

# **Protective Life Corporation ("PLC")**

Supplemental Schedules Third Quarter 2023

		Financial Highlights												
(Dollars In Millions) (Unaudited)	2	3RD QTR 2022	4TH QTR 2022	1ST QTR 2023	2ND QTR 2023	3RD QTR 2023		YTD 2022	2023					
Earnings														
Pre-tax Adjusted Operating Income (Loss) (1)														
Retail Life & Annuity	\$	65 \$	68 \$	17	\$ 23	\$ 28	\$	137 \$	69					
Acquisitions		72	79	71	102	82		235	255					
Stable Value Products		49	52	38	37	39		140	113					
Asset Protection		12	12	12	13	13		38	38					
Corporate & Other		(33)	(37)	(45)	(42)	(44)		(83)	(131)					
Pre-tax adjusted operating income	\$	165 \$	174 \$	93	\$ 133	\$ 118	\$	467 \$	344					
Adjusted operating income tax expense		(32)	(47)	(20)	(29)	(22)		(80)	(71)					
After-tax adjusted operating income	\$	133 \$	127 \$	73	\$ 104	\$ 96	\$	387 \$	273					
Non-operating loss		(90)	(9)	(115)	(99)	(139)		(442)	(353)					
Income tax benefit on adjustments		15	1	24	22	25		75	71					
Net Income (Loss)	\$	58 \$	119 \$	(18)	\$ 27	\$ (18)	\$	20 \$	(9)					

Balance Sheet Data	Sept. 30, 2022		Dec. 31, 2022	Mar. 31, 2023			Jun. 30, 2023	Sept. 30, 2023	
	(Unaudited)				(Unaudited)	(Unaudited)		(Unaudited)	
Total Assets	\$ 112,206	\$	113,184	\$	115,144	\$	114,767	\$	111,911
Total Shareowner's Equity	\$ 1,637	\$	2,221	\$	2,896	\$	2,342	\$	1,118
Total Shareowner's Equity (excluding AOCI) (2)	\$ 7,725	\$	7,775	\$	7,757	\$	7,784	\$	7,766
Holding Company Cash & Short-Term Investments	\$ 88	\$	85	\$	52	\$	66	\$	17

<sup>(1) &</sup>quot;Pre-tax Adjusted Operating Income" and "After-tax Adjusted Operating Income" are non-GAAP financial measures. "Income (loss) Before Income Tax" is a GAAP financial measure to which "Pre-tax Adjusted Operating Income" may be compared. See Page 3 for a reconciliation of "Pre-tax Adjusted Operating Income" to "Income (loss) Before Income Tax".

<sup>(2) &</sup>quot;Total Shareowner's Equity excluding accumulated other comprehensive income (loss) ("AOCI")" is a non-GAAP financial measure. "Total Shareowner's Equity" is a GAAP financial measure to which "Total Shareowner's Equity excluding AOCI" may be compared.

#### **Consolidated Statements of Income (Loss)**

(Dollars In Millions) (Unaudited)	3	RD QTR 2022	4TH QTR 2022		1ST QTR 2023	2ND QTR 2023	3RD QTR 2023	YTD 2022	2023
REVENUES									
Gross premiums and policy fees	\$	1,104	\$ 1,099	\$	1,134 \$	1,165 \$	1,059	\$ 3,333 \$	3,358
Reinsurance ceded		(310)	(270	))	(339)	(401)	(205)	 (1,019)	(946)
Net premiums and policy fees		794	829		795	764	854	2,314	2,412
Net investment income		827	831	7	828	834	843	2,416	2,505
Net realized gains (losses)		(6)	(10:	/	(166)	(145)	(156)	(233)	(467)
Other income		142	131		147	159	154	 426	460
Total revenues	_	1,757	1,702	2	1,604	1,612	1,695	 4,923	4,910
BENEFITS & EXPENSES									
Benefits and settlement expenses		1,281	1,198	3	1,269	1,242	1,371	3,793	3,882
Amortization of deferred policy acquisition costs									
and value of business acquired		141	40	5	82	72	76	349	230
Other operating expenses		260	293	3	275	264	269	756	807
Total benefits and expenses		1,682	1,537	7	1,626	1,578	1,716	4,898	4,919
INCOME (LOSS) BEFORE INCOME TAX	\$	75	\$ 165	5 \$	(22) \$	34 \$	(21)	\$ 25 \$	(9)
Income tax expense (benefit)		17	40	5	(4)	7	(3)	 5	-
NET INCOME (LOSS)	\$	58	\$ 119	\$	(18) \$	27 \$	(18)	\$ 20 \$	(9)
PRE-TAX ADJUSTED OPERATING INCOME	\$	165	\$ 174	1 \$	93 \$	133 \$	118	\$ 467 \$	344
Adjustments to reconcile to income (loss) before income tax:									
Fixed maturities - realized gains (losses)		2	(1	)	(20)	(17)	(31)	2	(68)
Equity securities - realized gains (losses) and other		(19)	(10	))	(16)	(18)	(20)	(147)	(54)
COLI gains (losses)		(8)	7		12	18	(3)	(47)	27
Change in net credit losses - fixed maturities		-	(8)		(102)	(40)	(2)	-	(144)
Commercial mortgage loans - realized gains (losses)		(15)	(6		(39)	(26)	13	(1)	(52)
Net gains (losses) from Modco arrangements		(62)			13	(18)	(26)	(242)	(31)
Derivatives related to VA and indexed products		122	(63	3)	13	(15)	(59)	280	(61)
VA/VUL market impacts (1)		(32)	19	)	8	11	(23)	(102)	(4)
Less: Related amortization (2)		66	(59	9)	(28)	(19)	(29)	147	(76)
Less: Normalized COLI income (3)		12	13	3	12	13	17	 38	42
Total non-operating gains (losses)		(90)	(9		(115)	(99)	(139)	(442)	(353)
Income (loss) before income tax	\$	75	\$ 165	5 \$	(22) \$	34 \$	(21)	\$ 25 \$	(9)
Income tax expense (benefit)		17	40		(4)	7_	(3)	5	-
NET INCOME (LOSS)	\$	58	\$ 119	\$	(18) \$	27 \$	(18)	\$ 20 \$	(9)

<sup>(1)</sup> Represents the immediate impacts on DAC, VOBA, reserves and other non-cash items in current period results due to changes in current market conditions on estimates of profitability, which are excluded from pre-tax and after-tax adjusted operating income (loss).

<sup>(2)</sup> Includes amortization of DAC/VOBA and benefits and settlement expenses that are impacted by realized gains (losses).

<sup>(3)</sup> Represents the difference between the expected long-term return of the underlying assets supporting the cash surrender value, which are included in pre-tax adjusted operating income (loss) and the total change in the cash surrender value of the COLI policies.

