

The background is a collage of three images: solar panels on the left, two workers in hard hats in the center, and a wind turbine on the right. A horizontal green line runs across the middle of the image.

*RegalRexnord*TM

INVESTOR DAY **2024**

Agenda

- 8:30 a.m. **Welcome**
Rob Barry, VP Investor Relations
- 8:35 a.m. **Company Overview & Strategy**
Louis Pinkham, Chief Executive Officer
- 9:15 a.m. **The Power Transmission Leader, Positioned for Higher Growth**
Jerry Morton, EVP & President of IPS
- 10:00 a.m. **Break**
- 10:10 a.m. **A New Product Driven Growth Story**
Brooke Lang, EVP & President of PES
- 10:45 a.m. **Driving Innovation In High-Growth Markets**
Kevin Zaba, EVP & President of AMC
- 11:30 a.m. **Finance**
Rob Rehard, EVP, Chief Financial Officer
- 11:55 a.m. **Q&A**
- 12:15 p.m. **Lunch with RRX Executive Team**

Forward Looking Statements and Non-GAAP Financial Measures

All statements in these presentations, other than those relating to historical facts, are "forward-looking statements." Forward-looking statements can generally be identified by their use of terms such as "anticipate," "believe," "confident," "estimate," "expect," "intend," "plan," "may," "will," "project," "forecast," "would," "could," "should," "opportunity," and similar expressions, including references to assumptions. Forward-looking statements are not guarantees of future performance and are subject to a number of assumptions, risks and uncertainties, many of which are beyond our control, which could cause actual results to differ materially from such statements. Forward-looking statements include, but are not limited to, statements about expected market or macroeconomic trends, future strategic plans and future financial and operating results. Important factors that could cause actual results to differ materially from those presented or implied in the forward-looking statements in these presentations include, without limitation: the possibility that the Company may be unable to achieve expected benefits, synergies and operating efficiencies in connection with the sale of the Industrial Motors and Generators businesses, the acquisition of Altra Industrial Motion Corp. ("Altra Transaction"), and the merger with the Rexnord Process & Motion Control business (the "Rexnord PMC business") within the expected time-frames or at all and to successfully integrate Altra Industrial Motion Corp. ("Altra") and the Rexnord PMC business; the Company's substantial indebtedness as a result of the Altra Transaction and the effects of such indebtedness on the Company's financial flexibility; the Company's ability to achieve its objectives on reducing its indebtedness on the desired timeline; dependence on key suppliers and the potential effects of supply disruptions; fluctuations in commodity prices and raw material costs; any unforeseen changes to or the effects on liabilities, future capital expenditures, revenue, expenses, synergies, indebtedness, financial condition, losses and future prospects; unanticipated operating costs, customer loss and business disruption; the Company's ability to retain key executives and employees; uncertainties regarding our ability to execute restructuring plans within expected costs and timing; challenges to the tax treatment that was elected with respect to the merger with the Rexnord PMC business and related transactions; actions taken by competitors and their ability to effectively compete in the increasingly competitive global electric motor, drives and controls, power generation and power transmission industries; our ability to develop new products based on technological innovation, such as the Internet of Things and artificial intelligence, and marketplace acceptance of new and existing products; dependence on significant customers and distributors; risks associated with climate change and uncertainty regarding our ability to deliver on our sustainability commitments and/or to meet related investor, customer and other third party expectations relating to our sustainability efforts; risks associated with global manufacturing, including risks associated with public health crises and political, societal or economic instability, including instability caused by ongoing geopolitical conflicts; issues and costs arising from the integration of acquired companies and businesses; prolonged declines in one or more markets; risks associated with excess or obsolete inventory charges including related write-offs or write-downs; economic changes in global markets, such as reduced demand for products, currency exchange rates, inflation rates, interest rates, recession, government policies, including policy changes affecting taxation, trade, tariffs, immigration, customs, border actions and the like, and other external factors that the Company cannot control; product liability, asbestos and other litigation, or claims by end users, government agencies or others that products or customers' applications failed to perform as anticipated; unanticipated liabilities of acquired businesses; unanticipated adverse effects or liabilities from business exits or divestitures; the Company's ability to identify and execute on future M&A opportunities, including significant M&A transactions; the impact of any such M&A transactions on the Company's results, operations and financial condition, including the impact from costs to execute and finance any such transactions; unanticipated costs or expenses that may be incurred related to product warranty issues; infringement of intellectual property by third parties, challenges to intellectual property, and claims of infringement on third party technologies; effects on earnings of any significant impairment of goodwill; losses from failures, breaches, attacks or disclosures involving information technology infrastructure and data; costs and unanticipated liabilities arising from rapidly evolving laws and regulations; and other factors that can be found in our filings with the SEC, including our most recent periodic reports filed on Form 10-K and Form 10-Q, which are available on our Investor Relations website. Forward-looking statements are given only as of the date of these presentations and we disclaim any obligation to update or revise any forward looking statement, whether as a result of new information, future events or otherwise, except as required by law.

In these presentations, we reference adjusted results which exclude certain items and we disclose certain non-GAAP financial measures. We reconcile these measures in the appendix to this presentation to the most directly comparable GAAP financial measures; non-GAAP financial measures may include measures such as: adjusted diluted earnings per share, adjusted income from operations, adjusted net sales, adjusted net sales, net sales from businesses acquired, net sales from businesses divested, adjusted gross margin, net debt, EBITDA, adjusted EBITDA, adjusted EBITDA margin, net debt/adjusted EBITDA, adjusted cash flows from operations and adjusted free cash flow. This presentation also includes non-GAAP forward-looking information. The Company believes that a quantitative reconciliation of this forward-looking information to the most comparable financial measure calculated and presented in accordance with GAAP cannot be made available without unreasonable efforts. A reconciliation of non-GAAP financial measures would require the Company to predict the timing and likelihood of future restructurings and other charges. Neither these forward-looking measures, nor their probable significance, can be quantified with a reasonable degree of accuracy. Accordingly, a reconciliation of the most directly comparable forward-looking GAAP measure is not provided. In addition to these non-GAAP measures, we use the term "organic sales growth" to refer to the increase in our sales between periods that is attributable to organic sales. "Organic sales" refers to GAAP sales from existing operations excluding any sales from acquired businesses recorded prior to the first anniversary of the acquisition and excluding any sales from business divested/to be exited recorded prior to the first anniversary of the exit and excluding the impact of foreign currency translation. The impact of foreign currency translation is determined by translating the respective period's organic sales using the currency exchange rates that were in effect during the prior year periods.

Company Overview & Strategy



Louis V. Pinkham
Chief Executive Officer

Positioned for Differentiated Value Creation

A Powerful Enterprise

High Secular Exposures

Technology Differentiated Products

Strong Brands & Channel Positions

Robust Aftermarket Sales

Advantaged Global Footprint

Highly Cash Generative



Organic Sales Out-Growth Poised to Accelerate

Expect increasingly consistent above-market organic growth by harnessing the power of our transformed portfolio and go-to-market



Tracking to Top Quartile Margins

Expect Adj. gross margin* of 40%, and Adj. EBITDA margin* of 25% exiting 2025, plus potential upside beyond

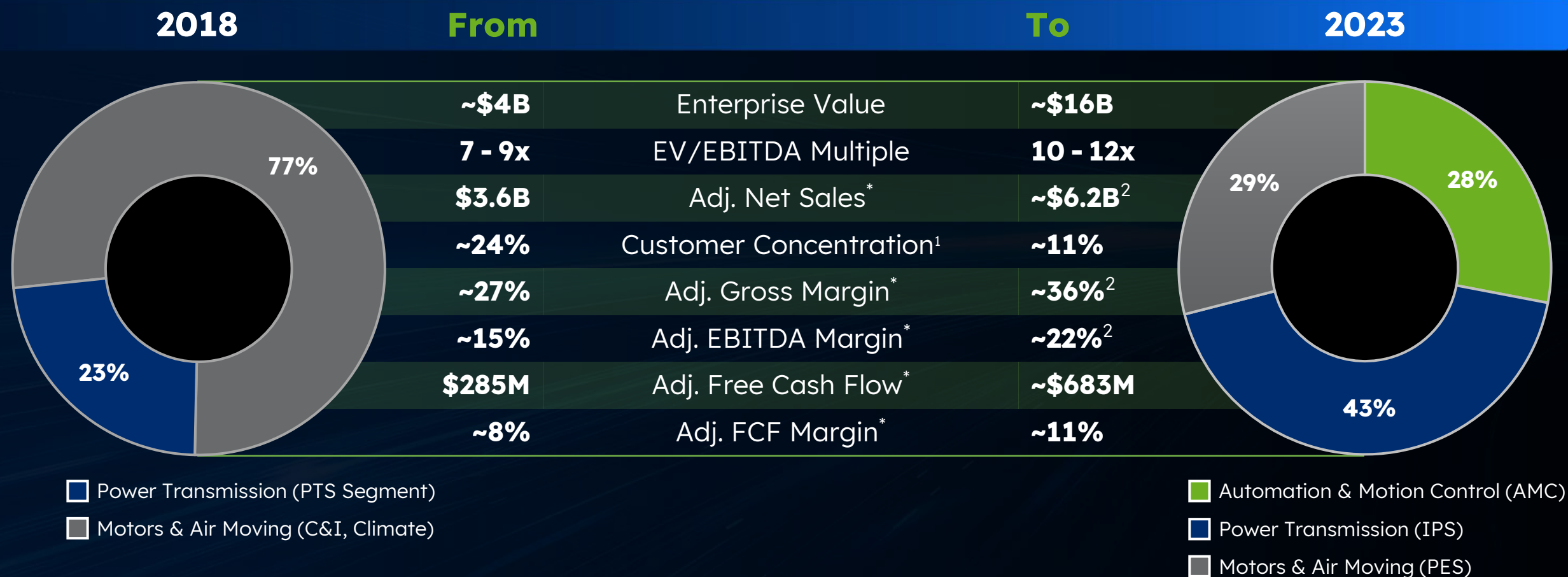


>\$1.0B Annual Adjusted FCF in 2026 & Beyond

Expect Adj. FCF margins* in the low- to mid-teens, supporting significant balance sheet de-levering followed by robust inorganic growth

Our Transformed RRX Portfolio is Positioned for Faster and More Durable Growth

Transformation Across All Key Metrics



Repositioned for Top Quartile Performance

2018 & Prior —————> Today & Going Forward



Org Structure

Centralized Operating Structure

Decentralized - 14 Business Units Led by P&L Owners



Simplification

Global Operating Footprint of ~11M+ sq. ft.

Down ~18% (2024E), Further reduction >15% (2027E)

SKU Proliferation

Significant 80/20 Product Line Simplification



New Product Development

Components Focused, LSD% Solutions Sales

Solutions Focused, HSD% of Sales (2024E), Rising to HT% (2027E)

“If You Build It...” Approach to NPD

NPD Driven by VOC & 80/20 Principles

RD&E <2%

RD&E >3% (2025E and Ongoing)

Product Vitality¹ ~5%

Vitality at 10% (2024E), Rising to ~20% (2027E)



Digital

Nascent Digital Capability

More Advanced Digital Platforms

Organization Positioned to Accelerate Growth, Especially in Secular Markets

Regal Rexnord Snapshot (NYSE: RRX)

POWER EFFICIENCY SOLUTIONS (PES)

Power Motion

High Efficiency Electric Motors & Air Moving Solutions

INDUSTRIAL POWERTRAIN SOLUTIONS (IPS)

Transmit Motion

Industrial Powertrain Solutions & Power Transmission Components

AUTOMATION & MOTION CONTROL (AMC)

Control Motion

Automation & Motion Control Components & Solutions

Milwaukee, WI
Headquarters

~30,000¹
Associates Worldwide

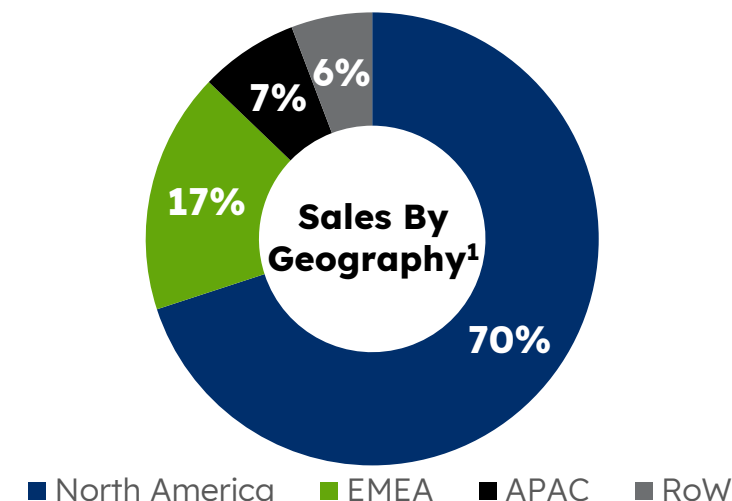
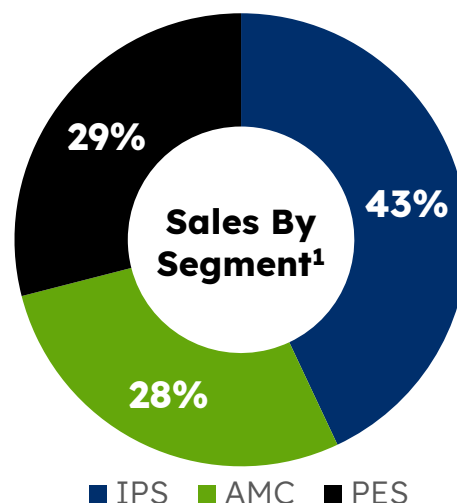
>250¹
Global Sites

~\$6.2B¹
Total Revenue

~36%¹
Adj. Gross Margin*

~22%¹
Adj. EBITDA Margin*

\$683M
Adj. Free Cash Flow*



A Disciplined Leadership Team Focused on Execution



Louis V. Pinkham
Chief Executive
Officer
2019



Rob Rehard
EVP, Chief
Financial Officer
2015



Cheryl Lewis
EVP, Chief Human
Resources Officer
2020



Hugo Dubovoy
EVP, Corporate Secretary,
General Counsel
2024



Tim Dickson
SVP, Chief Digital
Information Officer
2023



Justin Baier
SVP, Business Development
& Strategy
2020



Jerry Morton
EVP & President,
Industrial Powertrain
Solutions
1987



Kevin Zaba
EVP & President,
Automation and Motion
Control
2014



Brooke Lang
EVP & President,
Power Efficiency Solutions
2022



Dan McFadden
SVP, Regal Rexnord
Business System
2024



Yvette Henry
SVP, Strategic
Sourcing
2022



Roger Fei
President, China Pacific
Region
2015

Guided by Our Values



Integrity

Zero-tolerance policy on unethical behavior. We value integrity most. We are honest, transparent, and trustworthy in all situations.



Innovation With Purpose

We innovate to develop products that are valued by our customer and bring profitable growth for Regal Rexnord.



Responsibility

We have a responsibility to safety, sustainability, and our community.



Continuous Improvement

Our responsibility is to make tomorrow better than today. This means a focus on making the work easier, more productive, and more efficient through 80/20 excellence.



Diversity, Engagement, & Inclusion

We strongly believe that the more diverse minds focused on our purpose, the better the outcomes will be.



Performance

We have a responsibility to our primary stakeholders (customers, associates, and shareholders) to drive profitable revenue growth.



Customer Success

Our customer is our main priority. We must understand their needs and develop products, solutions, and services that solve their challenges.



Passion to Win

Passion is the fuel that inspires and drives our associates to achieve top performance and overcome any obstacles in achieving our goals.

**...with a
Sense of
Urgency**

Our Team Is Highly Engaged

Engagement Survey Conducted in Fall 2023

8 Survey Categories



Inclusion



Individual Goals



Customer Focus



Innovation



Engagement



Leadership



Immediate Manager



Work Environment

96%

Understand how their work contributes
Above manufacturing norm of 91%

96%

Feel accountable for their work
Regal Rexnord specific metric

94%

Feel their work area is safe
Above manufacturing norm of 89%

94%

Know what is expected of them
Above manufacturing norm of 89%

>80% response rate, in line with high performing organizations

Engaged Associates, Acting With Discipline, Are Key to Achieving Our Growth Targets

Disciplined Operating Model

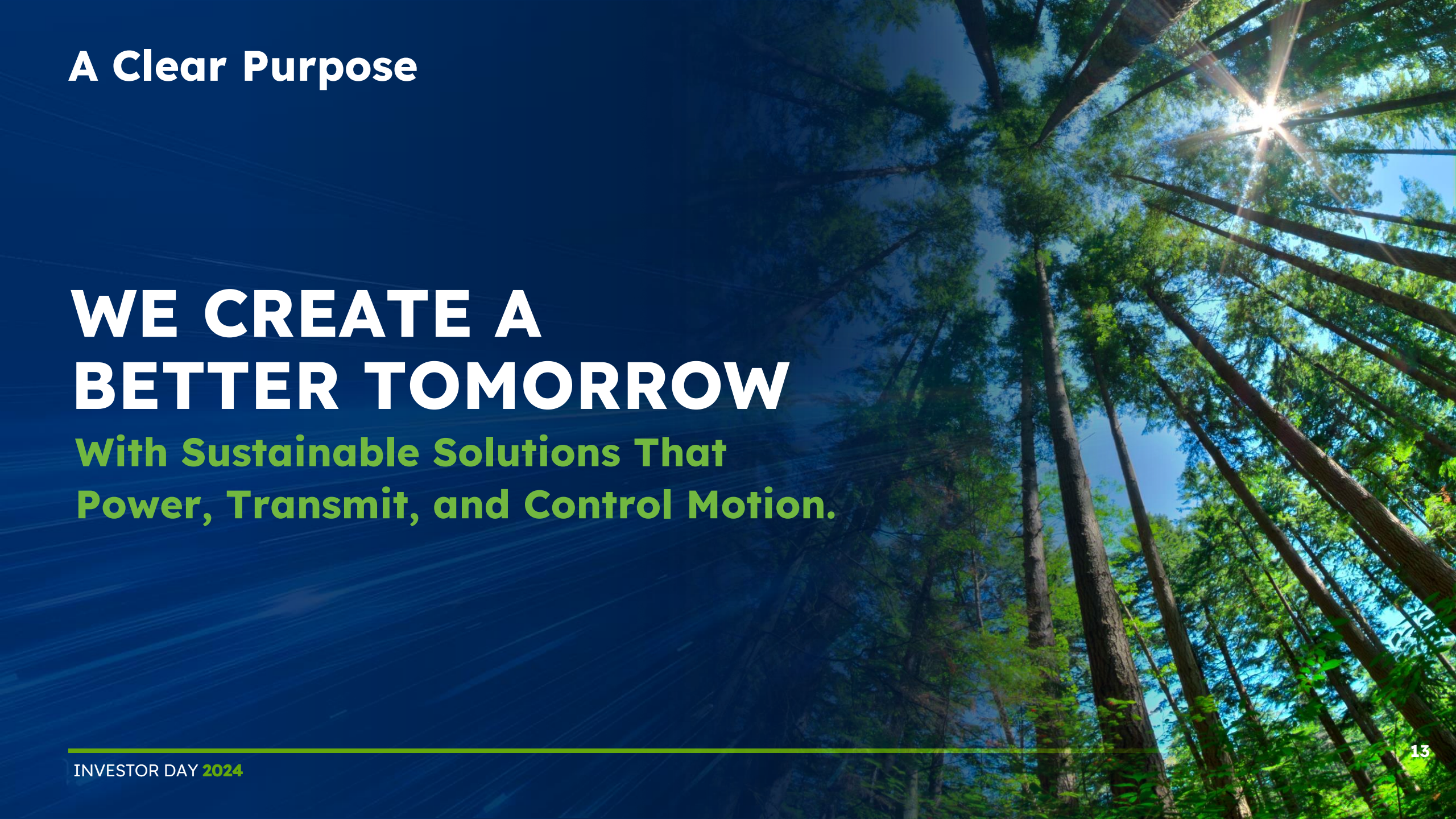
Stakeholder Success

Customer Focus

Associate Engagement

Maximize Shareholder Value





A Clear Purpose

WE CREATE A BETTER TOMORROW

**With Sustainable Solutions That
Power, Transmit, and Control Motion.**

Sustainability and Strategy Are Intertwined



Growth

Addressing rising demand for more sustainable solutions

Diverse, engaged, and inclusive teams to drive innovation

Good governance maximizes risk-adjusted returns

Impact

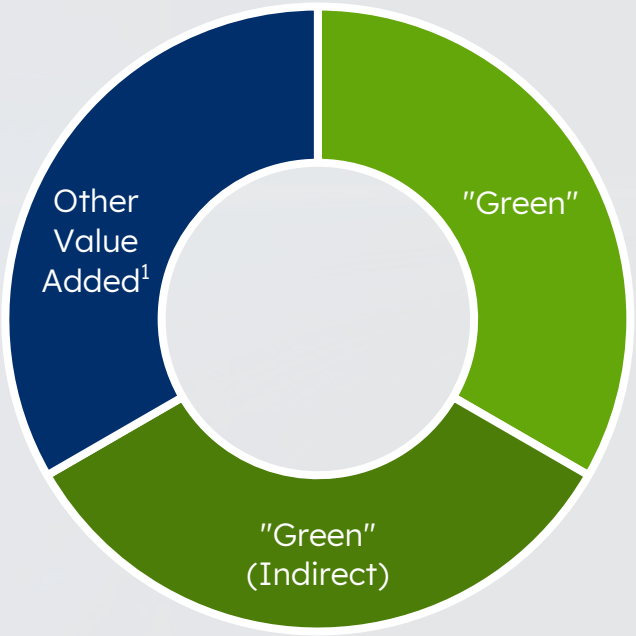
Intend to achieve carbon neutrality (scopes 1 & 2) by 2032, with a 15.5% absolute reduction achieved in 2023

