

# Second Quarter 2022 Earnings Review

August 11, 2022



# Cautionary statement concerning forward-looking statements

This presentation contains information that includes or is based upon forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements generally pertain to forecasts or expectations about the future. All statements in this presentation that do not relate strictly to historical or current facts are forward-looking statements, unless specifically stated otherwise. Forward-looking statements typically but do not necessarily use words such as “anticipate,” “assume,” “could,” “estimate,” “expect,” “project,” “intend,” “plan,” “believe,” “should,” “will” and other words of similar meaning.

Examples of forward-looking statements in this presentation include, without limitation, statements about plans for our Russian operations, our future adjusted EBITDA and Free Cash Flow, our company’s and our industry’s outlook, projected rates of return on our projects, our future cash generation, uses of cash, and selected guidance.

Forward-looking statements are not guarantees of future performance. Any or all of them may turn out to be incorrect. Actual results could differ materially from those expressed or implied in forward-looking statements. Forward-looking statements are based on current expectations and the current economic environment and can be affected by inaccurate assumptions, known or unknown risks, uncertainties and other factors that are difficult to predict. Although it is not possible to identify them all, the following factors, among others, could cause our actual results to differ from our forward-looking statements: the impact of continued changes in international conditions, including the war in Ukraine, and sanctions and other actions that may be taken by Russia and in other jurisdictions in which we operate; the deterioration of economic and political conditions where we operate, including inflation increasing our costs of operating and potential economic recession decreasing demand for our products; workforce, natural gas, fuel and transportation shortages that could create challenges for our operations to overcome and increase our costs of operating; the failure to sell or otherwise exit our Russian operations on terms reflecting the value placed by us on such operations or at all; the inability to obtain the necessary regulatory approvals or repatriate proceeds from a potential sale of our Russian operations; the pursuit by ACR Group Paper Holdings LP of any of the potential plans or proposals identified in the Schedule 13D filed by it with respect to the Company on April 21, 2022; an event occurs that causes the rights issued under our Rights Agreement to become exercisable; new COVID-19 variants arise or new measures are implemented to contain it that could worsen the pandemic’s impact on our business; climate change and the physical and financial risks to us associated with fluctuating regional and global weather conditions or patterns; increases in our cost of and decreases in the availability to us of raw materials, energy and transportation; reduced truck, rail and ocean freight availability that could result in higher costs to us or our poor service to our customers; information technology risks related to potential breaches of security which may result in the distribution of company, customer, employee and vendor information; extensive environmental laws and regulations, as well as tax and other laws, in the United States and other countries in which we operate, which could result in substantial costs to us as a result of compliance with, violations of or liabilities under these laws; failure to attract and retain senior management and other key and skilled employees, particularly in the tight labor market; the loss of our commercial agreements with International Paper; our limited operating history separate from International Paper, and we may not be able to operate profitably as a stand-alone company or achieve the expected benefits of our separation from International Paper; failure of our separation from International Paper to qualify as a tax-free transaction for U.S. federal income tax purposes; our substantial indebtedness and its impact on our ability to operate and satisfy our debt obligations; the limited trading history of our common stock; and the factors disclosed in Item 1A. Risk Factors in our annual report on Form 10-K for the year ended December 31, 2021, as such disclosures may be amended, supplemented or superseded from time to time by other reports that we file with the Securities and Exchange Commission, including subsequent quarterly reports on Form 10-Q, annual reports on Form 10-K and current reports on Form 8-K. We assume no obligation to update any forward-looking statements made in this presentation to reflect subsequent events, circumstances or actual outcomes.

While Sylvamo reports its financial results in accordance with accounting principles generally accepted in the United States ("U.S. GAAP"), during the course of this presentation, certain non-U.S. GAAP financial measures are presented. Management believes that these non-U.S. GAAP financial measures, when used in conjunction with information presented in accordance with U.S. GAAP, can facilitate a better understanding of the impact of various factors and trends on Sylvamo's financial condition and results of operations. Management also uses these non-U.S. GAAP financial measures in making financial, operating and planning decisions and in evaluating Sylvamo's performance. The non-U.S. GAAP financial measures in this presentation have limitations as analytical tools and should not be considered in isolation or as a substitute for, or superior to, an analysis of our results presented in accordance with U.S. GAAP. In addition, because not all companies use identical calculations, our presentation of non-U.S. GAAP financial measures in this presentation may not be comparable to similarly titled measures disclosed by other companies, including companies in our industry. These slides, including the reconciliation, are also available on Sylvamo Corporation's website at [sylvamo.com](https://www.sylvamo.com).

The following is a list of all non-U.S. GAAP financial measures included in this presentation. See the Appendix for a reconciliation of all presented non-U.S. GAAP measures (and their components) to U.S. GAAP financial measures.

- Adjusted EBITDA and Adjusted EBITDA Margin
- Adjusted Operating Earnings per Share
- Free Cash Flow

*It is important to note that our Russian operations are now in “discontinued operations” --- all earnings and figures for current & prior periods as well as our outlook in this presentation, now **exclude** our Russian business, unless otherwise noted*

- Management committed to a plan to sell our Russian operations, and we have transitioned the business to “discontinued operations”
- The process continues and we will provide an update on material developments when appropriate



QoQ

**+29%**  
Adjusted  
EBITDA

**+22%**  
Free Cash  
Flow

**+51%**  
Adjusted  
EPS

- 20.7% Adjusted EBITDA Margin, +290bps vs. 1Q22
- \$189 million Adjusted EBITDA
- Adjusted EPS of \$2.02
- \$39 million Free Cash Flow
- \$48 million debt repaid
- Dividend declared and paid in July
- Share repurchase program authorized



## Commercial Excellence

- Outperformed industry demand with strong customer focus
- Price / Mix continue to exceed Input Cost increases



## Operational Excellence

- Solid operations
- Executed well in light of supply chain and raw materials constraints
- Safe and efficient annual outages at Eastover and Ticonderoga