## **Consolidated Balance Sheets**

#### (Dollars In Millions)

(Dollars in Minors)	<b>Sept. 30</b>	, 2022	Dec. 31, 202	2	Mar. 31, 2023	Jun. 30, 2023	Sep	t. 30, 2023
	(Unaud	ited)			(Unaudited)	(Unaudited)	(U	naudited)
ASSETS								
Fixed maturities, at fair value	\$	56,841	\$ 57,5	12	\$ 58,811	\$ 57,311	\$	54,771
Equity securities		752	7	14	720	696		562
Commercial mortgage loans		11,806	11,6	96	11,915	11,998		11,843
Policy loans		1,483	1,4	85	1,476	1,469		1,464
Other long-term investments		3,002	2,9	42	3,169	3,617		3,766
Long-term investments		73,884	74,3	49	76,091	75,091		72,406
Short-term investments		1,292	1,1	60	1,101	1,060		1,408
Total investments		75,176	75,5	09	77,192	76,151		73,814
Cash		420	4	01	279	387		371
Accrued investment income		742	7	21	755	723		742
Accounts and premiums receivable		187	1	87	220	178		214
Reinsurance receivables		4,205	4,2	89	4,315	4,276		4,114
Deferred policy acquisition costs								
and value of business acquired		5,560	5,5	97	5,510	5,422		5,719
Goodwill		986	9	84	983	983		983
Other intangibles, net		753	7	57	740	726		712
Property and equipment, net		212	2	13	209	207		204
Other assets		396	3	14	275	410		400
Deferred income taxes, net		658	4	70	334	513		829
Assets related to separate accounts								
Variable annuity		10,666	11,0	40	11,120	11,359		10,853
Variable universal life		2,349	2,5	34	2,694	2,840		2,826
Reinsurance assumed		9,896	10,1	68	10,518	10,592		10,130
TOTAL ASSETS	\$ 1	12,206	\$ 113,1	84	\$ 115,144	\$ 114,767	\$	111,911

## **Consolidated Balance Sheets - Continued**

Pollars In Millions)		. 30, 2022	D	ec. 31, 2022	Mar. 31, 2023	Jun. 30, 2023	Sept. 30, 2023	
	(Un	audited)			(Unaudited)	(Unaudited)	(Unaudited)	
LIABILITIES								
Policy liabilities and accruals								
Future policy benefits and claims	\$	51,522	\$	51,772	\$ 51,937	\$ 51,734	\$ 51,358	
Unearned premiums		1,420		1,417	1,421	1,438	1,421	
Stable value product account balances		10,202		10,007	11,592	11,660	11,957	
Annuity account balances		15,359		15,111	14,595	14,174	13,808	
Other policyholders' funds		1,414		1,354	1,301	1,239	1,186	
Secured financing liabilities		1,350		1,128	363	256	181	
Other liabilities		3,872		3,844	4,060	4,506	4,472	
Debt		1,913		1,982	2,041	2,021	1,995	
Subordinated debt		606		606	606	606	606	
Liabilities related to separate accounts								
Variable annuity		10,666		11,040	11,120	11,359	10,853	
Variable universal life		2,349		2,534	2,694	2,840	2,826	
Reinsurance assumed		9,896		10,168	10,518	10,592	10,130	
TOTAL LIABILITIES		110,569		110,963	112,248	112,425	110,793	
SHAREOWNER'S EQUITY								
Common stock		-		-	-	-	-	
Additional paid-in-capital		5,804		5,804	5,804	5,804	5,804	
Retained earnings		1,921		1,971	1,953	1,980	1,962	
Accumulated other comprehensive gains (losses)		(6,088)		(5,554)	(4,861)			
TOTAL SHAREOWNER'S EQUITY		1,637		2,221	2,896	2,342	1,118	
TOTAL LIABILITIES AND SHAREOWNER'S EQUITY	\$	112,206	\$	113,184	\$ 115,144	\$ 114,767	\$ 111,911	

# **Invested Asset Summary**

(Dollars In Millions) (Unaudited)	Sept. 3	0, 2022	D	ec. 31, 2022	Mar. 31, 20	23	J	un. 30, 2023	Sept. 3	30, 2023	% of Total (1)
Total Portfolio											
Fixed Maturities	\$	56,841	\$	57,512	\$ 58,	811	\$	57,311	\$	54,771	74%
Equity Securities		752		714		720		696		562	1%
Commercial Mortgage Loans		11,806		11,696	11,	915		11,998		11,843	16%
Policy Loans		1,483		1,485	1,	476		1,469		1,464	2%
Other Long-Term Investments		3,002		2,942	3,	169		3,617		3,766	5%
Short-Term Investments		1,292		1,160	1,	101		1,060		1,408	2%
Total Invested Assets	\$	75,176	\$	75,509	\$ 77,	192	\$	76,151	\$	73,814	100%

# **Invested Asset Summary - Fixed Maturity Securities**

	Sept. 3	30, 2022	D	ec. 31, 2022	M	Iar. 31, 2023	J	Jun. 30, 2023	S	ept. 30, 2023	% of Total (1)
Fixed Maturities - Type											
Corporate Securities	\$	43,009	\$	43,986	\$	44,848	\$	43,623	\$	40,924	75%
Residential Mortgage-Backed Securities		5,444		5,446		5,721		5,550		5,882	11%
Commercial Mortgage-Backed Securities		1,879		1,794		1,766		1,674		1,616	3%
Collateralized Loan Obligations		954		988		1,078		1,112		1,196	2%
Other Asset-Backed Securities		836		854		855		955		994	2%
U.S. Government-Related Securities		871		690		661		619		714	1%
Other Government-Related Securities		166		166		175		164		129	0%
States, Municipals and Political Subdivisions		3,447		3,367		3,473		3,384		3,090	6%
Redeemable Preferred Stocks		235		221		234		230		226	0%
Total Fixed Maturities Portfolio	\$	56,841	\$	57,512	\$	58,811	\$	57,311	\$	54,771	100%

<sup>(1)</sup> Percentages are calculated based on the data as of September 30, 2023

Sept. 30, 2023

Jun. 30, 2023

#### **Invested Asset Summary - Fixed Maturities**

Mar. 31, 2023

(Unaudited)					
Fixed Maturities - Quality					
Corporate and Government-Related Securities <sup>(1)</sup>					
AAA	2.7%	2.6%	2.5%	2.4%	1.8%
AA	10.0%	9.8%	10.0%	10.2%	10.7%
A	33.3%	33.1%	33.3%	33.6%	32.6%
BBB	50.6%	51.3%	50.9%	50.9%	51.5%
Below investment grade	3.4%	3.2%	3.3%	2.9%	3.4%
	100.0%	100.0%	100.0%	100.0%	100.0%
(2)					
Structured Securities <sup>(2)</sup>					
AAA	67.2%	66.8%	67.1%	67.3%	64.1%
AA	8.7%	8.5%	7.7%	7.7%	10.4%
A	21.4%	22.0%	22.6%	22.5%	22.8%
BBB	2.0%	2.1%	1.9%	1.9%	2.1%
Below investment grade	0.7%	0.6%	0.7%	0.6%	0.6%
	100.0%	100.0%	100.0%	100.0%	100.0%
Total Fixed Maturities					
AAA	13.0%	12.8%	12.9%	12.9%	12.8%
AA	9.8%	9.6%	9.6%	9.7%	10.7%
A	31.4%	31.3%	31.6%	31.8%	30.9%
BBB	42.8%	43.5%	43.0%	43.1%	42.8%
Below investment grade	3.0%	2.8%	2.9%	2.5%	2.8%
	100.0%	100.0%	100.0%	100.0%	100.0%

Sept. 30, 2022

Dec. 31, 2022

<sup>(1)</sup> Includes corporate securities; U.S. government-related securities; other government-related securities; states, municipals, and political subdivisions; and redeemable preferred stocks.

