Aptar’s Virtual

Capital Markets Day

A Resilient Market Leader

Executive Committee
September 10, 2021

Aptar

Welcome

Matt DellaMaria

Senior Vice President, Investor Relations and Communications

Speakers & Agenda

- **A Resilient & Growing Company**
  Stephan Tanda, President and CEO
- **Human Capital: Adaptability, Retention and Recruiting**
  Shiela Vinczeller, Chief Human Resources Office
- **The Asia Imperative**
  Xiangwei Gong, President, Aptar Asia
- **Aptar Pharma: From Formulation to Patient**
  Gael Touya, President, Aptar Pharma
- **Aptar Beauty + Home: Innovative, Agile Sustainability Partner**
  Marc Prieur, President, Aptar Beauty + Home
- **Aptar Food + Beverage: Partner of Choice for Sustainable, Consumer-Focused Solutions**
  Hedi Tlili, President, Aptar Food + Beverage
- **Panel Discussion on the Collective Strengths of Aptar**
  Stephan Tanda, Bob Kuhn, Gael Touya, Marc Prieur, Hedi Tlili
- **Financial Performance and Long-Term Targets**
  Bob Kuhn, Executive Vice President and Chief Financial Officer
- **Q&A**

Forward Looking Statements & Non-GAAP Financial Measures

This presentation includes forward-looking statements. Forward-looking statements are made pursuant to the safe harbor provisions of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 and are based on management's beliefs and assumptions in light of information currently available to management. Accordingly, the Company's actual results may differ materially from those expressed or implied in such forward-looking statements due to known or unknown risks and uncertainties that exist in the Company's operations and business environment, including, among other factors, those described in documents filed by the Company with the Securities and Exchange Commission, specifically its Form 10-Ks and 10-Qs. The Company does not assume any obligation to update, amend or clarify such statements to reflect new events, information or circumstances after the date of this presentation.

During this presentation, certain non-GAAP financial information will be presented, including Adjusted EBITDA (Adjusted Earnings Before Net Interest, Taxes, Depreciation and Amortization) and Core Sales Growth (Sales growth excluding acquisitions and currency effects) among others. Adjusted EBITDA excludes restructuring costs, acquisition costs, and non-recurring purchase accounting adjustments.

A reconciliation of those numbers to GAAP financial measures is available on the company's website at www.aptar.com on the Investor's page (click on Events & Presentations / Presentations).

Aptar's Executive Committee

Stephan B. Tanda
President and CEO

Shiela Vinczeller
Chief Human Resources Officer

Robert Kuhn
Executive Vice President and CFO

Xiangwei Gong
President, Aptar Asia

Kimberly Chainey
Executive Vice President, General Counsel

Gael Touya
President, Aptar Pharma

Marc Prieur
President, Aptar Beauty + Home

Hedi Tlili
President, Aptar Food + Beverage

A Resilient & Growing Company

Stephan B. Tanda

President & CEO

Aptar

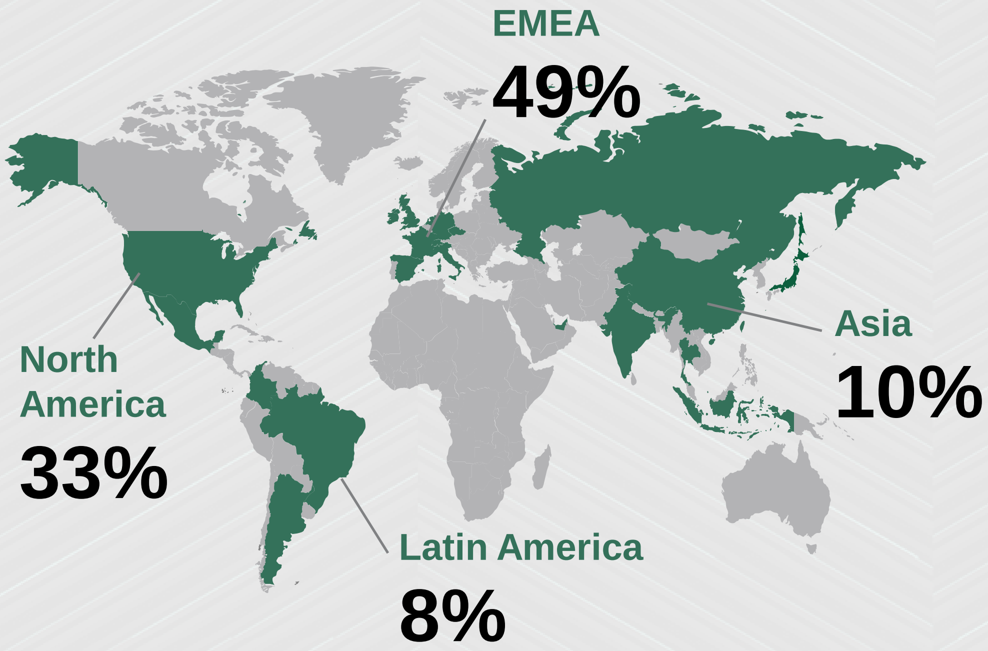
A Resilient Market Leader

- Clear market leader in our niche
- Aptar’s products are in the hands of millions of people every single day
- We have a significant reputation in high growth areas
- Our businesses have a very clear competitive advantage with irreplaceable assets and solutions

Aptar is one of the world's largest suppliers of innovative drug delivery, consumer product dispensing and active material science solutions and services.

Global Presence and Customer Base

YTD 2021 Net Sales by Shipping Destination



Over 13,000 dedicated employees in 20 countries

- Europe: 7,900
- Asia/South America: 2,600
- North America: 2,500

Significant history and global presence enables us to build solid and lasting credibility with regional and global powerhouse customers

- Over 5,000 global customers
- Many of the world's leading brands

Aptar

Purpose

Transforming ideas into solutions that improve everyday life

Innovation Leader

We leverage product design, engineering and science to create packaging solutions which serve diverse markets through our signature product lines and core technologies. Here are just a few examples:

Nasal Drug Delivery

Active Material Science Solutions

Sustainable Solutions (100% Post-Consumer Recycled Resin)

Converting Non-Dispensing to Dispensing Formats

In order to consistently **INNOVATE,** we focus on consumer insights and market intelligence

Improving the daily lives of **MILLIONS OF PATIENTS AND CONSUMERS**

Nearly **5,000** active patents

3% of revenue invested in **R&D**

Our products are in your home, your backpack, and in your life **RIGHT NOW**

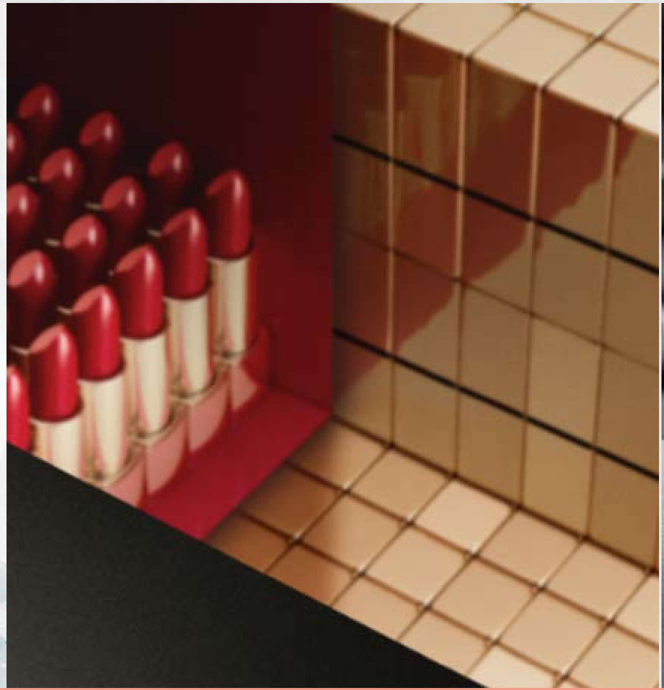
Aptar Pharma Market Opportunities

Drug Repurposing

Injectable Medicines

Active Material Sciences

Aptar Beauty + Home Market Opportunities



China Beauty	Facial Skincare & Dermocosmetics	Prestige Beauty	Premiumization

Sustainability & E-Commerce

Aptar Food + Beverage Market Opportunities

At-Home Consumption

Sustainability

Health & Wellness

Collective Strengths of Aptar

Beauty + Home	Pharma	Food + Beverage
High Speed Injection Molding & Mold Maintenance	High Speed Injection Molding & Mold Maintenance	High Speed Injection Molding & Mold Maintenance
High Speed Assembly	High Speed Assembly	High Speed Assembly
Vision Quality Control	Vision Quality Control	Vision Quality Control
Silicone Molding	Silicone Molding	Silicone Molding
Elastomer Manufacturing	Elastomer Manufacturing	Elastomer Manufacturing
	Clean Room	Clean Room
Anodizing	Anodizing	

Environment, Social, Governance

Environment

- Sustainable energy consumption
- Landfill-free facilities
- Advocating for a more circular economy

Social

- Responsible and ethical corporate behavior
- Supporting the communities where we live and work, and a global signature cause: CARE.org
- Creating a safe, diverse and inclusive work environment

Governance

- Legacy of strong governance
- Culture of transparency and accountability
- Experienced, diverse and multicultural board members

ESG Memberships / Partnerships

Aptar is committed to accelerating a circular economy

wrap

SCIENCE BASED TARGETS
DRIVING AMBITIOUS CORPORATE CLIMATE ACTION

Loop

PURECYCLE TECHNOLOGIES

CE100

REDE DE COOPERAÇÃO PARA O PLÁSTICO

CACE 中国循环经济协会
CHINA ASSOCIATION OF CIRCULAR ECONOMY

SPICE
SUSTAINABLE PACKAGING INITIATIVE FOR COSMETICS

ISWA
International Solid Waste Association

NEW PLASTICS ECONOMY
Global Commitment

wbcsd

APR
The Association of Plastic Recyclers

abre
ASSOCIAÇÃO BRASILEIRA DE EMBALAGEM

Public Commitments

As a signatory of Ellen MacArthur's New Plastics Economy, Aptar is setting targets and stating public commitments.

Aptar's Beauty + Home and Food + Beverage products will be 100% reusable, recyclable or compostable by 2025.

This target aligns with the guidelines and target set as a part of the New Plastics Economy Global Commitment via the Ellen MacArthur Foundation.

A Sustainable, Equitable, Socially Responsible Company

One of Barron's **Top 100 Most Sustainable U.S. Companies** (2019 - 2021)

Named one of **Americas Most Responsible Companies** by *Newsweek* (2021 & 2020)

Recognized with **Prime status by ISS ESG** in Dec. 2020, one of the world's leading rating agencies for sustainable investments

Recognized by CDP as a **Climate A List** Company 2020 and **Supplier Engagement Leader**

EcoVadis Gold Sustainability Rating

Corporate Social Responsibility

Safe Workplace

- **Surpassed our safety targets**, reducing Total Recordable Incident Rate (TRIR) by 27 percent and Lost Time Frequency Rate (LTFR) 30 percent from year-end 2019.

COVID-19 Support

- Aptar sites around the globe **donated PPE and hand sanitizers** to first responders and local hospitals
- Aptar **prioritized production to ensure continuity** of essential drug delivery, dispensers for sanitizers and cleaners and consumer product solutions

Global Policies

- Published new policies that uphold our commitment to **Human Rights; Diversity**, **Equity and Inclusion**; and **Community Engagement** and **Global Giving**

CARE®

- Through our on-going global partnership with CARE, Aptar will support CARE's mission, including **education programming, women's economic empowerment efforts** and CARE's Crisis Response Campaign, by sponsoring the **Fast + Fair COVID-19 Vaccine Response Campaign**

Vatsalya Foundation

- Aptar Mumbai (India) has partnered with the **Vatsalya Foundation** since 2010
- The foundation works with street children in India to provide outreach, services and shelter and Aptar employees engage with and support the Foundation's learning programs

Dr. Joanne C. Smith
Board of Directors
1999 - 2021

Board of Directors

- Six-year average tenure
- Nine of 10 Directors are independent
- 40% of our directors are women
- Three directors (30%) identify as persons of color
- Independent Chairman separate from CEO role (since 1995)
- Board has always been multicultural

George Fotiades

Stephan Tanda

Andreas Kramvis

Isabel Marey-Semper

Candace Matthews

Giovanna Kampouri Monnas

Maritza Montiel

Craig Owens

Jesse Wu

Ralph Wunderlich

Strategic Priorities

Aptar

TODAY (2020)

Financial

Sales: **~$3 bil**

EBITDA Margin **20%**

Acquisitions/Partnerships

Acquisitions, partnerships, new business models

Talent

Adding Regional Talent, Corp Functions; D&I Targets

Geographic Focus

Americas & EU with Growing Focus on Asia

Organic Growth
Added focus on high growth regions

Talent and Leadership
Added focus on inclusion and diversity

Innovation, Operations and Commercial Excellence

Successful Transformation

Acquisitions and Partnerships

2025

Financial

Sales Growth **4-7%**[1]

EBITDA Margin **20-22%**

Acquisitions/Partnerships

Global acquisitions, partnerships, incubators, new business models

Talent

Greater diversity, inclusion and global capabilities

Geographic Focus

Added emphasis on Asia/Middle East/Eastern EU

Macro Trends

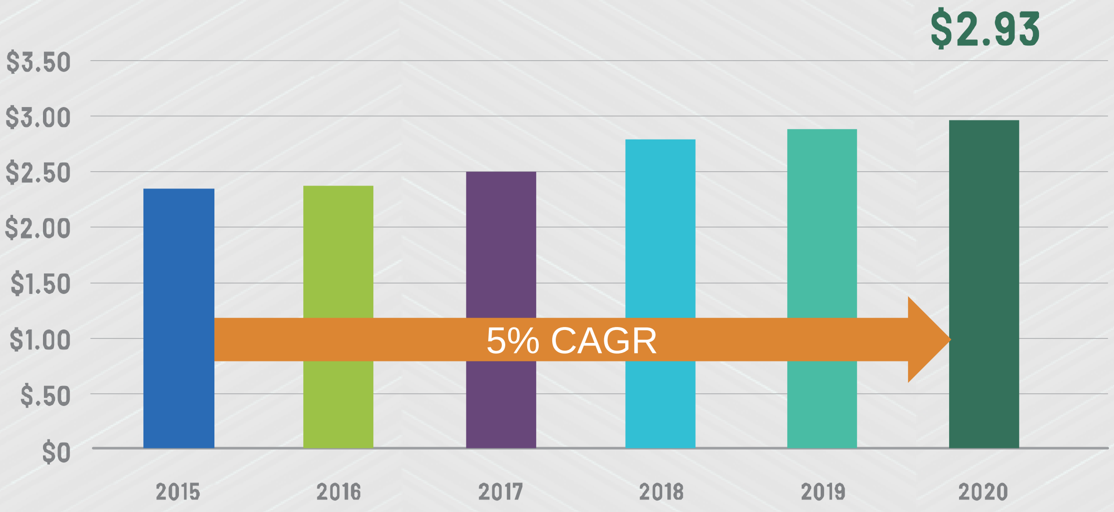
- Aging Population
- Connectivity
- E-Commerce Supply Chain
- Health and Wellness
- Rise of Eastern Economies
- Shareholder Engagement
- Sustainability
- Urbanization

