



## **Who We Are**

Kimball Electronics was founded in 1961 and incorporated in 1998. We deliver a package of value that begins with our core competency of producing durable electronics and extends to contract manufacturing services for non-electronic components, medical disposables, drug delivery solutions, precision molded plastics, and production automation, test, and inspection equipment. Our design and manufacturing expertise coupled with robust processes and procedures help us ensure that we deliver the highest levels of quality and reliability throughout the entire life cycle of our customers' products. We deliver award-winning service across our global footprint with an operations platform driven by highly integrated procedures, standardization, and teamwork. Our Customer Relationship Management ("CRM") model is key to providing our customers convenient access to our global footprint and all of our services throughout the entire product life cycle. Because they operate in industries that demand rigorous engineering controls and that commonly require long product life cycles, our customers value our track record of quality, financial stability, social responsibility, and commitment to long-term relationships.

We offer our services globally on a contract basis, and we manufacture products to our customers' specifications. Our services primarily include:

- Production and testing of printed circuit board assemblies (PCBAs);
- · Full box build manufacturing and assembly;
- Final Assembly of medical electronic products:
- · Design services and support;
- Supply chain services and support;
- · Rapid prototyping and new product introduction support;
- Product design and process validation and qualification;
- Industrialization and automation of manufacturing processes;
- Reliability testing (testing of products under a series of extreme environmental conditions);
- · Aftermarket services:

- Production and assembly of medical devices, medical disposables including packaging, and other non-electronic products:
- Drug delivery devices and solutions with and without electronics;
- Class 7 and 8 clean room assembly, cold chain and product sterilization management;
- Design engineering and production of precision molded plastics;
- Design engineering and manufacturing of automation, test, and inspection equipment;
- · Software design; and
- · Complete product life cycle management.



## **Our Global Presence**

Our global footprint supports our customers' specialized manufacturing needs. Whether the requirement is in-region support for an end market, access to a lower cost market, or proximity to a customer team, Kimball Electronics has a solution.

#### **North America**

Jasper, Indiana (Manufacturing and World Headquarters) Indianapolis, Indiana Tampa, Florida San Jose, California Reynosa, Mexico

#### **Europe**

Poznan, Poland Timisoara, Romania

#### Asia

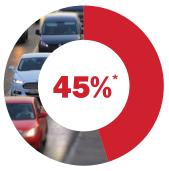
Nanjing, China Suzhou, China Trivandrum, India Chiba, Japan Laem Chabang, Thailand Ho Chi Minh City, Vietnam

## **Financial Highlights**

Fiscal Year Ended June 30,

(Amounts in thousands, except per share data)	2023	2022	% Change	
Net Sales	\$ 1,823,429	\$ 1,349,535	35%	
Operating Income, as reported (GAAP)	\$ 87,729	\$ 52,549	67%	
SERP	701	(1,563)		
Legal Settlements (Recovery)	(212)	(1,384)		
Adjusted Operating Income (non-GAAP)	\$ 88,218	\$ 49,602	78%	
Net Income, as reported (GAAP)	\$ 55,831	\$ 31,253	79%	
Adjustments After Measurement Period on GES Acquisition	279	 _		
Legal Settlements (Recovery)	(161)	(1,050)		
Adjusted Net Income (non-GAAP)	\$ 55,949	\$ 30,203	85%	
Diluted Earnings per Share, as reported (GAAP)	\$ 2.22	\$ 1.24	79%	
Adjustments After Measurement Period on GES Acquisition	0.01			
Legal Settlements (Recovery)	_	 (0.04)		
Adjusted Diluted Earnings per Share (non-GAAP)	\$ 2.23	\$ 1.20	86%	
Return on Invested Capital	9.4%	7.2%	31%	
Cash Flow from (used for) Operations	\$ (13,804)	\$ (83,178)	83%	
Capital Expenditures	\$ 90,688	\$ 74,714	21%	
Share Owners' Equity	\$ 523,994	\$ 453,971	15%	

## **Diversified Portfolio of End Markets and Market Services**





- Electronic Power Steering
- Body Controls
- Automated Driver Assist Systems
- Electronic Braking Systems





- Sleep Therapy and Respiratory Care
- Image Guided Therapy
- In Vitro Diagnostics
- Drug Delivery
- AED
- Patient Monitoring



**2**%\* **Other** 



Industrial +33%\*\*

- Climate Controls
- Automation Controls
- Optical Inspection
- Smart Metering
- Public Safety

<sup>\*</sup>Percentage of net sales

<sup>\*\*</sup>Percentage increases compared to fiscal year 2022

WINNING TOGETHER THE KIMBALL WAY | LETTER

WINNING TOGETHER THE KIMBALL WAY | LETTER



Photography courtesy of Nasdaq, Inc.

# **To Our Share Owners**

I feel very fortunate, and humble, to be writing to you today as CEO of Kimball Electronics. The Company has a rich history of excellence and a strong culture focused on long-term relationships, and I am thrilled to be part of it. Fiscal year 2023 was an excellent year with record sales, margin expansion, a 79% increase in net income, and improved return on invested capital, all while navigating a challenging macro environment.

The top-line growth was shared across the three end market verticals we support, with each posting robust double-digit increases in the year. We believe this momentum will carry forward, fueled in part by industry megatrends, even if consumer demand softens during a global economic slowdown. The strength was distributed across our customer base with nearly half of them reaching new highs in annual sales volume with us. Consistent with our focus on building long-term relationships, 77% of the revenue was with customers we've worked with for a decade, or more. The team supported new product introductions at a rate four times above our historic norm, and we received multiple customer service awards—four in China alone. For the ninth consecutive year, we were recognized by CIRCUITS ASSEMBLY magazine in multiple categories for Service Excellence.

# For me, "Winning Together" is the fun of business. It is working on a great team, with a great culture, and a common set of priorities.

Our Environmental, Social, and Governance disclosures also received high marks once again this year, with Morningstar Sustainalytics, a leading ESG research firm, rating us #1 among electronics manufacturers for ESG risk. In addition, we received a Prime rating from ISS ESG, which places us among the top 10% in our industry.

Fiscal year 2023 also marked the end of an era with the retirement, and subsequent untimely passing, of former Chairman and CEO Don Charron. Under Don's leadership spanning 24 years, Kimball Electronics grew from a division of its parent company to a publicly-traded, global enterprise with revenues rapidly approaching the \$2 billion threshold. All of us in the Kimball Electronics family are deeply saddened by this turn of events and mourning his loss. Our thoughts and prayers go to the entire Charron family. We are grateful to have known and worked with Don. He will be missed. As difficult as it may be to celebrate, I am still very proud of the Company's achievements in the year, and I am even more excited now about what lies ahead with the next chapter of profitable growth.

#### Winning Together—The Kimball Way

When first looking for a new professional opportunity, I was attracted to Kimball Electronics for three reasons:

- The culture
- The people
- The opportunity for value creation

Fast forward to today, and all of them are better than what I expected. Our Company lives its culture every day. It is reflected in our annual Guiding Principles survey with employee engagement scores well above industry norms. We also hear from our customers that our culture differentiates Kimball from its peers. In my career, I've seen a lot of companies, and I can tell you this one upholds its principles better than any other that I have known. It's impressive, with consistency at each location, and it's an incredibly strong foundation.

The people are outstanding with a level of commitment, passion, and love for the Company. The business opportunity is tremendous. You can see it in our performance, and we have great momentum to go to even better places than where we are today.

For me, "Winning Together" is the fun of business. It is working on a great team, with a great culture, and a common set of priorities. It's understanding that if we're not getting better tomorrow, someone will pass us up. That continuous improvement mindset is a great trait and a core belief of our Company. So what does it mean to "Win The Kimball Way"? It means:

- Staying true to our Guiding Principles,
- · Being collaborative and team-oriented,
- Setting high aspirations...not unrealistic goals, but attainable targets that require stretching,
- Maintaining our strategic priorities,
- Communicating openly and proactively, and
- Being accountable to our Company, to our customers, to each other, and to our Share Owners.

It is what you can expect from me, and it is a priority for our team. I am proud to be a member of Kimball Electronics, and thank you for your support.

We invite you to stay informed by visiting our website at www.kimballelectronics.com as we continue to build lasting relationships for global success.

For more detailed insights into the past year, we encourage you to read the following Form 10-K.

Richard D. Phillips

Chief Executive Officer

Richard D. Phillips

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**41%** 

YEAR-OVER-YEAR NET SALES INCREASE IN THE AUTOMOTIVE MARKET VERTICAL

# **Automotive Market**

Automotive was our fastest growing market vertical in fiscal year 2023, with net sales exceeding \$820 million, a year-over-year increase of 41%. This market represents 45% of our total company sales, with strength in electronic power steering and electronic braking, including redundant safety controls for self-driving applications.

## **Electronics Manufacturing for Critical Automotive Systems**

Amid the expanding acceptance of Advanced Driver Assistance Systems (ADAS) and the concurrent rise in consumer confidence, Kimball Electronics steadfastly maintains its role as a premier EMS provider within the Automotive market. By assisting our customers in the production of essential electronic systems, Kimball Electronics plays a pivotal role in propelling the evolution of ADAS to greater heights.

#### STEERING

WINNING TOGETHER THE KIMBALL WAY | AUTOMOTIVE

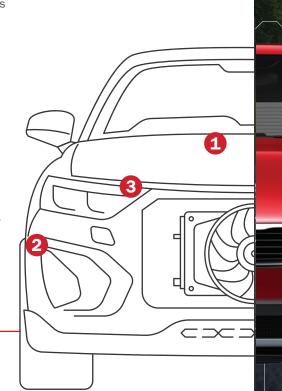
Electronic Power Steering (EPS) controls transform driving by replacing hydraulic systems with advanced electronics that optimize steering for better maneuverability and responsiveness, ensuring smooth operation at different speeds while reducing driver fatigue.

#### BRAKING

Electronic braking controls are an essential component of vehicle dynamics control and performance by using sensors, algorithms, and actuators to optimize braking precision. This pivotal technology enhances braking efficiency, ensuring safer driving and improved road safety.

#### **3** SENSORING & SAFETY CONTROL

Automotive sensors and safety controls expertly fuse technology for enhanced road safety. Using cameras, radars, and ultrasonic devices, they vigilantly oversee surroundings and vehicle dynamics. Teamed with advanced safety controls, they trigger timely actions—auto braking, lane alerts—averting collisions and reducing risks. This ensures a secure driving environment for everyone.



# **Incomparable Expertise in Manufacturing Automotive Electronics**

Recognizing the paramount significance of safety, reliability, and dependability, we collaborate closely with our esteemed automotive customers at the forefront of the market, guaranteeing the utmost levels of manufacturing excellence. Since we began manufacturing for the Automotive market in 1985, vehicle technologies have undergone remarkable transformations. Yet amidst these changes, Kimball Electronics remains unwavering in its capacity to deliver unparalleled quality and reliability in automotive electronics manufacturing. This demands experience and a profound understanding of the craft. Our enduring commitment to provide unwavering support to industry pacesetters in automotive technology is a commitment poised to extend for decades to come.





\$820M

NET SALES IN THE AUTOMOTIVE MARKET

A majority of our revenue for the Automotive market is in the critical areas of electronic power steering and electronic braking systems which are critical to autonomous functions and vehicle safety.

## **Turnkey Solutions**

Kimball Medical Solutions partners with our customers to address their unique medical manufacturing requirements. Our capabilities include electronics and plastics manufacturing comprehensive complex assembly, and adept supply chain management.



3.1 M+

**ASSEMBLIES** MANUFACTURED ARE USED IN SLEEP THERAPY AND PATIENT MONITORING **APPLICATIONS** 



OF THE MEDICAL ASSEMBLIES KIMBALL **ELECTRONICS PRODUCES ARE USED IN** THE CRITICAL CARE APPLICATIONS SUCH AS AEDS, PATIENT MONITORING, RESPIRATORY CARE, AND SURGICAL PROCEDURES





Net sales in the Medical market vertical were \$494 million, a 26% year-over-year increase from fiscal year 2022, representing 27% of total company sales. Our success this year was driven by support in applications involving sleep therapy and respiratory care, image guided therapy, in vitro diagnostics, drug delivery systems, Automated External Defibrillators (AEDs), and patient monitoring equipment.

#### **Manufacturing for Critical Medical Applications**

With an understanding of the exacting demands and regulatory requirements of the medical industry, our capacities are crafted to align with the distinctive complexities of each customer. We have produced countless medical devices, drug delivery solutions, medical electronics, and disposable instruments since 1999. Harnessing our expertise, experience, global presence, and unwavering commitment to enduring partnerships, we offer comprehensive manufacturing solutions for complex medical products including:

#### SLEEP THERAPY

Medical sleep therapy solutions encompass a range of advanced interventions to address sleep-related disorders. By employing cutting-edge equipment such as continuous positive airway pressure (CPAP) devices, bi-level positive airway pressure (BiPAP) machines, and adaptive servoventilation systems, medical sleep therapy solutions provide tailored treatments that promote restful sleep, improve respiratory health, and enhance quality of life.

#### **2** PATIENT MONITORING

Patient monitoring devices play a pivotal role in modern healthcare by providing continuous, real-time insights into a patient's vital signs and overall condition. These devices use advanced sensors and technology to monitor parameters such as heart rate, blood pressure, oxygen

saturation, and ECG readings. By collecting and transmitting data to healthcare professionals, they enable early detection of abnormalities, timely interventions, and personalized treatment plans, effectively contributing to improved patient outcomes and quality of life.

#### 3 AEDs

Automated External Defibrillators (AEDs) are life-saving devices designed to swiftly respond to cardiac emergencies. Compact and user-friendly, AEDs analyze the heart's rhythm and deliver electric shocks, restoring normal heart function. These portable devices empower non-professionals and medical professionals alike to take effective action in cardiac events, underscoring their vital role in safeguarding lives and promoting community health.

#### 4 SURGICAL SYSTEMS

Medical surgical systems and solutions are designed to ensure patient safety, infection control, and procedural efficiency. These systems are designed, manufactured, and tested to meet stringent quality standards, making them indispensable tools in delivering effective and hygienic surgical care. Single-use products play a pivotal role in preventing the spread of infections by eliminating the need for reprocessing, streamlining workflows, reducing the risk of cross-contamination, and enhancing patient well-being.



20M+

ASSEMBLIES PRODUCED FOR THE INDUSTRIAL MARKET IN FY23

# **Industrial Market**

Net sales in Industrial were \$475 million, an increase of 33% from fiscal year 2022 and 26% of the total company revenue. This performance was primarily driven by products for climate controls, automation controls, optical inspection, smart metering, and public safety applications.

## **Supporting Customers in Global Life-Changing Industrial Innovations**

Given the increasing trend emphasizing the 2 Smart Meters and Industrial Controls responsible utilization of natural resources and a goal of heightened conservation, we anticipate that Industrial applications will present an avenue for sustained growth in the long run. This potential becomes even more pronounced as consumer interest in an adoption of electric and hybrid vehicles expand globally. Our business supporting the Industrial end market, which we call "green and clean" is anticipated to gain traction in the market.

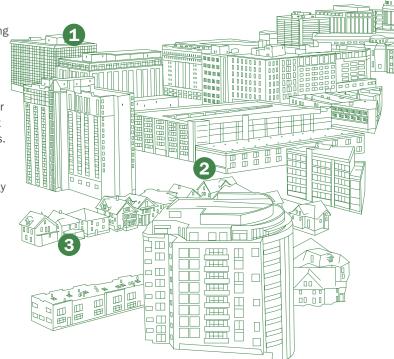
#### Climate Control and Smart Energy Management

Electronic climate controls and smart energy management systems are revolutionizing building efficiencies. These systems enable precise regulation of indoor environments, optimize heating, cooling, and ventilation, minimize energy waste and carbon emissions, all the while maximizing comfort and productivity of building occupants. Through real-time monitoring, predictive analytics, and remote accessibility, building managers can ensure optimal energy usage, identify potential inefficiencies, and implement proactive strategies for energy conservation.

Smart meters and industrial controls provide real-time electricity, gas, and water monitoring, enabling informed decisions that continue to revolutionize energy management and production processes. Smart meters support demand-response programs that foster a more balanced energy grid, while industrial controls optimize manufacturing with real-time data analysis, enhancing precision and resource efficiency.

### **3** Green Energy, Charging, and Storage

Renewable energy sources, such as solar and wind, are bolstered by more efficient charging for electric vehicles and devices. Innovative storage, like high-capacity batteries, ensures steady clean power by harnessing excess energy. The synergy between alternative energy, charging, and storage helps advance a greener future by reducing reliance on fossil fuels and maximizing the potential of sustainable alternatives.



#### **Electronics Manufacturing for the Evolving Industrial Market**

In the ever-changing landscape of the Industrial market, we work hand in hand with our customers to facilitate the development of products that bolster smart cities, enhance energy efficiency, enable effective energy management, and empower precise control over motors, pumps, and electronic climate systems. Our focus also extends to ensuring seamless compatibility among industrial devices. As technology evolves, our commitment remains steadfast in supporting our customers, who are esteemed leaders in the Industrial market, both presently and as we move forward.



### 6M+

CLIMATE CONTROL ENERGY MANAGEMENT ASSEMBLIES MANUFACTURED IN FY23

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## 3.8M+

ASSEMBLIES MANUFACTURED TO SUPPORT "GREEN AND CLEAN **ENERGY" APPLICATIONS SUCH AS:** SMART METERS AND INDUSTRIAL CONTROLS, GREEN ENERGY. CHARGING, AND STORAGE





Our Thailand employees appreciate our company culture so much that they affectionately refer to their workplace as their "second home."



Sadina Neal, Component Engineer

### **Women In STEM Empowerment (WISE)**

Employee feedback shows that our company is improving when it comes to creating a place where they can be the best version of themselves. We achieve this through our diversity, equity, inclusion, and belonging (DEI&B) efforts. As part of our DEI&B strategy, we launched our first Employee Resource Group, called Women In STEM Empowerment (WISE), led by component engineer Sadina Neal, based in Pittsburgh. "Learning new ways to develop connections with others in the Kimball Electronics family is very important to me," says Sadina. "Having the opportunity to work with so many strong women and supporting men allies while promoting empowerment and fellowship is extremely powerful. I cannot wait to see what we can accomplish together within the company and how we can support our local communities globally."

### **2023 Diversity Metrics**

**50%** 

of our executive team is female

**33**%

of our managers are female **14**%

of our executive management team is racially **51.5**%

of our global workforce is female **83.5**%

of our workforce is outside the U.S.

#### **IN THE U.S.:**

**12**% of our workforce is racially diverse; **10**% is ethnically diverse; **4**% self identify as having a disability; **5**% identify as a military veteran

# Creating Quality for Life

## **Creating Quality for Life**

Creating Quality for Life is our purpose statement, and it sums up why we exist as a company beyond earning profit. It articulates the enduring value we deliver to our broad base of stakeholders, including our customers and end users; our people and their families; our communities; and our Share Owners. In fiscal year 2023, we developed a Creating Quality for Life Scholarship program, awarding scholarships to 10 graduating high-school seniors from around the world based on their demonstrated commitment to volunteering time to help others in their communities or to helping the environment. We strive to donate up to 1% of our annual net income to four main categories: Community, Charities, Education, and Science (as it pertains to the EMS industry).

# A Culture of Winning Together The Kimball Way

Our Company culture is a differentiator in the marketplace and a competitive strength. We believe you win with people, and we have worked very hard to develop a corporate culture that attracts, develops, and retains the best and brightest talent available.

"The Kimball Way" manifests through our team members and a company culture centered on respect and appreciation, aimed at enriching the lives of our employees with meaningful work while benefiting our communities by generating positive societal and environmental impacts.

#### **Guiding Principles**

Our Guiding Principles were first put to paper in 1990. The 15 bullet points have stood the test of time-globally!and define who we want to be as a company when it comes to customers, people, citizenship, and profit. We strive to live up to these principles, asking employees to tell us how well we are doing and where we need to improve via an annual survey that, last year, drew response from an incredible 88% of our workforce. Our overall score continues to show that the vast majority of our employees recommend Kimball Electronics as a strong employer for others.



Our teams around the world look for talent who help us execute our business strategies and contribute to our strong culture.

## **Our Guiding Principles**



Our Customer is
Our Business



Our People are the Company



The Environment is Our Home



Profits are the Ultimate Measure



#### **DEI&B Learning Series**

In fiscal year 2023, employees had the opportunity to join 14 virtual events celebrating various heritage months and days, with guest speakers such as Jaqueline Hamer, daughter of the late civil rights icon Fannie Lou Hamer, Dr. Russell Jeung, professor of Asian American Studies at San Francisco State University and co-founder of Stop AAPI Hate, and Cherokee filmmaker and "Reservation Dogs" camera crew member Brit Hensel. We also held virtual events for International Women's Day, Earth Day, World Environment Day, and Mental Health Month.

"Fractured Not Broken" author and teacher Kelly Schaefer shared her life story filled with challenges, changes, and successes, during an event tied to mental health awareness.

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# **Our Commitment to ESG**

Earlier this year, we published our 2022 Environmental, Social, and Governance (ESG) Report under the Sustainability Accounting Standards Board (SASB) and the Task Force on Climate-Related Financial Disclosures (TCFD) frameworks, and we highlighted the Company's alignment with the UN Sustainable Development Goals and the UN Global Compact. We were recognized for our efforts by leading third-party agencies specializing in ESG rankings, including Institutional Shareholder Services (ISS), Morgan Stanley Capital International (MSCI), and Morningstar Sustainalytics. To learn more about our efforts as a responsible company, please see our latest ESG report on the Company's investor relations page.



KE is committed to investigating renewable energy options, including embracing solar energy. A recent success was the implementation of our company's first solar energy system at our Thailand manufacturing facility.

#### **Environmental**

We make our communities better through a peoplecentered culture and a commitment to responsible operations.

Our corporate sustainability strategy is part of our Guiding Principles' commitment to being a leader in protecting and enhancing our world, because the environment is our home. The percentages below reflect usage decreases on a perunit produced basis from calendar years 2014 to 2022. This progress is even more amazing when you consider that we have more than doubled sales and added and expanded several facilities over this time.

**↓ 13%** red wa

36% reduce green

**↓42**%

reduction in hazardous was

**26**%

reduction in airemissions



In fiscal year 2023, 76 employees at our Indianapolis facility created and packaged 12,000 boxes of macaroni and cheese—positively impacting 3,000 families—for the charity, Million Meal Movement.



#### **Governance**

We are committed to good governance.

Good governance at Kimball Electronics has four key foundations: An Effective Board, Fair Compensation, Share Owner Engagement, and Transparent Integrity. Each of the four key foundations of governance above are anchored in our Guiding Principles, which reflect our deep commitment to our customers, our people, our communities, and the environment, and our belief that profitability and financial resources give us the freedom to shape our future.

"We are excited about our overall ESG progress, and the recognition that we have received from some notable organizations for our sustainability work. Our deep commitment to sustainability, diversity, equity, inclusion, and belonging is underscored by this recognition that Kimball Electronics is a market leader in ESG."

Doug Hass, Chief Legal & Compliance Officer

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# **Share Owners**

Our financial results in fiscal year 2023 were record-setting and we continued to increase investor engagement with a proactive outreach campaign focused on expanding research coverage and increasing institutional investor awareness. Share Owners benefited with the share price appreciating 37.5% during the period.



\$1,823M

**Net Sales** 

**↑** 35% YOY

4.8%

**Operating Income**\*

↑90 BPS YOY

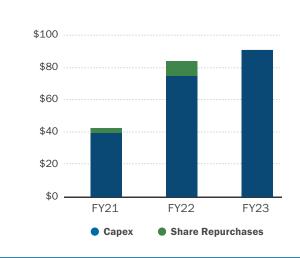
\$2.23

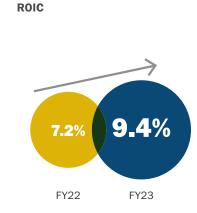
**Adjusted EPS** 

**↑** 86% YOY

#### Capital Allocation

Over the last three fiscal years, capital investments in facility expansions have added 370,000 sq. ft. of manufacturing floor space to our global footprint, representing a 38% increase in EMS capacity worldwide and supporting our growth in each of the three end market verticals. This also positions the Company to reach, or exceed, the \$2 billion milestone in annual sales.







Photography courtesy of Nasdag, Inc.

"Our capital allocation strategy remains focused on organic growth. We have a solid funnel of new business opportunities and additional capacity from our recent facility expansions in Thailand, Mexico, and Poland. Inventory is expected to normalize, as global supply chain disruptions ease, and the resulting cash flow generated will be directed toward reducing our leverage ratio."

Jana T. Croom, Chief Financial Officer



#### **Facility Expansion**

Steve Korn, Chief Operating Officer, and members of the leadership team at our facility in Poznan, Poland, celebrate the completion of our most recent facility expansion with a ribbon cutting ceremony in June 2023. The expansion adds approximately 40% more capacity to the existing site and is reflective of our success in winning new business in Europe.

\*Percent of net sales

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# Kimball Electro

## In loving memory of **Donald D. Charron**

November 1963 - August 2023 Former Chairman and Chief Executive Officer

All of us at Kimball Electronics mourn the loss of our longtime Chairman, CEO, and dear friend Don Charron. At the same time, we celebrate and honor Don for his deep personal and engaging commitment to his family, his community, and our Company. Don was a strong believer in doing the right thing and shaped our Guiding Principles, and we are forever grateful for his warmth, positivity, generosity, and tireless work that contributed so much to our collective successes. Don was beloved. and everyone who worked with him will cherish his life and the legacy that he left us.

Just after the announcement of Don's retirement, Robert Phillippy, Chairperson of the Board of Directors of Kimball Electronics, put it best, "It is hard to put into words the profound impact Don had on each of us, and the Company. Under his leadership spanning 24 years, Kimball Electronics grew from a division of its parent company to a publicly traded, global enterprise with annual revenues rapidly approaching the \$2 billion threshold. Don's achievements are countless, highlighted by decades of consistent performance and profitable growth, awardwinning customer service levels, and a strong corporate culture that is routinely recognized in the industry as Kimball Electronics' competitive advantage. That culture started with Don, and his passion to always do the right thing. He consistently treated others with respect and dignity and created an environment where we all can be a better version of ourselves. On behalf of the Board of Directors, and the entire Kimball family worldwide, I want to thank Don for his dedication and service to our Company throughout an illustrious career."

Within our Company, Don is remembered as an approachable leader, role model, and mentor. Everybody learned something from Don, and he made sure that everyone he interacted with felt importantcoworkers around the world, customers, Share Owners, friends, and the communities in which we operate. We will feel his imprint on Kimball Electronics and our industry for years to come and will always remember and honor Don for the indelible mark he left on the electronics industry, our global Kimball family, and the Jasper community. We share our heartfelt condolences to his family, friends, colleagues, and all who knew and loved him.



## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-K

(Mark One) ■ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the fiscal year ended June 30, 2023 OR ☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from Commission File Number 001-36454 Kimball<sup>®</sup> Electronics KIMBALL ELECTRONICS, INC. (Exact name of registrant as specified in its charter) Indiana 35-2047713 (State or other jurisdiction of (I.R.S. Employer Identification No.) incorporation or organization) 1205 Kimball Boulevard, Jasper, Indiana 47546 (Address of principal executive offices) (Zip Code) (812) 634-4000 Registrant's telephone number, including area code Securities registered pursuant to Section 12(b) of the Act: Title of each Class **Trading Symbol** Name of each exchange on which registered Common Stock, no par value The Nasdaq Stock Market LLC Securities registered pursuant to Section 12(g) of the Act: None Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes 🗷 No 🗆 Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes 🗆 No 🗷 Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes 🗷 No 🗆 Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes 

✓ No □ Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. Accelerated filer Emerging growth company Large accelerated filer Non-accelerated filer Smaller reporting company If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. □ Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report. If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements. Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to Section 240.10D-1(b). Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). The aggregate market value of the common stock held by non-affiliates, as of December 30, 2022 (the last business day of the Registrant's most recently completed second fiscal quarter), was \$542.5 million based on 96.5% of common stock held by non-affiliates.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Proxy Statement for the Annual Meeting of Share Owners to be held on November 17, 2023, are incorporated by reference into Part III.

The number of shares outstanding of the Registrant's common stock as of August 2, 2023 was 24,724,281 shares.

## KIMBALL ELECTRONICS, INC.

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#### Item 1 - Business

#### General

As used herein, the terms "Company," "Kimball Electronics," "we," "us," or "our" refer to Kimball Electronics, Inc., the Registrant, and its subsidiaries. Reference to a year relates to a fiscal year, ended June 30 of the year indicated, rather than a calendar year unless the context indicates otherwise. Additionally, references to the first, second, third, and fourth quarters refer to those respective quarters of the fiscal year indicated.