<sup>(2)</sup>Includes residental mortgage-backed securities; commercial mortgage-backed securities; collateralized loan obligations; and other asset-backed securities.

#### **Invested Asset Summary - Corporate Securities**

(Dollars In Millions)	Sep	t. 30, 2022	Dec. 31, 2022	Mar. 31, 2023	Jun. 30, 2023	Sept. 30, 2023	% of Total
(Unaudited)							
Corporate Securities by Industry - Fair Value							
Banking	\$	6,575	\$ 6,751	\$ 6,667	\$ 6,456	\$ 6,284	16%
Other Finance		885	872	895	881	894	2%
Electric		4,340	4,406	4,568	4,437	4,255	11%
Natural Gas		1,044	1,062	1,088	1,028	958	2%
nsurance		4,839	4,899	5,025	4,921	4,648	12%
Energy		3,501	3,597	3,678	3,595	3,368	8%
Communications		2,075	2,133	2,188	2,121	1,952	5%
Basic Industrial		1,982	2,050	2,069	1,998	1,754	4%
Consumer Noncyclical		5,358	5,527	5,677	5,537	5,085	13%
Consumer Cyclical		2,183	2,212	2,263	2,204	2,133	5%
Finance Companies		513	524	528	524	595	1%
Capital Goods		2,722	2,792	2,883	2,784	2,453	6%
Airlines		166	164	167	163	160	0%
Other Transportation		1,374	1,453	1,462	1,443	1,304	3%
Other Industrial		556	549	593	580	552	1%
Brokerage		1,498	1,525	1,586	1.566	1,393	4%
Technology		2,372	2,401	2,462	2,354	2,108	5%
Real Estate		482	488	449	448	438	1%
Other Utility		49	68	70	67	62	0%
Government Sponsored		18	19	19	18	- 02	0%
		10					
Other Government-Related		477	494	511	498	528	1%
Total Corporate Securities	\$	43,009	\$ 43,986	\$ 44,848	\$ 43,623	\$ 40,924	1% 100%
Corporate Securities by Industry - Amortized Cos	it	43,009	\$ 43,986	\$ 44,848	\$ 43,623	\$ 40,924	100%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cost  Banking		43,009 7,664	\$ 43,986 \$ 7,674	\$ 44,848 \$ 7,664	\$ 43,623 \$ 7,443	\$ 40,924 \$ 7,363	100%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cost  Banking Other Finance	it	7,664 992	\$ 43,986 \$ 7,674 977	\$ 44,848 \$ 7,664 988	\$ 43,623 \$ 7,443 988	\$ 40,924 \$ 7,363 1,018	100% 15% 2%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cos  Banking Other Finance Electric	it	7,664 992 5,343	\$ 43,986 \$ 7,674 977 5,356	\$ 44,848 \$ 7,664 988 5,367	\$ 43,623 \$ 7,443 988 5,321	\$ 40,924 \$ 7,363 1,018 5,360	15% 2% 11%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cos  Banking Other Finance Electric Natural Gas	it	7,664 992 5,343 1,289	\$ 43,986 \$ 7,674 977 5,356 1,296	\$ 44,848 \$ 7,664 988 5,367 1,283	\$ 43,623 \$ 7,443 988 5,321 1,241	\$ 40,924 \$ 7,363 1,018 5,360 1,227	15% 2% 11% 2%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cost  Banking  Other Finance  Electric  Natural Gas  Insurance	it	7,664 992 5,343 1,289 5,846	\$ 43,986 \$ 7,674 977 5,356 1,296 5,828	\$ 44,848 \$ 7,664 988 5,367 1,283 5,855	\$ 43,623 \$ 7,443 988 5,321 1,241 5,819	\$ 40,924 \$ 7,363 1,018 5,360 1,227 5,764	15% 2% 11% 2% 12%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cost  Banking Other Finance Electric Natural Gas Insurance Energy	it	7,664 992 5,343 1,289 5,846 4,118	\$ 43,986 \$ 7,674 977 5,356 1,296 5,828 4,102	\$ 7,664 988 5,367 1,283 5,855 4,086	\$ 43,623 \$ 7,443 988 5,321 1,241 5,819 4,058	\$ 40,924 \$ 7,363 1,018 5,360 1,227 5,764 3,964	15% 2% 11% 2% 12% 8%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cost  Banking Other Finance Electric Natural Gas Insurance Energy Communications	it	7,664 992 5,343 1,289 5,846 4,118 2,573	\$ 43,986 \$ 7,674 977 5,356 1,296 5,828 4,102 2,573	\$ 7,664 988 5,367 1,283 5,855 4,086 2,561	\$ 43,623 \$ 7,443 988 5,321 1,241 5,819 4,058 2,535	\$ 7,363 1,018 5,360 1,227 5,764 3,964 2,493	15% 2% 11% 2% 12% 8% 5%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cost  Banking Other Finance Electric Natural Gas Insurance Energy Communications Basic Industrial	it	7,664 992 5,343 1,289 5,846 4,118 2,573 2,364	\$ 43,986 \$ 7,674 977 5,356 1,296 5,828 4,102 2,573 2,363	\$ 7,664 988 5,367 1,283 5,855 4,086 2,561 2,329	\$ 43,623 \$ 7,443 988 5,321 1,241 5,819 4,058 2,535 2,292	\$ 40,924 \$ 7,363 1,018 5,360 1,227 5,764 3,964 2,493 2,152	15% 2% 11% 2% 12% 12% 8% 5% 4%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cost  Banking Other Finance Electric Natural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical	it	7,664 992 5,343 1,289 5,846 4,118 2,573 2,364 6,462	\$ 43,986 \$ 7,674 977 5,356 1,296 5,828 4,102 2,573 2,363 6,493	\$ 7,664 988 5,367 1,283 5,855 4,086 2,561 2,329 6,452	\$ 43,623 \$ 7,443 988 5,321 1,241 5,819 4,058 2,535 2,292 6,395	\$ 40,924 \$ 7,363 1,018 5,360 1,227 5,764 3,964 2,493 2,152 6,253	15% 2% 11% 2% 12% 8% 5% 4% 13%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cost  Banking Other Finance Electric Natural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical	it	7,664 992 5,343 1,289 5,846 4,118 2,573 2,364 6,462 2,603	\$ 7,674 977 5,356 1,296 5,828 4,102 2,573 2,363 6,493 2,585	\$ 7,664 988 5,367 1,283 5,855 4,086 2,561 2,329 6,452 2,567	\$ 43,623 \$ 7,443 988 5,321 1,241 5,819 4,058 2,535 2,292 6,395 2,540	\$ 7,363 1,018 5,360 1,227 5,764 3,964 2,493 2,152 6,253 2,563	15% 2% 11% 2% 12% 8% 5% 4% 13% 5%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cost  Banking Other Finance Electric Natural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies	it	7,664 992 5,343 1,289 5,846 4,118 2,573 2,364 6,462 2,603 599	\$ 7,674 977 5,356 1,296 5,828 4,102 2,573 2,363 6,493 2,585 603	\$ 7,664 988 5,367 1,283 5,855 4,086 2,561 2,362 6,452 2,567 595	\$ 43,623 \$ 7,443 988 5,321 1,241 5,819 4,058 2,535 2,292 6,395 2,540 596	\$ 7,363 1,018 5,360 1,227 5,764 3,964 2,493 2,152 6,253 2,563 672	15% 2% 11% 2% 12% 5% 4% 13% 5% 2%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cost  Banking Other Finance Electric Vatural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods	it	7,664 992 5,343 1,289 5,846 4,118 2,573 2,364 6,462 2,603 599 3,177	\$ 7,674 977 5,356 1,296 5,828 4,102 2,573 2,363 6,493 2,585 603 3,180	\$ 7,664 988 5,367 1,283 5,855 4,086 2,561 2,329 6,452 2,567 595 3,176	\$ 43,623 \$ 7,443 988 5,321 1,241 5,819 4,058 2,535 2,292 6,395 2,540 596 3,123	\$ 7,363 1,018 5,360 