



NEWS RELEASE

CURTISS-WRIGHT REPORTS SECOND QUARTER 2023 FINANCIAL RESULTS AND RAISES FULL-YEAR 2023 GUIDANCE

DAVIDSON, N.C. – August 2, 2023 – Curtiss-Wright Corporation (NYSE: CW) reports financial results for the second quarter ended June 30, 2023.

Second Quarter 2023 Highlights:

- Reported sales of \$704 million, up 16%;
- Reported operating income of \$113 million, operating margin of 16.0%, and diluted earnings per share (EPS) of \$2.10;
- Adjusted operating income of \$115 million, up 18%;
- Adjusted operating margin of 16.4%, up 30 basis points;
- Adjusted diluted EPS of \$2.15, up 18%;
- New orders of \$842 million, up 8%, reflecting strong Aerospace & Defense (A&D) market demand, and book-to-bill of 1.2;
- Backlog of \$2.8 billion, up 9% year-to-date; and
- Free cash flow (FCF) of \$99 million, generating 119% Adjusted FCF conversion.

Raised Full-Year 2023 Adjusted Financial Guidance:

- Sales increased to new range of 7% to 9% growth (previously 4% to 6%), now reflecting growth in all A&D and Commercial end markets;
- Operating income increased to new range of 8% to 11% growth (previously 5% to 8%);
- Maintained operating margin range of 17.4% to 17.6%, up 10 to 30 basis points compared with the prior year;
- Diluted EPS increased to new range of \$8.90 to \$9.15, up 10% to 13% (previously \$8.65 to \$8.90); and
- Free cash flow increased to new range of \$370 to \$400 million (previously \$360 to \$400 million) and continues to reflect greater than 110% FCF conversion.

"Curtiss-Wright delivered stronger-than-expected second quarter results, highlighted by top-line growth in all of our A&D and Commercial end markets and continued operating margin expansion, as we successfully execute on our Pivot to Growth strategy," said Lynn M. Bamford, Chair and CEO of Curtiss-Wright Corporation. "We also experienced solid order activity, yielding a book-to-bill of 1.2, and continued to grow our backlog driven by strong demand across all three segments."

"Based on the strong first half results and our expectations for continued easing in the defense electronics supply chain, we have increased our full-year sales, operating income, diluted EPS and free cash flow guidance. We now expect growth in all of our A&D and Commercial markets, as we maintain strong alignment with the favorable secular growth trends influencing our business. We remain committed to delivering on our investor day targets through a strong focus on operational excellence and continued investment in Curtiss-Wright's future growth to drive long-term shareholder value."

Second Quarte	r 2023 O	perating	Results

(In millions)	Q2-2023	Q2-2022	Change
Reported			
Sales	\$ 704	\$ 609	16%
Operating income	\$ 113	\$ 98	15%
Operating margin	16.0%	16.1%	(10 bps)
Adjusted ⁽¹⁾			
Sales	\$ 704	\$ 609	16%
Operating income	\$ 115	\$ 98	18%
Operating margin	16.4%	16.1%	30 bps

⁽¹⁾ Reconciliations of Reported to Adjusted operating results are available in the Appendix.

- Sales of \$704 million increased 16% compared with the prior year;
- Total A&D market sales increased 23%, while total Commercial market sales increased 4%;
- In our A&D markets, our results reflected strong organic sales growth driven by the continued easing of defense electronics supply chain headwinds in our defense markets and higher sales in the commercial aerospace market, as well as the contribution from the acquisition of our engineered arresting systems business;
- In our Commercial markets, we experienced solid growth in the power & process markets, despite the wind down on the China Direct AP1000 program, and higher sales in the general industrial market; and
- Adjusted operating income of \$115 million increased 18%, while Adjusted operating margin increased 30 basis points to 16.4%, principally driven by favorable overhead absorption on higher revenues in all three segments; Those increases were partially offset by unfavorable mix in the Aerospace & Industrial and Naval & Power segments.

Second Quarter 2023 Segment Performance

Aerospace & Industrial

(In millions)	Q2-2023	Q2-2022	Change
Reported			
Sales	\$ 226	\$ 209	8%
Operating income	\$ 36	\$ 32	10%
Operating margin	15.8%	15.6%	20 bps
Adjusted ⁽¹⁾			
Sales	\$ 226	\$ 209	8%
Operating income	\$ 36	\$ 32	10%
Operating margin	15.8%	15.6%	20 bps

⁽¹⁾ Reconciliations of Reported to Adjusted operating results are available in the Appendix.

• Sales of \$226 million, up \$18 million, or 8%;

• Commercial aerospace market revenue increases reflected strong demand and higher OEM sales of sensors products and surface treatment services on narrowbody and widebody platforms;

• Higher general industrial market revenue was principally driven by increased sales of industrial automation products and surface treatment services;

• Higher revenue in the aerospace and naval defense markets reflected the timing of sales for our actuation equipment supporting various programs; and

• Adjusted operating income was \$36 million, up 10% from the prior year, while Adjusted operating margin increased 20 basis points to 15.8%, mainly due to solid absorption on higher sales, partially offset by unfavorable mix in actuation and sensors products.