#### **Forward-Looking Statements**

This document contains certain forward-looking statements. These are statements made by management, using their best business judgment based upon facts known at the time of the statements or reasonable estimates, about future results, plans, or future performance and business of the Company. Such statements involve risk and uncertainty, and their ultimate validity is affected by a number of factors, both specific and general. They should not be construed as a guarantee that such results or events will, in fact, occur or be realized as actual results may differ materially from those expressed in these forward-looking statements. The statements may be identified by the use of words such as "believes," "anticipates," "expects," "intends," "plans," "projects," "estimates," "forecasts," "seeks," "likely," "future," "may," "might," "should," "would," "could," "will," "potentially," "can," "goal," "predict," and similar expressions. It is not possible to foresee or identify all factors that could cause actual results to differ from expected or historical results. We make no commitment to update these factors or to revise any forward-looking statements for events or circumstances occurring after the statement is issued, except as required by law.

The risk factors discussed in Item 1A - Risk Factors of this report could cause our results to differ materially from those expressed in forward-looking statements. There may be other risks and uncertainties that we are unable to predict at this time or that we currently do not expect to have a material adverse effect on our business. Any such risks could cause our results to differ materially from those expressed in forward-looking statements.

At any time when we make forward-looking statements, we desire to take advantage of the "safe harbor" which is afforded such statements under the Private Securities Litigation Reform Act of 1995 where factors could cause actual results to differ materially from forward-looking statements.

#### Overview

Kimball Electronics was founded in 1961 and incorporated in 1998. We deliver a package of value that begins with our core competency of producing durable electronics and extends to contract manufacturing services for non-electronic components, medical disposables, drug delivery solutions, precision molded plastics, and production automation, test, and inspection equipment. Our design and manufacturing expertise coupled with robust processes and procedures help us ensure that we deliver the highest levels of quality and reliability throughout the entire life cycle of our customers' products. We deliver award-winning service across our global footprint with an operations platform driven by highly integrated procedures, standardization, and teamwork. Our Customer Relationship Management ("CRM") model is key to providing our customers convenient access to our global footprint and all of our services throughout the entire product life cycle. Because they operate in industries that demand rigorous engineering controls and that commonly require long product life cycles, our customers value our track record of quality, financial stability, social responsibility, and commitment to long-term relationships.

For over 35 years, we have manufactured safety-critical electronic assemblies for automotive customers, developing invaluable expertise that extends beyond the automotive industry to benefit our customers in the medical and industrial sectors as well. By harnessing our experience and expertise in design and process validation, traceability, process and control change, as well as lean manufacturing, we have achieved substantial growth and diversification. This has enabled us to create innovative and valuable solutions for customers across our three verticals. We have harmonized our quality systems to meet and exceed industry certifications and regulatory requirements. This allows us to leverage key supply chain advantages and streamline our operations, enabling cost-effective manufacturing of both electronic and non-electronic products within a single production facility for customers from all three end market verticals.

Many of our customers are multinational companies operating across multiple global regions, and they maximize their supplier relationship by partnering with us for engineering, manufacturing, and supply chain support across multiple locations and regions. We commonly manufacture the same product for the same customer in multiple facilities. Coupled with our CRM model and our global systems, procedures, processes, and teamwork, our strategic approach to expanding our global footprint aligns with our customers' preferences in our three end market verticals. This positions us strongly to support their global growth initiatives.

Our customers benefit from consistent processes across all regions thanks to our global component sourcing, procurement, quoting, and customer pricing operations. Our central sourcing organization employs global procurement strategies that ensure consistent component availability and uniform pricing approach by leveraging the purchase volume of our entire organization. Our unified, global quoting model allows us to seamlessly respond to our customers' production needs anywhere across our global footprint.

Our CRM model combines our facilities' manufacturing experts with our business development team members located inregion with our global customers. Cross-functional teams from multiple facilities collaborate in quality, operational excellence, quoting, and design engineering global support. Clear roles and responsibilities, combined with diverse skill sets, establish a robust conduit critical for execution of our customers' objectives and building strong customer relationships. Our robust customer scorecard process provides valuable feedback to all levels of our company, driving continuous improvement initiatives, strengthening our award-winning service, and fostering deep customer loyalty.

Our corporate headquarters is located at 1205 Kimball Boulevard, Jasper, Indiana. We manufacture products for our customers at facilities located in the United States, China, Mexico, Poland, Romania, Thailand, and Vietnam. We also have operations in India and Japan.

We offer our services globally on a contract basis, and we manufacture products to our customers' specifications. Our services primarily include:

- Production and testing of printed circuit board assemblies (PCBAs);
- Full box build manufacturing and assembly;
- Final Assembly of medical electronic products;
- Design services and support;
- Supply chain services and support;
- Rapid prototyping and new product introduction support;
- Product design and process validation and qualification;
- Industrialization and automation of manufacturing processes;
- Reliability testing (testing of products under a series of extreme environmental conditions);
- Aftermarket services;
- Production and assembly of medical devices, medical disposables including packaging, and other non-electronic products;
- Drug delivery devices and solutions with and without electronics;
- Class 7 and 8 clean room assembly, cold chain and product sterilization management;
- Design engineering and production of precision molded plastics;
- Design engineering and manufacturing of automation, test, and inspection equipment;
- Software design; and
- Complete product life cycle management.

We take pride in our attentive approach to understanding and adapting to our customers' ever-changing needs and preferences. We continuously seek opportunities to grow and diversify our business and the value we deliver to customers while enhancing our global presence.

#### **Reporting Segment**

Operating segments are defined as components of an enterprise for which separate financial information is available that is evaluated regularly by the chief operating decision maker, or decision-making group, in deciding how to allocate resources and assessing performance. Each of our business units qualifies as an operating segment with its results regularly reviewed by our chief operating decision maker, the Chief Executive Officer. Our operating segments meet the aggregation criteria under the accounting guidance for segment reporting. As of June 30, 2023, all of our operating segments provided contract manufacturing services, including engineering and supply chain support, for the production of electronic assemblies and other products including medical devices, medical disposables, precision molded plastics, and automation, test, and inspection equipment primarily in automotive, medical, and industrial applications, to the specifications and designs of our customers. The nature of the products, the production process, the type of customers, and the methods used to distribute the products have similar characteristics across all our operating segments. Each of our operating segments serves customers in multiple markets, and many of our customers' programs are manufactured and serviced by multiple operating segments. We leverage global processes such as component procurement and customer pricing that provide commonality and consistency among the various regions in which we operate. All of our operating segments have similar long-term economic characteristics, and as such, have been aggregated into one reportable segment.

#### **Our Business Strategy**

We intend to achieve sustained, profitable growth in the markets we serve by supporting the global growth initiatives of our customers as a multifaceted manufacturing solutions company. Key elements of executing our strategy include:

- Leveraging Our Global Footprint continue our strategy of utilizing our presence in key regions worldwide, primarily focused on expansions of existing facilities, as well as potential new geographic regions, as our customer demands dictate;
- Expanding Our Package of Value enhance our core strengths and expand our package of value through contract manufacturing services in areas such as complex system assembly, specialized processes, and precision molded plastics with particular emphasis on Kimball medical solutions;
- Expanding Our Markets explore opportunities that will broaden existing or establish new markets, capabilities, or technologies such as automation, test, and inspection equipment for industrial applications.

We expect to make investments that will strengthen or add new capabilities to our package of value as a multifaceted manufacturing solutions company, including through acquisitions. See Item 1A - Risk Factors for risks associated with acquisitions.

#### **Our Business Offerings**

We offer electronics manufacturing services, including engineering and supply chain support, to customers in the automotive, medical, and industrial end market verticals. We further offer contract manufacturing services for non-electronic components, medical disposables, precision molded plastics, as well as production automation, test, and inspection equipment. Our services support the complete product life cycle of our customers' products, and our processes and capabilities cover a range of products from high volume-low mix to high mix-low volume. We bring innovative, complete design solutions to our customers. We offer Design for Excellence input to our customers as a part of our standard package of value, and we use sophisticated software tools to integrate the supply chain in a way that provides our customers with the flexibility their business requires. Our robust new product introduction process and our extensive manufacturing capabilities give us the ability to execute to the various quality and reliability expectations of our customers in each of our end market verticals. We are committed to protecting the planet by combating climate change, including contributing to a lower carbon future, in our operations, our value chains, and in the services we offer to our customers. Our strategies include actions to optimize our manufacturing facilities and processes for sustainability, increase clean energy in our purchased power mix, collaborate with our customers and supply chain to address upstream and downstream carbon emissions, invest in clean energy solutions for climate protection, and develop low carbon products, technologies and services.

We value our customers and their unique needs and expectations. Our customer focus and dedication to unparalleled excellence in engineering and manufacturing has resulted in proven success in the contract manufacturing industry. Personal relationships are important to us, and we strive to build long-term global partnerships. Our commitment to support our customers is backed by our history and demonstrated performance for over the past 60 years.

#### **Marketing Channels**

Manufacturing services, including engineering and supply chain support, are marketed by our business development team. We use a CRM model to provide our customers with convenient access to our global footprint and all of our services throughout the entire product life cycle.

#### **Major Competitive Factors**

Key competitive factors in the markets we serve include quality and reliability, engineering design services, production flexibility, on-time delivery, customer lead time, test capability, competitive pricing, and global presence. Numerous contract manufacturing service providers compete globally for business from existing and potential customers. We also face competition from our customers' own capacity and capabilities to in-source production. The proliferation of electronic components in today's advanced products and the continuing trend of original equipment manufacturers in the electronics industry subcontracting the assembly process to companies with a core competency in this area drive growth in the EMS industry. The nature of the EMS industry is such that the start-up of new customers and new programs to replace expiring programs occurs frequently. New customers and program start-ups generally cause margin dilution early in the life of a program, which is often recovered as the program becomes established and matures. Our continuing success depends upon our ability to replace expiring customers/programs with new customers/programs.

We, and the industry in general, have special conditions affecting working capital that are significant for understanding our business, including fluctuating inventory levels, which may increase in conjunction with the start-up of new programs and component availability. Additionally, the nature of the contract manufacturing business is such that customers may be required to make advance payments for certain inventory purchases and share in the risk of excess and obsolete inventory.

#### **Our Competitive Strengths**

We derive our competitive strengths from our experience of producing safety critical electronic assemblies for automotive customers for over 35 years and leveraging this experience to create valuable and innovative solutions for customers in different industries. Our strengths include:

- Core competency of producing durable electronics;
- Body of knowledge as it relates to the design and manufacture of products that require high levels of quality control, reliability, and durability;
- Highly integrated, global footprint;
- Capability to provide our customers diversified contract manufacturing services for non-electronic components, medical disposables, precision molded plastics, and automation, test, and inspection equipment;
- CRM model and our customer scorecard process;
- Ability to provide our customers with valuable input regarding designs for improved manufacturability, reliability, and cost;
- Quality systems, industry certifications, and regulatory compliance;
- · Integrated supply chain solutions and competitive bid process resulting in competitive raw material pricing; and
- Complete product life cycle management.

#### **Competitors**

The EMS industry is very competitive as numerous manufacturers compete for business from existing and potential customers. Our competition includes EMS companies such as Benchmark Electronics, Inc., Flex Ltd., Jabil Inc., Plexus Corp., and Sanmina Corporation. We do not have a significant share of the EMS market and were ranked the 20th largest global EMS provider for calendar year 2022 by *Manufacturing Market Insider* in the March 2023 edition published by New Venture Research.

#### Locations

As of June 30, 2023, we have twelve manufacturing facilities with two located in Indiana, two in China, two in Mexico, and one located in each of California, Florida, Poland, Romania, Thailand, and Vietnam. Our software design services are primarily performed at our location in India, and other support services are performed at our location in Japan. We continually assess our capacity needs and evaluate our operations to optimize our service levels for supporting our customers' needs around the globe, and we have recently expanded our facilities in Thailand, Mexico, and Poland. See Item 1A - Risk Factors for information regarding financial and operational risks related to our international operations.

#### Seasonality

Consolidated sales revenue is generally not affected by seasonality.

#### Customers

While the total electronic assemblies market has broad applications, our customers are concentrated in the automotive, medical, and industrial end markets. Beginning in fiscal year 2023, the Company changed its presentation of revenue for the industrial and public safety end market verticals by combining them into the industrial end market vertical. Prior year periods have been recast to conform to the current year presentation.

Sales by industry as a percent of net sales for each of the three years in the period ended June 30, 2023 were as follows:

	Year Ended June 30		
	2023	2022	2021
Automotive	45%	43%	43%
Medical	27%	29%	30%
Industrial	26%	27%	26%
Other	2%	1%	1%
Total	100%	100%	100%

Included in our sales were a significant amount to Nexteer Automotive, Philips, and ZF, which accounted for the following portions of net sales:

	Year	ne 30	
	2023	2022	2021
Nexteer Automotive	15%	17%	17%
Philips	14%	15%	15%
ZF	12%	*	*

<sup>\*</sup> amount is less than 10% of total

The nature of the contract manufacturing business is such that start-up of new programs to replace expiring programs occurs frequently. Our agreements with customers are often not for a definitive term and are amended and extended, but generally continue for the relevant product's life cycle, which can be difficult to predict at the beginning of a program. Typically, our customer agreements do not commit the customer to purchase our services until a purchase order is provided, which are generally short term in nature. Our customers generally have the right to cancel a particular program subject to contractual provisions governing termination, the final product runs, excess or obsolete inventory, and end-of-life pricing, which reduces the additional costs that we incur when a manufacturing services agreement is terminated.

#### **Raw Materials**

Raw materials utilized in the manufacture of contract electronic products are generally readily available from both domestic and foreign sources, although from time to time the industry experiences shortages of certain components due to supply and demand forces, combined with rapid product life cycles of certain components. In addition, unforeseen events such as natural disasters and global events, like pandemics, can and have disrupted portions of the supply chain. We believe that maintaining close communication with suppliers helps minimize potential disruption in our supply chain.

The EMS industry continues to experience component shortages, component allocations, and shipping delays, particularly with semiconductors, which were especially challenging in the prior fiscal year. Component shortages or allocations could continue to increase component costs and potentially interrupt our operations and negatively impact our ability to meet commitments to customers. We take various actions to attempt to mitigate the risk and minimize the impact to our customers as well as the adverse effect component shortages, component allocations, or shipping delays could have on our results. Through contractual pricing arrangements and negotiations with our customers, we attempt to mitigate the adverse effect that cost increases could have on our results.

Raw materials are normally acquired for specific customer orders and may or may not be interchangeable among products. Inherent risks associated with rapid technological changes within this contract industry are mitigated by procuring raw materials, for the most part, based on firm orders. In certain instances, such as when lead times dictate, we enter into contractual agreements for material in excess of the levels required to fulfill customer orders. In turn, material authorization agreements with customers cover a portion of the exposure for material which is purchased prior to having a firm order. We may also purchase additional inventory to support new product introductions, transfers of production between manufacturing facilities, and to mitigate the potential impact from component shortages.

#### **Intellectual Property**

Our primary intellectual property is our proprietary manufacturing technology and processes that allow us to provide competitive contract manufacturing and design services to our customers. As such, this intellectual property is complex and normally contained within our facilities. To protect our trade secrets, our manufacturing technology and processes, and other proprietary rights, we rely primarily on a combination of intellectual property laws pertaining to trade secrets and copyrights; non-disclosure agreements with our customers, employees, and suppliers; and our internal security procedures and systems. We feel that relying on trade secret or copyright protections is a superior strategy because there is no disclosure of the information to outside parties, and protections do not expire after a length of time. We currently have or are pursuing a modest number of patents for some of our innovations and technologies in the United States and foreign countries. We also maintain trademark rights (including registrations) for "Kimball Electronics," "GES" and other wordmarks and trademarks that we use in our business in the United States and around the world. We have policies and procedures to identify and protect our own intellectual property and that of our customers and suppliers.

#### **Corporate Social Responsibility**

We are committed to responsible, sustainable environmental, social, and governance philosophies and practices, which have been a part of our fabric since our founding in 1961. To showcase how our employees around the world share a strong sense of responsibility to protect the environment, sustain a safety focus at our facilities, and give back in meaningful ways to the communities where we live and work, we issued our latest annual Environmental, Social & Governance Report ("ESG Report") in March 2023. The ESG Report highlights the long-term environmental, social, and governance principles and practices designed to support the Company's commitment to sustaining lasting relationships and achieving global success with its stakeholders wherever Kimball Electronics' touch is felt throughout the world. The ESG Report reflects several long-standing Guiding Principles of the Company: our customer is our business; our people are the company; the environment is our home; we strive to help our communities be great places to live; profitability and financial resources give us the freedom to shape our future and achieve our vision. The ESG Report is posted on our website at https://www.kimballelectronics.com/esg. The Company's website and the information contained therein, or incorporated therein, are not intended to be incorporated into this Annual Report on Form 10-K.

#### Socially Responsible Supply Chain

We are committed to the use of a socially responsible supply chain to reduce the risk of human rights violations and the use of conflict minerals (tin, tungsten, tantalum and gold, or "3TG") from the Democratic Republic of Congo and certain adjoining countries. Our efforts include requiring our suppliers to undertake reasonable due diligence within their supply chain to ensure that the 3TG in the materials we source from them do not directly or indirectly contribute to significant adverse human rights impacts, as well as conducting due diligence before allowing a potential supplier to become one of our preferred suppliers. We request the return of reporting forms related to conflict minerals from our suppliers under the Responsible Minerals Initiative, or RMI, Conflict Minerals Survey. Further, we seek to remove any suppliers that continue to fail to meet our supplier and conflict minerals policies after being provided the opportunity to remedy non-compliance via implementation of a corrective action plan. We also conduct recurring, annual training for all employees and certain select contractors on export compliance, anti-corruption and anti-slavery, and insider trading. In addition, Kimball Electronics is a member of the RMI, which is evaluating the supply chain risks of conflict minerals and other minerals (e.g., cobalt, mica) and studying how to mitigate those risks.

#### Human Rights

As reflected in our Vision and Guiding Principles, Kimball Electronics is committed to the highest standards of conduct in its business dealings. We are a human-centered company that fully supports human rights. For us, human rights are more than just being compliant—they are about doing the right thing. Our Guiding Principles outline the critical role Kimball plays as a corporate citizen for our customers, our people, our partners, our environment, our Share Owners, and our communities. Our human rights beliefs are deeply rooted in our Guiding Principles and expressed in our Global Human Rights Policy, which is supported by annual review that explains some of the practical actions that we take each year to implement our Policy.

Kimball has been built upon the tradition of pride in craftsmanship, mutual trust, personal integrity, respect for dignity of the individual, a spirit of cooperation, and a sense of family and good humor. We seek to enhance this culture as we grow. We believe that no company should prosper while violating the basic human rights of others whether through unlawful slavery, servitude, forced or compulsory labor, or otherwise exploitative means. We believe in upholding principles of human rights, fair remuneration and economic inclusion, fair labor practices, worker safety, and observing fair labor practices within our organization and our supply chain.

Diversity, Equity, Inclusion, and Belonging

We value and work to promote a diverse, equitable and inclusive work environment. We are committed to holding ourselves accountable, taking action to continuously improve our policies and practices, and to uphold the principles that encompass diversity, equity, inclusion, and belonging as outlined in our Diversity, Equity, Inclusion, and Belonging ("DEI&B") statement. Our strategy is to achieve excellence in customer service, employee relations, and business objectives through creativity, responsiveness, and innovation as a result of increased well-being, sense of belonging, and meaningful work for our employees. We actively promote DEI&B, and incorporate DEI&B into our culture, values, and strategies. We provide a report on the diversity of our employees to the Board of Directors annually.

#### Contributing to Our Communities

One of our Guiding Principles is to strive to help our communities be great places to live. We live this Guiding Principle and further the goals of our Human Rights Policy when we contribute and encourage our employees to contribute to our local communities. Below are examples of our contributions:

- In 2022, we committed \$100,000 to Southwestern Indiana Child Advocacy Center Coalition ("SWICACC"), a safe
  reporting center for abused or neglected children that serves seven counties in southwestern Indiana. We made our
  final installment of the commitment in fiscal year 2023.
- On International Women's Day 2021, we donated \$5,000 to Water To Thrive to build a freshwater well system for a village in Ethiopia because safe, fresh drinking water is a basic human right. This well was fully operational during fiscal year 2023.
- In 2022, we donated \$100,000 to refugee-related activities and aid causes, including Ukrainian refugees.
- Kimball Electronics Gives, an employee-based giving circle, raised enough money to offer grants totaling \$8,400 to seven worthy causes selected by our employees. To date, Kimball Electronics Gives has donated \$41,500 to various worthy causes.
- In 2022, we implemented our Creating Quality for Life Scholarship program, awarding 10 dependents of employees a total of \$12,500.
- We also initiated our Employee Relief Fund to help employees with undue financial stress placed on them and their families due to a catastrophic event or other unfortunate personal event creating financial hardship.

#### **Environment and Energy Matters**

Our operations are subject to various foreign, federal, state, and local laws and regulations with respect to environmental and ecological matters. We believe that we are in substantial compliance with present laws and regulations and that there are no material liabilities related to such items.

We are dedicated to excellence, leadership, and stewardship in protecting the environment and communities in which we have operations. We believe that continued compliance with foreign, federal, state, and local laws and regulations which have been enacted relating to the protection of the environment will not have a material effect on our capital expenditures, earnings, or competitive position. Management believes capital expenditures for environmental control equipment will not represent a material portion of total capital expenditures.

Our operations require significant amounts of energy, including natural gas and electricity. Federal, foreign, and state regulations may control the allocation of fuels available to us, but to date we have experienced no interruption of production due to such regulations.

Kimball Electronics participates in the Carbon Disclosure Project (CDP) climate change and water security questionnaires to quantify our environmental practices, provide transparency on our progress, and assist in the reduction of our contributions to climate change. Additionally, we align our sustainability reporting with the Sustainability Accounting Standards Board (SASB) and the Task Force On Climate Related Financial Disclosures (TCFD) frameworks and also highlight our alignment with the UN Sustainable Development Goals and the UN Global Compact. We discuss our ESG goals and programs in detail in our annual ESG report. We publish this ESG report and our responses to the CDP climate change and water security questionnaires annually on our website at kimballelectronics.com/esg. We publish this information because our Guiding Principles remind us that the environment is our home and that we will be leaders in not only protecting but enhancing our world. The contents of the ESG reports and CDP questionnaire responses are not incorporated by reference into this Annual Report on Form 10-K or in any other report or document we file with the SEC.

Refer to the discussion in Item 1A - Risk Factors for further details of the legal and regulatory initiatives related to environmental matters including climate change that could adversely affect our business, results of operations, and financial condition.

#### Our People are the Company: Human Capital Management

We believe our people are the company. We believe in creating quality for life. We believe lasting relationships create our global success. We believe our people are the competitive edge for our service, quality, and value. Kimball Electronics has been built upon the tradition of pride in craftsmanship, mutual trust, personal integrity, respect for dignity of the individual, a spirit of cooperation, and a sense of family and good humor. We seek to enhance this culture as we grow. We believe in the inherent value of all individuals.

To raise awareness of our commitment to human rights and to foster compliance with our Global Human Rights Policy, we have incorporated it as an integral part of our Code of Conduct, train all of our employees worldwide on human rights issues, and require our suppliers, vendors, contractors, and partners to meet the same standards. To this end, through our Guiding Principles, we champion transparency and accountability for ourselves.

Because our people are the reason for our success, central to our long-term strategy is attracting, developing, and retaining the best talent globally and strengthening collaboration. We are committed to pay equity and apply the principle of equal pay for work of equal value in all regions where we operate. As of June 30, 2023, Kimball Electronics employed approximately 7,900 people worldwide, with approximately 1,300 located in the United States and approximately 6,600 located in foreign countries. Three of our seven independent members of the Board of Directors are female, along with four of our eight executive management team members and over 50% of our global workforce. We continue to execute on our commitment to diversity, equity, inclusion, and belonging, and exhibit our commitment to gender, racial, and ethnic diversity by striving toward the corporate goals we outline in both our Global Human Rights Policy and Diversity, Equity, Inclusion, and Belonging statement, including by:

- Increasing female representation globally at the executive and senior management levels;
- Increasing racial and ethnic diversity at the executive and senior management levels so our leadership will reflect our organization and the communities in which we operate;
- Holding leadership accountable for diversity, equity, inclusion, and belonging outcomes.

The average tenure within our workforce is 6 years, and we work hard to mitigate turnover risk by consistently and formally surveying our workforce about how well we are living up to our *People* Guiding Principles by asking them to anonymously rate us on a scale from 1 (low) to 10 (high). We currently have a score of 8.29 across our enterprise. We believe this is evidence that we truly operate our business as our people are the company. We consistently have a participation rate in our Guiding Principles survey of approximately 90%. Upon completion of this survey every year, each local management team receives qualitative and quantitative feedback and are responsible for crafting improvement plans based on our people's inputs.

Our U.S. operations are not subject to collective bargaining arrangements. Certain foreign operations are subject to collective bargaining arrangements, many mandated by government regulation or customs of the particular countries. We believe that our employee relations are good.

For additional information, see the Company's Proxy Statement to be filed for its annual meeting of Share Owners to be held November 17, 2023 under the caption "Our People are the Company: Human Capital Management."

#### **Available Information**

The Company makes available free of charge through its website, https://investors.kimballelectronics.com, its annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, proxy statements, and all amendments to those reports as soon as reasonably practicable after such material is electronically filed with, or furnished to, the Securities and Exchange Commission ("SEC"). All reports the Company files with the SEC are also available via the SEC website, http://www.sec.gov. The Company's website and the information contained therein, or incorporated therein, are not intended to be incorporated into this Annual Report on Form 10-K.

#### Item 1A - Risk Factors

The following important risk factors, among others, could affect future results and events, causing results and events to differ materially from those expressed or implied in forward-looking statements made in this report and presented elsewhere by management from time to time. Such factors, among others, may have a material adverse effect on our business, financial condition, and results of operations and should be carefully considered. Additional risks and uncertainties that we do not currently know about, we currently believe are immaterial, or we have not predicted may also affect our business, financial condition, or results of operations. Because of these and other factors, past performance should not be considered an indication of future performance.

#### **Business and Operational Risks**

#### Reduction of purchases by, or the loss of, one or more key customers could reduce revenues and profitability.

Losses of key customers within specific industries or significant volume reductions from key customers are both risks. Our continuing success is dependent upon replacing expiring contract customers/programs with new customers/programs. See "Customers" in Item 1 - Business for disclosure of the net sales as a percentage of consolidated net sales for each of our significant customers during fiscal years 2023, 2022, and 2021. Regardless of whether our agreements with our customers, including our significant customers, have a definite term, our customers typically do not commit to firm production schedules for more than one quarter. Our customers generally have the right to cancel a particular product, subject to contractual provisions governing the final product runs, excess or obsolete inventory, recovery of dedicated investments, and end-of-life pricing. As many of our costs and operating expenses are relatively fixed, a reduction in customer demand, particularly a reduction in demand for a product that represents a significant amount of revenue, can harm our gross profit margins and results of operations.

Significant declines in the level of purchases by key customers or the loss of a significant number of customers could have a material adverse effect on our business. In addition, the nature of the contract manufacturing industry is such that the start-up of new customers and new programs to replace expiring programs occurs frequently, and new customers and program start-ups generally cause margin dilution early in the life of a program. New customer relationships also present risk because we do not have an extensive product or customer relationship history.

Consolidation among our customers exposes us to increased risks, including reduced revenue and dependence on a smaller number of customers. Consolidation in industries that utilize our services may occur as companies combine to achieve further economies of scale and other synergies, which could result in an increase in excess manufacturing capacity as companies seek to divest manufacturing operations or eliminate duplicative product lines. Excess manufacturing capacity may increase pricing and competitive pressures for our industry as a whole and for us in particular.

We can provide no assurance that we will be able to fully replace any lost sales from these risks, which could have an adverse effect on our financial position, results of operations, or cash flows.

## Supply chain disruptions could prevent us from purchasing sufficient materials, parts, and components necessary to meet customer demand at competitive prices, in a timely manner, or at all.

We depend on suppliers globally to provide timely delivery of materials, parts, and components for use in our products. From time to time, we have experienced shortages of some of the materials, parts and components that we use, particularly with semiconductors. These shortages can result from strong demand for those components or from problems experienced by suppliers, such as shortages of raw materials and shipping delays for such components with common carriers. These unanticipated component shortages have and will continue to result in curtailed production or delays in production, which prevent us from making scheduled shipments to customers.

We have also experienced, and may again experience in the future, such shortages due to the effects of and responses to the COVID-19 pandemic, including the emergence of variants for which vaccines may not be effective, and may be impacted by other events outside our control, including macroeconomic events, trade restrictions, political crises, social unrest, terrorism, and conflicts (including the Russian invasion of, and ongoing war in, Ukraine). We cannot reasonably predict the full extent to which these events may impact our supply chain, because any impacts will depend on future developments that are highly uncertain and continuously evolving, including new information that may emerge concerning COVID-19, further actions by governmental entities or others in response to the types of events described above, and how quickly and to what extent normal economic and operating conditions can resume.