1,227 5,764 3,964 2,493 2,152 6,253 2,563 672 2,898	15% 2% 11% 2% 12% 8% 5% 4% 13% 5% 2% 6%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cost  Banking  Other Finance Electric Natural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods Airlines	it	7,664 992 5,343 1,289 5,846 4,118 2,573 2,364 6,462 2,603 599 3,177 189	\$ 7,674 977 5,356 1,296 5,828 4,102 2,573 2,363 6,493 2,585 603 3,180 185	\$ 7,664 988 5,367 1,283 5,855 4,086 2,561 2,329 6,452 2,567 595 3,176 184	\$ 7,443 988 5,321 1,241 5,819 4,058 2,535 2,292 6,395 2,540 596 3,123 179	\$ 7,363 1,018 5,360 1,227 5,764 3,964 2,493 2,152 6,253 2,563 672 2,898 176	15% 2% 11% 2% 12% 8% 5% 4% 13% 5% 6% 0%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cost  Banking Other Finance Electric Natural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods Airlines Other Transportation	it	7,664 992 5,343 1,289 5,846 4,118 2,573 2,364 6,462 2,603 599 3,177 189 1,609	\$ 7,674 977 5,356 1,296 5,828 4,102 2,573 2,363 6,493 2,585 603 3,180 185 1,663	\$ 7,664 988 5,367 1,283 5,855 4,086 2,561 2,329 6,452 2,567 595 3,176 184 1,630	\$ 7,443 988 5,321 1,241 5,819 4,058 2,535 2,292 6,395 2,540 596 3,123 179 1,630	\$ 7,363 1,018 5,360 1,227 5,764 3,964 2,493 2,152 6,253 2,563 672 2,898 176 1,555	15% 2% 11% 2% 12% 8% 5% 4% 13% 5% 6% 0% 3%
Total Corporate Securities by Industry - Amortized Cost  Banking Other Finance Electric Natural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods Airlines Other Transportation Other Industrial	it	7,664 992 5,343 1,289 5,846 4,118 2,573 2,364 6,462 2,603 599 3,177 189 1,609 636	\$ 7,674 977 5,356 1,296 5,828 4,102 2,573 2,363 6,493 2,585 603 3,180 185 1,663 627	\$ 7,664 988 5,367 1,285 4,086 2,561 2,329 6,452 2,567 595 3,176 184 1,630 654	\$ 43,623 \$ 7,443 988 5,321 1,241 5,819 4,058 2,535 2,292 6,395 2,540 596 3,123 179 1,630 650	\$ 7,363 1,018 5,360 1,227 5,764 3,964 2,493 2,152 6,253 2,563 672 2,898 176 1,555 644	15% 2% 119% 2% 128 8% 5% 4% 13% 5% 6% 6% 6% 0% 3% 11%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cost  Banking Other Finance Electric Natural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods Airlines Other Transportation Other Industrial Brokerage	it	7,664 992 5,343 1,289 5,846 4,118 2,573 2,364 6,462 2,603 599 3,177 189 1,609 636 1,782	\$ 7,674 977 5,356 1,296 5,828 4,102 2,573 2,363 6,493 2,585 603 3,180 185 1,663 627	\$ 7,664 988 5,367 1,285 4,086 2,561 2,329 6,452 2,567 595 3,176 184 1,630 654	\$ 43,623 \$ 7,443 988 5,321 1,241 5,819 4,058 2,535 2,292 6,395 2,540 596 3,123 179 1,630 650 1,828	\$ 7,363 1,018 5,360 1,227 5,764 2,493 2,152 6,253 2,563 672 2,898 176 1,555 644 1,692	15% 2% 11% 2% 12% 8% 5% 4% 13% 5% 6% 6% 0% 3% 11%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cost  Banking Other Finance Electric Natural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods Airlines Other Transportation Other Industrial Brokerage Fechnology	it	7,664 992 5,343 1,289 5,846 4,118 2,573 2,364 6,462 2,603 599 3,177 189 1,609 636 1,782 2,811	\$ 7,674 977 5,356 1,296 5,828 4,102 2,573 2,363 6,493 2,585 603 3,180 185 1,663 627 1,788 2,763	\$ 7,664 988 5,367 1,283 5,855 4,086 2,561 2,329 6,452 2,567 595 3,176 184 1,630 654 1,827 2,753	\$ 43,623 \$ 7,443 988 5,321 1,241 5,819 4,058 2,535 2,292 6,395 2,540 596 3,123 179 1,630 650 1,828 2,670	\$ 7,363 1,018 5,360 1,227 5,764 3,964 2,493 2,152 6,253 2,563 672 2,898 176 1,555 644 1,692 2,540	15% 2% 11% 2% 12% 8% 5% 4% 13% 5% 0% 6% 0% 4% 13% 5%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cost  Banking Other Finance Electric Natural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods Airlines Other Transportation Other Industrial Brokerage Fechnology Real Estate	it	7,664 992 5,343 1,289 5,846 4,118 2,573 2,364 6,462 2,603 599 3,177 189 1,609 6,636 1,782 2,811 520	\$ 7,674 977 5,356 1,296 5,828 4,102 2,573 2,363 6,493 2,585 603 3,180 185 1,663 627 1,788 2,763 523	\$ 7,664 988 5,367 1,283 5,855 4,086 2,561 2,329 6,452 2,567 595 3,176 184 1,630 654 1,827 2,753 482	\$ 43,623 \$ 7,443 988 5,321 1,241 5,819 4,058 2,535 2,292 6,395 2,540 596 3,123 179 1,630 650 1,828 2,670 482	\$ 40,924 \$ 7,363 1,018 5,360 1,227 5,764 3,964 2,493 2,152 6,253 2,563 672 2,898 176 1,555 644 1,692 2,540 476	15% 2% 11% 2% 12% 8% 5% 4% 13% 5% 6% 0% 3% 6% 1% 4% 5%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cost  Banking  Other Finance Electric Natural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods Airlines Other Transportation Other Industrial Brokerage Fechnology Real Estate Other Utility	it	7,664 992 5,343 1,289 5,846 4,118 2,573 2,364 6,462 2,603 599 3,177 189 1,609 636 1,782 2,811 520 60	\$ 7,674 977 5,356 1,296 5,828 4,102 2,573 2,363 6,493 2,585 603 3,180 185 1,663 627 1,788 2,763 523 80	\$ 7,664 988 5,367 1,283 5,855 4,086 2,561 2,329 6,452 2,567 595 3,176 184 1,630 654 1,827 2,753 482 80	\$ 7,443 988 5,321 1,241 5,819 4,058 2,535 2,292 6,395 2,540 596 3,123 179 1,630 650 1,828 2,670 482 79	\$ 7,363 1,018 5,360 1,227 5,764 3,964 2,493 2,152 6,253 2,563 672 2,898 176 1,555 644 1,692 2,540 476	15% 2% 11% 29% 128 8% 59% 49% 139% 69% 09% 39% 11% 49% 59% 11% 09%
Total Corporate Securities  Corporate Securities by Industry - Amortized Cost  Banking Other Finance Electric Natural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods Airlines Other Transportation Other Industrial Brokerage Fechnology Real Estate	it	7,664 992 5,343 1,289 5,846 4,118 2,573 2,364 6,462 2,603 599 3,177 189 1,609 636 1,782 2,811 520	\$ 7,674 977 5,356 1,296 5,828 4,102 2,573 2,363 6,493 2,585 603 3,180 185 1,663 627 1,788 2,763 523	\$ 7,664 988 5,367 1,283 5,855 4,086 2,561 2,329 6,452 2,567 595 3,176 184 1,630 654 1,827 2,753 482	\$ 43,623 \$ 7,443 988 5,321 1,241 5,819 4,058 2,535 2,292 6,395 2,540 596 3,123 179 1,630 650 1,828 2,670 482	\$ 40,924 \$ 7,363 1,018 5,360 1,227 5,764 3,964 2,493 2,152 6,253 2,563 672 2,898 176 1,555 644 1,692 2,540 476	15% 2% 11% 2% 12% 8% 5% 4% 13% 5% 6% 0% 3% 1% 4% 5% 11%

