



1Q

May 5, 2020

First Quarter 2020 Earnings

CONFERENCE CALL

Louis Pinkham
Chief Executive Officer

Rob Rehard
Vice President
Chief Financial Officer

The following is a cautionary statement made under the Private Securities Litigation Reform Act of 1995: With the exception of historical facts, the statements contained in this presentation may be forward-looking statements. Forward-looking statements represent our management's judgment regarding future events. In many cases, you can identify forward-looking statements by terminology such as "may," "will," "expect," "intend," "estimate," "forecast," "anticipate," "believe," "should," "project" or "plan" or the negative of these terms or other similar words. These forward-looking statements are not guarantees of future performance and are subject to risks, uncertainties, assumptions and other factors, some of which are beyond our control, which could cause actual results to differ materially from those expressed or implied by such forward-looking statements, including but not limited to: the continued financial and operational impacts of and uncertainties relating to the COVID-19 pandemic on us and our customers and suppliers and the geographies in which we operate; uncertainties regarding our ability to execute our restructuring plans within expected costs and timing; actions taken by our competitors and our ability to effectively compete in the increasingly competitive global electric motor, drives and controls, power generation and power transmission industries; our ability to develop new products based on technological innovation, such as the Internet of Things, and marketplace acceptance of new and existing products, including products related to technology not yet adopted or utilized in certain geographic locations in which we do business; fluctuations in commodity prices and raw material costs; our dependence on significant customers; risks associated with global manufacturing; issues and costs arising from the integration of acquired companies and businesses and the timing and impact of purchase accounting adjustments; our overall debt levels and our ability to repay principal and interest on our outstanding debt; prolonged declines in one or more markets we serve, such as heating, ventilation, air conditioning, refrigeration, power generation, oil and gas, unit material handling or water heating; economic changes in global markets where we do business, such as reduced demand for the products we sell, currency exchange rates, inflation rates, interest rates, recession,

government policies, including policy changes affecting taxation, trade, tariffs, immigration, customs, border actions and the like, and other external factors that we cannot control; product liability and other litigation, or claims by end users, government agencies or others that our products or our customers' applications failed to perform as anticipated, particularly in high volume applications or where such failures are alleged to be the cause of property or casualty claims; unanticipated liabilities of acquired businesses; unanticipated adverse effects or liabilities from business exits or divestitures; unanticipated costs or expenses we may incur related to product warranty issues; our dependence on key suppliers and the potential effects of supply disruptions; infringement of our intellectual property by third parties, challenges to our intellectual property, and claims of infringement by us of third party technologies; effects on earnings of any significant impairment of goodwill or intangible assets; losses from failures, breaches, attacks or disclosures involving our information technology infrastructure and data; cyclical downturns affecting the global market for capital goods; and other risks and uncertainties including but not limited to those described in "Item 1A-Risk Factors" of the Company's Annual Report on Form 10-K filed with the U.S. Securities and Exchange Commission on February 26, 2020 and from time to time in other filed reports. All subsequent written and oral forward-looking statements attributable to us or to persons acting on our behalf are expressly qualified in their entirety by the applicable cautionary statements. The forward-looking statements included in this presentation are made only as of their respective dates, and we undertake no obligation to update these statements to reflect subsequent events or circumstances.

We prepare financial statements in accordance with accounting principles generally accepted in the United States (“GAAP”). We also periodically disclose certain financial measures in our quarterly earnings releases, on investor conference calls, and in investor presentations and similar events that may be considered “non-GAAP” financial measures. This additional information is not meant to be considered in isolation or as a substitute for our results of operations prepared and presented in accordance with GAAP.

In this presentation, we disclose the following non-GAAP financial measures, and we reconcile these measures in the tables in the appendix to the most directly comparable GAAP financial measures: adjusted diluted earnings per share (both historical and projected), adjusted income from operations, adjusted operating margin, adjusted net sales, net debt, adjusted EBITDA, adjusted operating leverage, adjusted net income attributable to Regal Beloit Corporation, free cash flow, free cash flow as a percentage of adjusted net income attributable to Regal Beloit Corporation, adjusted income before taxes, adjusted provision for income taxes, adjusted effective tax rate, net sales from ongoing business, adjusted income from operations of ongoing business, ongoing business adjusted operating margin, and adjusted diluted earnings per share for ongoing business. We believe that these non-GAAP financial measures are useful measures for providing investors with additional information regarding our results of operations and for helping investors understand and compare our operating results across accounting periods and compared to our peers. Our management primarily uses adjusted income from operations, adjusted operating income, adjusted operating margin, and adjusted operating leverage to help us manage and evaluate our business and make operating decisions, while adjusted diluted earnings per share, net debt, adjusted EBITDA, adjusted net sales, adjusted net income attributable to Regal Beloit Corporation, free cash flow, free cash flow as a

percentage of adjusted net income attributable to Regal Beloit Corporation, adjusted income before taxes, adjusted provision for income taxes, adjusted effective tax rate, net sales from ongoing business, adjusted income from operations of ongoing business, ongoing business adjusted operating margin and adjusted diluted earnings per share for ongoing business are primarily used to help us evaluate our business and forecast our future results. Accordingly, we believe disclosing and reconciling each of these measures helps investors evaluate our business in the same manner as management.

