.6
Auctioned	18	3.8
	104	7.4



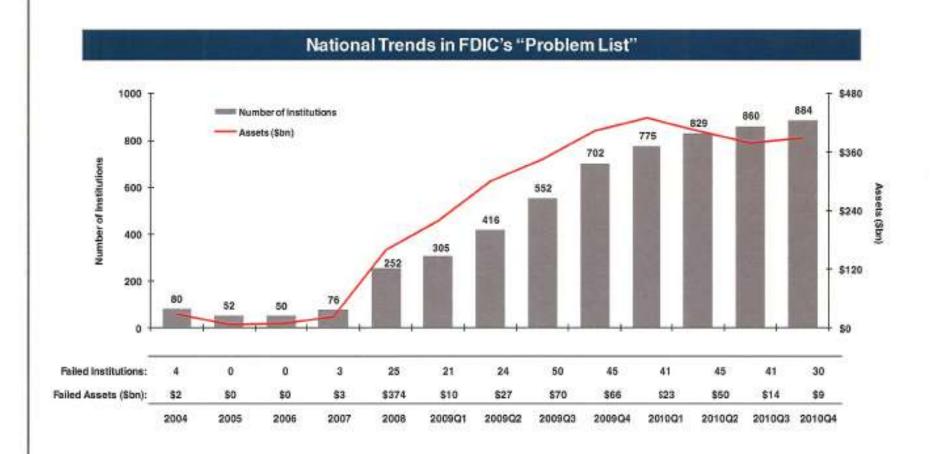
## Bricks & Mortar







### **FDIC Opportunity Pipeline Builds**





# Recent Bank & Thrift Failures

#### 316 Bank & Thrift Failures (January 2009 - February 2011)



Map Legend: \$ in deposits for falled institutions definiated by pimpoint shape (through 2/28/2011)

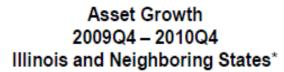
- In excess of \$5B (7 institutions)
- \$1B \$58 (37 institutions)
- ▲ \$100M \$18 (200 institutions)
- O Under \$100M (72 Institutions)

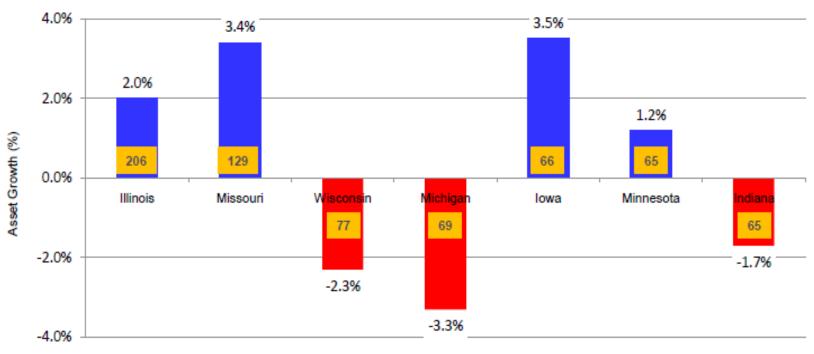


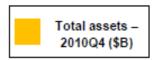


#### Banks in Iowa and Missouri experienced the greatest asset growth in the region in 2010

#### Wisconsin Banking Industry Overview







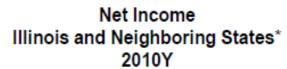
<sup>\*</sup>Excludes institutions with >\$20B assets Source: SNL Financial

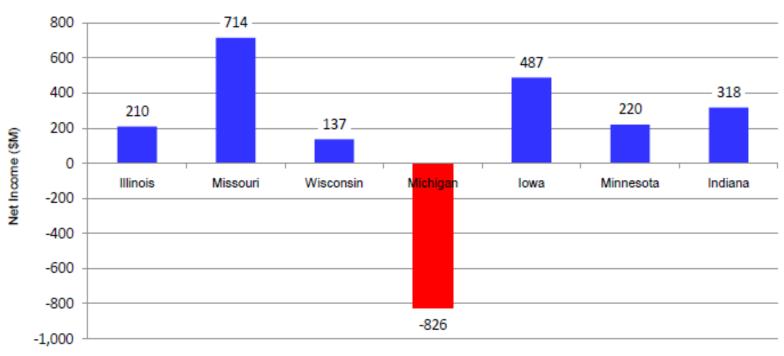




# Earnings improved in all states in the region, with the greatest dollar improvement in Illinois and Michigan

#### Net Income







<sup>\*</sup>Excludes institutions with >\$20B assets

Source: SNL Financial



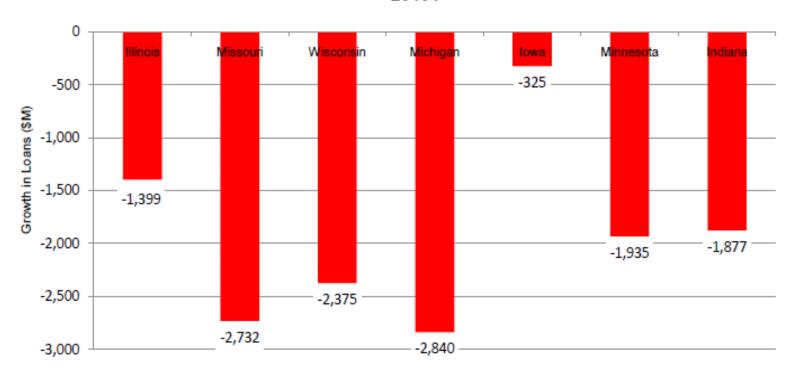
<sup>\*\*</sup>Net income in 2009 was negative