Defense Electronics

(In millions)	Q2-2023	Q2-2022	Change
Reported			
Sales	\$ 198	\$ 150	32%
Operating income	\$ 43	\$ 24	77%
Operating margin	21.8%	16.4%	540 bps
Adjusted ⁽¹⁾			
Sales	\$ 198	\$ 150	32%
Operating income	\$ 43	\$ 24	77%
Operating margin	21.8%	16.4%	540 bps

⁽¹⁾ Reconciliations of Reported to Adjusted operating results are available in the Appendix.

- Sales of \$198 million, up \$48 million, or 32%;
- Higher revenue in the aerospace defense market was primarily driven by increased sales of our embedded computing and flight test instrumentation equipment on various fighter jet programs;
- Strong revenue growth in the ground defense market reflected higher sales of tactical battlefield communications equipment;
- Higher commercial aerospace market revenue reflected increased sales of avionics and flight test equipment on various domestic and international platforms; and
- Adjusted operating income was \$43 million, up 77% from the prior year, while adjusted operating margin increased 540 basis points to 21.8%, primarily due to favorable absorption on higher A&D revenues.

Naval & Power

(In millions)	Q2-2023	Q2-2022	Change
Reported			
Sales	\$ 280	\$ 251	12%
Operating income	\$ 47	\$ 50	(6%)
Operating margin	 16.7%	19.9%	(320 bps)
Adjusted ⁽¹⁾			
Sales	\$ 280	\$ 251	12%
Operating income	\$ 49	\$ 50	(1%)
Operating margin	17.6%	19.9%	(230 bps)

⁽¹⁾ Reconciliations of Reported to Adjusted operating results are available in the Appendix.

• Sales of \$280 million, up \$29 million, or 12%;

- Higher aerospace defense market revenues reflected a solid contribution from the arresting systems acquisition and strong demand from international customers;
- Naval defense market revenue increases principally reflected higher revenues on Columbia-class and Virginia-class submarines, partially offset by the timing of revenues on aircraft carrier programs;
- Higher power & process market revenues reflected strong growth in industrial valve sales in the process market as well as solid growth in commercial nuclear aftermarket revenues supporting the maintenance of existing operating reactors; Those increases were partially offset by lower China Direct AP1000 program revenues; and
- Adjusted operating income was \$49 million, down 1% from the prior year, while adjusted operating margin decreased 230 basis points to 17.6%, as favorable absorption on higher organic revenues and the contribution from the arresting systems acquisition were offset by an unfavorable mix of products.

Free Cash Flow

(In millions)	Q2-2023	Q2-2022	Change
Net cash provided by operating activities	\$ 111	\$ 31	257%
Capital expenditures	(12)	(9)	40%
Reported free cash flow	\$ 99	\$ 22	341%
Adjusted free cash flow ⁽¹⁾	\$ 99	\$ 22	341%

⁽¹⁾ A reconciliation of Reported to Adjusted free cash flow is available in the Appendix.

- Reported free cash flow of \$99 million increased \$77 million year over year, primarily due to improvements in working capital;
- Adjusted free cash flow of \$99 million; and
- Capital expenditures increased \$3 million compared with the prior year.

New Orders and Backlog

- New orders of \$842 million increased 8% compared with the prior year and generated an overall book-to-bill of approximately 1.2x, principally driven by strong demand for defense electronics and naval defense products within our A&D markets, and for nuclear aftermarket products within our Commercial markets; and
- Backlog of \$2.8 billion, up 9% from December 31, 2022, reflects higher demand in both our A&D and Commercial markets.

Share Repurchase and Dividends

- During the second quarter, the Company repurchased 72,703 shares of its common stock for approximately \$12 million; and
- The Company also declared a quarterly dividend of \$0.20 a share, an increase of 5% from the previous quarter.

Full-Year 2023 Guidance

(\$ in millions, except EPS)	2023 Adjusted Non-GAAP Guidance (Prior)	2023 Adjusted Non-GAAP Guidance (Current)	Change vs 2022 Adjusted (Current)
Total Sales	\$2,655 - \$2,710	\$2,730 - \$2,790	Up 7% - 9%
Operating Income	\$463 - \$477	\$476 - \$490	Up 8% - 11%
Operating Margin	17.4% - 17.6%	17.4% - 17.6%	Up 10 - 30 bps
Diluted EPS	\$8.65 - \$8.90	\$8.90 - \$9.15	Up 10% - 13%
Free Cash Flow	\$360 - \$400	\$370 - \$400	Up 25% - 36%

The Company is updating its full-year 2023 Adjusted financial guidance⁽¹⁾ as follows:

⁽¹⁾ Reconciliations of Reported to Adjusted 2022 operating results and 2023 financial guidance are available in the Appendix, and exclude first year purchase accounting costs in both periods associated with acquisitions.

A more detailed breakdown of the Company's 2023 financial guidance by segment and by market, as well as all reconciliations of Reported GAAP amounts to Adjusted Non-GAAP amounts, can be found in the accompanying schedules. Historical financial results are available in the Investor Relations section of Curtiss-Wright's website.

