



Western
New England
Bancorp



INVESTOR PRESENTATION 2ND QUARTER 2025

Local
banking
is better
than ever.

FORWARD-LOOKING STATEMENTS

We may, from time to time, make written or oral “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995, including statements contained in our filings with the Securities and Exchange Commission (the “SEC”), our reports to shareholders and in other communications by us. This Investor Presentation contains “forward-looking statements” with respect to the Company’s financial condition, liquidity, results of operations, future performance, and business. Forward-looking statements may be identified by the use of such words as “believe,” “expect,” “anticipate,” “should,” “planned,” “estimated,” and “potential.” Examples of forward-looking statements include, but are not limited to, estimates with respect to our financial condition, results of operations and business that are subject to various factors which could cause actual results to differ materially from these estimates. These factors include, but are not limited to:

- unpredictable changes in general economic or political conditions, financial markets, fiscal, monetary and regulatory policies, including actual or potential stress in the banking industry;
- unstable political and economic conditions, including changes in tariff policies, which could materially impact credit quality trends and the ability to generate loans and gather deposits;
- inflation and governmental responses to inflation, including recent sustained increases and potential future increases in interest rates that reduce margins;
- the effect on our operations of governmental legislation and regulation, including changes in accounting regulation or standards, the nature and timing of the adoption and effectiveness of new requirements under the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, Basel guidelines, capital requirements and other applicable laws and regulations;
- significant changes in accounting, tax or regulatory practices or requirements;
- new legal obligations or liabilities or unfavorable resolutions of litigation;
- disruptive technologies in payment systems and other services traditionally provided by banks;
- the highly competitive industry and market area in which we operate;
- operational risks or risk management failures by us or critical third parties, including without limitation with respect to data processing, information systems, cybersecurity, technological changes, vendor issues, business interruption, and fraud risks;



FORWARD-LOOKING STATEMENTS

- failure or circumvention of our internal controls or procedures;
- changes in the securities markets which affect investment management revenues;
- increases in Federal Deposit Insurance Corporation deposit insurance premiums and assessments;
- the soundness of other financial services institutions which may adversely affect our credit risk;
- certain of our intangible assets may become impaired in the future;
- the duration and scope of potential pandemics, including the emergence of new variants and the response thereto;
- new lines of business or new products and services, which may subject us to additional risks;
- changes in key management personnel which may adversely impact our operations;
- severe weather, natural disasters, acts of war or terrorism and other external events which could significantly impact our business;
and
- other risk factors detailed from time to time in our SEC filings.

Although we believe that the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially from the results discussed in these forward-looking statements. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. We do not undertake any obligation to republish revised forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events, except to the extent required by law.



WHO WE ARE

Every day, we focus on showing Westfield Bank customers “***what better banking is all about.***” For us, the idea of better banking starts with putting customers first, while adhering to our core values.

Our Core Values:

- *Integrity*
- *Enhance Shareholder Value*
- *Customer Focus*
- *Community Focus*

Our Core Mission:

Our purpose is to help customers succeed in our community, while creating and increasing shareholder value.

The Company’s purpose drives the outcome we envision for
Western New England Bancorp.



70 Center Street, Chicopee, MA.



SENIOR MANAGEMENT TEAM

James C. Hagan, *President & Chief Executive Officer*

Guida R. Sajdak, *Executive Vice President, Chief Financial Officer & Treasurer*

Allen J. Miles III, *Executive Vice President & Chief Lending Officer*

Kevin C. O'Connor, *Executive Vice President & Chief Operating Officer*

John E. Bonini, *Senior Vice President & General Counsel*

Filipe Goncalves, *Senior Vice President & Chief Credit Officer*

Darlene Libiszewski, *Senior Vice President & Chief Information Officer*

Daniel A. Marini, *Senior Vice President, Retail Banking & Marketing*

Christine Phillips, *Senior Vice President, Chief Human Resources Officer*

Leo R. Sagan, Jr., *Senior Vice President & Chief Risk Officer*



2Q2025 QUARTERLY EARNINGS

(\$ in thousands, except EPS)	2Q2025 ⁽¹⁾	1Q2025	4Q2024 ⁽²⁾	3Q2024	2Q2024 ⁽³⁾
Net interest income	\$ 17,642	\$ 15,534	\$ 15,273	\$ 14,728	\$ 14,470
(Reversal of) provision for credit losses	(615)	142	(762)	941	(294)
Non-interest income	3,411	2,759	3,254	3,141	3,834
Non-interest expense	<u>15,656</u>	<u>15,184</u>	<u>14,926</u>	<u>14,406</u>	<u>14,314</u>
Income before taxes	6,012	2,967	4,363	2,522	4,284
Income tax expense	<u>1,422</u>	<u>664</u>	<u>1,075</u>	<u>618</u>	<u>771</u>
Net income	<u>\$ 4,590</u>	<u>\$ 2,303</u>	<u>\$ 3,288</u>	<u>\$ 1,904</u>	<u>\$ 3,513</u>
Diluted earnings per share (EPS)	\$ 0.23	\$ 0.11	\$ 0.16	\$ 0.09	\$ 0.17
Return on average assets (ROA)	0.69%	0.35%	0.49%	0.29%	0.55%
Return on average equity (ROE)	7.76%	3.94%	5.48%	3.19%	6.03%
Net interest margin	2.80%	2.49%	2.41%	2.40%	2.42%
Net interest margin, <i>on a tax-equivalent basis</i>	2.82%	2.51%	2.43%	2.42%	2.44%

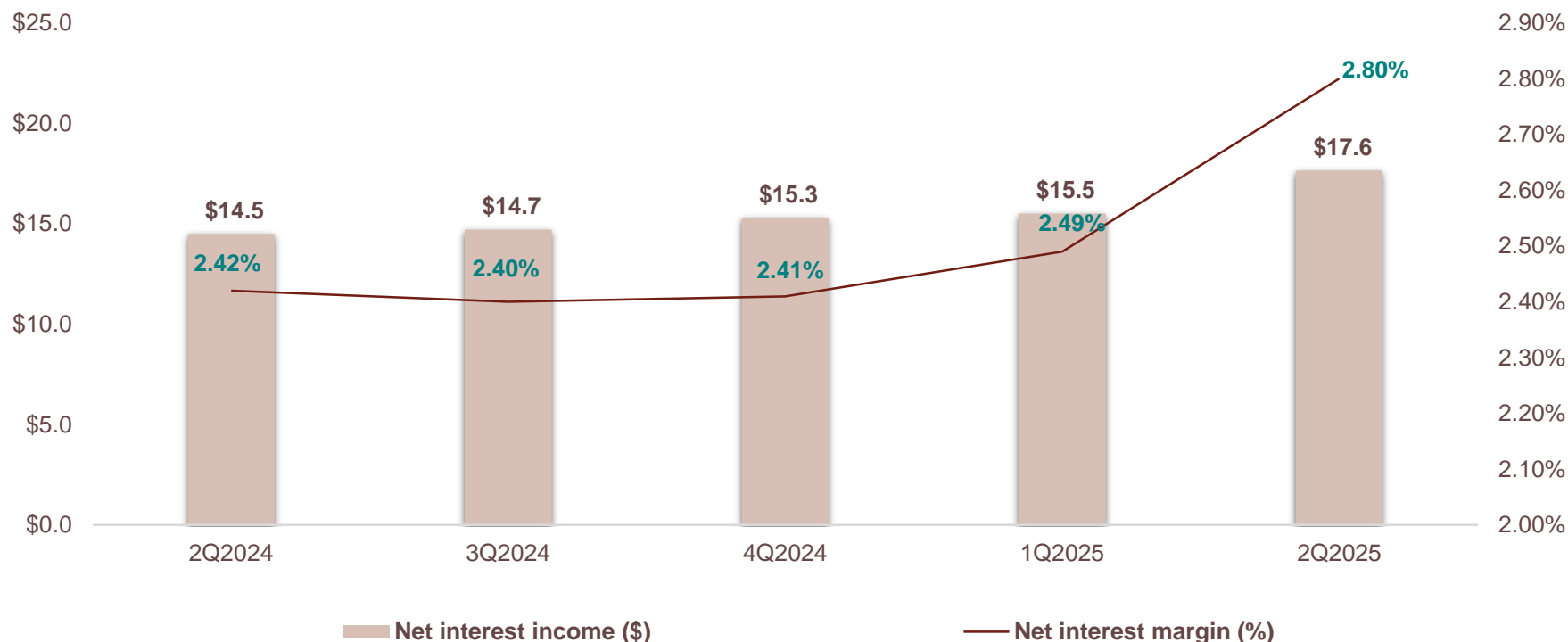
(1) Non-interest income includes a \$243,000 gain on non-marketable equity investments.

(2) Non-interest income includes a \$300,000 gain on non-marketable equity investments.

(3) Non-interest income includes a \$987,000 gain on non-marketable equity investments.