# Loans and leases declined across the entire region, with the greatest drop in Michigan

#### Growth in Loans and Leases

# Growth in Loans and Leases Illinois and Neighboring States\* 2010Y





\*Excludes institutions with >\$20B assets

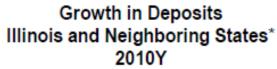
Source: SNL Financial

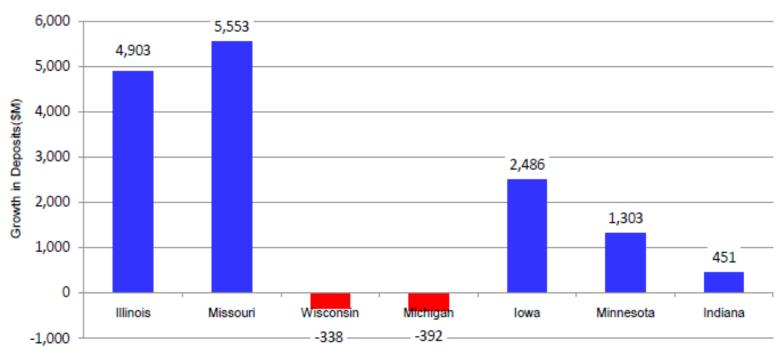


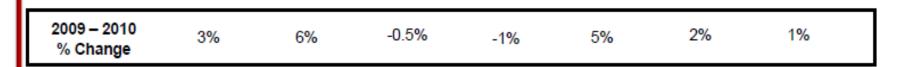


Deposit growth was most significant in Missouri, up more than \$5 billion from 2009 to 2010