In addition to these non-GAAP measures, we also use the term “organic sales” to refer to GAAP sales from existing operations excluding any sales from acquired businesses recorded prior to the first anniversary of the acquisition (“net sales from business acquired”) and excluding any sales from business divested/to be exited (“net sales from business divested/to be exited”) recorded prior to the first anniversary of the exit and excluding the impact of foreign currency translation. The impact of foreign currency translation is determined by translating the respective period’s organic sales using the currency exchange rates that were in effect during the prior year periods. We use the term “organic sales growth” to refer to the increase in our sales between periods that is attributable to organic sales. For further clarification, we may use the term “acquisition growth” to refer to the increase in our sales between periods that is attributable to acquisition sales.

Opening Comments & Overview

LOUIS PINKHAM, CEO

1Q 2020 Results & 2020 Scenario Planning

ROB REHARD, CFO

Questions & Answers

Closing Remarks

LOUIS PINKHAM, CEO



- CEO Perspective on COVID-19
- Sales Down 9.8% on an Organic Basis
 - Significant Headwinds From Weather and COVID-19
 - 80/20 Pruning Initiatives Reduced Sales by ~180bps
- Margins Supported by Reorganization and Cost-Out Initiatives
 - Deleverage of 12.0%
 - Operating Margin ~Stable Y/Y Despite Top Line Pressure
- Strong Free Cash Flow of \$92M
 - FCF Conversion at almost 200%
- COVID-19 is Materially Impacting the Business
 - April Orders Down 30%

(\$ in millions, except per share data)	1Q 2019	1Q 2020
Adjusted Net Sales*	\$820.3	\$734.2
Adjusted Income from Operations*	\$89.5	\$79.2
Adjusted Operating Margin*	10.9%	10.8%
Adjusted Diluted EPS*	\$1.40	\$1.31
Net Cash Provided by Operating Activities	\$18.3	\$102.7

* Non-GAAP Financial Measurement, See Appendix for Reconciliation.

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LOUIS PINKHAM, CEO



Sales

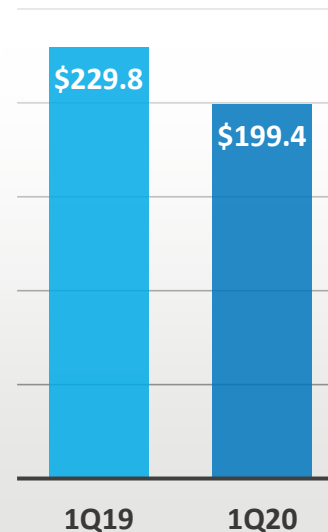
- **Organic Sales* Down 12.5%**
- **Market Performance**
 - Pool Pump
 - Commercial HVAC
 - Europe Air Moving
 - 80/20 Account Pruning (~1.1%)
 - COVID-19 Broad-Based Headwinds

Adjusted Operating Margin*

- **7.8% of Adj. Net Sales**
- **Down 230 bps from Prior Year**
 - Volume
 - YOY Cost Roll Impact
 - + Cost Reductions

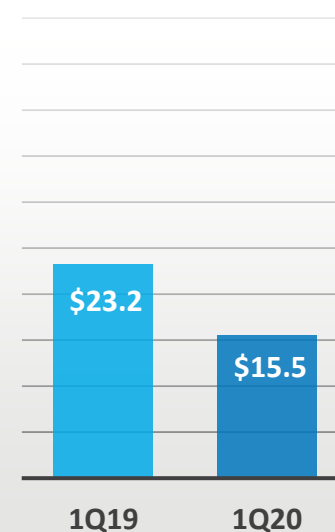
Adjusted Net Sales*

(\$ Millions)



Adjusted Income from Operations*

(\$ Millions)



* Non-GAAP Financial Measurement, See Appendix for Reconciliation.

Adjusted Deleverage Below Historical Rates Despite Significant Topline Headwinds

Sales

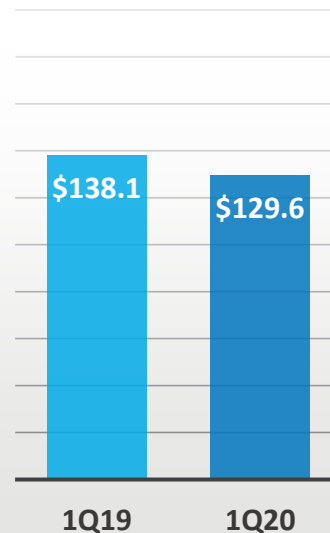
- **Organic Sales*** Down 4.5%
- **Market Performance**
 - Power Generation
 - NA Industrial
 - COVID-19 Impacts
 - 80/20 Account Pruning (~3%)
 - + Data Centers