<sup>(1)</sup> Percentages are calculated based on the data as of September 30, 2023

# **Invested Asset Summary - Commercial Mortgages**

	Sept. 30, 2022	Dec. 31, 2022	Mar. 31, 2023	Jun. 30, 2023	Sept. 30, 2023
(Unaudited)	•				
Commercial Mortgage Loans - Type					
Retail	27.2%	26.6%	25.5%	25.2%	25.3%
Apartments	17.6%	18.3%	19.2%	19.6%	20.0%
Office Buildings	13.0%	12.7%	12.3%	12.1%	11.9%
Warehouses	19.0%	19.7%	20.7%	20.7%	20.9%
Senior Living	18.4%	18.6%	18.2%	18.2%	18.0%
Miscellaneous	4.8%	4.1%	4.1%	4.2%	3.9%
	100.0%	100.0%	100.0%	100.0%	100.0%
Delinquent Loans (Dollars In Millions)					
60 - 89 Days Past Due	\$ -	\$ -	\$ -	\$ -	\$ -
90 Days And Greater Past Due	Ψ -	- -	- -	71	57
Restructured Loans	<u> </u>	-	-	-	_ =
	\$ -	\$ -	\$ -	\$ 71	\$ 57

#### **Retail Life & Annuity - Earnings and Key Metrics**

		RD QTR	4TH QTR	1ST QTR	2ND QTR	3RD QTR		YTI	
(Unaudited)		2022	2022	2023	2023	2023		2022	2023
REVENUES	<b>.</b>	628	\$ 608	\$ 641	\$ 684	¢ 570	•	1.010	1.007
Gross premiums and policy fees	\$						\$	1,910	
Reinsurance ceded		(208) 420	(153) 455	(225) 416	(284) 400	(97) 475		(670)	(606)
Net premiums and policy fees		315	304	302	300	301		1,240 906	1,291 903
Net investment income									
Net realized gains (losses)		(17)	(18)	(18)		. ,		(49)	(53)
Other income		71 789	71 812	76 776	76 757	77		233	229
Total operating revenues		/89	812	//6	/5/	837		2,330	2,370
BENEFITS & EXPENSES									
Benefits and settlement expenses		625	589	607	590	659		1,830	1,856
Amortization of deferred policy acquisition									
costs and value of business acquired		10	40	49	48	50		90	147
Other operating expenses		89	115	103	96	100		273	298
Total operating benefits and expenses		724	744	759	734	809		2,193	2,301
PRE-TAX ADJUSTED OPERATING INCOME	\$	65	\$ 68	\$ 17	\$ 23	\$ 28	\$	137	69
Non-operating income (loss):									
Net realized gains (losses)		94	(74)	(53)	(54)	(60)		178	(167)
Related benefits and settlement expenses		12	52	16	10	(00)		(26)	25
Related amortization of DAC/VOBA		(74)	5	4	9	26		(124)	40
VA/VUL market impacts (1)		(28)	16	6	8	(19)		(88)	(5)
Total non-operating income (loss)	· · · · · ·	4	(1)	(27)			· —	(60)	(107)
INCOME (LOSS) BEFORE INCOME TAX	\$			\$ (10)				77 \$	
SALES BY PRODUCT									
Traditional life (2)	\$	46	\$ 43	\$ 47	\$ 66	\$ 64	S	155 \$	177
Universal life (2)	_	28	28	27	27	28	-	77	82
BOLI/COLI (3)		116	108	168	121	257		1,469	546
Fixed annuity (4)									
		315	228	296	392	365		721	1,053
Variable annuity (4)	Φ.	171	\$ 572	\$ 697	\$ 813	202		2,937 S	568
Total	\$	676	\$ 5/2	\$ 697	\$ 813	\$ 916	\$	2,937	3 2,426
AVERAGE LIFE INSURANCE IN-FORCE									
Traditional	\$	503,931	\$ 507,792	\$ 512,338	\$ 516,552	\$ 519,829	\$	496,819	516,083
Universal life		302,613	304,078	305,574	306,233	306,701		300,457	306,138
Total	\$	806,544	\$ 811,870	\$ 817,912	\$ 822,785	\$ 826,530	\$	797,276	822,221
AVERAGE ACCOUNT VALUES									
Universal life	\$	8.948	\$ 8,966	\$ 9,025	\$ 9,107	\$ 9,255	S	8,653	9,140
Variable universal life	Ψ	2,087	2,161	2,267	2,538	2,634	φ	2,016	2,523
Fixed annuity		12,096	11,833	11,519	11,189	10,957		11,594	11,222
Variable annuity		10,517	10,396	10,597	10,750	10,623		11,472	10,656
Total	\$		\$ 33,356		\$ 33,584		\$	33,735	

<sup>(1)</sup> Represents the immediate impacts on DAC, VOBA, reserves and other non-cash items in current period results due to changes in current market conditions on estimates of profitability, which are excluded from pre-tax and after-tax adjusted operating income (loss).