Suppliers adjust their capacity as demand fluctuates, and component shortages and/or component allocations could occur in addition to longer lead times. Certain components we purchase are primarily manufactured in select regions of the world and issues in those regions could cause manufacturing delays. Maintaining strong relationships with key suppliers of components critical to the manufacturing process is essential. Component shortages may also increase our cost of goods sold because we may be required to pay higher prices for components in short supply and redesign or reconfigure products to accommodate substitute components. These and other price increases, including increased tariffs, could have an adverse impact on our profitability if we cannot offset such increases with other cost reductions or by price increases to customers. If suppliers fail to meet commitments to us in terms of price, delivery, or quality, or if the supply chain is unable to react timely to increases in demand, it could interrupt our operations and negatively impact our ability to meet commitments to customers.

# The substantial investments required to start up and expand facilities and new customer programs may adversely affect our margins and profitability.

We continue to expand our global operations by increasing our product and service offerings and scaling our infrastructure at certain facilities to support our business. This expansion increases the complexity of our business and places significant strain on our management, personnel, operations, systems, technical performance, financial resources, and internal financial control and reporting functions. We may not be able to manage these expansions effectively, which could damage our reputation, limit our growth, and negatively affect our operating results.

Start-ups of new customer programs require the coordination of the design and manufacturing processes, as well as substantial investments in resources and equipment. The design and engineering required for certain new programs can take an extended period of time, and further time may be required to achieve customer acceptance. Accordingly, the launch of any particular program may be delayed, less successful than we originally anticipated, or not successful at all. Additionally, even after acceptance, most of our customers do not commit to long-term production schedules, and we are unable to forecast the level of customer orders with certainty over a given period of time. If our customers do not purchase anticipated levels of products, we may not recover our up-front investments, may not realize profits, and may not effectively utilize expanded fixed manufacturing capacities. All of these types of manufacturing inefficiencies could have an adverse impact on our financial position, operating margins, results of operations, or cash flows.

# Our international operations make us vulnerable to financial and operational risks associated with doing business in foreign countries.

We derive a substantial majority of our revenues from our operations outside the United States, primarily in China, India, Mexico, Poland, Romania, Thailand, and Vietnam. Our international operations are subject to a number of risks, which may include the following:

- global, regional, or local economic and political instability;
- widespread health emergencies and foreign governments' measures taken in response to them;
- foreign currency fluctuations including currency controls and inflation, which may adversely affect our ability to do business in certain markets and reduce the U.S. dollar value of revenues, profits, or cash flows we generate in non-U.S. markets:
- warfare, riots, terrorism, general strikes, or other forms of violence and/or geopolitical disruption;
- compliance with laws and regulations, including the U.S. Foreign Corrupt Practices Act, applicable to operations outside of the U.S.;
- changes in U.S. or foreign policies, regulatory requirements, and laws;
- tariffs and other trade barriers, including tariffs imposed by the United States as well as responsive tariffs imposed by China, the European Union, or Mexico;
- potentially adverse tax consequences, including changes in tax rates and the manner in which multinational companies are taxed in the United States and other countries; and
- foreign labor practices.

These risks could have an adverse effect on our financial position, results of operations, or cash flows. Certain foreign jurisdictions restrict the amount of cash that can be transferred to the United States or impose taxes and penalties on such transfers of cash. To the extent we have excess cash in foreign locations that could be used in, or is needed by, our operations in the United States, we may incur significant penalties and/or taxes to repatriate these funds.

For example, the Russian invasion of Ukraine and the ongoing war there has impacted the global economy as the United States, the UK, the EU, and other countries have imposed broad export controls and financial and economic sanctions against Russia (a large exporter of commodities), Belarus, and specific areas of Ukraine, and may continue to impose additional sanctions or

other measures. Russia may impose its own counteractive measures. Companies worldwide have interrupted or stopped production in Ukraine, Russia, and neighboring countries. We do not procure materials directly from Ukraine or Russia or have facilities there, but impacts like these, wherever they may occur, can further exacerbate the ongoing supply chain disruptions that are occurring across the globe, particularly in the automotive industry. Our European operations are located in Poland and Romania, and both of these countries are part of NATO, which is actively taking, and could take in the future, certain measures in response to Russia's invasion of Ukraine.

The extent of the war's effect on the global economy and the duration, scope, and impacts of the conflict are unknown and highly unpredictable, and the consequences from future actions such as increased sanctions and retaliatory measures taken by the United States, NATO, or other countries cannot be predicted but could have an adverse impact on our business operations, particularly our European operations.

#### We operate in a highly competitive industry and may not be able to compete successfully.

Numerous manufacturers within the contract manufacturing industry compete globally for business from existing and potential customers. Some of our competitors have greater resources and more geographically diversified international operations than we do. We also face competition from the manufacturing operations of our customers, who are continually evaluating the merits of manufacturing products internally against the advantages of outsourcing to contract manufacturing service providers. In the past, some of our customers have decided to in-source a portion of their manufacturing from us in order to utilize their excess internal manufacturing capacity. The competition may further intensify as more companies enter the markets in which we operate, as existing competitors expand capacity, and as the industry consolidates.

In relation to customer pricing pressures, if we cannot achieve the proportionate reductions in costs, profit margins may suffer. The high level of competition in the industry impacts our ability to implement price increases or, in some cases, even maintain prices, which also could lower profit margins. In addition, as end markets dictate, we are continually assessing excess capacity and developing plans to better utilize manufacturing operations, including consolidating and shifting manufacturing capacity to lower cost venues as necessary.

# If our engineering and manufacturing services do not meet our customers' quality standards, our sales, operating results, and reputation could suffer.

We make substantial investments of capital and operating expenses to implement comprehensive, company-wide quality systems, certifications, and controls in our operations in an effort to ensure sustained compliance with various product and quality system regulations and requirements, and to meet the needs of our customers. However, in the event we fail to adhere to these requirements, we become subject to costs associated with product defects, interruptions in production, and reputational harm. Our failure to comply with applicable quality system standards could, in turn, adversely affect our customers through failures to supply product to them. Quality or noncompliance failures could have an adverse effect on our reputation in addition to an adverse impact on our financial position, results of operations, or cash flows. While we maintain product liability and other insurance coverage that we believe to be generally in accordance with industry practices, our insurance coverage may not be adequate to protect us fully against substantial claims and costs that may arise from warranty and other liabilities related to product defects.

# Our business may be harmed due to failure to successfully implement information technology solutions or a lack of reasonable safeguards to maintain data security, including adherence to data privacy laws and physical security measures.

The operation of our business depends on effective information technology systems, including data management, analytics, and emerging machine learning and artificial intelligence platforms and applications. These systems are subject to the risk of security breach or cybersecurity threat, including misappropriation of assets or other sensitive information, such as confidential business information and personally identifiable data relating to employees, customers, and other business partners, or data corruption which could cause operational disruption. The unpredictability of AI, machine learning, and similar systems that automate certain operational tasks bring the potential for unintended consequences and unexpected disruptions in business operations, financial losses, and reputational damage. As we could be the target of cyber and other security threats, which are becoming increasingly sophisticated, we must continuously monitor and develop our information technology networks and infrastructure to prevent, detect, address, and mitigate the risk of unauthorized access, misuse, computer viruses, and other events that could have a security impact. Information systems require an ongoing commitment of significant resources to research new technologies and processes, maintain and enhance existing systems, and develop new systems in order to keep pace with changes in information processing technology and evolving industry standards as well as to protect against cyber risks and security breaches. While we provide employee awareness training around phishing, malware, and other cyber threats to help protect against these cyber and security risks, we cannot ensure the measures we take to protect our information technology systems will be sufficient.

Implementation delays, poor execution, or a breach of information technology systems could disrupt our operations, damage our reputation, or increase costs related to the mitigation of, response to, or litigation arising from any such issue. Similar risks exist with our third-party vendors. Any problems caused by these third parties, including those resulting from disruption in communications services, cyber attacks, or security breaches, have the potential to hinder our ability to conduct business. In addition, data privacy laws and regulations, such as the European Union General Data Protection Regulation ("GDPR"), the UK GDPR, ePrivacy Directive, the California Privacy Rights Act ("CPRA"), and similar legislation in jurisdictions in which we operate, pose increasingly complex compliance challenges and potentially elevate costs, and any failure to comply with these laws and regulations could result in significant penalties.

# We depend on attracting and retaining executive officers, key employees, skilled personnel, and sufficient labor to efficiently operate our business.

Our success depends to a large extent on our ability to attract and retain highly qualified and diverse executive officers, key employees, and skilled personnel, and to continue to implement our succession plans for managers and other key employees. These employees are not generally bound by employment or non-competition agreements, and we cannot assure you that we will retain them. The labor market for these employees is intensely competitive, and compensation and benefit costs continue to increase significantly in the current economic environment. In particular, the high demand for manufacturing labor in certain geographic areas in which we operate makes recruiting new production employees and retaining experienced production employees difficult.

Our success also depends on keeping pace with technological advancements, including Industry 4.0, and adapting services to provide manufacturing capabilities which meet customers' changing needs. Therefore, we must retain our qualified engineering and technical personnel and successfully anticipate and respond to technological changes in a cost effective and timely manner.

Shortages of workers could adversely impact our ability to operate our business effectively and timely serve our customers' needs, which could adversely affect our relations with customers, result in reductions in orders from customers, or cause us to lose customers. Turnover in personnel could result in additional training and inefficiencies that could adversely impact our operating results. Our culture and guiding principles focus on continuous training, motivating, and development of employees, and we strive to attract, motivate, and retain qualified personnel. To aid in managing our growth and strengthening our pool of qualified personnel, we will need to internally develop, recruit, and retain diverse, qualified personnel. If we are not able to do so, our business and our ability to continue to grow could be harmed.

#### Regulatory and Litigation Risks

#### Failure to protect our intellectual property could undermine our competitive position.

Competing effectively depends, to a significant extent, on maintaining the proprietary nature of our intellectual property. We attempt to protect our intellectual property rights worldwide through a combination of keeping our proprietary information secret and utilizing trademark, copyright, and trade secret laws, as well as licensing agreements and third-party non-disclosure and assignment agreements. Because of the differences in foreign laws concerning proprietary rights, our intellectual property rights do not generally receive the same degree of protection in foreign countries as they do in the United States, and therefore, in some parts of the world, we have limited protections, if any, for our intellectual property. If we are unable to adequately protect our intellectual property embodied in our solutions, designs, processes, and products, the competitive advantages of our proprietary technology could be reduced or eliminated, which would harm our business and could have a material adverse effect on our results of operations and financial position.

#### Anti-takeover provisions in our organizational documents and Indiana law could delay or prevent a change in control.

Certain provisions of our Amended and Restated Articles of Incorporation and the Amended and Restated Bylaws may delay or prevent a merger or acquisition that a Share Owner may consider favorable. For example, the Amended and Restated Articles of Incorporation authorizes our Board of Directors to issue one or more series of preferred stock, prevents Share Owners from acting by written consent without unanimous consent, and requires a supermajority Share Owner approval for certain business combinations with related persons. These provisions may discourage acquisition proposals or delay or prevent a change in control, which could harm our stock price. Indiana law also imposes some restrictions on potential acquirers.

# Our failure to maintain applicable registrations for our manufacturing facilities could negatively impact our ability to produce products for our customers.

We make substantial investments of capital and operating expenses to implement comprehensive, company-wide quality systems, certifications, and controls in our operations in an effort to ensure sustained compliance with various product and quality system regulations and requirements, and to meet the needs of our customers. However, in the event we fail to adhere to these requirements, we become subject to potential investigations and fines and penalties. Our failure to comply with applicable

regulations and quality system standards could, in turn, adversely affect our customers through failures to supply product to them or delays in their ability to obtain and maintain product approvals. As a medical device manufacturer, we also have additional compliance requirements. The U.S. Food and Drug Administration ("FDA") extensively regulates all aspects of product and manufacturing quality for medical products under its current Good Manufacturing Practices (cGMP) regulations. Outside the U.S., our operations and our customers' products are subject to similar regulatory requirements, notably by the European Medicines Agency and the Safe Food and Drug Administration in China. For instance, we are required to register with the FDA and are subject to periodic inspection by the FDA for compliance with the FDA's Quality System Regulation ("QSR") requirements, which require manufacturers of medical devices to adhere to certain regulations, including testing, quality control and documentation procedures. Any determination by the FDA or other regulatory authorities of manufacturing or other deficiencies could adversely affect our business. Failure or noncompliance could have an adverse effect on our reputation in addition to an adverse impact on our financial position, results of operations, or cash flows.

## Climate change, and the legal and regulatory initiatives related to climate change, could subject us to extensive environmental regulation and significant potential environmental liabilities.

There is increasing concern that a gradual increase in global average temperatures due to increased concentration of carbon dioxide and other greenhouse gases in the atmosphere will cause significant changes in weather patterns around the globe and an increase in the frequency and severity of natural disasters or extreme weather conditions, such as hurricanes, earthquakes, droughts, wildfires, cyclones, or floods. Physical climate risks and the operation of facilities in areas subject to increased water stress could impair our production capabilities, disrupt the operations of our supply chain and infrastructure, and impact our customers and their demand for our services.

The past and present operation and ownership by Kimball Electronics of manufacturing plants and real property are subject to extensive and changing federal, state, local, and foreign environmental laws and regulations, including those relating to discharges in air, water, and land, the handling and disposal of solid and hazardous waste, the use of certain hazardous materials in the production of select products, and the remediation of contamination associated with releases of hazardous substances.

In addition, as regulators and investors increasingly focus on climate change and other sustainability issues, we are subject to new disclosure frameworks and regulations. For example, the European Parliament adopted the Corporate Sustainability Reporting Directive (CSRD) and the resulting adoption of EU sustainability reporting standards to be developed by the European Financial Reporting Advisory Group, with such standards to be tailored to EU policies building on and contributing to international standardization initiatives, will apply not only to local operations in the EU, but under certain circumstances, to entire global companies like Kimball Electronics that have EU operations. The CSRD will not apply to our operations in calendar year 2023, but we are assessing our obligations under the CSRD and we expect that compliance with the CSRD could require significant effort in future years. The SEC and the State of California have also proposed new climate change disclosure requirements, and compliance with such rules, if and when they are finalized, could also require significant effort.

We cannot predict what environmental legislation or regulations will be enacted in the future, how existing or future laws or regulations will be administered or interpreted, or what environmental conditions may be found to exist. Compliance with more stringent laws or regulations, or stricter interpretation of existing laws, may require additional expenditures, some of which could be material. In addition, any investigations or remedial efforts relating to environmental matters could involve material costs or otherwise result in material liabilities.

The long-term effects of climate change on the global economy and our industry in particular are unclear. Changes in climate where we, our customers, and our supply chain operate could have a long-term adverse impact on our business, results of operations, and financial condition. In addition, we have committed to cut our greenhouse gas emissions, water usage, electrical usage, and air emissions significantly by 2025 as part of our long-term sustainability strategy, and we may take additional voluntary steps to mitigate our impact on the environment. Climate transition risks related to shifts to a low-carbon economy and the associated costs of retrofitting or constructing facilities with green technology, in addition to investments in renewable energy and energy efficiency could involve material costs or otherwise impact our customers and their demand for our services.

Environmental regulations or changes in the supply, demand, or available sources of energy, water, or other resources may affect the availability or cost of goods and services, including natural resources, necessary to run our business. The cost of energy is a critical component of freight expense and the cost of operating manufacturing facilities. Increases in the cost of energy in particular could reduce our profitability. Given the political significance and uncertainty around these issues, we cannot predict how climate change, and the legal and regulatory initiatives related to climate change, will affect our operations and financial condition.

## Compliance with government legislation and regulations may significantly increase our operating costs in the United States and abroad.

Legislation and regulations promulgated by the U.S. federal and foreign governments could significantly impact our profitability by burdening us with forced cost choices that either cannot be recovered by increased pricing or, if we increase our pricing, could negatively impact demand for our products. For example:

- Changes in policies by the U.S. or other governments could negatively affect our operating results due to changes in duties, tariffs or taxes, or limitations on currency or fund transfers, as well as government-imposed restrictions on producing certain products in, or shipping them to, specific countries. For example, our facility in Mexico operates under the Mexican Maquiladora ("IMMEX") program. This program provides for reduced tariffs and eased import regulations. We could be adversely affected by changes in the IMMEX program or our failure to comply with its requirements. As another example, the U.S. government has imposed tariffs on certain products imported from China. China has imposed tariffs on certain U.S. products in retaliation. These tariffs could force our customers or us to consider various strategic options including, but not limited to, looking for different suppliers, shifting production to facilities in different geographic regions, absorbing the additional costs, or passing the cost on to customers. Ultimately, these tariffs could adversely affect the competitiveness of our domestic operations, which could lead to the reduction or exit of certain U.S. manufacturing capacity. Depending on the types of changes made, demand for our foreign manufacturing facilities could be reduced, or operating costs in our manufacturing facilities could be increased, which could negatively impact our financial performance. Moreover, any retaliatory actions by other countries where we operate could also negatively impact our financial performance.
- The Dodd-Frank Wall Street Reform and Consumer Protection Act contains provisions to improve transparency and accountability concerning the supply of certain minerals, known as "conflict minerals," originating from the Democratic Republic of Congo ("DRC") and adjoining countries. These rules could adversely affect the sourcing, supply, and pricing of materials used in our products, as the number of suppliers who provide conflict-free minerals may be limited. We may also suffer reputational harm if we determine that certain of our products contain minerals not determined to be conflict-free or if we are unable to modify our products to avoid the use of such materials. We may also face challenges in satisfying customers who may require that our products be certified as containing conflict-free minerals or that we adopt more stringent guidelines like those fostered by the Responsible Materials Initiative ("RMI").
- We are subject to a variety of federal, state, local and foreign environmental, health and safety, product stewardship and producer responsibility laws and regulations, including those arising from global pandemics or relating to the use, generation, storage, discharge and disposal of hazardous chemicals used during our manufacturing process, those governing worker health and safety, those requiring design changes, supply chain investigation or conformity assessments, and those relating to the recycling or reuse of products we manufacture. These include EU regulations and directives, such as the Restrictions on Hazardous Substances ("RoHS"), the Waste Electrical and Electronic Equipment ("WEEE") directives, and the Registration, Evaluation, Authorization, and Restriction of Chemicals ("REACH") regulation, and similar regulations in China (the Management Methods for Controlling Pollution for Electronic Information Products or "China RoHS"). In addition, new technical classifications of e-Waste being discussed in the Basel Convention technical working group could affect both our customers' abilities and obligations in electronics repair and refurbishment. If we fail to comply with any present or future regulations or timely obtain any needed permits, we could become subject to liabilities, and we could face fines or penalties, the suspension of production, or prohibitions on sales of products we manufacture. In addition, such regulations could restrict our ability to expand our facilities or could require us to acquire costly equipment, or to incur other significant expenses, including expenses associated with the recall of any non-compliant product or with changes in our operational, procurement and inventory management activities.

# ESG issues, including those related to climate change and sustainability, may increase our costs and impose difficult and expensive compliance requirements.

Customers, consumers, investors, and other stakeholders, particularly in the EMS industry, are increasingly focusing on environmental issues, including climate change, water use, deforestation, waste, and other sustainability concerns. Along with our stakeholders and our broader industry, we have increased our focus on sustainability and measurement of our progress against ESG criteria, but we cannot guarantee that we will be able to achieve relevant criteria with our current focus. Our ability to successfully execute relevant initiatives and accurately report our progress presents numerous operational, financial, legal, reputational and other risks, many of which are outside our control, and all of which could have a material negative impact on our business.

New disclosures, along with the evolving global ESG regulatory landscape, may present increased compliance costs and regulatory or enforcement risks, as well as increased competition from market participants who may adopt more robust ESG reporting and sustainable business practices. If our ESG initiatives fail to satisfy investors, current or potential customers, consumers, and our other stakeholders, our reputation, our ability to sell products and services to customers, our ability to attract or retain employees, and our attractiveness as an investment or business partner could be negatively impacted. Similarly, our failure or perceived failure to pursue or fulfill our goals, targets, and objectives, or to satisfy various reporting standards within the timelines we announce, or at all, could also have similar negative impacts and expose us to government enforcement actions and private litigation.

In addition, our customers have adopted, and may continue to adopt, procurement policies that require us to comply with governance, social, and environmental responsibility provisions. Our customers have also adopted, and may continue to adopt, goals and policies that serve to increase their demand for goods or services that do not produce significant greenhouse gas emissions and are not related to carbon-based energy sources. Furthermore, an increasing number of investors have adopted, and may continue to adopt, ESG policies for their portfolio companies, and various voluntarily sustainability initiatives and organizations have promulgated different social and environmental responsibility and sustainability guidelines. These practices, policies, provisions, and initiatives are under active development, subject to change, can be unpredictable and conflicting, and may prove difficult and expensive for us to comply with and could negatively affect our reputation, business, or financial condition.

#### **Financial Risks**

#### We are exposed to the credit risk of our customers.

The instability of market conditions drives an elevated risk of potential bankruptcy of customers resulting in a greater risk of uncollectible outstanding accounts receivable. Accordingly, we intensely monitor our receivables and related credit risks. The realization of these risks could have a negative impact on our profitability.

#### Failure to effectively manage working capital may adversely affect our cash flow from operations.

We closely monitor inventory and receivable efficiencies and continuously strive to improve these measures of working capital, but customer financial difficulties, cancellation or delay of customer orders, shifts in customer payment practices, transfers of production among our manufacturing facilities, additional inventory purchases to mitigate potential impact from component shortages, or manufacturing delays could adversely affect our cash flow from operations.

#### We could incur losses due to asset impairment.

As business conditions change, we must continually evaluate and work toward the optimum asset base. It is possible that certain assets such as, but not limited to, facilities, equipment, intangible assets, or goodwill could be impaired at some point in the future depending on changing business conditions. Such impairment could have an adverse impact on our financial position and results of operations.

# Fluctuations in our effective tax rate could have a significant impact on our financial position, results of operations, or cash flows.

Our effective tax rate is highly dependent upon the geographic mix of earnings across the jurisdictions where we operate. Changes in tax laws or tax rates in those jurisdictions could have a material impact on our operating results. Judgment is required in determining the worldwide provision for income taxes, other tax liabilities, interest, and penalties. We base our tax position upon the anticipated nature and conduct of our business and upon our understanding of the tax laws of the various countries in which we have assets or conduct activities. Our tax position, however, is subject to review and possible challenge by taxing authorities and to possible changes in law (including adverse changes to the manner in which the United States and other countries tax multinational companies or interpret their tax laws). We cannot determine in advance the extent to which some jurisdictions may assess additional tax or interest and penalties on such additional taxes. In addition, our effective tax rate may be increased by changes in the valuation of deferred tax assets and liabilities, changes in our cash management strategies, changes in local tax rates, or countries adopting more aggressive interpretations of tax laws.

Several countries where we operate provide tax incentives to attract and retain business. We have obtained incentives where available and practicable. Our taxes could increase if certain incentives were retracted, they were not renewed upon expiration, we no longer qualify for such programs, or tax rates applicable to us in such jurisdictions were otherwise increased. In addition, our growth may cause our effective tax rate to increase, depending on the jurisdictions in which we expand our business or acquire operations. Given the scope of our international operations and our international tax arrangements, changes in tax rates and the manner in which multinational companies are taxed in the United States and other countries could have a material impact on our financial results and competitiveness.

Certain of our subsidiaries provide financing, products, and services to, and may undertake certain significant transactions with, other subsidiaries in different jurisdictions. Moreover, several jurisdictions in which we operate have tax laws with detailed transfer pricing rules which require that all transactions with non-resident related parties be priced using arm's length pricing principles and that contemporaneous documentation must exist to support such pricing. Due to inconsistencies among jurisdictions in the application of the arm's length standard, our transfer pricing methods may be challenged and, if not upheld, could increase our income tax expense. In addition, the Organization for Economic Cooperation and Development continues to issue guidelines and proposals related to transfer pricing and profit shifting that may result in legislative changes that could reshape international tax rules in numerous countries and negatively impact our effective tax rate.

#### We are exposed to foreign currency risk.

In 2022, the relative value of the U.S. dollar reached its highest levels since 2000 and has appreciated sharply against many foreign currencies. Fluctuations in exchange rates could impact our operating results. Our risk management strategy includes the use of derivative financial instruments to hedge certain foreign currency exposures. Any hedging techniques we implement contain risks and may not be entirely effective. Exchange rate fluctuations could also make our products more expensive than competitors' products not subject to these fluctuations, which could adversely affect our revenues and profitability in international markets.

#### A failure to comply with the financial covenants under our credit facilities could adversely impact us.

Our primary credit facility requires us to comply with certain financial covenants. We believe the most significant covenants under our credit facilities are the ratio of consolidated total indebtedness minus unencumbered U.S. cash on hand in the United States in excess of \$15 million to adjusted consolidated EBITDA, as defined in our primary credit facility, and the interest coverage ratio. More detail on these financial covenants is discussed in Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations. As of June 30, 2023, we had \$281.5 million in borrowings under our credit facilities and had total cash and cash equivalents of \$43.0 million. In the future, a default on the financial covenants under our credit facilities could cause an increase in the borrowing rates or make it more difficult for us to secure future financing, which could adversely affect our financial condition.

#### We are exposed to inflation, interest rate, and other banking and capital market risks.

High levels of inflation in the U.S. and other countries where we operate have and may continue to increase our costs and may impact pricing and customer demand, both of which may impact our revenues and earnings. We have exposure to interest rate risk on our borrowings under our credit facilities. The interest rates of these borrowings are based on a spread plus applicable base rate, including the Secured Overnight Financing Rate ("SOFR"), the Euro Interbank Offered Rate ("EURIBOR"), the prime rate of a reference bank, or the federal funds rate. An adverse change in the base rates upon which our interest rates are determined could have a material adverse effect on our financial position, results of operations, or cash flows. Rising interest rates have increased our costs of borrowing. Additionally, volatility in capital markets could present challenges to us if we need to raise funds in the equity market. This, in turn, may cause us to adopt strategies that may be less capital-intensive. Volatility in the credit markets, including due to the recent bank failures as well as the U.S. Federal Reserve Bank's actions and pace of interest rate increases to combat inflation in the U.S., may have an adverse effect on our ability to obtain debt financing.

#### **General Risk Factors**

We will face risks associated with the organic and inorganic growth of our business and we may neither be able to continue that growth nor have the necessary resources to dedicate to that growth.

We plan to expand our business to new customers, new commercial applications, and new commercial markets, including those where we may have limited operating experience, through organic growth and acquisitions. Accordingly, we may be subject to increased business, technology, and economic risks that could materially affect our business. In recent periods, we have increased our focus on organic growth and customer acquisition. In the future, we may increasingly focus on this organic growth, and we may identify inorganic growth opportunities through acquisitions and customer divestitures. Expanding in the verticals in which we are already operating will continue to require significant resources and there is no guarantee that such efforts will be successful or beneficial to us. Historically, sales to new customers have often led to additional sales to the same customers or similarly situated customers. As we expand into and within new and emerging markets for our services, we will likely face additional regulatory scrutiny, risks, and business challenges from our customers, governments, and other stakeholders in those markets. While this approach to growth within new and existing commercial markets and verticals has proven successful in the past, it is uncertain we will achieve the same penetration and organic growth or identify suitable inorganic growth opportunities in the future and our reputation, business, financial condition, and results of operations could be negatively impacted.

# Changes in financial accounting standards or policies have affected, and in the future may affect, our reported financial condition or results of operations.

We prepare our financial statements in conformity with U.S. GAAP. These principles are subject to interpretation by the Financial Accounting Standards Board ("FASB"), the American Institute of Certified Public Accountants, the SEC, and various bodies formed to interpret and create appropriate accounting policies. A change in these policies can have a significant effect on our reported results and may affect our reporting of transactions that are completed before a change is announced. Changes to those rules or questions as to how we interpret or implement them may have a material adverse effect on our reported financial results or on the way we conduct business. See Note 1 - Business Description and Summary of Significant Accounting Policies of Notes to Consolidated Financial Statements for more information on the adoption of the new accounting guidance.

#### Litigation or legal proceedings could expose us to significant liabilities and have a negative impact on our reputation.

We are or may become party to various claims and legal proceedings in the ordinary course of our business. These claims and legal proceedings may include lawsuits or claims relating to contracts, intellectual property, product recalls, product liability, employment matters, environmental matters, regulatory compliance, or other aspects of our business. Even when not merited, the defense of these claims and legal proceedings may divert our management's attention, and we may incur significant expenses in defending these claims and proceedings. In addition, we may be required to pay damage awards or settlements or become subject to injunctions or other equitable remedies, which could have a material adverse effect on our financial position, cash flows, or results of operations. The outcome of litigation is often difficult to predict, and the outcome of pending or future claims and legal proceedings may have a material adverse effect on our financial position, cash flows, or results of operations. We evaluate these claims and legal proceedings to assess the likelihood of unfavorable outcomes and to estimate, if possible, the amount of potential losses. Based on these assessments and estimates, we establish reserves or disclose the relevant litigation claims or legal proceedings, as appropriate. These assessments and estimates are based on the information available to management at the time and involve a significant amount of management judgment. Actual outcomes or losses may differ materially from our current assessments and estimates or additional claims or legal proceedings are initiated, we could be exposed to significant liabilities.