1 - 2019 - 2025E estimated five-year organic CAGR

Aptar

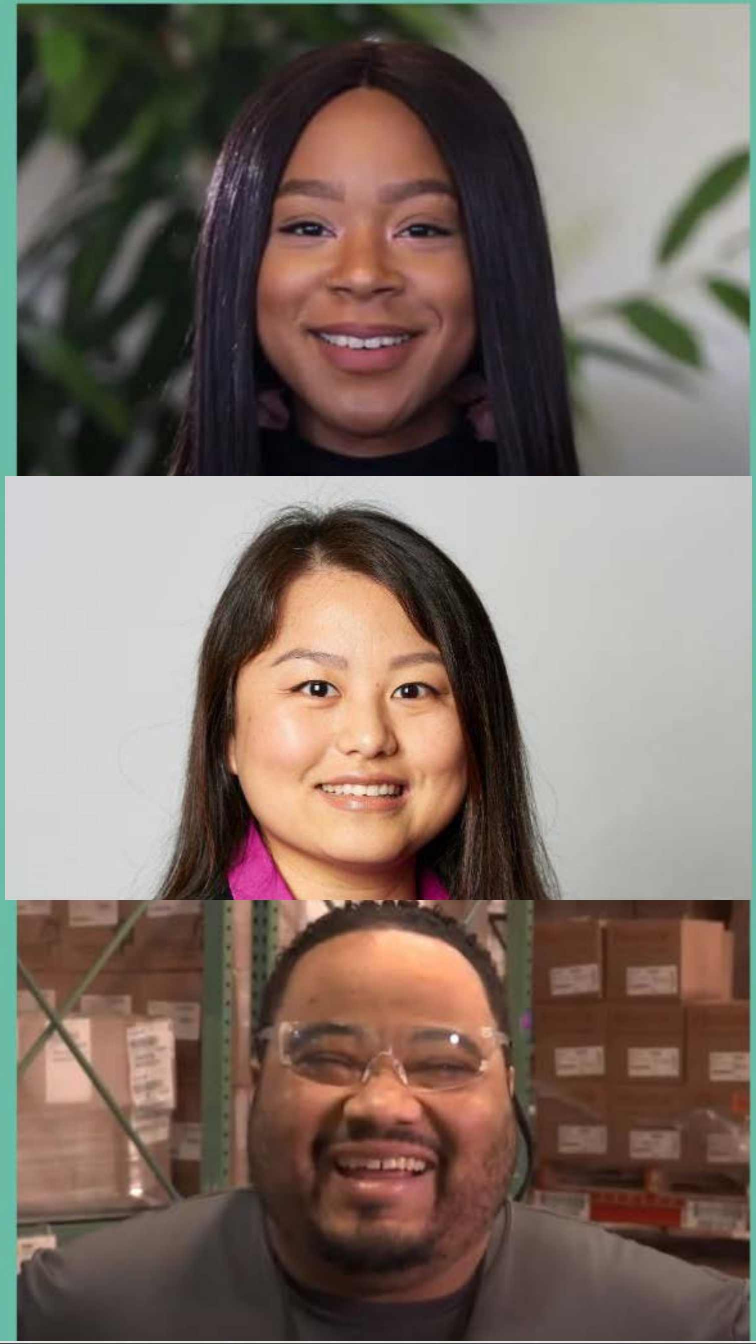
Organic Growth

Aptar Revenue (in billions)



- Focused on faster growing economies
  - China is set to exceed the US economy in the coming decade
  - New facility in Suzhou
  - Opened sales offices in Japan and Dubai

- Investing in our capabilities
  - Adding capacity
  - Partnerships
  - Developing wider range of sustainable solutions



Talent and Leadership

- Any organization is only as good as the people in it
- Our employees drive our organization forward
- Tremendous progress in developing internal talent as well as adding new talent and capabilities
- Focused on creating a Diverse, Equitable and Inclusive workplace

Innovation, Operations & Commercial Excellence

- Creating best in class product development, manufacturing and value delivery
- Upholding our reputation as innovation leaders by sharing technology across segments and harnessing ideas from within and outside the organization
- Broadly adopting Six Sigma methodology
- Integrated supply chains for faster market launches and lower lead times
- Actively bench-marking ourselves against the competition and customer expectations

Successful Transformation

- Implemented majority of planned Transformation initiatives
  - New commercial strategies
  - Improved sales and customer project management
  - Factory improvements
  - Cost reductions
  - Additional capabilities
- More to accomplish
  - Continue to optimize footprint
  - Remain focused on cost containment
  - Implement new strategies to expand capabilities
  - Beauty + Home Adj. EBITDA margin target 15-17%

Acquisitions and Partnerships

2016 - 2021

2016

- **ACQUISITION** Mega Airless

2017

- **INVESTMENT** KaliCare

2018

- **ACQUISITION** Reboul
- **ACQUISITION** CSP
- **INVESTMENT*** Propeller Health

2019

- **INVESTMENT** Loop
- **INVESTMENT** PureCycle Technologies Inc.
- **INVESTMENT** REBO
- **ACQUIRED ASSETS** BAP Tech PTY Ltd
- **ACQUISITION** Gateway Analytical
- **ACQUISITION** Nanopharm
- **ACQUISITION** Noble

2020

- **INVESTMENT** BTY
- **INVESTMENT** Sonmol & Healthcare Inc
- **INVESTMENT** MIWA Technologies A.S.
- **INVESTMENT** Navia
- **ACQUISITION** FusionPKG
- **ACQUIRED ASSETS** Cohero Health

2021

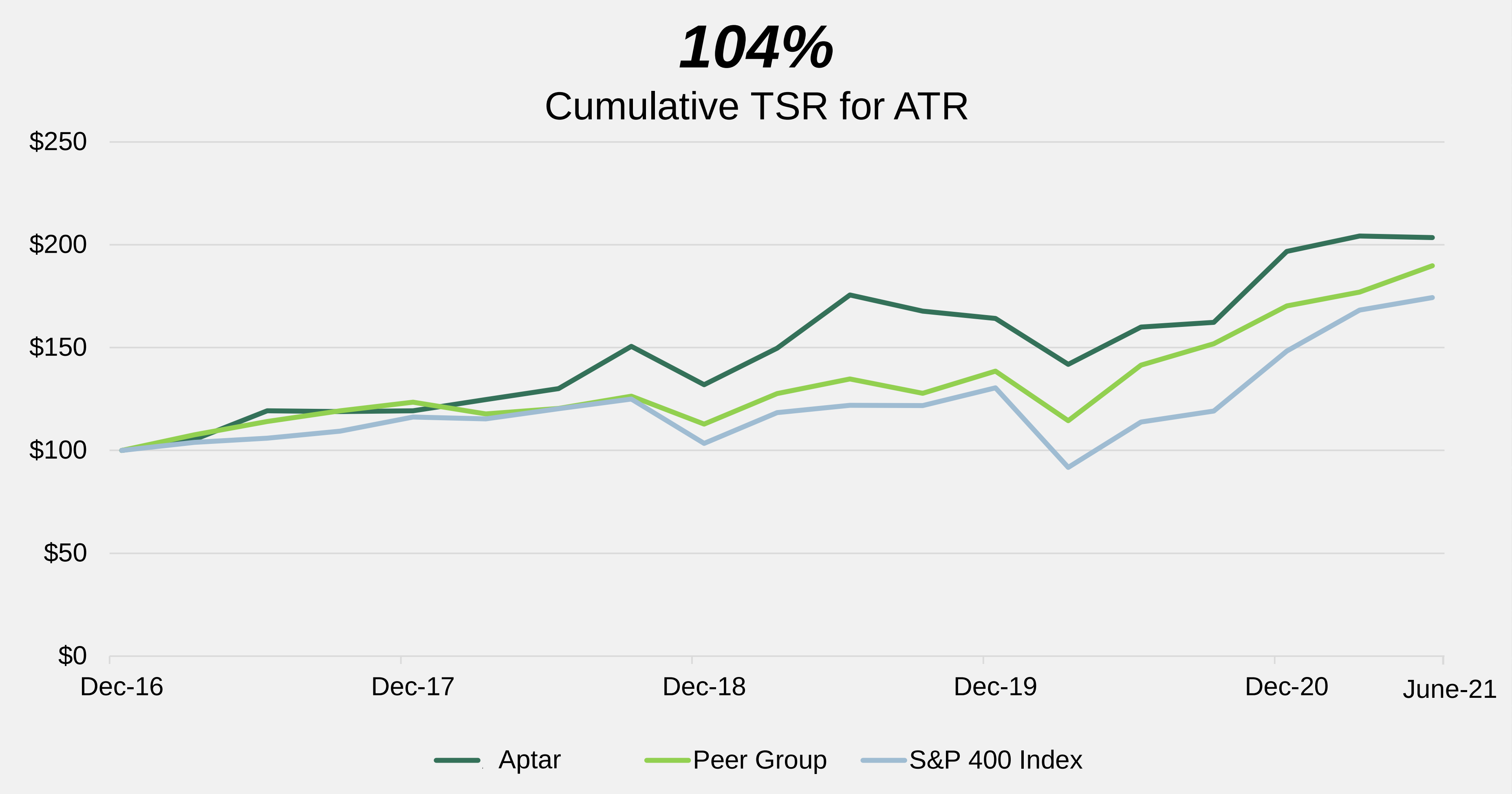
- **INVESTMENT** YAT
- **ACQUISITION** Voluntis
- **ACQUISITION** Hengyu Medical

Pharma | Beauty + Home | Food + Beverage | Corporate Sustainability

** Aptar exited its investment in Propeller when Propeller was acquired by a third party*

Total Shareholder Returns

Comparison of cumulative total returns



Source: Standard & Poor's

Key Takeaways

- Aptar is a resilient market leader delivering solutions to improve the lives of millions across the globe
- Patients and consumers demand technologically advanced solutions that help them with their daily lives, including easier to use dispensing, improved recyclability, smart, connected and communicative devices
- Aptar is uniquely positioned to provide these solutions and our strategic focus delivers sustainable, profitable growth

Human Capital: Adaptability, Retention and Recruiting

Shiela Vinczeller

Chief Human Resources Officer

COVID-19 Adaptability and Resiliency

- Delivered on our promises to our customers, patients, consumers and partners
- Ensured the supply of our innovative solutions that dispense the medicines and consumer products needed by millions of people each day
- Proud of our teams who faced the challenges presented throughout the year with unwavering strength and resilience
- In addition to advanced safety, hygiene and cleaning measures, we pivoted early and restricted travel and implemented new remote and flexible work arrangement policies
- Future of Work team formed to apply learnings from COVID-19 and best practices for the “next normal”

Aptar

Retention: Leadership and Development

- CAMPUS – Leadership in a changing environment
- CASA – Global leadership, Aptar culture
- CASITA – Regional mid-level
- Greenhouse – Regional young professionals
- LaFabbrica – Local manufacturing leadership program

Immersive in-person group trainings with a successful pivot to virtual learning for some programs during COVID-19

Aptar | Corporate University




Aptar

Retention: Corporate Vocational University

June 2018

Building CVU Technical Education Center in Lincolnton (12 month construction time)

August 2018

First 12 months, set up Tech course starting at Lincolnton Technical Education Center

March 2020

COVID-19 Stay at Home Order

October 2020

Modification of existing concept and finishing interrupted course (on site training)

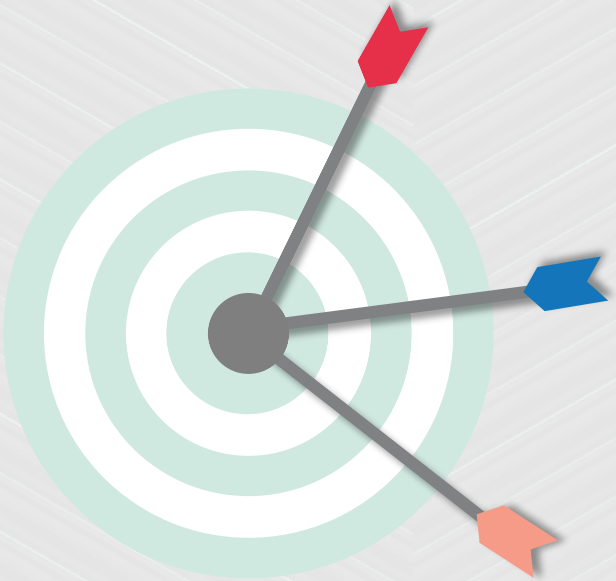
March 2021

Starting new modular concept in North America and preparing global roll out

Retention: Employee Engagement Survey

2020 Leadership for Growth Survey:

- 2020 participation rate: 76%, 21,000 plus comments
- Overall scores improved in 2020
- Adapted survey questions to include pandemic questions
- COVID 19 questions: 84% favorable regarding Aptar’s response to COVID-19