Conference Call & Webcast Information

The Company will host a conference call to discuss its second quarter 2023 financial results and updates to 2023 guidance at 10:00 a.m. ET on Thursday, August 3, 2023. A live webcast of the call and the accompanying financial presentation, as well as a webcast replay of the call, will be made available on the internet by visiting the Investor Relations section of the Company's website at <u>www.curtisswright.com</u>.

(Tables to Follow)

CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (UNAUDITED)

(\$'s in thousands, except per share data)

	Three Mo	nths]	Ended	Six Mont	hs En	led
	Jun	e 30,		Jun	e 30,	
	 2023		2022	 2023		2022
Product sales	\$ 583,036	\$	505,416	\$ 1,107,917	\$	958,837
Service sales	 121,360		103,941	 227,339		209,981
Total net sales	704,396		609,357	1,335,256		1,168,818
Cost of product sales	369,549		316,389	713,306		610,916
Cost of service sales	75,274		64,454	140,969		127,986
Total cost of sales	444,823		380,843	854,275		738,902
Gross profit	259,573		228,514	480,981		429,916
Research and development expenses	20,210		23,868	42,234		44,417
Selling expenses	34,273		30,407	66,698		58,499
General and administrative expenses	92,315		76,134	180,659		163,734
Loss on divestiture	 			 		4,651
Operating income	112,775		98,105	191,390		158,615
Interest expense	14,992		9,788	27,936		19,318
Other income, net	 7,954		4,555	 15,721		7,552
Earnings before income taxes	105,737		92,872	179,175		146,849
Provision for income taxes	 (24,738)		(22,000)	 (41,330)		(35,292)
Net earnings	\$ 80,999	\$	70,872	\$ 137,845	\$	111,557
Net earnings per share:						
Basic earnings per share	\$ 2.11	\$	1.84	\$ 3.60	\$	2.90
Diluted earnings per share	\$ 2.10	\$	1.83	\$ 3.58	\$	2.89
Dividends per share	\$ 0.20	\$	0.19	\$ 0.39	\$	0.37
Weighted-average shares outstanding:						
Basic	38,329		38,429	38,309		38,438
Diluted	38,555		38,654	38,528		38,657

CURTISS-WRIGHT CORPORATION and SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(\$'s in thousands, except par value)

		June 30, 2023	D	ecember 31, 2022
Assets				
Current assets:				
Cash and cash equivalents	\$	158,737	\$	256,974
Receivables, net		751,532		724,603
Inventories, net		545,596		483,113
Other current assets		67,693		52,623
Total current assets		1,523,558		1,517,313
Property, plant, and equipment, net		340,857		342,708
Goodwill		1,555,908		1,544,635
Other intangible assets, net		589,932		620,897
Operating lease right-of-use assets, net		143,814		153,855
Prepaid pension asset		232,557		222,627
Other assets		54,472		47,567
Total assets	\$	4,441,098	\$	4,449,602
Liabilities				
Current liabilities:				
Current portion of long-term debt	\$	—	\$	202,500
Accounts payable		233,602		266,525
Accrued expenses		144,073		177,536
Deferred revenue		264,766		242,483
Other current liabilities		78,486		82,395
Total current liabilities		720,927		971,439
Long-term debt		1,176,066		1,051,900
Deferred tax liabilities, net		117,882		123,001
Accrued pension and other postretirement benefit costs		58,267		58,348
Long-term operating lease liability		122,939		132,275
Long-term portion of environmental reserves		13,497		12,547
Other liabilities		93,256		107,973
Total liabilities	\$	2,302,834	\$	2,457,483
Stockholders' equity				
Common stock, \$1 par value	\$	49,187	¢	49,187
Additional paid in capital	ψ	130,846	φ	134,553
Retained earnings		3,297,281		3,174,396
Accumulated other comprehensive loss				(258,916)
Less: cost of treasury stock		(225,375) (1,113,675)		
Total stockholders' equity	\$		¢	(1,107,101)
	<u>Þ</u>	2,138,264	Φ	1,992,119
Total liabilities and stockholders' equity	\$	4,441,098	\$	4,449,602

Use and Definitions of Non-GAAP Financial Information (Unaudited)

The Corporation supplements its financial information determined under U.S. generally accepted accounting principles (GAAP) with certain non-GAAP financial information. Curtiss-Wright believes that these Adjusted (non-GAAP) measures provide investors with improved transparency in order to better measure Curtiss-Wright's ongoing operating and financial performance and better comparisons of our key financial metrics to our peers. These non-GAAP measures should not be considered in isolation or as a substitute for the related GAAP measures, and other companies may define such measures differently. Curtiss-Wright encourages investors to review its financial statements and publicly filed reports in their entirety and not to rely on any single financial measure. Reconciliations of "Reported" GAAP amounts to "Adjusted" non-GAAP amounts are furnished within this release.