NET INTEREST INCOME AND NET INTEREST MARGIN

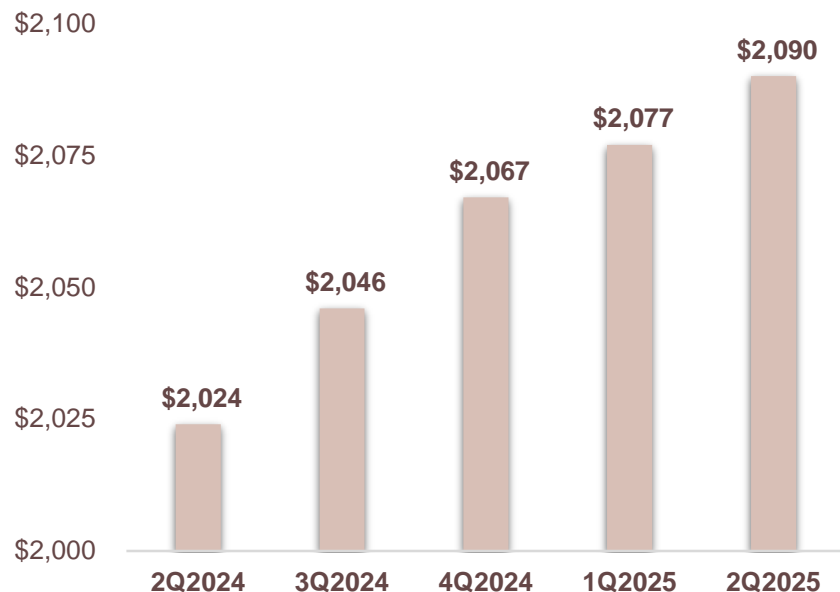


On a sequential quarter basis, net interest income, our primary driver of revenues, increased \$2.1 million, or 13.6%, to \$17.6 million for the three months ended June 30, 2025, from \$15.5 million for the three months ended March 31, 2025. The increase in net interest income was primarily due to an increase in interest income of \$1.2 million, or 4.1%, and a decrease in interest expense of \$933,000, or 7.2%. The net interest margin increased 31 basis points from 2.49% for the three months ended March 31, 2025 to 2.80% for the three months ended June 30, 2025.



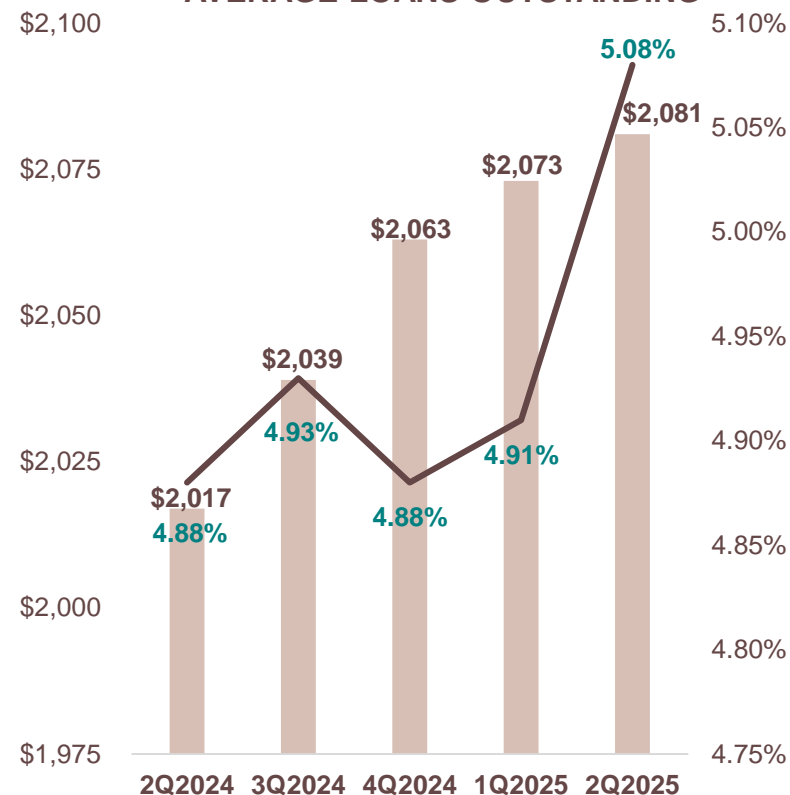
TOTAL LOANS



PERIOD-END LOANS OUTSTANDING⁽¹⁾



Total gross loans increased \$22.1 million, or 1.1%, from \$2.1 billion, or 77.9% of total assets, at December 31, 2024 to \$2.1 billion, or 77.1% of total assets, at June 30, 2025. The increase in total gross loans was primarily driven by an increase in residential real estate loans, including home equity loans, of \$29.7 million, or 3.8%, and an increase in commercial and industrial loans of \$22.8 million, or 10.8%. The increase in commercial and industrial loans was partially due to an increase in line of credit utilization, from 21.9% at December 31, 2024 to 26.1% at June 30, 2025. These increases were partially offset by a decrease in commercial real estate loans of \$29.5 million, or 2.7%, and a decrease in consumer loans of \$879,000, or 20.0%.