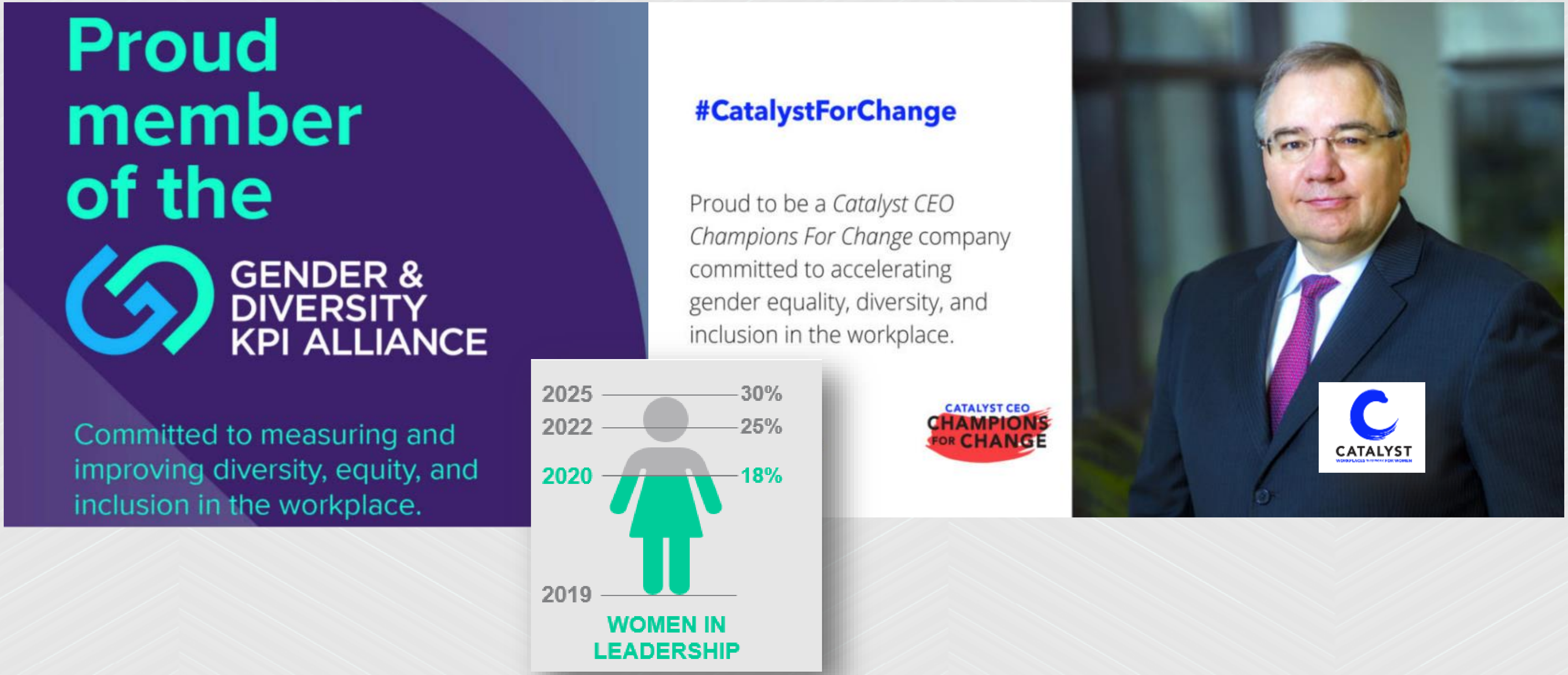
2021 Focus Areas:

- Leadership
- Employee Involvement
- Talent Development
- Knowledge Sharing + Motivation

DE&I: Public Commitments

We are committed to using Key Performance Indicators (KPIs) to measure gender and diversity in the workforce as part of the Gender & Diversity KPI Alliance.

By 2022, at least 25% of all Aptar leaders at the Vice President level and above will be women. By 2025, this ratio will increase to at least 30% women.



DE&I: ALIGN Women's Network

- Global launch of first employee resource group called ALIGN
- Enterprise-wide kick-off conference coincided with International Women's Day
- #ChoosetoChallenge campaign for gender equality
- Started rolling out Internal training on interrupting unconscious bias and leadership for management teams

ALIGN
APTARLEADINSPIREGROWNOW

Recruiting

Challenges

We are not immune to the war for talent due to:

- Aging workforce, rising wages
- Growing and shifting benefits packages
- Race to offer the most flexible work arrangements

Opportunities

We are taking actions to:

- Offer attractive incentives and rewards programs
- Identify different sources of labor and skills
- Provide temporary and flexible work arrangements
- Partner on recruitment and training

Human Capital

Key Takeaways

- Adaptable and resilient during COVID-19
- Learning & development was successfully able to pivot to virtual format
- Workplace flexibility is key in this "next normal"
- Enhanced focus on employee health and wellness programs and a vibrant culture

The Asia Imperative

Xiangwei Gong

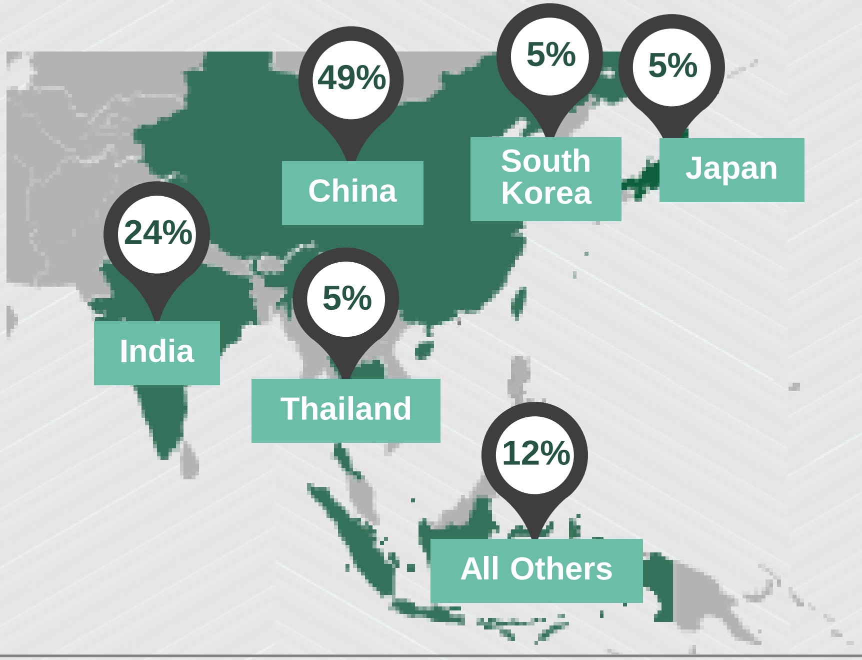
President, Aptar Asia

Aptar Asia Today

Aptar

SALES BY REGION

2021 H1 Net Sales by Shipping Destination



PERCENTAGE OF OVERALL APTAR REVENUE

10% in Asia

Net Sales by shipping destination

LOCAL TALENT

1,200

Employees across China, India, Thailand, Indonesia, and Japan

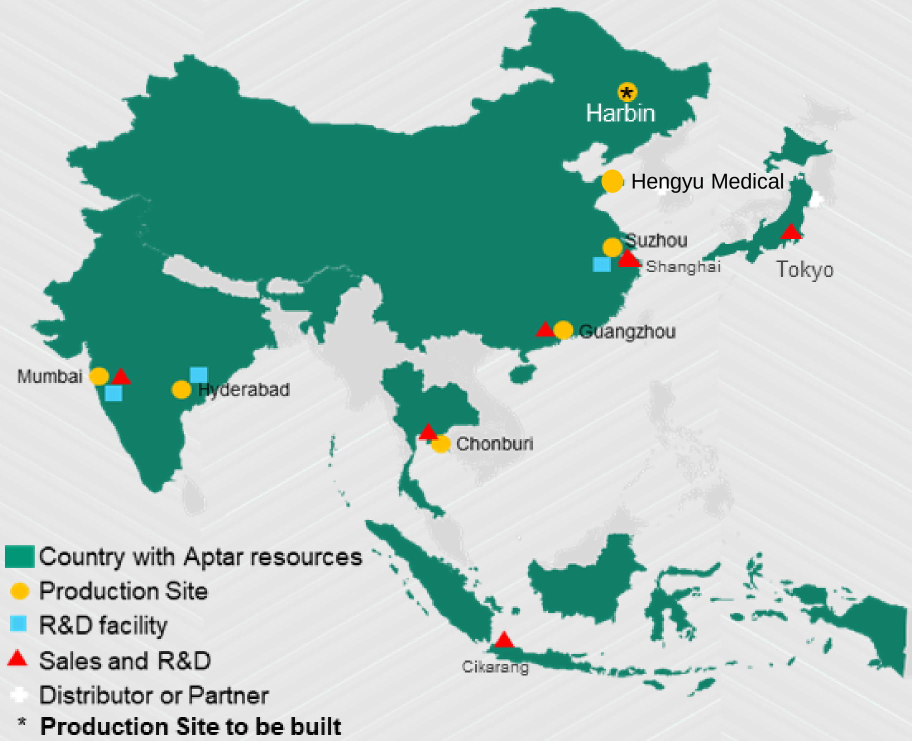
Aptar Asia Today

CUSTOMERS (+1,500)

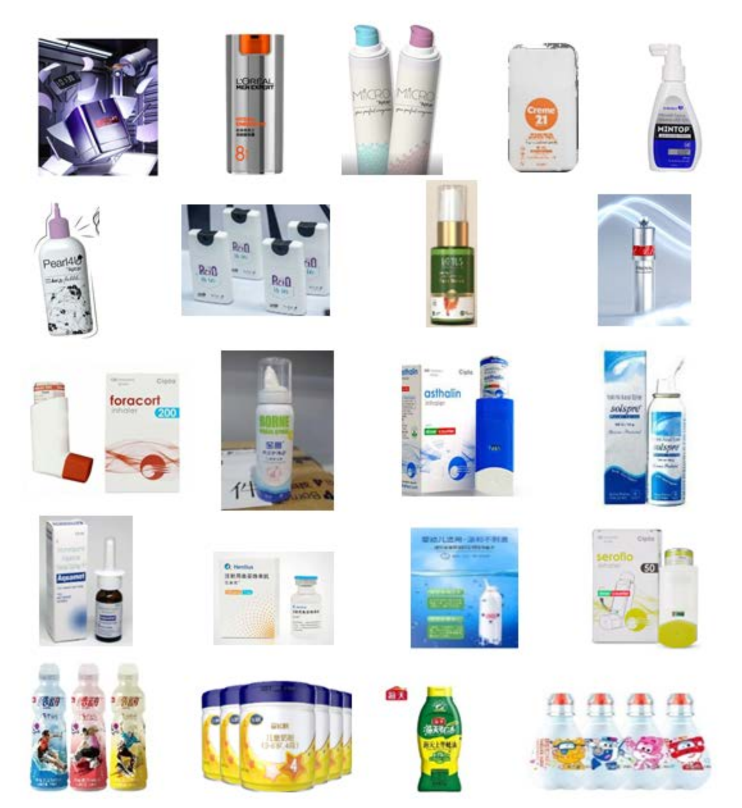
Cipla
WEGO 威高
飞鹤 FEIHE
養生堂
L'ORÉAL
TAISEI KAKO
P&G
Unilever
Glenmark A new way for a new world
JEWIM PHARMA
君乐宝 JUNLEBAO
Vini
伊利
AUROBINDO
PROYA 珀莱雅
Beiersdorf
LUPIN
Reckitt Benckiser
百雀羚
MARY KAY
蒙牛
Johnson & Johnson
仙琚制药
健亚信元 synmosa

We help multinational global and local customers win with locally designed and manufactured solutions

ASIA FOOTPRINT



INNOVATIVE SOLUTIONS

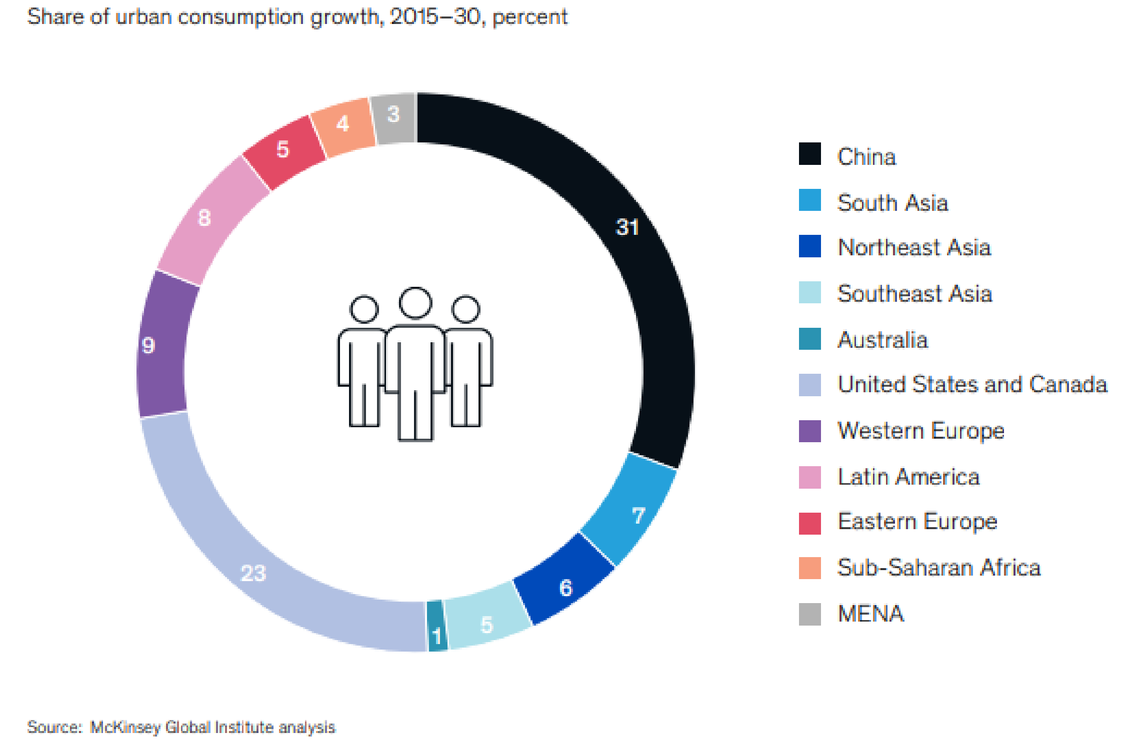


With local design and innovation capability, we partner with our customers to transform ideas into solutions

Asia Imperative

More than **4.6 billion** people in Asia, equal to **60%** of the total world population. (United Nations)

* The above photo is a China Pharma team outing activityy



Asia is expected to contribute to roughly **60% of global growth** by 2030

(Sources: World Economic Forum & McKinsey - https://www.mckinsey.com/featured-insights/asia-pacific/asias-future-is-now)

Market Opportunities

China Beauty

Injectable Drug Delivery

Infant Formula & Wellness

Aptar

Market Opportunities: China Beauty

- The Chinese beauty market is valued at just under **$80 billion** and is expected to **double by 2025** (Goldman Sachs)

- The Asia-Pacific beauty and personal care products market was valued at $163.92 million in 2020 and is projected to witness a **CAGR of 6.38% by 2026** (MordorIntelligence.com)

- Customers like Proya, Jala and L'Oreal are optimistic about the growth potential in the region

"With over twenty years of robust and sustainable growth, L'Oréal China has become the second largest market for L'Oréal Group and the No.1 beauty group in China."

- Mr. Fabrice Megarbane, President, L'Oréal North Asia Zone - Chief Executive Officer, L'Oréal China

Market Opportunities: Injectable Drug Delivery and Pulmonary Devices

- China has become the world's second largest pharmaceutical market after the US with **30% share** of the global business (PwC)
- In Asia-Pacific, the Injectable drug delivery market projects an **11%+ CAGR**, the fastest globally in next 5 years (Researchandmarkets.com)
- The Asia Pacific pulmonary devices market is estimated to grow at a **CAGR of 10.6%** during 2019-2027 (Cipla)
  - Attributed to the increasing prevalence of respiratory diseases and growing number of COVID-19 cases

"While the impact of COVID-19 will continue to play out in line with the spread of infections and the results of the vaccination drive, we continue to witness strong volumes across core therapies, which is likely to sustain over the coming quarters."