Adjusted Operating Margin*

- **0.8% of Adj. Net Sales**
- **Up 230 bps from Prior Year**
 - + Mix
 - + Price/Material Costs
 - + Cost Reductions
 - Volume
 - YOY Cost Roll Impact

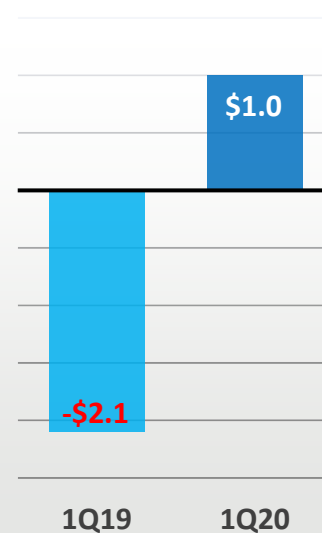
Adjusted Net Sales*

(\$ Millions)



Adjusted Income from Operations*

(\$ Millions)



* Non-GAAP Financial Measurement, See Appendix for Reconciliation.

Improving Profitability Despite Topline Headwinds

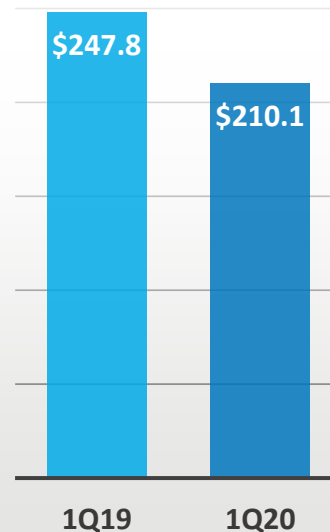
Sales

- **Organic Sales* Down 14.8%**
- **Market Performance**
 - NA HVAC Mild Winter (HDD Down ~20%)
 - FER Pre-Buy Inventory
 - COVID-19, Europe
 - 80/20 Account Pruning (~2.5%)

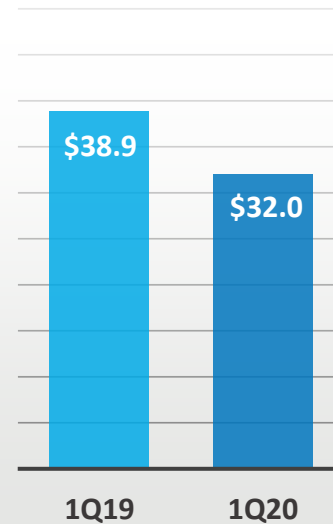
Adjusted Operating Margin*

- **15.2% of Adj. Net Sales**
- **Down 50 bps from Prior Year**
 - Volume
 - + Price/Cost
 - + SG&A Reductions
 - + Mix

Adjusted Net Sales*
(\$ Millions)



Adjusted Income from Operations*
(\$ Millions)



* Non-GAAP Financial Measurement, See Appendix for Reconciliation.

Deleverage at ~18% Despite Significant Topline Decline from Prior Year

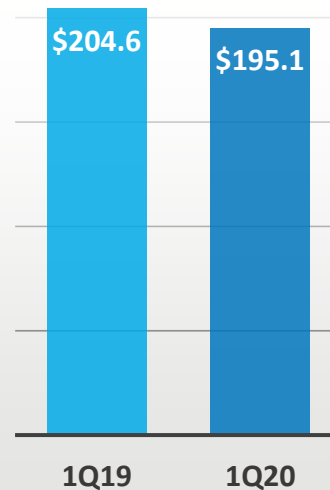
Sales

- **Organic Sales* Down 4.2%**
- **Market Performance**
 - Upstream & Midstream Oil & Gas
 - COVID-19 Impacts
 - 80/20 Account Pruning (~1%)
 - + Renewable Energy

Adjusted Operating Margin*

- **15.7% of Adj. Net Sales**
- **Up 130 bps from Prior Year**
 - + Price/Cost
 - + Productivity
 - + Cost Reductions
 - + 80/20
 - Volume
 - Mix

Adjusted Net Sales*
(\$ Millions)



Adjusted Income from Operations*
(\$ Millions)



* Non-GAAP Financial Measurement, See Appendix for Reconciliation.

Improved Operating Profit Despite Topline Headwinds

Capital Expenditures

- \$10.9 Million in 1Q 2020
- \$50.0 Million Expected in FY 2020

Restructuring & Related Costs

- \$5.6 Million in 1Q 2020
- \$18.0 Million Expected in FY 2020

Effective Tax Rate (ETR)

- 22.1% Adj. ETR* in 1Q 2020
- 21.0% Adj. ETR* Expected in FY 2020

Balance Sheet as March 28, 2020

- Total Debt of \$1,364.9 Million
- Net Debt of \$760.4 Million
 - Down \$45.7 Million from 4Q 2019
- Net Debt/Adj. EBITDA* of 1.6

Free Cash Flow*

- \$91.8 Million in 1Q 2020, Up \$93.7 Million from 2019
- Purchased ~315K Shares for a Total of \$25 Million in 1Q 2020
- Share Purchases Temporarily Paused

* Non-GAAP Financial Measurement, See Appendix for Reconciliation.