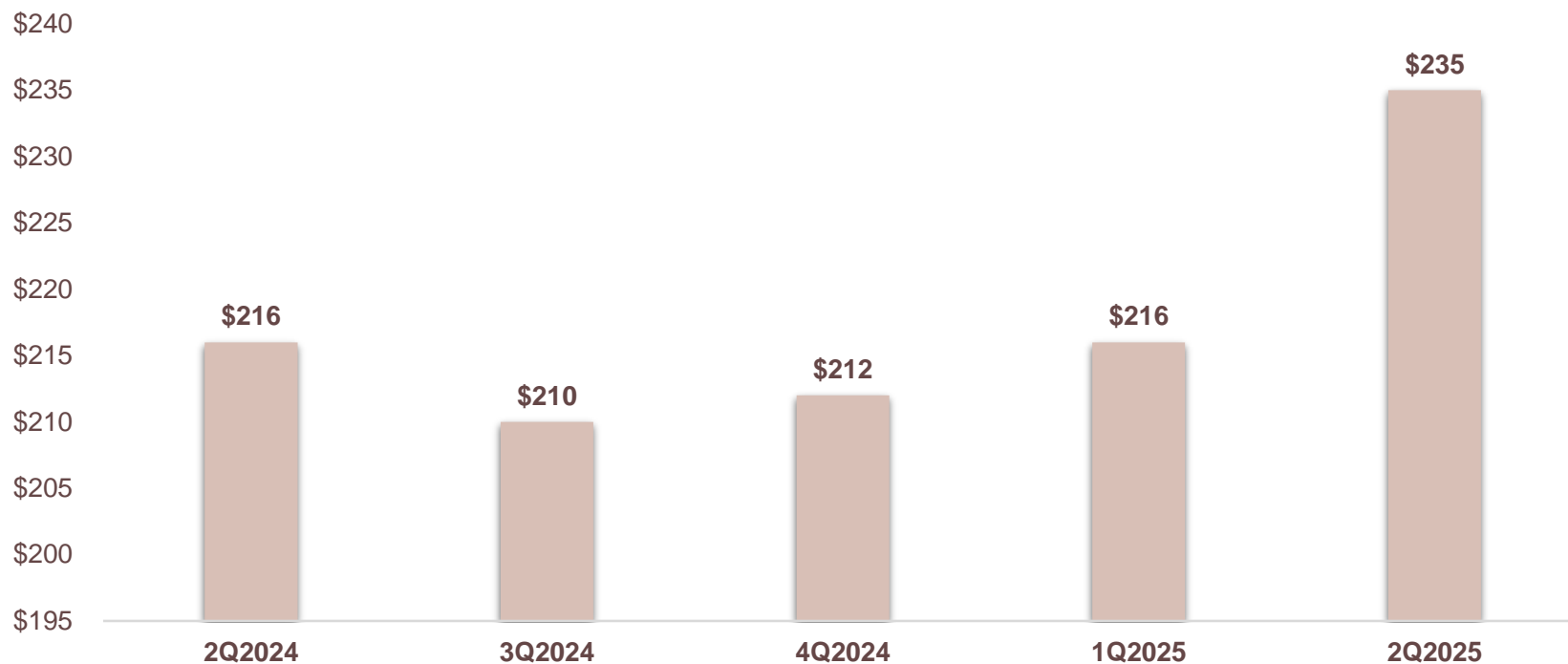
AVERAGE LOANS OUTSTANDING



 Average Loans Outstanding
 Average Loan Yield, Tax-Equivalent Basis



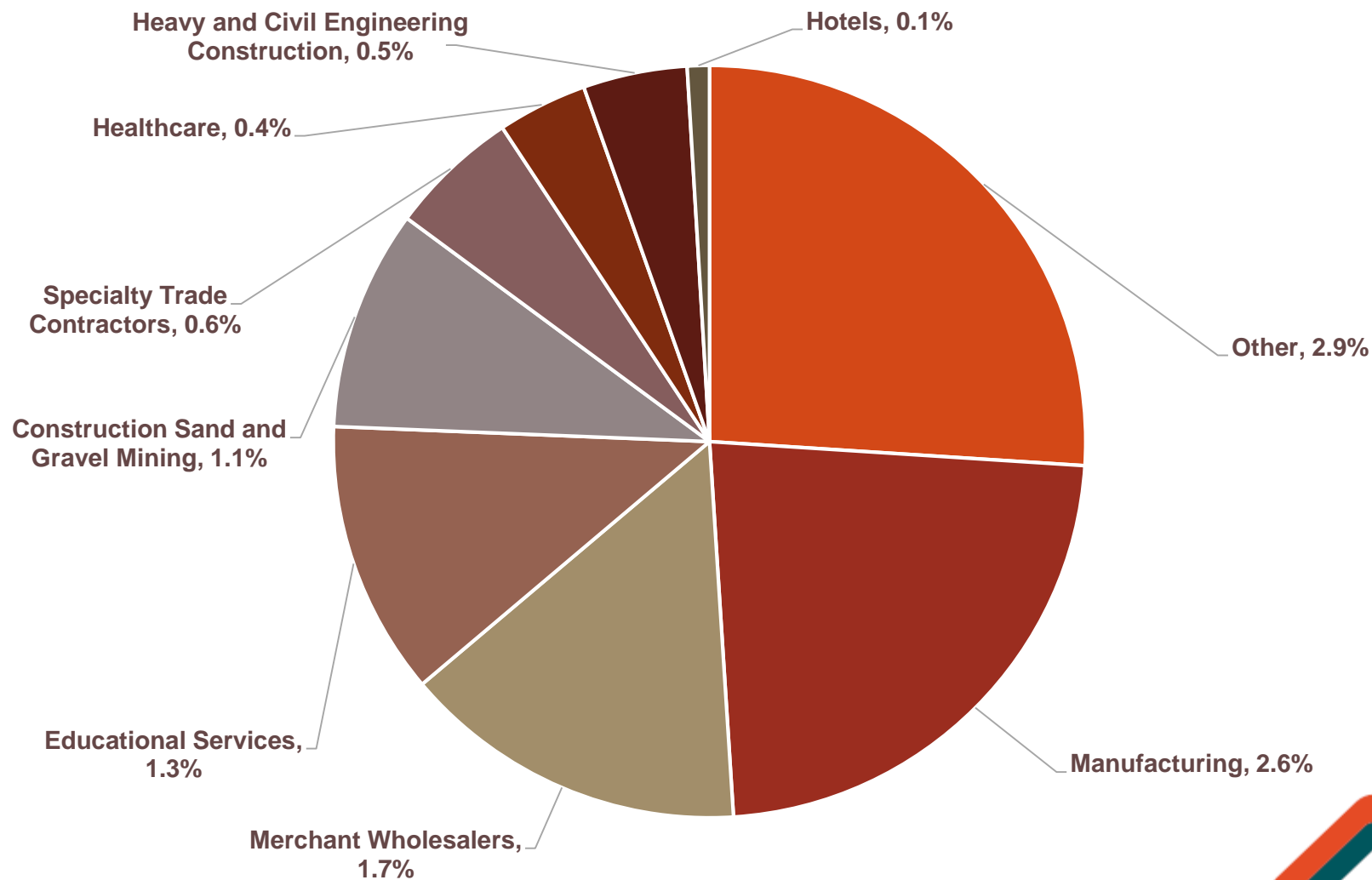
COMMERCIAL AND INDUSTRIAL LOANS



Total commercial and industrial (“C&I”) loans increased \$22.8 million, or 10.8%, to \$234.5 million at June 30, 2025, from \$211.7 million at December 31, 2024. The increase in commercial and industrial loans was partially due to an increase in line of credit utilization, from 21.9% at December 31, 2024 to 26.1% at June 30, 2025.

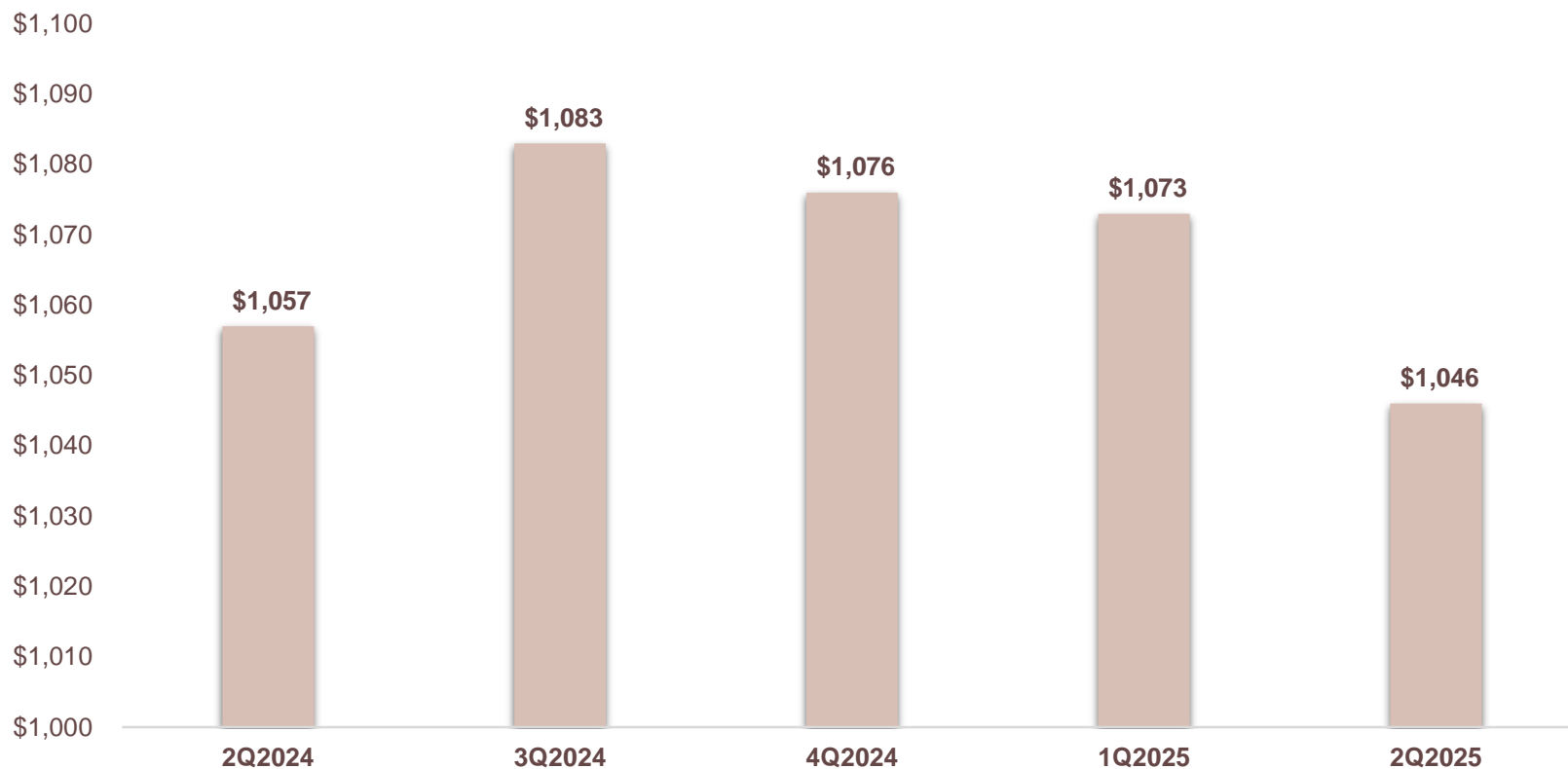


COMMERCIAL & INDUSTRIAL PORTFOLIO⁽¹⁾



(1) % of total loans as of June 30, 2025.

COMMERCIAL REAL ESTATE LOANS



At June 30, 2025, total commercial real estate (“CRE”) loans decreased \$29.5 million, or 2.7%, to \$1.0 billion from December 31, 2024.



COMMERCIAL REAL ESTATE LOANS (CRE)⁽¹⁾

Property Type	Non-Owner Occupied	Owner Occupied	Total	% of CRE Portfolio	% of Total Loans	% of Total Bank Risk-Based Capital (RBC) ⁽²⁾
Office	\$ 174,686	\$ 21,790	\$ 196,476	18.8%	9.4%	72.5%
Industrial	118,537	48,719	167,256	16.0%	8.0%	61.7%
Apartment	158,795	-	158,795	15.2%	7.6%	58.6%
Retail	110,840	6,943	117,783	11.3%	5.6%	43.4%
Mixed Use	70,887	6,166	77,053	7.4%	3.7%	28.4%
Other	36,114	29,987	66,101	6.2%	3.3%	24.4%
Hotel/Hospitality	42,363	-	42,363	4.0%	2.0%	15.6%
Automotive Sales	2,648	35,467	38,115	3.6%	1.8%	14.1%
Self Storage	37,101	297	37,398	3.6%	1.8%	13.8%
Warehouse	23,890	9,759	33,649	3.2%	1.6%	12.4%
Shopping Center	25,472	6,447	31,919	3.1%	1.5%	11.8%
Adult Care/Assisted Living	25,119	6,119	31,238	3.0%	1.5%	11.5%
School/Higher Education	10,902	15,349	26,251	2.5%	1.3%	9.7%
Student Housing	21,808	-	21,808	2.1%	1.0%	8.0%
Total commercial real estate loans	\$ 859,162	\$ 187,043	\$ 1,046,205	100.0%	50.1%	385.9%
 % of Total Bank Risk-Based Capital	316.9%	69.0%	385.9%			
 % of Total CRE Loans	82.1%	17.9%				

At June 30, 2025, the commercial real estate portfolio totaled \$1.0 billion, and represented 50.1% of total gross loans. Of the \$1.0 billion, \$859.2 million, or 82.1%, were categorized as non-owner occupied commercial real estate and \$187.0 million, or 17.9%, were categorized as owner occupied commercial real estate.



(\$ in thousands)

(1) As of June 30, 2025.

(2) The total RBC ratio is based on Westfield Bank's capital and due to loan classifications, the percentage of total RBC may differ from the Call Report.

