

# **Protective Life Corporation ("PLC")**

Supplemental Schedules First Quarter 2025

	Financial Highlights												
(Dollars In Millions) (Unaudited)	1ST QTR 2024		2ND QTR 2024		3RD QTR 2024		4TH QTR 2024		1ST QTR 2025		2024	TD	2025
Earnings													
Pre-tax Adjusted Operating Income (Loss) (1)													
Protection	\$ 2	\$	22	\$	(78)	\$	27	\$	32	\$	2	\$	32
Retirement	58		36		60		68		101		58		101
Acquisitions	100		69		100		105		52		100		52
Stable Value Products	25		23		27		19		15		25		15
Asset Protection	7		2		6		5		8		7		8
Employee Benefits	-		-		-		-		(5)		-		(5)
Corporate & Other	(45)	1	(58)		(47)		(69)		(42)		(45	)	(42)
Pre-tax adjusted operating income	\$ 147	\$	94	\$	68	\$	155	\$	161	\$	147	\$	161
Adjusted operating income tax expense	29		18		10		25		20		29		20
After-tax adjusted operating income	\$ 118	\$	76	\$	58	\$	130	\$	141	\$	118	\$	141
Non-operating gains (losses)	22		(15)		60		(62)		(59)		22		(59)
Income tax expense (benefit) on adjustments	3		(3)		15		(17)		(6)		3		(6)
Net Income	\$ 137	\$	64	\$	103	\$	85	\$	88	\$	137	\$	88

Balance Sheet Data	Mar. 31, 2024	Jun. 30, 2024			Sept. 30, 2024		Dec. 31, 2024		Mar. 31, 2025
•	 (Unaudited)		(Unaudited)		(Unaudited)				(Unaudited)
Total Assets	\$ 120,766	\$	120,469	\$	125,388	\$	124,523	\$	124,770
Total Shareowner's Equity	\$ 3,179	\$	3,056	\$	4,881	\$	3,744	\$	4,022
Total Shareowner's Equity (excluding AOCI) (2)	\$ 8,028	\$	8,092	\$	8,437	\$	8,522	\$	8,429
Capital from (to) Parent	\$ -			\$	242	\$	-	\$	(182)
Holding Company Cash & Short-Term Investments	\$ 80	\$	109	\$	127	\$	120	\$	124

<sup>(1) &</sup>quot;Pre-tax Adjusted Operating Income" and "After-tax Adjusted Operating Income" are non-GAAP financial measures. "Income Before Income Tax" is a GAAP financial measure to which "Pre-tax Adjusted Operating Income" may be compared. See Page 3 for a reconciliation of "Pre-tax Adjusted Operating Income" to "Income Before Income Tax".

<sup>(2) &</sup>quot;Total Shareowner's Equity excluding accumulated other comprehensive income (loss) ("AOCI") is a non-GAAP financial measure. "Total Shareowner's Equity" is a GAAP financial measure to which "Total Shareowner's Equity excluding AOCI" may be compared.

#### **Consolidated Statements of Income**

(Dollars In Millions) (Unaudited)	1ST QTR 2024	:	2ND QTR 2024	3RD QTR 2024	4TH QTR 2024		1ST QTR 2025	YTD 2024	2025
REVENUES									
Gross premiums and policy fees	\$ 1,140	\$	1,113	\$ 1,117 \$	1,241	\$	1,313	\$ 1,140 \$	1,313
Reinsurance ceded	(270)		(321)	(276)	(379)	1	(258)	(270)	(258)
Net premiums and policy fees	870		792	841	862		1,055	 870	1,055
Net investment income	897		879	926	956		931	897	931
Net realized gains (losses)	(9)		(31)	60	(68)	1	(73)	(9)	(73)
Other income	 163		171	175	272		204	 163	204
Total revenues	 1,921		1,811	2,002	2,022		2,117	 1,921	2,117
BENEFITS & EXPENSES									
Benefits and settlement expenses	1,391		1,329	1,454	1,481		1,591	1,391	1,591
Amortization of deferred policy acquisition costs	,		,	,	,		,	,	,
and value of business acquired	80		107	138	119		124	80	124
Other operating expenses	281		296	282	329		300	281	300
Total benefits and expenses	1,752		1,732	1,874	1,929		2,015	1,752	2,015
INCOME BEFORE INCOME TAX	\$ 169	\$	79	\$ 128 \$	93	\$	102	\$ 169 \$	102
Income tax expense	 32	_	15	25	8		14	 32	14
NET INCOME	\$ 137	\$	64	\$ 103 \$	85	\$	88	\$ 137 \$	88
PRE-TAX ADJUSTED OPERATING INCOME	\$ 147	\$	94	\$ 68 \$	155	\$	161	\$ 147 \$	161
Adjustments to reconcile to income before income tax:									
Fixed maturities - realized gains (losses)	1		-	(24)	(33)		1	1	1
Equity securities - realized gains (losses) and other	26		(6)	15	(23)	1	(4)	26	(4)
COLI gains (losses)	20		17	8	35		(12)	20	(12)
Change in net credit losses - fixed maturities	(9)		(6)	26	25		(9)	(9)	(9)
Commercial mortgage loans - realized gains (losses)	(3)		1	-	(16)		(3)	(3)	(3)
Net gains (losses) from Modco arrangements	(8)		(6)	36	(40)	1	11	(8)	11
Derivatives related to VA and indexed products	(7)		(1)	30	14		(25)	(7)	(25)
VA/VUL market impacts (1)	27		(5)	19	(10)		(16)	27	(16)
Less: Related amortization (2)	11		(6)	35	(1)	ı	(13)	11	(13)
Less: Normalized COLI income (3)	 14		15	15	15		15	 14	15
Total non-operating gains (losses)	22		(15)	60	(62)		(59)	 22	(59)
Income before income tax	\$ 169	\$	79	\$ 128 \$		\$	102	\$ 169 \$	102
Income tax expense	32		15	25	8		14	32	14
NET INCOME	\$ 137	\$	64	\$ 103 \$	85	\$	88	\$ 137 \$	88

<sup>(1)</sup> Represents the immediate impacts on DAC, VOBA, reserves and other non-cash items in current period results due to changes in current market conditions on estimates of profitability, which are excluded from pre-tax and after-tax adjusted operating income.

 $<sup>^{(2)}</sup>$  Includes amortization of DAC/VOBA and benefits and settlement expenses that are impacted by realized gains (losses).

<sup>(3)</sup> Represents the difference between the expected long-term return of the underlying assets supporting the cash surrender value, which are included in pre-tax adjusted operating income (loss) and the total change in the cash surrender value of the COLI policies.

## **Consolidated Balance Sheets**

#### (Dollars In Millions)

,	Mar. 31, 20	24	Jun. 30, 2024	Sept. 30, 2024	Dec. 31, 2024	Mar. 31, 2025	
	(Unaudited	)	(Unaudited)	(Unaudited)		(Unaudite	
ASSETS							
Fixed maturities, at fair value	\$ 60,	173	\$ 59,570	\$ 61,274	\$ 59,686	\$ 60	,222
Equity securities		523	601	614	582		569
Commercial mortgage loans	12,	)36	12,251	12,539	12,510	12	,561
Policy loans	1,	173	1,464	1,439	1,444	1	,433
Other long-term investments	3,	96	3,907	3,869	3,663	3	,120
Long-term investments	78,	501	77,793	79,735	77,885	77	,905
Short-term investments	1,	.06	1,328	2,852	1,679	2	,369
Total investments	79,	707	79,121	82,587	79,564	80	,274
Cash		328	345	380	353		404
Accrued investment income		758	736	749	740		761
Accounts and premiums receivable		205	192	190	365		291
Reinsurance receivables	4,	292	4,368	4,417	4,432	4	,624
Deferred policy acquisition costs							
and value of business acquired	5,	516	5,609	5,404	5,640	5	,605
Goodwill		983	983	983	1,197	1	,197
Other intangibles, net		584	669	656	971		949
Property and equipment, net		207	205	201	201		198
Other assets		355	435	362	455		355
Deferred income taxes, net		392	437	124	382		303
Assets related to separate accounts							
Variable annuity	12,	33	12,082	12,625	12,543	12	,289
Variable universal life	4,	73	4,305	5,332	6,532	6	,665
Reinsurance assumed	11,	)33	10,982	11,378	11,148	10	,855
TOTAL ASSETS	\$ 120,	66	\$ 120,469	\$ 125,388	\$ 124,523	\$ 124	,770