Associate-centric benefits engagement and decentralized giving

High governance marks by independent raters reflect sound risk management that benefits stakeholders



~60% Of Our Product Offering Directly Or Indirectly Supports Making End User Applications More Environmentally Friendly



¹Other Value-Added products create value through durability, accuracy, reliability, technology, and service levels

We Benefit From Sustainable Competitive Advantages



**Flexible, Global
Manufacturing Footprint**



Portfolio Breadth & Scale



Scale & Scope of GTM



Secular Market Exposure



**Brands – Differentiated
Product & Technology**



Deep Domain Expertise

RRX Growth Algorithm: Evolving as a Growth Compounder



Target High Growth Markets

Growth investments aligned to secular and mega trends



Solution Selling

Moving up the value chain from components



Raise Business Durability

Strategies to reduce cyclicality



Leverage Unrivalled Scale & Scope

Our transformed portfolio enables unique customer value propositions



Accelerated by the Regal Rexnord Business System

Clear Plans to Accelerate Portfolio Wide Organic Growth

Segment	2019-2023 Organic Growth ¹	Mid-Cycle Growth Target	Key Drivers of Growth Outlook
AMC	~4.4%	6%	• Innovation investments & rising vitality • Secular tailwinds
IPS	~2.5%	4%	• Go-to-market scale & scope • Portfolio scale & scope • Digital investments to optimize customer experience
PES	~0%	3%	• New products in secular markets • Regulatory tailwinds • Supply resiliency • 80/20 pruning is over
RRX	~2.2%	~4%	

Strong Secular End Market Exposure



~13%
of sales¹

Discrete Automation

- Labor Shortages
- Labor Inflation



~3%

Alternative Energy

- Regulatory Requirements
- Shift From Fossil Fuels



~10%

Residential HVAC

- Energy Efficiency Regulations
- Heat Pump Growth



~3%

Medical

- Robotic Surgery Adoption
- High-Precision Tool Adoption



~8%

Food & Beverage

- Packaging Proliferation
- Line Speed Acceleration
- Sustainability Focus



~2%

Data Center

- Computing Power Gains
- Cloud Services Expansion
- AI Growth



~6%

Aerospace

- Emissions Reduction
- Electrification
- eVTOL Fleet Emergence

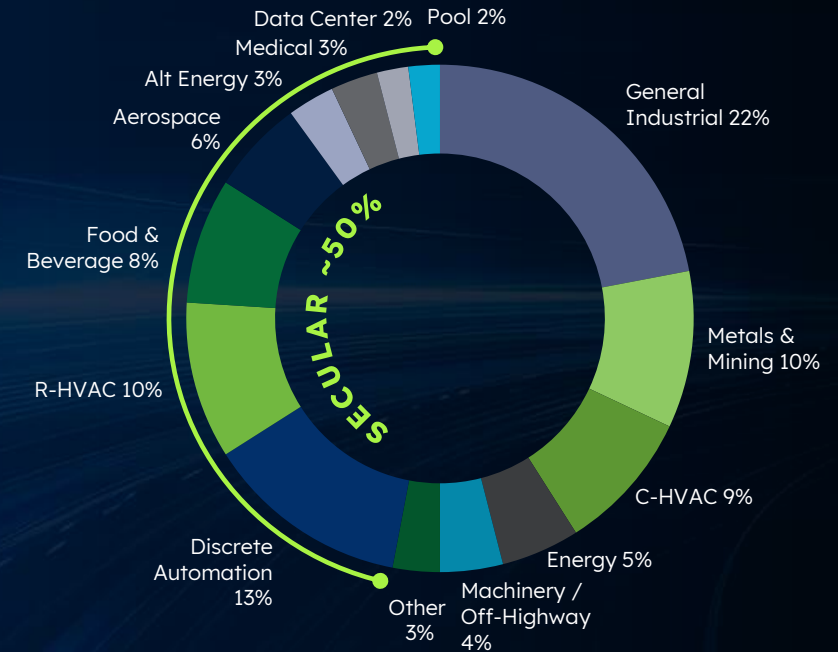


~2%

Pool

- Energy Efficiency Regulations

Sales By End Market



Sales Into Secular Markets at 50%... and Growing

Mega Trends Suggest >\$2.6T Market Opportunity



Regulation \$1.5T+

Motor Efficiency
Standards

CHIPS Act

Inflation Reduction Act



Digitalization \$500B+

IoT, digital, and AI
driving connected
ecosystems, intelligent
manufacturing, and
increased data usage



Automation \$400B+

Labor inflation and
scarcity

Strong focus on
energy efficiency



Electrification \$200B+

Shift to cleaner energy
sources (e.g., heat
pumps, commercial
vehicle electrification)



Aging Population \$40B+

Medical innovations in
robotic surgery, robot-
assisted rehab, and
faster diagnostic testing

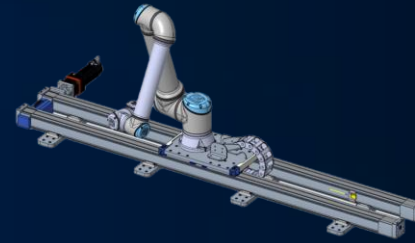
Secular Tailwinds Benefit All Segments

Segment	Target Mid-Cycle Growth Rate	Secular Exposure								Total
		Food & Beverage	Discrete Auto.	R-HVAC	Aero	Data Center	Alt. Energy	Medical	Pool	
AMC	~6%	20%	30%	-	20%	6%	-	10%	-	86%
IPS	~4%	4%	10%	-	1%	-	6%	1%	-	22%
PES	~3%	4%	-	33%	-	3%	-	-	8%	48%
Market Volume (3Y CAGR)		L/MSD	MSD	MSD	HSD	M/HSD	L/MSD	M/HSD	L/MSD	
Key Mega Trends ¹			 					 		

Increasing Mix of Solutions

Customer Value Proposition

- Full engineering support accelerates customer program timelines
- Optimized system performance enhances efficiency and reliability
- Offer customers a convenient and accountable partner



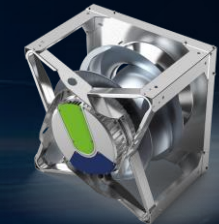
7th Axis Collaborative Robot Solutions



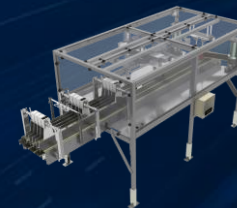
Industrial Powertrains



Surgical Robotic Solutions



Air Moving Solutions



Conveyor Solutions

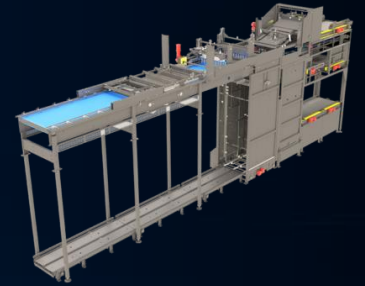


Aerospace Actuator Solutions

Higher RD&E Investment Puts Us on Track to Nearly Triple Our Solution Sales by 2027

Improving Business Durability

Select Enhancement Initiatives



Durability Drivers¹

- ~40% Aftermarket & Services
- ~50% Secular Markets
- Balanced Early / Mid / Late Cycle Sales Exposure
- Reduced Customer Concentration

AMC

Project Management &
Equipment Lifecycle Services

RD&E Directed to Secular
Markets

IPS

Reliability & MRO Solutions

Targeted First-Fit with Higher
Aftermarket Potential

Perceptiv
A REGAL REXNORD BRAND

PES

Aftermarket NPD

Energy Management Services

 **Evergreen**[®]

Significantly Strengthening the Durability of Our Portfolio

Go to Market Scale & Scope

~2,000 Global Sales Professionals

Attractive Segment Verticals

AMC

Aerospace
Food & Beverage
Medical

Discrete Automation
Critical Power

IPS

Metals & Mining
Energy / Alt Energy
Marine

Machinery / Off-Highway
Food & Beverage

PES

HVAC
Data Center

Clean Room
Pool



Driving Global Growth in Attractive Verticals Through Commercial Scale and Reach

Next Stage in Our Transformation Journey



* Non-GAAP financial measurement, see appendix for reconciliation
¹ Pro forma for the acquisition of Altra and giving effect to the sale of Industrial Systems
² Adjusted to include Rexnord PMC, Arrowhead and Altra sales performance in the 2019-2023 period

The Power Transmission Leader, Positioned for Higher Growth



Jerry Morton

EVP & President, Industrial Powertrain Solutions

Industrial Powertrain Solutions (IPS) Snapshot

Financials

(2023)

~\$2.6B

Sales¹

~37%

Adj Gross Margin*

~24%

Adj EBITDA Margin*

Key Products



Gearing



Couplings



Bearings



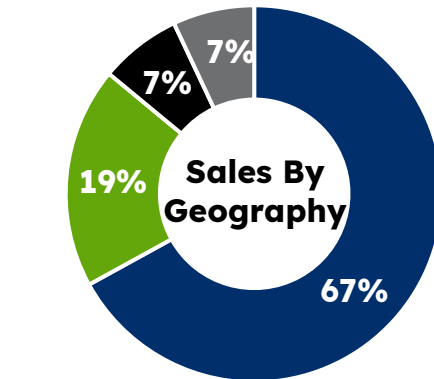
Clutches & Brakes



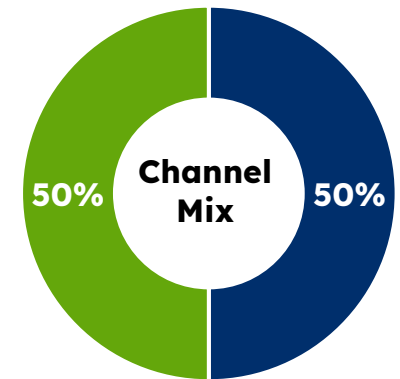
Industrial Powertrains



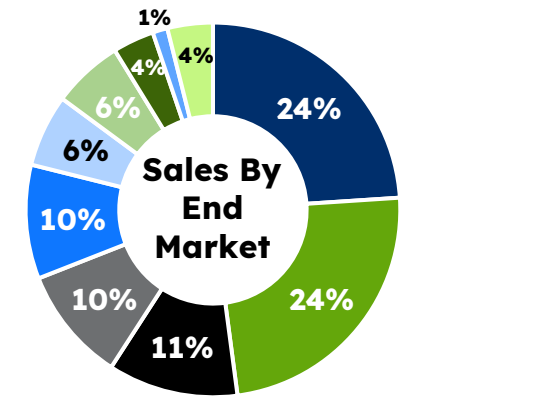
IoT



■ North America ■ EMEA
■ APAC ■ RoW



■ OE / Direct ■ Aftermarket



■ Metals & Mining ■ General Industrial
■ Energy ■ Machinery / Off-Highway
■ Discrete Automation ■ C-HVAC
■ Alt Energy ■ Food & Beverage
■ Aerospace & Defense ■ Other

IPS Competitive Advantages

3-Year Financial Targets (2024 – 2027E)



Scale & Scope

- Broadest power transmission offering
- Complete components & solutions provider
- Extensive global reach

2 – 5%

Sales Growth CAGR



Trusted Brands

- Time-proven brands
- Substantial installed base
- Durable, high-margin aftermarket sales
- Expertise-driven first fit wins

27 – 29%

Adj. EBITDA Margin*



Deep Domain Expertise

- Longstanding customer relationships
- Distinctive applications expertise
- Highly-collaborative channel partnerships

Uniquely Positioned to Accelerate Profitable Growth

IPS Business Transformation

2018

Today¹

Legacy Regal PTS

~\$0.8B Revenue

~33% Adj. Gross Margin*

~19% Adj. EBITDA Margin*

350 Sales Professionals

180 Engineering/Tech Professionals

20% Non-North American Sales

\$310 Revenue per sq. Foot



Power Transmission Leader Poised to Grow

~\$2.6B Revenue

~41% Adj. Gross Margin*

~26% Adj. EBITDA Margin*

1,200 Sales Professionals

850 Engineering/Tech Professionals

35% Non-North American Sales

\$360 Revenue per sq. Foot

Uniquely Positioned to Accelerate Profitable Growth

INVESTOR DAY 2024

* Non-GAAP financial measurement, see appendix for reconciliation

¹ 2024E based on guidance provided August 1st

RegalRexnord

IPS Growth Strategy



Target High Growth Markets

Growth investments aligned to secular and mega trends



Solution Selling

Moving up the value chain from components



Raise Business Durability

Strategies to reduce cyclicalities



Leverage Unrivaled Scale & Scope

Our transformed portfolio enables unique customer value propositions



Accelerated by the Regal Rexnord Business System

Distinctive Scale, Unrivaed Scope

IPS Has Unmatched Capabilities Across the Industrial Powertrain



		Power Transmission Competitors ¹						
	RRX Rank	IPS	A	B	C	D	E	F
Gearing	TOP 3							
Bearings	TOP 3							
Couplings	1							
Clutches & Brakes	1							
Digital / IoT	TOP 3							
Premium Efficiency Motors	TOP 3							

¹Representative Sample For Illustrative Purposes Only - Not An Exhaustive List - Competitive Landscape Includes Other Businesses/Technologies/Offerings Not Included Here

Our Go-To-Market Is a Competitive Advantage



Scale &
Scope



Unique commercial scale & reach

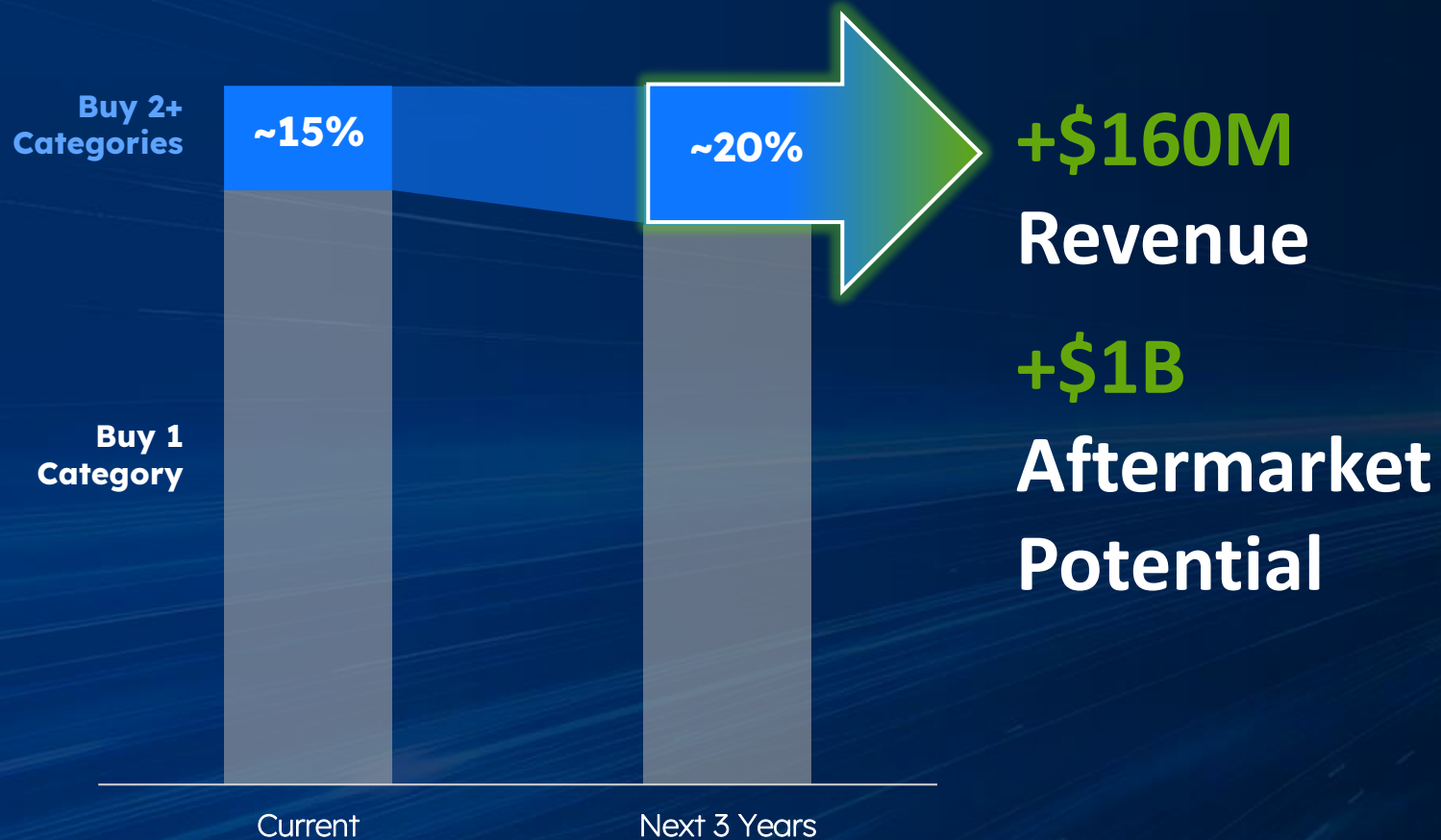
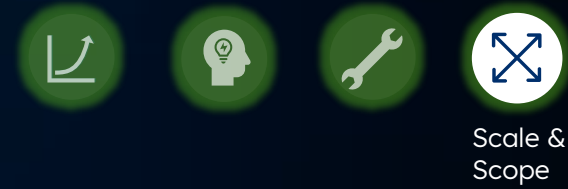
Application & end market focused