COMMERCIAL REAL ESTATE – NON-OWNER OCCUPIED⁽¹⁾

Property Type	MA	CT	NH	RI	ME	Other	Total	% of Total RBC ⁽²⁾	Weighted Average Loan to Value (LTV) ⁽³⁾
Office	61,670	62,025	39,686	-	11,305	-	174,686	64.4%	63.0%
Apartment	92,724	40,477	-	25,594	-	-	158,795	58.6%	53.1%
Industrial	69,458	33,682	-	10,907	-	4,490	118,537	43.7%	56.4%
Retail	53,838	26,023	13,561	6,145	11,273	-	110,840	40.9%	52.1%
Mixed Use	32,559	20,715	-	12,936	-	4,677	70,887	26.1%	57.3%
Hotel/Hospitality	20,441	21,922	-	-	-	-	42,363	15.6%	52.1%
Self Storage	27,144	9,180	777	-	-	-	37,101	13.7%	63.2%
Other	29,504	5,796	692	-	122	-	36,114	13.3%	54.3%
Shopping Center	6,083	19,389	-	-	-	-	25,472	9.4%	48.9%
Adult Care/Assisted Living	8,700	16,419	-	-	-	-	25,119	9.3%	63.5%
Warehouse	17,253	4,952	-	-	-	1,685	23,890	8.8%	41.9%
Student Housing	3,673	15,131	2,660	-	-	344	21,808	8.1%	61.5%
School/Higher Education	10,902	-	-	-	-	-	10,902	4.0%	44.1%
Automotive Sales	2,648	-	-	-	-	-	2,648	1.0%	38.6%
Total non-owner occupied commercial real estate	\$436,597	\$ 275,711	\$ 57,376	\$55,582	\$ 22,700	\$ 11,196	\$859,162	316.9%	56.2%

At June 30, 2025, the non-owner occupied CRE portfolio totaled \$859.2 million, or 316.9% of total RBC. Of the \$859.2 million, \$436.6 million, or 50.8% of non-owner occupied CRE, was concentrated in Massachusetts and \$275.7 million, or 32.1% of non-owner occupied CRE, was concentrated in Connecticut. At June 30, 2025, the office portfolio represented the largest concentration of non-owner occupied CRE at 64.4% of total RBC with a weighted average LTV of 63.0%.

The apartment portfolio represented 58.6% of total RBC with a weighted average LTV of 53.1%.



(\$ in thousands)

(1) As of June 30, 2025.

(2) The total RBC ratio is based on Westfield Bank's capital and due to loan classifications, the percentage of total RBC may differ from the Call Report.

(3) Weighted average LTV is based on the original appraisal and the current loan balance.

COMMERCIAL REAL ESTATE – OFFICE BUILDINGS⁽¹⁾

	Non-Owner Occupied	Owner Occupied	Total	% of Office Portfolio	% of Total Bank RBC ⁽²⁾
By Collateral Type					
Office/Medical	\$ 105,318	\$ 10,343	\$ 115,661	58.9%	42.7%
Office/Professional Metro	3,636	7,979	11,615	5.9%	4.3%
Office/Professional Suburban	38,132	3,245	41,377	21.1%	15.3%
Office/Professional Urban	27,600	223	27,823	14.1%	10.2%
Total Office Portfolio	\$ 174,686	\$ 21,790	\$ 196,476	100.0%	72.5%
Percent of RBC	64.4%	8.1%			

	Non-Owner Occupied	Owner Occupied	Total	% of Office Portfolio	% of Total Bank RBC ⁽²⁾
By State					
Massachusetts	\$ 61,670	\$ 19,323	\$ 80,993	41.2%	29.9%
Connecticut	62,025	2,467	64,492	32.8%	23.8%
New Hampshire	39,686	-	39,686	20.2%	14.6%
Other	11,305	-	11,305	5.8%	4.2%
Total Office Portfolio	\$ 174,686	\$ 21,790	\$ 196,476	100.0%	72.5%

	Non-Owner Occupied	Owner Occupied	Total	% of Office Portfolio	% of Total Bank RBC ⁽²⁾
By Risk Rating					
Pass	\$ 166,763	\$ 21,494	\$ 188,257	95.9%	69.4%
Special Mention	74	-	74	-	0.1%
Substandard	7,849	296	8,145	4.1%	3.0%
Total Office Portfolio	\$ 174,686	\$ 21,790	\$ 196,476	100.0%	72.5%

- As of June 30, 2025, the office portfolio totaled \$196.5 million, or 72.5% of RBC, and represented 18.8% of total CRE loans.

- Non-owner occupied office totaled \$174.7 million, or 64.4% of total RBC, and owner-occupied office totaled \$21.8 million, or 8.1% of total RBC.

- Office exposure is concentrated in medical-office, totaling \$115.7 million, or 58.9%, of the total office portfolio.

- Of the \$196.5 million in total office, 41.2% is concentrated in Massachusetts and 32.8% is concentrated in Connecticut. The Company does not have any exposure in greater Boston or New York.

- Of the \$196.5 million in total office, 95.9% of the office portfolio is in the pass-rated category.

- There is approximately \$36.4 million, or 18.5% of the total office portfolio, maturing by the end of 2026.

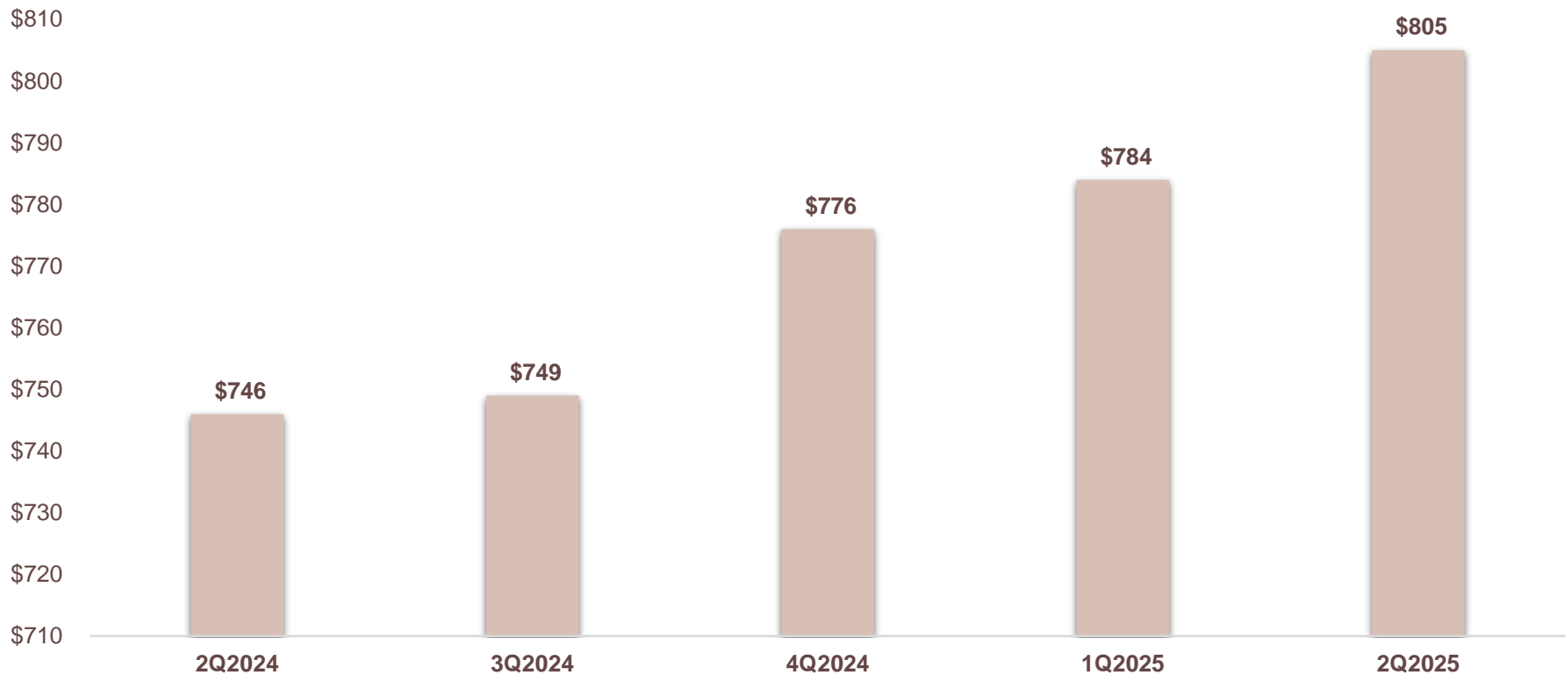


(\$ in thousands)

(1) As of June 30, 2025.

(2) The total RBC ratio is based on Westfield Bank's capital and due to loan classifications, the percentage of total RBC may differ from the Call Report.

RESIDENTIAL REAL ESTATE LOANS⁽¹⁾



At June 30, 2025, residential real estate loans, including home equity loans, increased \$29.7 million, or 3.8%, from \$775.7 million at December 31, 2024 to \$805.4 million. At June 30, 2025, the Company serviced \$81.6 million in loans sold to the secondary market, with servicing retained, which are not included on the Company's balance sheet under residential real estate loans.



(\$ in millions)

(1) Residential real estate loans includes home equity loans.

INVESTMENT PORTFOLIO

The table below displays the investment portfolio as of June 30, 2025

	Amortized Cost Basis	% of Investment Portfolio's Amortized Cost Basis	Fair Value	Unrealized Loss, Net of Tax	Net of Tax Loss as a % of Amortized Cost Basis	Net of Tax Loss as a % of Tier 1 Capital ⁽¹⁾	Impact to TCE (Non-GAAP) ⁽²⁾
<i>(Dollars in millions)</i>							
HTM	\$197.7	49.0%	\$162.3	(\$25.7)	(13.0%)	10.2%	(1.0%)
AFS	\$205.3	51.0%	\$178.8	(\$19.8)	(9.7%)	7.9%	(0.7%)
Total Investments	\$403.0	100.0%	\$341.1	(\$45.5)	(11.3%)	18.1%	(1.7%)

The held-to-maturity ("HTM") and available-for-sale ("AFS") securities portfolio totaled \$376.5 million and represented 13.9% of total assets at June 30, 2025 and \$365.7 million, or 13.8% of total assets, at December 31, 2024.

The HTM unrealized losses, net of tax, were approximately \$25.7 million, or 13.0%, of the total HTM amortized cost basis. If the HTM losses, net of tax, were included in capital, the losses would represent 10.2% of Tier 1 capital and negatively impact tangible common equity ("TCE"), a non-GAAP financial measure, by 1.0%.

The AFS unrealized losses, net of tax, were approximately \$19.8 million, or 9.7% of the total AFS amortized cost basis. As a percentage of Tier 1 capital, the AFS unrealized losses, net of tax, represented 7.9% of Tier 1 capital and negatively impacted TCE, a non-GAAP financial measure, by 0.7%.