- Mr. Umang Vohra – Managing Director & Global Chief Executive Officer of Cipla

Cipla is a global pharmaceutical company focused on complex generics related to respiratory, anti-retroviral and other treatments.

Market Opportunities: Infant Formula & Wellness

- Asia is the **largest market** for infant formula products in the world

- Infant formula market is projected to grow at **11% CAGR** in the next five years

  (Fortune Business Insights)

- The Asia Pacific Nutraceuticals market size is foreseen to develop at a compound annual growth rate of about **7.4%** by 2026

  (MarketDataForecast.com)

Trends towards wellness, nutrition, convenience and premiumization

Growth Strategy: Innovation, Localization and Speed to Market

- Innovation includes capabilities in product design, engineering, decoration – all the way to the end user experience
- Our global customers are accelerating their innovation investments in China
- We are investing alongside our customers to be a partner of choice
- For local rising beauty brands, it's about the full range of solutions – the turnkey solutions – from innovation to design execution
- Pandemic taught us that localization is critical
- Booming e-commerce in the region also requires fast turnaround, low lead times and agility to market


Aptar India's Second New Product Mega Launch in 2020

Aptar Asia Innovation Day 2021


Design Thinking Workshops in Asia

Aptar

Strategic Investments & Partnerships in Asia

New Facility in Suzhou

New Facility in India

New Office and Sales Team in Japan

Innovation Hub (to Come)

Partnership

TONGJI APTAR FUTURE PACKAGING LAB
同济阿普塔未来包装实验室

Aptar Tongji Packaging Lab in Partnership with College of Design and Innovation, Tongji University

Investments

朔茂 Sonmol
Healthcare Inc.

Chinese digital respiratory therapeutics focused on patience adherence

BTY
BTY Plastic Technology

Chinese manufacturer of color cosmetic packaging with well integrated metal and decoration capabilities

Online Skincare company specializing in consumer insights and custom turnkey solutions for the Chinese market

Acquisition

Weihai Hengyu Medical Products Chinese manufacturer of elastomeric and plastic components for injectable drug delivery

Aptar Asia
Key Takeaways

- Asia is a relatively small part of our global business today but has significant growth potential
- Our growth strategy is focused on product innovation, partnerships and localization
- Aptar will continue to invest and add resources to grow in Asia

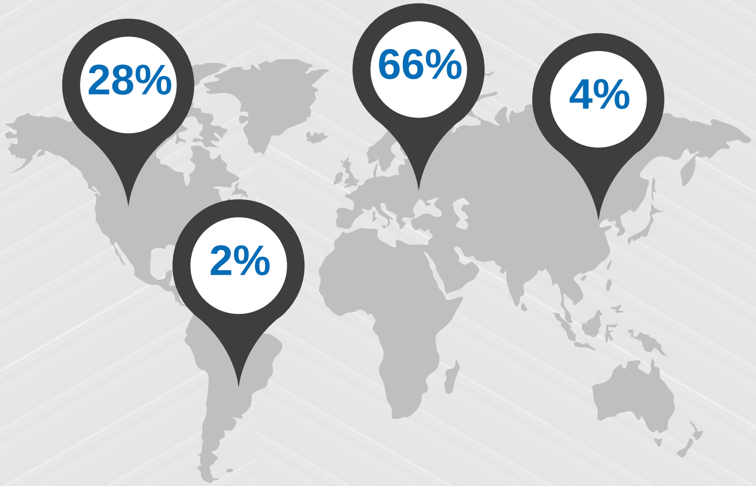
From Formulation To Patient

Gael Touya
President, Aptar Pharma

Aptar

Aptar Pharma Today

SALES BY REGION (2021 H1)



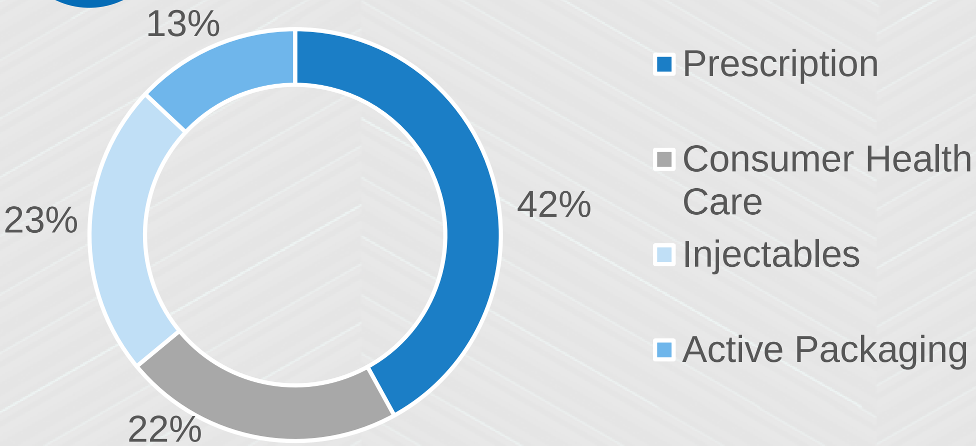
CUSTOMERS (Approx. 1,500)

Cipla
BD
gsk GlaxoSmithKline
AstraZeneca
SANOFI
APOTEX
MERCK
TEVA
WEGO威高

PATENTS 2,950

Aptar Pharma Today

SALES BY MARKET (2021 H1)



INNOVATIVE SOLUTIONS

Successful long-term track record with more than 150 approved NDAs, ANDAs and INDs in the past five years

PATIENT/CONSUMER EXPERIENCE

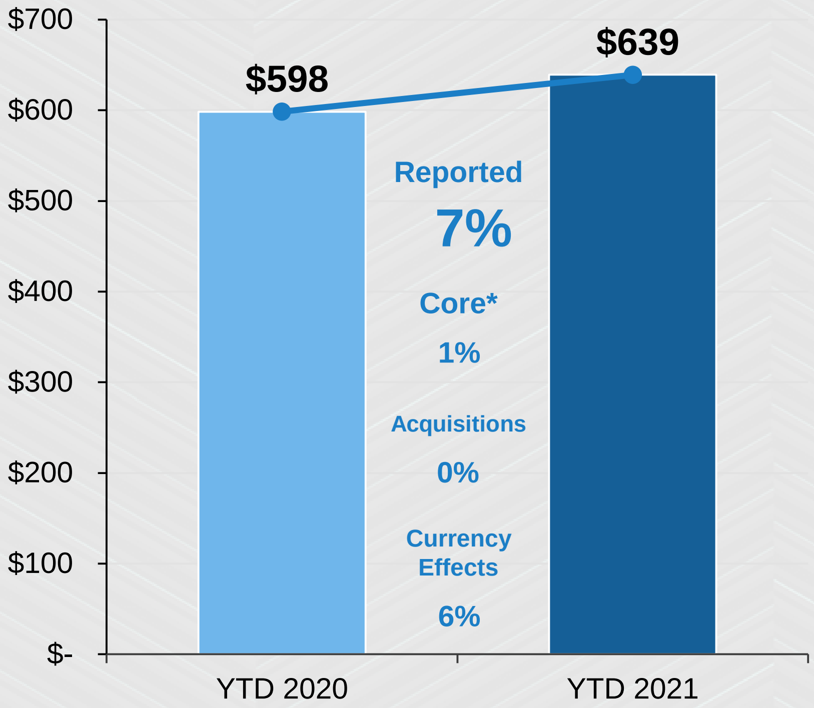
Over **8 Billion** Solutions per Year

Aptar

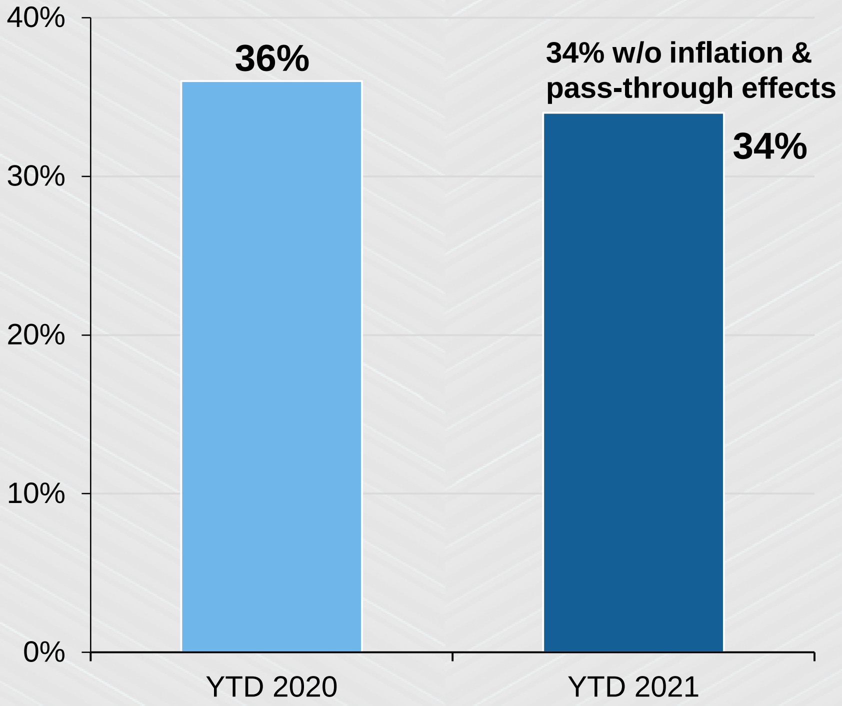
Aptar Pharma 2021 H1

Year-to-Date Results

YTD Sales
(in millions $)



Adjusted EBITDA* Margin %
(in millions $)



* See accompanying slide titled: Forward Looking Statements & Non-GAAP Financial Measures

Market Opportunities

Drug Repurposing

Injectable Medicines

Active Material Sciences

Market Opportunities: Drug Repurposing

The use of existing drugs for new therapeutic purposes or through new routes of administration

Nayzilam (midazolam): Epilepsy

Valtoco (diazepam): Epilepsy

Ventizolve (naloxone): Opioid overdose

Tosymra (sumatriptan): Migraine

Spravato (esketamine): Treatment-Resistant Depression

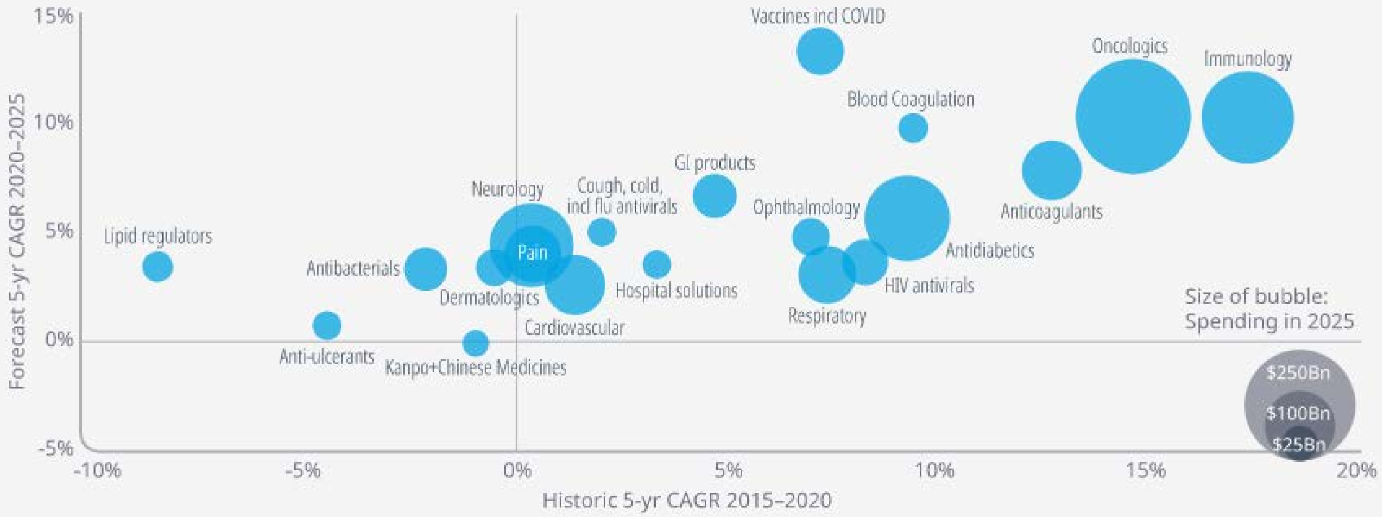
Aptar's addressable market is nasal sprays to treat pain and CNS conditions

CAGR of our addressable market between 2015 and 2020: 13%

- Source: IQVIA, Q4/2020

Market Opportunities: Injectable Medicines

- Strong Aptar Pharma Injectable growth – CAGR 2015-2020: 12%
- Growth driven by COVID & non-COVID vaccines, essential drugs, Biotech
- More complex drugs and delivery devices
- High value rubber components solutions
  - Coated rubber components - PremiumCoat®
  - Sterile products
  - Special packaging for new filling line requirements
- Customer-centric organization & support services to accelerate product evaluation, registration

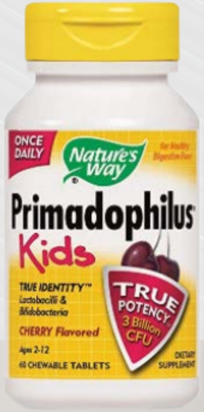


Source: IQVIA Institute, Feb 2021; Bubble-Size represents forecast in 2025; COVID Vaccine estimates based on estimates of periodic booster shots; Neurology includes Nervous system disorders such as epilepsy, Parkinson's, Alzheimer's, other neurological disorders and mental health. Neurology estimate based on risk-adjusted potential for Alzheimer's approval and uptake.