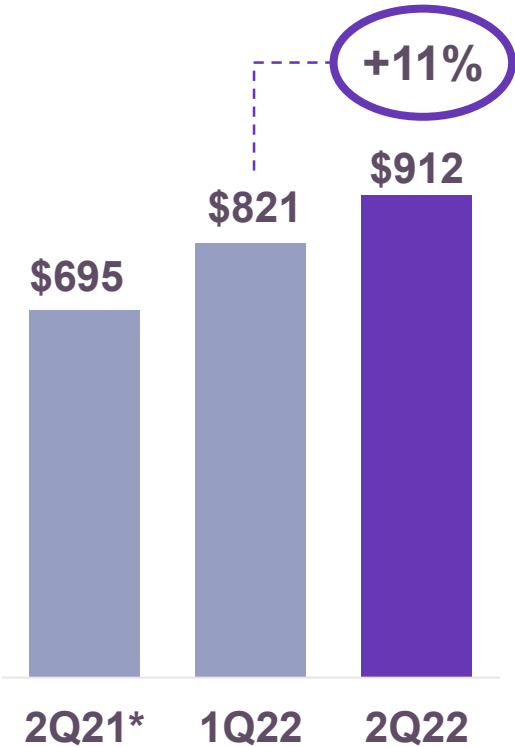


## Financial Discipline

- Generated \$39 million of Free Cash Flow
- Continued repayment of debt - another \$48 million
- Dividend declared, paid in July