# Natural disasters, pandemics, or other catastrophic events may impact our production schedules and, in turn, negatively impact profitability.

Natural disasters, pandemics, or other catastrophic events, including severe weather (including cyclones, hurricanes, and floods) as well as terrorist attacks, power interruptions, fires, and pandemics, could disrupt operations and likewise our ability to produce or deliver products. Our manufacturing operations require significant amounts of energy, including natural gas and oil, and governmental regulations may control the allocation of such fuels to Kimball Electronics. Employees are an integral part of our business, and events such as a pandemic could reduce the availability of employees reporting for work. In the event we experience a temporary or permanent interruption in our ability to produce or deliver product, revenues could be reduced, and business could be materially adversely affected. In addition, catastrophic events, or the threat thereof, can adversely affect U.S. and world economies, and could result in reduced demand for our customers' products and delayed or lost revenue for our services. Further, any disruption in our IT systems could adversely affect the ability to receive and process customer orders, manufacture products, and ship products on a timely basis, and could adversely affect relations with customers, potentially resulting in reduction in orders from customers or loss of customers. We maintain insurance to help protect us from costs relating to some of these matters, but it may not be sufficient or paid in a timely manner to us in the event of such an interruption.

#### Item 1B - Unresolved Staff Comments

None.

#### Item 2 - Properties

As of June 30, 2023, we had twelve manufacturing facilities with two located in Indiana, two in China, two in Mexico, and one located in each of California, Florida, Poland, Romania, Thailand, and Vietnam. These facilities occupy approximately 1,803,000 square feet in aggregate, substantially all of which are owned. We lease facilities in India and Japan that accommodate our software design and other support services. In addition, we own a 42,000 square-foot building to house our headquarters located in Jasper, Indiana.

Generally, our manufacturing facilities are utilized at normal capacity levels on a multiple shift basis. At times, certain facilities utilize reduced shifts due to demand and sales fluctuations. We continually assess our capacity needs and evaluate our operations to optimize our service levels by geographic region. See Item 1A - Risk Factors for information regarding financial and operational risks related to our international operations.

Significant loss of income resulting from a facility catastrophe would be partially offset by business interruption insurance coverage.

We hold land leases for our facilities in China, Thailand, and Vietnam with these leases expiring from fiscal year 2030 to 2057. See Note 1 - Business Description and Summary of Significant Accounting Policies of Notes to Consolidated Financial Statements for additional information concerning leases. In addition, we own approximately 109 acres of land which includes land where our facilities reside.

#### Item 3 - Legal Proceedings

We and our subsidiaries are not parties to any pending legal proceedings, other than ordinary routine litigation and claims incidental to the business. The outcome of current routine pending litigation and claims, individually and in the aggregate, is not expected to have a material adverse impact on our business or financial condition.

#### Item 4 - Mine Safety Disclosures

Not applicable.

#### Information about Our Executive Officers

Our executive officers as of August 23, 2023 are as follows:

(Age as of August 23, 2023)

Name	Age	Office and Area of Responsibility
Richard D. Phillips	53	Chief Executive Officer and Director
Adam M. Baumann	42	Chief Accounting Officer
Jana T. Croom	46	Chief Financial Officer
Jessica L. DeLorenzo	38	Vice President, Human Resources
Douglas A. Hass	47	Chief Legal and Compliance Officer, Secretary
Steven T. Korn	59	Chief Operating Officer
Kathy R. Thomson	54	Chief Commercial Officer
Christopher J. Thyen	60	Vice President, New Platforms
Isabel S. Wells	47	Chief Information Officer

Executive officers are appointed annually by the Board of Directors. The following is a brief description of the business experience during the past five or more years of each of our executive officers.

Mr. Phillips was appointed Chief Executive Officer and Director effective March 1, 2023. Mr. Phillips was most recently the President and Chief Executive Officer from 2019 until 2022 for Elkay Manufacturing Company. Previously, Mr. Phillips served as the President, Chief Executive Officer, and Board member from 2017 through 2019, for Essendant, Inc. Mr. Phillips currently serves on the Board of Greenheck Group.

Mr. Baumann was appointed Chief Accounting Officer effective July 1, 2023. He joined Kimball Electronics in April 2019 as Assistant Corporate Controller and served as our Corporate Controller since March 2021. Mr. Baumann was previously employed by Vectren Corporation from 2009 to 2019.

Ms. Croom is our Chief Financial Officer effective July 1, 2021. Ms. Croom joined Kimball Electronics in January 2021 in the role of Vice President, Finance. Prior to joining Kimball Electronics, she held the position of Vice President, Financial Planning and Analysis for NiSource Inc. since August 2019. Previously at NiSource Inc., she served as Director of Operations Planning since March 2017 and Director of Regulatory Affairs since April 2014. Ms. Croom currently serves on the Board of First Energy Corp.

Ms. DeLorenzo was appointed Vice President, Human Resources in June 2018. Ms. DeLorenzo joined Kimball Electronics in 2015 in the position of Director, Organizational Development.

Mr. Hass was appointed Chief Legal and Compliance Officer and Secretary effective January 1, 2022. He joined Kimball Electronics in August 2020 as Associate General Counsel and Assistant Secretary. Prior to Kimball Electronics, Mr. Hass served as General Counsel and Secretary of Lifeway Foods from 2016 through 2020.

Mr. Korn was appointed to the role of Chief Operating Officer effective July 1, 2023. Previously, Mr. Korn was our President, Global Electronics Manufacturing Services Operations since July 2020, and Vice President, North American Operations since 2007.

Ms. Thomson was appointed to the role of Chief Commercial Officer effective July 1, 2023. Previously, Ms. Thomson was our Vice President, Global Business Development and Design Services since August 2018. Prior to joining Kimball Electronics, she held the position of Vice President of Business Development for Creation Technologies since 2012.

Mr. Thyen was appointed our Vice President, New Platforms, in August 2018. Prior to this, he served as Vice President, Business Development since 2008.

Ms. Wells joined Kimball Electronics in April 2022 as Chief Information Officer. Prior to Kimball Electronics, Ms. Wells held the position of Vice President of IT at Avery Dennison since June 2019. From 2011 to 2019, Ms. Wells was Senior Director of IT at Avery Dennison.

#### PART II

#### Item 5 - Market for Registrant's Common Equity, Related Share Owner Matters and Issuer Purchases of Equity Securities

#### **Market Information**

The Company's common stock trades on the Nasdaq Global Select Market of The Nasdaq Stock Market LLC ("Nasdaq") under the symbol: KE.

#### Dividends

Since inception, we have not paid any dividends on our common stock, and we currently do not have plans to pay dividends in fiscal year 2024. Our Board of Directors (the "Board") regularly reviews our capital allocation strategy.

#### **Share Owners**

On August 2, 2023, the Company's common stock was owned by approximately 1,079 Share Owners of record.

#### Securities Authorized for Issuance Under Equity Compensation Plans

The information required by this item concerning securities authorized for issuance under equity compensation plans is incorporated by reference to Item 12 - Security Ownership of Certain Beneficial Owners and Management and Related Share Owner Matters of Part III.

#### **Issuer Purchases of Equity Securities**

On October 21, 2015, our Board approved an 18-month stock repurchase plan (the "Plan"), authorizing the repurchase of up to \$20 million worth of our common stock. Then, separately on each of September 29, 2016, August 23, 2017, November 8, 2018, and November 10, 2020, the Board extended and increased the Plan to allow the repurchase of up to an additional \$20 million worth of common stock with no expiration date, which brought the total authorized stock repurchases under the Plan to \$100 million.

During the three months ended June 30, 2023 and fiscal year 2023, the Company did not purchase any common stock. The Company's maximum value of remaining shares that may be purchased under the Plan was \$11.2 million at June 30, 2023.

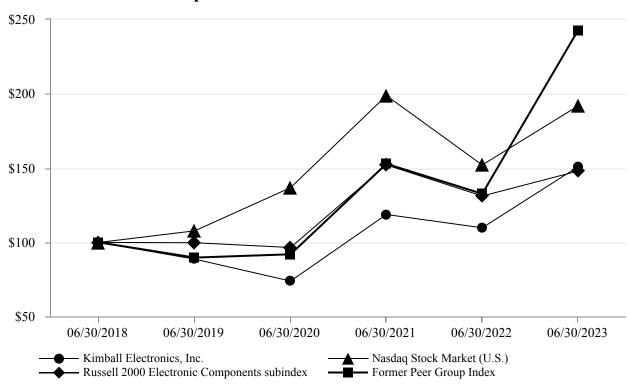
#### **Performance Graph**

The following performance graph is not deemed to be "soliciting material" or to be "filed" with the SEC or subject to Regulation 14A or 14C under the Exchange Act or to the liabilities of Section 18 of the Exchange Act and will not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent the Company specifically incorporates it by reference into such a filing.

The graph below compares the cumulative total return to Share Owners of the Company's common stock for the five-year period commencing June 30, 2018 and ending June 30, 2023 to the cumulative total return of the Nasdaq Stock Market (U.S.), the Russell 2000 Electronic Components subindex, and the reference group index that we used in prior years, all for the same period of time. Beginning with our performance graph presented in this Annual Report on Form 10-K, we determined that we would compare our performance to the Russell 2000 Electronic Components subindex instead of the reference group index we used previously. We are currently a member of the Russell 2000 Electronics Components subindex and believe that this market capitalization-weighted index reflects issuers with broadly similar market capitalizations that operate in our industry. We also believe that this subindex provides a more meaningful comparison of the cumulative return of our stock than any other lines of business or published industry index or peer groups (including our prior peer group). Our former cumulative total shareholder return ("TSR") reference group index was comprised of: Benchmark Electronics, Inc., Flex Ltd., Jabil Inc., Plexus Corp., and Sanmina Corporation, each of which is a publicly traded company in the EMS industry. The public companies included in this former cumulative TSR reference group each have a larger revenue base than we do.

The graph assumes \$100 is invested in the Company's stock and each of the two indexes at the closing market quotations on June 30, 2018 and that dividends, if any, are reinvested. The performances shown on the graph are not necessarily indicative of future price performance.

## Comparison of Cumulative Total Return



	06/	06/30/2018 00		06/30/2019 06/3		6/30/2020		06/30/2021		06/30/2022		06/30/2023	
Kimball Electronics, Inc.	\$	100.00	\$	88.74	\$	73.99	\$	118.80	\$	109.84	\$	150.98	
Nasdaq Stock Market (U.S.)	\$	100.00	\$	107.80	\$	136.89	\$	198.85	\$	152.15	\$	191.94	
Russell 2000 Electronic Components subindex	\$	100.00	\$	99.78	\$	96.57	\$	152.18	\$	131.25	\$	148.07	
Former Peer Group Index	\$	100.00	\$	89.79	\$	92.01	\$	152.93	\$	132.76	\$	242.88	

#### Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations

#### **Forward-Looking Statements**

Certain statements contained within this document are considered forward-looking under the Private Securities Litigation Reform Act of 1995. The statements may be identified by the use of words such as "believes," "anticipates," "expects," "intends," "plans," "projects," "estimates," "forecasts," "seeks," "likely," "future," "may," "might," "should," "would," "could," "will," "potentially," "can," "goal," "predict," and similar expressions. These forward-looking statements are subject to risks and uncertainties including, but not limited to, global economic conditions, geopolitical environment and conflicts such as the war in Ukraine, global health emergencies including the COVID-19 pandemic, availability or cost of raw materials and components, foreign exchange fluctuations, and our ability to convert new business opportunities into customers and revenue. Additional cautionary statements regarding other risk factors that could have an effect on the future performance of Kimball Electronics are located within Item 1A - Risk Factors.

#### **Business Overview**

We are a global, multifaceted manufacturing solutions provider. We provide electronics manufacturing services ("EMS"), including engineering and supply chain support, to customers in the automotive, medical, and industrial end markets. Our core competency is producing durable electronics, and we further offer contract manufacturing services for non-electronic components, medical devices, medical disposables, drug delivery devices and solutions, precision molded plastics, and production automation, test, and inspection equipment. Our manufacturing services, including engineering and supply chain support, utilize common production and support capabilities globally. We are well recognized by our customers and the industry for our excellent quality, reliability, and innovative service. CIRCUITS ASSEMBLY, a leading brand and technical publication for electronics manufacturers worldwide, has recognized us four times in the past five years for achieving the Highest Overall Customer Rating in their Service Excellence Awards, and we received awards in all categories in 2022.

The contract manufacturing services industry is very competitive. As a mid-sized player, we can expect to be challenged by the agility and flexibility of the smaller, regional players, and we can expect to be challenged by the scale and price competitiveness of the larger, global players. We enjoy a unique market position between these extremes which allows us to compete with the larger scale players for high-volume projects, but also maintain our competitive position in the generally lower volume durable electronics market space. We expect to continue to effectively operate in this market space; however, one significant challenge will be maintaining our profit margins while we continue our revenue growth. Pricing is competitive in the market as production efficiencies and material pricing advantages for most projects drive costs and prices down over the life of the projects. This characteristic of the contract electronics marketplace is expected to continue.

The Worldwide Manufacturing Services Market - 2023 Edition, a comprehensive study on the worldwide EMS market published by New Venture Research ("NVR"), provided worldwide forecast trends through 2027. NVR projects the worldwide assembly market for electronics products to grow at a compound annual growth rate ("CAGR") of 4.3% over the next five years, with the EMS industry projected to grow at a CAGR of 5.5%.

We continue to monitor the current economic and industry conditions for uncertainties that may pose a threat to our future growth or cause disruption in business strategy, execution, and timing in the markets in which we compete. The EMS industry continues to experience component shortages, component allocations, and shipping delays, particularly with semiconductors, which were especially challenging in the prior fiscal year. Component shortages or allocations could continue to increase component costs and potentially interrupt our operations and negatively impact our ability to meet commitments to customers. We have taken various actions to mitigate the risk and minimize the impact to our customers as well as the adverse effect component shortages, component allocations, or shipping delays could have on our results; however, the duration or severity of the components shortages is unknown.

Supply chain restraints have also resulted in an industry-wide inflation of components, labor, freight, and other operating costs. Through contractual pricing arrangements and negotiations with our customers, we have been able to mitigate a majority of these cost increases; however, our profitability has been impacted, and necessary extended lead times on inventory purchases has negatively impacted our working capital. The financial impact on our future results cannot be reasonably estimated but could be material.

We experienced record sales in the current fiscal year as sales increased 35% from the prior fiscal year, with double-digit increases and annual records in all three of our end market verticals. Beginning in fiscal year 2023, we changed our presentation of revenue for the industrial and public safety end market verticals by combining them in the industrial end market vertical. Prior year periods have been recast to conform to the current year presentation. Sales in all three of our end market verticals have increased when compared to the prior fiscal year from the improved component availability and the launch and ramp-up of new programs.

We have a strong focus on cost control balanced with managing the future growth prospects of our business. We expect to make investments that will strengthen or add new capabilities to our package of value as a multifaceted manufacturing solutions company, including through our recently announced and completed capacity expansions. Managing working capital in conjunction with fluctuating demand levels is likewise key. In addition, a long-standing component of our profit-sharing incentive bonus plan is that it is linked to our financial performance which results in varying amounts of compensation expense as profits change.

We continue to maintain a strong balance sheet as of the end of fiscal year 2023, which included a current ratio of 2.0, a debt-to-equity ratio of 0.5, and Share Owners' equity of \$524 million. Recently, we have invested to support our expansions and growth in Mexico, Thailand, and Poland. At the same time, we have supported our customers through strategic inventory purchases to mitigate part shortages. We expect our balance sheet to normalize as parts shortages abate and our expansions continue to ramp up production. Refer to the Future Liquidity section of Liquidity and Capital Resources below for further discussion of our liquidity.

The continuing success of our business is dependent upon our ability to replace expiring customers/programs with new customers/programs. We monitor our success in this area by tracking the number of customers and the percentage of our net sales generated from them by years of service as depicted in the table below. While variation in the size of program awards makes it difficult to directly correlate this data to our sales trends, we believe it does provide useful information regarding our customer loyalty and new business growth.

	Year End								
Customer Service Years	2023	2022	2021						
More than 10 Years									
% of Net Sales	77%	79%	81%						
# of Customers	31	34	33						
5 to 10 Years									
% of Net Sales	19%	17%	16%						
# of Customers	22	21	23						
Less than 5 Years									
% of Net Sales	4%	4%	3%						
# of Customers	12	11	16						
Total									
% of Net Sales	100%	100%	100%						
# of Customers	65	66	72						

A detailed discussion of risk factors and uncertainties that could have an effect on our performance are located within Item 1A - Risk Factors.

#### Presentation of Results of Operations and Liquidity and Capital Resources

A discussion regarding our financial condition and results of operations for fiscal year 2023 compared to fiscal year 2022 is presented below. A discussion regarding our financial condition and results of operations for fiscal year 2022 compared to fiscal year 2021 can be found under captions entitled "Results of Operations - Fiscal Year 2022 Compared with Fiscal Year 2021" and "Liquidity and Capital Resources" in the section entitled "Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations" of our Annual Report on Form 10-K for the year ended June 30, 2022 filed with the SEC on August 30, 2022, which is available free of charge through the SEC's website at http://www.sec.gov or the Company's website, http://investors.kimballelectronics.com. The Company's website and the information contained therein, or incorporated therein, are not intended to be incorporated into this Annual Report on Form 10-K.

# Results of Operations - Fiscal Year 2023 Compared with Fiscal Year 2022

# At or For the Year Ended June 30

(Amounts in Millions, Except for Per Share Data)	2023	as a % of Net Sales	2022	as a % of Net Sales	% Change
Net Sales	\$ 1,823	3.4	\$ 1,349.5		35%
Gross Profit	156	5.2 8.6%	104.6	7.8%	49%
Selling and Administrative Expenses	68	3.8%	53.5	4.0%	28%
Other General Income	((	0.2)	(1.4)		
Operating Income	87	7.7 4.8%	52.5	3.9%	67%
Other Income (Expense)	(13	3.0)	(8.7)		
Provision for Income Taxes	18	3.9	12.5		52%
Net Income	\$ 55	5.8	\$ 31.3		79%
Diluted Earnings per Share	\$ 2.	22	\$ 1.24		79%
Open Orders	\$ 7	98	\$ 1,192		(33)%

#### **Net Sales by Vertical Market**

# For the Year Ended June 30

	Jun		
(Amounts in Millions)	2023	2022	% Change
Automotive	\$ 820.1	\$ 582.2	41%
Medical	494.0	391.7	26%
Industrial	474.6	358.2	33%
Other	34.7	17.4	99%
Total Net Sales	\$ 1,823.4	\$ 1,349.5	35%

Net sales in fiscal year 2023 increased by 35% compared to net sales in fiscal year 2022, which included an unfavorable impact of 3% from foreign exchange fluctuations. By end market vertical, our market verticals fluctuated as follows:

- We experienced record sales to customers in the automotive market during the current fiscal year largely due to the ramp-up of certain programs, new product launches, and improved component availability.
- Sales to customers in the medical market also experienced record net sales, with a double-digit increase in sales when
  compared to the prior fiscal year. The increase is primarily due to overall increased demand, improved component
  availability, and launch and ramp-up of new programs. We expect fiscal year 2024 medical market sales to be
  unfavorably impacted by decreased sales with a large medical customer who is remediating a recall. The cause of the
  recall is unrelated to the products we provided.
- Beginning in fiscal year 2023, the Company changed its presentation of revenue for the industrial and public safety
  end market verticals by combining them into the industrial end market vertical. Prior year periods have been recast to
  conform to the current year presentation. We also experienced record sales to customers in the industrial market during
  the current fiscal year, as a result of higher end market demand for climate control products which was supported by
  overall improved component availability, increased automation, test, and inspection equipment sales, and new product
  launches.

A significant amount of sales to Nexteer Automotive, Philips, and ZF accounted for the following portions of our net sales:

	Year End	ed June 30
•	2023	2022
Nexteer Automotive	15%	17%
Philips	14%	15%
ZF	12%	*

<sup>\*</sup> amount is less than 10% of total

Open orders were down 33% as of June 30, 2023 compared to June 30, 2022. The decrease in open orders from June 30, 2022 is driven by decreased order lead times and the overall improvement in component availability, which has increased our ability to fulfill customer orders. Open orders are the aggregate sales price of production pursuant to unfulfilled customer orders, which may be delayed or canceled by the customer subject to contractual termination provisions. The majority of open orders as of June 30, 2023 are expected to be filled within the next twelve months. Open orders at a point in time may not be indicative of future sales trends due to the contract nature of our business and the variability of order lead times among our customers.

Gross profit as a percent of net sales improved in fiscal year 2023 when compared to fiscal year 2022 primarily due to the leverage gained on higher revenue and favorable product mix. Additionally, we experienced lost absorption in the first half of fiscal year 2022 as the prior fiscal year was impacted to a much greater degree than the current fiscal year by component shortages, and as we retained our workforce, our gross profit as a percent of net sales was negatively impacted.

For fiscal year 2023, selling and administrative expenses declined as a percent of net sales but increased in absolute dollars when compared to fiscal year 2022. The selling and administrative expense increase was driven by the increased factoring fees coupled with increased accounts receivable factoring activity, added resources to support our significant growth, wage inflation, and higher incentive-based compensation.

Other General Income in fiscal years 2023 and 2022 consisted of \$0.2 million and \$1.4 million, respectively, resulting from payments received related to class action lawsuits in which Kimball Electronics was a class member. These lawsuits alleged that certain suppliers to the EMS industry conspired over a number of years to raise and fix the prices of electronic components, resulting in overcharges to purchasers of those components.

Other Income (Expense) consisted of the following:

Other Income (Expense)	Year Ended June 30				
(Amounts in Thousands)	2023	2022			
Interest Income	\$ 153	\$ 81			
Interest Expense	(16,263)	(2,655)			
Foreign Currency/Derivative Gain (Loss)	2,769	(4,182)			
Gain (Loss) on SERP Investments	701	(1,563)			
Other	(345)	(499)			
Other Income (Expense), net	\$ (12,985)	\$ (8,818)			

Interest expense has increased in the year ended June 20, 2023 compared to the year ended June 30, 2022 due to higher interest rates and higher borrowings on credit facilities. The Foreign Currency/Derivative Gain (Loss) resulted from net foreign currency exchange rate movements during the periods. The gain in fiscal year 2023 and the loss in fiscal year 2022 were driven by the respective weakening and strengthening of the U.S. dollar versus foreign currencies that we have exposure to in our business. The revaluation of the fair value of the supplemental employee retirement plan ("SERP") investments recorded in Other Income (Expense) is offset by the revaluation of the SERP liability recorded in Selling and Administrative Expenses, and thus there is no effect on net income.

Our income before income taxes and effective tax rate were comprised of the following U.S. and foreign components:

		<b>Tear Ended J</b>	une 30, 2023	Year Ended June 30, 2022					
(Amounts in Thousands)	Income (Loss) Before Taxes		Effective Tax Rate	Income Before Taxes		Effective Tax Rate			
United States	\$	(6,269)	(1.1)%	\$	1,542	29.8%			
Foreign	\$	81,013	23.2%	\$	42,189	28.5%			
Total	\$	74,744	25.3%	\$	43,731	28.5%			

The consolidated effective tax rate for fiscal year 2023 was unfavorably impacted by the mix of taxable earnings within our various tax jurisdictions and foreign exchange rate movements. The domestic favorable tax rate was favorably impacted by our loss before taxes and the research and development tax credit.

The domestic effective tax rate and the consolidated effective tax rate for fiscal year 2022 were unfavorably impacted by the mix of taxable earnings within our various tax jurisdictions and foreign exchange rate movements.

Our overall effective tax rate will fluctuate depending on the geographic distribution of our worldwide earnings. See Note 10 - Income Taxes of Notes to Consolidated Financial Statements for more information.

We recorded net income of \$55.8 million in fiscal year 2023, or \$2.22 per diluted share, an increase of 78.6% from fiscal year 2022 net income of \$31.3 million, or \$1.24 per diluted share.

Comparing the balance sheet as of June 30, 2023 to June 30, 2022, Receivables increased \$85.3 million largely due to increased sales volumes. Our inventory balance increased \$54.7 million primarily to support our newly expanded facilities. Property and equipment, net increased \$60.8 million for expansions at our Mexico, Thailand, and Poland facilities and to support new business awards. Accounts payable increased \$22.1 million primarily due to the increased inventory purchases. Borrowings under credit facilities increased \$100.9 million primarily due to borrowings on the U.S. primary credit facility for working capital purposes and capital expenditures supporting our expansions.

#### **Liquidity and Capital Resources**

Working capital at June 30, 2023 was \$454.3 million compared to working capital of \$352.3 million at June 30, 2022. The current ratio was 2.0 at June 30, 2023 and 1.9 at June 30, 2022, respectively. The debt-to-equity ratio was 0.5 and 0.4 at June 30, 2023 and June 30, 2022, respectively. Our short-term liquidity available, represented as cash and cash equivalents plus the unused amount of our credit facilities, some of which are uncommitted, totaled \$149.1 million at June 30, 2023 and \$178.6 million at June 30, 2022.

Cash Conversion Days ("CCD") are calculated as the sum of Days Sales Outstanding ("DSO") plus Contract Asset Days ("CAD") plus Production Days Supply on Hand ("PDSOH") less Accounts Payable Days ("APD") and less Advances from Customers Days ("ACD"). CCD, or a similar metric, is used in our industry and by our management to measure the efficiency of managing working capital. The following table summarizes our CCD for the quarterly periods indicated. Beginning in the third quarter of fiscal year 2023, we included Advances from Customers Days in our CCD calculation as these are customer deposits related to inventory. Prior periods have been recast to conform to the current quarter presentation.

	Three Months Ended									
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022					
DSO	56	54	56	54	53					
CAD	14	14	14	14	16					
PDSOH	97	101	108	106	100					
APD	65	69	72	73	76					
ACD	8	8	9	7	7					
CCD	94	92	97	94	86					

We define DSO as the average of monthly trade accounts and notes receivable divided by an average day's net sales, CAD as the average monthly contract assets divided by an average day's net sales, PDSOH as the average of monthly gross inventory divided by an average day's cost of sales, APD as the average of monthly accounts payable divided by an average day's cost of sales, and ACD as the total customer deposits divided by an average day's cost of sales. Over the past several quarters, we have supported our customers through strategic inventory builds to mitigate parts shortages, which adversely impacted our PDSOH and CCD metrics. We expect inventory levels and working capital to normalize as the parts shortages abate and our expansions continue to ramp up production.

#### Cash Flows

The following table reflects the major categories of cash flows for the fiscal years ended June 30, 2023 and 2022.

	Year Ended June 30							
(Amounts in Millions)		2023		2022				
Net cash used for operating activities	\$	(13.8)	\$	(83.2)				
Net cash used for investing activities	\$	(90.5)	\$	(74.8)				
Net cash provided by financing activities	\$	99.2	\$	103.7				

# Cash Flows from Operating Activities

Net cash used for operating activities for the fiscal year ended June 30, 2023 and the fiscal year ended June 30, 2022 was driven by changes in operating assets and liabilities, partially offset by net income plus non-cash depreciation and amortization charges. Changes in operating assets and liabilities used \$107.3 million of cash in the fiscal year ended June 30, 2023 and \$152.8 million of cash in the fiscal year ended June 30, 2022, respectively.

The cash used of \$107.3 million from changes in operating assets and liabilities in fiscal year 2023 was largely due to an increase in accounts receivable, which used cash of \$82.4 million primarily resulting from increased sales volumes, and an increase in inventory, which used cash of \$50.2 million, driven by investment to support our expansions. Partially offsetting cash used by inventory was an increase in accounts payable, which provided cash of \$20.4 million largely resulting from increased inventory purchases, and an increase in advances from customers, which provided cash of \$7.9 million.

The cash used of \$152.8 million from changes in operating assets and liabilities in fiscal year 2022 was largely due to an increase in inventory, which used cash of \$203.2 million primarily due to the component shortages as we continued to purchase material not impacted by the shortages so we can fulfill our customer orders once the impacted components are received, and an increase in accounts receivable, which used cash of \$26.5 million primarily resulting from increased sales volumes. Partially offsetting cash used by inventory was an increase in accounts payable, which provided cash of \$89.2 million largely resulting from increased inventory purchases, and an increase in advances from customers, which provided cash of \$22.6 million. See Note 1 - Business Description and Summary of Significant Accounting Policies of Notes to Consolidated Financial Statements for information regarding reclassifications of advances from customers.

# Cash Flows from Investing Activities

Net cash used for investing activities during fiscal year 2023 includes \$90.7 million cash used for capital investments. The capital investments were primarily for expansions at our Mexico, Thailand, and Poland facilities and to support new business awards.

Net cash used for investing activities during fiscal year 2022 includes \$74.7 million cash used for capital investments. The capital investments were primarily for expansions at our Thailand and Mexico facilities and to support new business awards.

# Cash Flows from Financing Activities

Net cash provided by financing activities for the fiscal year ended June 30, 2023 resulted largely from net borrowings on our credit facilities of \$100.7 million primarily for working capital purposes and capital investments supporting expansions.