Report: Global Medicine Spending and Usage Trends: Outlook to 2025. IQVIA Institute for Human Data Science, April 2021

Market Opportunities: Active Material Science Solutions

- Aptar is expanding the continuous glucose monitoring market in APAC, utilizing our newly developed NextGen diabetes vials
- Global market for microbiome therapeutics (probiotics) should grow at a CAGR of 56.4% for the period of 2021-2026
- Aptar is expanding our over-the-counter probiotic market to access the emerging prescription use of probiotics to treat microbiome-related diseases
- Building on two market launches for professional and at-home COVID-19 testing, Aptar is expanding capacity and entry into markets beyond COVID-19 for other infectious diseases



Aptar

Growth Strategy: Security of Supply and Capacity

- Investing over $120M in France and the US to expand elastomer component capacity

- Additional investment in China of $62M

    - Acquired Weihai Hengyu Medical Products, a Chinese manufacturer of elastomeric and plastic components for injectable drug delivery

- Focusing on localization of manufacturing in growing economies

Growth Strategy: Services

# Services Offered	R&D Feasibility	Investigational New Drug (IND)	Clinical Readiness	Chemistry, Manufacturing & Controls (CMC)	Pre-NDA Submission Preparation Support	Market Launch & Post Market Support
	5 Services including	9 Services including	8 Services including	7 Services including	8 Services including	7 Services including
	Pre-Formulation	**Container Closure Integrity Testing**	**Analytical Methods Validation**	**Extractables and Leachables**	**Human Factors**	**Patient Onboarding Programs**

Increase of small and mid-Pharma
Increase of regulatory requirements

7.6% CAGR in the next five years (Source: Markets & Markets)

Growth Strategy: Digital Health

Improving adherence and outcomes, and lowering healthcare costs through investments in patient centricity and digital health

TECHNOLOGY

Connected Devices, Diagnostics, and Digital Biomarkers

+

Digital Health Platform, Digital Therapeutics, Care Management and Analytics

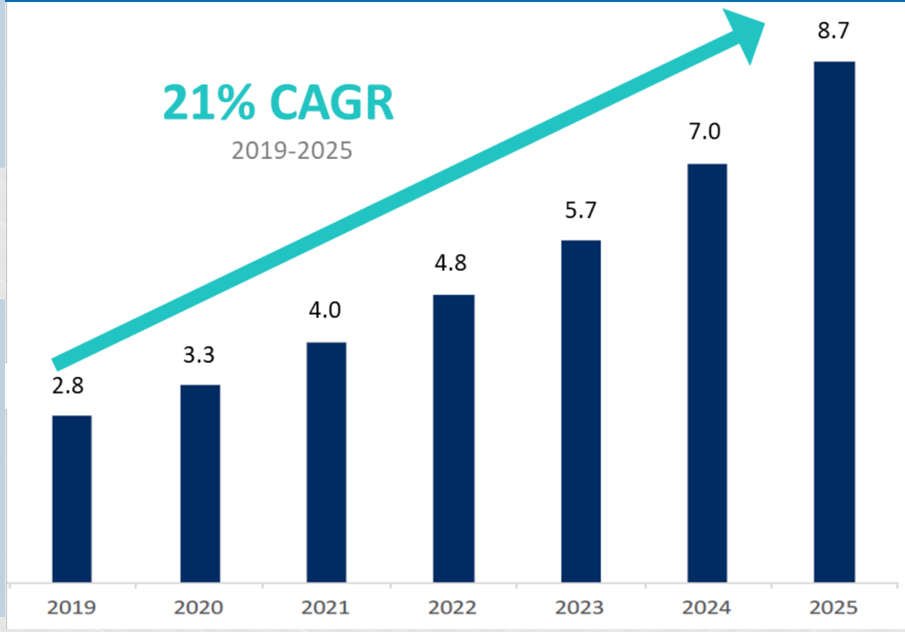
SERVICES

Human Factors, Patient Training and Onboarding, Patient Support Programs

+

Digital Solution Development, Cloud and Mobile Software Engineering, Regulatory Expertise, Clinical Expertise, Technical Operations

Digital Therapeutics Market Forecast (USD Billion)



Aptar

Aptar Pharma
Key Takeaways

- Leader in our key focused pharmaceutical markets
- Strong reputation in formulation capabilities to patient centric services
- Confident in our long-term growth targets
  - › Drug repurposing provides a unique opportunity for Aptar
  - › Capacity increase in our elastomer components division
  - › Growth of our services platform and digital healthcare technologies capabilities
  - › Robust high quality project pipeline across divisions
  - › Gradual recovery of the Allergy Rhinitis and Cough & Cold categories
- 1.6B patients are trusting Aptar to breathe easier or live better

Innovative, Agile Sustainability Partner

Marc Prieur

President, Aptar Beauty + Home

Aptar

Aptar Beauty + Home Today

BROAD TECHNOLOGY PORTFOLIO


Fine Mist Pumps


Bag-on-Valves


On The Go


Fragrance Dispensing


Lotion Dispensers


Dispensing Closures


SofTips Direct Application


Cosmetic Pumps


Airless Systems Precise Applicators


Metered Dose Valves


Turnkey Solutions


Sampling + Promotion


Lipsticks

CONSUMER EXPERIENCE

Over

16 Billion

SOLUTIONS per year

PATENTS

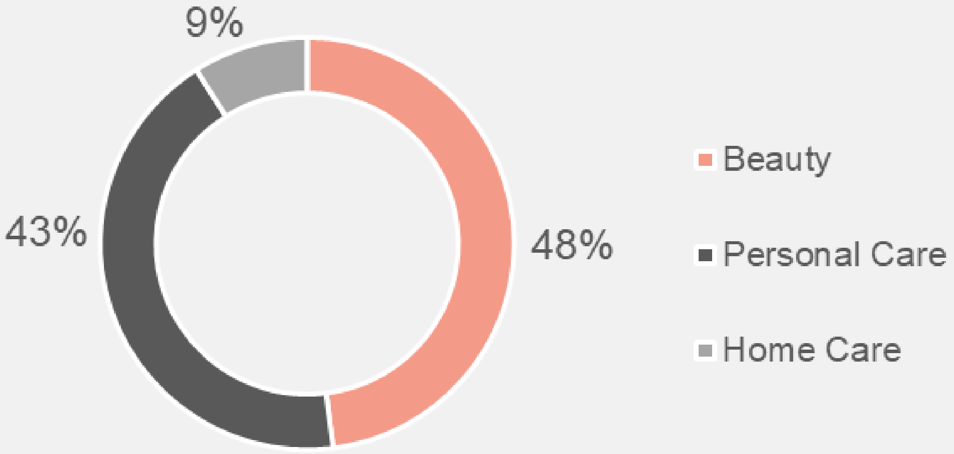
950

Aptar Beauty + Home Today

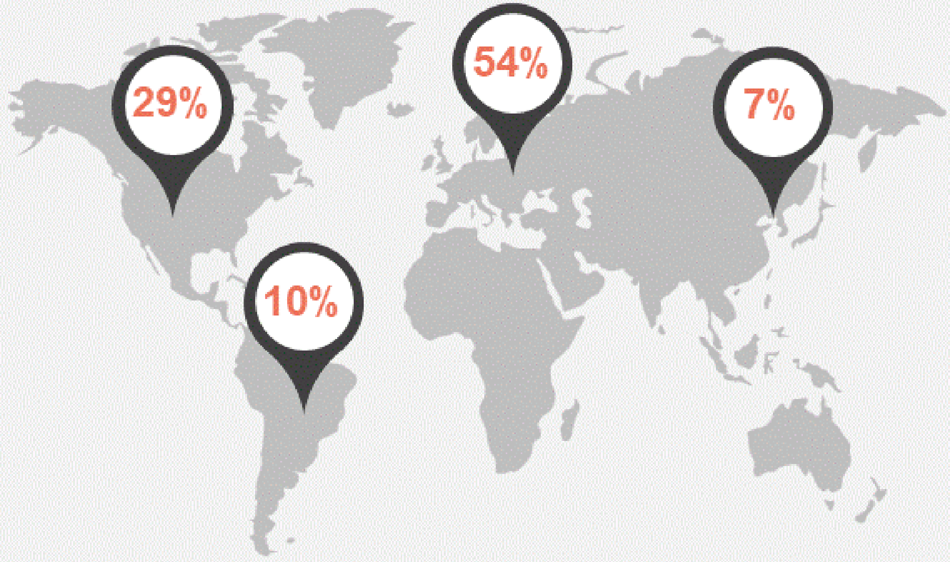
CUSTOMERS
(+6,000)

Lbrands oBoticário L'ORÉAL Unilever P&G 百雀羚 natura bem estar bem COTY CLARINS PARIS ESTĒE LAUDER

SALES BY MARKET (2021 H1)

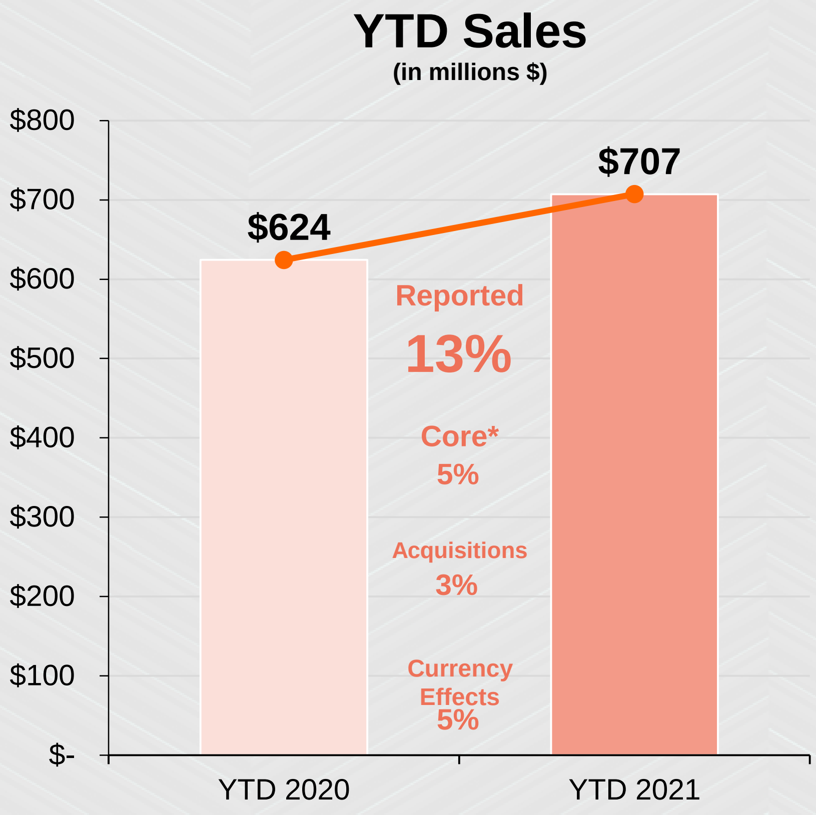


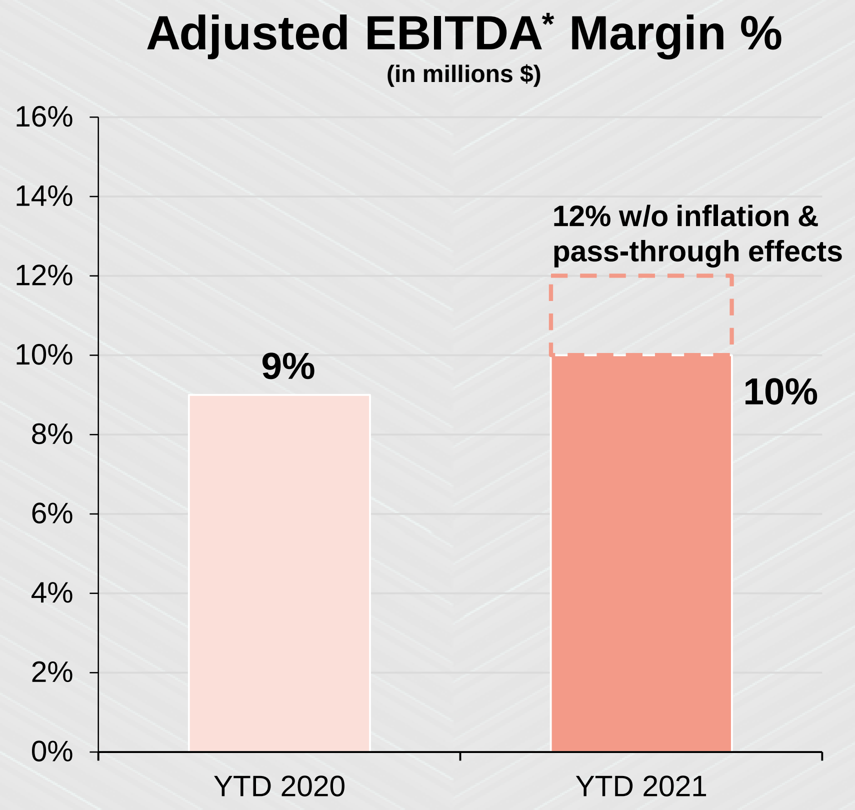
SALES BY REGION (2021 H1)



Aptar Beauty + Home
2021 H1

Year-to-Date Results



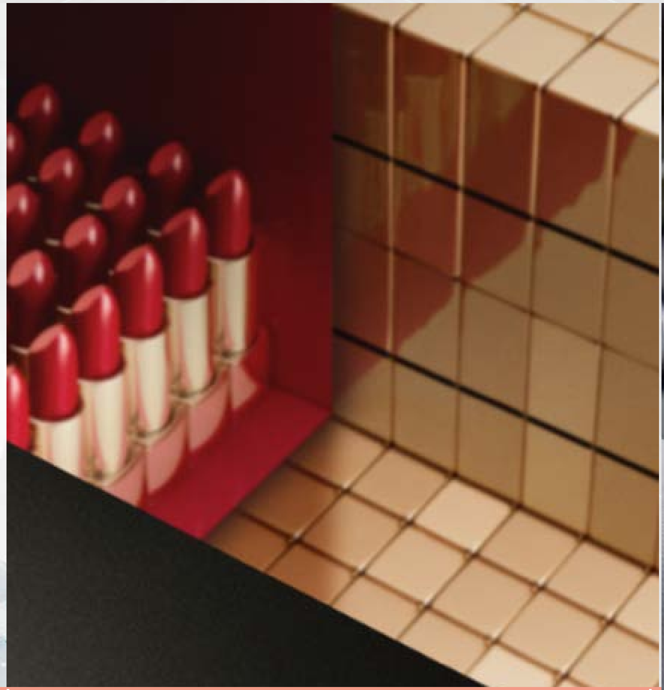


* See accompanying slide titled: Forward Looking Statements & Non-GAAP Financial Measures

Market Opportunities

China
Beauty

Facial Skincare &
Dermocosmetics



Prestige
Beauty

Premiumization

Sustainability & E-Commerce

Market Opportunities: China Beauty

Skincare

Largest beauty super category

+58%

FY 2021 vs FY 2020*

Fragrance

+80%

H12021 vs H1220**

"By 2030, China will become the second global perfume market."