<sup>(2)</sup> Sales data for traditional life insurance, other than Single Premium Whole Life ("SPWL") insurance, is based on annualized premiums. SPWL insurance sales are based on total single premium dollars received in the period. Universal life sales are based on annualized planned premiums, or "target" premiums if lesser, plus 6% of amounts received in excess of target premiums and 10% of single premiums. "Target" premiums for universal life are those premiums upon which full first year commissions are paid.

<sup>(3)</sup> BOLI sales are measured based on total premiums received. COLI sales represent expected premium within one year of policy issue date.

<sup>(4)</sup> Sales are measured based on the amount of purchase payments received less first year surrenders.

#### **Acquisitions - Earnings and Key Metrics**

REVENUES Gross premiums and policy fees Reinsurance ceded Net premiums and policy fees Net investment income Net realized gains (losses) Other income Total operating revenues	\$	332 \$ (36) 296 379 (3) 5	352 \$ (53) 299 376 (3) (2) 670	345 (49) 296 374 (3) 3	\$ 335 (52) 283 374 (3)	(47) 296 373	\$	1,045 \$ (155) 890	1,023 (148) 875
Gross premiums and policy fees Reinsurance ceded Net premiums and policy fees Net investment income Net realized gains (losses) Other income	\$	(36) 296 379 (3) 5	(53) 299 376 (3) (2)	(49) 296 374 (3)	(52) 283 374	(47) 296 373	\$	(155) 890	(148)
Reinsurance ceded Net premiums and policy fees Net investment income Net realized gains (losses) Other income		296 379 (3) 5	299 376 (3) (2)	296 374 (3)	283 374	296 373	<u> </u>	890	
Net investment income Net realized gains (losses) Other income		296 379 (3) 5	376 (3) (2)	374 (3)	374	373			875
Net realized gains (losses) Other income		(3) 5	(3) (2)	(3)				1 140	
Other income	_	5	(2)		(3)	(2)		1,140	1,121
				3		(3)		(9)	(8)
Total operating revenues		677	670	3	9	7		26	19
			070	670	663	673		2,047	2,007
BENEFITS & EXPENSES									
Benefits and settlement expenses		542	553	544	508	538		1.645	1.590
Amortization of deferred policy acquisition								,	,
costs and value of business acquired		13	(1)	13	11	7		16	31
Other operating expenses		50	39	42	42	46		151	131
Total operating benefits and expenses		605	591	599	561	591		1,812	1,752
PRE-TAX ADJUSTED OPERATING INCOME	\$	72 \$	79 \$	71	\$ 102	\$ 82	\$	235 \$	255
Non-operating income (loss):									
Net realized gains (losses)		(57)	(1)	(38)	(64)	(64)		(261)	(166)
Related benefits and settlement expenses			1	5	-	3		-	8
Related amortization of VOBA		(4)	1	2	1	2		2	5
VA/VUL market impacts (1)		(4)	3	2	3	(4)		(14)	1
Total non-operating income (loss)		(65)	4	(29)	(60)	(63)		(273)	(152)
INCOME (LOSS) BEFORE INCOME TAX	\$	7 \$	83 \$	42	\$ 42	\$ 19	\$	(38) \$	103
AVERAGE ACCOUNT VALUES									
Universal life (2)	\$	14,680 \$	14,589 \$	14,459	\$ 14,372	\$ 14,282	\$	14,750 \$	14,321
Variable universal life	Ψ	6,704	6.540	6,757	6,937	6,860	Ψ	7,876	6,808
Fixed annuity (2)		8,693	8,512	8,297	8,052	7,824		8,875	8,061
Variable annuity		4,291	4,220	4,351	4,425	4,302		4,892	4,327
Total	\$	34,368 \$	33,861 \$	·		\$ 33,268	\$	36,393 \$	33,517
AVERAGE LIFE INSURANCE IN-FORCE (3)									
Traditional	\$	159,110 \$	153,494 \$	147,848	\$ 142,033	\$ 136,524	\$	164,286 \$	142,186
Universal life	Ψ	64,244	63,300	62,600	62,149	61,688	Ψ	65.180	62.144
Total	\$	223,354 \$	216,794 \$		\$ 204,182		\$	229,466 \$	204,330

<sup>(1)</sup> Represents the immediate impacts on DAC, VOBA, reserves and other non-cash items in current period results due to changes in current market conditions on estimates of profitability, which are excluded from pretax and after-tax adjusted operating income (loss).

<sup>(2)</sup> Includes general account balances held within variable products and is net of reinsurance ceded.

<sup>(3)</sup> Amounts are not adjusted for reinsurance ceded.

### **Stable Value Products - Earnings and Key Metrics**

(Dollars In Millions) (Unaudited)	D QTR 2022	H QTR 2022	T QTR 2023	21	ND QTR 2023	3RD QTR 2023		YT 2022	Γ <b>D</b>	2023
(Samuriou)					2020					2020
REVENUES										
Net investment income	\$ 101	\$ 109	\$ 115	\$	124	\$ 139	)	\$ 267	\$	377
Other income	 -	-	-		-			 -		-
Total operating revenues	101	109	115		124	13	)	267		377
BENEFITS & EXPENSES										
Benefits and settlement expenses	49	54	74		84	9'	7	120		254
Amortization of deferred policy acquisition costs	2	1	2		2		1	5		5
Other operating expenses	 1	2	1		1		2	2		5
Total operating benefits and expenses	52	57	77		87	10	)	127		264
PRE-TAX ADJUSTED OPERATING INCOME	\$ 49	\$ 52	\$ 38	\$	37	\$ 39	)	\$ 140	\$	113
Add: Net realized gains (losses)	(5)	(10)	(45)		(24)	3	7	1		(32)
INCOME (LOSS) BEFORE INCOME TAX	\$ 44	\$ 42	\$ (7)	\$	13	\$ 7	<u>5</u>	\$ 141	\$	81
SALES <sup>(1)</sup>										
Guaranteed investment contracts	\$ 19	\$ 71	\$ -	\$	-	\$	=	\$ 86	\$	=
Funding agreements:										
Funding agreement backed notes	300	300	1,027		425	50	)	1,875		1,952
Other funding agreements <sup>(2)</sup>	 311	12	1,211		711	11		 2,086		2,034
Total	\$ 630	\$ 383	\$ 2,238	\$	1,136	\$ 61	<u> </u>	\$ 4,047	\$	3,986
DEPOSIT BALANCE										
Ending Account Balance	\$ 10,202	\$ 10,007	\$ 11,592	\$	11,660	\$ 11,95	5	\$ 10,202	\$	11,955
Average Account Balance	\$ 10,282	\$ 10,168	\$ 11,083	\$	11,642	\$ 11,93	7	\$ 9,598	\$	11,556
OPERATING SPREAD	1.90%	2.03%	1.36%		1.26%	1.29	%	1.94%		1.30%
ADJUSTED OPERATING SPREAD (3)	1.75%	1.63%	1.34%		1.23%	0.98	%	1.71%		1.18%

<sup>(1)</sup> Sales are not measured until funds have been received.