## **Consolidated Balance Sheets - Continued**

(Dollars In Millions)		1, 2024	Jı	un. 30, 2024	Sept. 30, 2024	Dec. 31, 2024	Mar. 31, 2025	
	(Unaudited)		(	Unaudited)	(Unaudited)		(Unaudited)	
LIABILITIES								
Policy liabilities and accruals								
Future policy benefits and claims	\$	51,900	\$	51,770	\$ 52,112	\$ 51,187	\$ 51,422	
Unearned premiums		1,388		1,388	1,387	1,522	1,577	
Stable value product account balances		12,360		12,804	13,137	13,150	13,354	
Annuity account balances		14,786		15,032	15,786	15,914	16,161	
Other policyholders' funds		1,015		976	960	965	900	
Secured financing liabilities		885		689	190	393	832	
Other liabilities		5,280		4,826	5,024	4,924	4,053	
Debt		2,028		1,953	1,970	1,895	2,034	
Subordinated debt		606		606	606	606	606	
Liabilities related to separate accounts								
Variable annuity		12,133		12,082	12,625	12,543	12,289	
Variable universal life		4,173		4,305	5,332	6,532	6,665	
Reinsurance assumed		11,033		10,982	11,378	11,148	10,855	
TOTAL LIABILITIES		117,587		117,413	120,507	120,779	120,748	
SHAREOWNER'S EQUITY								
Common stock		-		-	-	-	-	
Additional paid-in-capital		5,804		5,804	6,046	6,046	6,046	
Retained earnings		2,224		2,288	2,391	2,476	2,383	
Accumulated other comprehensive gains (losses)		(4,849)		(5,036)	(3,556)	(4,778)	(4,407)	
TOTAL SHAREOWNER'S EQUITY		3,179		3,056	4,881	3,744	4,022	
TOTAL LIABILITIES AND SHAREOWNER'S EQUITY	\$	120,766	\$	120,469	\$ 125,388	\$ 124,523	\$ 124,770	

Dec. 31, 2024

12,510

1,444

3,663

1,679

79,564 \$

Mar. 31, 2025

12,561

1,433

3,120

2,369

80,274

% of Total (1)

16%

2%

4%

2%

100%

Invested	Asset	Summary
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(Dollars In Millions)
(Unaudited)

## Total Portfolio

Fixed Maturities	
Equity Securities	
Commercial Mortgage Loans	
Policy Loans	
Other Long-Term Investments	
Short-Term Investments	
Total Invested Assets	

\$ 60,473	\$ 59,570	\$ 61,274	\$ 59,686	\$ 60,222	75%
623	601	614	582	569	1%

12,539

1,439

3,869

2,852

82,587 \$

Sept. 30, 2024

<b>Invested Asset Summary</b>	- Fived	Maturity	Securities
Invested Asset Summary	- I IACU	1 141 atul 1 ty	Securines

Mar. 31, 2024	Jun. 30, 2024	Sept. 30, 2024	Dec. 31, 2024	Mar. 31, 2025	% of 7	Total (1)
					-	

## Fixed Maturities - Type

\$ 43,243 \$	42,453 \$	43,439 \$	41,746 \$	42,331	70%
8,298	8,305	8,617	8,953	9,265	15%
1,703	1,661	1,756	1,686	1,626	3%
1,704	1,851	2,128	2,288	2,163	4%
1,069	1,175	1,152	1,196	1,101	2%
950	921	938	760	737	1%
178	176	233	229	238	0%
3,065	2,779	2,742	2,581	2,521	4%
 263	249	269	247	240	1%
\$ 60,473 \$	59,570 \$	61,274 \$	59,686 \$	60,222	100%
\$	8,298 1,703 1,704 1,069 950 178 3,065 263	8,298       8,305         1,703       1,661         1,704       1,851         1,069       1,175         950       921         178       176         3,065       2,779         263       249	8,298     8,305     8,617       1,703     1,661     1,756       1,704     1,851     2,128       1,069     1,175     1,152       950     921     938       178     176     233       3,065     2,779     2,742       263     249     269	8,298     8,305     8,617     8,953       1,703     1,661     1,756     1,686       1,704     1,851     2,128     2,288       1,069     1,175     1,152     1,196       950     921     938     760       178     176     233     229       3,065     2,779     2,742     2,581       263     249     269     247	8,298     8,305     8,617     8,953     9,265       1,703     1,661     1,756     1,686     1,626       1,704     1,851     2,128     2,288     2,163       1,069     1,175     1,152     1,196     1,101       950     921     938     760     737       178     176     233     229     238       3,065     2,779     2,742     2,581     2,521       263     249     269     247     240

Jun. 30, 2024

12,251

1,464

3,907

1,328

79,121 \$

Mar. 31, 2024

12,036

1,473

3,996

1,106

79,707 \$

\$

<sup>(1)</sup> Percentages are calculated based on the data as of March 31, 2025

## **Invested Asset Summary - Fixed Maturities**

	Mar. 31, 2024	Jun. 30, 2024	Sept. 30, 2024	Dec. 31, 2024	Mar. 31, 2025
(Unaudited)					
Fixed Maturities - Quality					
Corporate and Government-Related Securities <sup>(1)</sup>					
AAA	1.9%	1.8%	1.8%	1.4%	1.5%
AA	10.4%	10.0%	9.9%	9.8%	9.7%
A	30.9%	31.5%	30.3%	30.0%	30.1%
BBB	52.6%	52.4%	53.7%	54.3%	54.0%
Below investment grade	4.2%	4.3%	4.3%	4.5%	4.7%
	100.0%	100.0%	100.0%	100.0%	100.0%
Structured Securities (2)					
AAA	69.1%	67.5%	65.6%	65.0%	66.0%
AA	6.7%	6.9%	6.0%	6.4%	5.7%
A	21.4%	22.4%	24.8%	24.7%	23.8%
BBB	2.2%	2.4%	2.7%	3.2%	3.8%
Below investment grade	0.6%	0.8%	0.9%	0.7%	0.7%
	100.0%	100.0%	100.0%	100.0%	100.0%
Total Fixed Maturities					
AAA	16.1%	16.2%	16.0%	16.5%	16.5%
AA	9.6%	9.3%	9.0%	9.0%	8.7%
A	28.9%	29.5%	29.0%	28.8%	28.7%
BBB	42.0%	41.4%	42.5%	42.1%	42.2%
Below investment grade	3.4%	3.6%	3.5%	3.6%	3.9%
	100.0%	100.0%	100.0%	100.0%	100.0%

<sup>(1)</sup> Includes corporate securities; U.S. government-related securities; other government-related securities; states, municipals, and political subdivisions; and redeemable preferred stocks.

<sup>(2)</sup> Includes residental mortgage-backed securities; commercial mortgage-backed securities; collateralized loan obligations; and other asset-backed securities.