- Sylvain Eyraud, VP of Marketing, Takasago in Premium Beauty News

**Source: The NPD Group / China E-commerce Beauty Tracker. **Source: Beauté Research, China Prestige Brick & Mortar.*

Market Opportunities: Rise of Facial Skincare and Dermocosmetics

- Prestige Face Care: consumers looking to maintain healthy skin not only to enhance appearance but to protect from the effects of aging and sun damage

US Prestige Skincare	**+32%** Q2 2021 vs Q2 2020*

- Dermocosmetics in Personal Care: more advanced formulations for use on a daily basis

Dermocosmetics	**+32%** H1 2021 vs H1 2020**	**+22%** H1 2021 vs H1 2020***
	L'ORÉAL	BDF ●●●● Beiersdorf

Face Care

Estée Lauder

Clarins

Body

L'Oréal

Body & Sun

Pierre Fabre

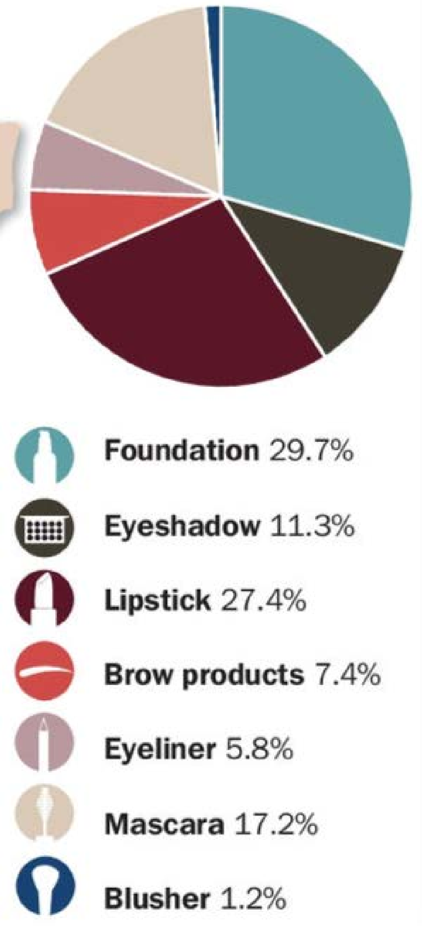
* Source: The NPD Group / North America. ** Source: L'Oréal. *** Source: Beiersdorf.

Market Opportunities: Recovery in Prestige Beauty Post-Pandemic

65.5%

of shoppers are excited to wear makeup again*

What are you most excited to wear as restrictions ease?



US

Prestige Fragrance

+123%

Q1 2021 vs Q1 2020**

Makeup

+71%

Q1 2021 vs Q1 2020**

*Source: Pure Beauty Magazine June 2021 **Soucre: The NPD Group / North America

Market Opportunities: Premiumization in Mass Personal Care and Home Care

- Customization
- Reusability
- Personalization

P&G Pantene Premium Pack

Reckitt Dual spray actuator for insect repellant spray

Launch of global dish soap brand with inverted closure and flow-control valve

Growth Strategy: Increase our Capabilities and Capacity in Asia

- Entrepreneurial approach
- New state-of-the-art facility in Suzhou
- Selective acquisitions and partnerships

Aptar

Growth Strategy: Accelerate Innovation for Prestige Beauty

- Leading player across Facial Skincare, Fragrance and Color Cosmetics catering to the specific needs of prestige customers
- State-of-the-art custom products and decorative facilities
- FusionPKG - agility, creativity and speed to market

Lipstick

Next generation drop-dispensing

Fragrance Dispensing

FUSIONPKG
an Aptar beauty + home company

Turnkey Solutions

Growth Strategy: Lead in Sustainability

Global Commitment

By 2025 100%

of Aptar Beauty + Home and Aptar Food + Beverage
PACKAGING WILL BE RECYCLABLE, COMPOSTABLE OR REUSABLE

ELLEN MACARTHUR FOUNDATION

Solutions

Growth Strategy: Lead in E-Commerce and Digital

- Focusing on the consumer
- Implementing our omnichannel approach
- Grow our portfolio, now at +40 solutions of e-commerce capable products
- Overcoming transport constraints and distribution pressures

Aptar

Aptar Beauty + Home

Key Takeaways

- Broad portfolio and global presence
- Resilient in a challenging macro-environment
- Well-positioned to innovate and deliver world-class sustainable products and digital solutions

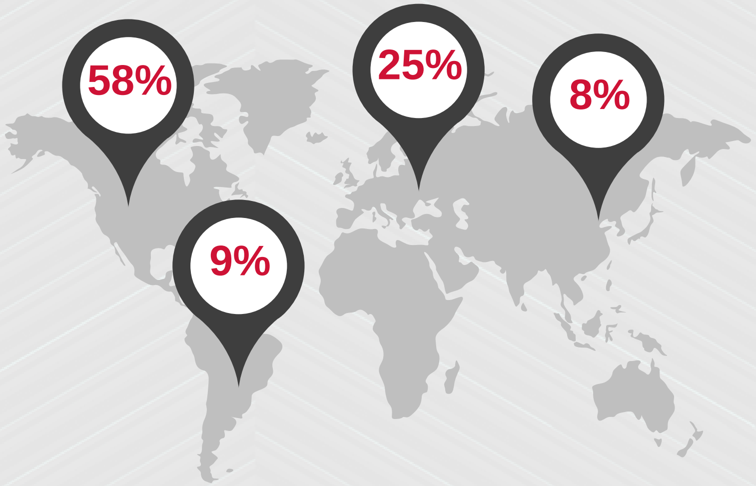
Partner of Choice for Sustainable, Consumer-Focused Solutions

Hedi Tlili

President, Aptar Food + Beverage

Aptar Food + Beverage Today

SALES BY REGION (2021 H1)



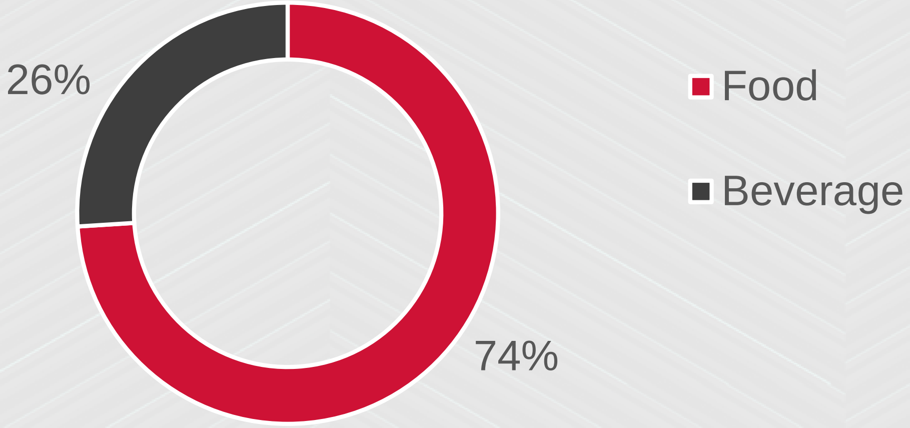
CUSTOMERS (+200)

Abbott
伊利
CONAGRA BRANDS
Nestlé
PEPSICO
مجموعة العوجان القابضة
Aujan Group Holding
KraftHeinz

PATENTS 850

Aptar Food + Beverage Today

SALES BY MARKET (2021 H1)



INNOVATIVE SOLUTIONS

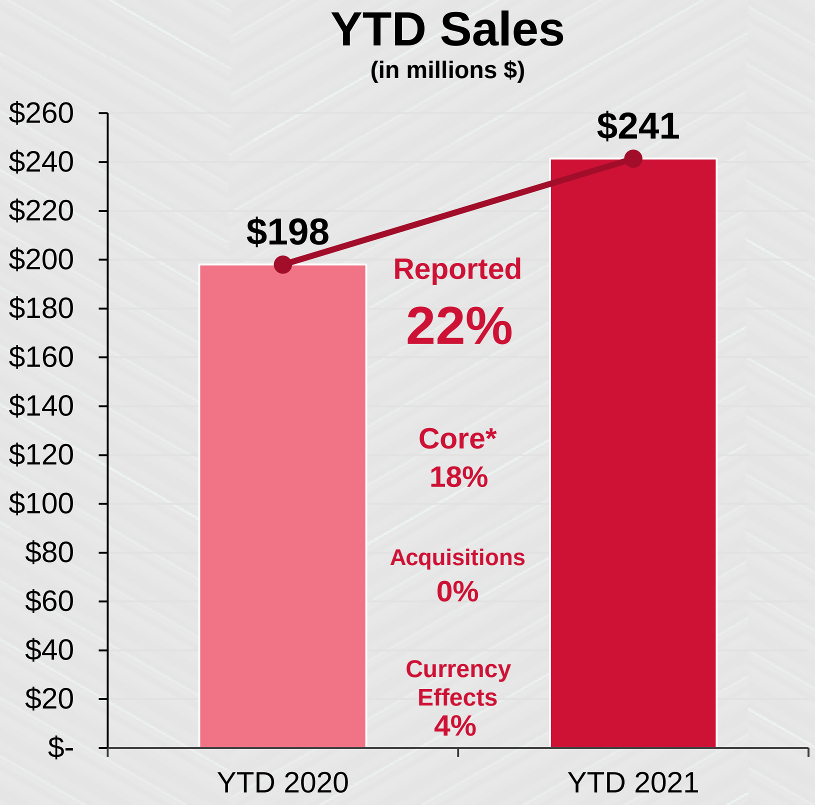
CONSUMER EXPERIENCE

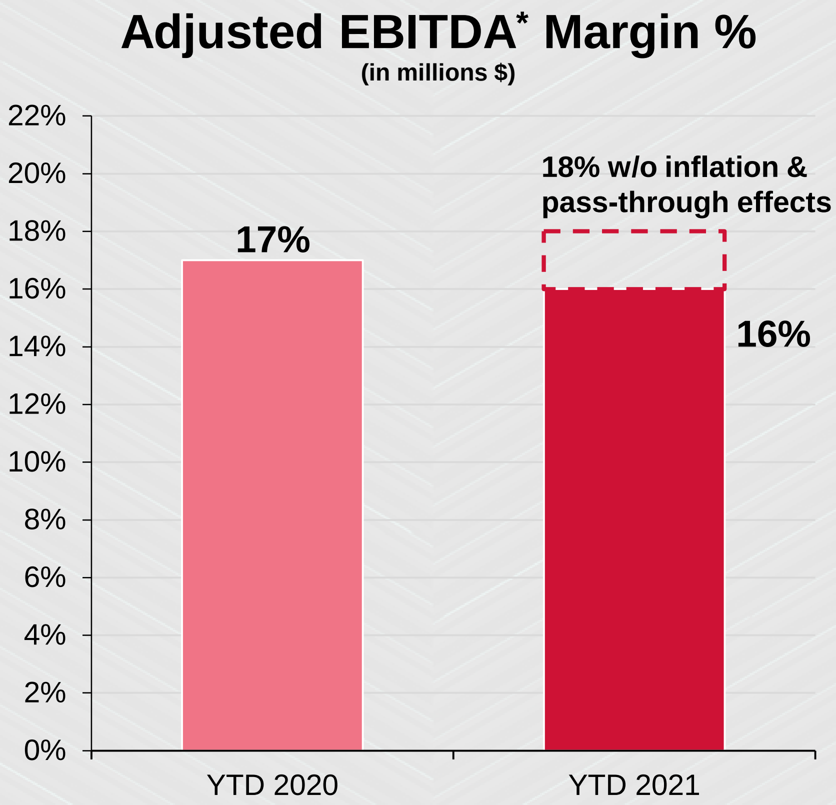
Over **7 Billion** Solutions per Year

Aptar

Aptar Food + Beverage
2021 H1

Year-to-Date Results





** See accompanying slide titled: Forward Looking Statements & Non-GAAP Financial Measures*

Market Opportunities

At-Home Consumption

Sustainability

Health & Wellness

Market Opportunities: At-Home Consumption

- At-home consumption will be above pre-pandemic levels due to a rise in work-from-home consumption behavior
- Two thirds of surveyed companies planning to expand remote capacity
  (Euromonitor Report Coronavirus Pandemic to Rewrite the Future of Businesses)
- Between 2020 and 2025, 71.1% of business plan to invest in employee support programs such as promotion of work-life balance, flexible hours or ability to work from home
  (Euromonitor Voice of the Industry: Sustainability survey, 2020)
- The in-home part of our Foods & Refreshment business also experienced an uplift in sales as people rediscovered the joys of home cooking
  (Unilever 2021 annual report)

According to Microsoft's first-annual Work Trend Index, which surveyed 30,000 people from 31 countries, 73% of workers want their employers to continue providing flexible remote work options after the world returns to some semblance of normalcy.

- Supermarket News

Market Opportunities: Sustainability

- 42% of US adults aged 18-24 say environmentally friendly practices are the best way for brands to represent values (Mintel 2020)
- 67% of consumers find it important that the products they buy are in packaging that is recyclable (Trivium Packaging – 2021 Global Buying green report)
- Globally, 1.3 billion tons of food are wasted annually accounting for roughly 1/3 of all food produced globally. That is approximately 2.2 trillion meals that could be feeding the almost 800 million hungry people around the world (KraftHeinz 2020 ESG Report)

75% of consumers say they would be more likely to buy a product or service if the company is making an effort to be sustainable.
- Ipsos, Food Navigator USA, information

Reducing packaging; **Scaling reusable and refillable systems**; **100% recyclable or reusable packaging by 2025** (88% achieved so far); 1/3 reduction of virgin plastics by 2025.

Nestlé

60% of packaging is refilled or collected for recycling; **90% packaging is recyclable globally**; Make 100% packaging recyclable globally by 2025; Use at least **50% recycled material by 2030.**

Coca-Cola

100% recycled PET bottles in 2021; **100% Recyclable, Reusable or Compostable** packaging by 2025 **25% of recycled material in plastic packaging** by 2025; 50% Carbon emissions reduction and 100% renewable electricity by 2030.

DANONE

Market Opportunities: Health & Wellness

- Today's consumer views wellness across six dimensions: Better health, better fitness, better nutrition, better appearance, better sleep and better mindfulness
  (McKinsey & Co. 2021. Feeling good: The future of the $1.5 trillion wellness market.)

- Consumers want to be warned and protected. Packaging will continue to play a leading role relative to hygiene in the distribution, display, dispensing, storage and preservation of food and drinks.
  (Mintel Report 2021 – Post Pandemic Packaging Safety)

"Improving the nutrition, health and wellness profile of our foods and beverages is at the heart of what we do. We want to contribute to healthier lives, with a particular emphasis on childhood nutrition."