Withdrawing FY 2020 Revenue and EPS Guidance Given Low Visibility During COVID-19 Pandemic

Scenario Analysis: Target Deleverage Rates Under Scenarios For Revenue Decline*

	Q2	
Sales Decline From PY	20%	35%
Target Deleverage Range	18% - 22%	26% - 32%

Scenario Assumptions

- Revenue Declines Are Consistent Across Segments
- No Material Degradation of Supply Chain
- Additional Cost Actions Likely Beyond Those Currently Disclosed
- Would Expect Similar Deleverage Rates in 2H at These Rates of Revenue Decline

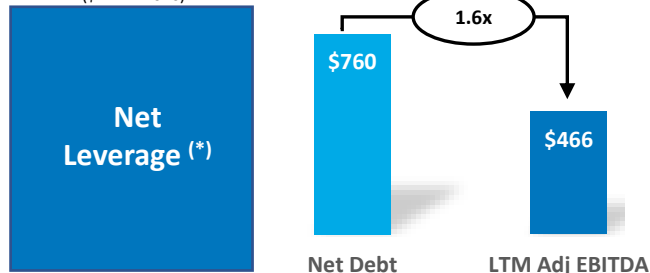
Other FY 2020 Modeling Assumptions

- Net Interest Expense of ~\$43 Million
- Capital Expenditures of ~\$50 Million
- Depreciation & Amortization Expense of ~\$130 Million
- Effective Tax Rate of ~21%
- Restructuring Expense of ~\$18 Million
- Expect FCF > 100% of Adj. Net Income

* Non-GAAP Financial Measurement, See Appendix for Reconciliation.

Expect To Keep Deleverage Rates Below Historic Levels

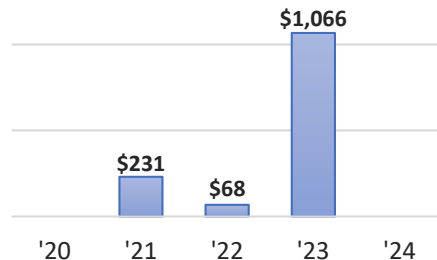
(\$ in Millions)



Net Leverage (*)

- Flexible and Conservative Capital Structure
- Net Debt to Adj. EBITDA Well Within Comfort Zone of 1.5-2.0
- With an Abundance of Caution, Drew Down Full Revolver in March/April.
- Cash & Cash Equivalents of ~\$890 Million as of May 1, 2020

Scheduled Debt Maturities



- First Private Placement Note Comes Due June '21
- No Required Term Loan Payments Until '22

Capital Allocation

- **Capex:** Current Forecast \$50 Million (-\$25 Million or ~35%); Will Flex Further if Downturn More Extensive
- **Share Repurchases:** Temporarily Suspended
- **Dividend:** Will Continue to Pay Dividend
- **M&A:** Continue to evaluate strategic M&A opportunities
- **TWC:** Selectively Building Strategic Inventory While Managing TWC to Ensure Source of Cash in 2020

* Non-GAAP Financial Measurement, See Appendix for Reconciliation.

Sufficient Liquidity and Conservative Capital Allocation Strategy

Opening Comments & Overview

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1Q 2020 Results & 2020 Outlook

ROB REHARD, CFO

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LOUIS PINKHAM, CEO



10Q

Appendix

ADJUSTED DILUTED EARNINGS PER SHARE

	Three Months Ended	
	Mar 28, 2020	Mar 30, 2019
GAAP Diluted Earnings Per Share	\$ 1.12	\$ 1.99
Restructuring and Related Costs	0.10	0.04
Loss (Gain) on Businesses Divested and Assets to be Exited	0.03	(0.59)
Net Loss (Income) from Businesses Divested/to be Exited	0.01	(0.07)
Executive Transition Costs	0.05	0.03
Adjusted Diluted Earnings Per Share	<u>\$ 1.31</u>	<u>\$ 1.40</u>

ADJUSTED INCOME (LOSS) FROM OPERATIONS

(Dollars in Millions)

GAAP Income (Loss) from Operations
Restructuring and Related Costs
Purchase Accounting and Transaction Costs
Loss (Gain) on Businesses Divested and Assets to be Exited
Operating Loss (Income) from Businesses Divested/to be Exited
Executive Transition Costs
Adjusted Income (Loss) from Operations