Deep domain expertise

Disciplined commercial processes

Unique Expertise, Depth, and Breadth of Commercial Talent to Drive Global Growth

Customer Spend Consolidation Is a Significant Win-Win Opportunity



Customer Value Prop

- ✓ One Stop Shop
- ✓ Trusted Brands
- ✓ Single Purchase Order

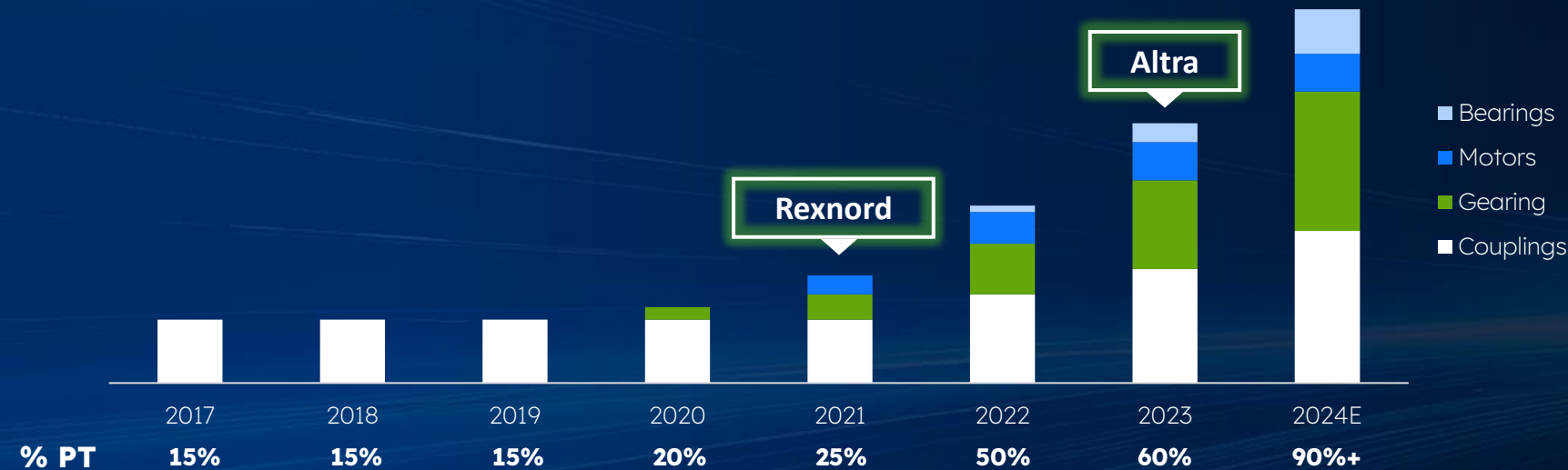
RRX Enablers

- ✓ Broad Scope of Offering
- ✓ Deep Application Expertise
- ✓ Digital Investments “Make it Easy”

Portfolio Scale & Scope Enables Cross-Sell Win-Win For Customers & Entire Value Chain

Case Study | Cross-Selling Momentum

Cooling System OEM Spend Consolidation



Cooling Tower Skidded Powertrain (PT) Solution



Component Supplier

Bundled Package

Optimized Solutions

Partner



Pre-2020
Couplings Only



2020
+ Gear Drives



2021
+ Motors



2023
+ Bearings

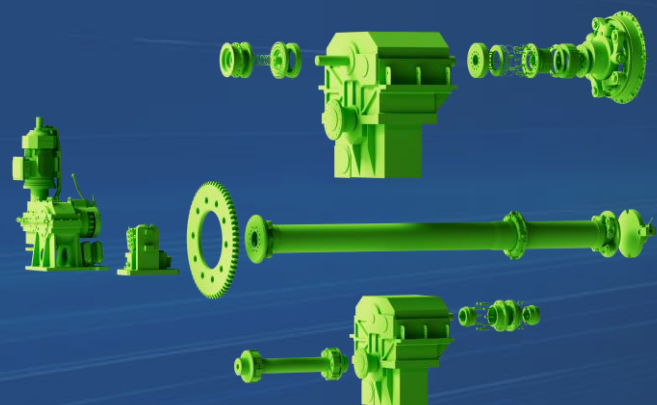
Powertrain | The Ultimate Cross-Sell Value Prop



Solution
Selling



From: Procuring
Individual Components



To: Providing the Integrated Solution



- Full engineering support accelerates customer program timelines
- Optimized system performance enhances efficiency and reliability
- Provides customers a convenient and accountable partner

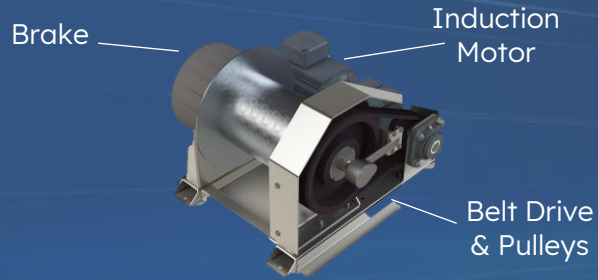
Reduced Customer Integration Risk with Application Expertise and Engineering Partnership

Case Study | Powertrain Solution for Hull Inspection and Cleaning System



Legacy, Customer-Assembled Winch Subsystem

Hull Inspection & Cleaning System OEM



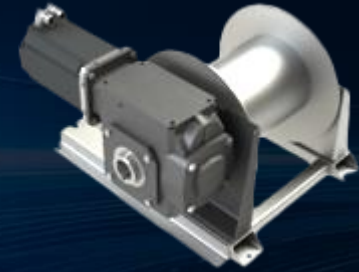
Multiple customer pain points

- Unacceptable reliability
- Limited electro-mechanical control
- Multi-vendor supply chain



RRX-Optimized Powertrain Solution

Servo-gearmotor with embedded braking & control functionality



- ↓ **60%** Reduced Complexity
- ↓ **60%** Reduced Weight
- ↓ **30%** Reduced Cost
- ↑ **10%** Increased Energy Efficiency

Application Expertise & Technical Collaboration Drive Breakthrough Powertrain Solution

Targeting Higher Growth Verticals



Industries	3Y CAGR	Market Drivers / Megatrends	Appeal For RRX
 Metals & Mining	MSD	• Infrastructure Investment • Electrification • Urbanization	High Cost of Downtime = RRX Reliability Premium & Role for Perceptiv® Technologies Shorter Useful Life = High Aftermarket
 Energy	MSD	• Global Energy Consumption • Greening of the Grid • AI Adoption (Power Intensity)	Highly Specified = RRX Wins on Quality, Safety
 Machinery / Off Highway	MSD	• Urbanization • Infrastructure Investment	Robust Powertrain Opportunity
 Marine	MSD	• Decarbonization • Hybrid Propulsion • LNG Transport Investment	Harsh Environment = RRX Earns Quality Premium Highly Regulated = RRX Wins on Reliability, Safety
 Food & Beverage	LSD-MSD	• Sustainable Manufacturing • Food Safety Regulations	Significant Cross-Sell Opportunity

Industry Focus Propelling Outgrowth

Innovating in Powertrain Electrification



High
Growth



Fork-Lift Truck & AGVs



Turf & Garden



Utility Vehicles



Compact Construction



Farm & Agriculture



Marine



**Domain Expertise Across a Wide Range of Applications
in Key End Markets**

**Scale & Scope of Engineering Expertise to Develop
and Optimize Electrified Powertrains**

**Tailored & Customizable Designs - Collaborative
Development with our Top Customers**

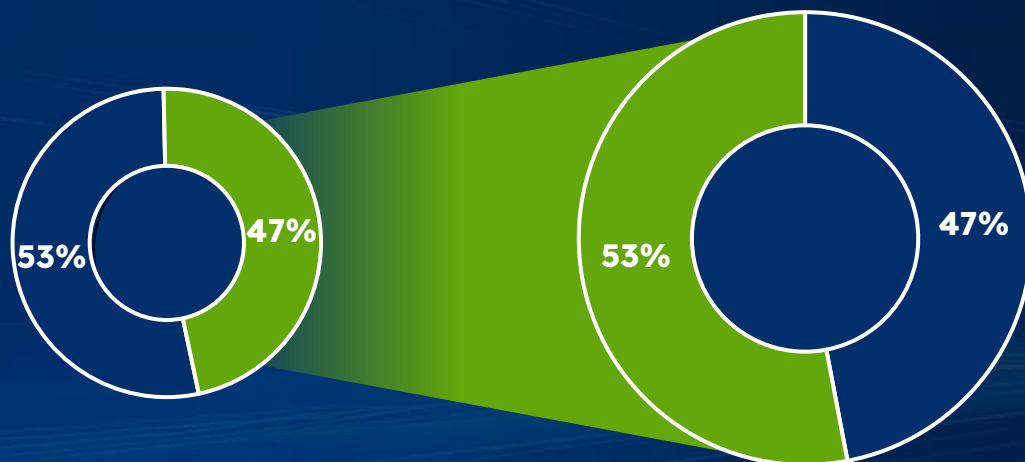
Safe, Efficient, Reliable, and Sustainable Solutions

>\$70M of Active Electrification Related Opportunities

Maximizing Aftermarket Opportunity



OEM First Fit Mix Shift Over 3 Years



OEM First Fit Aftermarket Potential



Products with Robust Aftermarket Sales



Products with Limited Aftermarket Sales

Grow Installed Base with Targeted OEMs

- Vertical market focus
- Applications expertise
- Solutions provider
- Global reach
- Reduced switching costs
- Full life cycle support

Capture the Aftermarket Potential

- Aftermarket revenue ~6x the initial OEM sale over life of application
- Sticky like-for-like replacement
- Favorable margin mix

Driving Richer Installed Base and Recurring Aftermarket Sales

Sales Strategy Focus: 80/20, Scale & Scope



Scale &
Scope

IPS Go-To-Market Strategy



Cross-Sell

- Strategic account focus
- Cross-sell evolves to full Powertrain
- Scale up solution selling
- Leverage our broad reach



New Business

- Leverage expertise to win at OEMs
- Target OEMs in APAC, LASA, EMEA
- Add powertrain capacity outside NA
- Leverage best-cost manufacturing



MRO Capture

- Grow installed base
- Expand digital tools
- Align to distribution partner strengths
- Drive competitor MRO conversion



Global Balance

- Add resources in China, LASA, EMEA
- Localized manufacturing
- Expand powertrain capabilities globally
- Enhance global distribution network

How RRX Wins



Differentiated
Service



Sales Excellence
and Enablement



Digital
Transformation



Vertical Focused
Applications



Value Messaging and
Consultative Selling

IPS Key Takeaways

01

Leveraging distinctive **scale and unrivaled scope**, to create **unique customer value propositions**

02

Expanding **solution sales** through **cross-selling**, and ultimately, complete **powertrains**

03

Aligning investments to **higher growth** markets and **megatrends**

04

Extending business **durability** through aggressive pursuit of higher value **first fit** sales

Break

A New Product Driven Growth Story



Brooke Lang
EVP & President, Power Efficiency Solutions

Power Efficiency Solutions (PES) Snapshot

Financials

(2023)

~\$1.8B

Sales

~30%

Adj. Gross Margin*

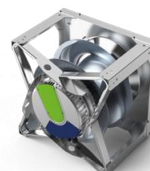
~18%

Adj. EBITDA Margin*

Key Products



Super Premium Efficiency Motors



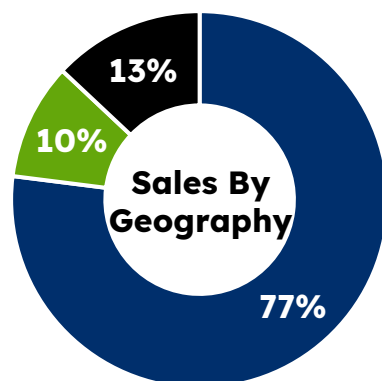
Premium Efficiency Air Moving Systems



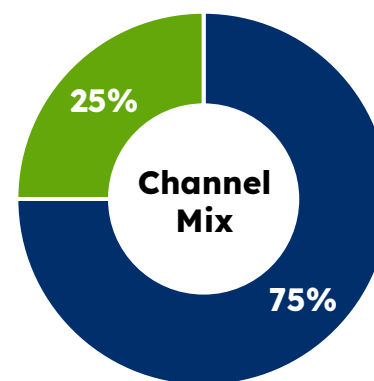
Blowers



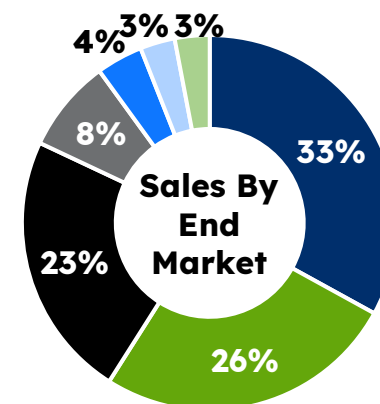
Axial Fans



■ North America ■ EMEA ■ APAC



■ OE ■ AM



■ R-HVAC ■ General Commercial
■ C-HVAC ■ Pool
■ Food & Beverage ■ Data Center
■ Other

PES Competitive Advantages

3-Year Financial Targets (2024 - 2027E)



Technology Leadership

- Leading performance, reliability, and energy efficiency in variable speed motors and air moving solutions

2–3%

Sales Growth CAGR



Global Manufacturing Footprint

- In region for region
- Supply chain resiliency
- Global product lines

17–18%

Adj. EBITDA Margin*

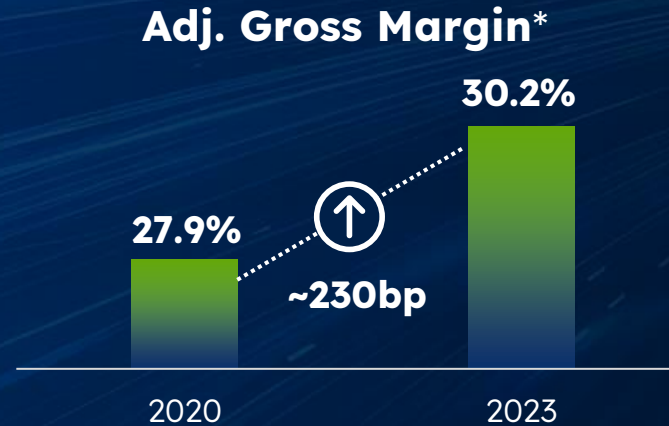
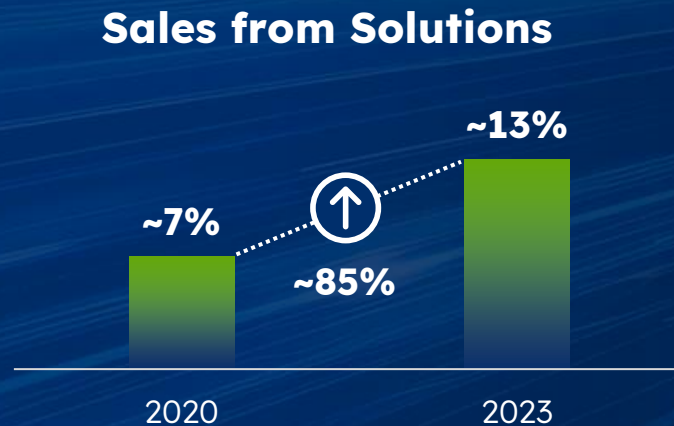
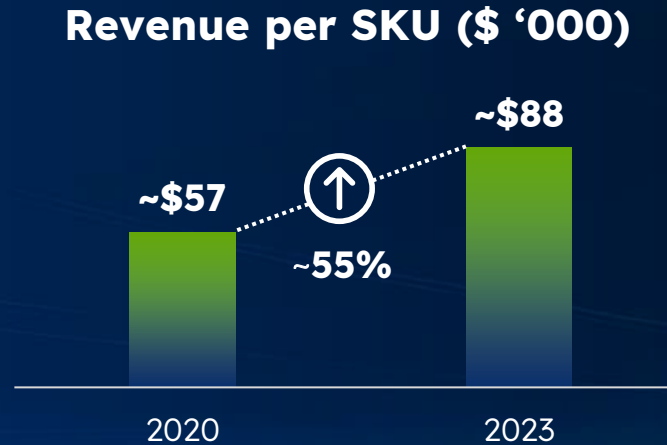
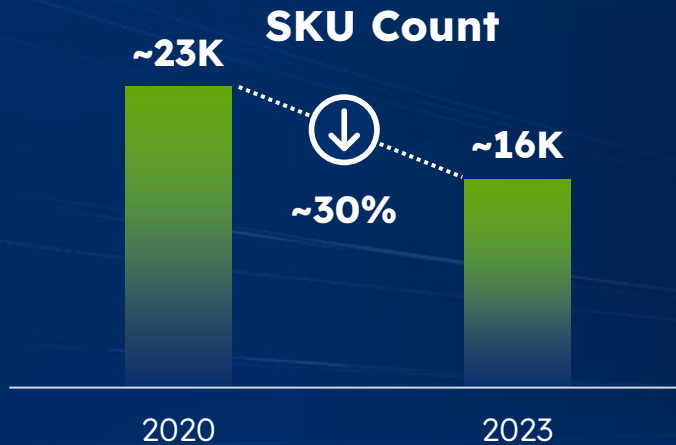


Trusted Brands

- Longstanding brands signify quality, durability, and energy efficiency
- Large installed base
- Like-for-like aftermarket replacement

Improved Product Portfolio Positioned for Growth

A More Focused, Higher-Quality Portfolio



Drivers

- 80/20
- Strategic focus on air moving solutions and market-leading energy efficiency
- eCommerce and channel investments to better serve SMEs¹
- Margin-accretive NPDs
- Diversifying into new high growth markets