- Nestle Chairman – Paul Bulcke & CEO Mark Schneider

Growth Strategy: At-Home Consumption

- Successful flexible package format expanding into new categories in North America
- At-home use around coffee creamer category growth
- Product solutions which offer packaging security and dispensing convenience in all regions
- Leverage clean package valve technology for Oyster sauce formula in China

Growth Strategy: Be the Partner of Choice for Sustainability

- SimpliCycle™ is an industry recognized, fully recyclable, flow control valve without sacrificing dispensing performance

- Strategic partner to PureCycle Technologies to bring recycled polypropylene to market through a breakthrough recycling process

- International Sustainability and Carbon Certification (ISCC) – enables use of resin in recycled mixed plastics or biobased renewable feedstock

SimpliCycle™ by Aptar

World FOOD Innovation Awards 2021 WINNER

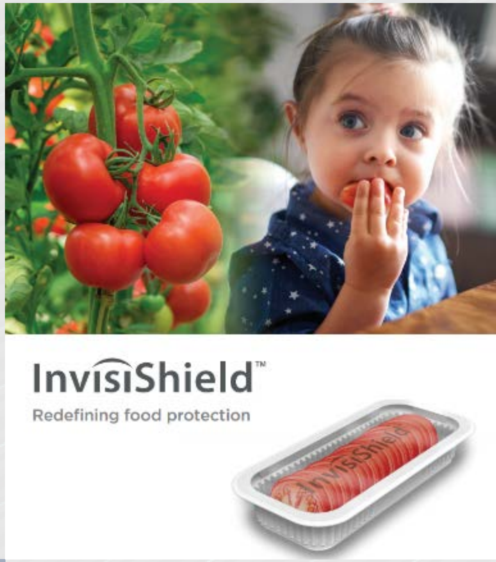
Fully Recyclable Valve

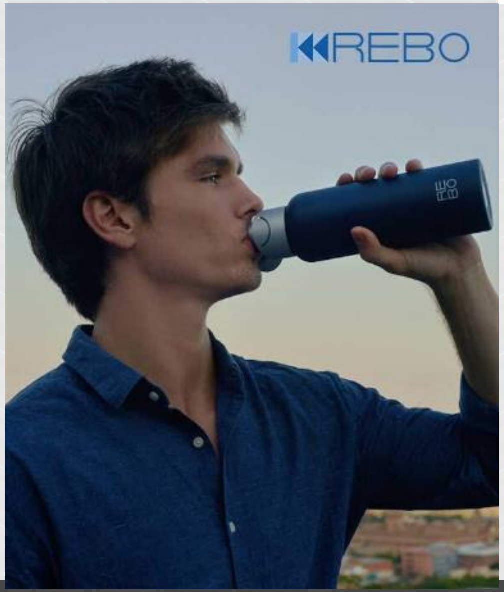
APR

Actively supporting brand owner sustainability commitments

Growth Strategy: Technologies for Health & Wellness

- Leveraging existing technologies to capture Health, Wellness and Food safety
- Partner with companies like REBO to track hydration while leveraging a reusable bottle
- Hydration and nutrition trend continues from infants to all aging demographics
- Aptar's active material sciences technology for safe handling for fresh cut foods





Aptar Food + Beverage

Key Takeaways

- Strong foundation for growth
- Expanding our global leadership position, always focused on consumer centric innovations and partnering with our customers for growth
- Advancing our technology, manufacturing footprint and portfolio capabilities globally, especially in new markets
- Pursuing opportunities to enter into key partnerships and M&A to create further value

The Collective Strengths of Aptar: Think Local, Leverage Global

Stephan Tanda, Bob Kuhn,
Gael Touya, Marc Prieur, Hedi Tlili

Corporate-Wide Responsibilities of the Executive Committee

Aptar

Kim Chainey, EVP, General Counsel & Corporate Secretary
- USA and Canada
- Chief Compliance Officer
- Government Affairs

Gael Touya, President Pharma
- Western Europe
- Innovation Excellence

Bob Kuhn, Chief Financial Officer
- Czech Republic
- Information Systems
- Shared Services
- Holding Structures
- Aptar CSP Technologies

Shiela Vinczeller, Chief Human Resources Officer
- Russia & Eastern Europe
- Corporate University
- European Works Council

Marc Prieur, President Beauty + Home
- Latin America
- Operational Excellence
- Sustainability

Xiangwei Gong, President Asia
- Asia
- China Innovation Hub

Stephan Tanda, President & CEO
- Rest of the World
- Strategic Guidance
- Key Account Partnerships

Hedi Tlili, President Food+Beverage
- Middle East & Africa
- Commercial Excellence
- Global Purchasing

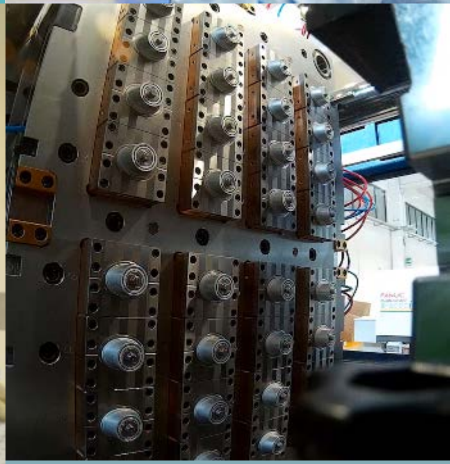
Regional Sponsorship | Excellence in Core Functions | Other Areas of Expertise

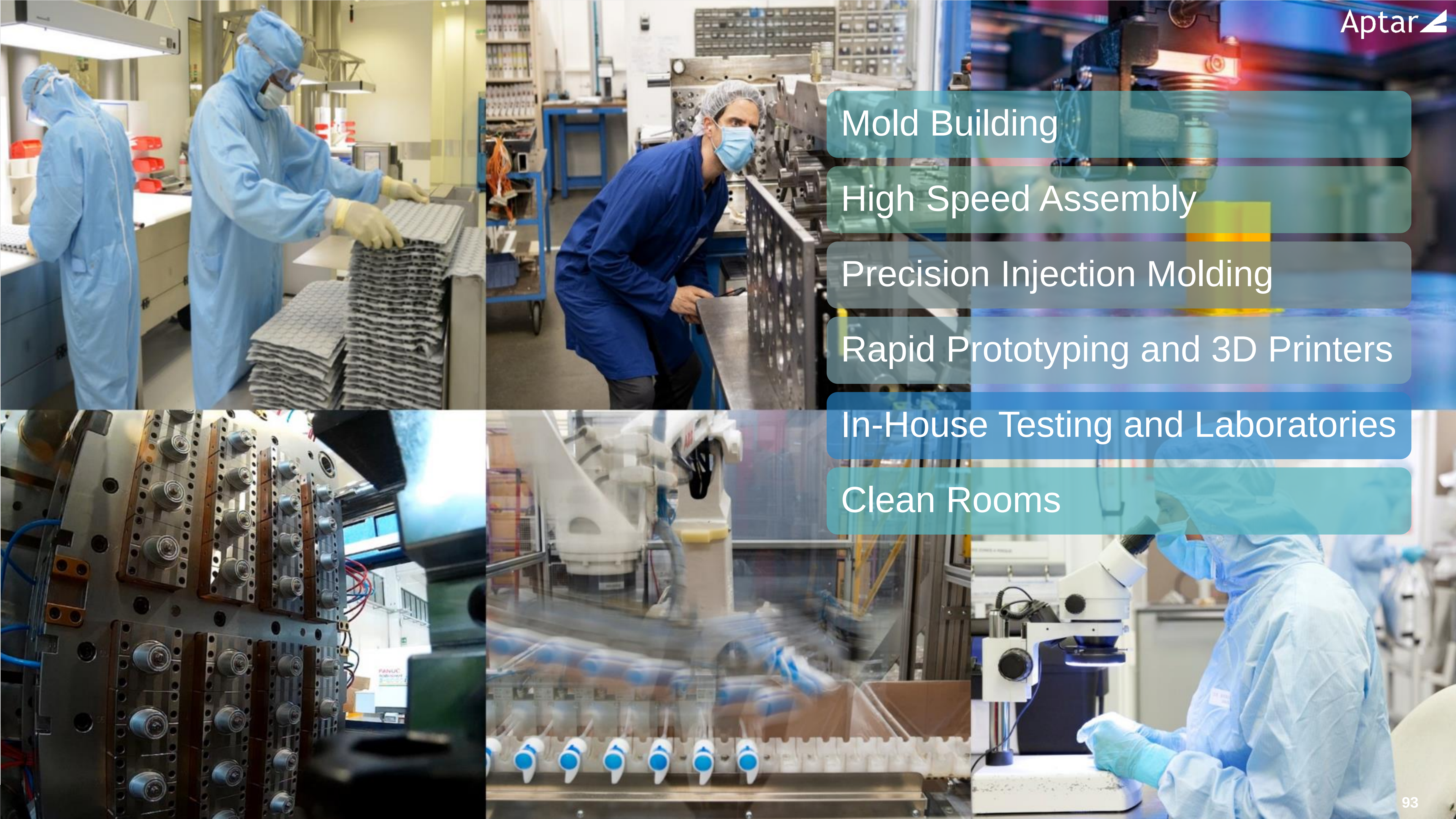
Operational Excellence & Sustainability

Marc Prieur

Operational Excellence

- Sharing operational knowledge & best practices
- Leveraging expertise across segments
- Establishing new factory layouts
- Automating material flows
- Embedding digital solutions, such as virtual reality for machine repairs
- Implementing Artificial Intelligence
- Applying & ensuring compliance with Operational Excellence Standards




Aptar
Mold Building
High Speed Assembly
Precision Injection Molding
Rapid Prototyping and 3D Printers
In-House Testing and Laboratories
Clean Rooms

Landfill Free

Based on the Zero Waste International Alliance protocol, this internal program has improved our operational eco-efficiency since 2013

2013	Started in Aptar's Italian sites
2014	8 manufacturing sites in Europe certified
2015-2020	Continued growth and progress with 53% of sites certified at year-end 2020
2021	Target: By year-end 2021, 60% of Aptar sites will be Landfill Free certified

These sites have proven, by third-party verification audit, at least 90 percent recycle or reuse of operational wastes.

Landfill Free sites are currently within Aptar's North America, Latin America, and European Regions. Sites in China and the are preparing for certification.

Waste recovered from these sites resulted in the avoidance of over 3,000 tons of CO_2e emissions in 2020.This equates to the emissions of approximately 650 passenger vehicles driven for one year.

PureCycle Technologies

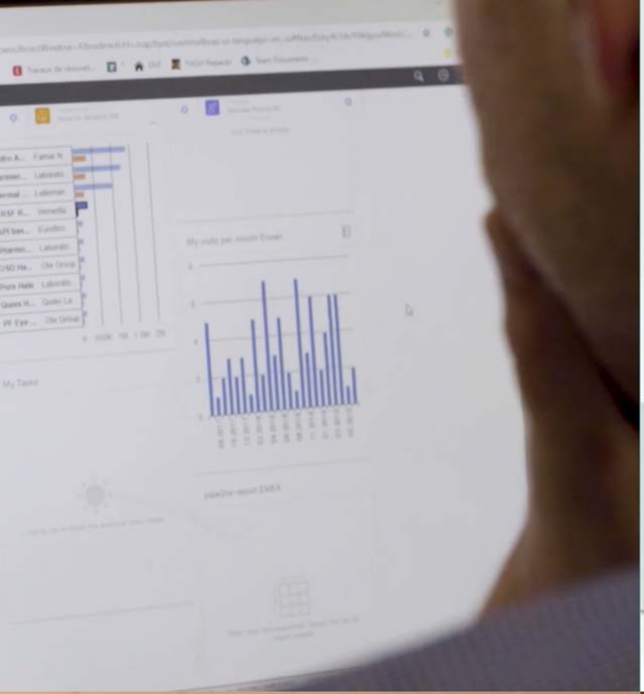
Aptar is collaborating with and providing critical feedback to PureCycle regarding the transformation process of its UPRP. In addition to providing detailed feedback into how the resin performs during the transformation process, Aptar will play an integral role in helping PureCycle prepare for the food grade requirements in Europe.

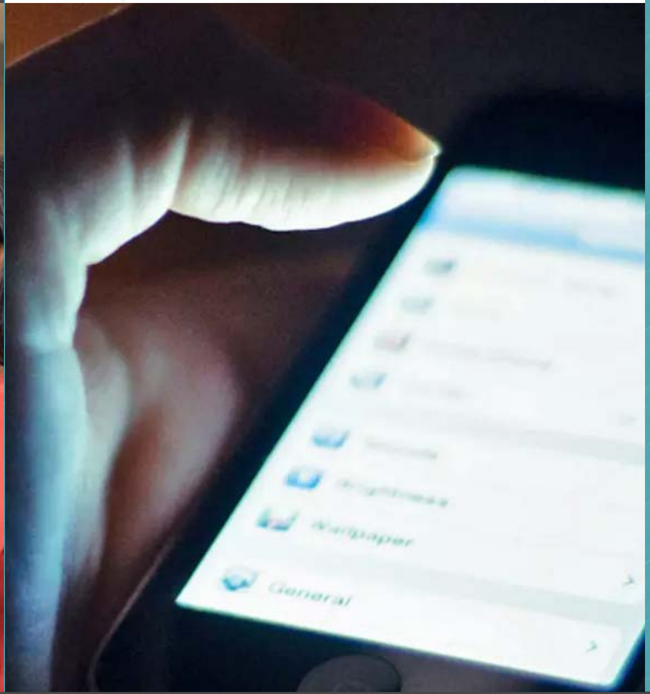
PureCycle's ground-breaking, patented recycling process, developed and licensed by Procter & Gamble, separates color, odor and any other contaminants from plastic waste feedstock to transform it into UPRP resin with properties that are similar to that of conventional resin.

This process fully closes the loop in the reuse of recycled plastics while making recycled plastics more accessible at scale to companies desiring to use a sustainable, recycled resin.

Commercial Excellence & Purchasing

Hedi Tlilli





Aptar

Commercial Excellence

- Best sales and marketing practices across the segments
- Cross-functional & cross-segment collaboration
- Global pricing management tool
- New Digital Marketing tools
- Promotion of customer engagement opportunities
- Pricing and marketing strategies

Aptar

Global Purchasing

- Cross-functional teams
- Targeting tens of millions of dollars in savings across business segments
- Cost reduction of raw materials, energy, freight, machinery and equipment

Innovation Excellence

Gael Touya

Innovation Excellence

Key contributor to a number of important patents

- Sharing best ideas practices across segments
- Leveraging ideas and developments across different markets and business segments
- Common design thinking process & pipeline management tool
- Partnerships with innovative startups

Aptar

InVision Lab

Located near Paris, Aptar's InVision Lab is designed to rapidly co-create innovative solutions with our clients, while showcasing our advanced technological innovations and creative problem solving capabilities.

