



ASSET SERVICES

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CBRE



ASSET SERVICES OVERVIEW



Property Management

- Increased NOI and enhanced investment performance



Real Estate Accounting Services

- Timely and accurate financial information



Technical Services

- Safe, efficient and well-maintained assets



Project Management

- Construction projects on time and on budget

ASSET SERVICES OVERVIEW

2.6 BSF
Under Management

12,000 Employees
Worldwide

3,700 Investor/Owner
Clients

100,000 Occupier
Clients (Tenants)

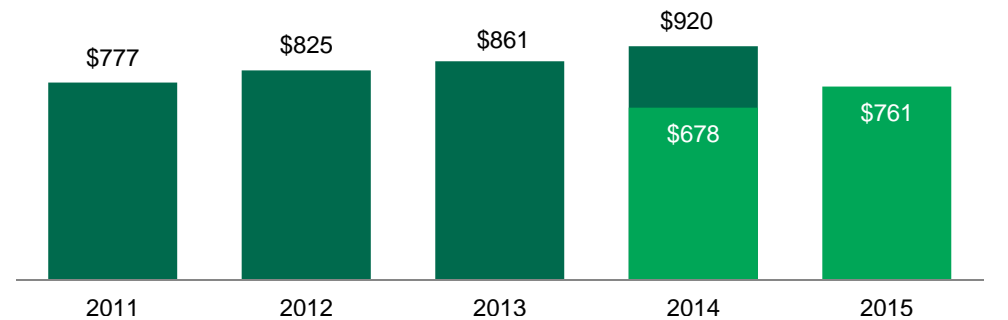
2,500 Accounting
Professionals Worldwide

2 Million Invoices
Processed Annually

CBRE

Historical Revenue

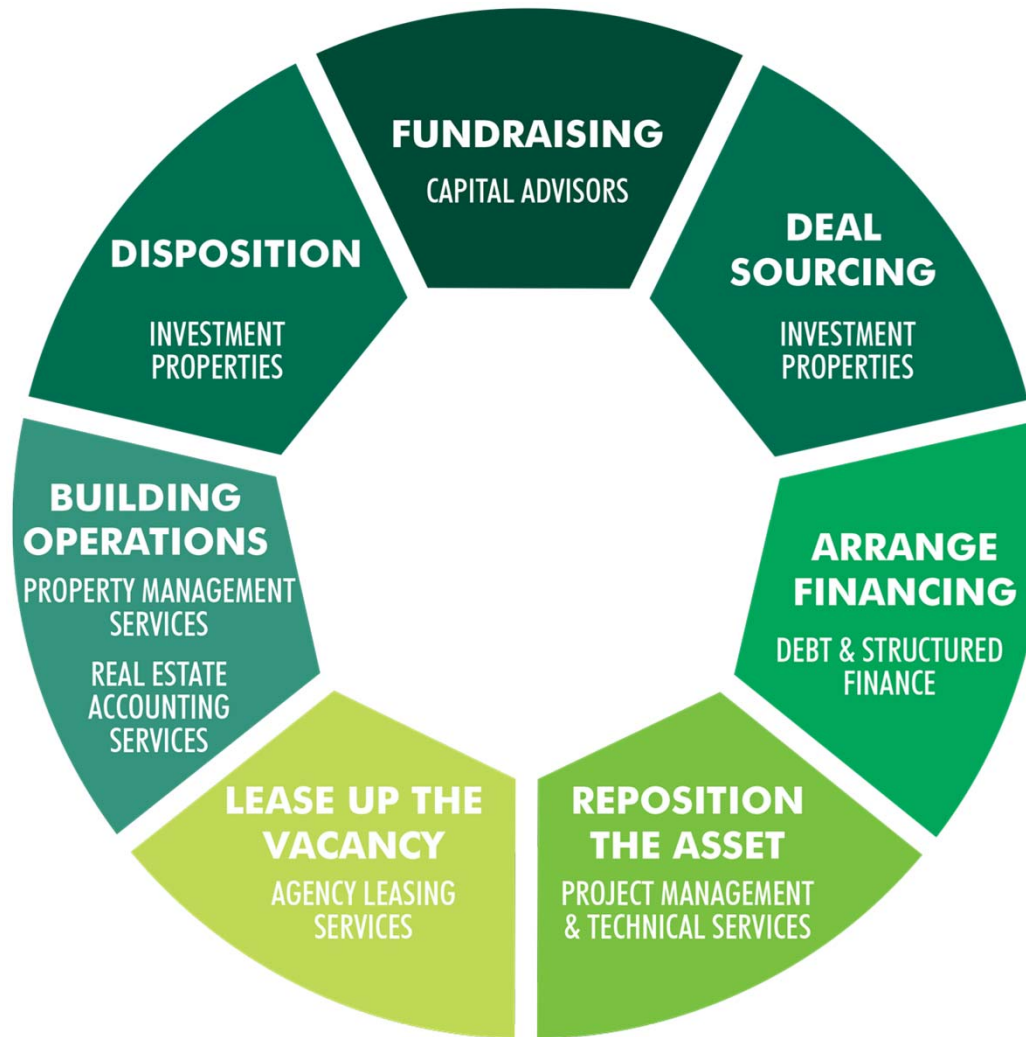
\$ in millions



Representative Clients



INVESTOR VALUE CHAIN



GROWTH STRATEGY



**CRE
Funds**



**Scale of
Operations**



**Consistent
Execution**



**Unbundled
Services**



**Premier
Properties**



**Strategic
Accounts**



**Procurement and
Sourcing Scale**

GROWTH IN CRE FUND INDUSTRY

- **CRE Funds own 25%** of commercial property in the world
 - Ownership has increased at **14% CAGR** over five years
- **\$2.48 trillion** in global assets under management (AUM)
 - Top 15 funds account for **44% of AUM**

Note: Source Institutional Real Estate Investor (IREI)

CBRE STRENGTHS | STRATEGIC ACCOUNTS

IREI AUM



■ Current Clients

EQUITY COMMONWEALTH PORTFOLIO | U.S.



CBRE Role

- Property Management
- Real Estate Accounting Services
- Engineering
- Leasing
- Sales
- Strategic Accounts

41M SF

Office Portfolio

1,800 Occupier

Clients

240 Properties

in the Portfolio

Significant OpEx Savings

Achieved

TOUR FIRST TOWER | PARIS, FRANCE



CBRE Role

- Property Management
 - Premier Services
-

1M SF

Office Building

Tallest Building

in France

OpEx Savings

Achieved

Systems and Innovation

Focus