Shifting to Growth Through Innovation

Strategic Priorities

- Global platforms
- Energy efficiency leader
- Leveraging global scale

Segment Focus

- Entering higher-growth end markets
- Maximizing aftermarket

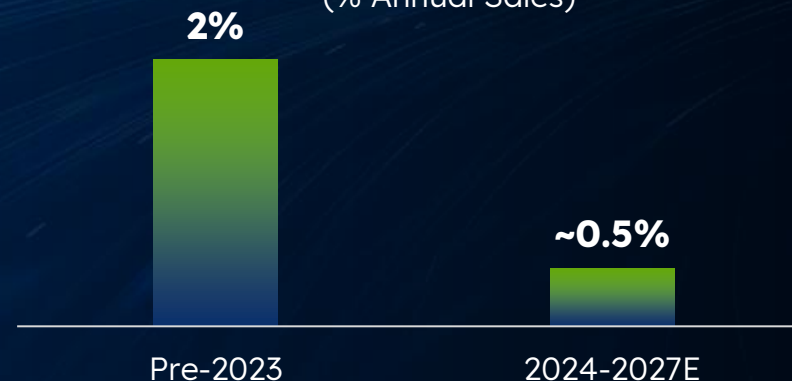
Product Focus

- Doubling vitality
- Shift to solutions, particularly in air moving

Raising New Product Vitality¹



Pruning Trend (% Annual Sales)



Business Transformation Complete; Focused on Growth

PES Growth Strategy



Target High Growth Markets

Growth investments aligned to secular and mega trends



Solution Selling

Moving up the value chain from components



Raise Business Durability

Strategies to reduce cyclicalities



Leverage Unrivaled Scale & Scope

Our transformed portfolio enables unique customer value propositions



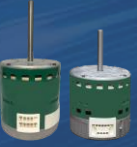
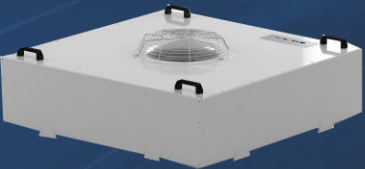
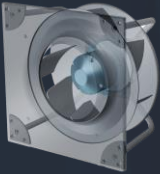
Accelerated by the Regal Rexnord Business System

High Growth Opportunities



High
Growth



	 High Efficiency Motors	 Clean Rooms	 Data Centers	 Heat Pumps
3Y Market CAGR	MSD	HSD	LDD	HSD
Megatrends	 Sustainability  Regulation	 Reshoring  Gov. Stimulus	 AI  E-Commerce	 Sustainability  Regulation
Innovations	 ECM ¹  Variable Speed ECM	 Fan Filter Unit	 MV/LV ² High Speed Hermetic  Motorized Impeller	 High Efficiency Blower  High Efficiency Axial Fans

¹ECM: Electronically Commutated Motor
²MV/LV: Medium Volt / Low Volt

Regulatory Tailwinds Create Opportunities



High
Growth



Geopolitical Trends



Global
Protectionism



Chips / AI
Expansion



Energy
Efficiency



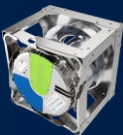
Electrification



Low-GWP
Refrigerants

Pool Pump Motors

U.S. Energy
Efficiency
Regulation



~\$100M

Medium Electric Motors and Pool Pump Motors

U.S. Energy
Efficiency
Regulation



~\$25M

~\$30M



Expanded Scope Electric Motors and Fans/Blowers

U.S. Energy
Efficiency
Regulation



~\$250M

Air Moving Solutions

EU EcoDesign
Regulation for
Motor-Driven Fans



~\$50M

2025

2026

2027

2028

2029



Enacted Regulation



Proposed Regulation

Rising Demand for More Efficient Solutions



Solution
Selling

3rd Year Growth Opportunity

Win Strategy

New Product Development

+\$40M

Pool Pump



10 – 12 pts
Higher Efficiency

+\$20M

Set Speed ECM¹



Dual Offering: Base ECM &
Premium Variable Speed ECM

Representative Applications



AC/HP
Condenser



Pool Pump



Air-Side
Systems

Accelerating Shift to Higher Efficiency with ECM Variable Speed Solutions

Fan Filter **Solutions** for Clean Rooms



3rd Year Growth Opportunity

Win Strategy

HSD Market Segment CAGR
Driving Fan Filter Solution
Demand

+\$35M



Industry Leading Efficiency



“One-Stop” Turnkey Solutions

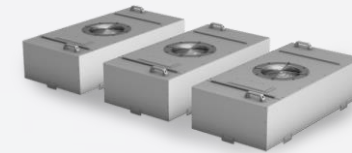


Broad Portfolio Made in USA



Advanced Controls &
Communications

Representative Applications



Fan Filter Units



Applying Air Moving Expertise to Win

Solutions for Data Center Cooling



3rd Year Growth Opportunity

Win Strategy

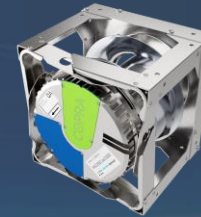
Representative Applications

New Product Innovation

+\$30M

Motorized Impeller

Leading energy efficiency and power density



Premium Efficiency Motor

Leading efficiency, reliability and lifespan

MV/LV Hermetic Motor

Powering chillers in hyperscale data centers



Air Handler / Fan Array



Package Rooftop



Air Cooled Chiller DX/CW System

Leveraging Premium Efficiency Solutions in High Growth Markets

Solutions for the Heat Pump Market



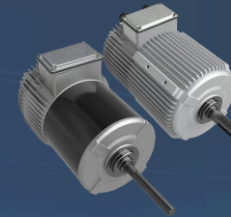
3rd Year Growth Opportunity

Win Strategy

Representative Applications

Energy Efficiency
Regulation Fueling HSD
Growth

Leverage NA HVAC
Leadership Position



High-Efficiency Axial
Fan Systems

Lowest noise, most
compact, patented design



Unique “Make It Easy” Design

Simplified integration and
upgrades

+\$70M



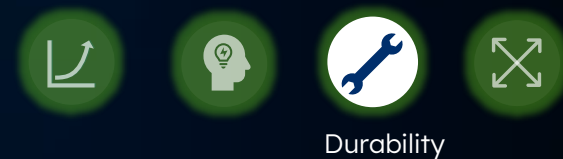
Heat Pump



Electric Heat Pump
Water Heater

Differentiated Solutions to Address Growing Global Heat Pump Demand

Raising **Durability** with Aftermarket Expansion



3rd Year Growth Opportunity

Win Strategy

New Product Innovation

Build Contractor Loyalty
With Next Gen ECM Motor

Unique Auto-Configure Design

High First-Trip Success

~2X contractor first trip success vs
industry average with ~50% fewer SKUs

Energy Savings

Delivering up to 25%+ energy savings (\$330
annually for a typical upgrade)

+\$25M

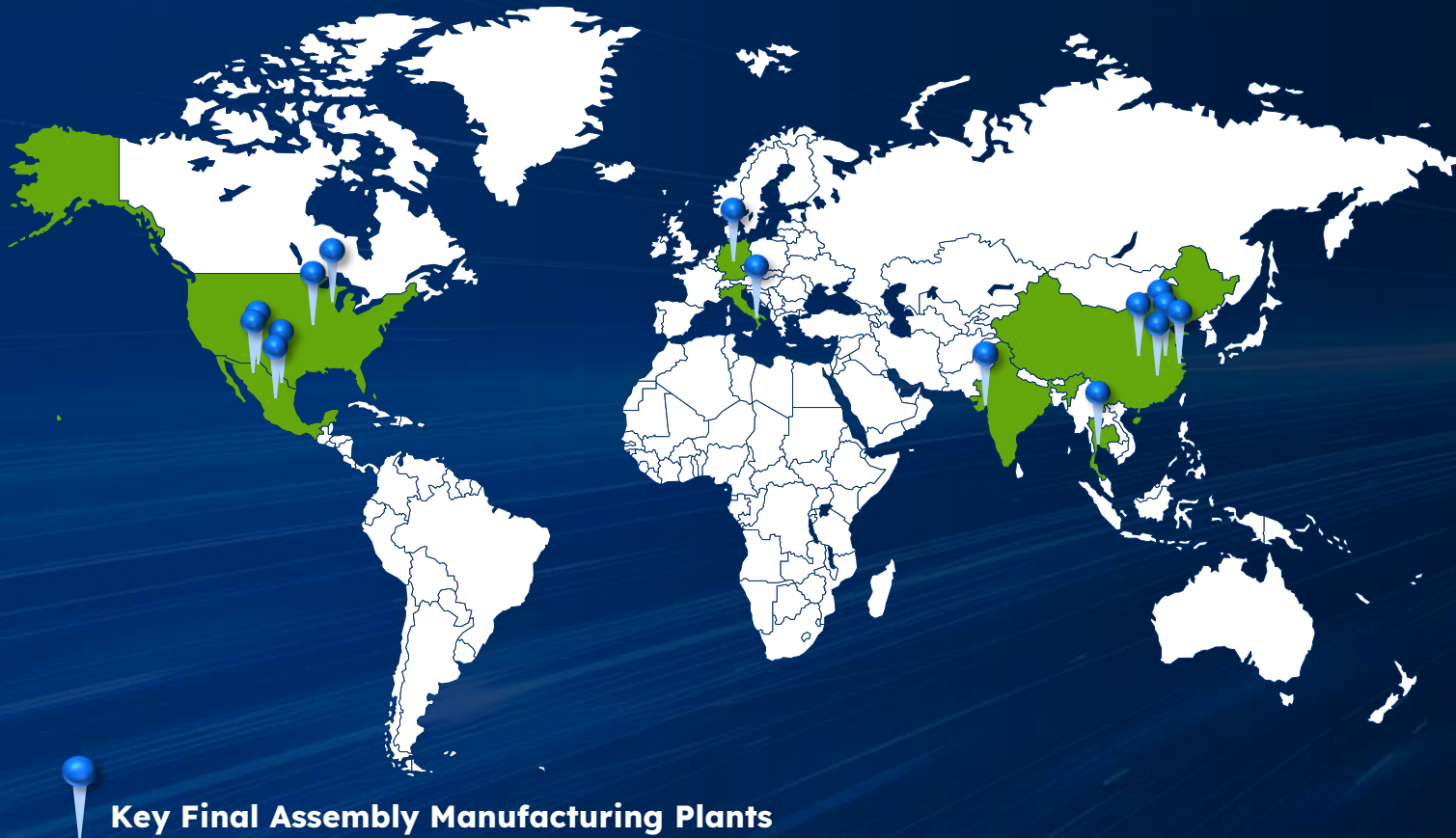


Gaining Share in High Margin Aftermarket (Repair & Upgrade)

Flexible Global Manufacturing



Scale &
Scope



Enablers

Standard Product Platforms

Late-Stage Customization

Supply Chain Redundancy

Providing Supply Resiliency with Our Flexible Manufacturing Footprint

PES Key Takeaways

01

Used 80/20 to create a **more focused, higher-quality** portfolio

02

Investing in new products to strengthen our core offering and enter new, high growth markets, many with **strong regulatory tailwinds**

03

Expanding our **air moving solutions** offering to enhance our value proposition

04

Leveraging our **flexible, global manufacturing footprint** to raise supply chain resilience, and create global platforms that accelerate innovation

Driving Innovation in High-growth Markets



Kevin Zaba
EVP & President, Automation & Motion Control

Automation & Motion Control (AMC) Snapshot

Financials

(2023)

~\$1.7B

Sales¹

~40%

Adj. Gross Margin*

>24%

Adj. EBITDA Margin*

Key Products



Conveying Solutions



Precision Components



Linear Actuators



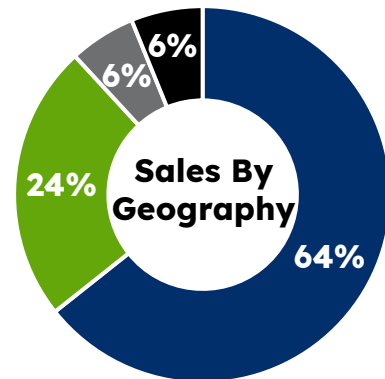
Servo Motors



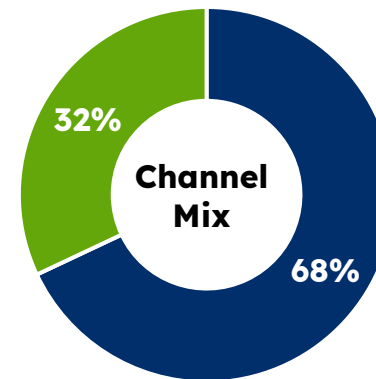
Servo Drives & Systems



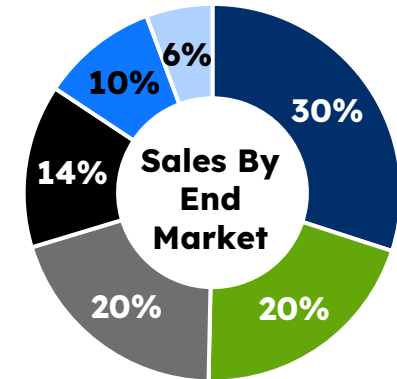
Power Management



■ Americas ■ EMEA
■ APAC ■ ROW



■ Direct ■ Distributor



■ Discrete Automation ■ Food & Beverage
■ Aerospace & Defense ■ General Industrial
■ Medical ■ Data Center

AMC Competitive Advantages

3-Year Financial Targets (2024 – 2027E)



Technology Leadership

- Reputation for high precision, performance, reliability, and productivity

4 – 7%

Sales Growth CAGR



Deep Domain Expertise

- Deep application knowledge across secular end markets

24 – 26%

Adj. EBITDA Margin*



Digital Engagement

- Digital transformation multiplier

Innovative Solutions and Leading Customer Engagement Fuel Organic Growth

AMC Growth Strategy



Target High Growth Markets

Growth investments aligned to secular and mega trends



Solution Selling

Moving up the value chain from components



Raise Business Durability

Strategies to reduce cyclicality



Leverage Unrivaled Scale & Scope

Our transformed portfolio enables unique customer value propositions

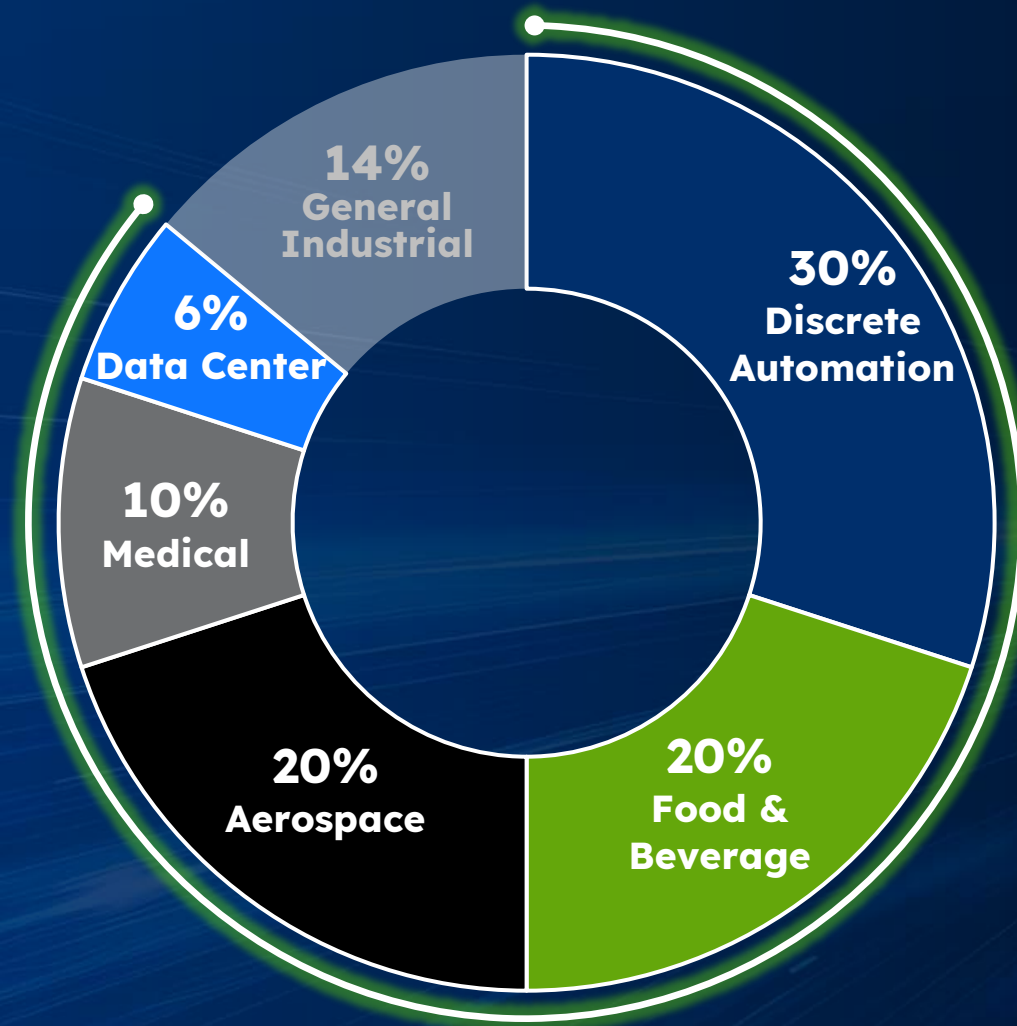


Accelerated by the Regal Rexnord Business System

~86% Of Sales In Secular Markets*



High
Growth



Relevant Growth Drivers:

- Labor (Availability & Aging)
- Electrification
- Regulatory
- Sustainable Manufacturing
- Medical Technology Advancements
- Data Proliferation

Positioned to Benefit From Robust Long-Term Secular Trends

A Clear Secular Market Growth Strategy



High
Growth



Market	 Discrete Automation	 Food & Beverage	 Aerospace	 Medical	 Data Center
3Y Market CAGR	MSD	L/MSD	HSD	M/HSD	M/HSD
AMC 2023 Sales	~30%	~20%	~20%	~10%	~6%
Key Applications	- Robotics - Precision Machine Control - Conveyor Automation - Autonomous Vehicles - Test & Inspection	- Pasteurizing - Container Filling - Food Processing - Packaging - Palletizing/Depalletizing	- Environmental Control - Landing Gear - Cockpit Controls - Primary Flight Control - Propulsion (Electric)	- Surgical Robots - Surgical Hand Tools - Medical Devices - Digital Imaging	- Data Centers - Hospitals - Critical Infrastructure

How RRX Wins



Domain
Expertise



Quality &
Reliability



Precision &
Performance



Solutions



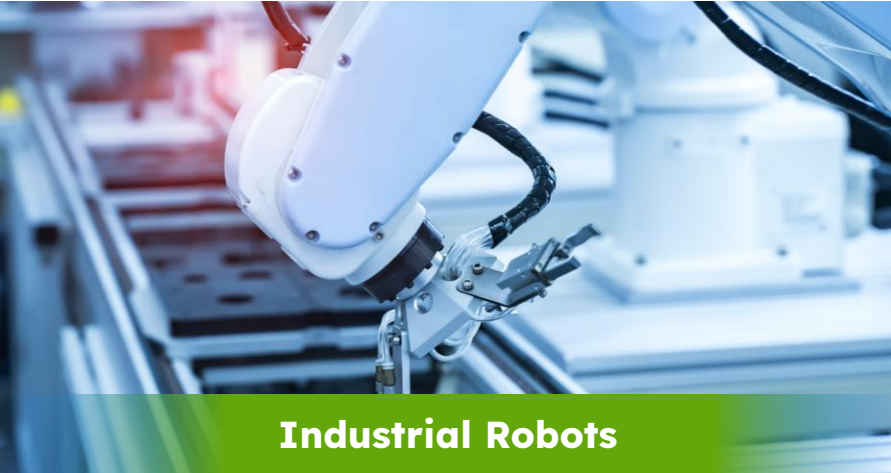
Excellent
Service

Discrete Factory Automation

ROBOTICS & AUTOMATION



High
Growth



Industrial Robots



Conveyor Automation



Industrial Safety



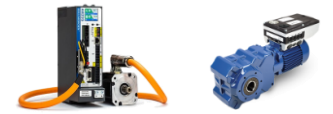
Machine Tools

Principal Offerings

Automation Control Software & Hardware



Servo Drives, Motors & Solutions



Linear Motion & Precision Components



Automation Solutions



Re-Shoring and Labor Shortages Driving Factories to Increase Automation Levels

Case Study | Cobot 7th Axis Solution



High
Growth



Solution
Selling



Growth Opportunity

Cobot Sales ~20% CAGR¹

- Automation-light cobots allow users to more cost-efficiently automate
- Aligned to key secular trends – on-shoring, labor availability, and workplace safety