#### **Invested Asset Summary - Corporate Securities**

	Mar.	31, 2024	Jun. 30, 2024	Sept. 30, 2024	Dec. 31, 2024	Mar. 31, 2025	% of Tota
Unaudited) Corporate Securities by Industry - Fair Value							
Banking	\$	6,402	\$ 6,195	\$ 5,748	\$ 5,518	\$ 5,423	13%
Other Finance	Ψ	1,024	1,034	1,058	1,157	1,278	3%
Electric		4,692	4,631	4,925	4,663	4,720	11%
Natural Gas		1,028	1,012	1,113	1,054	1,069	3%
nsurance		4,890	4,851	5,257	5,123	5,238	12%
Energy		3,754	3,756	4,213	4,178	4,220	10%
Communications		2,222	2,169	2,153	2,029	2,058	5%
Basic Industrial		2,006	1,971	1,948	1,878	2,007	5%
		5,528			5,155	5,218	12%
Consumer Noncyclical			5,391	5,467 2,227	,		
Consumer Cyclical		2,249	2,180		2,076	2,103	5%
Finance Companies		670	647	683	674	673	2%
Capital Goods		2,330	2,275	2,128	2,021	2,034	5%
Airlines		172	165	163	158	154	0%
Other Transportation		1,333	1,324	1,447	1,363	1,367	3%
Other Industrial		543	508	523	478	466	1%
Brokerage		1,270	1,252	1,258	1,259	1,278	3%
Technology		2,080	2,037	2,046	1,925	1,951	5%
Real Estate		388	384	445	429	421	1%
Other Utility		61	76	82	81	80	0%
Other Government-Related		601	595	555	527	543	1%
JS Government-Related securities	\$	43,243	\$ 42,453	\$ 43,439	\$ 41,746	\$ 42,331	0% 100%
· · · · · ·							
Banking	\$	7,060		\$ 6,140		\$ 5,879	12%
Corporate Securities by Industry - Amortized Cost  Banking Other Finance	\$	1,117	1,118	1,115	1,229	1,341	3%
Banking Other Finance Electric	\$	1,117 5,510	1,118 5,493	1,115 5,545	1,229 5,515	1,341 5,507	3% 12%
Banking Other Finance Electric Natural Gas	\$	1,117 5,510 1,228	1,118 5,493 1,226	1,115 5,545 1,267	1,229 5,515 1,261	1,341 5,507 1,260	3% 12% 3%
Banking Other Finance Electric Natural Gas nsurance	\$	1,117 5,510 1,228 5,643	1,118 5,493 1,226 5,648	1,115 5,545 1,267 5,820	1,229 5,515 1,261 5,919	1,341 5,507 1,260 5,979	3% 12% 3% 12%
Banking Other Finance Electric Natural Gas nsurance Energy	\$	1,117 5,510 1,228 5,643 4,103	1,118 5,493 1,226 5,648 4,146	1,115 5,545 1,267 5,820 4,478	1,229 5,515 1,261 5,919 4,646	1,341 5,507 1,260 5,979 4,665	3% 12% 3% 12% 10%
Banking Other Finance Electric Vatural Gas Insurance Energy Communications	\$	1,117 5,510 1,228 5,643 4,103 2,611	1,118 5,493 1,226 5,648 4,146 2,603	1,115 5,545 1,267 5,820 4,478 2,452	1,229 5,515 1,261 5,919 4,646 2,422	1,341 5,507 1,260 5,979 4,665 2,433	3% 12% 3% 12% 10% 5%
Banking Other Finance Electric Vatural Gas Insurance Energy Communications Basic Industrial	\$	1,117 5,510 1,228 5,643 4,103 2,611 2,269	1,118 5,493 1,226 5,648 4,146 2,603 2,260	1,115 5,545 1,267 5,820 4,478 2,452 2,138	1,229 5,515 1,261 5,919 4,646 2,422 2,172	1,341 5,507 1,260 5,979 4,665 2,433 2,290	3% 12% 3% 12% 10% 5% 5%
Banking Other Finance Electric Natural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical	\$	1,117 5,510 1,228 5,643 4,103 2,611 2,269 6,341	1,118 5,493 1,226 5,648 4,146 2,603 2,260 6,281	1,115 5,545 1,267 5,820 4,478 2,452 2,138 6,090	1,229 5,515 1,261 5,919 4,646 2,422 2,172 6,105	1,341 5,507 1,260 5,979 4,665 2,433 2,290 6,106	3% 12% 3% 12% 10% 5% 5% 13%
Banking Other Finance Electric Vatural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical	\$	1,117 5,510 1,228 5,643 4,103 2,611 2,269 6,341 2,535	1,118 5,493 1,226 5,648 4,146 2,603 2,260 6,281 2,489	1,115 5,545 1,267 5,820 4,478 2,452 2,138 6,090 2,454	1,229 5,515 1,261 5,919 4,646 2,422 2,172 6,105 2,404	1,341 5,507 1,260 5,979 4,665 2,433 2,290 6,106 2,421	3% 12% 3% 12% 10% 5% 5%
Banking Other Finance Electric Fatural Gas Insurance Communications Fasic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies	\$	1,117 5,510 1,228 5,643 4,103 2,611 2,269 6,341 2,535 714	1,118 5,493 1,226 5,648 4,146 2,603 2,260 6,281 2,489 691	1,115 5,545 1,267 5,820 4,478 2,452 2,138 6,090 2,454 700	1,229 5,515 1,261 5,919 4,646 2,422 2,172 6,105 2,404 699	1,341 5,507 1,260 5,979 4,665 2,433 2,290 6,106 2,421 696	3% 12% 3% 12% 10% 5% 5% 13% 5%
Banking Other Finance Electric Natural Gas Insurance Comergy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods	\$	1,117 5,510 1,228 5,643 4,103 2,611 2,269 6,341 2,535 714 2,625	1,118 5,493 1,226 5,648 4,146 2,603 2,260 6,281 2,489 691 2,599	1,115 5,545 1,267 5,820 4,478 2,452 2,138 6,090 2,454 700 2,338	1,229 5,515 1,261 5,919 4,646 2,422 2,172 6,105 2,404 699 2,323	1,341 5,507 1,260 5,979 4,665 2,433 2,290 6,106 2,421 696 2,312	3% 12% 3% 12% 10% 5% 5% 13% 5%
Banking Other Finance Electric Natural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods Airlines	\$	1,117 5,510 1,228 5,643 4,103 2,611 2,269 6,341 2,535 714 2,625 184	1,118 5,493 1,226 5,648 4,146 2,603 2,260 6,281 2,489 691 2,599	1,115 5,545 1,267 5,820 4,478 2,452 2,138 6,090 2,454 700 2,338 169	1,229 5,515 1,261 5,919 4,646 2,422 2,172 6,105 2,404 699 2,323 165	1,341 5,507 1,260 5,979 4,665 2,433 2,290 6,106 2,421 696 2,312	3% 12% 3% 12% 10% 5% 13% 5% 13% 5% 0%