The following definitions are provided:

Adjusted Sales, Operating Income, Operating Margin, Net Earnings and Diluted EPS

These Adjusted financials are defined as Reported Sales, Operating Income, Operating Margin, Net Earnings and Diluted Earnings per Share under GAAP excluding: (i) the impact of first year purchase accounting costs associated with acquisitions, specifically one-time inventory step-up, backlog amortization, deferred revenue adjustments and transaction costs; (ii) the sale or divestiture of a business or product line; (iii) pension settlement charges; and (iv) significant legal settlements, impairment costs, and costs associated with shareholder activism, as applicable.

CURTISS-WRIGHT CORPORATION and SUBSIDIARIES RECONCILIATION OF AS REPORTED TO ADJUSTED (UNAUDITED)

(\$'s in thousands)

							1	hree M					
June 30, 2023		June 3	30, 2023					June		% Cha	ange		
As Re	eported	Adjus	stments		Adjusted	A	Reported	Adjı	istments		Adjusted	As Reported	Adjusted
22	26,260	\$	—	\$	226,260	\$	208,572	\$	_	\$	208,572	8 %	8 %
19	97,722		—		197,722		149,549		_		149,549	32 %	32 %
28	30,414				280,414		251,236				251,236	12 %	12 %
70)4,396	\$	_	\$	704,396	\$	609,357	\$	_	\$	609,357	16 %	16 %
3	35,665	\$	_	\$	35,665	\$	32,464	\$	_	\$	32,464	10 %	10 %
4	43,180		_		43,180		24,460		_		24,460	77 %	77 %
4	46,782		2,659		49,441		50,001		_		50,001	(6)%	(1)%
12	95 627	\$	2 659	\$	128 286	\$	106 925	\$	_	\$	106 925	17 %	20 %
	,	Ψ		Ψ	,	Ψ	,	Ψ	_	Ψ	,		(46)%
(1	12,052)				(12,052)		(0,020)				(0,020)	(40)70	(40) /0
11	12,775	\$	2,659	\$	115,434	\$	98,105	\$		\$	98,105	15 %	18 %
As Re	eported				Adjusted	A	Reported				Adjusted	As Reported	Adjusted
	15.8%				15.8%		15.6%				15.6%	20 bps	20 bps
	21.8%				21.8%		16.4%				16.4%	540 bps	540 bps
	16.7%				17.6%		19.9%				19.9%	(320 bps)	(230 bps)
	16.0%				16.4%		16.1%				16.1%	(10 bps)	30 bps
	17.8%				18 2%		17.5%				17.5%	30 bps	70 bps
	222 19 28 70 70 22 24 24 24 24 24 24 24 24 24 24 24 24	226,260 197,722 280,414 704,396 35,665 43,180 46,782 125,627 (12,852) 112,775 As Reported 15.8% 21.8% 16.7%	226,260 \$ 197,722 280,414 704,396 \$ 35,665 \$ 43,180 46,782 125,627 \$ (12,852) \$ 112,775 \$ As Reported 15.8% 21.8% 16.7% 16.0% \$	226,260 \$ 197,722 280,414 704,396 \$ 35,665 \$ 43,180 46,782 2,659 (12,852) 112,775 \$ 2,659 112,775 \$ 2,659 16.7% 16.0%	226,260 \$ \$ 197,722 280,414 704,396 \$ \$ 35,665 \$ \$ 46,782 2,659 \$ 125,627 \$ 2,659 \$ 112,775 \$ 2,659 \$ As Reported 1 16.0% 16.0%	226,260 \$ \$ 226,260 197,722 197,722 280,414 280,414 704,396 \$ \$ 704,396 35,665 \$ \$ 35,665 43,180 43,180 46,782 2,659 49,441 125,627 \$ 2,659 \$ 128,286 (12,852) (12,852) 112,775 \$ 2,659 \$ 115,434 As Reported Adjusted 15.8% 15.8% 21.8% 21.8% 16.0% 16.4%	226,260 \$ \$ 226,260 \$ 197,722 $197,722$ $197,722$ $280,414$ $280,414$ 704,396 \$ \$ 704,396 \$ $35,665$ \$ \$ 35,665 \$ $43,180$ \$ 35,665 \$ $43,180$ \$ 35,665 \$ $46,782$ $2,659$ \$ 49,441 125,627 \$ 2,659 \$ 128,286 \$ (12,852) (12,852) 112,775 \$ 2,659 \$ 115,434 \$ As Reported Adjusted As 15.8% 21.8% 21.8% 15.8% 16.0% 16.4% 16.4%	226,260 \$ $=$ \$ $226,260$ \$ $208,572$ $197,722$ $=$ $197,722$ $149,549$ $280,414$ $=$ $280,414$ $251,236$ $704,396$ \$ $=$ \$ $704,396$ \$ $609,357$ $35,665$ \$ $=$ \$ $704,396$ \$ $609,357$ $35,665$ \$ $=$ \$ $35,665$ \$ $32,464$ $43,180$ $=$ $43,180$ $24,460$ $46,782$ $2,659$ $49,441$ $50,001$ $125,627$ \$ $2,659$ \$ $128,286$ \$ $106,925$ $(12,852)$ $=$ $(12,852)$ $(8,820)$ $=$ $=$ $15.8%$ $15.6%$ $15.6%$ $21.8%$ $21.8%$ 15.434 \$ $98,105$ $=$ $16.4%$ $16.4%$ $16.4%$ $16.4%$ $16.1%$	226,260 \$ $=$ \$ $226,260$ \$ $208,572$ \$ $197,722$ $=$ $197,722$ $149,549$ $280,414$ $251,236$ $704,396$ \$ $=$ 8 $704,396$ \$ $609,357$ \$ $704,396$ \$ $=$ \$ $704,396$ \$ $609,357$ \$ $35,665$ \$ $=$ \$ $704,396$ \$ $609,357$ \$ $35,665$ \$ $=$ \$ $704,396$ \$ $609,357$ \$ $35,665$ \$ $=$ \$ $704,396$ \$ $609,357$ \$ $35,665$ \$ $=$ \$ $35,665$ \$ $32,464$ \$ $43,180$ $=$ $43,180$ $24,460$ $46,782$ $2,659$ \$ $128,286$ \$ $106,925$ \$ $(12,852)$ $=$ $(12,852)$ $(12,852)$ $(8,820)$ $(12,852)$ \$ \$ $112,775$ \$ $2,659$ \$ $115,434$ \$ $98,1$	226,260 \$ $-$ \$ 226,260 \$ 208,572 \$ $-$ 197,722 $-$ 197,722 149,549 $ -$ 280,414 251,236 $-$ 704,396 \$ $-$ \$ 704,396 \$ 609,357 \$ $-$ 35,665 \$ $-$ \$ 704,396 \$ 609,357 \$ $-$ 35,665 \$ $-$ \$ 704,396 \$ 609,357 \$ $-$ 35,665 \$ $-$ \$ 35,665 \$ 32,464 \$ $-$ 43,180 $-$ 43,180 24,460 $ -$	226,260 \$ — \$ 226,260 \$ 208,572 \$ — \$ 197,722 — 197,722 149,549 — 280,414 251,236 —	226,260 \$ $226,260$ \$ $208,572$ \$ $-$ \$ $208,572$ 197,722 $-$ 197,722 149,549 $-$ 149,549 280,414 $-$ 280,414 251,236 $-$ 251,236 704,396 \$ $-$ \$ 704,396 \$ $-$ \$ 609,357 35,665 \$ $-$ \$ 704,396 \$ $-$ \$ 32,464 43,180 $ 43,180$ 24,460 $-$ 24,460 46,782 2,659 49,441 50,001 $-$ 50,001 125,627 \$ 2,659 \$ 128,286 \$ 106,925 $-$ \$ 106,925 (12,852) $-$ (12,852) (8,820) $-$ (8,820) $-$ (8,820) 112,775 \$ 2,659 \$ 115,434 \$ 98,105 \$ $-$ \$ 98,105 As Reported Adjusted As Reported Adjusted 15,6% 15,6% 15,6% 15,6%	226,260 \$ $-$ \$ 226,260 \$ 208,572 \$ $-$ \$ 208,572 8 % 197,722 - 197,722 149,549 - 149,549 32 % 280,414 - 280,414 251,236 - 251,236 12 % 704,396 \$ - \$ 704,396 \$ 609,357 \$ - \$ 609,357 16 % 35,665 \$ - \$ 32,464 \$ - \$ 32,464 10 % 43,180 - 43,180 24,460 - \$ 32,464 10 % 46,782 2,659 49,441 50,001 - \$ \$ \$ 106,925 17 % (12,852) - (12,852) (12,852) - \$ 106,925 17 % 112,775 \$ 2,659 \$ 115,434 \$ 98,105 \$ - \$ 88,20) (46)% 16,4% 15,6% <t< td=""></t<>