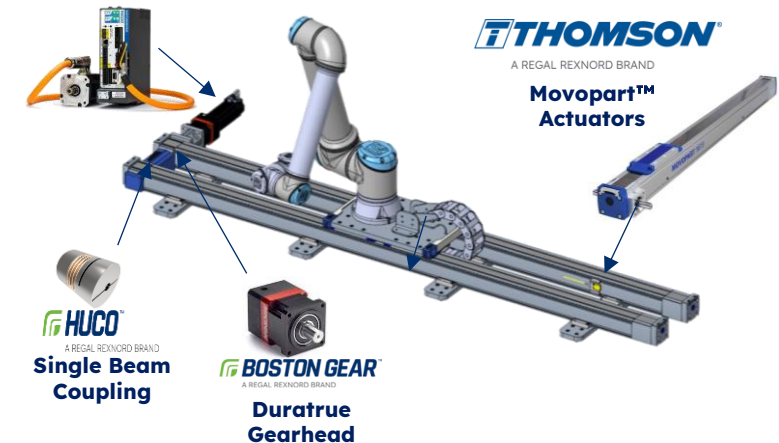
How RRX Wins

Demonstrated Productivity Gains via Solution

- ~20% reduced start-up time via plug-and-play technologies
- ~20% greater load capacity & travel length vs. competition
- Proprietary collision detection system

MovoTrack™ Cobot Transfer Unit

KOLLMORGEN™
A REGAL REXNORD BRAND
Motion Control System



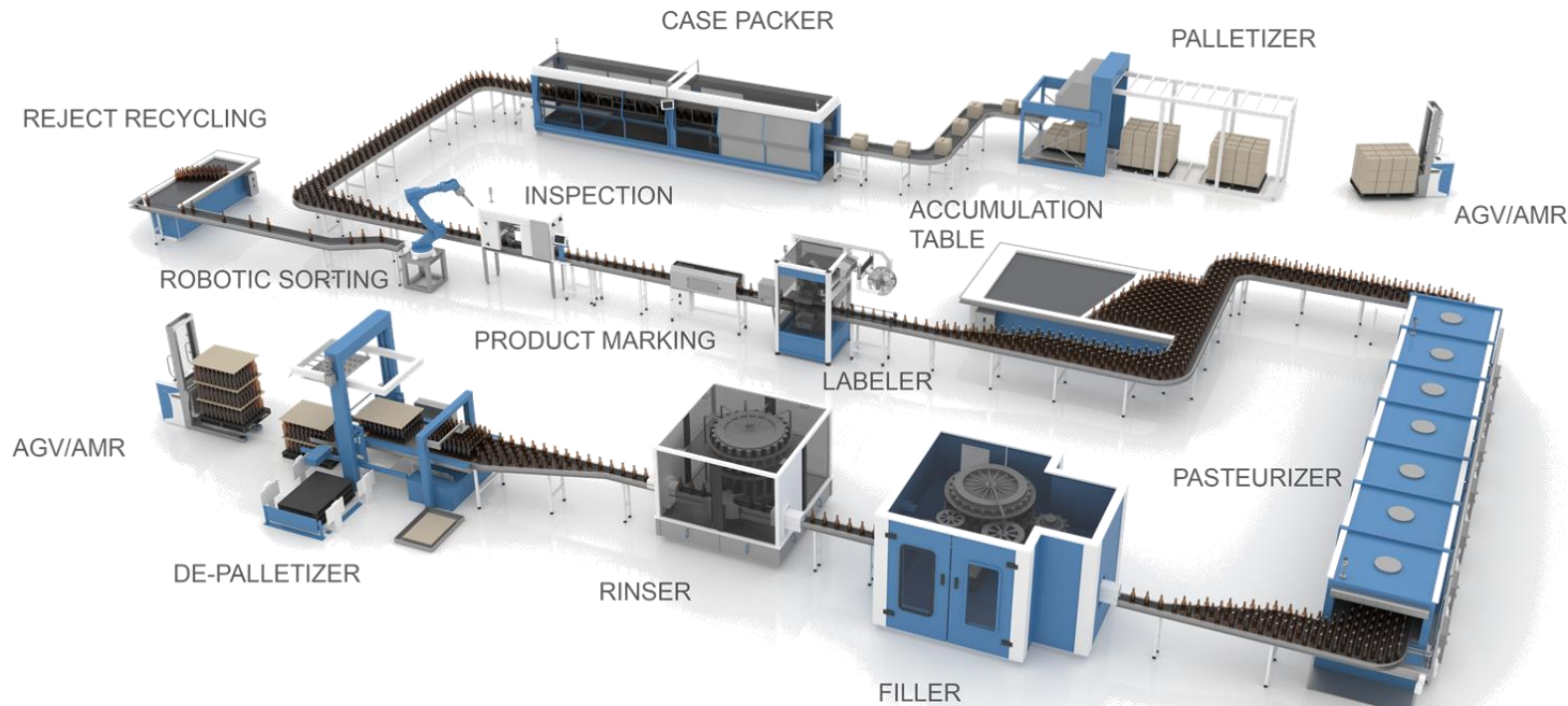
Growing With Differentiated Cobot Solutions



Solution
Selling



Scale &
Scope



Bottling Line Application

Principal Offerings

Conveying Chains & Components



Servo Drives, Motors & Solutions



Linear Motion & Precision Components



Automation Solutions & Mobile Robot Technologies



Leveraging Domain Expertise and RRX Scale to Create Differentiated Solutions

Food & Beverage | Sustainable Line Optimization



Solution
Selling



Durability



Growth Opportunity

Rising Demand For Sustainable Solutions

Sizable Cross-sell

- ~60% of beverage customers purchase a single product category

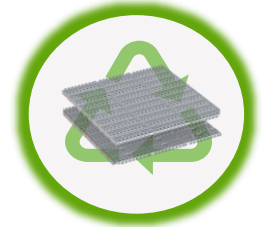
How RRX Wins

Sustainability, Portfolio Breadth, Service Capabilities

- ~30% less water utilization and ~25% less downtime
- Unmatched portfolio breadth - components to systems
- Engineering & application expertise
- Installation & optimization services

Representative Applications

FlushTop™ Conveyor Chain



Conveyor Solution



Value-Added Services



Unique Combination of Sustainability Benefits and Portfolio Breadth

Aerospace

COMPONENTS & SOLUTIONS



High
Growth



Commercial Aircraft



Helicopter



Advanced Air Mobility (AAM)



Satellite

Principal Offerings

Electric Linear & Rotary Actuation



Ruggedized Servo Motors



Precision Motion Components



Solutions Leverage RRX-Wide Technology Leadership

Portfolio of Anchor Brands Enables Cross-sell



Anchor
Brands



Anchor
Brands



Regal
Rexnord

**Pull-Through Opportunity
for Broader Aerospace
Portfolio**

Case Study | Advanced Air Mobility Solution



High Growth



Solution Selling



Durability



Scale & Scope

Growth Opportunity

AAM Production Expected to Grow to ~2,000 Units Per Year by 2030¹

- \$220K ship set potential per plane

How RRX Wins

Value-Added Solution

- Portfolio breadth
- Domain expertise
- Ability to manufacture at scale

Electromechanical Actuator for AAM



Expanded Scope of Aerospace Portfolio Enabling New Solutions

Medical

DIAGNOSTIC & MEDICAL ROBOTICS



High
Growth



Surgical Robots



Diagnostic Imaging



Diagnostic Testing



Medical Hand Tools

Principal Offerings

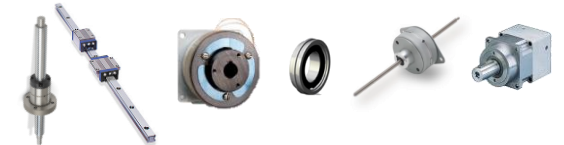
Precision Motors (Including Micro Motors)



Servo Drives & Controls



Linear Motion & Precision Components



Precision Engineered Motion Components & Solutions Meet Stringent Medical Standards

Case Study | Surgical Robotics



Growth Opportunity

Robotic Surgery Equipment Growing at 15% CAGR¹

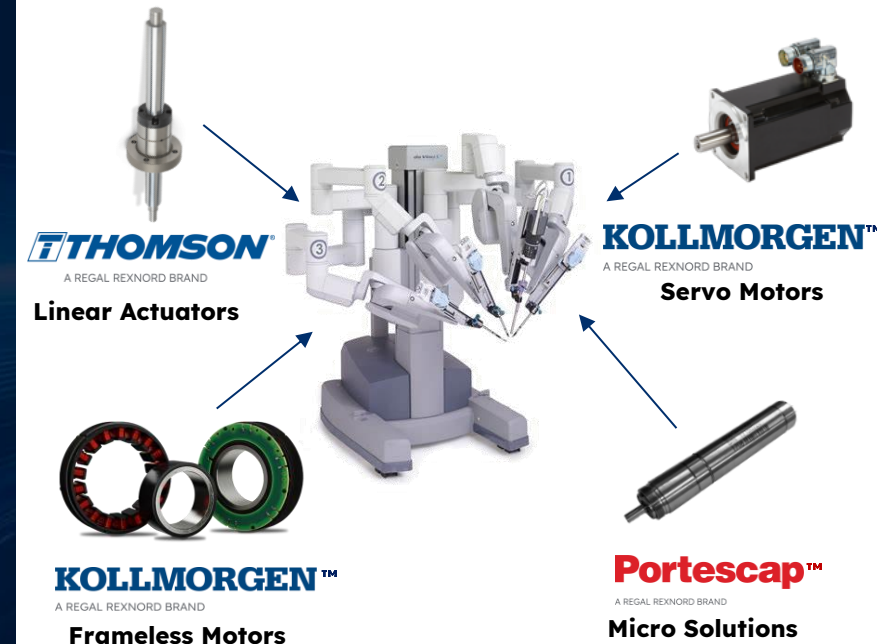
- Procedures doubled in last 3 years¹
- High-precision robotic surgeries can improve patient outcomes & lower cost of care

How RRX Wins

Growing Share With New Medical-Grade Products

- Up to ~25% more power dense
- Double the lifespan
- More compact designs
- Global manufacturing & supply resiliency

Medical-Grade Components & Solutions



Technology Leadership and Operational Excellence Enabling Share Gains

Data Center

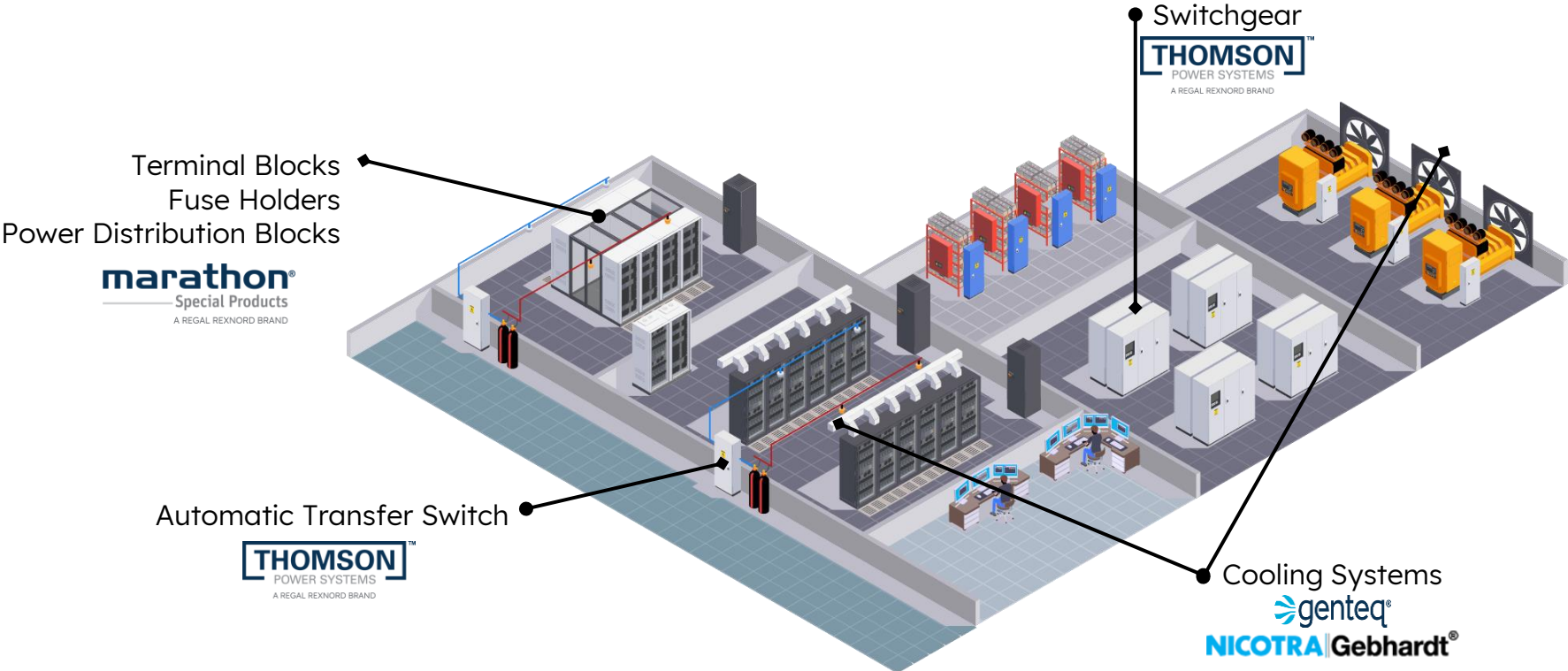
COMPONENTS & SOLUTIONS



High
Growth



Solution
Selling



Principal Offerings

Switchgear & Automatic Transfer Switches



Cooling Systems



Terminal Blocks, Fuse Holders & Distribution Blocks

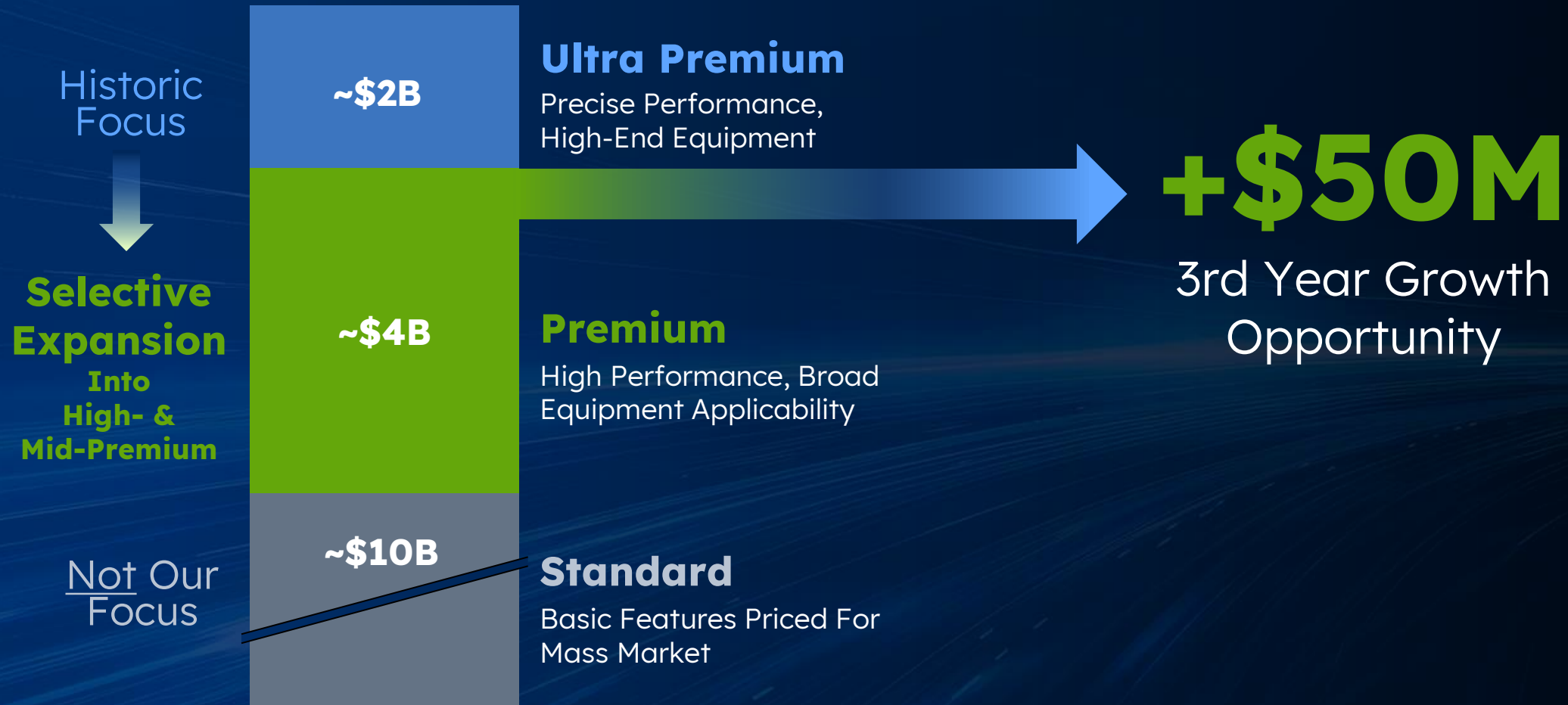


Expanding Offerings and Cross-Selling to Capitalize On Secular Growth

Selective Expansion When Motion Matters



High
Growth



Expanding Addressable Market by Leveraging Our Ultra Premium Technologies

Case Study | Premium Market Expansion



High
Growth



Solution
Selling



Growth Opportunity

Discrete Factory Automation Growing MSD¹

- Traditionally served the ~\$2B ultra-premium segment
- Expanding solutions to address the ~\$4B high and mid-premium segments

How RRX Wins

Simplified High Performance, High Precision Motion Control

- ~30% more precise than competitive products
- ~50% lower start-up time than competitors with “plug-and-perform” system
- Simple to select, order online, configure, tune, & integrate

Expanded Kollmorgen Automation Platform

CURRENT
Ultra-Premium

&

NEW
High- & Mid-Premium



- Maximum Precision
- Advanced Configurations



- High Precision
- Standard Configurations

Bringing Ultra-Premium Domain Expertise & Technology Leadership to a Broader Market