Banking Other Finance Electric Vatural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods Airlines Other Transportation	\$	1,117 5,510 1,228 5,643 4,103 2,611 2,269 6,341 2,535 714 2,625 184 1,501	1,118 5,493 1,226 5,648 4,146 2,603 2,260 6,281 2,489 691 2,599 175 1,504	1,115 5,545 1,267 5,820 4,478 2,452 2,138 6,090 2,454 700 2,338 169 1,559	1,229 5,515 1,261 5,919 4,646 2,422 2,172 6,105 2,404 699 2,323 165 1,545	1,341 5,507 1,260 5,979 4,665 2,433 2,290 6,106 2,421 696 2,312 160 1,537	3% 12% 3% 12% 10% 5% 5% 13% 5% 0% 3%
Banking Other Finance Electric Natural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods Airlines Other Transportation Other Industrial	\$	1,117 5,510 1,228 5,643 4,103 2,611 2,269 6,341 2,535 714 2,625 184 1,501 606	1,118 5,493 1,226 5,648 4,146 2,603 2,260 6,281 2,489 691 2,599 175 1,504 573	1,115 5,545 1,267 5,820 4,478 2,452 2,138 6,090 2,454 700 2,338 169 1,559 565	1,229 5,515 1,261 5,919 4,646 2,422 2,172 6,105 2,404 699 2,323 165 1,545	1,341 5,507 1,260 5,979 4,665 2,433 2,290 6,106 2,421 696 2,312 160 1,537 526	3% 12% 3% 12% 10% 5% 5% 13% 5% 1% 5% 0% 3% 1%
Banking Other Finance Electric Natural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods Airlines Other Transportation Other Industrial Brokerage	\$	1,117 5,510 1,228 5,643 4,103 2,611 2,269 6,341 2,535 714 2,625 184 1,501 606 1,465	1,118 5,493 1,226 5,648 4,146 2,603 2,260 6,281 2,489 691 2,599 175 1,504 573	1,115 5,545 1,267 5,820 4,478 2,452 2,138 6,090 2,454 700 2,338 169 1,559 565 1,399	1,229 5,515 1,261 5,919 4,646 2,422 2,172 6,105 2,404 699 2,323 165 1,545 544	1,341 5,507 1,260 5,979 4,665 2,433 2,290 6,106 2,421 696 2,312 160 1,537 526 1,451	3% 12% 3% 12% 10% 5% 5% 13% 5% 0% 4% 3% 1% 3%
Banking Other Finance Electric Vatural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods Airlines Other Transportation Other Industrial Brokerage Fechnology	\$	1,117 5,510 1,228 5,643 4,103 2,611 2,269 6,341 2,535 714 2,625 184 1,501 606 1,465 2,362	1,118 5,493 1,226 5,648 4,146 2,603 2,260 6,281 2,489 691 2,599 175 1,504 573 1,454 2,348	1,115 5,545 1,267 5,820 4,478 2,452 2,138 6,090 2,454 700 2,338 169 1,559 565 1,399 2,265	1,229 5,515 1,261 5,919 4,646 2,422 2,172 6,105 2,404 699 2,323 165 1,545 544 1,445 2,249	1,341 5,507 1,260 5,979 4,665 2,433 2,290 6,106 2,421 696 2,312 160 1,537 526 1,451 2,266	3% 12% 3% 12% 10% 5% 5% 13% 5% 11% 5% 0% 3% 3% 5%
Banking Other Finance Electric Vatural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods Airlines Other Transportation Other Industrial Brokerage Fechnology	\$	1,117 5,510 1,228 5,643 4,103 2,611 2,269 6,341 2,535 714 2,625 184 1,501 606 1,465 2,362 410	1,118 5,493 1,226 5,648 4,146 2,603 2,260 6,281 2,489 691 2,599 175 1,504 573	1,115 5,545 1,267 5,820 4,478 2,452 2,138 6,090 2,454 700 2,338 169 1,559 565 1,399 2,265 454	1,229 5,515 1,261 5,919 4,646 2,422 2,172 6,105 2,404 699 2,323 165 1,545 544	1,341 5,507 1,260 5,979 4,665 2,433 2,290 6,106 2,421 696 2,312 160 1,537 526 1,451 2,266 440	3% 12% 3% 12% 10% 5% 5% 13% 5% 0% 4% 3% 1% 3%
Banking Other Finance Electric Vatural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods Airlines Other Transportation Other Industrial Brokerage Fechnology Real Estate Other Utility	\$	1,117 5,510 1,228 5,643 4,103 2,611 2,269 6,341 2,535 714 2,625 184 1,501 606 1,465 2,362 410 74	1,118 5,493 1,226 5,648 4,146 2,603 2,260 6,281 2,489 691 2,599 175 1,504 573 1,454 2,348 406 92	1,115 5,545 1,267 5,820 4,478 2,452 2,138 6,090 2,454 700 2,338 169 1,559 565 1,399 2,265 454	1,229 5,515 1,261 5,919 4,646 2,422 2,172 6,105 2,404 699 2,323 165 1,545 544 1,445 2,249 451	1,341 5,507 1,260 5,979 4,665 2,433 2,290 6,106 2,421 696 2,312 160 1,537 526 1,451 2,266 440 94	3% 12% 3% 12% 10% 5% 5% 13% 5% 0% 3% 14% 5% 19% 6% 5%
Banking Other Finance Electric	\$	1,117 5,510 1,228 5,643 4,103 2,611 2,269 6,341 2,535 714 2,625 184 1,501 606 1,465 2,362 410	1,118 5,493 1,226 5,648 4,146 2,603 2,260 6,281 2,489 691 2,599 175 1,504 573 1,454 2,348 406	1,115 5,545 1,267 5,820 4,478 2,452 2,138 6,090 2,454 700 2,338 169 1,559 565 1,399 2,265 454	1,229 5,515 1,261 5,919 4,646 2,422 2,172 6,105 2,404 699 2,323 165 1,545 544 1,445 2,249	1,341 5,507 1,260 5,979 4,665 2,433 2,290 6,106 2,421 696 2,312 160 1,537 526 1,451 2,266 440 94 609	3% 12% 3% 12% 10% 5% 5% 13% 5% 11%
Banking Other Finance Electric Vatural Gas Insurance Energy Communications Basic Industrial Consumer Noncyclical Consumer Cyclical Finance Companies Capital Goods Airlines Other Transportation Other Industrial Brokerage Fechnology Real Estate Other Utility	\$	1,117 5,510 1,228 5,643 4,103 2,611 2,269 6,341 2,535 714 2,625 184 1,501 606 1,465 2,362 410 74	1,118 5,493 1,226 5,648 4,146 2,603 2,260 6,281 2,489 691 2,599 175 1,504 573 1,454 2,348 406 92	1,115 5,545 1,267 5,820 4,478 2,452 2,138 6,090 2,454 700 2,338 169 1,559 565 1,399 2,265 454	1,229 5,515 1,261 5,919 4,646 2,422 2,172 6,105 2,404 699 2,323 165 1,545 544 1,445 2,249 451	1,341 5,507 1,260 5,979 4,665 2,433 2,290 6,106 2,421 696 2,312 160 1,537 526 1,451 2,266 440 94	3% 12% 3% 12% 10% 5% 5% 13% 5% 0% 3% 14% 5% 19% 6% 5%