GAAP Operating Margin %
Adjusted Operating Margin %

Three Months Ended

Commercial Systems		Industrial Systems		Climate Solutions		Power Transmission Solutions		Total Regal	
Mar 28, 2020	Mar 30, 2019	Mar 28, 2020	Mar 30, 2019	Mar 28, 2020	Mar 30, 2019	Mar 28, 2020	Mar 30, 2019	Mar 28, 2020	Mar 30, 2019
\$ 12.5	\$ 57.8	\$ (0.5)	\$ (4.3)	\$ 29.5	\$ 38.9	\$ 28.5	\$ 28.2	\$ 70.0	\$ 120.6
1.8	1.2	0.9	0.9	1.1	0.1	1.8	0.1	5.6	2.3
-	0.1	-	-	-	-	-	-	-	0.1
0.7	(34.6)	0.2	1.0	0.5	1.3	-	1.1	1.4	(31.2)
-	(1.7)	-	-	0.4	(1.9)	-	(0.3)	0.4	(3.9)
0.5	0.4	0.4	0.3	0.5	0.5	0.4	0.4	1.8	1.6
\$ 15.5	\$ 23.2	\$ 1.0	\$ (2.1)	\$ 32.0	\$ 38.9	\$ 30.7	\$ 29.5	\$ 79.2	\$ 89.5
6.3 %	23.9 %	(0.4)%	(3.1)%	14.0 %	14.8 %	14.6 %	13.4 %	9.5 %	14.1 %
7.8 %	10.1 %	0.8 %	(1.5)%	15.2 %	15.7 %	15.7 %	14.4 %	10.8 %	10.9 %

ADJUSTED NET SALES

(Dollars in Millions)

Net Sales

Nets Sales from Businesses Divested/to be Exited

Adjusted Net Sales

Three Months Ended

Commercial Systems		Industrial Systems		Climate Solutions		Power Transmission Solutions		Total Regal	
Mar 28, 2020	Mar 30, 2019	Mar 28, 2020	Mar 30, 2019	Mar 28, 2020	Mar 30, 2019	Mar 28, 2020	Mar 30, 2019	Mar 28, 2020	Mar 30, 2019
\$ 199.4	\$ 242.2	\$ 129.6	\$ 138.1	\$ 210.1	\$ 263.3	\$ 195.1	\$ 210.2	\$ 734.2	\$ 853.8
-	(12.4)	-	-	-	(15.5)	-	(5.6)	-	(33.5)
\$ 199.4	\$ 229.8	\$ 129.6	\$ 138.1	\$ 210.1	\$ 247.8	\$ 195.1	\$ 204.6	\$ 734.2	\$ 820.3

ADJUSTED EFFECTIVE TAX RATE

(Dollars in Millions)

	Three Months Ended	
	Mar 28, 2020	Mar 30, 2019
Income before Taxes	\$ 60.6	\$ 108.0
Provision for Income Taxes	13.9	21.2
Effective Tax Rate	22.9%	19.6%
Income before Taxes	\$ 60.6	\$ 108.0
Loss (Gain) on Businesses Divested and Assets to be Exited	1.4	(31.2)
Adjusted Income before Taxes	\$ 62.0	\$ 76.8
Provision for Income Taxes	\$ 13.9	\$ 21.2
Tax Effect from Loss (Gain) on Businesses Divested and Assets to be Exited	0.3	(5.3)
Non-deductible Portion of Executive Transition Costs	(0.5)	-
Adjusted Provision for Income Taxes	\$ 13.7	\$ 15.9
Adjusted Effective Tax Rate	22.1%	20.7%

FREE CASH FLOW

(Dollars in Millions)

	Three Months Ended	
	Mar 28, 2020	Mar 30, 2019
Net Cash Provided by Operating Activities	\$102.7	\$ 18.3
Additions to Property Plant and Equipment	(10.9)	(20.2)
Free Cash Flow	<u>\$ 91.8</u>	<u>\$ (1.9)</u>
GAAP Net Income Attributable to Regal Beloit Corporation	\$ 45.8	\$ 85.9
Loss (Gain) on Businesses Divested and Impairments	1.4	(31.2)
Tax Effect from Loss (Gain) on Businesses Divested and Impairments	(0.3)	5.3
Adjusted Net Income Attributable to Regal Beloit Corporation	<u>\$ 46.9</u>	<u>\$ 60.0</u>
Free Cash Flow as a Percentage of Adjusted Net Income Attributable to Regal Beloit Corporation	195.7 %	(3.2)%

ORGANIC SALES GROWTH

(Dollars in Millions)