⁽¹⁾ Excludes first year purchase accounting adjustments in the current period.

CURTISS-WRIGHT CORPORATION and SUBSIDIARIES RECONCILIATION OF AS REPORTED TO ADJUSTED (UNAUDITED)

(\$'s in thousands)

				nths Endeo 30, 2023	d					Ionths Endeo ne 30, 2022	1		% Change	
	A	s Reported	Adj	ustments		Adjusted	A	s Reported	A	ljustments		Adjusted	As Reported	Adjusted
Sales:														
Aerospace & Industrial	\$	428,707	\$	—	\$	428,707	\$	399,684	\$	—	\$	399,684	7 %	7 %
Defense Electronics		359,876		—		359,876		292,618		_		292,618	23 %	23 %
Naval & Power		546,673			_	546,673		476,516			_	476,516	15 %	15 %
Total sales	\$	1,335,256	\$	_	\$	1,335,256	\$	1,168,818	\$	_	\$	1,168,818	14 %	14 %
Operating income (expense):	¢	(2.210	¢		¢	(2.210	¢	57 317	¢		¢	67 317	0.0/	
Aerospace & Industrial Defense Electronics	\$	62,210	\$	—	\$	62,210	\$	57,317	\$	—	\$	57,317	9 %	9 % 39 %
Naval & Power ⁽¹⁾⁽²⁾		66,548				66,548		47,750				47,750	39 % 10 %	39 % 9 %
Naval & Power (A)		84,719		5,335		90,054		77,289		5,427		82,716	10 %	9 %
Total segments	\$	213,477	\$	5,335	\$	218,812	\$	182,356	\$	5,427	\$	187,783	17 %	17 %
Corporate and other ⁽³⁾		(22,087)				(22,087)		(23,741)		4,876		(18,865)	7 %	(17)%
Total operating income	\$	191,390	\$	5,335	\$	196,725	\$	158,615	\$	10,303	\$	168,918	21 %	16 %
Operating margins:	А	s Reported				Adjusted	А	s Reported				Adjusted	As Reported	Adjusted
Aerospace & Industrial		14.5%				14.5%		14.3%	•			14.3%	20 bps	20 bps
Defense Electronics		18.5%				18.5%		16.3%				16.3%	220 bps	220 bps
Naval & Power		15.5%				16.5%		16.2%				17.4%	(70 bps)	(90 bps)
Total Curtiss-Wright		14.3%				14.7%		13.6%				14.5%	70 bps	20 bps
Segment margins		16.0%				16.4%		15.6%				16.1%	40 bps	30 bps