Click here to take a virtual tour of the InVision Lab

Shared Corporate Functions

Bob Kuhn

Aptar

Business Service Center

Hosting corporate functions in support of all business segments

- Transactional Accounting
- Information Services
- Human Resources
- Master Data Governance
- Purchasing
- Trade Compliance
- Reporting & Analytics

Product Technologies

Gael Touya, Marc Prieur, Hedi Tlili

Product Innovation

Examples of product technology moving cross-segment

Spray Pumps → Beauty Fragrance → Pharma Nasal & Topical → Food Oils

Aptar

Product Innovation

Examples of product technology moving cross-segment

Simpli Squeeze®

Personal Care/ Body Wash / Home Care

Food + Beverage Condiments

Consumer Health Care

Aptar

Product Innovation

Examples of product technology moving cross-segment

Bag on Valve → **Food and Beverage** → **Personal Care and Home** → **Pharma Respiratory**

Product Innovation

Examples of product technology moving cross-segment

Active Material Science Solutions

Pharma Activ-Film

Pharma Activ-Vial

Food / Antimicrobial

WE ARE ONE APTAR

We share insights, product designs, operational expertise and functional support across all three businesses.

The end result is our ability to drive significant efficiencies and scalability, making us a stronger, more competitive and resilient market lead.

Financial Performance and Long-Term Targets

Bob Kuhn

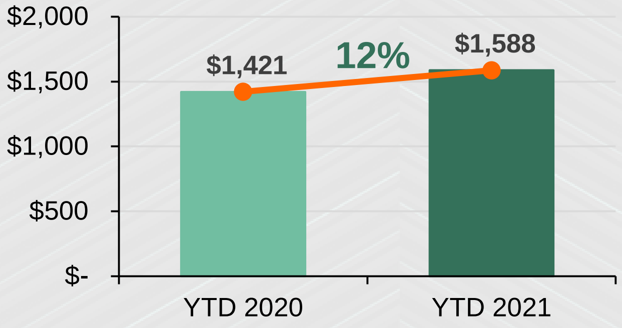
Chief Financial Officer

Aptar

2021 H1 Results Demonstrate Ongoing Improvement

Reported YTD Sales

(in millions $)

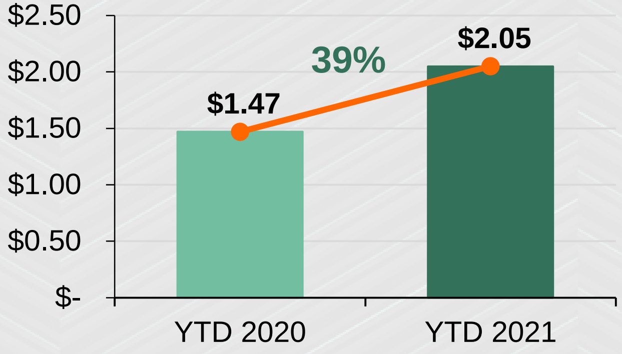


+5% Core Sales Growth*

+6% Currency Effects

+1% Acquisitions

Reported YTD EPS

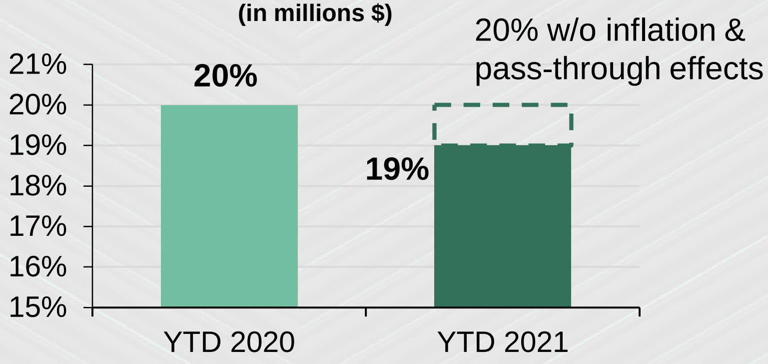


30% **YTD 2020** Reported Effective Tax Rate

21% **YTD 2021** Reported Effective Tax Rate

Adjusted EBITDA* Margin %

(in millions $)

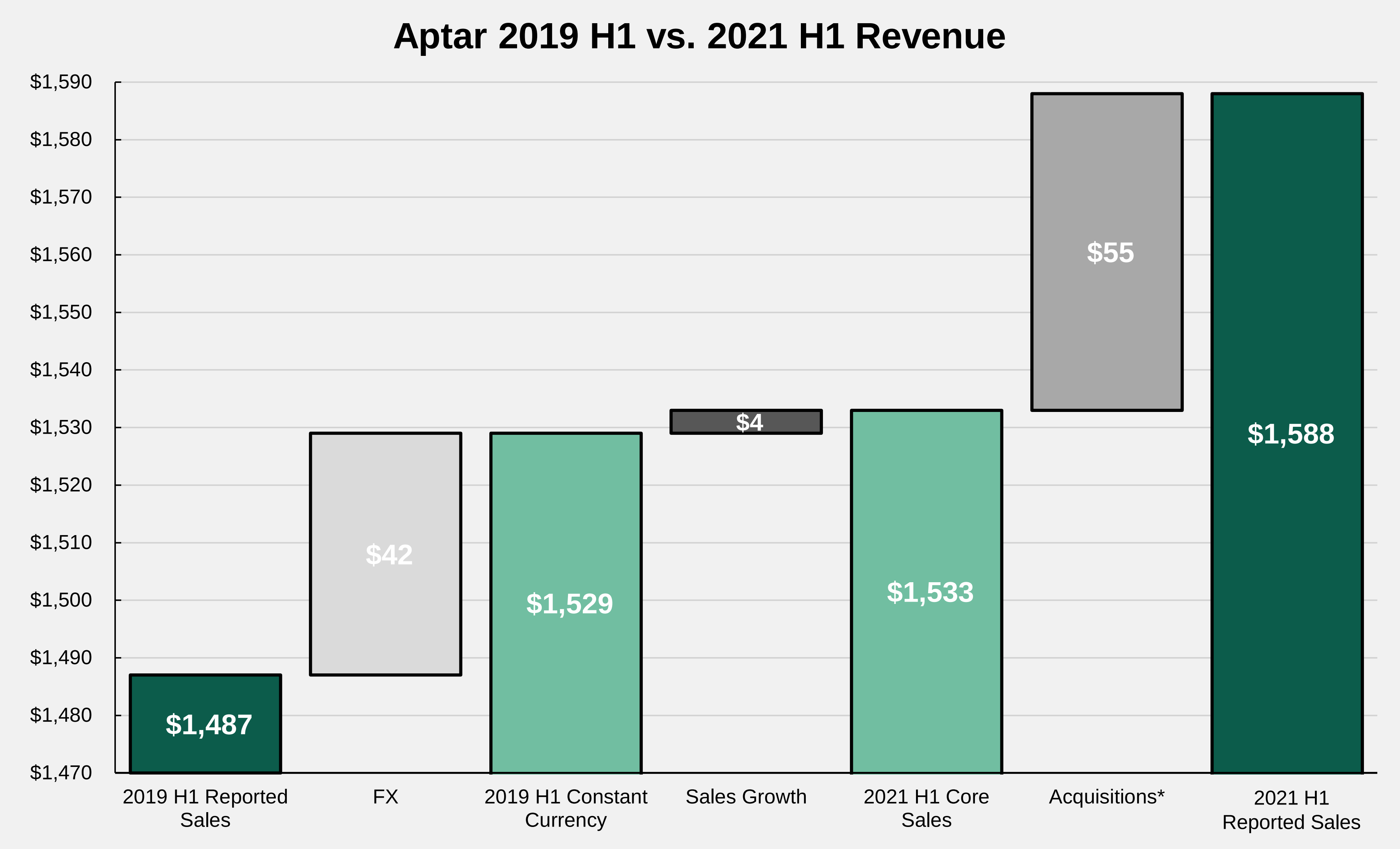


29% **YTD 2020** Effective Tax Rate Adjusted Earnings*

20% **YTD 2021** Effective Tax Rate Adjusted Earnings*

** See accompanying slide titled: Forward Looking Statements & Non-GAAP Financial Measures*

2021 Revenues Returning to Pre-Pandemic Levels



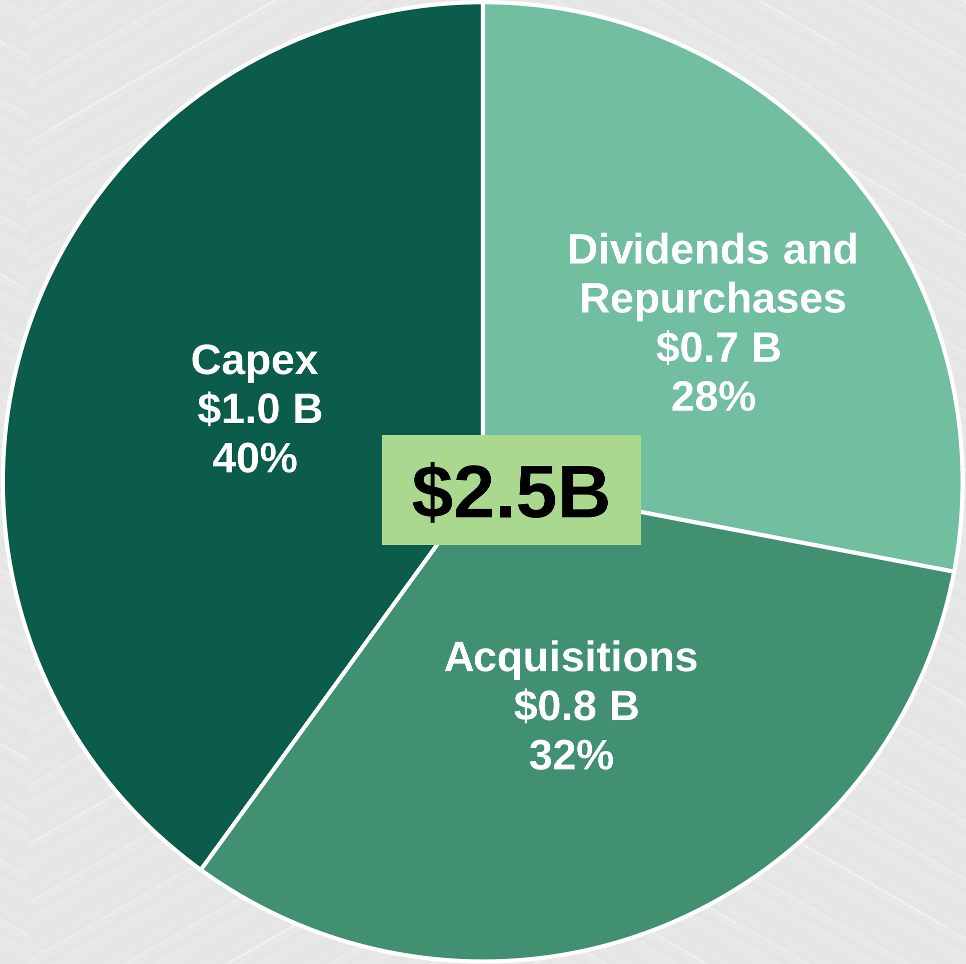
*Includes only acquired companies since June of 2019 (Gateway, Nanopharm, Noble and FusionPKG)

Balanced Capital Allocation

- We have for many years included a return on capital factor in our incentive compensation formulas
- Top priority use of capital is reinvesting in the business which generates our highest risk-adjusted return
- This is followed by strategic M&A and then our dividend, and finally our share repurchase program
- We have a healthy balance sheet with low leverage

Capital Allocation

2017 - 2021 H1



Hengyu Medical

New Aptar Suzhou Facility

Cash Conversion

Reconciliation of Operating Cash Flow Conversion to Adjusted EBITDA (Unaudited) (In Thousands)						
	2017	2018	2019	2020	YTD June 2021	Cumulative 2017-Present
Net Cash Provided by Operations	$ 324,729	$ 313,628	$ 514,457	$ 570,153	$ 175,581	$ 1,898,548
Adjusted EBITDA	$ 474,606	$ 550,936	$ 592,335	$ 586,320	$ 299,779	$ 2,503,976
OCF / Adj EBITDA Conversion	68%	57%	87%	97%	59%	76%

Track Record of Accretive Acquisitions

Aptar CSP Technologies

FUSIONPKG an Aptar beauty + home company

Nanopharm an Aptar pharma company

noble® an Aptar pharma company

Aptar’s notable acquisitions since 2018

+10%

Expected contribution to 2021 revenues generated from notable acquisitions since 2018

Low 20%’s

Accretive aggregate EBITDA margin of notable acquisitions since 2018

~$35-40M

Expected 2021 Free Cash Flow contributions from notable acquisitions since 2018

Aptar CSP Technologies has divisions within both Aptar Pharma and Aptar Food + Beverage

Consolidated Long-Term Financial Targets by Segment

		3 Year Average	2021 H1	Long-term Target
Aptar pharma	Core Sales Growth*	10%	1%	6-10%
	Adj. EBITDA* / Sales %	36%	34%	32-36%
Aptar beauty + home	Core Sales Growth*	0%	5%	3-6%
	Adj. EBITDA* / Sales %	12%	10%	15-17%
Aptar food + beverage	Core Sales Growth*	1%	18%	6-10%
	Adj. EBITDA* / Sales %	16%	16%	18-21%

** See accompanying slide titled: Forward Looking Statements & Non-GAAP Financial Measures*

Consolidated Long-Term Financial Targets

	3 Year Average	2021 H1	Long-term Target
Core Sales Growth*	4%	5%	4-7%
Adj. EBITDA* / Sales %	20%	19%	20-22%
ROIC[1]	11%	10%	10-13%
Dividend Payout Ratio[2]	37%	37%	30-40%
Leverage Ratio	≈ 2X	≈ 1X	1-3X

1. ROIC (return on invested capital) = adjusted earnings before net interest and taxes, less tax effect / average capital (average of beginning of year and end of year capital) [capital = equity plus debt less cash].
2. Dividends Payout Ratio = Cash dividends paid / adjusted earnings per share.

** See accompanying slide titled: Forward Looking Statements & Non-GAAP Financial Measures*

Financials
Key Takeaways

- After a detailed review of our growth strategy and completion of a comprehensive bottoms up 5 year planning process, we are reaffirming our long-term targets and the profitable growth potential of the company
- We intend to continue investing according to our market opportunities and strategic priorities
- We expect to continue generating strong cash flow to support our initiatives while maintaining a strong and flexible balance sheet

Aptar

In Summary

- We are in an excellent position to develop and share all of our technological advancements across each of our businesses
- Our multiple markets and “One Aptar” approach, provides stable growth, strong shareholder returns and resiliency that is difficult to replicate, especially during challenging times
- We are a clear market leader and we turn ideas into solutions that improve the lives of millions of people every single day
- Aptar has built a strong offering in high growth areas and our businesses have a very clear competitive advantage with irreplaceable assets and solutions

Q&A

A Resilient Market Leader

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