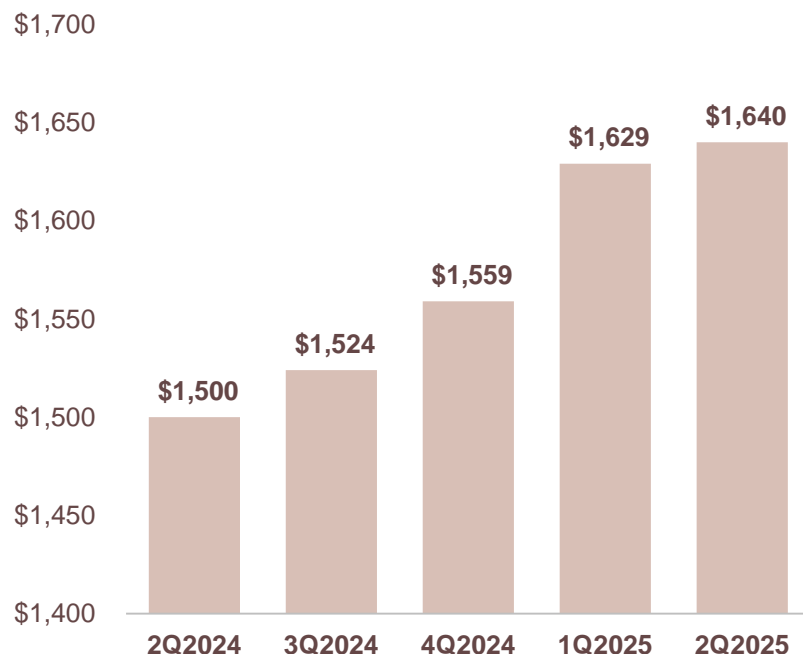


(1) Tier 1 Capital represents Westfield Bank's Tier 1 Capital as of June 30, 2025.

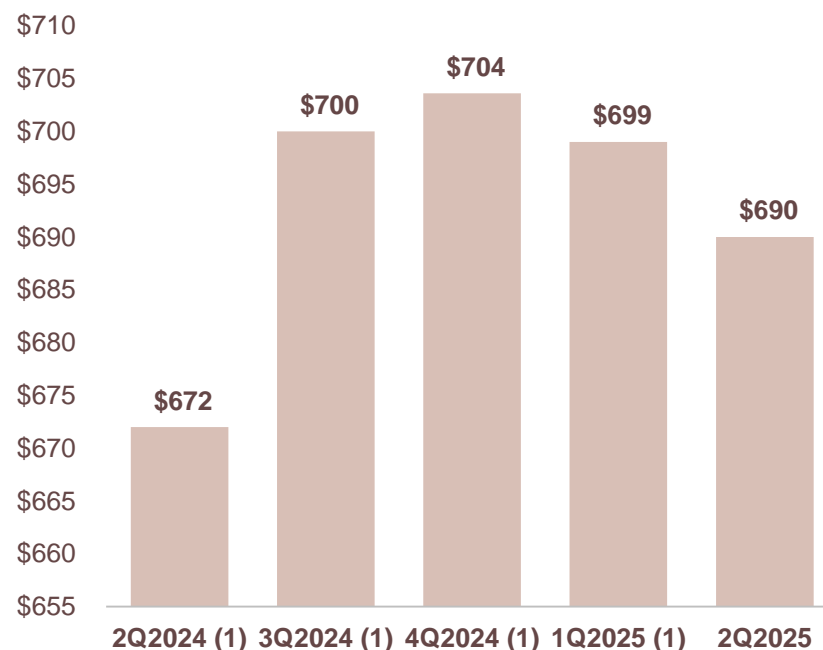
(2) Impact to TCE is net of tax. TCE is a non-GAAP measure. See slides 30-32 for the related TCE calculation and a reconciliation of GAAP to non-GAAP financial measures.

TOTAL DEPOSITS

PERIOD-END CORE DEPOSITS



PERIOD-END TIME DEPOSITS



At June 30, 2025, total deposits of \$2.3 billion increased \$67.5 million, or 3.0%, from December 31, 2024. Core deposits, which the Company defines as all deposits except time deposits, increased \$81.4 million, or 5.2%, from \$1.6 billion, or 68.9% of total deposits, at December 31, 2024, to \$1.6 billion, or 70.4% of total deposits, at June 30, 2025. Time deposits decreased \$13.9 million, or 2.0%, from \$703.6 million at December 31, 2024 to \$689.7 million at June 30, 2025.

At June 30, 2025, the Bank's uninsured deposits totaled \$688.4 million, or 29.5% of total deposits, compared to \$643.6 million, or 28.4% of total deposits, at December 31, 2024.

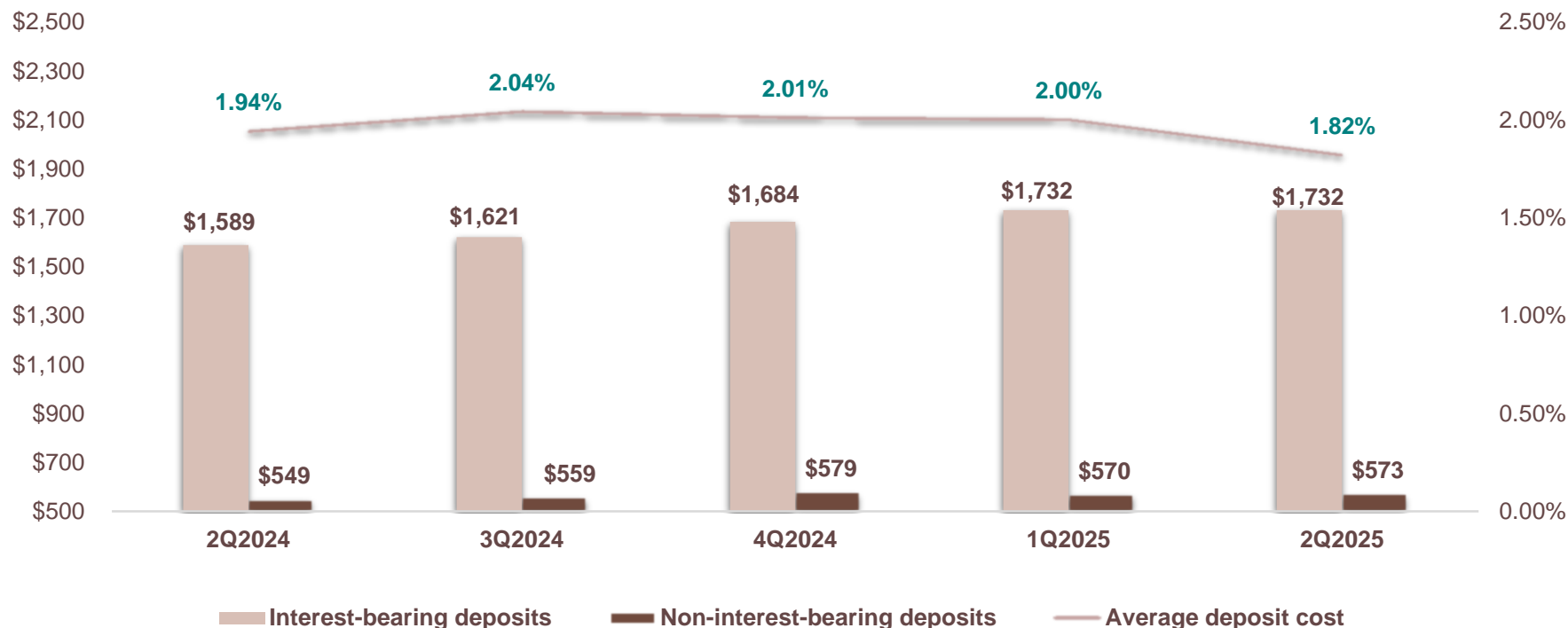


(\$ in millions)

(1) Includes \$1.7 million in brokered time deposits for all periods presented.

AVERAGE TOTAL DEPOSITS

AVERAGE DEPOSITS AND RATES

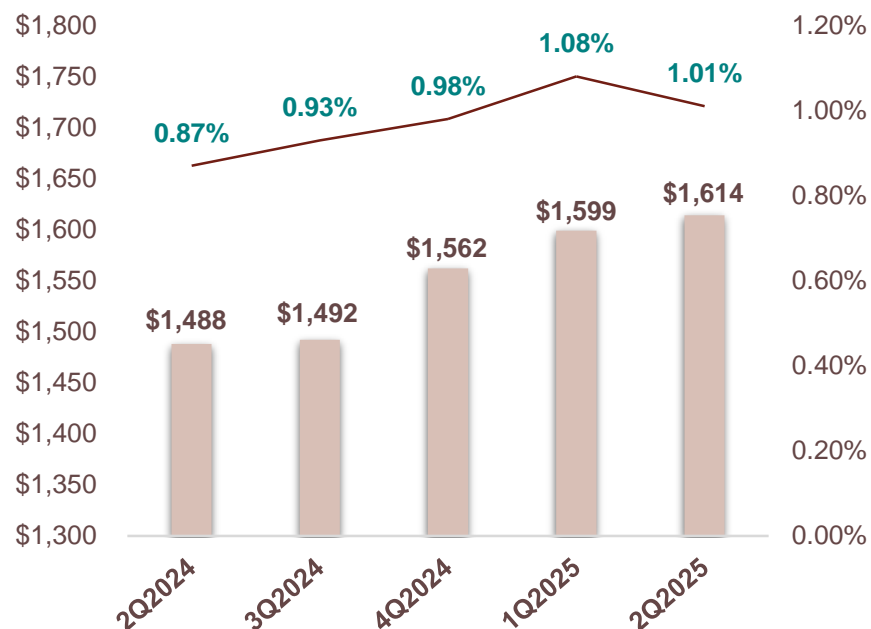


Total average deposits, consisting of interest-bearing and non-interest bearing deposits, increased \$3.4 million, or 0.1%, from the three months ended March 31, 2025, to \$2.3 billion, for the three months ended June 30, 2025. The average cost of deposits decreased 18 basis point, from 2.00% for the three months ended March 31, 2025 to 1.82% for the three months ended June 30, 2025.