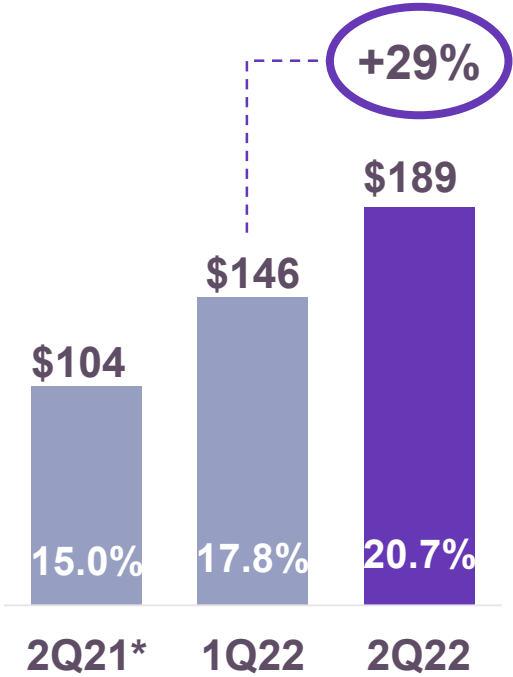
## Net Sales

\$ Million



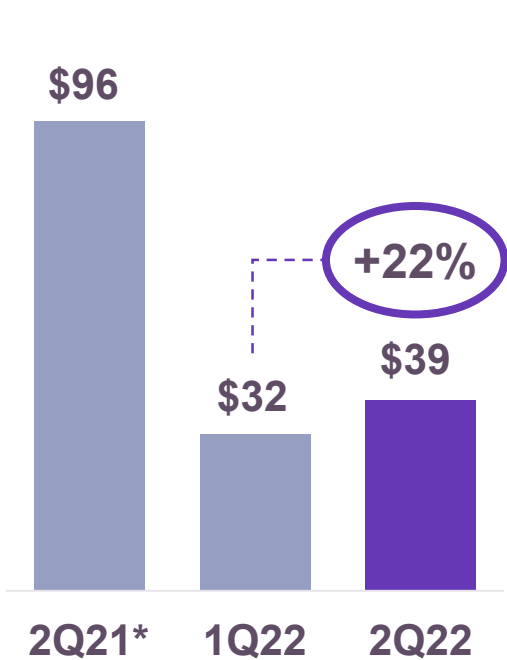
## Adjusted EBITDA

\$ Million

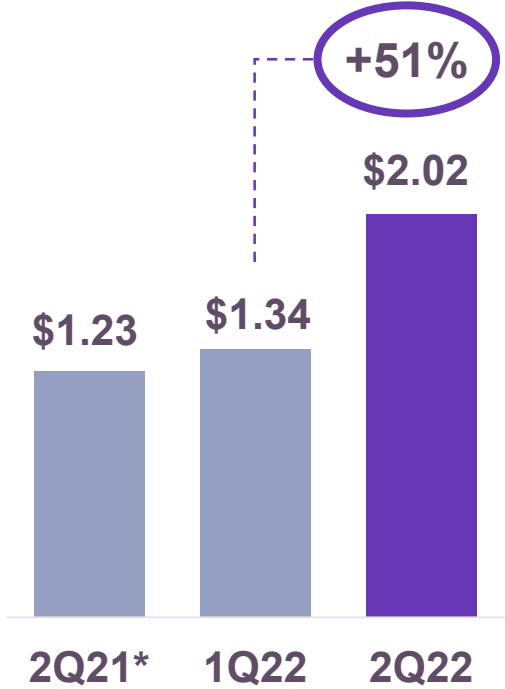


## Free Cash Flow

\$ Million



## Adjusted Operating Earnings per Share



\*2Q21 financial measures represent carve-out basis

# Our 1H22 performance has created significant value

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**Adjusted  
EBITDA**

**\$335  
Million**

**Adjusted  
EBITDA  
Margin**

**19.3%**

**Free Cash  
Flow**

**\$71  
Million**

**Debt  
Repayment**

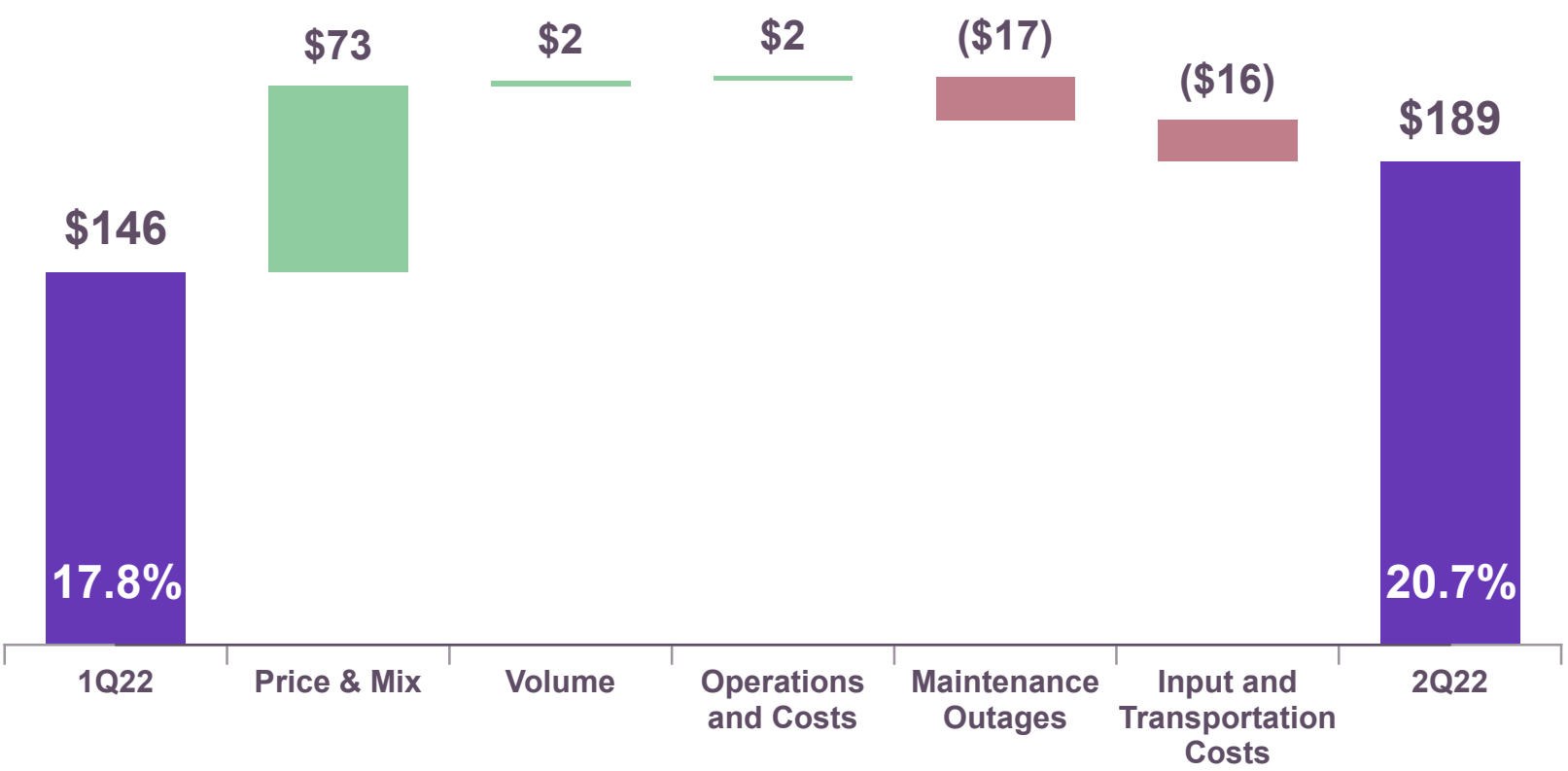
**\$81  
Million**

**Our strong 1H22 performance is a result of our focused strategy and continued outstanding execution by our teams**



2Q22 vs. 1Q22 Adjusted EBITDA

\$ Million



Region	2Q22 Adjusted EBITDA		2Q22 vs. 1Q22 Highlights
	\$ Million	Margin	
Europe	\$22	16%	<ul style="list-style-type: none"><li>• Realization of price increases</li><li>• Outperformed industry shipments</li><li>• Good operations and well executed annual outages in Eastover and Ticonderoga</li><li>• Price / Mix outpaced inflation for chemicals, energy, fiber and transportation</li><li>• Supply chain challenges remain</li></ul>
Latin America	\$79	32%	
North America	\$88	16%	

## Favorable Supply & Demand

- Healthy operating rates in all regions
- Inventories below historical levels
- North America & Latin America demand growth higher than expected

## Favorable Pricing Offsetting Input Costs

- Improved pricing continues as we realize prior increases
- Input and transportation costs still increasing



Source: PPPC – Pulp and Paper Products Council

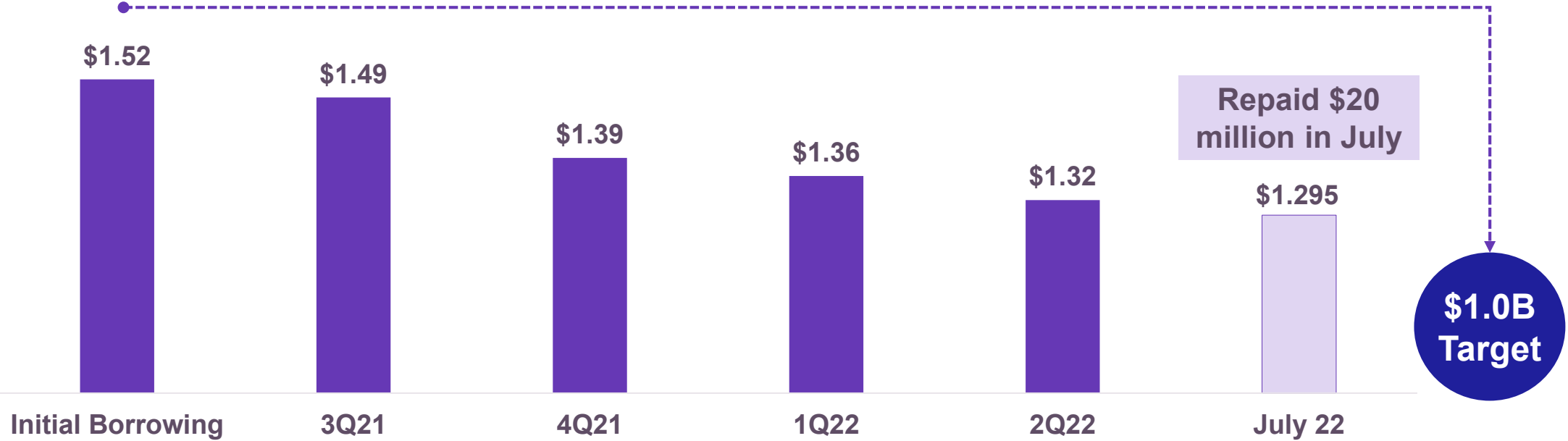
3Q22 vs. 2Q22 Changes (Estimates in \$ Million)	
Price and Mix	<b>Improving: \$40 - \$45</b> Continued price increase realizations in all regions
Volume	<b>Improving: \$5 - \$10</b> Seasonally stronger in North America
Operations and Costs	<b>Increasing: (\$5) - (\$10)</b> Other costs
Input and Transportation Costs	<b>Increasing: (\$35) - (\$40)</b> Higher chemicals, energy, fiber and transportation
Total Maintenance Outage Expenses	<b>Decreasing: \$14</b> North America - \$14
Adjusted Operating Earnings per Share	<b>\$2.20 - \$2.40</b>