Net cash used for financing activities for the fiscal year ended June 30, 2022 resulted largely from net borrowings on our credit facilities of \$114.9 million primarily for working capital purposes.

### **Credit Facilities**

The Company maintains a U.S. primary credit facility (the "primary credit facility") scheduled to mature on May 4, 2027. The primary credit facility provides for \$300 million in borrowings, with an option to increase the amount available for borrowing to \$450 million at the Company's request, subject to the consent of each lender participating in such increase. The Company also maintains a 364-day multi-currency revolving credit facility (the "secondary credit facility"), which allows for borrowings up to \$50 million and has a maturity date of February 2, 2024. The proceeds of the loans on the primary credit facility and the secondary credit facility are to be used for working capital and general corporate purposes of the Company. We were in compliance with the financial covenants of the primary and secondary credit facilities during the fiscal year ended June 30, 2023.

We also maintain foreign credit facilities for working capital and general corporate purposes at specific foreign locations rather than utilizing funding from intercompany sources. These foreign credit facilities can be canceled at any time by either the bank or us and generally include renewal clauses. As of June 30, 2023, we maintained foreign credit facilities at our Thailand operation, our EMS operation in China, our Netherlands subsidiary, our Poland operation, and our Vietnam operation.

See Note 7 - Credit Facilities of Notes to Consolidated Financial Statements for more information on our credit facilities, including the terms of the credit facilities such as interest, commitment fees, and debt covenants.

#### **Factoring Arrangements**

The Company utilizes accounts receivable factoring arrangements with third-party financial institutions in order to extend terms for the customer without negatively impacting our cash flow. These arrangements in all cases do not contain recourse provisions which would obligate us in the event of our customers' failure to pay. Receivables are considered sold when they are transferred beyond the reach of Kimball Electronics and its creditors, the purchaser has the right to pledge or exchange the receivables, and we have surrendered control over the transferred receivables. During the fiscal years ended June 30, 2023 and 2022, we sold, without recourse, \$485.4 million and \$303.4 million of accounts receivable, respectively. See Note 1 - Business Description and Summary of Significant Accounting Policies of Notes to Consolidated Financial Statements for more information regarding the factoring arrangements.

# **Future Liquidity**

We believe our principal sources of liquidity from available funds on hand, cash generated from operations, and the availability of borrowing under our credit facilities, will be sufficient to meet our working capital and other operating needs for at least the next 12 months. The unused borrowings in USD equivalent under all of our credit facilities totaled \$106.1 million at June 30, 2023, including the \$50 million secondary facility expiring in February 2024. Additionally, accounts receivable factoring arrangements could provide flexible access to cash as needed. While our primary and secondary credit facilities include a covenant that limits the amount of sold receivables outstanding at any time, currently and historically, we have been considerably below this limit.

We expect to continue to prudently invest in capital expenditures, including for capacity expansions and potential acquisitions, that would help us continue our growth as a multifaceted manufacturing solutions company. We recently completed our Thailand facility expansion in the third quarter of fiscal year 2022, our Mexico facility expansion in the first quarter of fiscal year 2023, and our Poland expansion in the fourth quarter of fiscal year 2023.

At June 30, 2023, our capital expenditure commitments were approximately \$13 million, consisting primarily of equipment for the Poland, Mexico, and Thailand facility expansions and capital related to new program wins. We anticipate our available liquidity will be sufficient to fund these capital expenditures.

We have purchase obligations that arise in the normal course of business for items such as raw materials, services, and software acquisitions/license commitments. In certain instances, such as when lead times dictate, we enter into contractual agreements for material in excess of the levels required to fulfill customer orders to help mitigate the potential impact related to component shortages, which require longer lead times. In turn, our material authorization agreements with customers cover a portion of the exposure for material which is purchased prior to having a firm order.

At June 30, 2023, our foreign operations held cash totaling \$41.4 million and the aggregate unremitted earnings of our foreign subsidiaries were approximately \$420 million. Most of our accumulated unremitted foreign earnings have been invested in active non-U.S. business operations, and it is not anticipated such earnings will be remitted to the United States. Our intent is to permanently reinvest the remaining funds outside of the United States, and our current plans do not demonstrate a need to repatriate these funds to our U.S. operations. However, if such funds were repatriated, a portion of the funds remitted may be subject to applicable non-U.S. income and withholding taxes.

The Company has a Board-authorized stock repurchase plan (the "Plan") to allow the repurchase of up to \$100 million of common stock. Purchases may be made under various programs, including in open-market transactions, block transactions on or off an exchange, or in privately negotiated transactions, all in accordance with applicable securities laws and regulations. The Plan has no expiration date but may be suspended or discontinued at any time. The extent to which the Company repurchases its shares, and the timing of such repurchases, will depend upon a variety of factors, including market conditions, regulatory requirements, and other corporate considerations, as determined by the Company's management team. The Company expects to finance the purchases with existing liquidity. The Company has repurchased \$88.8 million of common stock under the Plan through June 30, 2023.

Our ability to generate cash from operations to meet our liquidity obligations could be adversely affected in the future by factors such as general economic and market conditions, lack of availability of raw material components in the supply chain, a decline in demand for our services, loss of key contract customers, unsuccessful integration of acquisitions and new operations, global health emergencies such as the COVID-19 pandemic, and the related uncertainties around the financial impact, and other unforeseen circumstances. In particular, should demand for our customers' products and, in turn, our services decrease significantly over the next 12 months, the available cash provided by operations could be adversely impacted.

#### Fair Value

During fiscal year 2023, no level 1 or level 2 financial instruments were affected by a lack of market liquidity. For level 1 financial assets, readily available market pricing was used to value the financial instruments. Our foreign currency derivative assets and liabilities, which were classified as level 2, were independently valued using observable market inputs such as forward interest rate yield curves, current spot rates, and time value calculations. To verify the reasonableness of the independently determined fair values, these derivative fair values were compared to fair values calculated by the counterparty banks. Our own credit risk and counterparty credit risk had an immaterial impact on the valuation of the foreign currency derivatives. See Note 12 - Fair Value of Notes to Consolidated Financial Statements for more information.

# **Off-Balance Sheet Arrangements**

As of June 30, 2023, we do not have any material off-balance sheet arrangements.

#### **Critical Accounting Policies**

Kimball Electronics' Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America. These principles require the use of estimates and assumptions that affect amounts reported and disclosed in the Consolidated Financial Statements and related notes. Actual results could differ from these estimates and assumptions. Management uses its best judgment in the assumptions used to value these estimates, which are based on current facts and circumstances, prior experience, and other assumptions that are believed to be reasonable.

Management believes the following critical accounting policies reflect the more significant judgments and estimates used in preparation of our Consolidated Financial Statements and are the policies that are most critical in the portrayal of our financial position and results of operations. Management has discussed these critical accounting policies and estimates with the Audit Committee of the Company's Board of Directors and with the Company's independent registered public accounting firm.

Revenue recognition - Kimball Electronics recognizes revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those services and products. The majority of our revenue is recognized over time as manufacturing services are performed where we manufacture a product with no alternative use and have an enforceable right to payment for performance completed to date. The remaining revenue is recognized when the customer obtains control of the manufactured product. We have elected to account for shipping and handling activities related to contracts with customers as costs to fulfill our promise to transfer the associated products. Accordingly, we record customer payments of shipping and handling costs as a component of net sales and classify such costs as a component of cost of sales. We recognize sales net of applicable sales or value add taxes. Based on estimated product returns and price concessions, a reserve for returns and allowances is recorded at the time revenue is recognized, resulting in a reduction of revenue.

Goodwill and Other Intangible Assets - Goodwill, \$12.0 million as of both June 30, 2023 and 2022 represents the difference between the purchase price and the related underlying tangible and intangible net asset fair values resulting from business acquisitions. Annually, or if conditions indicate an earlier review is necessary, goodwill is tested at the reporting unit level. If the estimated fair value of the reporting unit is less than the carrying value, goodwill is written down to its estimated fair value. No impairment charges were recorded in fiscal year 2023 or 2022 resulting from our annual impairment tests for all reporting units.

Other Intangible Assets, \$12.3 million and \$14.7 million as of June 30, 2023 and 2022, respectively, are reported on the Consolidated Balance Sheets and consist of capitalized software, customer relationships, technology, and trade name. Intangible assets are reviewed for impairment, and their remaining useful lives evaluated for revision, when events or circumstances indicate that the carrying value may not be recoverable over the remaining lives of the assets.

See Note 1 - Business Description and Summary of Significant Accounting Policies of Notes to Consolidated Financial Statements for further discussion of the Company's goodwill and intangible asset accounting policies.

Taxes - Deferred income tax assets and liabilities are recognized for the estimated future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. These assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which the temporary differences are expected to reverse. We evaluate the recoverability of our deferred tax assets each quarter by assessing the likelihood of future taxable income and available tax planning strategies that could be implemented to realize our deferred tax assets. If recovery is not likely, we provide a valuation allowance based on our best estimate of future taxable income in the various taxing jurisdictions and the amount of deferred taxes ultimately realizable. Future events could change management's assessment.

We operate within multiple taxing jurisdictions and are subject to tax audits in these jurisdictions. These audits can involve complex issues, which may require an extended period of time to resolve. However, we believe we have made adequate provision for income and other taxes for all years that are subject to audit. As tax positions are effectively settled, the tax provision will be adjusted accordingly. The liability for uncertain income tax and other tax positions, including accrued interest and penalties on those positions, was \$1.8 million at both June 30, 2023 and June 30, 2022.

# **New Accounting Standards**

New accounting standards which have been issued but not yet adopted are typically disclosed in Note 1 - Business Description and Summary of Significant Accounting Policies of Notes to Consolidated Financial Statements for information regarding New Accounting Standards. Currently, there are no issued but not yet adopted accounting standards that are expected to have a material impact on the Company.

# Item 7A - Quantitative and Qualitative Disclosures About Market Risk

Foreign Exchange Rate Risk: Kimball Electronics operates internationally and thus is subject to potentially adverse movements in foreign currency rate changes. Our principal foreign currency exposures include the Euro, Polish zloty, Romanian leu, Chinese renminbi, Thai baht, Vietnamese dong, and Mexican peso. Our risk management strategy includes the use of derivative financial instruments to hedge certain foreign currency exposures. Derivatives are used only to manage underlying exposures and are not used in a speculative manner. Further information on derivative financial instruments is provided in Note 13 - Derivative Instruments of Notes to Consolidated Financial Statements. We estimate that a hypothetical 10% adverse change in foreign currency exchange rates from levels at June 30, 2023 relative to non-functional currency balances of monetary instruments, to the extent not hedged by derivative instruments, would not have a material impact on profitability in an annual period. Actual future gains and losses could have a material impact in an annual period depending on changes or differences in market rates and interrelationships, hedging instruments, timing, and other factors.

Interest Rate Risk: Our primary exposure to market risk for changes in interest rates relates to our primary credit facility, described further in Note 7 - Credit Facilities of Notes to Consolidated Financial Statements, as the interest rates paid for borrowings are determined at the time of borrowing based on market indices. Therefore, although we can elect to fix the interest rate at the time of borrowing, the facility does expose us to market risk for changes in interest rates. We estimate that a hypothetical 10% change in interest rates on borrowing levels at June 30, 2023 would not have a material impact of profitability in an annual period. The interest rate on certain borrowings under our credit facilities, including our primary credit facility, are based on the Secured Overnight Financing Rate ("SOFR").

# Item 8 - Financial Statements and Supplementary Data

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#### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of Kimball Electronics, Inc. is responsible for establishing and maintaining adequate internal control over financial reporting and for the preparation and integrity of the accompanying financial statements and other related information in this report. The consolidated financial statements of the Company and its subsidiaries, including the footnotes, were prepared in accordance with accounting principles generally accepted in the United States of America and include judgments and estimates, which in the opinion of management are applied on an appropriately conservative basis. We maintain a system of internal and disclosure controls intended to provide reasonable assurance that assets are safeguarded from loss or material misuse, transactions are authorized and recorded properly, and that the accounting records may be relied upon for the preparation of the financial statements. This system is tested and evaluated regularly for adherence and effectiveness by employees who work within the internal control processes and by our staff of internal auditors.

The Audit Committee of the Board of Directors, which is comprised of directors who are not employees of the Company, meets regularly with management, our internal auditors, and the independent registered public accounting firm to review our financial policies and procedures, our internal control structure, the objectivity of our financial reporting, and the independence of the independent registered public accounting firm. The internal auditors and the independent registered public accounting firm have free and direct access to the Audit Committee, and they meet periodically, without management present, to discuss appropriate matters.

Because of inherent limitations, a system of internal control over financial reporting may not prevent or detect misstatements and even when determined to be effective, can only provide reasonable assurance with respect to financial statement preparation and presentation.

These consolidated financial statements are subject to an evaluation of internal control over financial reporting conducted under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer. Based on that evaluation, conducted under the criteria established in *Internal Control — Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission, management concluded that our internal control over financial reporting was effective as of June 30, 2023.

# /s/ RICHARD D. PHILLIPS

Richard D. Phillips *Chief Executive Officer* August 23, 2023

# /s/ JANA T. CROOM

Jana T. Croom *Chief Financial Officer* August 23, 2023

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Share Owners and the Board of Directors of Kimball Electronics, Inc.

# Opinions on the Financial Statements and Internal Control over Financial Reporting

We have audited the accompanying consolidated balance sheets of Kimball Electronics, Inc. and subsidiaries (the "Company") as of June 30, 2023 and 2022, the related consolidated statements of income, comprehensive income, share owners' equity, and cash flows for each of the three years in the period ended June 30, 2023, and the related notes and the schedule listed in the Index at Item 15 (collectively referred to as the "financial statements"). We also have audited the Company's internal control over financial reporting as of June 30, 2023, based on criteria established in *Internal Control* — *Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as of June 30, 2023 and 2022, and the results of its operations and its cash flows for each of the three years in the period ended June 30, 2023, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of June 30, 2023, based on criteria established in *Internal Control* — *Integrated Framework (2013)* issued by COSO.

#### **Basis for Opinions**

The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying management's report on internal control over financial reporting. Our responsibility is to express an opinion on these financial statements and an opinion on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the financial statements included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures to respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

#### **Definition and Limitations of Internal Control over Financial Reporting**

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### **Critical Audit Matter**

The critical audit matter communicated below is a matter arising from the current-period audit of the financial statements that was communicated or required to be communicated to the audit committee and that (1) relates to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

#### Revenue Recognition - Contracts Recognized Over Time - Refer to Notes 1 and 2 to the financial statements

# Critical Audit Matter Description

The majority of the Company's revenue is recognized over time as manufacturing services are performed when the Company manufactures a product to customer specifications with no alternative use and for which the Company has an enforceable right to payment for performance completed to date. The Company generally recognizes revenue over time using cost-based input methods to depict the Company's progress towards meeting its performance obligations, in which judgment is required to evaluate assumptions including the anticipated margins to estimate the corresponding amount of revenue to recognize.

The timing differences of revenue recognition, billings to the Company's customers, and cash collections from the Company's customers result in billed accounts receivable and unbilled accounts receivable. Contract assets on the consolidated balance sheets relate to unbilled accounts receivable and occur when revenue is recognized over time as manufacturing services are provided and the billing to the customer has not yet occurred as of the balance sheet date, which are generally transferred to receivables in the next fiscal quarter due to the short-term nature of the manufacturing cycle. The contract asset balance was \$78.8 million as of June 30, 2023.

We identified the Company's revenue recognition over time for contracts with customers as a critical audit matter because of the judgments required to evaluate assumptions including the anticipated margins to estimate the corresponding amount of revenue to recognize and contract assets to record. This required an increased extent of audit effort due to the significant number of contracts on which the Company recognizes revenue over time, and a high degree of auditor judgment when performing procedures to audit management's estimate of anticipated margins used to recognize revenue over time and evaluating the results of those procedures.

How the Critical Audit Matter Was Addressed in the Audit

Our audit procedures related to management's estimates of the anticipated margins used to recognize revenue over time and record contract assets included the following, among others:

- We tested the effectiveness of controls over the Company's recognition of revenue over time and the related contract asset balance, including management's process for estimating the anticipated margins for products manufactured to customer specifications for which the Company has an enforceable right to payment for performance completed to date.
- We evaluated management's ability to estimate revenue accurately by comparing actual margins to management's historical estimates for completed contracts.
- We selected a sample of contracts with customers and performed the following:
  - Evaluated whether the contracts with customers were properly included or excluded in management's
    calculation of over time contract revenue based on the terms and conditions of each contract, including
    whether the Company determined the product has no alternative use and that the Company has an enforceable
    right to payment for performance completed to date.
  - Compared the transaction prices to the consideration expected to be received based on current rights and obligations under the contracts and any modifications that were agreed upon with the customers.
  - Tested the accuracy and completeness of the costs incurred to date for the respective performance obligations
    by comparing the quantities on hand and standard cost per the calculation to the Company's perpetual
    inventory information and testing any manufacturing variances and purchase price adjustments.
  - Evaluated the calculation of the amount of revenue to recognize for the performance obligation by:
    - Evaluating the reasonableness of management's anticipated margins used in the Company's calculation of revenue.
    - Evaluating the appropriateness and consistency of the methods and assumptions used by management to develop the estimates of anticipated margin at completion.
- We tested the mathematical accuracy of management's calculation of revenue recognized over time and the related contract asset balance.

/s/ Deloitte & Touche LLP Indianapolis, Indiana August 23, 2023

We have served as the Company's auditor since 2014.

# KIMBALL ELECTRONICS, INC. CONSOLIDATED BALANCE SHEETS

(Amounts in Thousands, Except for Share Data)

		June 30, 2023		June 30, 2022	
ASSETS					
Current Assets:					
Cash and cash equivalents	\$	42,955	\$	49,851	
Receivables, net of allowances of \$257 and \$139, respectively		308,167		222,857	
Contract assets		78,798		64,080	
Inventories		450,319		395,630	
Prepaid expenses and other current assets		49,188		28,665	
Total current assets		929,427		761,083	
Property and Equipment, net of accumulated depreciation of \$293,197 and \$271,139, respectively		267,684		206,835	
Goodwill		12,011		12,011	
Other Intangible Assets, net of accumulated amortization of \$38,785 and \$35,437, respectively		12,335		14,707	
Other Assets		38,262		41,131	
Total Assets	\$	1,259,719	\$	1,035,767	
LIABILITIES AND SHARE OWNERS' EQUITY					
Current Liabilities:					
Current portion of borrowings under credit facilities	\$	46,454	\$	35,580	
Accounts payable		322,274		300,224	
Advances from customers		33,905		25,942	
Accrued expenses		72,515		46,996	
Total current liabilities		475,148		408,742	
Other Liabilities:					
Long-term debt under credit facilities, less current portion		235,000		145,000	
Long-term income taxes payable		5,859		7,812	
Other long-term liabilities		19,718		20,242	
Total other liabilities		260,577		173,054	
Share Owners' Equity:					
Preferred stock-no par value					
Shares authorized: 15,000,000 Shares issued: None		_		_	
Common stock-no par value					
Shares authorized: 150,000,000 Shares issued: 29,430,000 Shares autotophing: 24,724,000 and 24,626,000, respectively.					
Shares outstanding: 24,724,000 and 24,626,000, respectively		215 492		211.000	
Additional paid-in capital		315,482		311,090	
Retained earnings		296,053		240,222	
Accumulated other comprehensive loss		(11,046)		(19,672)	
Treasury stock, at cost:		(76.405)		(77.660)	
Shares: 4,706,000 and 4,804,000, respectively	_	(76,495)		(77,669)	
Total Liebilities and Share Oursers' Facility		523,994	Φ	453,971	
Total Liabilities and Share Owners' Equity	<b>&gt;</b>	1,259,719	Þ	1,035,767	

# KIMBALL ELECTRONICS, INC. CONSOLIDATED STATEMENTS OF INCOME

(Amounts in Thousands, Except for Per Share Data)

	Year Ended June 30					
	2023		2022		2021	
Net Sales	1,823,429	\$	1,349,535	\$	1,291,807	
Cost of Sales	1,667,264		1,244,933		1,173,772	
Gross Profit	156,165		104,602		118,035	
Selling and Administrative Expenses	68,648		53,437		52,704	
Other General Income	(212)		(1,384)		(372)	
Operating Income	87,729		52,549		65,703	
Other Income (Expense):						
Interest income	153		81		102	
Interest expense	(16,263)		(2,655)		(2,165)	
Non-operating income (expense), net	3,125		(6,244)		6,414	
Other income (expense), net	(12,985)		(8,818)		4,351	
Income Before Taxes on Income	74,744		43,731		70,054	
Provision for Income Taxes	18,913		12,478		13,263	
Net Income	55,831	\$	31,253	\$	56,791	
Earnings Per Share of Common Stock:						
Basic	2.24	\$	1.24	\$	2.26	
Diluted\$	2.22	\$	1.24	\$	2.24	
Average Number of Shares Outstanding:						
Basic	24,904		25,115		25,088	
Diluted	25,076		25,221		25,284	

# KIMBALL ELECTRONICS, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in Thousands)

_	Year Ended June 30, 2023			Year E	nded June .	30, 2022	Year Ended June 30, 2021				
	Pre-tax	Tax	Net of Tax	Pre-tax	Tax	Net of Tax	Pre-tax	Tax	Net of Tax		
Net Income			\$ 55,831			\$ 31,253			\$ 56,791		
Other Comprehensive Income (Loss):											
Foreign currency translation adjustments	\$ 5,517	\$ —	\$ 5,517	\$ (15,126)	\$ —	\$ (15,126)	\$ 5,671	\$ —	\$ 5,671		
Postemployment actuarial change	(276)	(54)	(330)	266	39	305	(718)	212	(506)		
Derivative gain (loss)	9,547	(2,081)	7,466	468	(171)	297	335	(221)	114		
Reclassification to (earnings) loss:											
Derivatives	(4,936)	1,041	(3,895)	(279)	206	(73)	814	(101)	713		
Amortization of actuarial change	(174)	42	(132)	(253)	61	(192)	(428)	104	(324)		
Other Comprehensive Income (Loss)	\$ 9,678	\$ (1,052)	\$ 8,626	\$ (14,924)	\$ 135	\$(14,789)	\$ 5,674	\$ (6)	\$ 5,668		
Total Comprehensive Income			\$ 64,457			\$ 16,464			\$ 62,459		

See Notes to Consolidated Financial Statements

# KIMBALL ELECTRONICS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in Thousands)

	Year Ended June 3				30	
	2023		2022		2021	
Cash Flows From Operating Activities:						
Net income	55,831	\$	31,253	\$	56,791	
Adjustments to reconcile net income to net cash (used for) provided by:						
Depreciation and amortization	32,416		29,411		34,020	
(Gain) loss on sales of assets	(23)		90		66	
Deferred income taxes	(1,714)		772		(6,305)	
Stock-based compensation	6,914		6,224		3,907	
Other, net	33		1,914		1,207	
Change in operating assets and liabilities:			ŕ		,	
Receivables	(82,386)		(26,483)		(28,391)	
Contract assets	(14,718)		(18,217)		24,487	
Inventories	(50,234)		(203,168)		18,589	
Prepaid expenses and other assets	(13,265)		(5,086)		(1,729)	
Accounts payable	20,448		89,234		14,460	
Advances from customers	7,938		22,565		565	
Accrued expenses and taxes payable	24,956		(11,687)		12,428	
					130,095	
Net cash (used for) provided by operating activities	(13,804)		(83,178)		130,093	
_	(90.2(7)		(72.057)		(20, 202)	
Capital expenditures	(89,367)		(73,957)		(38,382)	
Proceeds from sales of assets	316		456		513	
Purchases of capitalized software	(1,321)		(757)		(970)	
Other, net	(95)		(540)		43	
Net cash used for investing activities	(90,467)		(74,798)		(38,796)	
Cash Flows From Financing Activities:	405000		400.000			
Proceeds from credit facilities	105,000		100,000			
Payments on credit facilities	_		_		(46,500)	
Additional net change in revolving credit facilities	(4,304)		14,936		(5,768)	
Settlements on previous year acquisition	_		_		2,957	
Repurchases of common stock	_		(8,952)		(2,996)	
Payments related to tax withholding for stock-based compensation	(1,417)		(1,591)		(771)	
Debt issuance costs	(100)		(652)		_	
Net cash provided by (used for) financing activities	99,179		103,741		(53,078)	
Effect of Exchange Rate Change on Cash, Cash Equivalents, and Restricted Cash	(895)		(2,356)		3,231	
Net (Decrease) Increase in Cash, Cash Equivalents, and Restricted Cash	(5,987)		(56,591)		41,452	
Cash, Cash Equivalents, and Restricted Cash at Beginning of Year (1)	49,851		106,442		64,990	
Cash, Cash Equivalents, and Restricted Cash at End of Year (1)	43,864	\$	49,851	\$	106,442	
Supplemental Disclosure of Cash Flow Information						
Cash paid during the year for:						
Income taxes \$	13,662	\$	14,329	\$	13,358	
Interest expense \$	15,334	\$	2,328	\$	2,531	
Non-cash investing activity:	,		,		,	
Unpaid purchases of property and equipment at the end of the year\$	3,122	\$	4,538	\$	3,667	
(1) The following table reconciles cash and cash equivalents in the consolidated balance sheets to cash, cash equivalents, and restricted cash per the consolidated statements of cash flows. The restricted cash included in Prepaid expenses and other current assets on the consolidated balance	ŕ		Ended June		.,	
sheet represents funds held by the Company for a foreign subsidiary's employee savings plan.	2023	ai I	2022	30	2021	
Cash and Cash Equivalents \$	42,955	\$	49,851	\$	106,442	
Cash and Cash Equivalents \$ Restricted Cash included in Prepaid expenses and other current assets \$	909	\$		\$	100,774	
Total Cash, Cash Equivalents, and Restricted Cash at end of period \$	43,864	\$	49,851	\$	106,442	
See Notes to Consolidated Financial Statements	13,004	Ψ	17,031	Ψ	100,772	

See Notes to Consolidated Financial Statements

# KIMBALL ELECTRONICS, INC. CONSOLIDATED STATEMENTS OF SHARE OWNERS' EQUITY

(Amounts in Thousands, Except for Share Data)

	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Total Share Owners' Equity
Amounts at June 30, 2020	\$ 306,808	\$ 152,178	\$ (10,551)	\$ (69,070)	\$ 379,365
Net income		56,791			56,791
Other comprehensive income (loss)			5,668		5,668
Issuance of non-restricted stock (4,000 shares)	19			47	66
Compensation expense related to stock compensation plans	3,850				3,850
Performance share issuance (156,000 shares)	(2,524)			1,752	(772)
Deferred share issuance (3,000 shares)	(30)			30	_
Repurchase of Common Stock (193,000 shares)				(2,996)	(2,996)
Amounts at June 30, 2021	\$ 308,123	\$ 208,969	\$ (4,883)	\$ (70,237)	\$ 441,972
Net income		31,253			31,253
Other comprehensive income (loss)			(14,789)		(14,789)
Issuance of non-restricted stock (6,000 shares)	73			70	143
Compensation expense related to stock compensation plans	6,092				6,092
Performance share issuance (143,000 shares)	(3,126)			1,566	(1,560)
Restricted share units issuance (2,000 shares)	(40)			22	(18)
Deferred share issuance (3,000 shares)	(32)			32	_
Repurchase of Common Stock (485,000 shares)				(9,122)	(9,122)
Amounts at June 30, 2022	\$ 311,090	\$ 240,222	\$ (19,672)	\$ (77,669)	\$ 453,971
Net income		55,831			55,831
Other comprehensive income (loss)			8,626		8,626
Issuance of non-restricted stock (14,000 shares)	152			173	325
Compensation expense related to stock compensation plans	6,657				6,657
Performance share issuance (84,000 shares)	(2,417)			1,001	(1,416)
Amounts at June 30, 2023	\$ 315,482	\$ 296,053	\$ (11,046)	\$ (76,495)	\$ 523,994

See Notes to Consolidated Financial Statements

# KIMBALL ELECTRONICS, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# Note 1 Business Description and Summary of Significant Accounting Policies

### **Business Description:**

Kimball Electronics, Inc. (also referred to herein as "Kimball Electronics," the "Company," "we," "us," or "our") is a global, multifaceted manufacturing solutions provider. We provide electronics manufacturing services ("EMS"), including engineering and supply chain support, to customers in the automotive, medical, and industrial end markets. We deliver a package of value that begins with our core competency of producing durable electronics, and we further offer contract manufacturing services for non-electronic components, medical disposables, precision molded plastics, and production automation, test, and inspection equipment. Our design and manufacturing expertise coupled with robust processes and procedures help us ensure that we deliver the highest levels of quality, reliability, and service throughout the entire life cycle of our customers' products. We deliver award-winning service across our highly integrated global footprint, which is enabled by our largely common operating system, procedures, and standardization. We are well recognized by customers and industry trade publications for our excellent quality, reliability, and innovative service.

# Principles of Consolidation:

The Consolidated Financial Statements include the accounts of all domestic and foreign subsidiaries. All significant intercompany balances and transactions have been eliminated in the consolidation.