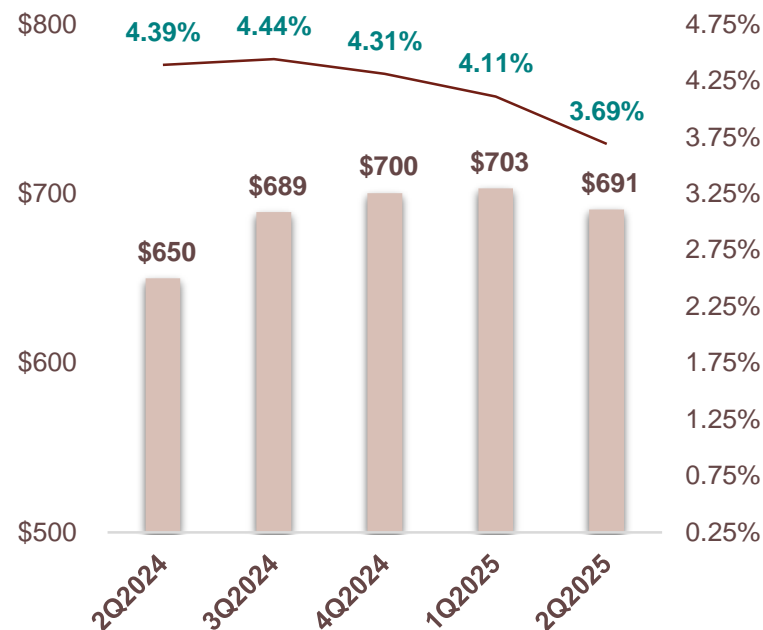


AVERAGE CORE AND TIME DEPOSITS

AVERAGE CORE DEPOSITS AND RATES



AVERAGE TIME DEPOSITS AND RATES



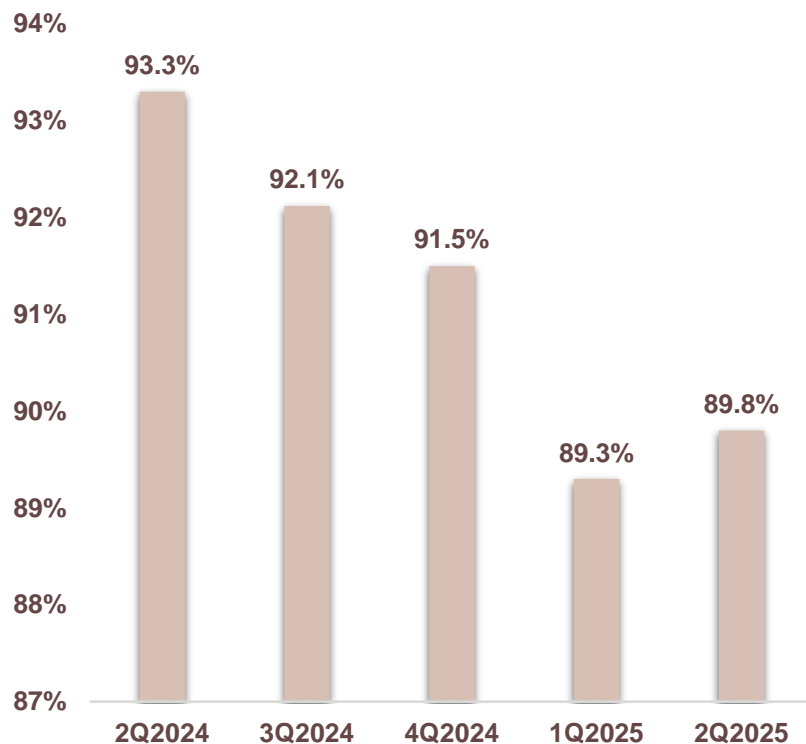
During the three months ended June 30, 2025, average core deposits of \$1.6 billion, including non-interest bearing deposits, increased \$15.6 million, or 1.0%, from the three months ended March 31, 2025. During the three months ended June 30, 2025, average time deposits of \$690.6 million decreased \$12.2 million, or 1.7%, from the three months ended March 31, 2025.

During the three months ended June 30, 2025, the average cost of core deposits, including non-interest bearing demand deposits, decreased 7 basis points from the three months ended March 31, 2025, while the average cost of time deposits decreased 42 basis points during the same period.

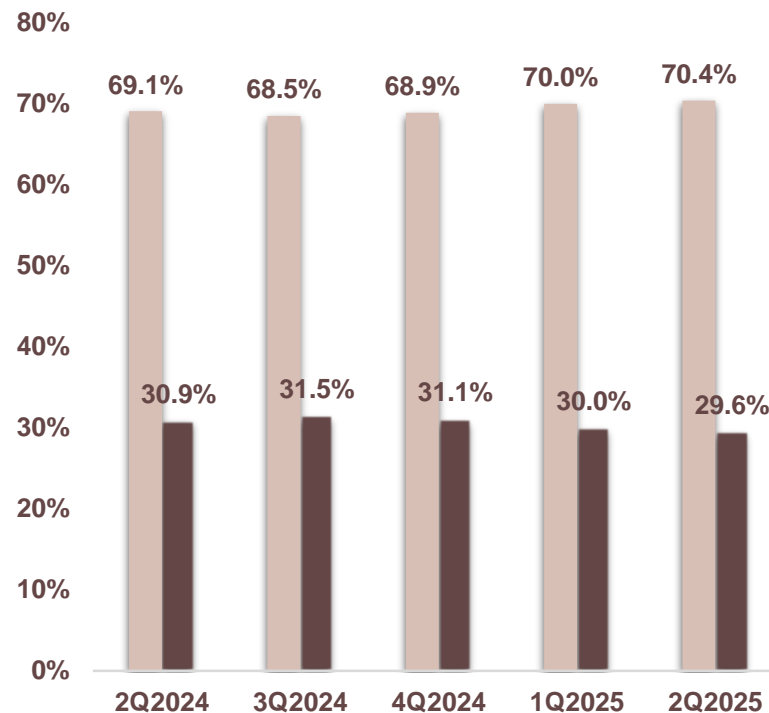


LOAN-TO-DEPOSIT RATIO

PERIOD-END LOAN-TO-DEPOSIT RATIO



CORE DEPOSITS AND TIME DEPOSITS
AS A % OF TOTAL DEPOSITS

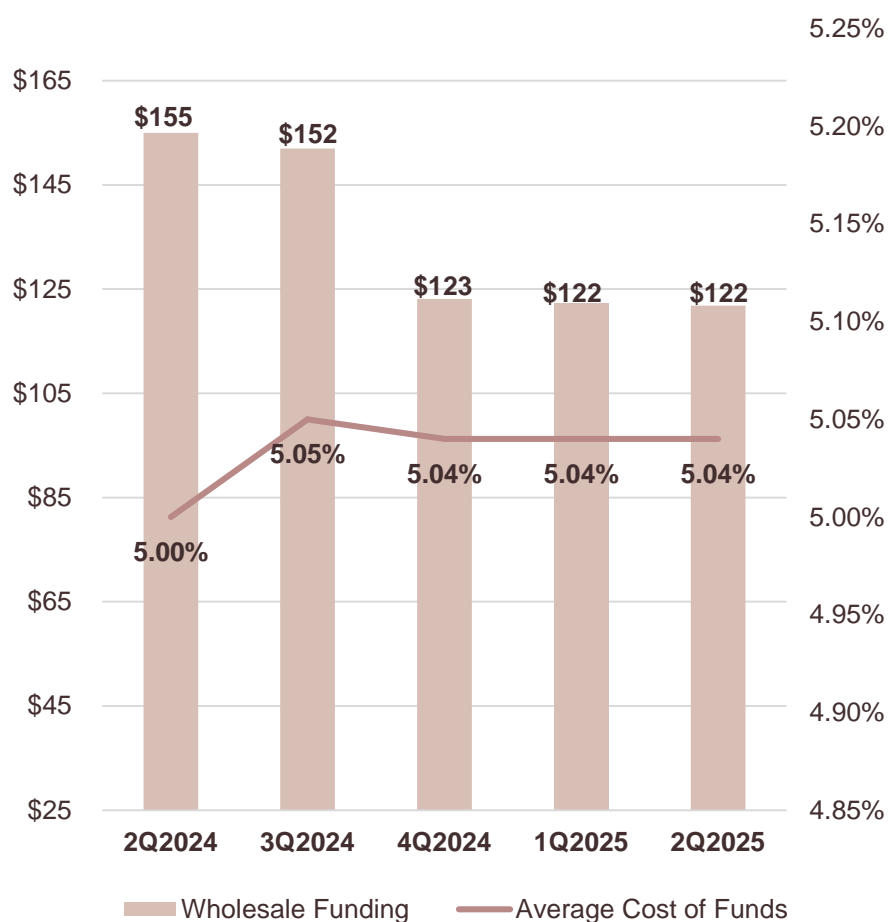


■ Core deposits/Total deposits
■ Time deposits/Total deposits



WHOLESALE FUNDING

WHOLESALE FUNDING
(Includes \$20 million in Subordinated Debt)⁽¹⁾



The Bank is considered to be well-capitalized as defined by regulators (see slide 27). The Bank's Tier 1 Leverage Ratio to adjusted average assets was 9.29% at June 30, 2025 and 9.34% at December 31, 2024. In addition, Westfield Bank's TCE Ratio⁽²⁾, a non-GAAP financial measure, exceeds the Federal Home Loan Bank of Boston ("FHLB") requirements to continue to utilize the FHLB as a funding source.