Total Maintenance Outage Expense equals the sum of direct maintenance outage expense plus unabsorbed fixed costs





Gross Debt \$ (in Billions)



Gross Debt-to-Adjusted EBITDA

3.3x	2.8x	2.4x	2.1x	1.8x	Inc-Russia
				2.2x	Ex-Russia

Net Debt-to-Adjusted EBITDA at 1.5x including Russia and 2.0x excluding Russia as of 6.30.22

- \$100+ million of high-return capital projects in the development pipeline
- 13 approved projects in execution phase over next 18 months, totaling \$33 million of capital
- Annual savings of approved projects estimated at \$12 million

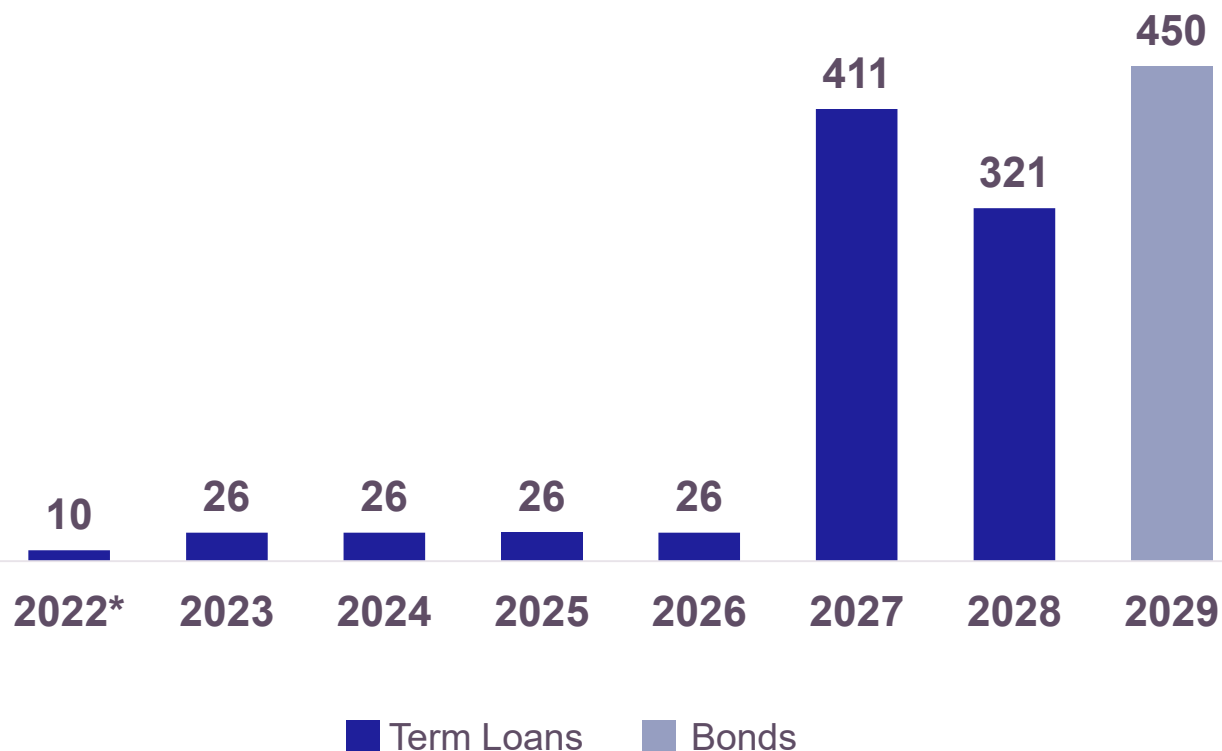
Mill	Category	Sample of the Approved Projects	Investment (\$ Million per project)	Return (IRR % per project)
Saillat	Chemicals	Optical Brightener Optimization	<b>\$0.2 to \$2.5</b>	<b>20% to 80%</b>
Luiz Antonio	Chemicals	Causticizing Plant Advanced Controls		
Mogi Guacu	Energy	Bleaching Stage By-pass		
Eastover	Energy	Evaporator Heat Recovery		
Eastover	Energy	Hot Water System Optimization		
Ticonderoga	Fiber	Fiber Recovery Improvements		

- Reached initial 2.5x Gross Debt-to-Adjusted EBITDA target earlier than expected
- Board approval in 2Q22
  - Dividend of \$0.1125 per share paid in July
  - Share repurchase program authorization for up to \$150 million





**Debt Maturity Profile (\$ Million)**  
*as of July 31<sup>st</sup>*



\* \$6.5 million paid through July'22 YTD

- Debt repayment remains a priority - \$1 billion Gross Debt target
- Strong Balance Sheet to have optionality to invest in our business and make it stronger
- \$128 million of spin related, year-one payments do not repeat
- High-return cost reduction projects
- Opportunistically buy back shares

## Raising 2022 Full Year Adjusted EBITDA to \$740 - \$780 million & Free Cash Flow to \$170 - \$190 million



**Favorable Industry  
Momentum Continues**



**Compelling Customer  
Value Proposition**



**Excellent Commercial and  
Operational Execution**



**Price / Mix  
Outpacing Inflation**



**Continued Improving  
Adjusted EBITDA Margins**

# Appendix

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## Investor Relations

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## Media

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\$ Million	2Q21	1Q22	2Q22	1H21	1H22	FY 2022 Outlook
Cash from Continuing Operations	\$110	\$54	\$76	\$155	\$130	\$345 - \$365
Cash Invested in Capital Projects	(\$14)	(\$22)	(\$37)	(\$27)	(\$59)	(\$175)
Free Cash Flow	\$96	\$32	\$39	\$128	\$71	\$170 - \$190

Free cash flow is a non-GAAP measure and the most directly comparable GAAP measure is cash provided by continuing operations. Management believes that free cash flow is useful to investors as a liquidity measure because it measures the amount of cash generated that is available, after reinvesting in the business, to maintain a strong balance sheet and service debt, and return cash to shareowners in the future. It should not be inferred that the entire free cash flow amount is available for discretionary expenditures. By adjusting for certain items that are not indicative of Sylvamo's ongoing performance, free cash flow also enables investors to perform meaningful comparisons between past and present periods.