<sup>(2)</sup> Other funding agreements include sales of short-duration funding agreements (durations of less than 90 days) and renewals of putable funding agreements.

<sup>(3)</sup> Excludes commercial mortgage loan participation income, impact from called securities, and the impact of commercial mortgage loan prepayments.

# **Asset Protection - Earnings and Key Metrics**

(Dollars In Millions)	3RD QTR	4TH QTR	1ST QTR	2ND QTR	3RD QTR		Y7	
(Unaudited)	2022	2022	2023	2023	2023		2022	2023
REVENUES								
Gross premiums and policy fees	\$ 139	\$ 136	\$ 145	\$ 144	\$ 142	\$	371	\$ 431
Reinsurance ceded	(65	(64	(65)	(66)	(61)		(194)	(192)
Net premiums and policy fees	74	. 72	80	78	81		177	239
Net investment income	9	10	12	13	13		22	38
Other income	65	68	68	73	71		165	212
Total operating revenues	148	150	160	164	165		364	489
BENEFITS & EXPENSES								
Benefits and settlement expenses	58	59	68	71	72		122	211
Amortization of deferred policy acquisition								
costs and value of business acquired	22	22	27	28	29		59	84
Other operating expenses	56		53	52	51		145	156
Total operating benefits and expenses	136	138	148	151	152		326	451
PRE-TAX ADJUSTED OPERATING INCOME	\$ 12	\$ 12	\$ 12	\$ 13	\$ 13	\$	38	\$ 38
INCOME BEFORE INCOME TAX	\$ 12	\$ 12	\$ 12	\$ 13	\$ 13	\$	38	\$ 38
SALES Auto ESC	\$ 232	\$ 204	\$ 218	\$ 216	\$ 212	\$	567	\$ 646
Specialty ESC	30	· ·	ψ 210 19	26	21	Ψ	83	66
GAP/Other Products	20		19	18	17		61	54
Total		\$ 240				\$		\$ 766
LOSS RATIOS								
Auto ESC	83.79	6 91.8%	94.3%	96.4%	95.9%		76.2%	95.5%
Specialty ESC	83.89			87.5%	79.6%		70.7%	77.2%
GAP/Other Products	32.9%			45.7%	42.6%		24.8%	39.8%

## **Corporate & Other Earnings**

(Dollars In Millions)	3RD Q	TR	4TH QTR	1ST QTR	2ND QTR	3RD QTR	1 [		YTD
(Unaudited)	202	2	2022	2023	2023	2023		2022	2023
REVENUES									
Gross premiums and policy fees	\$	2	\$ 3	\$ 3	\$ 2	\$ 2		\$	7 \$ 7
Net premiums and policy fees		2	3	3	2	2			7 7
Net investment income		25	36	26	24	. 17		8	32 66
Net realized gains (losses)		6	7	6	6	9		1	8 21
Other income		-	-	-	-				
Total operating revenues		33	46	35	32	28		10	94
BENEFITS & EXPENSES									
Benefits and settlement expenses		3	3	2	2	2			6 7
Other operating expenses		63	80	78	72	70	_	18	34 218
Total operating benefits and expenses		66	83	80	74	. 72	_	19	0 225
							_		
PRE-TAX ADJUSTED OPERATING LOSS	\$	(33)	\$ (37)	\$ (45)	\$ (42	(44)		\$ (8	3) \$ (131)
Add: Net realized gains (losses)		(24)	(3)	(15)	12	(58)		(11	1) (62)
							_		
LOSS BEFORE INCOME TAX	\$	(57)	\$ (40)	\$ (60)	\$ (30	) \$ (102)		\$ (19	4) \$ (193)

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# **Operating Segment Assets**

(Dollars In Millions) (Unaudited)	Retail Life and Annuity		Acquisitions		Stable Value Products		Asset Protection		Corporate and Other		Total Consolidated
As of September 30, 2023											
Investments and other assets	\$	39,774	\$ 45,571	\$	11,823	\$	1,233	\$	6,096	\$	
DAC and VOBA		4,122	1,263		15		319		-		5,719
Other intangibles		280	18		4		373		37		712
Goodwill		359	24		114		486		-		983
Total assets	\$	44,535	\$ 46,876	\$	11,956	\$	2,411	\$	6,133	\$	111,911
As of December 31, 2022											
Investments and other assets	\$	40,308	\$ 46,860	\$	9,874	\$	1,196	\$	7,608	\$	105,846
DAC and VOBA		3,850	1,453		14		280		-		5,597
Other intangibles		305	20		5		395		32		757
Goodwill		359	24		114		487		-		984
Total assets	\$	44,822	\$ 48,357	\$	10,007	\$	2,358	\$	7,640	\$	113,184



# **Protective Life Insurance Company**

Statutory Supplemental Schedules Third Quarter 2023

### **Statutory Statement of Operations Information**

(Dollars In Millions)		3RD QTR		4TH QTR	1	ST QTR		2ND QTR		3RD QTR		YT	T <b>D</b>	
(Unaudited)		2022		2022		2023		2023		2023		2022		2023
COMPAND DEVENING AND EXPENSES														
COMBINED REVENUES AND EXPENSES														
Total revenues <sup>(1)</sup>	\$	2,104		2,115	\$	2,208	\$	1,874	\$	2,448	\$	5,806		6,530
Total benefits, dividends, and expenses <sup>(1)</sup>	\$	1,843	\$	1,891	\$	2,158	\$	1,661	\$	2,375	\$	5,337	\$	6,194
COMBINED NET INCOME <sup>(2)</sup>														
	dr.	210	d.	100	ф		d.	102	ф	29	\$	260	d.	211
Gain from operations net of taxes and dividend to policyholders	\$	210	Э	192	<b>3</b>	-	<b>3</b>	182	<b>3</b>		Þ	369	<b>3</b>	211
Net realized capital gains (losses), net of taxes and IMR		(51)		(76)		(130)		(157)		39		63		(248)
Net Income (Loss)	\$	159	\$	116	\$	(130)	\$	25	\$	68	\$	432	\$	(37)
NORMALIZED STATUTORY EARNINGS <sup>(3)</sup>														
Statutory net gain from operations, pre-tax	\$	261	\$	224	\$	50	\$	213	\$	73	\$	470	\$	336
Less: VA & indexed products derivatives and related reserves		(21)		38		(42)		(14)		(8)		(99)		(64)
Less: MVA gains (losses)		(29)		5		8		(4)		(15)		(143)		(11)
Less: COLI gains (losses)		(20)		(6)		(1)		6		(21)		(85)		(16)
Less: SSAP 61 amortization		99		65		90		73		82		193		245
Less: Dividends from subsidiaries		-		58		10		35		-		10		45
Less: Realized gains (losses) on other derivatives		4		3		5		4		(17)		25		(7)
Less: Other non-recurring items		1		-		-		9		(16)		50		(7)
Normalized statutory earnings (losses)	\$	227	\$	61	\$	(20)	\$	104	\$	68	\$	519	\$	151

<sup>(1)</sup> The amounts presented are net of a cession of certain annuity business to an affiliated reinsurer in 2Q22 and 2Q23. These cessions reduced revenues and benefits by approximately \$1.5 billion in 2Q22 and \$0.5 billion in 2Q23. Please refer to footnote 10 of the 2022 and 3Q23 Statutory Financials for Protective Life Insurance Company for additional information.