AMC Key Takeaways

01

Well positioned in
**durable, high growth
markets**

02

Expanding **solutions**
offering and
accelerating **cross-
sell** opportunities

03

Investing in
**strategic new
products**

04

**Expanding our
addressable market**
to accelerate growth

Many Levers to Create Shareholder Value



Rob Rehard
EVP, Chief Financial Officer

Key Messages

A Powerful Enterprise

High Secular Exposures

Technology Differentiated Products

Strong Brands & Channel Positions

Robust Aftermarket Sales

Advantaged Global Footprint

Highly Cash Generative

01 Controllable execution plus secular tailwinds should drive an **organic growth inflection in 2H 2024**, and further acceleration beyond

02 Path to **40% Adj. GM*** & **25% Adj. EBITDA margin*** exiting 2025 – largely volume-independent – plus potential upside beyond these levels

03 Expect low- to mid-teens Adj. FCF margin* by 2027, **supporting substantial value creation** through capital deployment, including delevering

04 Target **low double digit Adj. EPS* CAGR** over the 2024-2027 forecast period

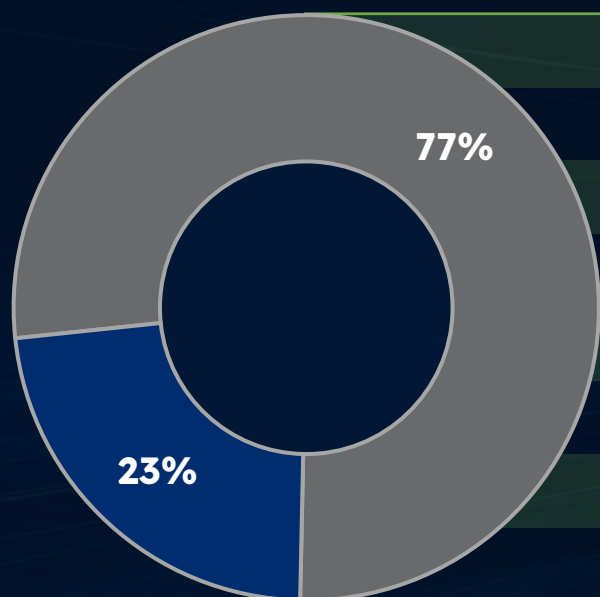
Transformation Across All Key Metrics

2018

From

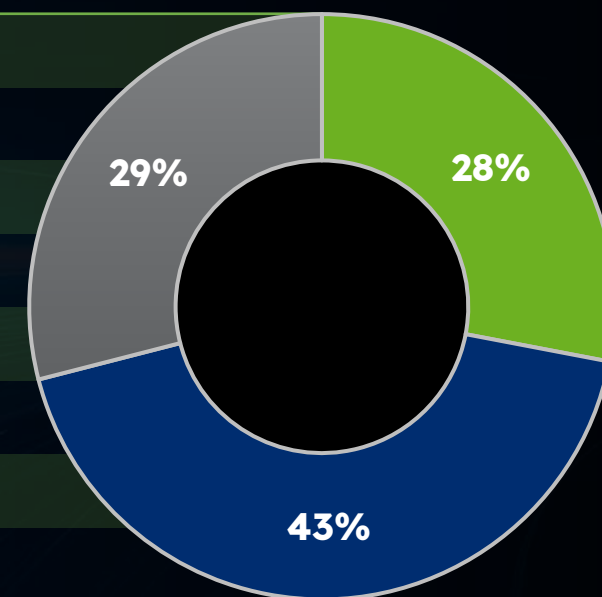
To

2023



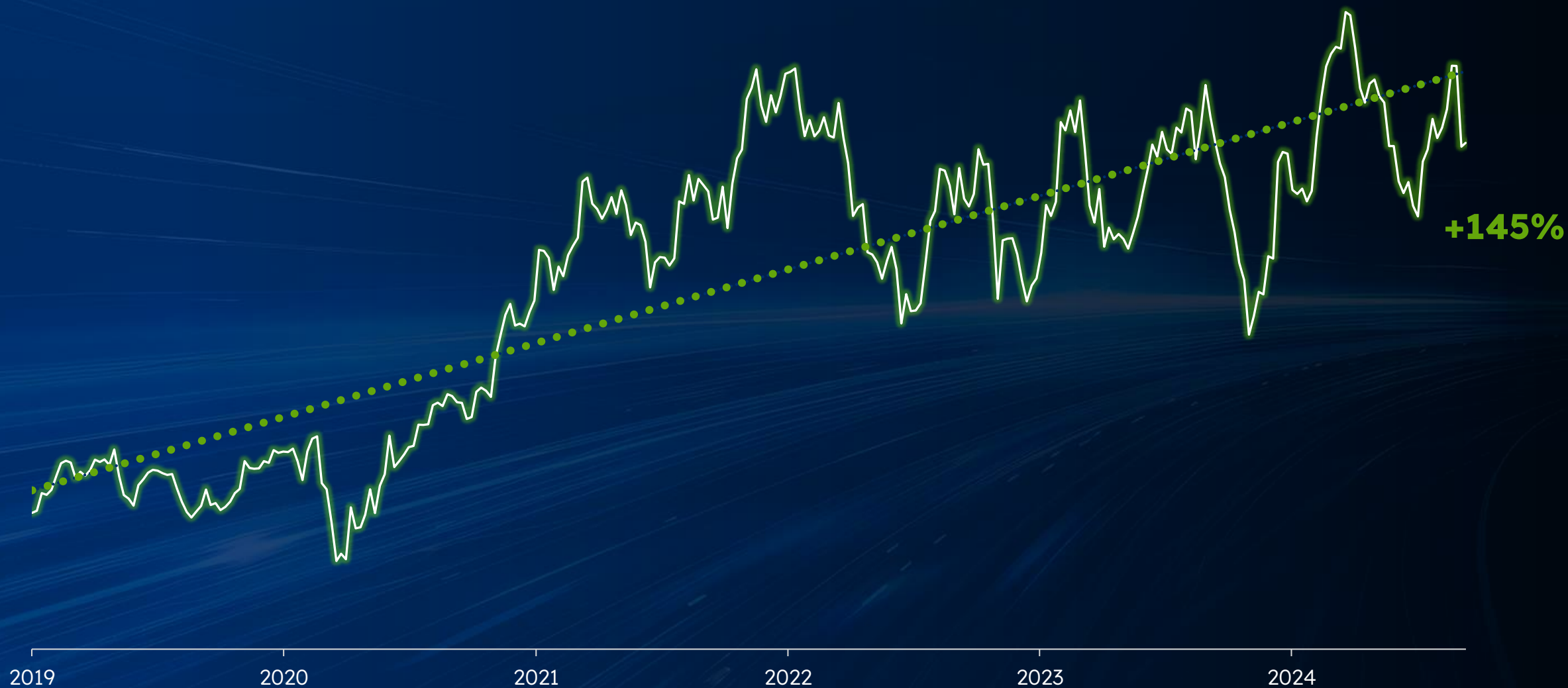
- Power Transmission (PTS Segment)
- Motors & Air Moving (C&I, Climate)

~\$4B	Enterprise Value	~\$16B
7 - 9x	EV/EBITDA Multiple	10 - 12x
\$3.6B	Adj. Net Sales*	~\$6.2B ²
~24%	Customer Concentration ¹	~11%
~27%	Adj. Gross Margin*	~36% ²
~15%	Adj. EBITDA Margin*	~22% ²
\$285M	Adj. Free Cash Flow*	~\$683M
~8%	Adj. FCF Margin*	~11%



- Automation & Motion Control (AMC)
- Power Transmission (IPS)
- Motors & Air Moving (PES)

Strong Total Shareholder Return Since 2019



2024 Guidance¹

Disciplined Financial Management Offsetting Macro Pressures

- 1H destocking and end market pressures in residential HVAC and discreet automation
- Solid margin expansion on synergies, 80/20 and Lean, net of strategic growth investments
- Strong Free Cash Flow
- Completed Industrial Systems divestiture
- Further progress lowering debt; expect to repay ~\$900M in 2024

As of August 1, 2024

-4% to -1%

Net Sales* Growth Y/Y

~22.4%

(Up ~150bps Y/Y)

Adj. EBITDA Margin*

\$9.40 to \$9.80

Adj. EPS*

~\$700M

Adj. Free Cash Flow*

Strong Controllable Execution Despite End Market Pressures

3 Year Sales & Margin Outlook

Organic Growth

Market CAGR 1.5 – 3.5%
+ Outgrowth
= Sales CAGR 2.0-5.0%

Adj. Gross Margin*

On Track to ~40%
Exiting 2025;
Steady Thereafter

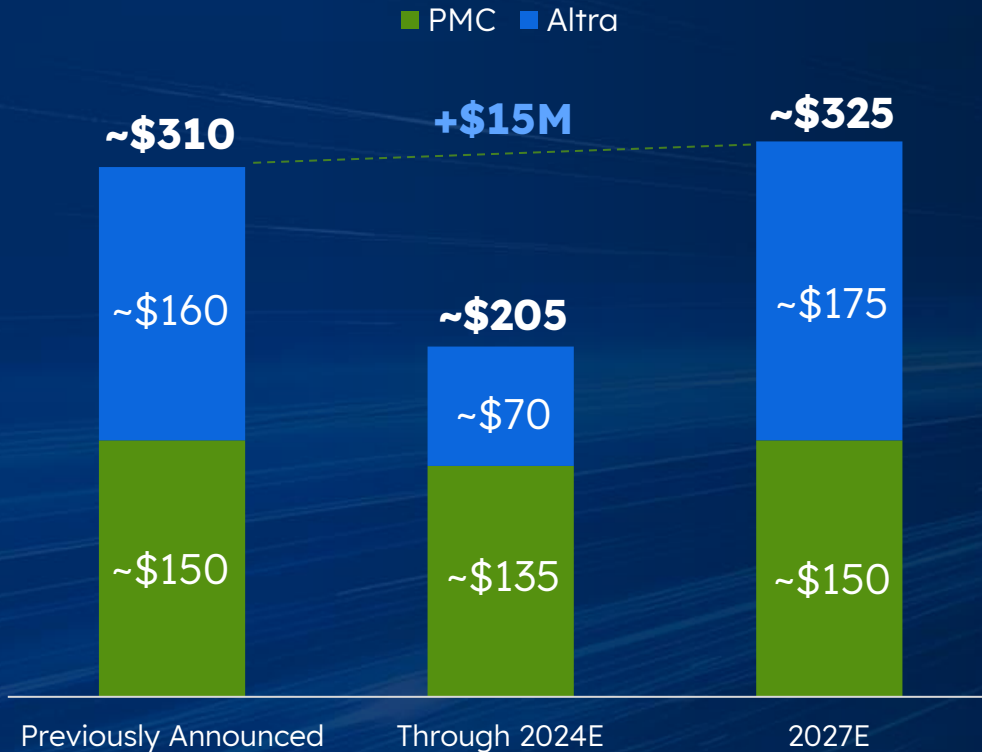
Adj. EBITDA Margin*

On Track to ~25%
Exiting 2025;
Steady Thereafter

Expect Performance to Track Towards Top Quartile Peers

Synergies Underpin Sizable Controllable Execution

M&A Cost Synergy Targets



M&A Cross-Sell Synergy Targets



Growth and Margins by Business Unit

		Sales		Margins*	
		2024E Sales ¹	3Y CAGR	2024E Adj. EBITDA Margin ¹	2027E Adj. EBITDA Margin
	Industrial Powertrain Solutions	~\$2.7B	2–5%	~26%	27–29%
	Power Efficiency Solutions	~\$1.7B	2–3%	~16.5%	17–18%
	Automation & Motion Control	~\$1.7B	4–7%	~24%	24–26%

Expect Improving Growth & Margin Expansion Across All Segments

Growing Earnings Per Share

Growth Drivers



Higher Sales



Higher Margins



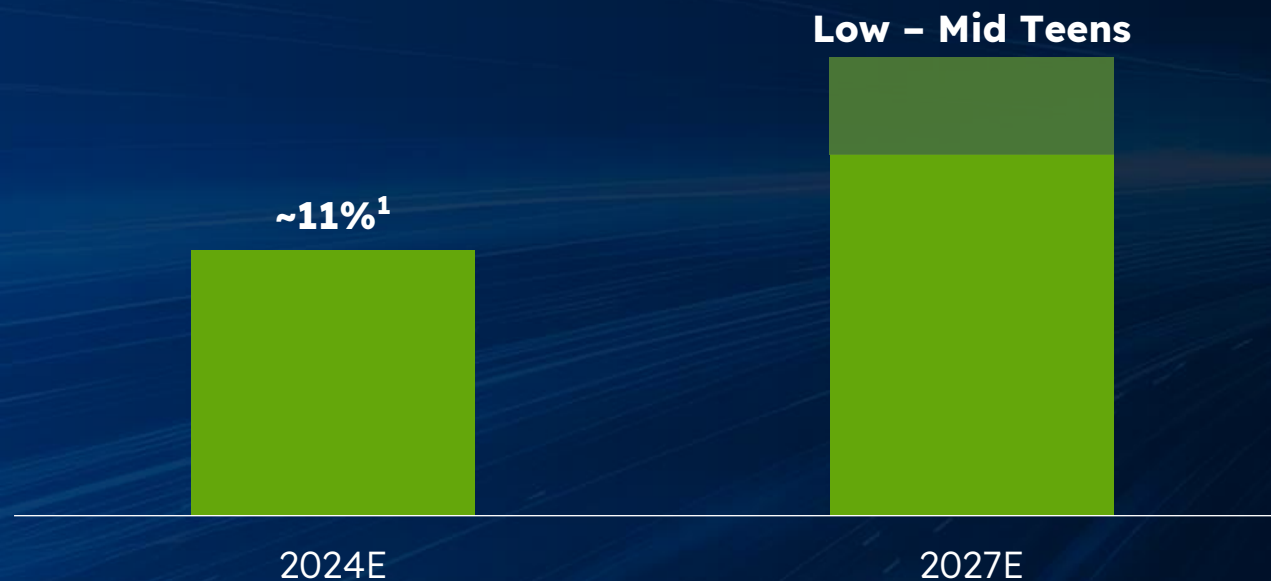
**Lower Interest
Costs**

+LDD

Expected Adjusted EPS CAGR¹
for 2024 - 2027 Period

Strong Free Cash Flow Creates Optionality

Adjusted Free Cash Flow Margin* Targets



Targeting Over \$1B in Annual Adjusted FCF, Enabling Significant Capital Deployment Upside

Capital Deployment Can Accelerate Inorganic Growth

Current Uses of Cash



Debt reduction to 2.0 – 2.5x net leverage



Funding organic growth

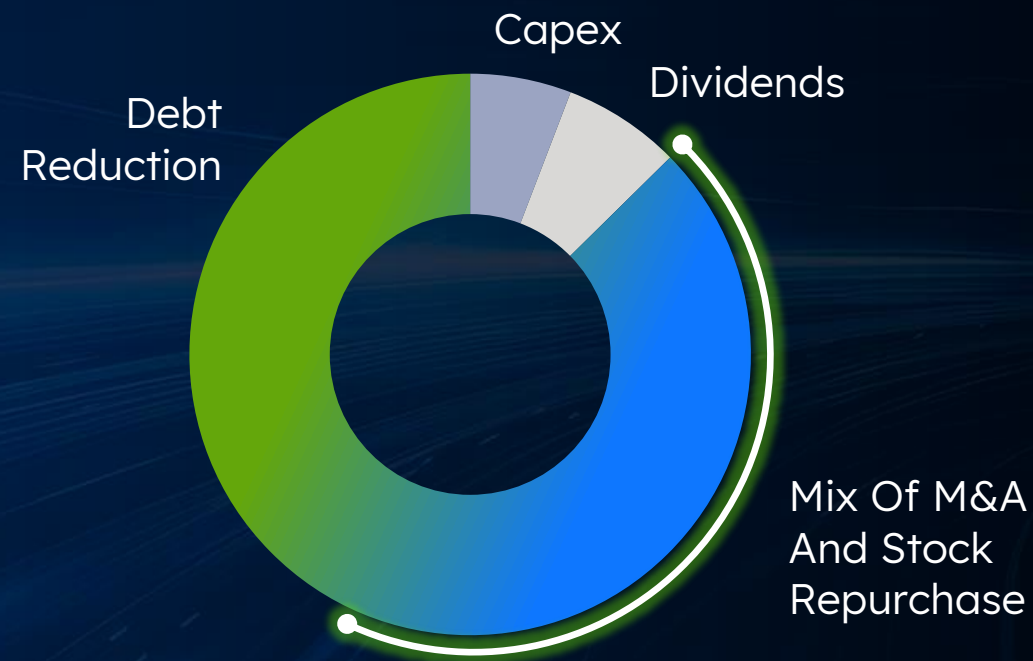


Maintaining commitment to pay our dividend



Capex light business model (<2% of sales)

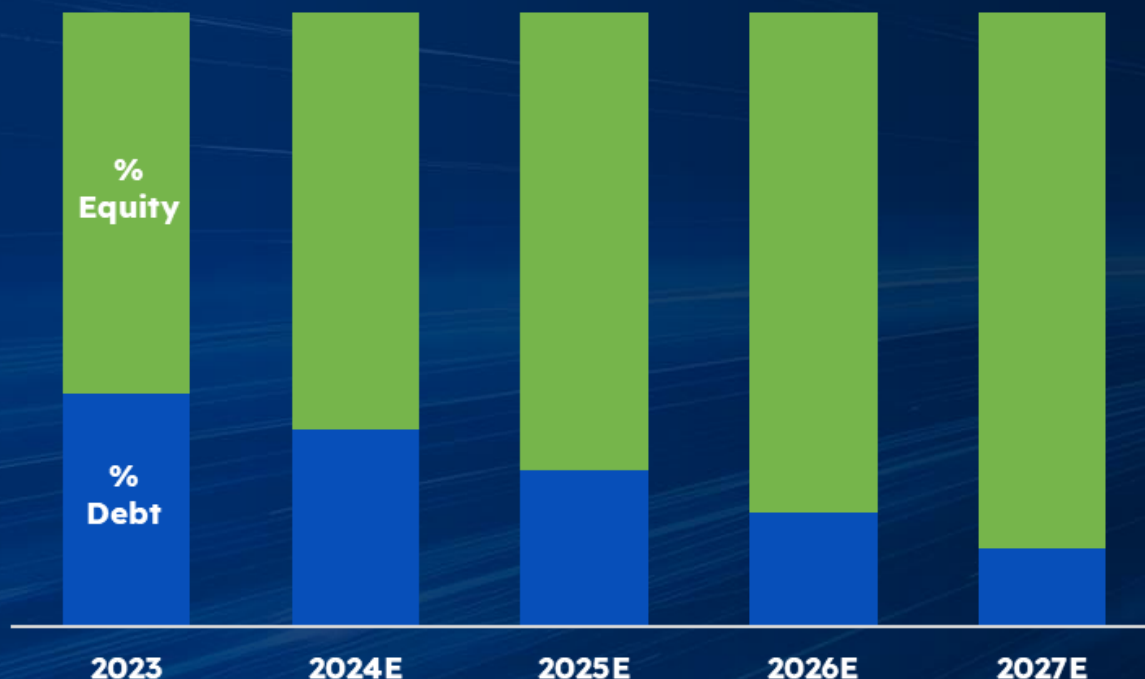
Anticipated Uses of Cash (2025E – 2027E)