<sup>(1)</sup> Percentages are calculated based on the data as of March 31, 2025

## **Invested Asset Summary - Commercial Mortgages**

	Mar	31, 2024	Jun. 30, 2024	Sept. 30, 2024	Dec. 31, 2024	Mar. 31, 2025
(Unaudited)						
Commercial Mortgage Loans - Type						
Retail		24.7%	24.0%	22.9%	22.8%	22.5%
Apartments		20.6%	20.9%	21.1%	21.3%	21.5%
Office Buildings		11.5%	11.5%	11.1%	10.8%	10.9%
Warehouses		21.0%	21.3%	21.1%	21.3%	21.1%
Senior Living		18.2%	18.1%	19.4%	19.3%	19.8%
Miscellaneous		4.0%	4.2%	4.4%	4.5%	4.2%
		100.0%	100.0%	100.0%	100.0%	100.0%
Delinquent Loans						
(Dollars In Millions)						
60 - 89 Days Past Due	\$	-	\$ -	\$ -	\$ 31	\$ 38
90 Days And Greater Past Due		15	22	22	-	17
Restructured Loans		-	8	8	24	4
	\$	15	\$ 30	\$ 30	\$ 55	\$ 59

#### **Protection - Earnings and Key Metrics**

REVENUES  Gross premiums and policy fees Reinsurance ceded Net premiums and policy fees Net investment income Net realized gains (losses) Other income Total operating revenues  BENEFITS & EXPENSES Benefits and settlement expenses Amortization of deferred policy acquisition costs and value of business acquired Other operating expenses Total operating benefits and expenses  PRE-TAX ADJUSTED OPERATING INCOME (LOSS)  Non-operating income (loss): Net realized gains (losses) VA/VUL market impacts Related benefits and settlement expenses Related amortization of DAC/VOBA Total non-operating income (loss) INCOME (LOSS) BEFORE INCOME TAX  \$	599 \$ (170) 429 147 7 2 585  524 34 25	577 \$ (215) 362 139 7 2 510	546 \$ (172) 374 148 7 1 530	574 \$ (226) 348 150 7 89 594	594 (146) 448 146 7 1 602	\$	599 \$ (170) 429 147 7 2 585	594 (146) 448 146 7 1 602
Gross premiums and policy fees Reinsurance ceded Net premiums and policy fees Net investment income Net realized gains (losses) Other income Total operating revenues  BENEFITS & EXPENSES Benefits and settlement expenses Amortization of deferred policy acquisition costs and value of business acquired Other operating expenses Total operating benefits and expenses  PRE-TAX ADJUSTED OPERATING INCOME (LOSS)  Non-operating income (loss): Net realized gains (losses) VA/VUL market impacts Related benefits and settlement expenses Related amortization of DAC/VOBA Total non-operating income (loss)	(170) 429 147 7 2 585 524 34 25	(215) 362 139 7 2 510	(172) 374 148 7 1 530	(226) 348 150 7 89	(146) 448 146 7 1	\$	(170) 429 147 7 2	(146) 448 146 7
Reinsurance ceded Net premiums and policy fees Net investment income Net realized gains (losses) Other income Total operating revenues  BENEFITS & EXPENSES Benefits and settlement expenses Amortization of deferred policy acquisition costs and value of business acquired Other operating expenses Total operating benefits and expenses  PRE-TAX ADJUSTED OPERATING INCOME (LOSS)  Non-operating income (loss): Net realized gains (losses) VA/VUL market impacts Related benefits and settlement expenses Related amortization of DAC/VOBA Total non-operating income (loss)	(170) 429 147 7 2 585 524 34 25	(215) 362 139 7 2 510	(172) 374 148 7 1 530	(226) 348 150 7 89	(146) 448 146 7 1	\$	(170) 429 147 7 2	(146) 448 146 7
Net premiums and policy fees Net investment income Net realized gains (losses) Other income Total operating revenues  BENEFITS & EXPENSES Benefits and settlement expenses Amortization of deferred policy acquisition costs and value of business acquired Other operating expenses Total operating benefits and expenses  PRE-TAX ADJUSTED OPERATING INCOME (LOSS)  Non-operating income (loss): Net realized gains (losses) VA/VUL market impacts Related benefits and settlement expenses Related amortization of DAC/VOBA Total non-operating income (loss)	429 147 7 2 585 524 34 25	362 139 7 2 510	374 148 7 1 530	348 150 7 89	448 146 7 1	_	429 147 7 2	448 146 7 1
Net investment income Net realized gains (losses) Other income Total operating revenues  BENEFITS & EXPENSES Benefits and settlement expenses Amortization of deferred policy acquisition costs and value of business acquired Other operating expenses Total operating benefits and expenses  PRE-TAX ADJUSTED OPERATING INCOME (LOSS)  Non-operating income (loss): Net realized gains (losses) VA/VUL market impacts Related benefits and settlement expenses Related amortization of DAC/VOBA Total non-operating income (loss)	147 7 2 585 524 34 25	139 7 2 510	148 7 1 530	150 7 89	146 7 1	_	147 7 2	146 7 1
Net realized gains (losses) Other income Total operating revenues  BENEFITS & EXPENSES Benefits and settlement expenses Amortization of deferred policy acquisition costs and value of business acquired Other operating expenses Total operating benefits and expenses  PRE-TAX ADJUSTED OPERATING INCOME (LOSS)  Non-operating income (loss): Net realized gains (losses) VA/VUL market impacts Related benefits and settlement expenses Related amortization of DAC/VOBA Total non-operating income (loss)	7 2 585 524 34 25	7 2 510	7 1 530	7 89	7	<u>_</u>	7 2	7 1
Other income Total operating revenues  BENEFITS & EXPENSES Benefits and settlement expenses Amortization of deferred policy acquisition costs and value of business acquired Other operating expenses Total operating benefits and expenses  PRE-TAX ADJUSTED OPERATING INCOME (LOSS)  Non-operating income (loss): Net realized gains (losses) VA/VUL market impacts Related benefits and settlement expenses Related amortization of DAC/VOBA Total non-operating income (loss)	2 585 524 34 25	2 510 427	1 530	89	1_		2	1
Total operating revenues  BENEFITS & EXPENSES  Benefits and settlement expenses  Amortization of deferred policy acquisition costs and value of business acquired  Other operating expenses  Total operating benefits and expenses  PRE-TAX ADJUSTED OPERATING INCOME (LOSS)  Non-operating income (loss): Net realized gains (losses) VA/VUL market impacts (1) Related benefits and settlement expenses Related amortization of DAC/VOBA  Total non-operating income (loss)	585 524 34 25	510 427	530					
BENEFITS & EXPENSES  Benefits and settlement expenses Amortization of deferred policy acquisition costs and value of business acquired Other operating expenses Total operating benefits and expenses  PRE-TAX ADJUSTED OPERATING INCOME (LOSS)  Non-operating income (loss): Net realized gains (losses) VA/VUL market impacts  Related benefits and settlement expenses Related amortization of DAC/VOBA Total non-operating income (loss)	524 34 25	427		594	602		585	602
Benefits and settlement expenses Amortization of deferred policy acquisition costs and value of business acquired Other operating expenses Total operating benefits and expenses  PRE-TAX ADJUSTED OPERATING INCOME (LOSS)  Non-operating income (loss): Net realized gains (losses) VA/VUL market impacts (1) Related benefits and settlement expenses Related amortization of DAC/VOBA Total non-operating income (loss)	34 25		535					
Amortization of deferred policy acquisition costs and value of business acquired Other operating expenses  Total operating benefits and expenses  PRE-TAX ADJUSTED OPERATING INCOME (LOSS)  Non-operating income (loss): Net realized gains (losses) VA/VUL market impacts Related benefits and settlement expenses Related amortization of DAC/VOBA Total non-operating income (loss)	34 25		535					
costs and value of business acquired Other operating expenses  Total operating benefits and expenses  PRE-TAX ADJUSTED OPERATING INCOME (LOSS)  Non-operating income (loss): Net realized gains (losses) VA/VUL market impacts (1) Related benefits and settlement expenses Related amortization of DAC/VOBA Total non-operating income (loss)	25		555	496	495		524	495
Other operating expenses  Total operating benefits and expenses  PRE-TAX ADJUSTED OPERATING INCOME (LOSS)  Non-operating income (loss): Net realized gains (losses) VA/VUL market impacts (1) Related benefits and settlement expenses Related amortization of DAC/VOBA  Total non-operating income (loss)	25							
Total operating benefits and expenses  PRE-TAX ADJUSTED OPERATING INCOME (LOSS)  Non-operating income (loss): Net realized gains (losses) VA/VUL market impacts (1) Related benefits and settlement expenses Related amortization of DAC/VOBA Total non-operating income (loss)		38	53	40	41		34	41
PRE-TAX ADJUSTED OPERATING INCOME (LOSS)  Non-operating income (loss): Net realized gains (losses) VA/VUL market impacts (1) Related benefits and settlement expenses Related amortization of DAC/VOBA Total non-operating income (loss)		23	20	31	34		25	34
Non-operating income (loss):  Net realized gains (losses)  VA/VUL market impacts (1)  Related benefits and settlement expenses Related amortization of DAC/VOBA  Total non-operating income (loss)	583	488	608	567	570		583	570
Net realized gains (losses)  VA/VUL market impacts (1) Related benefits and settlement expenses Related amortization of DAC/VOBA  Total non-operating income (loss)	2 \$	22 \$	(78) \$	27 \$	32	\$	2 \$	32
Net realized gains (losses)  VA/VUL market impacts (1) Related benefits and settlement expenses Related amortization of DAC/VOBA  Total non-operating income (loss)								
VA/VUL market impacts (1) Related benefits and settlement expenses Related amortization of DAC/VOBA Total non-operating income (loss)								
Related benefits and settlement expenses Related amortization of DAC/VOBA  Total non-operating income (loss)	4	(9)	24	(1)	(3)		4	(3)
Related benefits and settlement expenses Related amortization of DAC/VOBA  Total non-operating income (loss)	5	(1)	2	(2)	(4)		5	(4)
Total non-operating income (loss)	(4)	4	(10)	2	-		(4)	-
	_	-	(1)	-			-	-
INCOME (LOSS) REFORE INCOME TAX	5	(6)	15	(1)	(7)		5	(7)
ENCOME (EGGS) BEFORE ENCOME THE	7 \$	16 \$	(63) \$	26 \$	25	\$	7 \$	25
SALES BY PRODUCT								
Traditional life (2) \$	25 \$	24 \$	24 \$	23 \$	25	\$	25 \$	25
Universal life (2)	28	31	31	30	24		28	24
Total \$	53 \$	55 \$	55 \$	53 \$	49	\$	53 \$	49
AVERAGE ACCOUNT VALUES								
Universal life (3)	4.955 \$	4.949 \$	4.941 \$	4.942 \$	4,942	\$	4.955 \$	4.942
Variable universal life	1,415	1,499	1,576	1,643	1,652	Ψ	1,415	1,652
Total \$	6,370 \$	6,448 \$	6,517 \$	6,585 \$	6,594	\$	6,370 \$	6,594
AVERAGE LIFE INSURANCE IN-FORCE <sup>(4)</sup>								
Traditional life \$	528,681 \$	534,640 \$	540,649 \$	546,376 \$	553,222	\$	528,681 \$	553,222
Universal life	293,368	293,652	293,336	292,702	292,289	φ	293,368	292,289
Total \$	822,049 \$	828,292 \$	833,985 \$	839,078 \$	845,511	\$	822,049 \$	845,511

<sup>(1)</sup> Represents the immediate impacts on DAC, VOBA, reserves and other non-cash items in current period results due to changes in current market conditions on estimates of profitability, which are excluded from pre-tax and after-tax adjusted operating income (loss).

<sup>(2)</sup> Sales data for traditional life insurance is based on annualized premiums. Universal life sales are based on annualized planned premiums, or "target" premiums if lesser, plus 6% of amounts received in excess of target premiums and 10% of single premiums. "Target" premiums for universal life are those premiums upon which full first year commissions are paid.

<sup>(3)</sup> Includes general account balances held within VUL products.

<sup>(4)</sup> Amounts are not adjusted for reinsurance ceded.