<sup>(2)</sup> Combined insurance entity statutory results are for Protective Life Insurance Company, Protective Life & Annuity Insurance Company, MONY Life Insurance Company, West Coast Life Insurance Company, and Protective Property & Casualty.

<sup>(3)</sup> Normalized statutory earnings is for Protective Life Insurance Company, Protective Life & Annuity Insurance Company, MONY Life Insurance Company, West Coast Life Insurance Company, and Protective Property & Casualty.

## **Statutory Balance Sheet and Surplus Information**

(Dollars In Millions)

(Unaudited)	S	lept. 30, 2022	Ι	Dec. 31, 2022	ľ	Mar. 31, 2023	J	Jun. 30, 2023	S	ept. 30, 2023
COMBINED ASSETS, LIABILITIES, AND CAPITAL AND SURPLUS (1)										
Total assets	\$	94,454	\$	94,162	\$	94,755	\$	94,928	\$	94,214
Total liabilities	\$	89,309	\$	88,825	\$	89,460	\$	89,586	\$	88,998
Total capital and surplus	\$	5,145	\$	5,337	\$	5,295	\$	5,342	\$	5,215
COMBINED TAC AND RBC RATIO (1)										
Combined total adjusted capital	\$	5,627	\$	5,856	\$	5,706	\$	5,711	\$	5,595
Combined risk-based capital ratio (2)		420% - 430%		415%		425% - 435%		425% - 435%		410% - 420%
COMBINED ORDINARY DIVIDEND CAPACITY										
Dividends paid to Holding Company	\$	-	\$	-	\$	-	\$	35	\$	394
Remaining ordinary dividend capacity <sup>(3)</sup>	\$	200	\$	200	\$	433	\$	498	\$	105

<sup>(1)</sup> Combined insurance entity statutory results are for Protective Life Insurance Company, Protective Life & Annuity Insurance Company, MONY Life Insurance Company, West Coast Life Insurance Company, and Protective Property & Casualty.

<sup>(2)</sup> The RBC ratio is reported as a preliminary range on the quarters and is based on company action level RBC.

<sup>(3)</sup> Reflects remaining dividend amounts that may be paid at one or more points in time during the respective calendar year without regulatory approval. Current year dividend capacity is calculated using prior year statutory annual statement filings, with applicable thresholds and limitations based on Protective Life Insurance Company's state of domicile.

# **Invested Asset Summary - Stat**

(Dollars In Millions) (Unaudited)

	Sept. 30, 2022	Dec. 31, 2022	Mar. 31, 2023	Jun. 30, 2023	Sept. 30, 2023	% of Tota
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### Combined Portfolio<sup>(2)</sup>

Bonds	\$ 61,166 \$	61,030 \$	60,938 \$	60,219 \$	59,909	77%
Stocks	1,258	1,180	1,175	1,160	1,112	1%
Mortgage loans on real estate	11,773	11,674	11,903	12,015	11,850	15%
Real estate	118	118	117	111	110	1%
Cash, cash equivalents, and short-term investments	770	536	372	437	926	1%
Contract loans	1,465	1,469	1,456	1,454	1,446	2%
Derivatives	375	371	611	934	653	1%
All other invested assets	1,551	1,311	1,345	1,323	1,441	2%
Total Invested Assets - Stat	\$ 78,476 \$	77,689 \$	77,917 \$	77,653 \$	77,447	100%

<sup>(1)</sup> Percentages are calculated based on the data as of September 30, 2023

<sup>(2)</sup> Combined insurance entity statutory results are for Protective Life Insurance Company, Protective Life & Annuity Insurance Company, MONY Life Insurance Company, West Coast Life Insurance Company, and Protective Property & Casualty.

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# **Fixed Maturities by NAIC Rating**

		STAT C	arrying Value % o	f Total	
	Sept. 30, 2022	Dec. 31, 2022	Mar. 31, 2023	Jun. 30, 2023	Sept. 30, 2023
NAIC Rating					
1	52.8%	52.8%	53.2%	53.8%	54.2%
2	44.0%	44.2%	43.8%	43.6%	43.0%
3	3.0%	2.7%	2.7%	2.4%	2.5%
4	0.2%	0.3%	0.3%	0.1%	0.2%
5	0.0%	0.0%	0.0%	0.1%	0.1%
6	0.0%	0.0%	0.0%	0.0%	0.0%
	100.0%	100.0%	100.0%	100.0%	100.0%
Below investment grade					
(using NAIC 3-6)	3.2%	3.0%	3.0%	2.6%	2.8%

**Note:** NAIC Ratings reflect statutory carrying values

31,554

43%

## **Statutory Reserve Profile**

(Dollars In Millions) (Unaudited)

Combined Reserves<sup>(2)</sup>

Sept. 30, 2022	Dec. 31, 2022	Mar. 31, 2023	Jun. 30, 2023	Sept. 30, 2023	% of Total (1)
•					-

Combined Reserves				
Life Insurance - Cash Value	\$ 31,390 \$	31,313 \$	31,309 \$	31,389 \$
Life Incurance Other	11 770	11.690	11 763	11 751

Life Insurance - Other	11,779	11,680	11,763	11,751	11,822	16%
Payout Annuities	7,272	7,178	7,047	6,893	6,772	10%
Stable Value Contracts	9,941	9,806	11,430	11,507	11,839	16%
Fixed Annuities <sup>(3)</sup>	 12,580	12,263	11,831	11,079	10,827	15%
Total Statutory Reserves	\$ 72,962 \$	72,240 \$	73,380 \$	72,619 \$	72,814	100%

<sup>(1)</sup> Percentages are calculated based on the data as of September 30, 2023

<sup>(2)</sup> Combined insurance entity statutory reserves are for Protective Life Insurance Company, Protective Life & Annuity Insurance Company, MONY Life Insurance Company, West Coast Life Insurance Company, and Golden Gate Captive Insurance Company.

<sup>(3)</sup> Fixed Annuities include both Fixed and Indexed Annuities as presented on other schedules within.

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## **Financial Strength Ratings**

		A.M. Best	Standard & Poor's	Fitch	Moody's
Legal Entity	_				_
Protective Life Insurance Company		A+	AA-	AA-	A1
West Coast Life Insurance Company		A+	AA-	AA-	A1
Protective Life and Annuity Insurance Company		A+	AA-	AA-	<del></del>
Protective Property & Casualty Insurance Company		A			
MONY Life Insurance Company		A+	A+	AA-	A1

Financial Strength Ratings as of May 19, 2023