Strong Cash Flow Supports Tremendous Value Creation Opportunities

Significant Equity Upside From Debt Reduction

Components of Enterprise Value



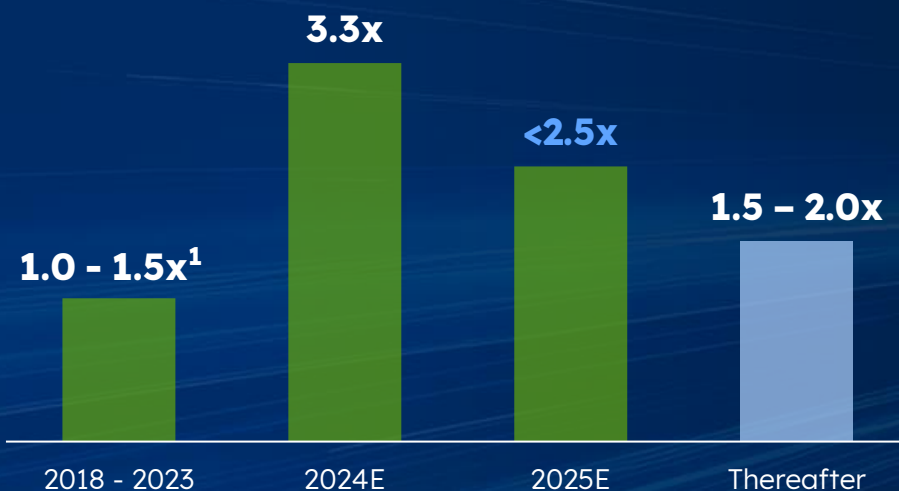
Key Assumptions

- 2024 Guidance Assumptions¹
- ~3.5% Sales CAGR for 2024 – 2027E
- Achieve Stated Margin Targets
- Deploy Post-Dividend Cash Flow to Debt Reduction
- Constant EV/EBITDA Multiple

Expect Capital Structure Mix to Shift From Debt to Equity

A Solid Investment Grade Credit

Net Debt*/Adj. EBITDA*



Senior Notes Maturity Schedule² (Millions)
No Significant Maturities Until 2026



Anticipate Steady Progress Lowering Our Leverage

INVESTOR DAY 2024

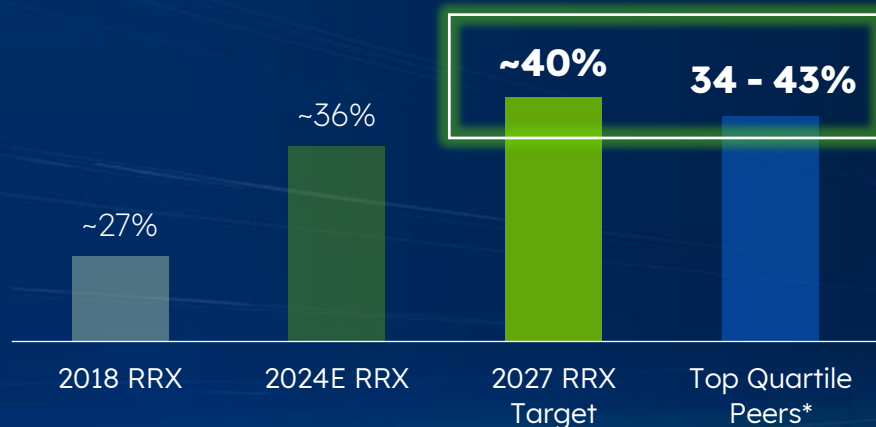
* Non-GAAP financial measurement, see appendix for reconciliation

¹ As reported except reflects the retroactive effects of changing accounting methods for valuing certain inventories from LIFO to FIFO for 2019 - 2021

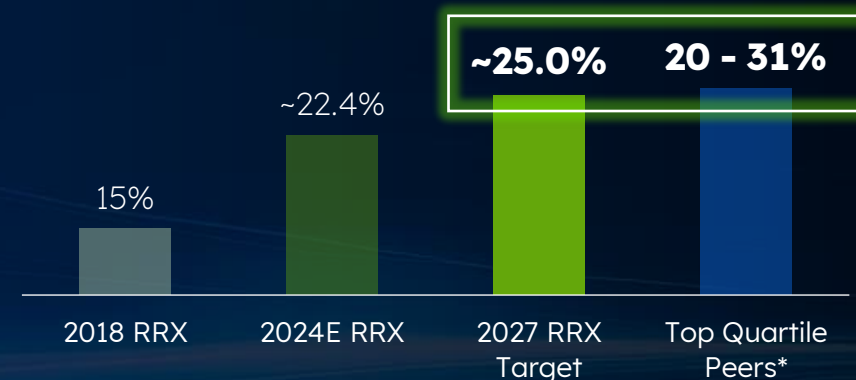
² Excludes term facilities maturing on March 28, 2027, which had \$996 million outstanding as of June 30, 2024, because the Company anticipates proactively repaying them by the end of 2025

Closing the Gap With Top Quartile Peers

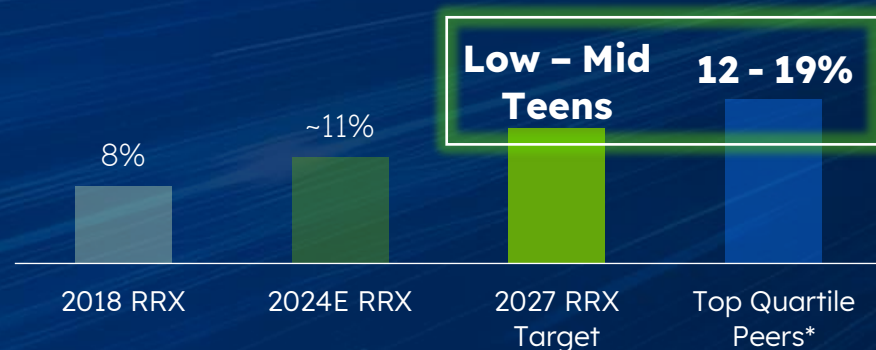
Adj. Gross Margin*



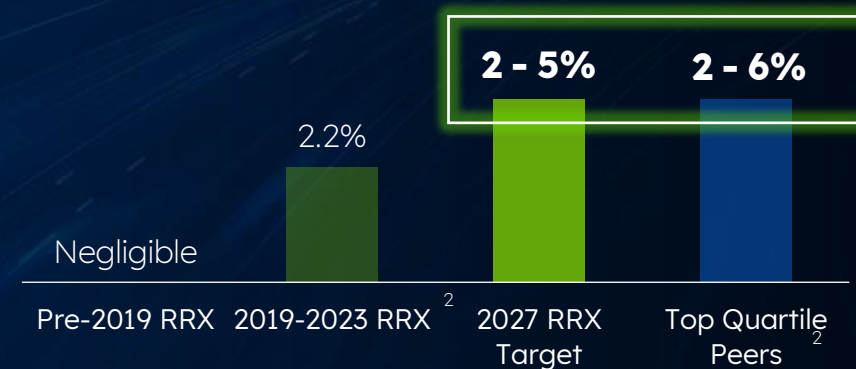
Adj. EBITDA Margin*



Adj. Free Cash Flow Margin*

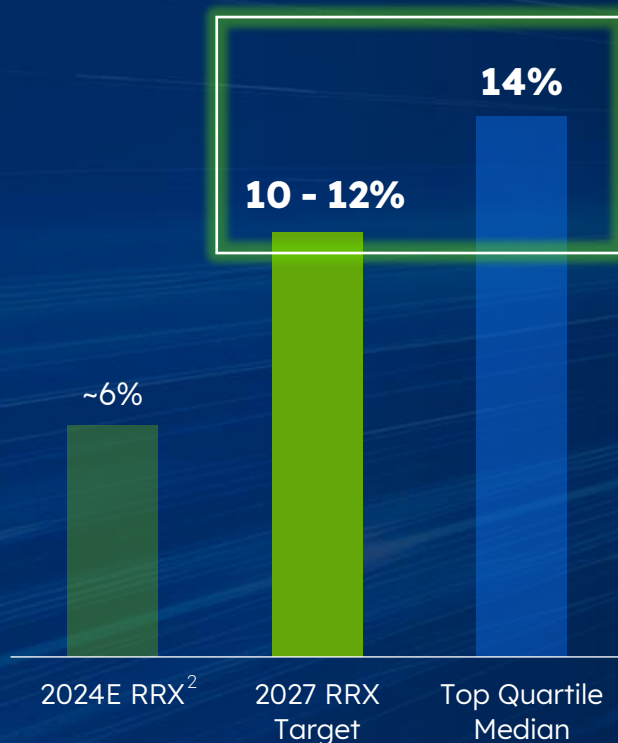


Organic Sales Growth*

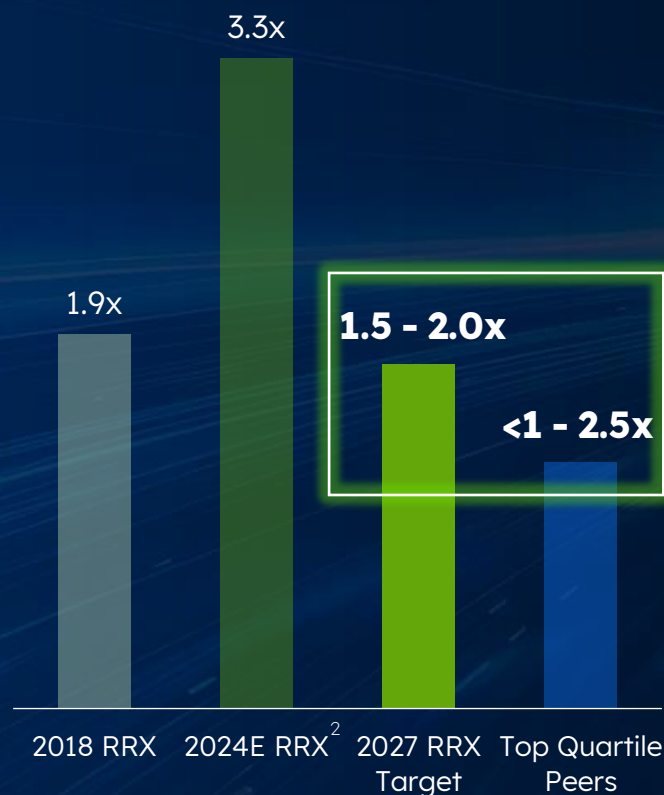


Closing the Gap With Top Quartile Peers¹

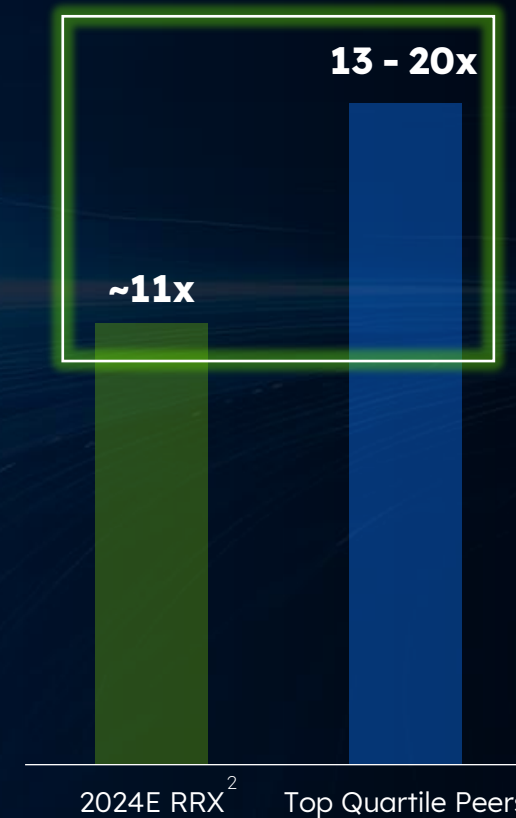
ROIC



Net Debt/EBITDA*



EV/EBITDA



Disciplined M&A Criteria

M&A Targets



Market

Target

Fit

Deal

Pre-Screen Vision State

- Must Clear Specific Margin & Growth Hurdles

Market

- Secular/GDP+ Growth
- Limited Tech Disruption
- Deal Runway

Target

- Path to Gross Margins >40%
- Leading Position/Brand
- Differentiated Product

Fit

- Fit With RRX Culture
- Leverages RRX's Strengths
- Reinforces/Adds Capabilities

Deal

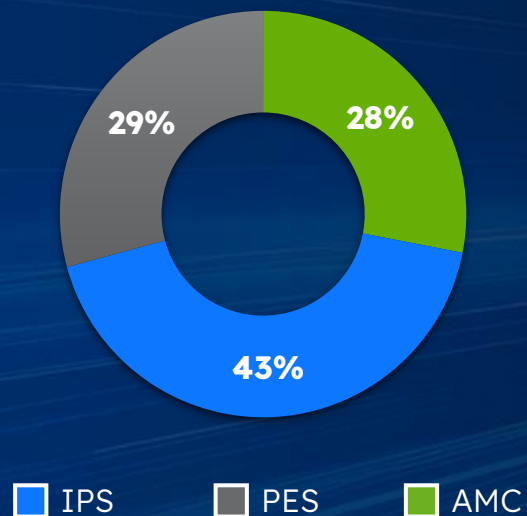
- ROIC > WACC By Y3-Y5 per Strategic Relevance
- EPS Accretive in Y1
- Strong Cost Synergies

Inorganic Growth Strategy Expected to Focus on Bolt-on Acquisitions Once Net Leverage is Below 2.5x

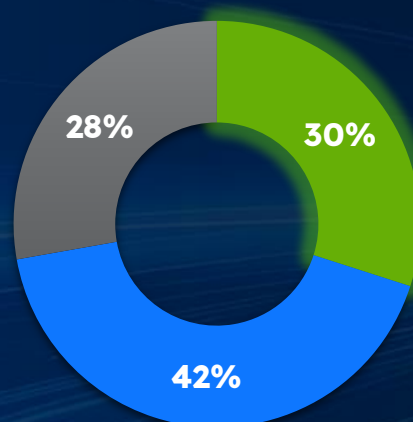
Portfolio Evolution as a Proven M&A Compounder

Current Mix + Organic Growth + M&A

2024E

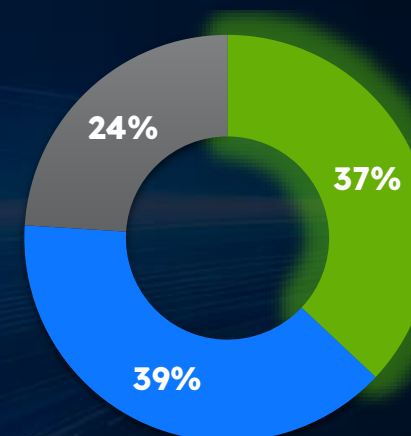


2027E



- Growth consistent with 2024 – 2027 targets provided today

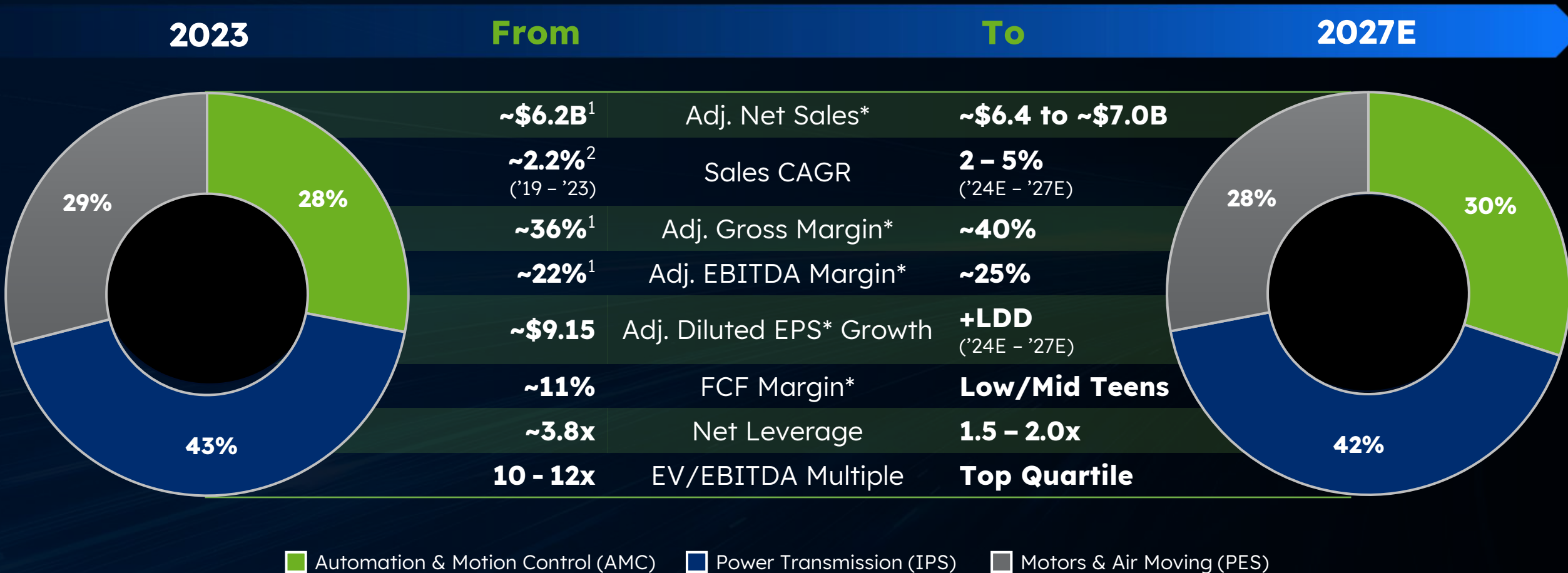
2030E



M&A Assumptions

- 50% of cash flow to fund M&A
- Begins when net leverage is <2.5x
- Consistent with stated criteria

Next Stage in Our Transformation Journey



A background image of a modern industrial factory. In the foreground, a white robotic arm is positioned over a workbench. In the background, there are large computer monitors displaying data and charts. The entire image has a blue and green color overlay.

A **Powerful Enterprise**
Fuels **More Durable Growth**
and Delivers **Top Quartile Results.**

Q&A

Appendix

Forward-Looking Non-GAAP Financial Measures

The Company believes that a quantitative reconciliation of forward-looking non-GAAP information to the most comparable financial measure calculated and presented in accordance with GAAP cannot be made available without unreasonable efforts. A reconciliation of non-GAAP financial measures would require the Company to predict the timing and likelihood of future restructurings and other charges. Neither these forward-looking measures, nor their probable significance, can be quantified with a reasonable degree of accuracy. Accordingly, a reconciliation of the most directly comparable forward-looking GAAP measure is not provided.