Three Months Ended

	Commercial Systems	Industrial Systems	Climate Solutions	Power Transmission Solutions	Total Regal
Net Sales Three Months Ended Mar 28, 2020	\$ 199.4	\$ 129.6	\$ 210.1	\$ 195.1	\$ 734.2
Impact from Foreign Currency Exchange Rates	1.7	2.3	1.0	1.0	6.0
Organic Sales Three Months Ended Mar 28, 2020	<u>\$ 201.1</u>	<u>\$ 131.9</u>	<u>\$ 211.1</u>	<u>\$ 196.1</u>	<u>\$ 740.2</u>
Net Sales Three Months Ended Mar 30, 2019	\$ 242.2	\$ 138.1	\$ 263.3	\$ 210.2	\$ 853.8
Net Sales from Business Divested/to be Exited	(12.4)	-	(15.5)	(5.6)	(33.5)
Adjusted Net Sales Three Months Ended Mar 30, 2019	<u>\$ 229.8</u>	<u>\$ 138.1</u>	<u>\$ 247.8</u>	<u>\$ 204.6</u>	<u>\$ 820.3</u>
Organic Sales Growth %	(12.5)%	(4.5)%	(14.8)%	(4.2)%	(9.8)%
Net Sales Growth %	(17.7)%	(6.2)%	(20.2)%	(7.2)%	(14.0)%

TOTAL GROSS DEBT/EBITDA

(Dollars in Millions)

	LTM Mar 28, 2020
Net Income	\$ 202.5
Plus: Taxes	53.9
Plus: Interest Expense	51.0
Less: Interest Income	(5.6)
Plus: Depreciation and Amortization	132.8
EBITDA	\$ 434.6
Current Maturities of Debt	\$ 0.6
Long-Term Debt	1,364.3
Total Gross Debt	\$ 1,364.9
Total Gross Debt/EBITDA	3.1

TOTAL GROSS DEBT/ADJUSTED EBITDA

(Dollars in Millions)

	LTM Mar 28, 2020
Net Income	\$ 202.5
Plus: Taxes	53.9
Plus: Interest Expense	51.0
Less: Interest Income	(5.6)
Plus: Depreciation and Amortization	132.8
Plus: Restructuring and Related Costs	34.6
Plus: Impairment and Exit Related Costs	1.5
Plus: Executive Transition Costs	2.4
Plus: Operating Loss from Businesses Divested/to be Exited	0.2
Less: Gain on Sale of Assets	(3.8)
Less: Gain on Divestiture of Business	(3.6)
Adjusted EBITDA	\$ 465.9
Current Maturities of Debt	\$ 0.6
Long-Term Debt	1,364.3
Total Gross Debt	\$ 1,364.9
Total Gross Debt/Adjusted EBITDA	2.9

TOTAL NET DEBT/EBITDA

(Dollars in Millions)

	LTM Mar 28, 2020
Net Income	\$ 202.5
Plus: Taxes	53.9
Plus: Interest Expense	51.0
Less: Interest Income	(5.6)
Plus: Depreciation and Amortization	132.8
Adjusted EBITDA	\$ 434.6
Current Maturities of Debt	\$ 0.6
Long-Term Debt	1,364.3
Less: Cash	(604.5)
Total Net Debt	\$ 760.4
Total Net Debt/Adjusted EBITDA	1.7

TOTAL NET DEBT/ADJUSTED EBITDA

(Dollars in Millions)

	LTM Mar 28, 2020
Net Income	\$ 202.5
Plus: Taxes	53.9
Plus: Interest Expense	51.0
Less: Interest Income	(5.6)
Plus: Depreciation and Amortization	132.8
Plus: Restructuring and Related Costs	34.6
Plus: Impairment and Exit Related Costs	1.5
Plus: Executive Transition Costs	2.4
Plus: Operating Loss from Businesses Divested/to be Exited	0.2
Less: Gain on Sale of Assets	(3.8)
Less: Gain on Divestiture of Business	(3.6)
Adjusted EBITDA	\$ 465.9
Current Maturities of Debt	\$ 0.6
Long-Term Debt	1,364.3
Less: Cash	(604.5)
Total Net Debt	\$ 760.4
Total Net Debt/Adjusted EBITDA	1.6

OPERATING LEVERAGE-TOTAL REGAL

(Dollars in Millions)

Three Months Ended

	Mar 28, 2020	Mar 30, 2019	Change
GAAP Income from Operations	<u>\$ 70.0</u>	<u>\$ 120.6</u>	<u>\$ (50.6)</u>
Adjusted Income from Operations	<u>\$ 79.2</u>	<u>\$ 89.5</u>	<u>\$ (10.3)</u>
Net Sales	<u>\$ 734.2</u>	<u>\$ 853.8</u>	<u>\$ (119.6)</u>
Adjusted Net Sales	<u>\$ 734.2</u>	<u>\$ 820.3</u>	<u>\$ (86.1)</u>
GAAP Operating Leverage			42.3 %
Adjusted Operating Leverage			12.0 %

OPERATING LEVERAGE-COMMERCIAL SYSTEMS

(Dollars in Millions)

GAAP Income from Operations
Adjusted Income from Operations

Net Sales
Adjusted Net Sales

GAAP Operating Leverage
Adjusted Operating Leverage

Three Months Ended

Mar 28, 2020	Mar 30, 2019	Change
\$ 12.5	\$ 57.8	\$ (45.3)
\$ 15.5	\$ 23.2	\$ (7.7)
\$ 199.4	\$ 242.2	\$ (42.8)
\$ 199.4	\$ 229.8	\$ (30.4)