#### **Retirement - Earnings and Key Metrics**

(Dollars In Millions) (Unaudited)	15	ST QTR 2024	2ND QTR 2024	3RD QTR 2024	4TH QTR 2024	1ST QTR 2025		YTD 2024	2025
REVENUES									=0
Gross premiums and policy fees	\$	74					\$	74 \$	78
Reinsurance ceded		(3)	(4)	(4)		(3)		(3)	(3)
Net premiums and policy fees		71	69	109	77	75		71	75
Net investment income		206	206	225	256	246		206	246
Net realized gains (losses)		(26)	(27)	(28)		(30)		(26)	(30)
Other income		80	83	87	97	120		80	120
Total operating revenues		331	331	393	401	411		331	411
BENEFITS & EXPENSES									
Benefits and settlement expenses		167	186	213	215	212		167	212
Amortization of deferred policy acquisition									
costs and value of business acquired		22	26	38	29	25		22	25
Other operating expenses		84	83	82	89	73		84	73
Total operating benefits and expenses		273	295	333	333	310		273	310
PRE-TAX ADJUSTED OPERATING INCOME	\$	58	\$ 36	\$ 60	\$ 68	\$ 101	\$	58 \$	101
Non-operating income (loss):									
Net realized gains (losses)		(5)	(4)	84	(3)	(22)		(5)	(22)
VA/VUL market impacts (1)		16	(4)	14	(7)	(7)		16	(7)
Related benefits and settlement expenses		-	(2)	4	(3)	4		-	4
Related amortization of DAC/VOBA		(5)	3	(31)	-	8		(5)	8
Total non-operating income (loss)	·	6	(7)	71	(13)	(17)		6	(17)
INCOME BEFORE INCOME TAX	\$	64	\$ 29	\$ 131	\$ 55	\$ 84	\$	64 \$	84
SALES BY PRODUCT									
Traditional life (SPWL) (2)	\$	33	\$ 31	\$ 37	\$ 37	\$ 31	\$	33 \$	31
BOLI/COLI (3)		316	194	1,107	1,396	273		316	273
Fixed annuity (4)		1,486	903	1,347	541	622		1,486	622
Variable annuity (4)		,							
Total	\$	255	\$ 1,430	\$ 2.830	\$ 2.381	\$ 1,243	\$	255 2.090 \$	317 1,243
	Ψ	2,000	φ 1,430	ψ 2,030	Ψ 2,361	ψ 1,2+3	Ψ	2,070 φ	1,243
AVERAGE ACCOUNT VALUES									
Universal life <sup>(5)</sup>	\$	4,682					\$	4,682 \$	5,063
Variable universal life		2,433	2,597	3,090	4,131	4,808		2,433	4,808
Fixed annuity <sup>(6)</sup>		11,493	11,994	12,510	12,996	13,163		11,493	13,163
Variable annuity		11,333	11,568	11,813	12,041	11,893		11,333	11,893
Total	\$	29,941	\$ 30,878	\$ 32,330	\$ 34,183	\$ 34,927	\$	29,941 \$	34,927
AVERAGE LIFE INSURANCE IN-FORCE (7)									
Traditional life	\$	811	\$ 851	\$ 895	\$ 944	\$ 988	\$	811 \$	988
Universal life		16,507	17,323	18,797	21,010	22,354		16,507	22,354

<sup>(1)</sup> Represents the immediate impacts on DAC, VOBA, reserves and other non-cash items in current period results due to changes in current market conditions on estimates of profitability, which are excluded from pre-tax and after-tax adjusted operating income (loss).

 $<sup>(2)</sup> Single\ Premium\ Whole\ Life\ ("SPWL")\ insurance\ sales\ are\ based\ on\ total\ single\ premium\ dollars\ received\ in\ the\ period.$ 

<sup>(3)</sup> BOLI sales are measured based on total premiums received. COLI sales represent expected premium within one year of policy issue date.

<sup>(4)</sup> Sales are measured based on the amount of purchase payments received less surrenders occurring within twelve months of the purchase payments.

<sup>(5)</sup> Includes general account balances held within VUL products.

<sup>(6)</sup> Includes general account balances held within VA products. Fixed annuity account value is net of non-affiliate reinsurance ceded.

<sup>(7)</sup> Amounts are not adjusted for reinsurance ceded.

#### **Acquisitions - Earnings and Key Metrics**

(Dollars In Millions) (Unaudited)	1	ST QTR 2024	2ND QTR 2024	3RD QTR 2024	4TH QTR 2024	1ST QTR 2025		2024 Y	ΓD 2025
REVENUES									
Gross premiums and policy fees	\$	321 \$					\$	321	
Reinsurance ceded		(36)	(41)	(40)	(47)			(36)	(36)
Net premiums and policy fees		285	279	275	276	270		285	270
Net investment income		366	349	350	366	348		366	348
Net realized gains (losses)		(2)	(2)	(2)	(2)			(2)	(2)
Other income		9	11	10	8	6		9	6
Total operating revenues		658	637	633	648	622		658	622
BENEFITS & EXPENSES									
Benefits and settlement expenses		510	516	495	499	519		510	519
Amortization of deferred policy acquisition									
costs and value of business acquired		6	8	(1)	3	12		6	12
Other operating expenses		42	44	39	41	39		42	39
Total operating benefits and expenses		558	568	533	543	570		558	570
PRE-TAX ADJUSTED OPERATING INCOME	\$	100 \$	69	\$ 100	\$ 105	\$ 52	\$	100	\$ 52
Non-operating income (loss):									
Net realized gains (losses)		(2)	(8)	30	(41)	8		(2)	8
VA/VUL market impacts (1)		6	-	3	(1)			6	(5)
Related benefits and settlement expenses		-			(1)	(3)		-	1
Related amortization of VOBA		(1)	_	2.	_			(1)	-
Total non-operating income (loss)		3	(8)	35	(42)	4		3	4
INCOME BEFORE INCOME TAX	\$	103	· · · · · · · · · · · · · · · · · · ·		\$ 63		\$	103	
AVEDACE ACCOUNT VALUES									
AVERAGE ACCOUNT VALUES  Universal life (2)	\$	13,997	13,813	\$ 13,644	\$ 13,373	\$ 13,129	\$	13,997	\$ 13,129
Variable universal life	Þ	7,313	7,446	7,649	7,770	7,667	Ф	7,313	7,667
Fixed annuity (2)		7,313	7,440	7,107	6,962	6,837		7,313	6,837
•			*						
Variable annuity	¢	4,462	4,471	4,449	4,416	4,221	ф.	4,462	4,221
Total	\$	33,208	\$ 32,995	\$ 32,849	\$ 32,521	\$ 31,854	\$	33,208	\$ 31,854
AVERAGE LIFE INSURANCE IN-FORCE (3)									
Traditional	\$	124,809	118,221	\$ 111,683	\$ 105,118	\$ 98,528	\$	124,809	\$ 98,528
Universal life		60,598	59,916	59,396	58,538	57,370		60,598	57,370
Total	\$	185,407	178,137	\$ 171,079	\$ 163,656	\$ 155,898	\$	185,407	\$ 155,898

<sup>(1)</sup> Represents the immediate impacts on DAC, VOBA, reserves and other non-cash items in current period results due to changes in current market conditions on estimates of profitability, which are excluded from pre-tax and after-tax adjusted operating income (loss).

<sup>(2)</sup> Includes general account balances held within variable products and is net of reinsurance ceded.

<sup>(3)</sup> Amounts are not adjusted for reinsurance ceded.

#### **Stable Value Products - Earnings and Key Metrics**

(Dollars In Millions) (Unaudited)	18	ST QTR 2024	2ND QTF 2024		3RD QTR 2024	4TH (	_	1ST QTR 2025	2024 Y	TD 2025
REVENUES										
Net investment income	\$	142	\$ 1	17 \$	157	\$	155 \$	155	\$ 142	\$ 155
Other income		-		-	-		-	<u>-</u>	-	-
Total operating revenues		142	1-	17	157		155	155	 142	155
BENEFITS & EXPENSES										
Benefits and settlement expenses		114	1:	21	127		133	137	114	137
Amortization of deferred policy acquisition costs		2		2	2		2	2	2	2
Other operating expenses		1		1	1		1	1	1	1
Total operating benefits and expenses		117	1:	24	130		136	140	117	140
PRE-TAX ADJUSTED OPERATING INCOME	\$	25	\$ :	23 \$	27	\$	19 \$	15	\$ 25	\$ 15
Add: Net realized gains (losses)		35		(3)	6		(13)	(2)	35	(2)
INCOME BEFORE INCOME TAX	\$	60	\$	20 \$	33	\$	6 \$	13	\$ 60	\$ 13
ACCOUNT VALUES										
Beginning Account Values	\$	12,410	\$ 12,3	50 \$	12,804	\$	13,138 \$	13,149	\$ 12,410	\$ 13,149
Deposits:										
Funding agreements & funding agreement-backed notes		900	1,1		650		350	850	900	850
GICs		5		4	3		-	-	5	-
Funding agreement-backed commercial paper		324	2:	34	332		134	820	324	820
Maturities/Paydowns:										
Funding agreements & funding agreement-backed notes		(973)	(6:	37)	(493)		(410)	(1,369)	(973)	(1,369)
GICs		(3)		-	(3)		(1)	-	(3)	-
Funding agreement-backed commercial paper		(408)	(4:		(335)		(135)	(264)	(408)	(264)
Other, net <sup>(1)</sup>		105	1:		180		73	168	 105	168
Ending Account Values	\$	12,360	\$ 12,80	)4 \$	13,138	\$	13,149 \$	13,354	\$ 12,360	\$ 13,354
Average Account Values	\$	12,223	\$ 12,5	16 \$	12,677	\$	13,097 \$	13,417	\$ 12,223	\$ 13,417
OPERATING SPREAD		0.83%	0.7	2%	0.85%		0.58%	0.44%	0.83%	0.44%
ADJUSTED OPERATING SPREAD (2)		0.75%	0.6	7%	0.47%		0.43%	0.40%	0.75%	0.40%

<sup>(1)</sup> Other includes credited interest on funding agreements and GICs, interest accretion on funding agreement-backed commercial paper, accretion of funding agreements and GIC contracts issued at a discount, and exchange rate impact on contracts denominated in foreign currencies.