#### Reclassifications:

Advances from customers are now reported separately under Current Liabilities on the Consolidated Balance Sheets and reported separately on the Consolidated Statements of Cash Flows. Advances from customers were previously reported in accounts payable and accrued expenses. Prior period amounts have been reclassified to conform to current period presentation. See Note 2 - Revenue from Contracts with Customers of Notes to Consolidated Financial Statements for more information on advances from customers.

#### Use of Estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") requires management to make estimates and assumptions that affect the reported amounts included in the Consolidated Financial Statements and related note disclosures. While efforts are made to assure estimates used are reasonably accurate based on management's knowledge of current events, actual results could differ from those estimates.

# Change in Estimates:

The Company reviews the estimated useful lives of its fixed assets on an ongoing basis. In evaluating useful lives, the Company considers how long assets will remain functionally efficient and effective, given levels of technology, competitive factors, and the economic environment. If the assessment indicates that the assets will continue to be used for a shorter or longer period than previously anticipated, the useful life of the assets is revised, resulting in a change in estimate. Changes in estimates are accounted for on a prospective basis by depreciating the assets' current carrying values over their revised remaining useful lives.

The review performed by the Company in the prior fiscal year indicated that Surface Mount Technology production equipment had actual lives that were longer than previously estimated. As a result of these findings, the Company changed its estimates of useful lives on these assets to 10 years, from lives of 5 or 7 years. The change was effective and accounted for prospectively beginning on November 1, 2021. The effects of this change in useful life estimate for the fiscal year ended June 30, 2023 were a decrease in depreciation expense of \$6.8 million, an increase in net income of \$5.3 million, and an increase to basic and diluted earnings per share by \$0.21. The effects of this change for the fiscal year ended June 30, 2022 were a decrease in depreciation expense of \$6.3 million, an increase in net income of \$4.9 million, and an increase to basic and diluted earnings per share by \$0.19.

### Segment Information:

Kimball Electronics has business units located in the United States, China, Mexico, Poland, Romania, and Thailand, and each of these business units qualify as operating segments. In addition, GES has operations located in the United States, China, India, Japan, and Vietnam. The GES operations qualify as a single operating segment with its group results regularly reviewed by our chief operating decision maker, which is our Chief Executive Officer.

Our operating segments meet the aggregation criteria under the current accounting guidance for segment reporting. As of June 30, 2023, all of our operating segments provide contract manufacturing services, including engineering and supply chain support, for the production of electronic assemblies and other products including medical devices, medical disposables, precision molded plastics, and automation, test, and inspection equipment primarily in automotive, medical, and industrial applications, to the specifications and designs of our customers. The nature of the products, the production process, the type of customers, and the methods used to distribute the products have similar characteristics across all our operating segments. Each of our operating segments service customers in multiple markets, and many of our customers' programs are manufactured and serviced by multiple operating segments. We leverage global processes such as component procurement and customer pricing that provide commonality and consistency among the various regions in which we operate. All of our operating segments have similar long-term economic characteristics, and as such, have been aggregated into one reportable segment.

# Revenue Recognition:

We recognize revenue in accordance with the standard issued by the Financial Accounting Standards Board ("FASB"), Revenue from Contracts with Customers and all the related amendments. Our revenue from contracts with customers is generated primarily from manufacturing services provided for the production of electronic assemblies, components, medical devices, medical disposables, precision molded plastics, and automation, test, and inspection equipment built to customer's specifications. Our customer agreements are generally not for a definitive term but continue for the relevant product's life cycle. Typically, our customer agreements do not commit the customer to purchase our services until a purchase order is provided, which is generally short term in nature. Customer purchase orders primarily have a single performance obligation. Generally, the prices stated in the customer purchase orders are agreed upon prices for the manufactured product and do not vary over the term of the order, and therefore, the majority of our contracts do not contain variable consideration. In limited circumstances, we may enter into a contract which contains minimum quantity thresholds to cover our capital costs, and we may offer our customer a rebate for specific volume thresholds or other incentives; in these cases, the rebates or incentives are accounted for as variable consideration.

The majority of our revenue is recognized over time as manufacturing services are performed as we manufacture a product to customer specifications with no alternative use and we have an enforceable right to payment for performance completed to date. The remaining revenue for manufacturing services is recognized when the customer obtains control of the product, typically either upon shipment or delivery of the product dependent on the terms of the contract, and the customer is able to direct the use of and obtain substantially all of the remaining benefits from the asset. We generally recognize revenue over time using costs based input methods, in which judgment is required to evaluate assumptions including anticipated margins to estimate the corresponding amount of revenue to recognize. Costs used as a basis for estimating anticipated margins include material, direct and indirect labor, and appropriate applied overheads. Anticipated margins are determined based on historical or quoted customer pricing. Costs based input methods are considered a faithful depiction of our efforts and progress toward satisfying our performance obligations for manufacturing services and for which we believe we are entitled to payment for performance completed to date. The cumulative effect of revisions to estimates related to net contract revenues or costs are recorded in the period in which the revisions to estimates are identified and the amounts can be reasonably estimated.

We have elected to account for shipping and handling activities related to contracts with customers as costs to fulfill our promise to transfer the associated services and products. Accordingly, we record customer payments of shipping and handling costs as a component of net sales and classify such costs as a component of cost of sales. We recognize sales net of applicable sales or value add taxes. Based on estimated product returns and price concessions, a reserve for returns and allowances is recorded at the time revenue is recognized, resulting in a reduction of net revenue.

Direct incremental costs to obtain and fulfill a contract are capitalized as a contract asset only if they are material, expected to be recovered, and are not accounted for in accordance with other guidance. Incidental items that are immaterial in the context of the contract are recognized as expense in the period incurred.

#### Cash and Cash Equivalents:

Cash equivalents consist primarily of highly liquid investments with original maturities of three months or less at the time of acquisition. Cash and cash equivalents consist of bank accounts and money market funds. Bank accounts are stated at cost, which approximates fair value, and money market funds are stated at fair value.

#### Trade Accounts Receivable:

The Company's trade accounts receivable are recorded per the terms of the agreement or sale, and accrued interest is recognized when earned. Our policy for estimating the allowance for credit losses on trade accounts receivable includes analysis of such items as aging, credit worthiness, payment history, and historical bad debt experience. Management uses these specific analyses in conjunction with an evaluation of the general economic and market conditions to estimate expected credit losses. Management believes that historical loss information generally provides a basis for its assessment of expected credit losses. Trade accounts receivable are written off after exhaustive collection efforts occur and the receivable is deemed uncollectible. Adjustments to the allowance for credit losses are recorded in Selling and Administrative Expenses on our Consolidated Statements of Income.

In the ordinary course of business, customers periodically negotiate extended payment terms on trade accounts receivable. Customary terms require payment within 30 to 45 days, with any terms beyond 45 days being considered extended payment terms. We utilize factoring arrangements with third-party financial institutions for certain of our accounts receivables in order to extend terms for the customer without negatively impacting our cash flow. These arrangements in all cases do not contain recourse provisions which would obligate us in the event of our customers' failure to pay. Receivables are considered sold when they are transferred beyond the reach of Kimball Electronics and its creditors, the purchaser has the right to pledge or exchange the receivables, and we have surrendered control over the transferred receivables. During fiscal years 2023, 2022, and 2021, we sold, without recourse, \$485.4 million, \$303.4 million, and \$306.3 million of accounts receivable, respectively. Factoring fees were \$4.8 million, \$1.6 million, and \$1.2 million during fiscal years 2023, 2022, and 2021, respectively, and were included in Selling and Administrative Expenses on the Consolidated Statements of Income.

#### Inventories:

Inventories are stated at the lower of cost and net realizable value. Cost includes material, labor, and applicable manufacturing overhead. Costs associated with underutilization of capacity are expensed as incurred. Inventories are valued using the first-in, first-out ("FIFO") method. Inventories are adjusted for excess and obsolete inventory. Evaluation of excess inventory includes such factors as anticipated usage, inventory turnover, inventory levels, and product demand levels. Factors considered when evaluating obsolescence include the age of on-hand inventory and reduction in value due to damage, design changes, or cessation of product lines. Evaluation of both excess inventory and obsolescence also considers whether customer agreements specify customer obligation to pay for such inventory.

# Property, Equipment, and Depreciation:

Property and equipment are stated at cost less accumulated depreciation and depreciated over the estimated useful life of the assets using the straight-line method. Generally, maintenance and repairs are expensed as incurred. Depreciation and expenses for maintenance and repairs are included in both Cost of Sales and Selling and Administrative Expense on the Consolidated Statements of Income.

# Impairment of Long-Lived Assets:

We perform reviews for impairment of long-lived assets whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. Impairment is recognized when estimated future cash flows expected to result from the use of the asset and its eventual disposition are less than its carrying amount. When an impairment is identified, the carrying amount of the asset is reduced to its estimated fair value. Assets to be disposed of are recorded at the lower of net book value or fair market value less cost to sell at the date management commits to a plan of disposal. Impairment of long-lived assets was not material during fiscal years 2023, 2022, and 2021.

#### Goodwill:

Goodwill represents the difference between the purchase price and the related underlying tangible and intangible net asset fair values resulting from business acquisitions. Annually, or if conditions indicate an earlier review is necessary, goodwill is assessed or tested at the reporting unit level. If the estimated fair value of the reporting unit is less than the carrying value, goodwill is written down to its estimated fair value.

To test for goodwill impairment, we use a combination of the Income Approach and the Market Approach. The discounted cash flow method (Income Approach) uses forecasted information based on management's strategic plans and projections. Discount rates are developed using a weighted average cost of capital ("WACC") methodology. The WACC represents the blended average required rate of return for equity and debt capital based on observed market return data and company specific risk factors. In the Market Approach, fair value is determined using transactional evidence for similar publicly traded equity. See Note 5 - Goodwill and Other Intangible Assets of Notes to Consolidated Financial Statements for more information on our goodwill.

## Other Intangible Assets:

Other Intangible Assets reported on the Consolidated Balance Sheets consist of capitalized software, customer relationships, technology, and trade name. Intangible assets are reviewed for impairment, and their remaining useful lives evaluated for revision, when events or circumstances indicate that the carrying value may not be recoverable over the remaining lives of the assets. Internal-use software is stated at cost less accumulated amortization and is amortized using the straight-line method. During the software application development stage, capitalized costs include external consulting costs, cost of software licenses, and could include internal payroll and payroll-related costs for employees who are directly associated with a software project. Upgrades and enhancements are capitalized if they result in added functionality which enable the software to perform tasks it was previously incapable of performing. Software maintenance, training, data conversion, and business process reengineering costs are expensed in the period in which they are incurred. We have not recognized impairment on other intangible assets during fiscal years 2023, 2022, or 2021.

#### Leases:

The Company leases certain office, manufacturing, and warehouse facilities under operating leases, in addition to land on which certain office and manufacturing facilities reside. These operating leases expire from fiscal year 2024 to 2057. Operating lease costs and cash payments for operating leases are immaterial to the Consolidated Statements of Income and our Consolidated Statements of Cash Flows. Lease right-of-use assets and lease liabilities each totaled \$2.6 million and \$3.1 million at June 30, 2023 and June 30, 2022, respectively. Lease right-of-use assets are included in Other Assets and lease liabilities are included in Accrued expenses and Other long-term liabilities on the Consolidated Balance Sheets. The future undiscounted operating lease payments as of June 30, 2023 were \$1.1 million, \$0.8 million, \$0.5 million, \$0.1 million, and \$0.1 million for the five years ended June 30, 2028, and \$0.1 million thereafter.

#### Research and Development:

The costs of research and development are expensed as incurred and are included in Cost of Sales on the Consolidated Statements of Income. Research and development costs were approximately \$24.4 million, \$23.7 million, and \$20.9 million in fiscal years 2023, 2022, and 2021, respectively.

#### Insurance and Self-insurance:

We are self-insured up to certain limits for general liability, workers' compensation, and certain domestic employee health benefits including medical, short-term disability, and dental, with the related liabilities included in the accompanying financial statements. Our policy is to estimate reserves based upon a number of factors including known claims, estimated incurred but not reported claims, and other analyses, which are based on historical information along with certain assumptions about future events. Approximately 13% of the workforce is covered under self-insured medical and short-term disability plans. At June 30, 2023 and 2022, accrued liabilities for self-insurance exposure were \$2.7 million and \$1.4 million, respectively.

The remainder of our workforce not covered by self-insured plans have medical and disability coverage through either our external plans or government plans. Insurance benefits are not provided to retired employees.

#### Income Taxes:

Deferred income tax assets and liabilities, recorded in Other Assets and Other long-term liabilities, respectively, in the Consolidated Balance Sheets, are recognized for the estimated future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. These assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which the temporary differences are expected to reverse. We evaluate the recoverability of deferred tax assets each quarter by assessing the likelihood of future taxable income and available tax planning strategies that could be implemented to realize our deferred tax assets. If recovery is not likely, we provide a valuation allowance based on our best estimate of future taxable income in the various taxing jurisdictions and the amount of deferred taxes ultimately realizable. Future events could change management's assessment.

We operate within multiple taxing jurisdictions and are subject to tax audits in these jurisdictions. These audits can involve complex uncertain tax positions, which may require an extended period of time to resolve. A tax benefit from an uncertain tax position may be recognized only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. We maintain a liability for uncertain income tax and other tax positions, including accrued interest and penalties on those positions. As tax positions are effectively settled, the tax liability is adjusted accordingly. We recognize interest and penalties related to unrecognized tax benefits in Provision for Income Taxes on the Consolidated Statements of Income. See Note 10 - Income Taxes of Notes to Consolidated Financial Statements for more information on income taxes.

#### Concentrations of Credit Risk:

We have business and credit risks associated with our customers. The Company monitors credit quality and associated risks of receivables on an individual basis based on criteria such as financial stability of the party and collection experience in conjunction with general economic and market conditions.

A summary of significant customers' net sales and trade receivables as a percentage of consolidated net sales and consolidated trade receivables is as follows:

	Yea	Net Sales r Ended Jun	Trade Receivables As of June 30		
_	2023	2022	2021	2023	2022
Nexteer Automotive	15%	17%	17%	21%	22%
Philips	14%	15%	15%	*	*
ZF	12%	*	*	10%	*
HL Mando	*	*	*	12%	*

<sup>\*</sup> amount is less than 10% of total

### Off-Balance Sheet Risk:

Off-balance sheet arrangements are limited to standby letters of credit entered into in the normal course of business as described in Note 6 - Commitments and Contingent Liabilities of Notes to Consolidated Financial Statements.

#### Other General Income:

Other General Income in fiscal years 2023, 2022, and 2021 consisted of \$0.2 million, \$1.4 million, and \$0.4 million, respectively, resulting from payments received related to class action lawsuits in which Kimball Electronics was a class member. These lawsuits alleged that certain suppliers to the EMS industry conspired over a number of years to raise and fix the prices of electronic components, resulting in overcharges to purchasers of those components. The fiscal year 2021 amount was partially offset by lawsuit settlement accruals and payments.

# Non-operating Income and Expense:

Non-operating income and expense include the impact of such items as foreign currency rate movements and related derivative gain or loss, fair value adjustments on supplemental employee retirement plan ("SERP") investments, government subsidies, bank charges, and other miscellaneous non-operating income and expense items that are not directly related to operations. The gain or loss on SERP investments is offset by a change in the SERP liability that is recognized in Selling and Administrative Expense.

Components of Non-operating income (expense), net:

	Year Ended					
(Amounts in Thousands)		2023		2022		2021
Foreign currency/derivative gain (loss)	\$	2,769	\$	(4,182)	\$	4,806
Gain (loss) on SERP investments		701		(1,563)		2,073
Other		(345)		(499)		(465)
Non-operating income (expense), net	\$	3,125	\$	(6,244)	\$	6,414

# Foreign Currency Translation:

The Company predominantly uses the U.S. dollar and Euro as its functional currencies. Foreign currency assets and liabilities are remeasured into functional currencies at end-of-period exchange rates, except for nonmonetary assets and equity, which are remeasured at historical exchange rates. Revenue and expenses are remeasured at the weighted average exchange rate during the fiscal year, except for expenses related to nonmonetary assets, which are remeasured at historical exchange rates. Gains and losses from foreign currency remeasurement are reported in Non-operating income or expense on the Consolidated Statements of Income.

For business units whose functional currency is other than the U.S. dollar, the translation of functional currency statements to U.S. dollar statements uses end-of-period exchange rates for assets and liabilities, weighted average exchange rates for revenue and expenses, and historical rates for equity. The resulting currency translation adjustment is recorded in Accumulated Other Comprehensive Income (Loss), as a component of Share Owners' Equity.

#### Derivative Instruments and Hedging Activities:

Derivative financial instruments are recognized on the balance sheet as assets and liabilities and are measured at fair value. Changes in the fair value of derivatives are recorded each period in earnings or Accumulated Other Comprehensive Income (Loss), depending on whether a derivative is designated and effective as part of a hedge transaction, and if it is, the type of hedge transaction. Hedge accounting is utilized when a derivative is expected to be highly effective upon execution and continues to be highly effective over the duration of the hedge transaction. Hedge accounting permits gains and losses on derivative instruments to be deferred in Accumulated Other Comprehensive Income (Loss) and subsequently included in earnings in the periods in which earnings are affected by the hedged item. For transactions and balances denominated in currencies other than functional currencies, we use forward purchases to manage exposure to the variability of cash flows and foreign exchange contracts to hedge intercompany balances and other balance sheet positions. Cash receipts and cash payments related to derivative instruments are recorded in the same category as the cash flows from the items being hedged on the Consolidated Statements of Cash Flows. See Note 13 - Derivative Instruments of Notes to Consolidated Financial Statements for more information on derivative instruments and hedging activities.

#### Stock-Based Compensation:

As described in Note 9 - Stock Compensation Plans of Notes to Consolidated Financial Statements, the Company maintains the 2014 Stock Option and Incentive Plan, which allows for the issuance of incentive stock options, stock appreciation rights, restricted shares, unrestricted shares, restricted share units, or performance shares and performance units for grant to officers and other key employees, and to members of the Board of Directors who are not employees. The Company also maintains the Kimball Electronics, Inc. Non-Employee Directors Stock Compensation Deferral Plan (the "Deferral Plan"), which allows Non-Employee Directors to elect to defer all, or a portion of, their retainer fees in stock. We recognize the cost resulting from share-based payment transactions using a fair-value-based method on a majority of our transactions. The estimated fair value of outstanding performance shares is based on the stock price at the date of the grant. Stock-based compensation expense is recognized for the portion of the award for which performance targets have been established and is expected to vest. The Company has elected to account for forfeitures by reversing the compensation costs at the time a forfeiture occurs.

#### New Accounting Standards:

Currently, there are no issued but not yet adopted accounting standards that are expected to have a material impact on the Company.

# Note 2 Revenue from Contracts with Customers

Our revenue from contracts with customers is generated primarily from manufacturing services provided for the production of electronic assemblies, electronic and non-electronic components, medical devices, medical disposables, precision molded plastics, and automation, test, and inspection equipment in automotive, medical, and industrial applications, to the specifications and designs of our customers. Beginning in fiscal year 2023, the Company changed its presentation of revenue for the industrial and public safety end market verticals by combining them into the industrial end market vertical. Prior year periods have been recast to conform to the current year presentation.

The following table disaggregates our revenue by end market vertical for fiscal years 2023, 2022, and 2021:

	Year Ended								
(Amounts in Millions)		2023		2022		2021			
Vertical Markets:									
Automotive	\$	820.1	\$	582.2	\$	551.5			
Medical		494.0		391.7		384.8			
Industrial		474.6		358.2		341.8			
Other		34.7		17.4		13.7			
Total net sales		1,823.4	\$	1,349.5	\$	1,291.8			

For fiscal years 2023, 2022, and 2021, approximately 95%, 95%, and 89% of our net sales, respectively, were recognized over time as manufacturing services were performed under a customer contract on a product with no alternative use and for which we have an enforceable right to payment for performance completed to date. The remaining sales revenues were recognized at a point in time when the customer obtained control of the products.

The timing differences of revenue recognition, billings to our customers, and cash collections from our customers result in billed accounts receivable and unbilled accounts receivable. Contract assets on the Consolidated Balance Sheets relate to unbilled accounts receivable and occur when revenue is recognized over time as manufacturing services are provided and the billing to the customer has not yet occurred as of the balance sheet date, which are generally transferred to receivables in the next fiscal quarter due to the short-term nature of the manufacturing cycle. Contract assets were \$78.8 million and \$64.1 million as of June 30, 2023 and 2022, respectively.

The Company may receive payments from customers in advance of the satisfaction of performance obligations primarily for material price variances, inventory purchases, tooling, or other miscellaneous services or costs. These payments are recognized as contract liabilities until the performance obligations are completed and are included in Advances from customers, if inventory related, and Accrued expenses, if not inventory related, on the Consolidated Balance Sheets. These payments amounted to \$45.6 million and \$30.9 million as of June 30, 2023 and 2022, respectively. Our performance obligations are short term in nature and therefore our contract liabilities are all expected to be settled within twelve months.

#### **Note 3** Inventories

Inventories were valued using the lower of first-in, first-out ("FIFO") cost and net realizable value. Inventory components were as follows at June 30:

(Amounts in Thousands)	2023	2022
Finished products	\$ 432	\$ 525
Work-in-process	3,117	4,911
Raw materials	446,770	390,194
Total inventory	\$ 450,319	\$ 395,630

# Note 4 Property and Equipment

Major classes of property and equipment consist of the following at June 30:

2023		2022
\$ 14,689	\$	14,560
125,216		112,485
379,006		332,292
41,970		18,637
\$ 560,881	\$	477,974
(293,197)		(271,139)
\$ 267,684	\$	206,835
\$	\$ 14,689 125,216 379,006 41,970 \$ 560,881 (293,197)	\$ 14,689 \$ 125,216 379,006 41,970 \$ 560,881 \$ (293,197)

The useful lives used in computing depreciation are based on estimated service lives for classes of property, as follows:

	Years
Buildings and improvements	5 to 40
Machinery and equipment	3 to 11
Land use rights	39

Depreciation of property and equipment totaled \$28.9 million for fiscal year 2023, \$26.0 million for fiscal year 2022, and \$30.7 million for fiscal year 2021.

#### Note 5 Goodwill and Other Intangible Assets

Accumulated impairment

Goodwill, net

A summary of goodwill is as follows:

#### (Amounts in Thousands)

Balance	96	of June	30.	2022
Daiance	as	or a minc	JU.	2022

Goodwill	32,762
Accumulated impairment	(20,751)
Goodwill, net	12,011
Balance as of June 30, 2023	
Goodwill	32,762

During fiscal years 2023, 2022, and 2021, no goodwill impairment was recognized. The balance of goodwill at the GES reporting unit was \$5.8 million at both June 30, 2023 and 2022. For the annual GES impairment test performed in the fourth quarter of fiscal year 2023, we used an independent, third-party valuation specialist to assist in the determination of fair value for the GES reporting unit. We used a combination of the Income Approach, using a discounted cash flow model, and the Market Approach. The GES reporting unit fair value exceeded the carrying value by less than 2%. The forecast assumptions used in the annual impairment test are considered management's best projections for the outlook of this business but are uncertain, and potential events or circumstances, such as trends in the semiconductor and consumer electronics capital equipment markets which GES serves, could have a negative effect on GES's estimated fair value and result in impairment charges that could be material to the Consolidated Financial Statements.

(20.751)

A summary of other intangible assets subject to amortization is as follows:

	June 30, 2023					June 30, 2022						
(Amounts in Thousands)		Accumulated Cost Amortization Net Value				Accumulated Cost Amortization				-		
Capitalized Software	\$	30,867	\$	(27,385)	\$	3,482	\$	29,891	\$	(26,209)	\$	3,682
Customer Relationships		8,618		(3,524)		5,094		8,618		(3,024)		5,594
Technology		5,060		(4,816)		244		5,060		(3,805)		1,255
Trade Name		6,575		(3,060)		3,515		6,575		(2,399)		4,176
Other Intangible Assets	\$	51,120	\$	(38,785)	\$	12,335	\$	50,144	\$	(35,437)	\$	14,707

During fiscal years 2023, 2022, and 2021, amortization expense of other intangible assets was, in millions, \$3.5, \$3.4, and \$3.3, respectively. Amortization expense in future periods is expected to be, in millions, \$2.6, \$2.0, \$1.6, \$1.5, and \$1.4 in the five years ending June 30, 2028, and \$3.2 thereafter. The estimated useful life of internal-use software ranges from 3 to 10 years. The amortization period for the customer relationships, technology, and trade name intangible assets is 15 years, 5 years, and 10 years, respectively. We have no intangible assets with indefinite useful lives which are not subject to amortization.

Intangible assets are reviewed for impairment, and their remaining useful lives evaluated for revision, when events or circumstances indicate that the carrying value may not be recoverable over the remaining lives of the assets.

# Note 6 Commitments and Contingent Liabilities

#### Guarantees:

As of June 30, 2023 and 2022, we had no guarantees issued which were contingent on the future performance of another entity. Standby letters of credit may be issued to third-party suppliers and insurance institutions and can only be drawn upon in the event of the Company's failure to pay its obligations to the beneficiary. We had a maximum financial exposure from unused standby letters of credit totaling \$0.4 million as of both June 30, 2023 and 2022. We do not expect circumstances to arise that would require us to perform under any of these arrangements and believe that the resolution of any claims that might arise in the future, either individually or in the aggregate, would not materially affect our consolidated financial statements. Accordingly, no liability has been recorded as of June 30, 2023 and 2022 with respect to the standby letters of credit. We also may enter into commercial letters of credit to facilitate payments to vendors and from customers.

#### **Product Warranties:**

The Company provides only assurance-type warranties for a limited time period, which cover workmanship and assures the product complies with specifications provided by or agreed upon with the customer. We maintain a provision for limited warranty repair or replacement of products manufactured and sold pursuant to specific manufacturing contract agreements that require such provisions. We estimate this product warranty liability at the time of sale based on historical repair or replacement cost trends in conjunction with the length of the warranty offered. Management refines this warranty liability periodically based on changes in historical cost trends and in certain cases where specific warranty issues become known. This product warranty liability and expense was immaterial during fiscal years 2023, 2022, and 2021.

#### Note 7 Credit Facilities

Credit facilities consisted of the following:

(Amounts in Millions, in U.S. Dollar Equivalents)	Available Borrowing Capacity at June 30, 2023	Borrowings Outstanding at June 30, 2023	Borrowings Outstanding at June 30, 2022
Primary credit facility (1)	\$ 27.5	\$ 272.1	\$ 171.4
Secondary credit facility (2)	50.0	_	_
Thailand overdraft credit facility (3,4)	10.1	_	
China revolving credit facility (3,5)	7.5	_	
Netherlands revolving credit facility (3,6)	0.6	9.4	9.2
Poland revolving credit facility (3,7)	5.4		
Vietnam credit facility (3,8)	5.0		
Total credit facilities	\$ 106.1	281.5	180.6
Less: current portion		(46.5)	(35.6)
Long-term debt under credit facilities, less current portion (9)		\$ 235.0	\$ 145.0

(1) The Company maintains a U.S. primary credit facility (the "primary credit facility") among the Company, the lenders party thereto, and JPMorgan Chase Bank, N.A., as Administrative Agent, and Bank of America, N.A., as Documentation Agent, scheduled to mature May 4, 2027. The primary credit facility provides for \$300 million in borrowings, with an option to increase the amount available for borrowing to \$450 million at the Company's request, subject to the consent of each lender participating in such increase. This facility is maintained for working capital and general corporate purposes of the Company. A commitment fee is payable on the unused portion of the credit facility which was immaterial to our operating results in fiscal years 2023, 2022, and 2021. The commitment fee on the unused portion of principal amount of the credit facility is payable at a rate that ranges from 10.0 to 25.0 basis points per annum as determined by the Company's ratio of consolidated total indebtedness to adjusted consolidated EBITDA, as defined in the primary credit facility. Types of borrowings available on the primary credit facility include revolving loans, multi-currency term loans, and swingline loans.

The interest rate on borrowings is dependent on the type of borrowings and will be one of the following options:

- any Term Benchmark borrowing denominated in U.S. Dollars will utilize the Secured Overnight Financing Rate
  ("SOFR"), which is a rate per annum equal to the secured overnight financing rate for such business day published
  by the SOFR Administrator, the Federal Reserve Bank of New York, on the immediately succeeding business day,
  plus the Revolving Commitment Term Benchmark spread which can range from 100.0 to 175.0 basis points based
  on the Company's ratio of consolidated total indebtedness to adjusted consolidated EBITDA;
- any Term Benchmark borrowing denominated in Euros will utilize the Euro Interbank Offered Rate
  ("EURIBOR") in effect two target days prior to the advance (adjusted upwards to reflect bank reserve costs) for
  such interest period as defined in the agreement, plus the Revolving Commitment Term Benchmark spread which
  can range from 100.0 to 175.0 basis points based on the Company's ratio of consolidated total indebtedness to
  adjusted consolidated EBITDA; or
- the Alternate Base Rate ("ABR"), which is defined as the highest of the fluctuating rate per annum equal to the higher of:
  - a. Prime Rate in the U.S. last quoted by the Wall Street Journal, and if this is ceased to be quoted, the highest bank prime loan rate or similar loan rate quoted by the Federal Reserve Board;
  - b. 1/2 of 1% per annum above the Federal Funds Effective Rate (as defined under the primary credit facility); or

c. 1% per annum above the Adjusted SOFR Rate (as defined under the primary credit facility);

plus the Revolving Commitment ABR spread which can range from 0.0 to 75.0 basis points based on the Company's ratio of consolidated total indebtedness to adjusted consolidated EBITDA.