105.8 %

25.3 %

OPERATING LEVERAGE-CLIMATE SOLUTIONS

(Dollars in Millions)

GAAP Income from Operations
Adjusted Income from Operations

Net Sales
Adjusted Net Sales

GAAP Operating Leverage
Adjusted Operating Leverage

Three Months Ended

Mar 28, 2020	Mar 30, 2019	Change
\$ 29.5	\$ 38.9	\$ (9.4)
\$ 32.0	\$ 38.9	\$ (6.9)
\$ 210.1	\$ 263.3	\$ (53.2)
\$ 210.1	\$ 247.8	\$ (37.7)

17.7 %

18.3 %

The following tables outline by quarter and full year the 2019 net sales and income from operations, and the full year adjusted diluted earnings per share, illustrating the impact of businesses divested and to be exited.

	Commercial Systems	Industrial Systems	Climate Solutions	Power Transmission Solutions	Total Regal
Fiscal 2019 First Quarter Schedule for Ongoing Business					
Net Sales Three Months Ended March 30, 2019	\$ 242.2	\$ 138.1	\$ 263.3	\$ 210.2	\$ 853.8
Net Sales from Businesses Divested/to be Exited	(12.4)	-	(15.5)	(5.6)	(33.5)
Adjusted Net Sales from Ongoing Business	\$ 229.8	\$ 138.1	\$ 247.8	\$ 204.6	\$ 820.3
GAAP Income (Loss) from Operations Three Months Ended March 30, 2019	\$ 57.8	\$ (4.3)	\$ 38.9	\$ 28.2	\$ 120.6
Restructuring and Related Costs	1.2	0.9	0.1	0.1	2.3
Purchase Accounting and Transaction Costs	0.1	-	-	-	0.1
(Gain) Loss on Businesses Divested and Assets to be Exited	(34.6)	1.0	1.3	1.1	(31.2)
Operating Income from Businesses Divested/to be Exited	(1.7)	-	(1.9)	(0.3)	(3.9)
Executive Transition Costs	0.4	0.3	0.5	0.4	1.6
Adjusted Income (Loss) from Operations of Ongoing Business	\$ 23.2	\$ (2.1)	\$ 38.9	\$ 29.5	\$ 89.5
Ongoing Business Adjusted Operating Margin %	10.1 %	(1.5)%	15.7 %	14.4 %	10.9 %
Fiscal 2019 Second Quarter Schedule for Ongoing Business					
Net Sales Three Months Ended June 29, 2019	\$ 246.3	\$ 155.5	\$ 267.9	\$ 204.0	\$ 873.7
Net Sales from Businesses Divested/to be Exited	(12.6)	-	(5.6)	-	(18.2)
Adjusted Net Sales from Ongoing Business	\$ 233.7	\$ 155.5	\$ 262.3	\$ 204.0	\$ 855.5
GAAP Income (Loss) from Operations Three Months Ended June 29, 2019	\$ 20.8	\$ (1.3)	\$ 51.7	\$ 24.8	\$ 96.0
Restructuring and Related Costs	1.1	1.5	0.6	0.4	3.6
(Gain) Loss on Businesses Divested and Assets to be Exited	1.8	-	(6.1)	0.1	(4.2)
Operating Income from Businesses Divested/to be Exited	(1.6)	-	(0.1)	-	(1.7)
Executive Transition Costs	0.1	-	-	-	0.1
Adjusted Income from Operations of Ongoing Business	\$ 22.2	\$ 0.2	\$ 46.1	\$ 25.3	\$ 93.8
Ongoing Business Adjusted Operating Margin %	9.5 %	0.1 %	17.6 %	12.4 %	11.0 %

The following tables outline by quarter and full year the 2019 net sales and income from operations, and the full year adjusted diluted earnings per share, illustrating the impact of businesses divested and to be exited.

