



NEWS RELEASE

# Schneider Logistics customers realize incredible savings, averaging 107% ROI

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Schneider three-year average 4PL supply chain savings rise dramatically for shippers taking advantage of flexible, reliable solutions

GREEN BAY, Wis.--(BUSINESS WIRE)-- In a supply chain landscape defined by complexity and rising costs, Schneider is flipping the script. The company's latest performance analysis reveals an impressive 107% three-year average return-on-investment (ROI) for customers using its fourth-party logistics (4PL) solutions.

Compared to prior years, the current three-year average ROI is up more than 25%, highlighting the value shippers can unlock in today's market by working with Schneider National, Inc. (NYSE: SNDR), a premier multimodal provider of transportation, intermodal and logistics services.

"At Schneider, we've built a team that includes some of the most talented logistics professionals in the industry. Our account managers don't just manage freight, they help customers reduce risk, improve performance and unlock efficiencies across their supply chains. It's about making things easier and delivering real value," said Schneider Executive Vice President and Group President of Transportation and Logistics Jim Filter. "In fact, over the past three years, our managed logistics customers have seen an average return of \$2.07 for every dollar they've invested with us. That kind of impact speaks for itself — our services often pay for themselves."

Schneider's comprehensive logistics solution is helping customers like Rheem, a leading manufacturer of commercial heating and cooling equipment, achieve greater supply chain agility. As Rheem Director of Global Transportation Adnan Zjajo, explains: "Some of the biggest results we were able to gain by having this relationship with Schneider was really speed to react, speed to market."

Instead of taking months to negotiate new rates with a hundred carriers, Rheem and other Logistics customers are now able to get bids from a broader network of over 21,000 carriers and follow up in real time with only one point of contact.

## Uncovering supply chain savings

As a 4PL provider, Schneider manages and integrates all aspects of a company's supply chain, often coordinating multiple third-party logistics providers (3PLs) to deliver a seamless solution.

From inbound materials and parts to delivering finished products, Schneider's Logistics services examine and optimize customers' entire supply chain with:

- Technology tools. Providing a **Transportation Management System (TMS)** that equips supply chain experts with features and insights needed to streamline processes and drive efficiencies and growth.
- People who know supply chains **inside and out**. Schneider experts have an average of 15 years of logistics experience. The teams execute 70 orders per full-time equivalent employee per day, providing vast amounts of information to produce learnings across industries and verticals.
- Data and analysis. With access to the **latest data and innovative solutions**, Schneider's business intelligence dashboards empower shippers to optimize their network and uncover more cost-saving opportunities, beyond simply chasing lower carrier rates.

## Expanding beyond efficiency and growth

ROI is just one way Schneider delivers value. With one of the broadest portfolios in the industry, **90 years of industry leadership** and 99.99% theft-free loads, Schneider has the network and talent to enhance safety, reduce risk and help shippers win.

Working with Schneider gives shippers confidence, thanks to experts who understand their business and will help stop problems before they start — saving time, money and headaches. To learn more about how our Logistics team can increase supply chain efficiency and decrease costs, visit [Schneider.com/freight-shipping-solutions/logistics-solutions](https://www.schneider.com/freight-shipping-solutions/logistics-solutions) or contact our Logistics experts today.

## About Schneider

Schneider is a premier multi-modal provider of transportation and logistics services. Offering one of the broadest portfolios in the industry, Schneider's solutions include **Regional and Long-Haul Truckload, Expedited, Dedicated, Bulk, Intermodal, Brokerage, Warehousing, Supply Chain Management, Port Logistics and Logistics Consulting**.

Schneider has been safely delivering superior customer experiences and investing in innovation for 90 years. The company's digital marketplace, **Schneider FreightPower®**, is revolutionizing the industry giving shippers access to an expanded, highly flexible capacity network and provides carriers with unmatched access to quality drop-and-hook freight – Always Delivering, Always Ahead.

For more information about Schneider, visit [Schneider.com](https://www.schneider.com) or follow the company socially on **Facebook, LinkedIn** and **X**: @WeAreSchneider.

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