At June 30, 2025, total borrowings decreased \$1.3 million, or 1.1%, from \$123.1 million at December 31, 2024 to \$121.8 million. At June 30, 2025, short-term borrowings decreased \$1.4 million, or 25.1%, to \$4.0 million, compared to \$5.4 million at December 31, 2024. Long-term borrowings were \$98.0 million at June 30, 2025 and December 31, 2024. At June 30, 2025 and December 31, 2024, borrowings also consisted of \$19.8 million in fixed-to-floating rate subordinated notes.



(1) (\$ in millions)

(2) TCE is a non-GAAP measure. See slides 30-32 for the related TCE calculation and a reconciliation of GAAP to non-GAAP financial measures.

LIQUIDITY

(\$ in millions)	Total Available	Amount in Use at June 30, 2025	Net Available
Internal Sources:			
Cash and cash equivalents	\$93.3	-	\$93.3
Unpledged securities	\$174.0	-	\$174.0
Excess pledged securities	\$1.7	-	\$1.7
External Sources:			
FHLB	\$601.9	\$149.2	\$452.7
FRB Discount Window	\$383.8	-	\$383.8
Other Unsecured:			
Correspondent banks	<u>\$25.0</u>	-	<u>\$25.0</u>
Total Liquidity	\$1,279.7	\$149.2	\$1,130.5
Uninsured deposits			\$688.4
Liquidity/Total			164%

The Company's liquidity position remains strong with solid core deposit relationships, cash, unencumbered securities and access to diversified borrowing sources. At June 30, 2025, the Company had available borrowing capacity with the FHLB of \$452.7 million, including its overnight Ideal Way Line of Credit. In addition, at June 30, 2025, the Company had available borrowing capacity of \$383.8 million from the Federal Reserve Discount Window, with no outstanding borrowings. At June 30, 2025, the Company also had available borrowing capacity of \$25.0 million from two unsecured credit lines with correspondent banks, with no outstanding borrowings.

At June 30, 2025, the Company had \$1.1 billion in immediately available liquidity, compared to \$688.4 million in uninsured deposits, or 29.5% of total deposits, representing a coverage ratio of 164%.

Lastly, the Company has access to the brokered deposit market with approval from the Board of Directors to purchase brokered deposits in an amount not to exceed 10% of total assets.



DEPOSIT MARKET SHARE IN HAMPDEN COUNTY, MA AS OF JUNE 30, 2024

Total Deposit Rank 2024	Parent Company Name	Deposits in Market (\$000)	Market Share	# of Branches
1	PeoplesBank	2,665,987	19.00%	12
2	TD Bank	2,110,916	15.04%	16
3	Westfield Bank	1,856,455	13.23%	20
4	Bank of America	1,594,814	11.37%	8
5	Berkshire Bank	1,104,828	7.87%	11
6	M&T Bank	1,097,724	7.82%	14
7	KeyBank	1,012,085	7.21%	7
8	Citizens Bank	592,088	4.22%	10
9	Monson Savings Bank	583,716	4.16%	4
10	Country Bank	571,869	4.08%	4
11	New Valley Bank & Trust	287,901	2.05%	3

Source: SNL Financial as of June 30, 2024

Note: Total number of Westfield Bank branches shown includes the Big E seasonal branch and online deposit channel. Three Westfield branches are located in Hampshire County, MA and four Westfield branches are located in Hartford County, CT outside of Springfield MSA.



ASSET QUALITY INDICATORS

	2Q2024	3Q2024	4Q2024	1Q2025	2Q2025
Total delinquent loans	\$5.6M	\$4.3M	\$5.0M	\$4.5M	\$3.9M
Delinquent loans as a % of total loans	0.27%	0.21%	0.24%	0.22%	0.18%
Nonaccrual loans	\$5.8M	\$4.9M	\$5.4M	\$6.0M	\$5.8M
Nonaccrual loans as a % of total loans	0.29%	0.24%	0.26%	0.29%	0.27%
Nonaccrual loans as a % of total assets	0.23%	0.18%	0.20%	0.22%	0.21%
Allowance for credit losses % of total loans	0.96%	0.97%	0.94%	0.95%	0.94%
Allowance for credit losses % of NPL	333%	410%	363%	327%	343%
Net charge-offs (recoveries)	\$10K	\$98K	(\$128K)	\$29K	(\$585K)
Net charge-offs (recoveries) as a % average loans	0.00%	0.00%	(0.01%)	0.00%	(0.03%)

At June 30, 2025, total delinquent loans totaled \$3.9 million, or 0.18% of total loans, compared to \$5.0 million, or 0.24% of total loans, at December 31, 2024. Of the \$3.9 million in delinquent loans, \$3.5 million, or 91.5%, represent residential real estate loans, which includes home equity loans. Of the \$3.5 million in delinquent residential real estate loans, \$1.2 million, or 33.2%, are 90 days or greater past due.



ASSET QUALITY

	June 30, 2025			December 31, 2024		
	Allowance for Credit Losses (ACL) ⁽¹⁾	Loans Outstanding ⁽¹⁾	ACL/ Total Loan Segment	Allowance for Credit Losses (ACL) ⁽¹⁾	Loans Outstanding ⁽¹⁾	ACL/ Total Loan Segment
Commercial and industrial	\$ 2,683	\$ 234,505	1.14%	\$ 2,477	\$ 211,656	1.17%
Commercial real estate	13,504	1,046,205	1.29%	13,677	1,075,732	1.27%
Residential ⁽²⁾	3,370	805,359	0.42%	3,156	775,659	0.41%
Consumer	176	3,512	5.01%	219	4,391	4.99%
Unallocated	-	-	-	-	-	-
Total Loans	\$ 19,733	\$ 2,089,581	0.94%	\$ 19,529	\$ 2,067,438	0.94%

Management continues to remain attentive to any signs of deterioration in borrowers' financial conditions and is proactive in taking the appropriate steps to mitigate risk. The allowance for credit losses as a percentage of total loans was 0.94% at June 30, 2025 and at December 31, 2024. At June 30, 2025, the allowance for credit losses as a percentage of nonaccrual loans was 343.1%, compared to 362.9% at December 31, 2024.



(1) (\$ in thousands)

(2) Includes home equity loans and home equity lines of credit.

ASSET QUALITY

(\$ in millions)	2Q2024	3Q2024	4Q2024	1Q2025	2Q2025
Special Mention	\$14.6	\$21.3	\$11.4	\$10.7	\$1.5
% of Total Gross Loans	0.7%	1.0%	0.6%	0.5%	0.1%
Substandard	\$22.1	\$21.9	\$27.0	\$25.6	\$24.6
% of Total Gross Loans	1.1%	1.1%	1.3%	1.2%	1.2%
Total Classified Loans	\$36.7	\$43.2	\$38.4	\$36.3	\$26.1
% of Total Gross Loans	1.8%	2.1%	1.9%	1.7%	1.2%

At June 30, 2025, total classified loans, defined as special mention and substandard loans, totaled \$26.1 million, or 1.2% of total gross loans, representing a decrease of \$12.3 million, or 32.0%, from December 31, 2024.



CAPITAL MANAGEMENT

We are well-capitalized with excess capital.

Consolidated	June 30, 2025	December 31, 2024
Tier 1 Leverage Ratio (to Adjusted Average Assets)	9.10%	9.14%
Common Equity Tier 1 Capital (to Risk Weighted Assets)	12.40%	12.37%
Tier 1 Capital (to Risk Weighted Assets)	12.40%	12.37%
Total Capital (to Risk Weighted Assets)	14.42%	14.38%

As of June 30, 2025, the Bank's Tier 1 Leverage Ratio was 9.29%. The Bank's TCE ratio⁽¹⁾, a non-GAAP financial measure, was 8.56% at June 30, 2025.

At June 30, 2025, available-for-sale unrealized losses of \$19.8 million, net of tax, negatively impacted the TCE ratio by 0.7%. If the held-to-maturity unrealized losses of \$25.7 million, net of tax, were factored in, the TCE ratio would decrease to 7.61%.

Westfield Bank	June 30, 2025	December 31, 2024	Well Capitalized
Tier 1 Leverage Ratio (to Adjusted Average Assets)	9.29%	9.34%	5.0%
Common Equity Tier 1 Capital (to Risk Weighted Assets)	12.67%	12.64%	6.5%
Tier 1 Capital (to Risk Weighted Assets)	12.67%	12.64%	8.0%
Total Capital (to Risk Weighted Assets)	13.69%	13.65%	10.0%

- ✓ From a regulatory standpoint, we are well-capitalized with excess capital.
- ✓ We take a prudent approach to capital management.



(1) TCE is a non-GAAP measure. See slides 30-32 for the related TCE calculation and a reconciliation of GAAP to non-GAAP financial measures.