# Adjusted EBITDA and Margin Reconciliation

\$ Million	2Q21	1Q22	2Q22	1H21	1H22	3Q22 Outlook	FY 2022 Outlook
<b>Net Income (Loss)</b>	<b>\$115</b>	<b>\$26</b>	<b>(\$59)</b>	<b>\$177</b>	<b>(\$33)</b>		
Less: Discontinued operations, net of tax	14	(29)	(143)	38	(172)		
<b>Net Income From Continuing Operations</b>	<b>\$101</b>	<b>\$55</b>	<b>\$84</b>	<b>\$139</b>	<b>\$139</b>	<b>\$88 - \$95</b>	<b>\$326 - \$353</b>
Depreciation, Amortization, Cost of Timber Harvested	31	31	32	62	63	32	129
Interest (Income) Expense, Net	(29)	17	17	(29)	34	18	67
Income Tax Provision	39	26	33	54	59	40 – 43	146 – 159
<b>Adjustments</b>							
Equity-based Compensation	4	4	7	7	11	6	21
Special Items (Net of interest and tax special items)	(42)	5	8	(42)	13	-	-
One-time Spinoff Costs	-	-	-	-	-	15	29
Transition Services Costs	-	8	8	-	16	6	22
<b>Adjusted EBITDA</b>	<b>\$104</b>	<b>\$146</b>	<b>\$189</b>	<b>\$191</b>	<b>\$335</b>	<b>\$205 - \$215</b>	<b>\$740 - \$780</b>
Net Sales	\$695	\$821	<b>\$912</b>	<b>\$1,319</b>	<b>\$1,733</b>		
<b>Adjusted EBITDA Margin</b>	<b>15.0%</b>	<b>17.8%</b>	<b>20.7%</b>	<b>14.5%</b>	<b>19.3%</b>		

Adjusted EBITDA is a non-GAAP measure presented as a supplemental measure of our performance and the most directly comparable GAAP measure is net income. Management believes that Adjusted EBITDA and Adjusted EBITDA Margin provide investors and analysts meaningful insights into our operating performance and Adjusted EBITDA is a relevant metric for the third-party debt. However, Adjusted EBITDA has limitations as an analytical tool, and you should not consider it in isolation, or as a substitute for analysis of our results as reported under GAAP. In addition, in evaluating Adjusted EBITDA, you should be aware that in the future we will incur expenses such as those used in calculating this measure. Our presentation of this measure should not be construed as an inference that our future results will be unaffected by unusual or nonrecurring items. Further, this reconciliation excludes the outlook for our Russian business which is included within Discontinued operations, net of tax.

\$ Million	2Q21	1Q22	2Q22
<b>Adjusted EBITDA</b>	<b>\$104</b>	<b>\$146</b>	<b>\$189</b>
Europe	8	8	22
Latin America	59	56	79
North America	37	82	88
<b>Total Business Segment Adjusted EBITDA</b>	<b>\$104</b>	<b>\$146</b>	<b>\$189</b>
<b>Net Sales (excluding Inter-segment Sales)</b>	<b>\$709</b>	<b>\$840</b>	<b>\$933</b>
Europe	94	117	135
Latin America	189	215	249
North America	426	508	549
<b>Total Business Segment Net Sales</b>	<b>\$709</b>	<b>\$840</b>	<b>\$933</b>
<b>Adjusted EBITDA Margin</b>			
Europe	9%	7%	16%
Latin America	31%	26%	32%
North America	9%	16%	16%

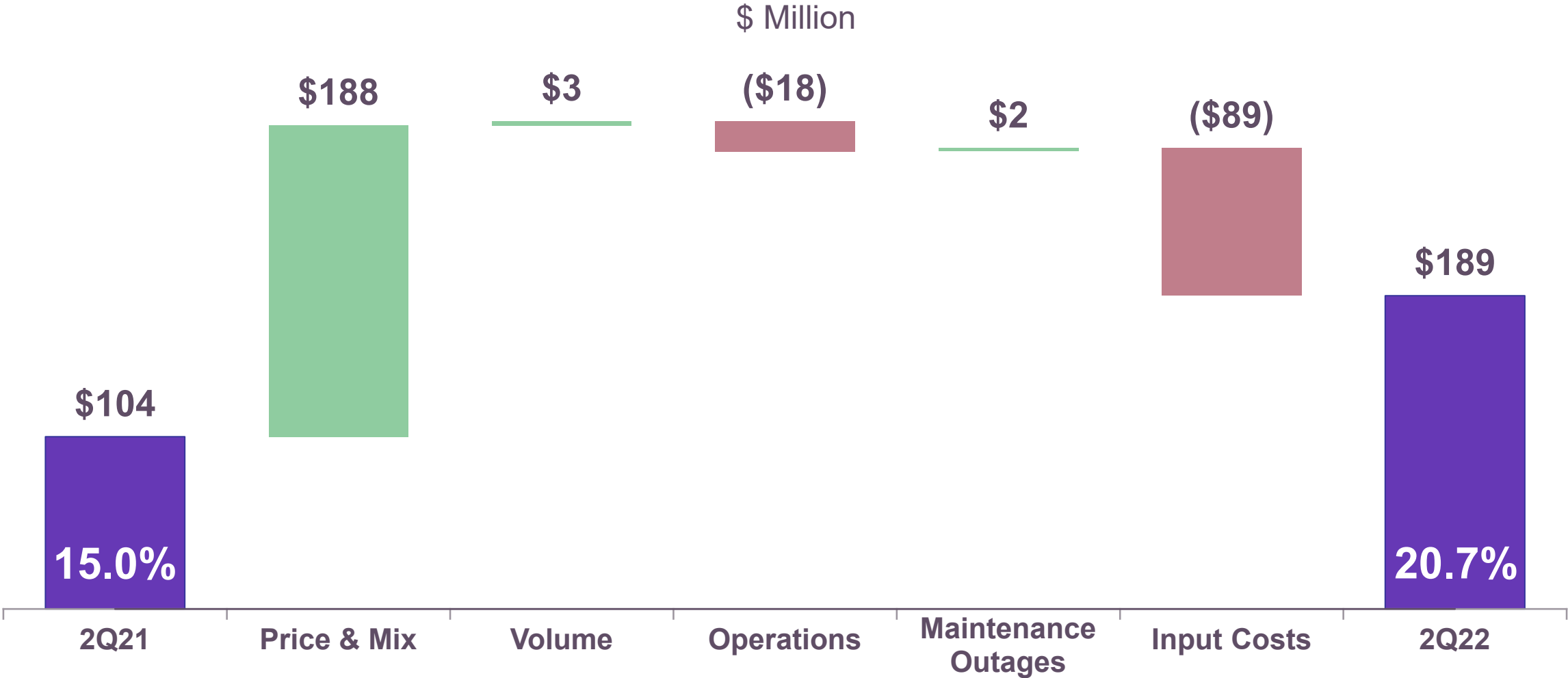
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\$ Million	2Q21	1Q22	2Q22	3Q22 Outlook
Net Income (Loss)	\$115	\$26	\$(59)	
Less: Discontinued operations, net of tax	14	(29)	(143)	
Net Income From Continuing Operations	\$101	\$55	\$84	\$88 - \$95
Special Items Expense (Income)	(47)	4	6	11
Adjusted Operating Earnings	\$54	\$59	\$90	\$99 - \$106
Adjusted Operating Earnings per Share	\$1.23	\$1.34	\$2.02	\$2.20 - \$2.40