#### **Growth in Deposits**







\*Excludes institutions with >\$20B assets Source: SNL Financial

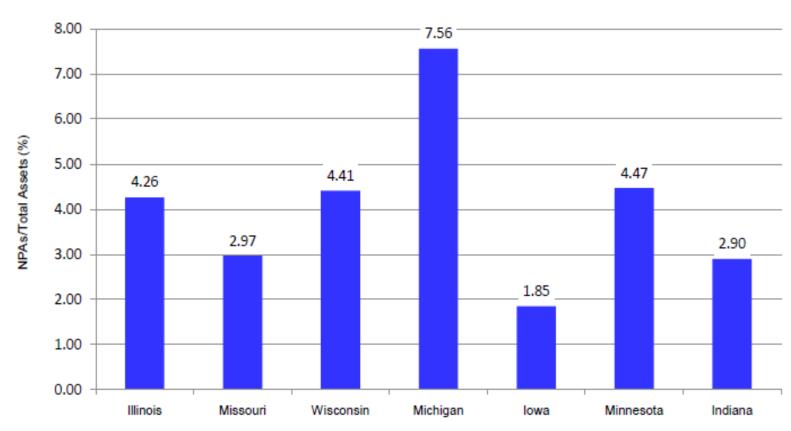






#### NPAs/Total Assets

NPAs / Total Assets
Illinois and Neighboring States\*
2010Y



\*Excludes institutions with >\$20B assets

Source: SNL Financial

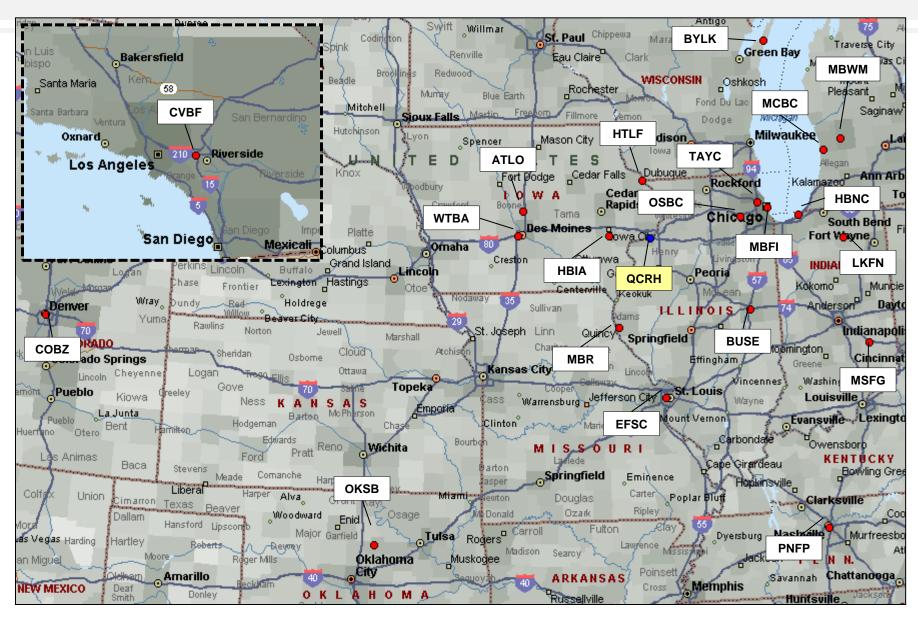


# **Proxy Peer Group**

General Information:				
			_	
Institution		Ticker	Assets	
QCR Holdings, Inc.		QCRH	1,837	
Peer Group:				
MB Financial, Inc.		MBFI	10,320	
CVB Financial Corp.	1)	CVBF	6,498	
Pinnacle Financial Partners, Inc.	1)	PNFP	4,821	
Taylor Capital Group, Inc.		TAYC	4,484	
Heartland Financial USA, Inc.		HTLF	3,999	
First Busey Corporation		BUSE	3,605	
Enterprise Financial Services Corp		EFSC	2,806	
Southwest Bancorp, Inc.	1)	OKSB	2,779	
MainSource Financial Group, Inc.	1)	MSFG	2,768	
Lakeland Financial Corporation (	1)	LKFN	2,749	
CoBiz Financial Inc.	1)	COBZ	2,413	
Old Second Bancorp, Inc.		OSBC	2,124	
Hills Bancorporation		HBIA	1,931	
Macatawa Bank Corporation		MCBC	1,578	
Mercantile Bank Corporation (*)	1)	MBWM	1,577	
Horizon Bancorp	1)	HBNC	1,382	
West Bancorporation, Inc.		WTBA	1,305	
Baylake Corp.	1)	BYLK	1,019	
Ames National Corporation	1)	ATLO	1,004	
Mercantile Bancorp, Inc.		MBR	929	
Average:			3,005	
Median:			2,581	



# Proxy Peer Group – Headquarters Map



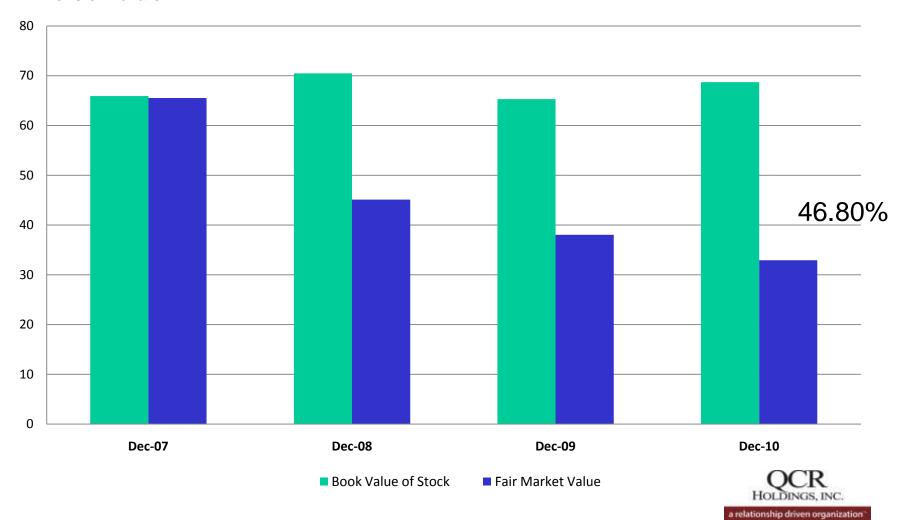
# **Peer Comparisons**

	<b>QCRH</b>	<u>Average</u>	<u>Median</u>
Assets	\$1.8 Billion	\$ 3 Billion	\$2.6 Billion
Total Capital	13.7%	14.3%	15.2%
TCE	3.56	6.38	6.87
Texas Ratio	33.6	58.8	35.3
NPAs/Assets	2.7	4.3	3
ROE	5	(7)	6
Efficiency	68	64	64
Price/Tangible Book	0.6	1.4	1.4



### **Book Value Per Share vs. Market Value Per Share**

#### In Millions of Dollars



### **Issues Impacting Market Value Per Share**

- Low Tangible Common Equity Ratio More Common Shares?
- Treasury Capital of \$38.2 Million How will it be Redeemed?
- Asset Quality Questions Have NPA's Peaked?
- "Normalized" Earnings When and What?
- Low Trading Volume Difficult for New Shareholders to "Buy-In".



# QCR Holdings' Strategic Direction

### Tell the Story:

- Very Positive Asset Quality Results
- Grow TCE and Fund Treasury Capital without Common Equity Raise.
- Focus on Growing EPS Faster than we Grow Assets
- Expanded Investor Relations Program to Attract New Shareholders
- <u>Execute</u> on what is Possible in the Quad Cities, Cedar Rapids, and Rockford Communities and with our Leasing Subsidiary – m2 Lease Funds
- Repeat!





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