The Company's financial covenants under the primary credit facility require:

- a ratio of consolidated total indebtedness minus unencumbered U.S. cash on hand in the United States in excess of \$15 million to adjusted consolidated EBITDA, determined as of the end of each of its fiscal quarters for the then most recently ended four fiscal quarters, to not be greater than 3.0 to 1.0 provided, however, that for each fiscal quarter end during the four quarter period following a material permitted acquisition, as defined in the Credit Agreement, the Company will not permit this financial covenant to be greater than 3.5 to 1.0 for each such fiscal quarter end, and,
- an interest coverage ratio, defined as that ratio of consolidated EBITDA for such period to cash interest expense for such period, for any period of four consecutive fiscal quarters, to not be less than 3.5 to 1.0.

The Company had \$0.4 million in letters of credit contingently committed against the primary credit facility at both June 30, 2023 and 2022.

(2) The Company entered into a 364-day multi-currency revolving credit facility agreement on February 3, 2023 (the "secondary credit facility"), which allows for borrowings up to \$50 million, among the Company, as borrower, certain subsidiaries of the Company as guarantors, the lenders party thereto, JPMorgan Chase Bank, N.A., as Administrative Agent and Bank of America, N.A., as Documentation Agent. The secondary credit facility has a maturity date of February 2, 2024. The proceeds of the loans are to be used for working capital and general corporate purposes of the Company. A commitment fee on the unused portion of principal amount of this secondary credit facility is payable at 30.0 basis points per annum and was immaterial to our operating results in fiscal year 2023.

The interest rate on borrowings is dependent on the type of borrowings and will be one of the following options:

- any Term Benchmark borrowing denominated in U.S. Dollars will utilize the Secured Overnight Financing Rate ("SOFR"), which is a rate per annum equal to the secured overnight financing rate for such business day published by the SOFR Administrator, the Federal Reserve Bank of New York, on the immediately succeeding business day, plus a Revolving Commitment Term Benchmark spread of 175.0 basis points;
- any Term Benchmark borrowing denominated in Euros will utilize the Euro Interbank Offered Rate
  ("EURIBOR") in effect two target days prior to the advance (adjusted upwards to reflect bank reserve costs) for
  such interest period as defined in the agreement, plus a Revolving Commitment Term Benchmark spread of 175.0
  basis points; or
- the Alternate Base Rate ("ABR"), which is defined as the highest of the fluctuating rate per annum equal to the higher of:
  - a. Prime Rate in the U.S. last quoted by the Wall Street Journal, and if this is ceased to be quoted, the highest bank prime loan rate or similar loan rate quoted by the Federal Reserve Board;
  - b. 1/2 of 1% per annum above the Federal Funds Effective Rate (as defined under the primary credit facility); or
  - c. 1% per annum above the Adjusted SOFR Rate (as defined under the primary credit facility); plus a Revolving Commitment ABR spread of 75.0 basis points.

The Company's financial covenants under this secondary credit facility are the same as the financial covenants for its primary credit facility.

- (3) The Company also maintains foreign credit facilities for working capital and general corporate purposes at specific foreign locations rather than utilizing funding from intercompany sources. These foreign credit facilities can be canceled at any time by either the bank or us and generally include renewal clauses. Interest on borrowing under these facilities is charged at a rate as defined under the respective foreign credit facility.
- (4) The Company maintains a foreign credit facility for its operation in Thailand which allows for borrowings of up to \$10.1 million.
- (5) The Company entered into a foreign credit facility for its EMS operation in China during the current fiscal year which allows for borrowings up to \$7.5 million that can be drawn in either U.S. dollars or China Renminbi.
- (6) The Company also maintains an uncommitted revolving credit facility for our Netherlands subsidiary. The Netherlands credit facility allows for borrowings of up to 9.2 million Euro (approximately \$10.0 million at June 30, 2023 exchange

- rates), which borrowings can be made in Euro, U.S. dollars, or other optional currency. Interest on borrowing under this facility is charged at a rate of interest dependent on the denomination of the currency borrowed.
- (7) The Company entered into a foreign credit facility for its operation in Poland which allows for borrowings up to 5.0 million Euro (approximately \$5.4 million equivalent).
- (8) The Company entered into a foreign credit facility for its operation in Vietnam which allows for borrowings up to \$5.0 million
- (9) The amount of Long-term debt under credit facilities, less current maturities reflects the borrowings on the primary credit facility that the Company intends, and has the ability, to refinance for a period longer than twelve months. The primary credit facility matures on May 4, 2027.

The weighted-average interest rate on borrowings outstanding under the credit facilities at June 30, 2023 and June 30, 2022 were 6.8% and 2.7%, respectively. Capitalized interest expense was immaterial during fiscal years 2023, 2022, and 2021.

## Note 8 Employee Benefit Plans

#### **Defined Contribution Retirement Plans:**

The Company maintains a trusteed defined contribution retirement plan which is in effect for substantially all domestic employees meeting the eligibility requirements. Beginning January 1, 2022, the Company matches 50% of eligible employee contributions up to 6%. The Company also provides a discretionary employer contribution determined annually by the Talent, Culture, and Compensation Committee of the Company's Board of Directors. Total expense related to employer contributions to the domestic retirement plans was, in millions, \$6.1, \$4.2, and \$1.9 for fiscal years 2023, 2022, and 2021, respectively.

The Company also maintains a supplemental employee retirement plan ("SERP") for executives and other key employees which enables them to defer cash compensation on a pre-tax basis in excess of IRS limitations. The SERP is structured as a rabbi trust, and therefore, assets in the SERP portfolio are subject to creditor claims in the event of bankruptcy. We recognize SERP investment assets on the balance sheet at current fair value. A SERP liability of the same amount is recorded on the balance sheet representing an obligation to distribute SERP funds to participants. As of June 30, 2023, both total investments and obligations under SERP were \$8.7 million, of which \$2.7 million were short term and \$6.0 million were long term. As of June 30, 2022, both total investments and obligations under SERP were \$10.4 million, of which \$2.6 million were short term and \$7.8 million were long term. The SERP investment assets are classified as trading, and accordingly, realized and unrealized gains and losses are recognized in the Other Income (Expense) category on our Consolidated Statements of Income. Adjustments made to revalue the SERP liability are also recognized in income as selling and administrative expenses and offset valuation adjustments on SERP investment assets. The change in net unrealized holding gains for the fiscal years ended June 30, 2023, 2022, and 2021 was approximately \$0.2 million, \$(2.2) million, and \$1.5 million respectively.

# Defined Benefit Postemployment Plans:

The Company established and maintains severance plans for all domestic employees and other postemployment plans for certain foreign subsidiaries. There are no statutory requirements for the Company to contribute to the plans, nor do employees contribute to the plans. The plans hold no assets. Benefits are paid using available cash on hand when eligible employees meet plan qualifications for payment. Net periodic benefit costs were not material in fiscal years 2023, 2022, or 2021.

### Note 9 Stock Compensation Plans

A stock compensation plan was created and adopted by the Company's Board of Directors (the "Board") on October 3, 2014. The Kimball Electronics, Inc. 2014 Stock Option and Incentive Plan (the "Plan") allows for the issuance of up to 4.5 million shares and may be awarded in the form of incentive stock options, stock appreciation rights, restricted shares, unrestricted shares, restricted share units, or performance shares and performance units. The Plan is a ten-year plan with no further awards allowed to be made under the Plan after October 1, 2024.

On October 20, 2016, the Board approved a nonqualified deferred stock compensation plan, the Kimball Electronics, Inc. Non-Employee Directors Stock Compensation Deferral Plan (the "Deferral Plan"), which allows Non-Employee Directors to elect to defer all, or a portion of, their retainer fees in stock until retirement or termination from the Board or death. The Deferral Plan allows for issuance of up to 1.0 million shares of the Company's common stock.

Pre-tax stock compensation charged against income in fiscal years 2023, 2022, and 2021 was \$6.9 million, \$6.2 million, and \$3.9 million, respectively. These costs are included in Selling and Administrative Expenses.

#### Performance Shares:

The Company awards performance shares to officers and other key employees. The annual performance share awards are approved by the Talent, Culture, and Compensation Committee of the Board. Beginning with awards granted in fiscal year 2022 that will vest in fiscal year 2025, awards cliff vest at the third anniversary of the award date. To avoid a gap in the vesting of awards due to the transition from grants that vested annually in three equal installments to ones that vest after three years, two smaller bridge awards were also granted for fiscal year 2022 and fiscal year 2022-2023 performance periods. The bridge award for the fiscal year 2022 performance period cliff vested at the first anniversary of the grant. The bridge award for the fiscal year 2022-2023 performance period cliff vests at the second anniversary of the grant. The award for the fiscal year 2022-2024 performance period, and future performance share awards, cliff vest at the third anniversary of the grant.

Under these awards, a number of shares will be issued to each participant based upon a combination of a profitability attainment component, based on the Company's operating income plan, and a growth attainment component, based on the Company's growth in sales revenue, comparing its three-year compounded annual growth rate ("CAGR") with the Electronics Manufacturing Services Industry's three-year CAGR. The number of shares issued will be less than the targeted shares issuable if the Company does not reach 100% of one or both of the above-mentioned performance metrics, and could be zero if the Company does not reach the required minimum thresholds of either metric. The number of shares issued will exceed the number of targeted shares issuable (up to a maximum of 125%) if the Company exceeds 100% of one or both of the above-mentioned incentive metrics.

If a participant is not employed on the date shares are issued, the performance share award is forfeited, except in the case of death, retirement at age 62 or older, total permanent disability, or certain other circumstances described in the Plan.

A summary of the Company's performance share activity during fiscal year 2023 is presented below:

	Number of Shares	 Veighted Average Grant Date Fair Value
Performance shares outstanding at July 1, 2022	493,391	\$ 19.52
Granted	277,018	\$ 24.06
Vested	(225,142)	\$ 19.27
Forfeited	(169,713)	\$ 21.73
Performance shares outstanding at June 30, 2023	375,554	\$ 23.77

As of June 30, 2023, there was approximately \$5.2 million of unrecognized compensation cost related to performance shares, based on the latest estimated attainment of performance goals. That cost is expected to be recognized over performance periods ending August 2023 through August 2025, with a weighted average vesting period of 1.5 years. The fair value of performance shares is based on the stock price at the date of grant. During fiscal years 2023, 2022, and 2021, respectively, 225,142, 214,099, and 239,194 performance shares vested at a fair value of \$4.3 million, \$3.3 million, and \$4.1 million. The performance shares vested represent the total number of shares vested prior to the reduction of shares withheld to satisfy tax withholding obligations. The number of outstanding shares presented in the above table, the amounts of unrecognized compensation, and the weighted average period include performance shares awarded that are applicable to future performance measurement periods and will be measured at fair value when the performance targets are established in future fiscal years.

# Total Shareholder Return Performance Shares:

Separate from the performance shares described above, total shareholder return ("TSR") performance shares were awarded to our CEO during fiscal year 2023. This award was approved by the Talent, Culture, and Compensation Committee of the Board. The participant will earn from 0% to 100% of the target award based on the total shareholder return ranking of the Company compared to the performance peer group at the end of the three-year performance period. TSRs are expensed over the contractual vesting period as earned. The shares will vest on March 1, 2026. If the employment of a holder of a TSR terminates before the TSR has vested for any reason other than death, retirement, or total permanent disability, the TSR will be forfeited. During fiscal year 2023, the Company granted 42,626 TSRs at an average grant date fair value of \$16.88 for a total fair value of \$0.7 million. The grant date fair value of TSR awards was calculated using a Monte Carlo simulation, with the assistance of a third-party valuation specialist.

#### **Unrestricted Share Grants:**

Unrestricted shares may be granted to key employees and non-employee members of the Board as consideration for services rendered. Unrestricted share grants do not have vesting periods, holding periods, restrictions on sale, or other restrictions. The fair value of unrestricted shares is based on the stock price at the date of the award. During fiscal years 2023, 2022, and 2021, respectively, the Company granted a total of 13,950, 6,777, and 4,235 unrestricted shares at an average grant date fair value of \$23.30, \$23.10, and \$15.35 for a total fair value of \$0.3 million, \$0.2 million, and \$0.1 million. Unrestricted shares are awarded to non-employee members of the Board as compensation for director's fees, including directors' elections to receive unrestricted shares in lieu of cash payment. Director's fees are expensed over the period that directors earn the compensation. Unrestricted shares that are awarded to key employees are expensed immediately.

#### Restricted Shares:

Restricted shares may be granted to employees as consideration for services rendered. The contractual life of the restricted shares is three years, with one-third of the interest in the restricted shares vested after year one of the grant, another one-third after year two of the grant, and the final one-third after year three of the grant. Restricted shares are expensed over the contractual vesting period as earned. If the employment of a holder of restricted shares terminates before the restricted share has vested for any reason other than death, retirement, or disability, the restricted shares not yet vested will be forfeited. During fiscal year 2023, the Company granted restricted shares to officers and other key employees for a total fair value of \$1.9 million. No restricted shares were granted during fiscal years 2022 and 2021.

	Number of Shares	V	Veighted Average Grant Date Fair Value
Restricted shares outstanding at July 1, 2022	_	\$	_
Granted	78,372	\$	23.98
Vested	(6,458)	\$	23.34
Forfeited	(11,602)	\$	23.34
Restricted shares outstanding at June 30, 2023	60,312	\$	24.17

As of June 30, 2023, there was approximately \$0.9 million of unrecognized compensation cost related to restricted shares. The cost is expected to be recognized over vesting periods ending August 2023 through January 2026, with a weighted average vesting period of 1.3 years. The fair value of the restricted shares is based on the stock price at the date of grant. During fiscal year 2023, 6,458 restricted shares vested. During fiscal years 2022 and 2021, respectively, no restricted shares vested. The restricted shares vested represent the total number of shares vested prior to the reduction of shares withheld to satisfy tax withholding obligations.

During fiscal year 2021, the Company granted 3,322 restricted share units ("RSUs") to new key employees at an average grant date fair value of \$19.63 for a total fair value of \$0.1 million, and these RSUs vested in fiscal year 2022. The RSUs were participating securities and upon vesting, the outstanding number of the RSUs were converted to shares of common stock.

#### **Deferred Share Units:**

Deferred share units may be granted to non-employee members of the Board under the Deferral Plan as compensation for the portion of their annual retainer fees resulting from their election to receive deferred share units in lieu of cash payment or unrestricted shares. Director's fees are expensed over the period that directors earn the compensation. Deferred share units are participating securities and are payable in common stock in a lump sum or installments in accordance with deferral elections upon a director's retirement or termination from the Board or death. During fiscal years 2023, 2022, and 2021, respectively, 39,032, 34,480, and 37,132 deferred share units were granted to non-employee members of the Board at an average grant date fair value of \$23.07, \$24.87, and \$15.35 for a total fair value of \$0.9 million, \$0.9 million, and \$0.6 million. During fiscal year 2023, no shares of common stock were issued under the Deferral Plan.

#### Note 10 Income Taxes

The U.S. Tax Cuts and Jobs Act ("Tax Reform") was enacted into law on December 22, 2017, making broad and complex changes to the U.S. tax code, for which complete guidance may have not yet been issued. Tax Reform required a one-time transition tax on certain unremitted earnings of foreign subsidiaries that is payable over an eight-year period. As of June 30, 2023 and 2022, the remaining provision recorded for the one-time deemed repatriation tax were \$7.8 million and \$8.9 million respectively, payable through fiscal year 2026, with the long-term portion recorded in Long-term income taxes payable on the Consolidated Balance Sheets. As of June 30, 2023 and 2022, \$1.9 million and \$1.0 million of the remaining deemed repatriation tax is short term and is recorded in Accrued expenses on the Consolidated Balance Sheet.

Deferred income taxes reflect the net tax effect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes.

The components of the deferred tax assets and liabilities as of June 30, 2023 and 2022, were as follows:

(Amounts in Thousands)	2023	2022
Deferred Tax Assets:		
Receivables	\$ 77	\$ 46
Inventory	3,293	2,379
Employee benefits	276	197
Deferred compensation	9,013	7,141
Capitalized research and development	3,501	_
Tax credit carryforwards	5,930	5,904
Goodwill	746	977
Net operating loss carryforward	2,529	2,664
Net foreign currency losses		477
Miscellaneous	3,100	6,957
Valuation Allowance	(4,254)	(3,536)
Total asset	\$ 24,211	\$ 23,206
Deferred Tax Liabilities:		
Other intangible assets	\$ 859	\$ 1,055
Property and equipment	3,681	2,050
Net foreign currency gains	79	_
Miscellaneous	1,743	1,353
Total liability	\$ 6,362	\$ 4,458
Net Deferred Income Taxes	\$ 17,849	\$ 18,748

During fiscal year 2023, the Company has capitalized research and development expenses that are required to be capitalized as an amortizable asset under Section 174 of the Internal Revenue Code and amortized over a period of five years. This requirement is based on the implementation of Tax Reform effective in tax years beginning as of January 1, 2022. As of June 30, 2023, the Company has a net deferred tax asset from capitalized research and development expenses of \$3.5 million.

Income tax benefits associated with the net operating loss carryforwards expire from fiscal year 2023 to 2042. Income tax benefits associated with tax credit carryforwards primarily expire from fiscal year 2025 to 2031. A valuation allowance was provided as of June 30, 2023 and 2022 for deferred tax assets related to certain state credits of \$4.3 million and \$3.5 million, respectively. Except as reserved for in the valuation allowance, we believe our tax credit and net operating loss carryforwards are more likely than not to be realized in the future.

The components of income before taxes on income are as follows:

	Year Ended June 30						
(Amounts in Thousands)		2023		2022		2021	
United States	\$	(6,269)	\$	1,542	\$	10,439	
Foreign		81,013		42,189		59,615	
Total income before taxes on income	\$	74,744	\$	43,731	\$	70,054	

The aggregate unremitted earnings of the Company's foreign subsidiaries were approximately \$420 million as of June 30, 2023. Most of these accumulated unremitted foreign earnings have been invested in active non-U.S. business operations, and it is not anticipated such earnings will be remitted to the United States. Our intent is to permanently reinvest these funds outside of the United States, and our current plans do not demonstrate a need to repatriate these funds to our U.S. operations. However, if such funds were repatriated, a portion of the funds remitted may be subject to applicable non-U.S. income and withholding taxes.

The provision for income taxes is composed of the following items:

	Year Ended June 30								
(Amounts in Thousands)	2023		2022			2021			
Current Taxes:									
Federal	\$	2,681	\$	169	\$	3,921			
Foreign		15,560		11,086		14,664			
State		824		179		769			
Total payable	\$	19,065	\$	11,434	\$	19,354			
Deferred Taxes:									
Federal	\$	(2,554)	\$	(1,009)	\$	(2,459)			
Foreign		3,281		922		(2,598)			
State		(1,597)		(603)		(1,199)			
Valuation allowance		718		1,734		165			
Total deferred	\$	(152)	\$	1,044	\$	(6,091)			
Total provision for income taxes	\$	18,913	\$	12,478	\$	13,263			

A reconciliation of the statutory U.S. income tax rate to the Company's effective income tax rate follows:

_			Year Ended	l June 30			
	20	)23	202	22	2021		
(Amounts in Thousands)	Amount	%	Amount	%	Amount	%	
Tax computed at U.S. federal statutory rate	15,696	21.0%	\$ 9,184	21.0%	\$ 14,711	21.0%	
State income taxes, net of federal income tax benefit	(762)	(1.0)	(699)	(1.6)	(374)	(0.5)	
Foreign tax rate differential	410	0.5	1,669	3.8	1,320	1.9	
Impact of foreign exchange rates on foreign income taxes	1,868	2.5	1,693	3.9	(1,111)	(1.6)	
Non-deductible goodwill impairment	_	_					
Valuation allowance	718	1.0	1,734	4.0	165	0.2	
Research credit	(1,147)	(1.5)	(1,094)	(2.5)	(996)	(1.4)	
Global intangible low tax income	1,387	1.9	165	0.4	181	0.3	
Non-deductible compensation	235	0.3	489	1.1	10	_	
Other - net	508	0.6	(663)	(1.6)	(643)	(1.0)	
Total provision for income taxes	18,913	25.3%	\$ 12,478	28.5%	\$ 13,263	18.9%	

Changes in the unrecognized tax benefit, excluding accrued interest and penalties, during fiscal years 2023, 2022, and 2021 were as follows:

(Amounts in Thousands)	2023 2022		2021		
Beginning balance - July 1	\$ 402	\$	1,012	\$	954
Tax positions related to prior fiscal years:					
Additions	39		85		142
Reductions	_		_		
Tax positions related to current fiscal year:					
Additions					
Reductions					
Settlements					(8)
Lapses in statute of limitations	(33)		(695)		(76)
Ending balance - June 30	\$ 408	\$	402	\$	1,012
Portion that, if recognized, would reduce tax expense and effective tax rate	\$ 368	\$	363	\$	323

We do not expect the change in the amount of unrecognized tax benefits in the next 12 months to have a significant impact on our results of operations or financial position. We recognize interest and penalties related to unrecognized tax benefits in Provision for Income Taxes on the Consolidated Statements of Income.

Interest and penalties accrued for unrecognized tax benefits as of June 30, 2023, 2022, and 2021 was \$0.6 million, \$0.6 million, and \$1.2 million. Expenses related to interest and penalties in fiscal years 2023, 2022, and 2021 were not material.

The Company or its wholly-owned subsidiaries file U.S. federal income tax returns and income tax returns in various state, local, and foreign jurisdictions. We are no longer subject to any significant U.S. federal tax examinations by tax authorities for years before fiscal year 2018. We are subject to income tax examinations by various, state, local, and foreign jurisdiction tax authorities for years after June 30, 2016.

Global Equipment Services & Manufacturing Vietnam Company Limited is subject to tax examinations for various foreign jurisdictions for years after December 31, 2011 relating to periods prior to the acquisition date.

# Note 11 Share Owners' Equity

On October 21, 2015, the Company's Board of Directors (the "Board") authorized an 18-month stock repurchase plan (the "Plan") allowing a repurchase of up to \$20 million worth of common stock. Then, separately on each of September 29, 2016, August 23, 2017, November 8, 2018, and November 10, 2020, the Board extended and increased the Plan to allow the repurchase of up to an additional \$20 million worth of common stock with no expiration date, which brought the total authorized stock repurchases under the Plan to \$100 million. Purchases may be made under various programs, including in open-market transactions, block transactions on or off an exchange, or in privately negotiated transactions, all in accordance with applicable securities laws and regulations. The Plan may be suspended or discontinued at any time.

During fiscal year 2023, the Company had no share repurchases under the Plan. During fiscal years 2022 and 2021, the Company repurchased \$9.1 million and \$3.0 million of common stock, respectively, under the Plan at an average price of \$18.82 and \$15.51 per share, respectively, which was recorded as Treasury stock, at cost in the Consolidated Balance Sheets. Since the inception of the Plan, the Company has repurchased \$88.8 million of common stock under that Plan at an average cost of \$15.27 per share.

#### Note 12 Fair Value

The Company categorizes assets and liabilities measured at fair value into three levels based upon the assumptions (inputs) used to price the assets or liabilities. Level 1 provides the most reliable measure of fair value, whereas level 3 generally requires significant management judgment. The three levels are defined as follows:

- Level 1: Unadjusted quoted prices in active markets for identical assets and liabilities.
- Level 2: Observable inputs other than those included in level 1. For example, quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets or liabilities in inactive markets.
- Level 3: Unobservable inputs reflecting management's own assumptions about the inputs used in pricing the asset or liability.

There were no changes in the inputs or valuation techniques used to measure fair values during fiscal year 2023.

# Financial Instruments Recognized at Fair Value:

The following methods and assumptions were used to measure fair value:

Financial Instrument	Level	Valuation Technique/Inputs Used
Cash Equivalents	1	Market - Quoted market prices
Derivative Assets: Foreign exchange contracts	2	Market - Based on observable market inputs using standard calculations, such as time value, forward interest rate yield curves, and current spot rates, considering counterparty credit risk
Trading securities: Mutual funds held in SERP	1	Market - Quoted market prices
Derivative Liabilities: Foreign exchange contracts	2	Market - Based on observable market inputs using standard calculations, such as time value, forward interest rate yield curves, and current spot rates adjusted for Kimball Electronics' non-performance risk

# Recurring Fair Value Measurements:

As of June 30, 2023 and 2022, the fair values of financial assets and liabilities that are measured at fair value on a recurring basis using the market approach are categorized as follows:

	June 30, 2023						
(Amounts in Thousands)	Level 1 Level 2 Total				Total		
Assets							
Cash equivalents	\$	_	\$		\$		
Derivatives: foreign exchange contracts		_		6,320		6,320	
Trading securities: mutual funds held in nonqualified SERP		8,668				8,668	
Total assets at fair value	\$	8,668	\$	6,320	\$	14,988	
Liabilities							
Derivatives: foreign exchange contracts	\$		\$	1,245	\$	1,245	
Total liabilities at fair value	\$		\$	1,245	\$	1,245	
		•	June	30, 2022	2		
(Amounts in Thousands)	I	Level 1	I	evel 2		Total	
Assets							
Cash equivalents	\$	1,541	\$		\$	1,541	
Derivatives: foreign exchange contracts				1,872		1,872	
Trading securities: mutual funds held in nonqualified SERP		10,364				10,364	
Total assets at fair value	\$	11,905	\$	1,872	\$	13,777	
Liabilities		-					
Derivatives: foreign exchange contracts	\$		\$	3,522	\$	3,522	
Total liabilities at fair value	\$		\$	3,522	\$	3,522	

We had no Level 3 assets or liabilities as of June 30, 2023 and 2022, or any activity in Level 3 assets or liabilities during fiscal years 2023, 2022, and 2021.

The nonqualified supplemental employee retirement plan ("SERP") assets consist primarily of equity funds, balanced funds, bond funds, and a money market fund. The SERP investment assets are offset by a SERP liability which represents the Company's obligation to distribute SERP funds to participants. See Note 8 - Employee Benefit Plans of Notes to Consolidated Financial Statements for further information regarding the SERP.

#### Financial Instruments Not Carried At Fair Value:

Financial instruments that are not reflected in the Consolidated Balance Sheets at fair value that have carrying amounts which approximate fair value include the following:

Financial Instrument	Level	Valuation Technique/Inputs Used
Notes receivable	2	Market - Price approximated based on the assumed collection of receivables in the normal course of business, taking into account non-performance risk
Borrowings under credit facilities	2	Market - Based on observable market rates, taking into account Kimball Electronics' non-performance risk

The carrying values of our cash deposit accounts, trade accounts receivable, and trade accounts payable approximate fair value due to their relatively short maturity and immaterial non-performance risk.

# **Note 13 Derivative Instruments**

#### Foreign Exchange Contracts:

We operate internationally and are therefore exposed to foreign currency exchange rate fluctuations in the normal course of our business. Our primary means of managing this exposure is to utilize natural hedges, such as aligning currencies used in the supply chain with the sale currency. To the extent natural hedging techniques do not fully offset currency risk, we use derivative instruments with the objective of reducing the residual exposure to certain foreign currency rate movements. Factors considered in the decision to hedge an underlying market exposure include the materiality of the risk, the volatility of the market, the duration of the hedge, the degree to which the underlying exposure is committed to, and the availability, effectiveness, and cost of derivative instruments. Derivative instruments are only utilized for risk management purposes and are not used for speculative or trading purposes.

We use forward contracts designated as cash flow hedges to protect against foreign currency exchange rate risks inherent in forecasted transactions denominated in a foreign currency. Non-designated foreign exchange contracts are also used to hedge against foreign currency exchange rate risks related to intercompany balances and other balance sheet positions denominated in currencies other than the functional currencies. As of June 30, 2023, we had outstanding foreign exchange contracts to hedge currencies against the U.S. dollar in the aggregate notional amount of \$14.7 million and to hedge currencies against the Euro in the aggregate notional amount of 64.0 million Euro. The notional amounts are indicators of the volume of derivative activities but may not be indicators of the potential gain or loss on the derivatives.

In limited cases due to unexpected changes in forecasted transactions, cash flow hedges may cease to meet the criteria to be designated as cash flow hedges. Depending on the type of exposure hedged, we may either purchase a derivative contract in the opposite position of the undesignated hedge or may retain the hedge until it matures if the hedge continues to provide an adequate offset in earnings against the currency revaluation impact of foreign currency denominated liabilities.