<sup>(2)</sup> Excludes commercial mortgage loan participation income, impact from called securities, and the impact of commercial mortgage loan prepayments.

## **Asset Protection - Earnings and Key Metrics**

(Dollars In Millions) (Unaudited)	T QTR 2024	2ND QTI 2024	3	3RD QTR 2024	4TH QTR 2024	1ST QTR 2025	YTI 2024	2025
REVENUES								
Gross premiums and policy fees	\$ 144	\$ 14	41 \$	141		\$ 148	\$ 144 \$	148
Reinsurance ceded	 (61)	()	51)	(62)	(100)	(73)	 (61)	(73)
Net premiums and policy fees	83	:	30	79	78	75	83	75
Net investment income	14		14	15	15	14	14	14
Other income	 71		76	76	77	75	71	75
Total operating revenues	168	1'	70	170	170	164	168	164
BENEFITS & EXPENSES								
Benefits and settlement expenses	76	:	30	79	76	74	76	74
Amortization of deferred policy acquisition								
costs and value of business acquired	31	3	33	33	34	34	31	34
Other operating expenses	54		55	52	55	48	54	48
Total operating benefits and expenses	161	10	58	164	165	156	161	156
PRE-TAX ADJUSTED OPERATING INCOME	\$ 7	\$	2 \$	6	\$ 5	\$ 8	\$ 7 \$	8
INCOME BEFORE INCOME TAX	\$ 7	\$	2 \$	6	\$ 5	\$ 8	\$ 7 \$	8
SALES								
Auto ESC	\$ 184	\$ 19	97 \$	182	\$ 174	\$ 182	\$ 184 \$	182
Specialty ESC	16	2	24	23	16	14	16	14
GAP/Other Products	 17	2	20	19	18	17	 17	17
Total	\$ 217	\$ 24	41 \$	224	\$ 208	\$ 213	\$ 217	213
LOSS RATIOS								
Auto ESC	99.5%	105.	7%	103.7%	103.0%	107.0%	99.5%	107.0%
Specialty ESC	60.9%	80.9		87.9%	71.3%	63.5%	60.9%	63.5%
GAP/Other Products	94.0%	102.8		103.1%	100.3%		94.0%	101.9%

#### **Employee Benefits**(1) - Earnings and Key Metrics

(Dollars In Millions) (Unaudited)	1ST (		ND QTR 2024	3RD QTR 2024	4TH QTR 2024	1ST QTR 2025		YTD 2024	2025
(Chaudited)	202	27	2024	2024	2024	2023		2024	2023
REVENUES									
Gross premiums and policy fees	\$	- \$	- \$	-	\$ 81	\$ 185	\$	- \$	185
Reinsurance ceded		-	-	-	-	-		-	-
Net premiums and policy fees		-	-	-	81	185		-	185
Net investment income		-	-	-	3	5		-	5
Other income		-	-	-	-	1		-	1
Total operating revenues		-	-	-	84	191		-	191
BENEFITS & EXPENSES									
Benefits and settlement expenses		-	-	-	57	153		-	153
Amortization of deferred policy acquisition									
costs and value of business acquired		-	-	-	3	5		-	5
Other operating expenses (2)		-	-	_	24	38		-	38
Total operating benefits and expenses		-	-	-	84	196		-	196
PRE-TAX ADJUSTED OPERATING INCOME (LOSS)	\$	- \$	- \$	-	\$ -	\$ (5)	\$	- \$	(5)
INCOME (LOSS) BEFORE INCOME TAX	\$	- \$	- \$	-	\$ -	\$ (5)	\$	- \$	(5)
SALES BY PRODUCT									
NY Disabilty benefits law and paid family leave	\$	- \$	- \$	_	\$ 3	\$ 24	\$	- \$	24
Paid family and medical leave	Ψ	-	-	-	-	2	Ψ	-	2
Other		_	_	-	1	-		-	_
Total	\$	- \$	- \$	-	\$ 4	\$ 26	\$	- \$	26
LOSS RATIOS									
NY Disabilty benefits law and paid family leave		-	-	-	81.8%	74.8%		-	74.8%
Paid family and medical leave		-	-	-	72.2%	62.2%		-	62.2%
Other		-	-	-	51.5%	78.9%		-	78.9%

<sup>(1)</sup> On November 1, 2024, PLICO completed the acquisition of ShelterPoint Group, Inc., a leading provider of statutory disability, paid family and medical leave, as well as medical gap insurance products, among others. ShelterPoint Group, Inc., a New York corporation, is the holding company of ShelterPoint Life Insurance Company, a New York corporation, and its wholly owned subsidiary ShelterPoint Insurance Company, a Florida corporation. ShelterPoint is part of a newly formed reporting unit, Employee Benefits.

<sup>(2)</sup> Includes amortization of other intangibles of \$3 million and \$7 million, respectively, for the three months ended December 31, 2024 and March 31, 2025.

## **Corporate & Other Earnings**

(Dollars In Millions) (Unaudited)	CQTR 024	2ND QTR 2024	3RD QTR 2024	4TH QTR 2024	1ST QTR 2025	YTI 2024	2025
(Chaudited)	 U24	2024	2024	2024	2023	2027	2023
REVENUES							
Gross premiums and policy fees	\$ 2	\$ 2	\$ 2	\$ 2	\$ 2	\$ 2 5	\$ 2
Net premiums and policy fees	2	2	2	2	2	 2	2
Net investment income	23	24	31	11	18	23	18
Net realized gains (losses)	7	7	8	8	8	7	8
Other income	 -	-	2	-	-	 -	=
Total operating revenues	32	33	43	21	28	32	28
BENEFITS & EXPENSES							
Benefits and settlement expenses	2	2	1	3	1	2	1
Other operating expenses	75	89	89	87	69	75	69
Total operating benefits and expenses	77	91	90	90	70	77	70
PRE-TAX ADJUSTED OPERATING LOSS	\$ (45)	\$ (58)	\$ (47)	\$ (69)	\$ (42)	\$ (45)	\$ (42)
Add: Net realized gains (losses)	(25)	8	(69)	7	(36)	(25)	(36)
LOSS BEFORE INCOME TAX	\$ (70)	\$ (50)	\$ (116)	\$ (62)	\$ (78)	\$ (70) \$	\$ (78)

## **Operating Segment Assets**

(Dollars In Millions) (Unaudited)	Protection	F	Retirement		Acquisitions		Stable Value Products		Asset Protection	Employee Benefits			Corporate and Other	Cor	Total nsolidated
As of March 31, 2025															
Investments and other assets	\$ 14,128	\$	36,277	\$	43,443	\$	13,547	\$	1,239	\$	525	\$	7,860	\$	117,019
DAC and VOBA	2,376		1,681		1,161		18		353		16		-		5,605
Other intangibles	146		88		14		3		327		322		49		949
Goodwill	 185		174		24		114		486		214		-		1,197
Total assets	\$ 16,835	\$	38,220	\$	44,642	\$	13,682	\$	2,405	\$	1,077	\$	7,909	\$	124,770
As of December 31, 2024															
Investments and other assets	\$ 14,014	\$	35,663	\$	44,085	\$	13,393	\$	1,252	\$	477	\$	7,831	\$	116,715
DAC and VOBA	2,352		1,709		1,195		17		353		14		-		5,640
Other intangibles	150		91		15		3		335		329		48		971
Goodwill	185		174		24		114		486		214		-		1,197
Total assets	\$ 16,701	\$	37,637	\$	45,319	\$	13,527	\$	2,426	\$	1,034	\$	7,879	\$	124,523