CAPITAL RETURN TO SHAREHOLDERS

SHARE REPURCHASES

Year	# of Shares
2021	2,758,051
2022	720,975
2023	649,744
2024	934,282
1Q-2025	206,709
2Q-2025	290,609

DIVIDENDS PAID ON COMMON STOCK

Year	Annual Dividends per Share
2021	\$0.20
2022	\$0.24
2023	\$0.28
2024	\$0.28
1Q-2025	\$0.07
2Q-2025	\$0.07

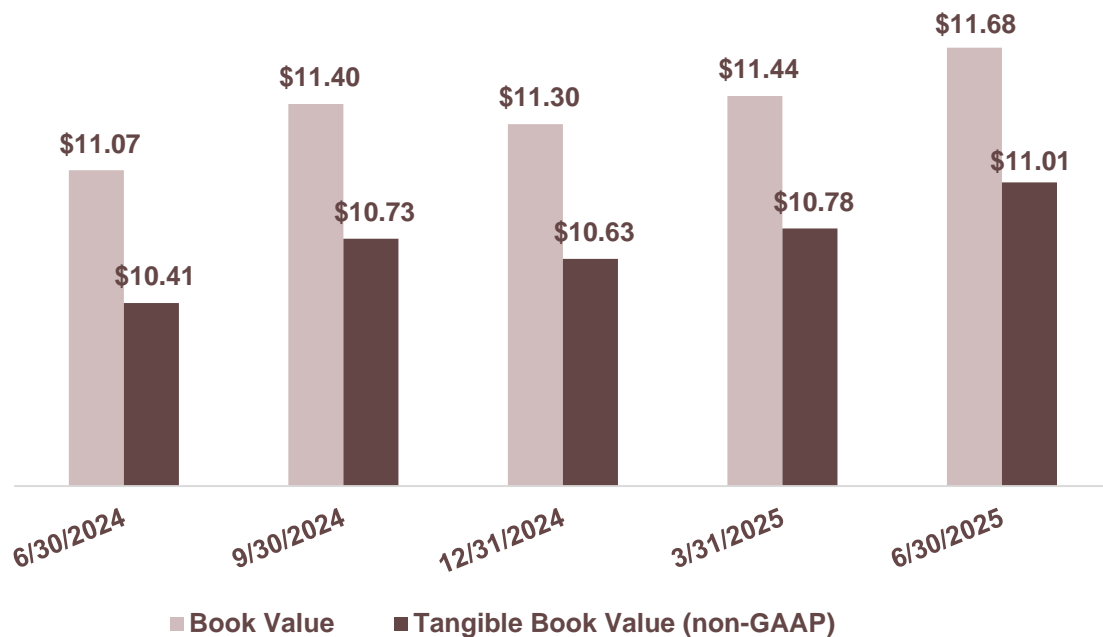
On April 22, 2025, the Board of Directors authorized the 2025 Plan, pursuant to which the Company may repurchase up to 1.0 million shares of its common stock, or approximately 4.8%, of the Company's then-outstanding shares of common stock, upon the completion of the 2024 Repurchase Plan ("2024 Plan"). On June 3, 2025, the Company announced the completion of its 2024 Plan under which the Company repurchased a total of 1.0 million shares at an average price per share of \$8.79.

During the three months ended June 30, 2025, the Company repurchased 290,609 shares of its common stock at an average price per share of \$9.45. During the six months ended June 30, 2025, the Company repurchased 497,318 shares of its common stock at an average price per share of \$9.31. As of June 30, 2025, there were 975,000 shares of common stock available for repurchase under the 2025 Plan.

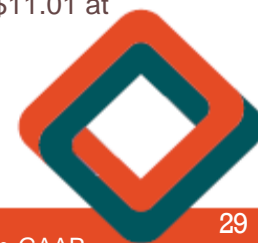


CAPITAL MANAGEMENT

BOOK VALUE PER SHARE TANGIBLE BOOK VALUE PER SHARE (non-GAAP)⁽¹⁾



The Company's book value per share was \$11.68 at June 30, 2025, compared to \$11.30 at December 31, 2024, while tangible book value per share, a non-GAAP financial measure, increased \$0.38, or 3.6%, from \$10.63 at December 31, 2024 to \$11.01 at June 30, 2025.



(1) Tangible book value is a non-GAAP measure. See slides 30-32 for the related tangible book value calculation and a reconciliation of GAAP to non-GAAP financial measures.

APPENDIX: NON-GAAP TO GAAP RECONCILIATION

Reconciliation of Non-GAAP to GAAP Financial Measures

The Company believes that certain non-GAAP financial measures provide information to investors that is useful in understanding its results of operations and financial condition. Because not all companies use the same calculation, this presentation may not be comparable to other similarly titled measures calculated by other companies. A reconciliation of these non-GAAP financial measures is provided below.

	For the quarter ended				
	6/30/2025	3/31/2025	12/31/2024	9/30/2024	6/30/2024
	(Dollars in thousands)				
Loan interest (no tax adjustment)	\$ 26,214	\$ 24,984	\$ 25,183	\$ 25,134	\$ 24,340
Tax-equivalent adjustment	121	121	128	119	114
Loan interest (tax-equivalent basis)	<u>\$ 26,335</u>	<u>\$ 25,105</u>	<u>\$ 25,311</u>	<u>\$ 25,253</u>	<u>\$ 24,454</u>
Net interest income (no tax adjustment)	\$ 17,642	\$ 15,534	\$ 15,273	\$ 14,728	\$ 14,470
Tax equivalent adjustment	121	121	128	119	114
Net interest income (tax-equivalent basis)	<u>\$ 17,763</u>	<u>\$ 15,655</u>	<u>\$ 15,401</u>	<u>\$ 14,847</u>	<u>\$ 14,584</u>
Average interest-earning assets	\$ 2,530,077	\$ 2,529,715	\$ 2,517,017	\$ 2,441,236	\$ 2,400,633
Net interest margin (no tax adjustment)	2.80%	2.49%	2.41%	2.40%	2.42%
Net interest margin, tax-equivalent	2.82%	2.51%	2.43%	2.42%	2.44%
Book Value per Share (GAAP)	\$ 11.68	\$ 11.44	\$ 11.30	\$ 11.40	\$ 11.07
<u>Non-GAAP adjustments:</u>					
Goodwill	(0.61)	(0.60)	(0.60)	(0.59)	(0.58)
Core deposit intangible	(0.06)	(0.06)	(0.07)	(0.08)	(0.08)
Tangible Book Value per Share (non-GAAP)	<u>\$ 11.01</u>	<u>\$ 10.78</u>	<u>\$ 10.63</u>	<u>\$ 10.73</u>	<u>\$ 10.41</u>



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	For the quarter ended				
	6/30/2025	3/31/2025	12/31/2024	9/30/2024	6/30/2024
	(Dollars in thousands)				
Total Bank Equity (GAAP)	\$ 244,460	\$ 242,981	\$ 240,994	\$ 245,786	\$ 241,867
Non-GAAP adjustments:					
Goodwill	(12,487)	(12,487)	(12,487)	(12,487)	(12,487)
Core deposit intangible net of associated deferred tax	(899)	(966)	(1,033)	(1,101)	(1,168)
Tangible Capital (non-GAAP)	\$ 231,074	\$ 229,528	\$ 227,474	\$ 232,198	\$ 228,212
Tangible Capital (non-GAAP)	\$ 231,074	\$ 229,528	\$ 227,474	\$ 232,198	\$ 228,212
Unrealized losses on HTM securities net of tax	(25,702)	(25,698)	(28,346)	(22,083)	(28,869)
Adjusted Tangible Capital For Impact of Unrealized Losses on HTM Securities Net of Tax (non-GAAP)	\$ 205,372	\$ 203,830	\$ 199,128	\$ 210,115	\$ 199,343
Common Equity Tier (CET) 1 Capital	\$ 250,888	\$ 250,217	\$ 250,748	\$ 250,543	\$ 251,849
Total Assets for Leverage Ratio (non-GAAP)	\$ 2,699,710	\$ 2,701,212	\$2,684,740	\$2,608,171	\$2,575,093
Tier 1 Leverage Ratio	9.29%	9.26%	9.34%	9.61%	9.78%
Tangible Common Equity (non-GAAP) =Tangible Capital (non-GAAP)/Total Assets for Leverage Ratio (non-GAAP)	8.56%	8.50%	8.47%	8.90%	8.86%
Adjusted Tangible Common Equity for HTM Impact (non-GAAP) = Adjusted Tangible Capital For Impact of Unrealized Losses on HTM Securities Net of Tax (non-GAAP)/Total Assets for Leverage Ratio (non-GAAP)	7.61%	7.55%	7.42%	8.06%	7.74%



APPENDIX: NON-GAAP TO GAAP RECONCILIATION

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	For the quarter ended				
	6/30/2025	3/31/2025	12/31/2024	9/30/2024	6/30/2024
	(Dollars in thousands)				
Efficiency Ratio:					
Non-interest Expense (GAAP)	\$ 15,656	\$ 15,184	\$ 14,926	\$ 14,406	\$ 14,314
Net Interest Income (GAAP)	\$ 17,642	\$ 15,534	\$ 15,273	\$ 14,728	\$ 14,470
Non-Interest Income (GAAP)	\$ 3,411	\$ 2,759	\$ 3,254	\$ 3,141	\$ 3,834
<u>Non-GAAP adjustments:</u>					
Unrealized gains (losses) on marketable equity securities	(25)	5	9	(10)	(4)
Gain on non-marketable equity investments	(243)	-	(300)	-	(987)
Non-Interest Income for Adjusted Efficiency Ratio (non-GAAP)	\$ 3,143	\$ 2,764	\$ 2,963	\$ 3,131	\$ 2,843
Total Revenue for Adjusted Efficiency Ratio (non-GAAP)	\$ 20,785	\$ 18,298	\$ 18,236	\$ 17,859	\$ 17,313
Efficiency Ratio (GAAP)	74.36%	83.00%	80.56%	80.62%	78.20%
Expense (GAAP)/Total Revenue for Efficiency Ratio (non-GAAP))	75.32%	82.98%	81.85%	80.67%	82.68%



WESTFIELD BANK

“WHAT BETTER BANKING’S ALL ABOUT”



James C. Hagan, President and Chief Executive Officer
Guida R. Sajdak, Executive Vice President and Chief Financial Officer
Meghan Hibner, First Vice President and Investor Relations Officer

141 Elm Street, Westfield, MA