⁽¹⁾ Excludes first year purchase accounting adjustments in the current period.

⁽²⁾ Excludes the results of operations from our German valves business, which was sold in January 2022, and the loss on divestiture in the prior year period.

⁽³⁾ Excludes costs associated with shareholder activism in the prior year period.

CURTISS-WRIGHT CORPORATION and SUBSIDIARIES

RECONCILIATION OF AS REPORTED SALES TO ADJUSTED SALES BY END MARKET (UNAUDITED)

(\$'s in thousands)

		Т	Ionths End			T	hree N	Months End						
	June 30, 2023								Jun	e 30, 2022	% Change			
	As Reported		Adj	Adjustments Adjusted Sales As Reported Adjustments Adjusted Sale		justed Sales	Change in As Reported Sales	Change in Adjusted Sales						
Aerospace & Defense markets:														
Aerospace Defense	\$	132,192	\$	_	\$	132,192	\$	94,545	\$	_	\$	94,545	40%	40%
Ground Defense		70,875		_		70,875		44,393		_		44,393	60%	60%
Naval Defense		180,956		_		180,956		172,786		_		172,786	5%	5%
Commercial Aerospace		82,033				82,033		68,192		_		68,192	20%	20%
Total Aerospace & Defense	\$	466,056	\$	_	\$	466,056	\$	379,916	\$	_	\$	379,916	23%	23%
Commercial markets:														
Power & Process		131,000		_		131,000		125,355		_		125,355	5%	5%
General Industrial		107,340		_		107,340		104,086		—		104,086	3%	3%
Total Commercial	\$	238,340	\$		\$	238,340	\$	229,441	\$	_	\$	229,441	4%	4%
Total Curtiss-Wright	\$	704,396	\$		\$	704,396	\$	609,357	\$		\$	609,357	16%	16%

	Six Months Ended							5	Six 1	Months Ende												
			Jun	e 30, 2023					Jı	une 30, 2022	% Change											
	А	s Reported	Ad	justments	Ad	justed Sales	А	s Reported	A	Adjustments	Adjusted Sales		Adjusted Sales		Adjusted Sales		Adjusted Sales		Adjusted Sales		Change in As Reported Sales	Change in Adjusted Sales
Aerospace & Defense markets:																						
Aerospace Defense	\$	232,071	\$	_	\$	232,071	\$	192,549	\$	_	\$	192,549	21%	21%								
Ground Defense		137,132		_		137,132		83,501		_		83,501	64%	64%								
Naval Defense		352,912		—		352,912		335,753		—		335,753	5%	5%								
Commercial Aerospace		152,523				152,523		129,084		_		129,084	18%	18%								
Total Aerospace & Defense	\$	874,638	\$	_	\$	874,638	\$	740,887	\$	_	\$	740,887	18%	18%								
Commercial markets:																						
Power & Process		251,338		_		251,338		230,143		—		230,143	9%	9%								
General Industrial		209,280				209,280		197,788		_		197,788	6%	6%								
Total Commercial	\$	460,618	\$	_	\$	460,618	\$	427,931	\$	_	\$	427,931	8%	8%								
Total Curtiss-Wright	\$	1,335,256	\$		\$	1,335,256	\$	1,168,818	\$	_	\$	1,168,818	14%	14%								

CURTISS-WRIGHT CORPORATION and SUBSIDIARIES
RECONCILIATION OF AS REPORTED TO ADJUSTED DILUTED EARNINGS PER SHARE (UNAUDITED)

	Three Months Ended				Six Months Ended					
	June 30, June 3						30,			
		2023		2022		2023		2022		
Diluted earnings per share - As Reported	\$	2.10	\$	1.83	\$	3.58	\$	2.89		
First year purchase accounting adjustments		0.05		—		0.10		—		
Divested German valves business		—		—		—		0.11		
Costs associated with shareholder activism		—		—		—		0.10		
Former executive pension settlement expense						_		0.04		
Diluted earnings per share - Adjusted ⁽¹⁾	\$	2.15	\$	1.83	\$	3.68	\$	3.14		

⁽¹⁾ All adjustments are presented net of income taxes.