	Commercial Systems	Industrial Systems	Climate Solutions	Power Transmission Solutions	Total Regal
Fiscal 2019 Third Quarter Schedule for Ongoing Business					
Net Sales Three Months Ended September 28, 2019	\$ 214.8	\$ 143.8	\$ 230.9	\$ 182.8	\$ 772.3
Net Sales from Businesses Divested/to be Exited	-	-	(0.9)	-	(0.9)
Adjusted Net Sales from Ongoing Business	\$ 214.8	\$ 143.8	\$ 230.0	\$ 182.8	\$ 771.4
GAAP Income (Loss) from Operations Three Months Ended September 28, 2019	\$ 16.6	\$ (2.3)	\$ 37.6	\$ 20.9	\$ 72.8
Restructuring and Related Costs	2.5	3.1	0.8	0.9	7.3
Loss on Businesses Divested and Assets to be Exited	0.1	-	0.1	-	0.2
Operating Income from Businesses Divested/to be Exited	-	-	0.9	-	0.9
Executive Transition Costs	-	0.1	-	-	0.1
Adjusted Income from Operations of Ongoing Business	\$ 19.2	\$ 0.9	\$ 39.4	\$ 21.8	\$ 81.3
Ongoing Business Adjusted Operating Margin %	8.9 %	0.6 %	17.1 %	11.9 %	10.5 %
Fiscal 2019 Fourth Quarter Schedule for Ongoing Business					
Net Sales Three Months Ended December 28, 2019	\$ 199.4	\$ 129.6	\$ 210.1	\$ 195.1	\$ 734.2
Net Sales from Businesses Divested/to be Exited	-	-	-	-	-
Adjusted Net Sales from Ongoing Business	\$ 199.4	\$ 129.6	\$ 210.1	\$ 195.1	\$ 734.2
GAAP Income (Loss) from Operations Three Months Ended December 28, 2019	\$ 7.9	\$ (1.4)	\$ 35.7	\$ 19.5	\$ 61.7
Restructuring and Related Costs	7.0	2.9	2.7	5.5	18.1
Gain on Sale of Assets	-	-	(3.8)	-	(3.8)
Loss on Businesses Divested and Assets to be Exited	0.1	-	-	0.4	0.5
Operating (Income) Loss from Businesses Divested/to be Exited	-	-	0.6	-	0.6
Executive Transition Costs	0.1	0.1	0.1	0.1	0.4
Adjusted Income from Operations of Ongoing Business	\$ 15.1	\$ 1.6	\$ 35.3	\$ 25.5	\$ 77.5
Ongoing Business Adjusted Operating Margin %	7.6%	1.2%	16.8%	13.1%	10.6%

The following tables outline by quarter and full year the 2019 net sales and income from operations, and the full year adjusted diluted earnings per share, illustrating the impact of businesses divested and to be exited.

	Commercial Systems	Industrial Systems	Climate Solutions	Power Transmission Solutions	Total Regal
Fiscal 2019 Twelve Months Ended for Ongoing Business					
Net Sales Twelve Months Ended December 28, 2019	\$ 902.7	\$ 567.0	\$ 972.2	\$ 792.1	\$ 3,234.0
Net Sales from Businesses Divested/to be Exited	(25.0)	-	(22.0)	(5.6)	(52.6)
Adjusted Net Sales from Ongoing Business	\$ 877.7	\$ 567.0	\$ 950.2	\$ 786.5	\$ 3,181.4
 GAAP Income (Loss) from Operations Nine Months Ended December 28, 2019					
Restructuring and Related Costs	\$ 103.1	\$ (9.3)	\$ 163.9	\$ 93.4	\$ 351.1
Purchase Accounting and Transaction Costs	11.8	8.4	4.2	6.9	31.3
Gain on Sale of Assets	0.1	-	-	-	0.1
(Gain) Loss on Businesses Divested and Assets to be Exited	-	-	(3.8)	-	(3.8)
Operating Income from Businesses Divested/to be Exited	(32.6)	1.0	(4.7)	1.6	(34.7)
Executive Transition Costs	(3.3)	-	(0.5)	(0.3)	(4.1)
Adjusted Income from Operations of Ongoing Business	0.6	0.5	0.6	0.5	2.2
	<u>\$ 79.7</u>	<u>\$ 0.6</u>	<u>\$ 159.7</u>	<u>\$ 102.1</u>	<u>\$ 342.1</u>
Ongoing Business Adjusted Operating Margin %	9.1 %	0.1 %	16.8 %	13.0 %	10.8 %
 2019 ADJUSTED DILUTED EARNINGS PER SHARE FOR ONGOING BUSINESS					
	Three Months Ended				Twelve Months Ended Dec 28, 2019
	Mar 30, 2019	Jun 29, 2019	Sep 28, 2019	Dec 28, 2019	
Adjusted Diluted Earnings Per Share	\$ 1.43	\$ 1.52	\$ 1.35	\$ 1.25	\$ 5.55
Earnings Per Share from Businesses Divested/to be Exited	(0.03)	(0.03)	-	-	(0.06)
Adjusted Diluted Earnings Per Share for Ongoing Business	<u>\$ 1.40</u>	<u>\$ 1.49</u>	<u>\$ 1.35</u>	<u>\$ 1.25</u>	<u>\$ 5.49</u>

Shipping Days	1Q	2Q	3Q	4Q	FY
2014	63	63	63	64	253
2015	64	63	64	59	250
2016	64	64	63	60	251
2017	64	63	63	60	250
2018	63	64	63	61	251
2019	63	63	63	61	250
2020	63	63	63	64	253

- Regal operates on a 52/53 week fiscal year ending on the Saturday closest to December 31
- Fiscal Years 2015, 2016, 2017, 2018 and 2019 have 52 weeks
- Fiscal Year 2014 and 2020 have 53 weeks