# Protective no

## **Protective Life Insurance Company**

Statutory Supplemental Schedules First Quarter 2025

#### **Statutory Statement of Operations Information**

(Dollars In Millions) (Unaudited)	1ST QTR 2024	2ND QTR 2024		3RD QTR 2024		4TH QTR 2024		1ST QTR 2025		YTD 2024	2025
COMBINED REVENUES AND EXPENSES											
Total revenues <sup>(1)</sup>	\$ 2,802 \$	2,883	\$	4,455	\$	4,231	\$	3,103		\$ 2,802 \$	3,103
Total benefits, dividends, and expenses <sup>(1)</sup>	\$ 2,580 \$	2,848	\$	4,135	\$	3,862	\$	2,920		\$ 2,580 \$	2,920
COMBINED NET INCOME <sup>(2)</sup>											
Gain from operations net of taxes and dividend to policyholders	\$ 167 \$	13	\$	243	\$	313	\$	147		\$ 167 \$	147
Net realized capital gains (losses), net of taxes and IMR	(50)	(6	j)	(25)		(17)		7		(50)	7
Net Income	\$ 117 \$	7	\$	218	\$	296	\$	154		\$ 117 \$	154
NORMALIZED STATUTORY EARNINGS (3)											
Statutory net gain from operations, pre-tax	\$ 223 \$	36	\$	320	\$	369	\$	183		\$ 223 \$	183
Less: VA & indexed products derivatives and related reserves	(19)	(54	.)	(17)		(4)		(50)		(19)	(50)
Less: MVA gains (losses)	(1)	(3	()	17		(9)		3		(1)	3
Less: COLI gains (losses)	6	2		(7)		20		(27)		6	(27)
Less: SSAP 61 amortization	112	56	,	86		56		59		112	59
Less: Dividends from subsidiaries	50			50		107		62		50	62
Less: Other non-recurring items	 20	1		-		-		5		 20	5
Normalized statutory earnings	\$ 55 \$	34	. \$	191	\$	199	\$	131		\$ 55 \$	131

<sup>(1)</sup> The amounts presented are net of a cession of certain annuity business to an affiliated reinsurer in 1Q24. These cessions reduced revenues and benefits by approximately \$1.0 billion in 1Q24. Please refer to Note 10 in the 2024 Statutory Financials for Protective Life Insurance Company for additional information.

<sup>(2)</sup> Combined insurance entity statutory results are for Protective Life Insurance Company, Protective Life & Annuity Insurance Company, MONY Life Insurance Company, West Coast Life Insurance Company, ShelterPoint Life Insurance Company (as of November 1, 2024), and Protective Property & Casualty.

<sup>(3)</sup> Normalized statutory earnings is for Protective Life Insurance Company, Protective Life & Annuity Insurance Company, MONY Life Insurance Company, West Coast Life Insurance Company, and ShelterPoint Life Insurance Company (as of November 1, 2024), and Protective Property & Casualty.

#### **Statutory Balance Sheet and Surplus Information**

(Dollars In Millions) (Unaudited)

(Unaudited)	N	Mar. 31, 2024	J	fun. 30, 2024	5	Sept. 30, 2024	]	Dec. 31, 2024	N	<b>Mar. 31, 2025</b>
COMBINED ASSETS, LIABILITIES, AND CAPITAL AND SURPLUS (1)										
Total assets	\$	99,551	\$	99,565	\$	102,263	\$	103,399	\$	103,326
Total liabilities	\$	94,350	\$	94,526	\$	96,808	\$	97,999	\$	97,914
Total capital and surplus	\$	5,201	\$	5,039	\$	5,455	\$	5,401	\$	5,412
COMBINED TAC AND RBC RATIO (1)										
Combined total adjusted capital	\$	5,695	\$	5,552	\$	6,037	\$	6,008	\$	6,021
Combined risk-based capital ratio (2)		395% - 405%		385% - 395%		415% - 425%		397%		395% - 405%
COMBINED ORDINARY DIVIDEND CAPACITY										
Dividends paid to Holding Company	\$	50	\$	-	\$	-	\$	-	\$	-
Remaining ordinary dividend capacity (3)	\$	53	\$	88	\$	123	\$	482	\$	524

<sup>(1)</sup> Combined insurance entity statutory results are for Protective Life Insurance Company, Protective Life & Annuity Insurance Company, MONY Life Insurance Company, West Coast Life Insurance Company, ShelterPoint Life Insurance Company (as of November 1, 2024), and Protective Property & Casualty.

<sup>(2)</sup> The RBC ratio is reported as a preliminary range on the quarters and is based on company action level RBC.

<sup>(3)</sup> Reflects remaining dividend amounts that may be paid at one or more points in time during the respective calendar year without regulatory approval. Current year dividend capacity is calculated using prior year statutory annual statement filings, with applicable thresholds and limitations based on Protective Life Insurance Company's state of domicile.

## **Invested Asset Summary - Stat**

(Dollars In Millions) (Unaudited)

Mar. 31, 2024 Jun. 30, 2024 Sept. 30, 2024 Dec. 31, 2024 Mar. 31, 2025 % of To
--

## Combined Portfolio<sup>(2)</sup>

Bonds	\$ 61,954 \$	61,597 \$	61,070 \$	62,154 \$	61,159	75%
Stocks	1,157	1,126	1,143	1,576	2,342	3%
Mortgage loans on real estate	12,053	12,272	12,559	12,554	12,607	15%
Real estate	109	108	107	106	105	0%
Cash, cash equivalents, and short-term investments	604	770	2,381	1,003	1,320	2%
Contract loans	1,454	1,446	1,433	1,436	1,421	2%
Derivatives	1,345	1,270	1,338	930	546	1%
All other invested assets	 1,474	1,468	1,415	1,491	1,966	2%
Total Invested Assets - Stat	\$ 80,150 \$	80,057 \$	81,446 \$	81,250 \$	81,466	100%

<sup>(1)</sup> Percentages are calculated based on the data as of March 31, 2025

<sup>(2)</sup> Combined insurance entity statutory results are for Protective Life Insurance Company, Protective Life & Annuity Insurance Company, MONY Life Insurance Company, West Coast Life Insurance Company, ShelterPoint Life Insurance Company (as of November 1, 2024), and Protective Property & Casualty.

## **Fixed Maturities by NAIC Rating**

		STAT Carrying Value % of Total							
	Mar. 31, 2024	Jun. 30, 2024	Sept. 30, 2024	Dec. 31, 2024	Mar. 31, 2025				
NAIC Rating									
1	55.1%	55.2%	54.4%	54.6%	54.1%				
2	41.6%	41.4%	42.1%	41.9%	42.2%				
3	2.7%	2.8%	2.9%	2.8%	3.0%				
4	0.5%	0.5%	0.5%	0.6%	0.6%				
5	0.1%	0.1%	0.1%	0.1%	0.1%				
6	0.0%	0.0%	0.0%	0.0%	0.0%				
	100.0%	100.0%	100.0%	100.0%	100.0%				
Below investment grade									
(using NAIC 3-6)	3.3%	3.4%	3.5%	3.5%	3.7%				

**Note:** NAIC Ratings reflect statutory carrying values

Mar. 31, 2025

74,741

% of Total (1)

100%

## **Statutory Reserve Profile**

74,705 \$

Dec. 31, 2024

74,448 \$

Sept. 30, 2024

(Dollars In Millions) (Unaudited)

**Total Statutory Reserves** 

(Unaudited)	 ,	•	,	<u> </u>	,	<del></del>
Combined Reserves <sup>(2)</sup>						
Life Insurance - Cash Value	\$ 31,705 \$	31,717 \$	31,685 \$	31,331 \$	31,330	42%
Life Insurance - Other	11,793	11,797	11,875	11,879	11,928	16%
Payout Annuities	6,511	6,397	6,296	6,208	6,105	8%
Stable Value Contracts	12,256	12,695	13,020	13,031	13,231	18%
Fixed-Rate Annuities	7,339	7,745	8,522	8,743	8,970	12%
Fixed-Indexed Annuities	3,492	3,404	3,307	3,256	3,177	4%

73,755 \$

Jun. 30, 2024

73,096 \$

Mar. 31, 2024

<sup>(1)</sup> Percentages are calculated based on the data as of March 31, 2025.

<sup>(2)</sup> Combined insurance entity statutory reserves are for Protective Life Insurance Company, Protective Life & Annuity Insurance Company, MONY Life Insurance Company, West Coast Life Insurance Company, ShelterPoint Life Insurance Company (as of November 1, 2024), and Golden Gate Captive Insurance Company.

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## **Financial Strength Ratings**

	A.M. Best	Standard & Poor's	Fitch	Moody's
Legal Entity				
Protective Life Insurance Company	A+	AA-	AA-	A1
West Coast Life Insurance Company	A+	AA-	AA-	A1
Protective Life and Annuity Insurance Company	A+	AA-	AA-	
Protective Property & Casualty Insurance Company	A			
MONY Life Insurance Company	A+	A+	AA-	A1
ShelterPoint Life Insurance Company	A	A		
ShelterPoint Insurance Company	A			

Financial Strength Ratings as of March 4, 2025