Organic Sales and Organic Operating Income

The Corporation discloses organic sales and organic operating income because the Corporation believes it provides investors with insight as to the Company's ongoing business performance. Organic sales and organic operating income are defined as sales and operating income, excluding contributions from acquisitions and results of operations from divested businesses or product lines during the last twelve months, loss from sale of our industrial valves business in Germany, and foreign currency fluctuations.

				Jun	e 30,			
				2023 v	s. 2022			
	Aerospace	& Industrial	Defense	Electronics	Naval	& Power	Total Cu	rtiss-Wright
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income
As Reported	8%	10%	32%	77%	12%	(6%)	16%	15%
Less: Acquisitions	0%	0%	0%	0%	(9%)	0%	(4%)	0%
Foreign Currency	1%	1%	0%	(8%)	0%	(1%)	0%	(2%)
Organic	9%	11%	32%	69%	3%	(7%)	12%	13%

Six Months Ended

Three Months Ended

June 30,

2023 vs. 2022

	Aerospace	Aerospace & Industrial		Electronics	Naval	& Power	Total Curtiss-Wright		
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income	
As Reported	7%	9%	23%	39%	15%	10%	14%	21%	
Less: Acquisitions	0%	0%	0%	0%	(8%)	0%	(3%)	0%	
Loss on divestiture	0%	0%	0%	0%	0%	(7%)	0%	(3%)	
Foreign Currency	1%	(1%)	0%	(7%)	0%	(1%)	0%	(4%)	
Organic	8%	8%	23%	32%	7%	2%	11%	14%	

Free Cash Flow and Free Cash Flow Conversion

The Corporation discloses free cash flow because it measures cash flow available for investing and financing activities. Free cash flow represents cash available to repay outstanding debt, invest in the business, acquire businesses, return capital to shareholders and make other strategic investments. Free cash flow is defined as net cash provided by operating activities less capital expenditures. Adjusted free cash flow excludes: (i) payments associated with the Westinghouse legal settlement in both the current and prior year periods and (ii) executive pension payments in the prior year period. The Corporation discloses adjusted free cash flow conversion because it measures the proportion of net earnings converted into free cash flow and is defined as adjusted free cash flow divided by adjusted net earnings.

CURTISS-WRIGHT CORPORATION and SUBSIDIARIES NON-GAAP FINANCIAL DATA (UNAUDITED)

(\$'s in thousands)

	Three Mo Jur	onths ne 30,			Six Mon Jur	ths] ne 3(~	
	2023 2022				2023		2022	
Net cash provided by (used for) operating activities	\$ 110,952	\$	31,044	\$	19,353	\$	(93,271)	
Capital expenditures	(12,003)		(8,596)		(22,664)		(19,492)	
Free cash flow	\$ 98,949	\$	22,448	\$	(3,311)	\$	(112,763)	
Westinghouse legal settlement	_				10,000		15,000	
Pension payment to former executive							8,214	
Adjusted free cash flow	\$ 98,949	\$	22,448	\$	6,689	\$	(89,549)	
Adjusted free cash flow conversion	119%		32%		5%		(74%)	

CURTISS-WRIGHT CORPORATION 2023 Guidance As of August 2, 2023

(\$'s in millions, except per share data)

		2022 eported GAAP)		2022 ljustments (Non- GAAP) ^(1,3)		2022 Adjusted (Non- GAAP) ^(1,3)]	20 Reported (GA				2023 djustments (Non- GAAP) ^(2,3)			Ad (2023 ljusted G Non-GAA	uidance	
								Low		High				Low		High	2023 Chg vs 2022 Adjusted	
Sales:																		
Aerospace & Industrial	\$	836	\$	—	\$	836	\$	865	\$	885	\$	—	\$	865	\$	885	4 - 6%	
Defense Electronics	\$	690	\$	_	\$	690	\$	755	\$	775	\$	_	\$	755	\$	775	9 - 12%	
Naval & Power	\$	1,031	\$		\$	1,031	\$	1,110	\$	1,130	\$		\$	1,110	\$	1,130	8 - 10%	
Total sales	\$	2,557	\$	_	\$	2,557	\$	2,730	\$	2,790	\$	-	\$	2,730	\$	2,790	7 - 9%	
Operating income:																		
Aerospace & Industrial	\$	137	\$	1	\$	138	\$	145	\$	150	\$	_	\$	145	\$	150	5 - 9%	
Defense Electronics	ծ Տ	157	\$ \$	1	\$ \$	155	\$ \$	143	ֆ Տ	130	\$ \$	_	\$	143	\$ \$	130	3 - 9% 13 - 17%	
Naval & Power	ծ \$	178	\$ \$	14	ծ \$	133	ծ \$	174	ֆ Տ	192	\$ \$	8	ծ \$	195	\$ \$	200	2 - 4%	
Total segments	ۍ ۲	469	<u>ہ</u> ج	14	<u> </u>	484	<u>ه</u> \$	506	ۍ ۲	521	<u>\$</u> \$	8	۰ ۶	514	ۍ \$		2 - 4 /0	
Corporate and other	Þ	(46)	æ	5	Ð	(41)	Þ	(37)	Ф	(40)	φ		Þ	(37)	Þ	(40)		
Total operating income	_	423		20		443	-	468		482		8		476		490	8 - 11%	
Total operating income		725		20			_	400		402		0		470		470	0-11/0	
Interest expense		(47)		_		(47)		(52)		(54)		_		(52)		(54)		
Other income, net		13		4		17		27		28				27		28		
Earnings before income taxes		389		24		413		443		455		8		451		463		
Provision for income taxes		(95)		(4)		(99)		(106)		(109)		(2)		(108)		(111)		
Net earnings	_	294		20	_	314	-	337		346		6		343		352		
							_						_					
Diluted earnings per share	\$	7.62	\$	0.51	\$	8.13	\$	8.75	\$	8.99	\$	0.16	\$	8.90	\$	9.15	10 - 13%	
Diluted shares outstanding		38.6				38.6		38.5		38.5				38.5		38.5		
Effective tax rate		24.4%				24.0%		24.0%		24.0%				24.0%		24.0%		
Operating margins:																		
Aerospace & Industrial		16.4%				16.5%		16.7%		16.9%				16.7%		16.9%	20 - 40 bps	
Defense Electronics		22.4%				22.4%		23.0%		23.2%				23.0%		23.2%	60 - 80 bps	
Naval & Power		17.2%				18.6%		16.8%		16.9%				17.5%		17.7%	(110) - (90) b	
Total operating margin		16.6%				17.3%		17.2%		17.3%				17.4%		17.6%	10 - 30 bps	<u> </u>
rotar operating margin		10.070				17.070		1/,2//0		17.070				1/.4/0		17.070	opps	·
Free cash flow	\$	257	\$	39	\$	296	\$	360	\$	390	\$	10	\$	370	\$	400	25 - 36%	