At the date of distribution of Sylvamo common shares by International Paper to its shareholders on Oct. 1, 2021, Sylvamo had 43,949,277 total common shares outstanding. The calculation of earnings per share utilizes the common shares at the date of distribution as the basis for the calculation of weighted average common shares outstanding for periods prior to the spinoff because, at that time, Sylvamo did not operate as a separate, stand-alone entity, and no shares or equity-based awards were outstanding prior to the date of distribution.

Adjusted Operating Earnings is a non-GAAP measure presented as a supplemental measure of our performance and the most directly comparable GAAP measure is net income. Management uses this measure to focus on on-going operations, and believes that it is useful to investors because it enables them to perform meaningful comparisons of past and present combined operating results. However, Adjusted Operating Earnings has limitations as an analytical tool, and you should not consider it in isolation, or as a substitute for analysis of our results as reported under GAAP. In addition, in evaluating Adjusted Operating Earnings, you should be aware that in the future we will incur expenses such as those used in calculating this measure. Our presentation of this measure should not be construed as an inference that our future results will be unaffected by unusual or nonrecurring items. Further, this reconciliation excludes the outlook for our Russian business which is included within Discontinued operations, net of tax.

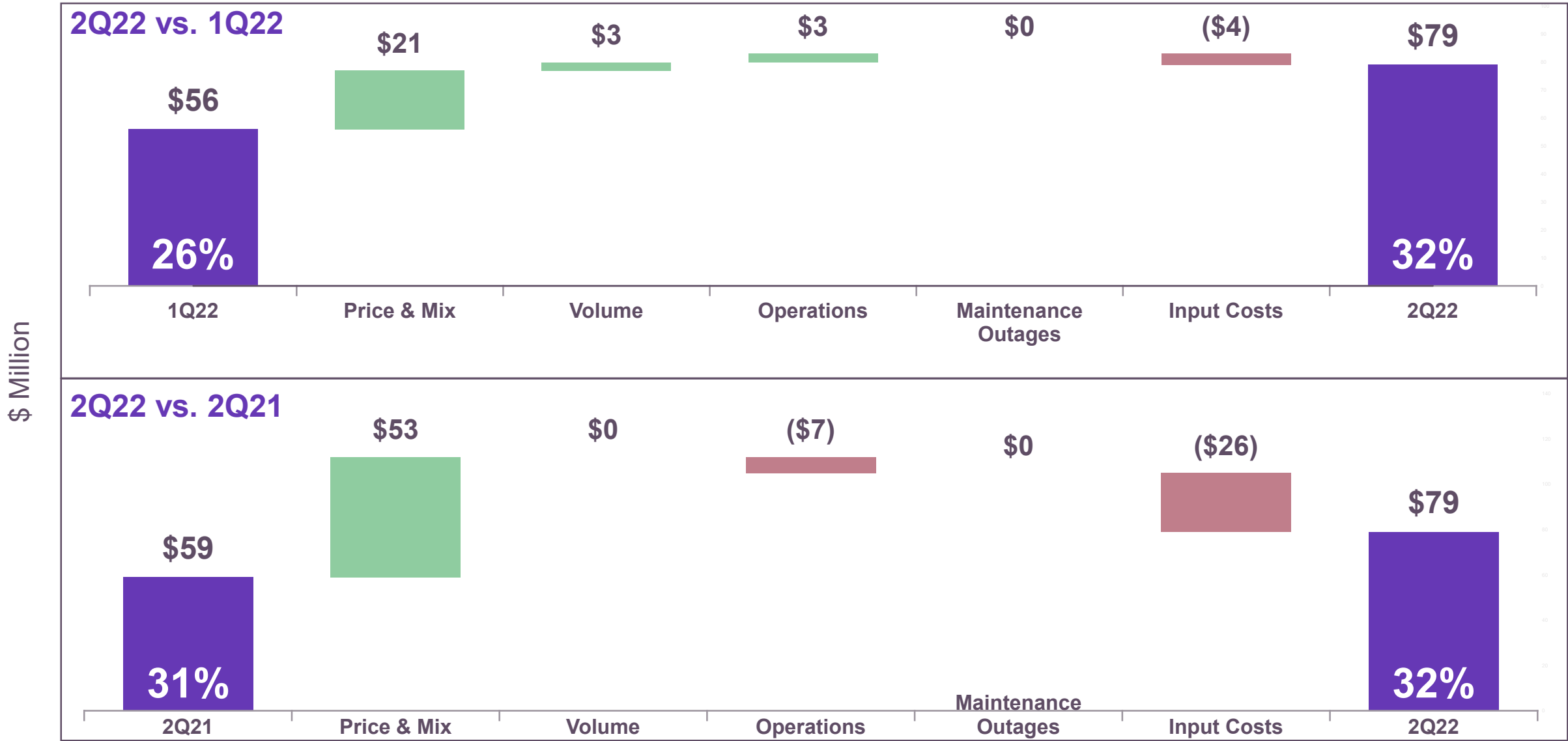
# 2Q22 vs. 2Q21 Adjusted EBITDA

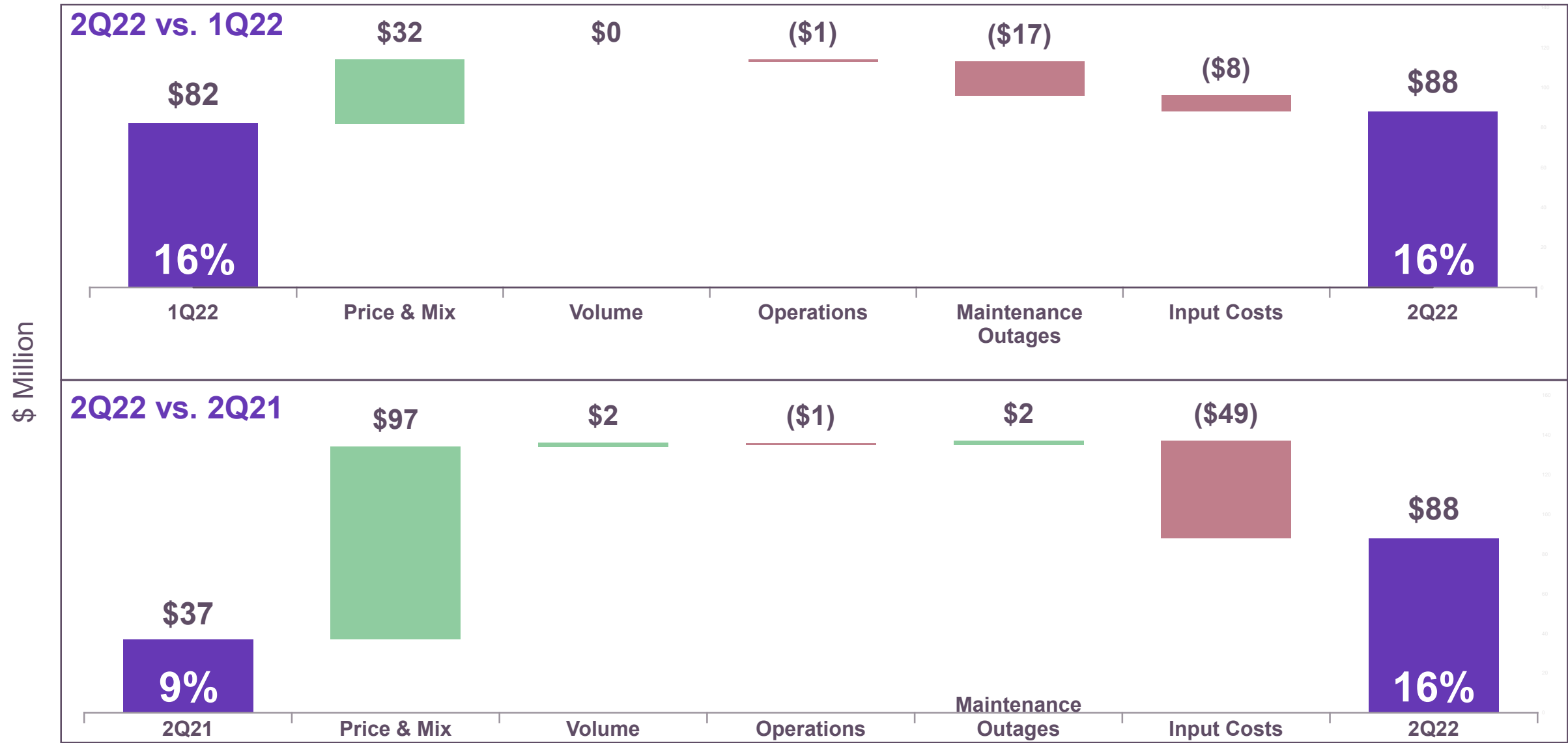




\$ Million







\$ Million	Sales			D&A	Adjusted EBITDA		
	2Q21	1Q22	2Q22	2Q22	2Q21	1Q22	2Q22
Europe	\$94	\$117	\$135	\$4	\$8	\$8	\$22
Latin America	\$189	\$215	\$249	\$15	\$59	\$56	\$79
North America	\$426	\$508	\$549	\$13	\$37	\$82	\$88
Segment Total	\$709	\$840	\$933	\$32	\$104	\$146	\$189

Sum of Business Segment net sales will not tie with consolidated net sales due to Intersegment Sales.

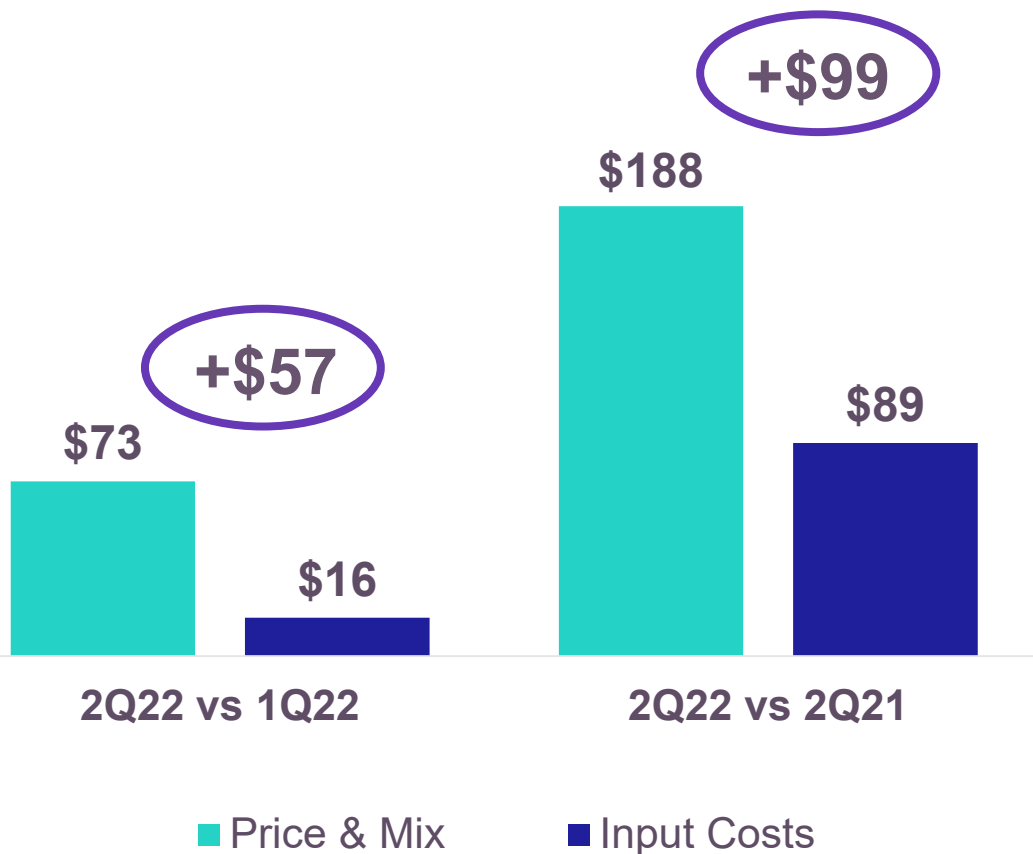
000 Short Tons	Europe	Latin America	North America	Sylvamo
Uncoated Papers	69	260	395	724
Market Pulp	32	29	26	87
Total				811