The fair value of outstanding derivative instruments is recognized on the Consolidated Balance Sheets as a derivative asset or liability and presented within Prepaid expenses and other current assets and Accrued expenses, respectively. When derivatives are settled with the counterparty, the derivative asset or liability is relieved and cash flow is impacted for the net settlement. For derivative instruments that meet the criteria of hedging instruments under FASB guidance, the effective portions of the gain or loss on the derivative instrument are initially recorded net of related tax effect in Accumulated Other Comprehensive Income (Loss), a component of Share Owners' Equity, and are subsequently reclassified into earnings in the period or periods during which the hedged transaction is recognized in earnings. The gain or loss associated with derivative instruments that are not designated as hedging instruments or that cease to meet the criteria for hedging under FASB guidance is reported immediately in Non-operating income or expense on the Consolidated Statements of Income.

Based on fair values as of June 30, 2023, we estimate that approximately \$3.6 million of pre-tax derivative gain deferred in Accumulated Other Comprehensive Income (Loss) will be reclassified into earnings, along with the earnings effects of related forecasted transactions, within the fiscal year ending June 30, 2024. Losses on foreign exchange contracts are generally offset by gains in operating costs in the income statement when the underlying hedged transaction is recognized in earnings. Because gains or losses on foreign exchange contracts fluctuate partially based on currency spot rates, the future effect on earnings of the cash flow hedges alone is not determinable, but in conjunction with the underlying hedged transactions, the result is expected to be a decline in currency risk. The maximum length of time we had hedged our exposure to the variability in future cash flows was 12 months as of both June 30, 2023 and June 30, 2022.

See Note 12 - Fair Value of Notes to Consolidated Financial Statements for further information regarding the fair value of derivative assets and liabilities and Note 17 - Accumulated Other Comprehensive Income (Loss) of Notes to Consolidated Financial Statements for the amount and changes in derivative gains and losses deferred in Accumulated Other Comprehensive Income (Loss).

Information on the location and amounts of derivative fair values in the Consolidated Balance Sheets and derivative gains and losses in the Consolidated Statements of Income are presented below.

#### Fair Values of Derivative Instruments on the Consolidated Balance Sheets

	Asset Derivatives			Liabilit	y Derivatives	
		Fair Value	e As of		Fair Value	e As of
(Amounts in Thousands)	nts in Thousands)  Balance Sheet Location  June 30 2023  June 30 Location  Location		June 30 2023	June 30 2022		
<b>Derivatives Designated as Hedg</b>	ing Instruments:				1	
Foreign exchange contracts	Prepaid expenses and other current assets	\$ 4,772	\$ 1,189	Accrued expenses	\$ 844	\$ 1,486
Derivatives Not Designated as I	Hedging Instruments:					
Foreign exchange contracts	Prepaid expenses and other current assets	1,548	683	Accrued expenses	401	2,036
Total derivatives		\$ 6,320	\$ 1,872		\$ 1,245	\$ 3,522
The Effect of Derivative l	Instruments on Other Compre	hensive Incor	me (Loss)			
					June 30	
(Amounts in Thousands)				2023	2022	2021
Amount of Pre-Tax Gain or (Lo	oss) Recognized in Other Comprehens	ive Income (Loss	s) (OCI) on	Derivatives:		
Foreign exchange contracts				\$ 9,547	\$ 468	\$ 33
The Effect of Derivative 1	Instruments on Consolidated S	statements of	Income			
(Amounts in Thousands)				<b>X</b> 7	ear Ended June	20

(Amounts in Thousands)	Year Ended June 30					
<b>Derivatives in Cash Flow Hedging Relationships</b>	Location of Gain or (Loss)	2023	2022	2021		
Amount of Pre-Tax Gain or (Loss) Reclassified from Accumul	ated OCI into Income:	-				

Foreign exchange contracts Cost of Sales \$ 4,936 \$ 279 \$ (814)

**Derivatives Not Designated as Hedging Instruments** 

Amount of Pre-Tax Gain or (Loss) Recognized in Income on De	erivatives:				
Foreign exchange contracts	Non-operating income (expense)		1,783	\$ (1,201)	\$ (1,415)
Total Derivative Pre-Tax Gain (Loss) Recognized in Income		<u>\$</u>	6,719	\$ (922)	\$ (2,229)

#### **Note 14 Accrued Expenses**

Accrued expenses consisted of:

	Jur	ne 30
(Amounts in Thousands)	2023	2022
Taxes	\$ 14,052	\$ 8,962
Compensation	28,021	19,324
Non-inventory advance payments	11,660	4,935
Retirement plan	3,909	3,135
Insurance	2,662	1,361
Other expenses	12,211	9,279
Total accrued expenses	\$ 72,515	\$ 46,996

Inventory-related customer advance payments are now reported separately on the Consolidated Balance Sheets and no longer included in accrued expenses. The prior period amount above for advance payments and total accrued expenses have been recast to conform to the current year presentation.

## Note 15 Geographic Information

The following geographic area data includes net sales based on the country location of the Company's business unit providing the manufacturing or other service and long-lived assets based on physical location. Long-lived assets include property and equipment and capitalized software.

	Year Ended June 30								
(Amounts in Thousands)		2023		2022		2021			
Net Sales:									
Mexico	\$	502,707	\$	316,884	\$	265,476			
United States		395,439		337,815		359,839			
Poland		302,352		234,057		268,129			
China		253,976		204,851		180,405			
Thailand		232,878		152,287		100,478			
Other Foreign		136,077		103,641		117,480			
Total net sales	\$	1,823,429	\$	1,349,535	\$	1,291,807			

<u>_</u>	June 30				
(Amounts in Thousands)	20	023		2022	
Long-Lived Assets:					
Mexico	\$	100,682	\$	78,178	
United States		61,404		47,353	
Poland		35,688		25,924	
Thailand		26,370		21,694	
China		24,247		19,531	
Other Foreign		22,775		17,837	
Total long-lived assets	\$	271,166	\$	210,517	

## Note 16 Earnings Per Share

Basic and diluted earnings per share were calculated as follows under the two-class method:

(Amounts in thousands, except per share data)	Year Ended June 30							
		2023		2022		2021		
Basic and Diluted Earnings Per Share:								
Net Income	\$	55,831	\$	31,253	\$	56,791		
Less: Net Income allocated to participating securities		82		45		84		
Net Income allocated to common Share Owners	\$	55,749	\$	31,208	\$	56,707		
Basic weighted average common shares outstanding		24,904		25,115		25,088		
Dilutive effect of average outstanding stock compensation awards		172		106		196		
Dilutive weighted average shares outstanding		25,076		25,221		25,284		
Earnings Per Share of Common Stock:								
Basic	\$	2.24	\$	1.24	\$	2.26		
Diluted	\$	2.22	\$	1.24	\$	2.24		

## Note 17 Accumulated Other Comprehensive Income (Loss)

The changes in the balances of each component of Accumulated Other Comprehensive Income (Loss), net of tax, were as follows:

(Amounts in Thousands)	Foreign Currency Translation Adjustments	Derivative Gain (Loss)	Postemployment Benefits Net Actuarial Gain (Loss)	Accumulated Other Comprehensive Income (Loss)
Balance at June 30, 2021	\$ (2,223)	\$ (2,427)	\$ (233)	\$ (4,883)
Other comprehensive income (loss) before reclassifications	(15,126)	297	305	(14,524)
Reclassification to (earnings) loss		(73)	(192)	(265)
Net current-period other comprehensive income (loss)	\$ (15,126)	\$ 224	\$ 113	\$ (14,789)
Balance at June 30, 2022	\$ (17,349)	\$ (2,203)	\$ (120)	\$ (19,672)
Other comprehensive income (loss) before reclassifications	5,517	7,466	(330)	12,653
Reclassification to (earnings) loss	_	(3,895)	(132)	(4,027)
Net current-period other comprehensive income (loss)	5,517	3,571	(462)	8,626
Balance at June 30, 2023	\$ (11,832)	\$ 1,368	\$ (582)	\$ (11,046)

The following reclassifications were made from Accumulated Other Comprehensive Income (Loss) to the Consolidated Statements of Income:

Reclassifications from Accumulated Other Comprehensive Income (Loss)	Year Endo	ed Ju	ne 30	Affected Line Item in the
(Amounts in Thousands)	 2023		2022	<b>Consolidated Statements of Income</b>
Derivative Gain (Loss) (1)	\$ 4,936	\$	279	Cost of Sales
	 (1,041)		(206)	Benefit (Provision) for Income Taxes
	\$ 3,895	\$	73	Net of Tax
Postemployment Benefits:	 		_	
Amortization of Actuarial Gain (Loss) (2)	\$ 174	\$	253	Non-operating income
	 (42)		(61)	Benefit (Provision) for Income Taxes
	\$ 132	\$	192	Net of Tax
Total Reclassifications for the Period	\$ 4,027	\$	265	Net of Tax

Amounts in parentheses indicate reductions to income.

<sup>(1)</sup> See Note 13 - Derivative Instruments of Notes to Consolidated Financial Statements for further information on derivative instruments.

<sup>(2)</sup> See Note 8 - Employee Benefit Plans of Notes to Consolidated Financial Statements for further information on postemployment benefit plans.

#### Item 9 - Changes in and Disagreements With Accountants on Accounting and Financial Disclosure

None.

#### Item 9A - Controls and Procedures

(a) Evaluation of disclosure controls and procedures.

Kimball Electronics maintains controls and procedures designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Based upon their evaluation of those controls and procedures performed, the Chief Executive Officer and Chief Financial Officer of the Company concluded that its disclosure controls and procedures were effective as of June 30, 2023.

(b) Management's report on internal control over financial reporting.

Pursuant to Section 404 of the Sarbanes-Oxley Act of 2002 and the rules and regulations adopted pursuant thereto, the Company included a report of management's assessment of the effectiveness of its internal control over financial reporting as part of this report. The effectiveness of the Company's internal control over financial reporting as of June 30, 2023 has been audited by the Company's independent registered public accounting firm. Management's report and the independent registered public accounting firm's attestation report are included in the Company's Consolidated Financial Statements under the caption entitled "Management's Report on Internal Control Over Financial Reporting" and "Report of Independent Registered Public Accounting Firm" and are incorporated herein by reference.

(c) Changes in internal control over financial reporting.

There have been no changes in our internal control over financial reporting that occurred during the quarter ended June 30, 2023 that have materially affected, or that are reasonably likely to materially affect, our internal control over financial reporting.

#### Item 9B - Other Information

During the three months ended June 30, 2023, no officers or directors adopted or terminated any contract, instruction or written plan for the purchase or sale of the Company's securities that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) or any "non-Rule 10b5-1 trading arrangement."

Item 9C - Disclosure Regarding Foreign Jurisdictions that Prevent Inspections

Not applicable.

#### Item 10 - Directors, Executive Officers and Corporate Governance

#### **Directors**

The information required by this item with respect to Directors is incorporated by reference to the material contained in the Company's Proxy Statement for its annual meeting of Share Owners to be held November 17, 2023 under the captions "Election of Directors" and "Corporate Governance at Kimball Electronics."

#### **Committees**

The information required by this item with respect to the Audit Committee and its financial expert and with respect to the Nominating and ESG Committee's responsibility for establishing procedures by which Share Owners may recommend nominees to the Board of Directors is incorporated by reference to the material contained in the Company's Proxy Statement for its annual meeting of Share Owners to be held November 17, 2023 under the captions "Election of Directors" and "Corporate Governance at Kimball Electronics."

#### Information about Our Executive Officers

The information required by this item with respect to Executive Officers of the Registrant is included at the end of Part I of this Annual Report on Form 10-K and is incorporated herein by reference. Additional information about our Executive Officers also appears in the Company's Proxy Statement for its annual meeting of Share Owners to be held November 17, 2023 under the caption "Information about Our Executive Team."

## Compliance with Section 16(a) of the Exchange Act

The information required by this item with respect to compliance with Section 16(a) of the Securities Exchange Act of 1934 is incorporated by reference to the material contained in the Company's Proxy Statement for its annual meeting of Share Owners to be held November 17, 2023 under the caption "Delinquent Section 16(a) Reports."

#### **Code of Ethics**

Kimball Electronics has a code of ethics (its Code of Conduct) that applies to all of its employees, including the Chief Executive Officer, the Chief Financial Officer, and the Corporate Controller (functioning as Principal Accounting Officer). The code of ethics is posted on the Company's website at http://investors.kimballelectronics.com under Governance Documents. The Company's website and the information contained therein, or incorporated therein, are not intended to be incorporated into this Annual Report on Form 10-K. We will provide without charge, upon request, a copy of the Code of Conduct. Anyone wishing to obtain a copy should write to ATTN: Code of Conduct Requests, Secretary, Kimball Electronics, 1205 Kimball Boulevard, Jasper, IN 47546. It is our intention to disclose any amendments to the code of ethics on this website. In addition, any waivers of the code of ethics for directors or executive officers of the Company will be disclosed in a Current Report on Form 8-K.

#### Item 11 - Executive Compensation

The information required by this item is incorporated by reference to the material contained in the Company's Proxy Statement for its annual meeting of Share Owners to be held November 17, 2023 under the captions "Election of Directors," "Corporate Governance at Kimball Electronics," "Compensation Discussion and Analysis," "Report of the Talent, Culture, and Compensation Committee," "Compensation Related Risk Assessment," and "Executive Compensation."

## Item 12 - Security Ownership of Certain Beneficial Owners and Management and Related Share Owner Matters

## **Security Ownership**

The information required by this item is incorporated by reference to the material contained in the Company's Proxy Statement for its annual meeting of Share Owners to be held November 17, 2023 under the caption "Share Ownership Information."

## Securities Authorized for Issuance Under Equity Compensation Plans

The information required by this item is incorporated by reference to the material contained in the Company's Proxy Statement for its annual meeting of Share Owners to be held November 17, 2023 under the caption "Equity Compensation Plans Information."

## Item 13 - Certain Relationships and Related Transactions, and Director Independence

## **Relationships and Related Transactions**

The information required by this item is incorporated by reference to the material contained in the Company's Proxy Statement for its annual meeting of Share Owners to be held November 17, 2023 under the caption "Corporate Governance at Kimball Electronics."

## **Director Independence**

The information required by this item is incorporated by reference to the material contained in the Company's Proxy Statement for its annual meeting of Share Owners to be held November 17, 2023 under the captions "Election of Directors" and "Corporate Governance at Kimball Electronics."

## Item 14 - Principal Accounting Fees and Services

The information required by this item is incorporated by reference to the material contained in the Company's Proxy Statement for its annual meeting of Share Owners to be held November 17, 2023 under the captions "Selection of Independent Registered Public Accounting Firm" and "Appendix A — Approval Process for Services Performed by the Independent Registered Public Accounting Firm."

## **PART IV**

## Item 15 - Exhibits, Financial Statement Schedules

(a) The following documents are filed as part of this report:

## (1) Financial Statements:

The following consolidated financial statements of the Company are found in Item 8 and incorporated herein.

	Management's Report on Internal Control Over Financial Reporting	34
	Report of Independent Registered Public Accounting Firm (PCAOB No. 34)	35
	Consolidated Balance Sheets as of June 30, 2023 and 2022	38
	Consolidated Statements of Income for Each of the Three Years in the Period Ended June 30, 2023	39
	Consolidated Statements of Comprehensive Income for Each of the Three Years in the Period Ended June 30, 2023	40
	Consolidated Statements of Cash Flows for Each of the Three Years in the Period Ended June 30, 2023	41
	Consolidated Statements of Share Owners' Equity for Each of the Three Years in the Period Ended June 30, 2023	42
	Notes to Consolidated Financial Statements	43
(2) Fi	inancial Statement Schedules:	
	II. Valuation and Qualifying Accounts for Each of the Three Years in the Period Ended June 30, 2023	72

Schedules other than those listed above are omitted because they are either not required or not applicable, or the required information is presented in the Consolidated Financial Statements.

## (3) Exhibits

See the Index of Exhibits which immediately precedes the Signatures page in this Annual Report on Form 10-K for a list of the exhibits filed or incorporated herein as a part of this report.

## Item 16 - Form 10-K Summary

None.

## KIMBALL ELECTRONICS, INC. INDEX OF EXHIBITS

		<b>Incorporated by Reference</b>				
Exhibit	Description	E	Period	FL:L:4	Elling Data	
No. 2.1 <sup>(c)(d)</sup>	Asset Purchase Agreement by and among Kimball Electronics Indiana, Inc., as Buyer; GES Holdings, Inc., Global Equipment Services and Manufacturing Inc., GES Infotek Pvt. Ltd., GES Japan KK, Global Equipment Services and Manufacturing (Suzhou) Co., Ltd., and Suzhou Global Equipment Services and Trading Co., Ltd., as Sellers; and GES Holdings, Inc., as the Sellers' Representative, dated as of May 11, 2018	Form 10-K	Ending 6/30/2018	2.2	8/28/2018	
2.2	Amendment Number One to Asset Purchase Agreement by and among Kimball Electronics Indiana, Inc., as Buyer; GES Holdings, Inc., Global Equipment Services and Manufacturing Inc., GES Infotek Pvt. Ltd., GES Japan KK, Global Equipment Services and Manufacturing (Suzhou) Co., Ltd., and Suzhou Global Equipment Services and Trading Co., Ltd., as Sellers; and GES Holdings, Inc., as the Sellers' Representative, dated as of July 12, 2018	10-Q	12/31/2018	2.1	2/7/2019	
2.3 <sup>(c)</sup>	Amendment Number Two to Asset Purchase Agreement by and among Kimball Electronics Indiana, Inc., as Buyer; GES Holdings, Inc., Global Equipment Services and Manufacturing Inc., GES Infotek Pvt. Ltd., GES Japan KK, Global Equipment Services and Manufacturing (Suzhou) Co., Ltd., and Suzhou Global Equipment Services and Trading Co., Ltd., as Sellers; and GES Holdings, Inc., as the Sellers' Representative, dated as of September 14, 2018	10-Q	12/31/2018	2.2	2/7/2019	
3.1	Amended and Restated Articles of Incorporation of the Company	8-K		3.1	2/18/2021	
3.2	Amended and Restated By-Laws of the Company	8-K		3.2	11/15/2022	
4.1	Description of the Company's Registered Securities	Filed Herewith				
$10.1^{(a)}$	2014 Stock Option and Incentive Plan	S-8		4.3	10/30/2014	
10.2 <sup>(a)</sup>	Kimball Electronics, Inc. 2023 Employee Profit Sharing Bonus Plan	Filed Herewith				
10.3 <sup>(a)</sup>	Kimball Electronics, Inc. Supplemental Employee Retirement Plan ("SERP")	10		10.8	9/4/2014	
10.4 <sup>(a)</sup>	Kimball Electronics, Inc. Non-Employee Directors Stock Compensation Deferral Plan	8-K		10.1	10/25/2016	
10.5 <sup>(a)</sup>	Form of Fee Deferral Election Agreement under the Kimball Electronics, Inc. Non-Employee Directors Stock Compensation Deferral Plan	Filed Herewith				
10.6 <sup>(a)</sup>	Form of Annual Retainer Fee Election Agreement under the Kimball Electronics, Inc. Non-Employee Directors Stock Compensation Deferral Plan	Filed Herewith				
10.7	Amended and Restated Credit Agreement, dated as of May 4, 2022, among Kimball Electronics, Inc., the lenders party thereto, and JPMorgan Chase Bank, N.A., as Administrative Agent and Bank of America, N.A., as Documentation Agent	10-Q	3/31/2022	10.1	5/6/2022	
10.8	First Amendment to Amended and Restated Credit Agreement, dated as of February 3, 2023, among Kimball Electronics, Inc., the lenders party thereto, and JPMorgan Chase Bank, N.A., as Administrative Agent and Bank of America, N.A., as Documentation Agent	10-Q	12/31/2022	10.3	2/7/2023	
10.9 <sup>(a)</sup>	Kimball Electronics, Inc. Executive Severance and Change in Control Plan	8-K		10.2	7/6/2021	
10.10 <sup>(a)</sup>	Form of Stock Award Notice for Performance Shares	10-K	6/30/2022	10.9	8/30/2022	

	-		p	j mereremee				
<b>Exhibit No.</b> 10.11 <sup>(a)</sup>	<b>Description</b> Form of Stock Award Notice for Restricted Shares	Form 10-K	Period Ending 6/30/2022	Exhibit 10.10	Filing Date 8/30/2022			
10.12 <sup>(a)</sup>	Richard D. Phillips Job Offer Dated January 4, 2023	8-K		10.1	1/10/2023			
10.13	Credit Agreement, dated as of February 3, 2023, among Kimball Electronics, Inc., the lenders party thereto, and JPMorgan Chase Bank, N.A., as Administrative Agent and Bank of America, N.A., as Documentation Agent	10-Q	12/31/2022	10.2	2/7/2023			
21	Subsidiaries of the Registrant	Filed Herewith						
23	Consent of Independent Registered Public Accounting Firm	Filed Herewith						
24	Power of Attorney	Filed Herewith						
31.1	Certification filed by Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	Filed Herewith						
31.2	Certification filed by Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	Filed Herewith						
32.1 <sup>(b)</sup>	Certification furnished by the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	Furnished Herewith						
32.2 <sup>(b)</sup>	Certification furnished by the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	Furnished Herewith						
101.INS	Inline XBRL Instance Document - The instance document does not appear in the Interactive Data File because its Inline XBRL tags are embedded within the Inline XBRL document	Filed Herewith						
101.SCH	Inline XBRL Taxonomy Extension Schema Document	Filed Herewith						
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document	Filed Herewith						
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document	Filed Herewith						
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document	Filed Herewith						
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document	Filed Herewith						
104	Cover Page Interactive Data File (formatted in Inline XBRL and contained in Exhibit 101)	Filed Herewith						

**Incorporated by Reference** 

<sup>(</sup>a) Constitutes management contract or compensatory arrangement.

<sup>(</sup>b) In accordance with Item 601(b)(32)(ii) of Regulation S-K, the certifications furnished in Exhibit 32.1 and 32.2 will not be deemed "filed" for purposes of Section 18 of the Exchange Act. Such certifications will not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that the registrant specifically incorporates it by reference.

<sup>(</sup>c) Schedules and exhibits have been omitted pursuant to Item 601(a)(5) of Regulation S-K. The Registrant will supplementally furnish any of the omitted schedules or exhibits to the Securities and Exchange Commission upon request.

<sup>(</sup>d) Confidential treatment has been requested and granted as to certain portions of this Exhibit.

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## KIMBALL ELECTRONICS, INC.

By: /s/ JANA T. CROOM

Jana T. Croom Chief Financial Officer August 23, 2023

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated:

## /s/ RICHARD D. PHILLIPS

Richard D. Phillips

Chief Executive Officer and Director

August 23, 2023

## /s/ JANA T. CROOM

Jana T. Croom Chief Financial Officer August 23, 2023

## /s/ ADAM M. BAUMANN

Adam M. Baumann
Chief Accounting Officer
August 23, 2023

Signature	Signature
GREGORY J. LAMPERT *	COLLEEN C. REPPLIER *
Gregory J. Lampert	Colleen C. Repplier
Director	Director
ROBERT J. PHILLIPPY *	GREGORY A. THAXTON *
Robert J. Phillippy	Gregory A. Thaxton
Director	Director
HOLLY A. VAN DEURSEN *	MICHELE A. M. HOLCOMB, PhD *
Holly A. Van Deursen	Michele A. M. Holcomb, PhD
Director	Director
TOM G. VADAKETH *	
Tom G. Vadaketh	

<sup>\*</sup> The undersigned does hereby sign this document on my behalf pursuant to powers of attorney duly executed and filed with the Securities and Exchange Commission, all in the capacities as indicated:

## Date

Director

August 23, 2023

/s/ RICHARD D. PHILLIPS

Richard D. Phillips
As Attorney-In-Fact

## KIMBALL ELECTRONICS, INC.

Schedule II. - Valuation and Qualifying Accounts

<b>Description</b>	Begi	Balance at Additions Beginning (Reductions) of Year to Expense		tions)	Adjustments to Other Accounts		Write-offs and Recoveries		Balance at End of Year	
(Amounts in Thousands)										
Year Ended June 30, 2023										
Valuation Allowances:										
Receivables	\$	139	\$	86	\$	31	\$	1	\$	257
Deferred Tax Asset	\$	3,536	\$	718	\$		\$		\$	4,254
Year Ended June 30, 2022										
Valuation Allowances:										
Receivables	\$	177	\$	(53)	\$	22	\$	(7)	\$	139
Deferred Tax Asset	\$	1,802	\$	1,734	\$		\$		\$	3,536
Year Ended June 30, 2021										
Valuation Allowances:										
Receivables	\$	523	\$	(163)	\$	(9)	\$	(174)	\$	177
Deferred Tax Asset	\$	1,637	\$	165	\$	_	\$		\$	1,802

# CERTIFICATION PURSUANT TO RULE 13a-14(a)/15d-14(a), AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Richard D. Phillips, certify that:
- 1. I have reviewed this Annual Report on Form 10-K of Kimball Electronics, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 23, 2023

/s/ RICHARD D. PHILLIPS
RICHARD D. PHILLIPS
Chief Executive Officer and Director

## CERTIFICATION PURSUANT TO RULE 13a-14(a)/15d-14(a), AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Jana T. Croom, certify that:

- 1. I have reviewed this Annual Report on Form 10-K of Kimball Electronics, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 23, 2023

/s/ JANA T. CROOM

JANA T. CROOM
Chief Financial Officer

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of Kimball Electronics, Inc. (the "Company") on Form 10-K for the period ended June 30, 2023 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Richard D. Phillips, Chairman of the Board and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 23, 2023

/s/ RICHARD D. PHILLIPS

RICHARD D. PHILLIPS Chief Executive Officer and Director

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of Kimball Electronics, Inc. (the "Company") on Form 10-K for the period ended June 30, 2023 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Jana T. Croom, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 23, 2023

/s/ JANA T. CROOM

JANA T. CROOM Chief Financial Officer

# Leadership and Corporate Information

#### **Board of Directors**

### Robert J. Phillippy

Chairperson of the Board

Michele A.M. Holcomb, Ph.D.

Director

**Gregory J. Lampert** 

Director

Richard D. Phillips

Director

Colleen C. Repplier

Director

**Gregory A. Thaxton** 

Director

Tom G. Vadaketh

Director

Holly A. Van Deursen

Director

#### **Executive Officers**

#### Richard D. Phillips

Chief Executive Officer

#### Adam M. Baumann

Chief Accounting Officer

### Jana T. Croom

Chief Financial Officer

#### Jessica L. DeLorenzo

Vice President, Human Resources

#### Douglas A. Hass

Chief Legal and Compliance Officer, Secretary

#### Steven T. Korn

Chief Operating Officer

## Kathy R. Thomson

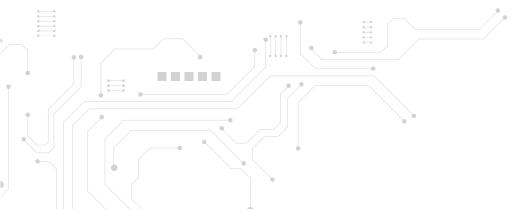
Chief Commercial Officer

## **Christopher J. Thyen**

Vice President, New Platforms

## Isabel S. Wells

**Chief Information Officer** 



#### **Retired Leadership**

#### Donald D. Charron

Former Chairman and Chief Executive Officer, 1999-2023

Don joined the Company in 1999 as the President of Kimball Electronics Group. In 2014, as a result of the spin-off from Kimball International, he became the Chairman of the Board of Directors and Chief Executive Officer of Kimball Electronics. Under his leadership spanning 24 years, Kimball Electronics grew from a division of its former parent company to a publicly traded, global enterprise with annual revenues rapidly approaching the \$2 billion threshold.

In March of 2023, Don departed Kimball Electronics with an impressive legacy of contributions not only to the Company, but to the Electronics Manufacturing Services (EMS) industry.

#### **Corporate Information**

### Form 10-K Report

A copy of our Annual Report on Form 10-K to the Securities and Exchange Commission is available on our website at *investors.kimballelectronics.com*. We will provide without charge, upon request, a copy of the Form 10-K or our Code of Conduct. Anyone wishing to obtain a copy should write to ATTN: Secretary, Kimball Electronics, 1205 Kimball Boulevard, Jasper, IN 47546.

## Transfer Agent and Registrar of the Common Stock

Share Owners with questions concerning address changes, registration changes, lost share certificates, or transferring shares may contact:

#### Mail

Broadridge Shareholder Services c/o Broadridge Corporate Issuer Solutions PO Box 1342 Brentwood, NY 11717-0718 shareholder@broadridge.com 1-303-562-9275 or 1-888-789-8606

### **Overnight Mail**

Broadridge Shareholder Services c/o Broadridge Corporate Issuer Solutions 1155 Long Island Avenue Edgewood, NY 11717-8309 Attn: IWS

### Website

shareholder.broadridge.com



## **World Headquarters**

Kimball Electronics, Inc. 1205 Kimball Blvd. Jasper, IN 47546

www.kimballelectronics.com