Notes: Full year amounts may not add due to rounding.

⁽¹⁾ 2022 Adjusted financials exclude the impact of first year purchase accounting adjustments, the loss on sale of our German valves business, costs associated with shareholder activism and pension settlement charges related to the retirement of two former executives.

⁽²⁾ 2023 Adjusted financials exclude the impact of first year purchase accounting adjustments.

⁽³⁾ Free Cash Flow is defined as cash flow from operations less capital expenditures. 2022 Adjusted Free Cash Flow excluded one-time pension settlement payments of \$24 million and a legal settlement payment of \$15 million. 2023 Adjusted Free Cash Flow guidance excludes a legal settlement payment of \$10 million.

CURTISS-WRIGHT CORPORATION 2023 Sales Growth Guidance by End Market As of August 2, 2023

2023 % Change vs. 2022 Adjusted⁽¹⁾

	Prior	Current	% Total Sales
<u>Aerospace & Defense Markets</u>			
Aerospace Defense	9 - 11%	9 - 11%	20%
Ground Defense	4 - 6%	16 - 18%	9%
Naval Defense	4 - 6%	6 - 8%	27%
Commercial Aerospace	5 - 7%	9 - 11%	11%
Total Aerospace & Defense	6 - 8%	9 - 11%	67%
Commercial Markets			
Power & Process	Flat	3 - 5%	18%
General Industrial	2 - 4%	3 - 5%	16%
Total Commercial	0 - 2%	3 - 5%	33%
Total Curtiss-Wright Sales	4 - 6%	7 - 9%	100%

Note: Sales percentages may not add due to rounding.

 $^{(1)}$ 2023 and 2022 Sales include the contribution from the engineered arresting systems business, acquired on June 30, 2022, to the Aerospace Defense market.

About Curtiss-Wright Corporation

Curtiss-Wright Corporation (NYSE:CW) is a global integrated business that provides highly engineered products, solutions and services mainly to Aerospace & Defense markets, as well as critical technologies in demanding Commercial Power, Process and Industrial markets. We leverage a workforce of approximately 8,400 highly skilled employees who develop, design and build what we believe are the best engineered solutions to the markets we serve. Building on the heritage of Glenn Curtiss and the Wright brothers, Curtiss-Wright has a long tradition of providing innovative solutions through trusted customer relationships. For more information, visit www.curtisswright.com.

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Certain statements made in this press release, including statements about future revenue, financial performance guidance, quarterly and annual revenue, net income, operating income growth, future business opportunities, cost saving initiatives, the successful integration of the Company's acquisitions, and future cash flow from operations, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements present management's expectations, beliefs, plans and objectives regarding future financial performance, and assumptions or judgments concerning such performance. Any discussions contained in this press release, except to the extent that they contain historical facts, are forward-looking and accordingly involve estimates, assumptions, judgments and uncertainties. Such forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those expressed or implied. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Such risks and uncertainties include, but are not limited to: a reduction in anticipated orders; an economic downturn; changes in the competitive marketplace and/or customer requirements; a change in government spending; an inability to perform customer contracts at anticipated cost levels; and other factors that generally affect the business of aerospace, defense contracting, electronics, marine, and industrial companies. Such factors are detailed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, and subsequent reports filed with the Securities and Exchange Commission.

This press release and additional information are available at <u>www.curtisswright.com</u>.

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