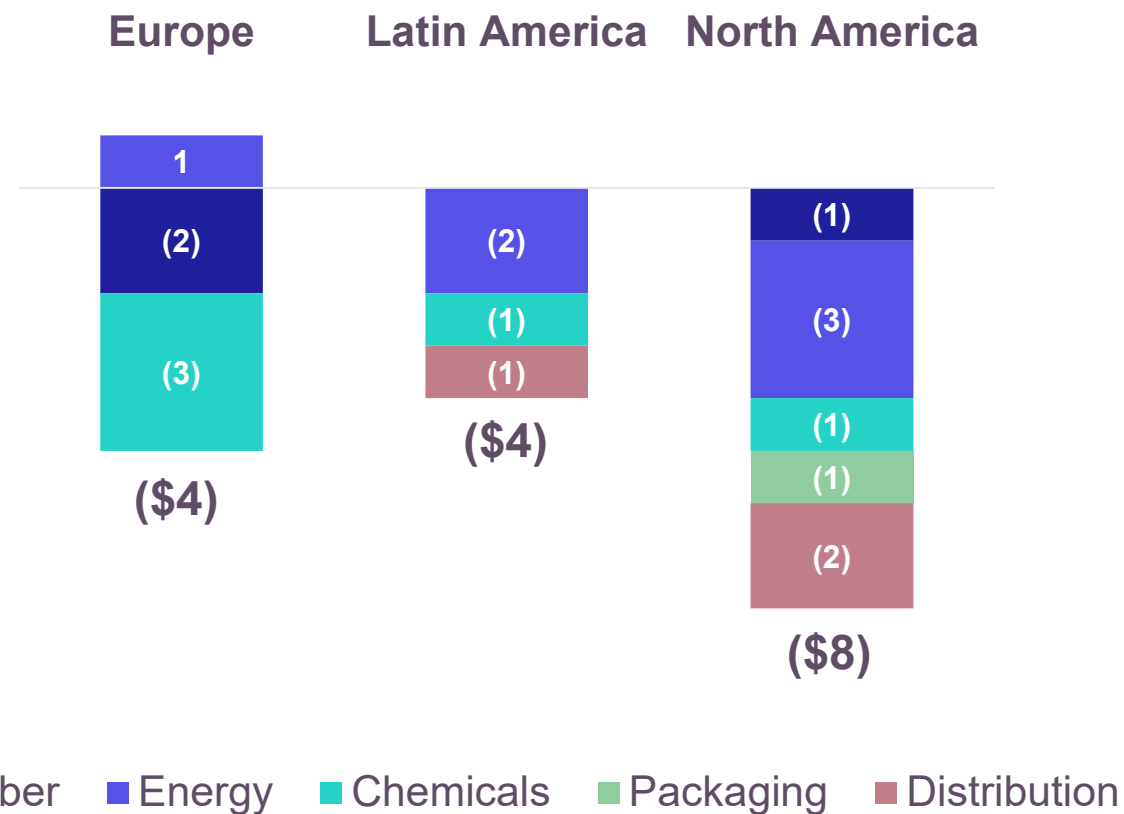
000 Short Tons	Uncoated Papers	Market Pulp	Total
Saillat	265	130	395
<b>Europe</b>	<b>265</b>	<b>130</b>	<b>395</b>
Luis Antonio	385	130	515
Mogi Guacu	460	35	495
Tres Lagoas	260	-	260
<b>Latin America</b>	<b>1,105</b>	<b>165</b>	<b>1,270</b>
Eastover	700	115	815
Ticonderoga	275	-	275
<b>North America</b>	<b>975</b>	<b>115</b>	<b>1,090</b>
<b>Sylvamo</b>	<b>2,345</b>	<b>410</b>	<b>2,755</b>
Georgetown	305	-	305
Riverdale	350	-	350
<b>Offtake Agreement with IP</b>	<b>655</b>	<b>0</b>	<b>655</b>
<b>Total</b>	<b>3,000</b>	<b>410</b>	<b>3,410</b>

# Price & Mix continued to outpace Input Costs in 2Q22

## Change of Price & Mix vs. Input Costs (\$ Million)



## 2Q22 vs. 1Q22 Input Costs Change By Region (\$ Million)



\$ Million	1Q22	2Q22	3Q22	4Q22	FY 2022 Outlook
Europe	-	-	-	-	-
Latin America	-	-	\$6	\$9	\$15
North America	\$7	\$17	\$4	\$18	\$46
Total	\$7	\$17	\$10	\$27	\$61

Direct maintenance outage costs for Sylvamo only mills and include only the direct labor & material costs.  
Total maintenance outage expenses include direct maintenance outage costs plus unabsorbed fixed costs for downtime during outages.

\$ Million		2021 Actual	2022 Outlook (Revised)
Direct Maintenance Outage Costs		\$62	\$61
Capital Spending	Maintenance, Regulatory & Reforestation	\$70	\$155
	High-return Projects	-	\$20
	Total	\$70	\$175
Depreciation & Amortization		\$126	\$129
Interest Expense		\$17	\$67
Income Tax Rate		29%	30 - 32%
One-time Spinoff Expenses		\$4	\$29
Transition Services		\$8	\$22

The Interest Expense outlook is subject to change based on the amount of debt repayment and variations on floating interest rates.

# Building a better future for people, the planet and our company