Appendix

Total Regal Rexnord Net Sales

Unaudited

(Dollars in Millions)

	<u>Year Ended</u> <u>Dec 29, 2018</u>
Net Sales	\$ 3,645.6

Total Regal Rexnord Adjusted Net Sales

Unaudited

(Dollars in Millions)

	<u>Year Ended</u> <u>Dec 31, 2023</u>
Net Sales	\$ 6,250.7
Net Sales from Businesses Acquired ⁽¹⁾	<u>451.1</u>
Pro Forma Net Sales	6,701.8
Net Sales from Businesses Divested ⁽²⁾	<u>(521.5)</u>
Adjusted Net Sales	\$ 6,180.3

(1) Represents sales from the Altra businesses acquired.

(2) Represents sales related to the industrial motors and generators businesses sold.

Appendix

Pro Forma Net Sales

Unaudited
(Dollars in Millions)

	Year Ended				
	December 31, 2023				
	Industrial Powertrain Solutions	Power Efficiency Solutions	Automation & Motion Control	Industrial Systems	Total Regal Rexnord
Net Sales	\$ 2,403.5	\$ 1,808.9	\$ 1,516.8	\$ 521.5	\$ 6,250.7
Net Sales from Businesses Acquired ⁽¹⁾	234.4	-	216.7	-	451.1
Pro Forma Net Sales	\$ 2,637.9	\$ 1,808.9	\$ 1,733.5	\$ 521.5	\$ 6,701.8

(1) Represents sales from the Altra businesses acquired (excluding Jacob's Vehicle Systems business, which was sold in April 2022).

Appendix

Total Regal Rexnord Adjusted EBITDA Margin

Unaudited

(Dollars in Millions)

	<u>Year Ended</u> <u>Dec 29, 2018</u>
Net Sales	\$ 3,645.6
GAAP Income from Operations	\$ 347.0
Restructuring and Related Costs	7.7
Purchase Accounting and Transaction Costs	5.4
Gain on Sale of Assets	(2.6)
Operating Income from Businesses Divested/to be Exited	(1.9)
CEO Transition Costs	3.8
Impairment and Exit Related Costs	34.9
Adjusted Income from Operations	\$ 394.3
Amortization	55.0
Depreciation	87.4
Share-Based Compensation Expense	16.9
Other Expense, Net	(1.5)
Adjusted EBITDA	\$ 552.1
Adjusted EBITDA Margin	15.1%

Appendix

Adjusted EBITDA Margin

Unaudited

(Dollars in Millions)

	Year Ended Dec 29, 2018			
	Commercial & Industrial Systems	Climate Solutions	Power Transmission Solutions	Total Regal
Net Sales	\$ 1,782.0	\$ 1,024.8	\$ 838.8	\$ 3,645.6
GAAP Income from Operations	\$ 127.0	\$ 115.6	\$ 104.4	\$ 347.0
Restructuring and Related Costs	5.6	1.8	0.3	7.7
Purchase Accounting and Transaction Costs	5.4	-	-	5.4
Gain on Sale of Assets	(1.9)	(0.7)	-	(2.6)
Operating Income from Businesses Divested/to be Exited	-	(1.9)	-	(1.9)
CEO Transition Costs	1.8	1.1	0.9	3.8
Impairment and Exit Related Costs	-	34.9	-	34.9
Adjusted Income from Operations	\$ 137.9	\$ 150.8	\$ 105.6	\$ 394.3
Amortization & Depreciation	67.0	21.0	54.4	142.4
Share-Based Compensation Expense	8.3	4.7	3.9	16.9
Other Expense, Net	(0.7)	(0.4)	(0.4)	(1.5)
Adjusted EBITDA	\$ 212.5	\$ 176.1	\$ 163.5	\$ 552.1
Adjusted EBITDA Margin	11.9%	17.2%	19.5%	15.1%

Appendix

Total Regal Rexnord Adjusted EBITDA Margin

Unaudited

(Dollars in Millions)

	<u>Year Ended</u> <u>Dec 31, 2023</u>
Adjusted Net Sales	\$ 6,180.3
Adjusted EBITDA	\$ 1,307.1
Adjusted EBITDA from Businesses Acquired ⁽¹⁾	85.4
Pro Forma Adjusted EBITDA	1,392.5
Adjusted EBITDA from Businesses Divested ⁽²⁾	(39.0)
Adjusted EBITDA	\$ 1,353.5
Adjusted EBITDA Margin	21.9%

(1) Represents Adjusted EBITDA from the Altra businesses acquired.

(2) Represents Adjusted EBITDA related to the industrial motors and generators businesses sold.

Total Regal Rexnord Adjusted EBITDA

Unaudited

(Dollars in Millions)

	<u>Year Ended</u> <u>December 31, 2023</u>	
	<u>Total Regal Rexnord</u>	<u>Industrial</u>
GAAP Income (Loss) from Operations	\$ 377.1	\$ (131.1)
Restructuring and Related Costs	84.4	2.3
Inventory and Operating Lease Asset Step Up	54.5	-
Impairments and Exit Related Costs	9.6	0.4
Loss on Assets Held for Sale and Gain on Sale of Assets	87.1	87.7
Goodwill Impairment	57.3	57.3
Transaction & Integration Related Costs	96.7	9.3
Adjusted Income from Operations	\$ 766.7	\$ 25.9
Amortization	\$ 307.8	\$ 0.9
Depreciation	165.7	9.2
Share-Based Compensation Expense	58.2	2.3
Other Income, Net	8.7	0.7
Adjusted EBITDA	\$ 1,307.1	\$ 39.0

Appendix

Pro Forma Net Income to Adjusted EBITDA

Unaudited

(Dollars in Millions)

	<u>Year Ended</u> <u>Dec 31, 2023</u>
Pro Forma Net Loss	\$ (84.4)
Plus: Income Taxes	45.3
Plus: Interest Expense	463.3
Less: Interest Income	(14.4)
Plus: Depreciation	181.5
Plus: Amortization	346.2
Pro Forma EBITDA	937.5
Plus: Restructuring and Related Costs	85.8
Plus: Share-Based Compensation Expense	61.8
Plus: Inventory and Operating Lease Asset Step Up	54.5
Plus: Impairments and Exit Related Costs	9.6
Plus: Loss on Assets Held for Sale and Gain on Sale of Assets	87.1
Plus: Goodwill Impairment	57.3
Plus: Transaction and Integration Related Costs	98.9
Pro Forma Adjusted EBITDA	\$ 1,392.5

Appendix

PRO FORMA NET LOSS

Unaudited

(Dollars in Millions)

	Regal Rexnord Year Ended December 31, 2023	Altra January 1, 2023 to March 27, 2023	Transaction Accounting Adjustment - Altra Transaction (Note 1)	Transaction Accounting Adjustment - Altra Transaction (Note 2)	Pro Forma Combined
Net (Loss) Income	(54.3)	31.4	(13.4)	(48.1)	(84.4)
<i>Note 1 - Proforma Transaction Accounting Adjustments - Altra Transaction</i>			(5.3)		
Property, Plant and Equipment Depreciation Step Up ⁽¹⁾			(20.1)		
Incremental Charge in Amortization of Intangible Assets ⁽²⁾			<u>12.0</u>		
Removal of Historical Altra Interest Expense ⁽³⁾			(13.4)		
<i>Note 2 - Proforma Transaction Accounting Adjustments - Debt Financing</i>					
New Interest Expense on Debt Financing ⁽⁴⁾				(25.1)	
Removal of Interest Income ⁽⁵⁾				<u>(23.0)</u>	
				(48.1)	
⁽¹⁾ Adjustment for incremental depreciation expense relating to the estimated preliminary step-up in fair value of Property, Plant and Equipment					
⁽²⁾ Adjustment for incremental amortization expense relating to the estimated preliminary fair value of intangible assets recognized in the Altra Transaction					
⁽³⁾ Adjustment to remove interest expense related to the Altra debt that was settled in connection with the Altra Transaction					
⁽⁴⁾ Adjustment to recognize interest expense on the new debt related to the Altra Transaction					
⁽⁵⁾ Adjustment to remove interest income associated with income earned on the investment of the proceeds of the debt financing prior to the close of the Altra Transaction during the three months ended March 31, 2023					

Appendix

Adjusted EBITDA

Unaudited

(Dollars in Millions)

	Year Ended				
	December 31, 2023				
	Industrial Powertrain Solutions	Power Efficiency Solutions	Automation & Motion Control	Industrial Systems	Total Regal Rexnord
GAAP Income (Loss) from Operations	\$ 151.8	\$ 217.4	\$ 139.0	\$ (131.1)	\$ 377.1
Restructuring and Related Costs	34.7	38.5	8.9	2.3	84.4
Inventory and Operating Lease Asset Step Up	40.5	-	14.0	-	54.5
Impairments and Exit Related Costs	4.3	1.5	3.4	0.4	9.6
Loss on Assets Held for Sale and Gain on Sale of Assets	-	-	(0.6)	87.7	87.1
Goodwill Impairment	-	-	-	57.3	57.3
Transaction & Integration Related Costs	56.9	0.5	30.0	9.3	96.7
Adjusted Income from Operations	\$ 288.2	\$ 257.9	\$ 194.7	\$ 25.9	\$ 766.7
Amortization	\$ 181.4	\$ 8.3	\$ 117.2	\$ 0.9	\$ 307.8
Depreciation	78.4	37.1	41.0	9.2	165.7
Share-Based Compensation Expense	29.4	10.5	16.0	2.3	58.2
Other Income, Net	3.3	2.6	2.1	0.7	8.7
Adjusted EBITDA	\$ 580.7	\$ 316.4	\$ 371.0	\$ 39.0	\$ 1,307.1
Adjusted EBITDA Margin %	24.2%	17.5%	24.5%	7.5%	20.9%

Appendix

Total Regal Rexnord Free Cash Flow

Unaudited

(Dollars in Millions)

	<u>Year Ended</u> <u>Dec 29, 2018</u>
Net Cash Provided by Operating Activities	\$ 362.7
Additions to Property Plant and Equipment	(77.6)
Free Cash Flow	<u>\$ 285.1</u>
Free Cash Flow Margin	7.8%

Total Regal Rexnord Adjusted Free Cash Flow

Unaudited

(Dollars in Millions)

	<u>Year Ended</u> <u>Dec 31, 2023</u>
Net Cash Provided by Operating Activities	\$ 715.3
Payments for Certain Acquisition Costs (Net of Tax of \$11.4 Million)	86.9
Adjusted Cash Flows from Operations	<u>\$ 802.2</u>
Additions to Property Plant and Equipment	(119.1)
Adjusted Free Cash Flow	<u>\$ 683.1</u>
Adjusted Free Cash Flow Margin	10.9%

Appendix

Total Regal Rexnord Adjusted Gross Margin

Unaudited

(Dollars in Millions)

	<u>Year Ended</u>
	<u>Dec 29, 2018</u>
Net Sales	\$ 3,645.6
Gross Profit	\$ 964.6
Restructuring & Related Costs	<u>3.2</u>
Adjusted Gross Margin	\$ 967.8
Adjusted Gross Margin	26.5%

Appendix

Adjusted Gross Margin

Unaudited

(Dollars in Millions)

	Year Ended Dec 29, 2018			
	Commercial & Industrial Systems	Climate Solutions	Power Transmission Solutions	Total Regal
Net Sales	\$ 1,782.0	\$ 1,024.8	\$ 838.8	\$ 3,645.6
Gross Profit	\$ 423.4	\$ 262.7	\$ 278.5	\$ 964.6
Restructuring & Related Costs	1.8	1.1	0.3	3.2
Adjusted Gross Margin	\$ 425.2	\$ 263.8	\$ 278.8	\$ 967.8
Adjusted Gross Margin	23.9%	25.7%	33.2%	26.5%

Appendix

Total Regal Rexnord Adjusted Gross Margin

Unaudited

(Dollars in Millions)

	Year Ended Dec 31, 2023		
	Pro Forma	Industrial	Adjusted
Net Sales	\$ 6,701.8	\$ (521.5)	\$ 6,108.3
Gross Margin	\$ 2,224.1	\$ (115.9)	\$ 2,108.2
Restructuring & Related Costs	37.9	-	37.9
Inventory and Operating Lease Asset Step Up	54.4	-	54.4
Adjusted Gross Margin	\$ 2,316.4	\$ (115.9)	\$ 2,200.5
Adjusted Gross Margin %	34.6%	22.2%	35.6%

Total Regal Rexnord Pro Forma Adjusted Gross Margin

Unaudited

(Dollars in Millions)

	Regal Rexnord Year Ended December 31, 2023	Altra January 1, 2023 to March 27, 2023	Pro Forma Combined		
Net Sales	6,250.7	451.1	6,701.8		
				Transaction Accounting Adjustment - Altra Transaction ⁽²⁾	Pro Forma Combined
Gross Margin	2,067.3	162.2		(5.4)	2,224.1
Restructuring & Related Costs ⁽¹⁾	36.7	1.2		-	37.9
Inventory and Operating Lease Asset Step Up	54.4	-		-	54.4
Adjusted Gross Margin	2,158.4	163.4		(5.4)	2,316.4

(1) Represents restructuring and related costs in Cost of Sales.

(2) Represents incremental depreciation expense relating to the step-up in fair value of Property, Plant and Equipment in Cost of Sales.

Appendix

Adjusted Gross Margin

Unaudited
(Dollars in Millions)

	Year Ended				
	December 31, 2023				
	Industrial Powertrain Solutions	Power Efficiency Solutions	Automation & Motion Control	Industrial Systems	Total Regal Rexnord
Net Sales	\$ 2,403.5	\$ 1,808.9	\$ 1,516.8	\$ 521.5	\$ 6,250.7
Gross Margin	\$ 844.1	\$ 524.9	\$ 582.4	\$ 115.9	\$ 2,067.3
Restructuring & Related Costs	11.2	21.8	3.7	-	36.7
Inventory and Operating Lease Asset Step Up	40.5	-	14.0	-	54.5
Adjusted Gross Margin	\$ 895.8	\$ 546.7	\$ 600.1	\$ 115.9	\$ 2,158.5
Adjusted Gross Margin %	37.3%	30.2%	39.6%	22.2%	34.5%

Appendix

Adjusted Gross Margin

Unaudited
(Dollars in Millions)

	Year Ended Jan 2, 2021					
	Commercial Systems	Industrial Systems	Climate Solutions	Motion Control Solutions	Total Regal	Power Efficiency Solutions ¹
Net Sales	\$ 820.2	\$ 528.8	\$ 846.8	\$ 711.2	\$ 2,907.0	\$ 1,667.0
Gross Profit	\$ 212.8	\$ 94.6	\$ 246.9	\$ 252.3	\$ 806.6	\$ 459.7
Restructuring & Related Costs	3.9	7.1	2.2	5.0	18.2	6.1
Adjusted Gross Margin	\$ 216.7	\$ 101.7	\$ 249.1	\$ 257.3	\$ 824.8	\$ 465.8
Adjusted Gross Margin	26.4%	19.2%	29.4%	36.2%	28.4%	27.9%

(1) Power Efficiency Solutions is the sum of Commercial Systems & Climate Solutions.

Appendix

Total Regal Rexnord Net Debt/Adjusted EBITDA

Unaudited

(Dollars in Millions)

	<u>Year Ended</u>
	<u>Dec 29, 2018</u>
Current Maturities of Long-Term Debt	\$ 0.5
Long-Term Debt	<u>1,306.6</u>
Total Gross Debt	\$ <u>1,307.1</u>
Cash	<u>(248.6)</u>
Net Debt	\$ 1,058.5
Net Income	\$ 235.8
Plus: Income Taxes	56.4
Plus: Interest Expense	55.2
Less: Interest Income	(1.9)
Plus: Depreciation	55.0
Plus: Amortization	<u>87.4</u>
EBITDA	\$ 487.9
Restructuring and Related Costs	7.7
Purchase Accounting and Transaction Costs	5.4
Gain on Sale of Assets	(2.6)
Operating Income from Businesses Divested/to be Exited	(1.9)
CEO Transition Costs	3.8
Impairment and Exit Related Costs	34.9
Share-Based Compensation Expense	<u>16.9</u>
Adjusted EBITDA	\$ 552.1
Net Debt/Adjusted EBITDA	1.9

Appendix

	Industrial Powertrain Solutions	Power Efficiency Solutions	Automation & Motion Control	Industrial Systems	Total Regal Rexnord
Net Sales Year Ended December 31, 2023	\$ 2,403.5	\$ 1,808.9	\$ 1,516.8	\$ 521.5	\$ 6,250.7
Net Sales Acquired Year Ended December 31, 2023 ⁽¹⁾	234.4	-	216.7	-	451.1
Net Sales from Businesses Divested Year Ended December 31, 2023 ⁽²⁾	-	-	-	(521.5)	(521.5)
Impact from Foreign Currency Exchange Rates	40.3	69.4	12.9	-	122.6
Adjusted Net Sales Year Ended December 31, 2023	\$ 2,678.2	\$ 1,878.3	\$ 1,746.6	\$ -	\$ 6,302.9
Net Sales Year Ended December 28, 2019	\$ 599.2	\$ 1,873.8	\$ 221.9	\$ 543.1	\$ 3,238.0
Net Sales Acquired Year Ended December 28, 2019 ⁽³⁾	1,826.5	-	1,248.6	-	3,075.1
Net Sales from Businesses Divested Year Ended December 28, 2019 ⁽²⁾	-	-	-	(543.1)	(543.1)
Adjusted Net Sales Year Ended December 28, 2019	\$ 2,425.7	\$ 1,873.8	\$ 1,470.5	\$ -	\$ 5,770.0
Organic Growth %	2.5%	0%	4.4%	0%	2.2%

(1) Represents sales from the Altra businesses acquired (excluding Jacob's Vehicle Systems business, which was sold in April 2022).

(2) Represents sales from the industrial motors and generators businesses sold in April 2024.

(3) Represents sales from the Altra (excluding Jacob's Vehicle Systems business, which was sold in April 2022), Rexnord and Arrowhead businesses acquired.

Appendix

Adjusted Diluted Earnings Per Share

Unaudited

	Year Ended Dec 31, 2023
GAAP Earnings (Loss) Per Share	\$ (0.87)
Intangible Amortization	3.49
Restructuring and Related Costs	0.96
Share-Based Compensation Expense	0.72
Inventory and Operating Lease Asset Step Up	0.62
Impairments and Exit Related Costs	0.11
Loss on Assets Held for Sale and Gain on Sale of Assets	1.31
Goodwill Impairment	0.86
Transaction and Integration Related Costs	1.65
Discrete Tax Items	0.30
Adjusted Diluted Earnings Per Share	\$ 9.15

Appendix

2024 ADJUSTED ANNUAL GUIDANCE

Unaudited

	Minimum	Maximum
2024 GAAP Diluted EPS Annual Guidance	\$ 3.70	\$ 4.10
Intangible Amortization	3.92	3.92
Restructuring and Related Costs	0.68	0.68
Share-Based Compensation Expense	0.51	0.51
Operating Lease Asset Step Up	0.01	0.01
Impairments and Exit Related Costs	0.02	0.02
Loss on Sale of Businesses	0.06	0.06
Gain on Sale of Assets	(0.01)	(0.01)
Transaction and Integration Related Costs	0.26	0.26
Discrete Tax Items	0.25	0.25
2024 Adjusted Diluted EPS Annual Guidance	\$ 9.40	\$ 9.80

2024 NET INCOME TO ADJUSTED EBITDA ANNUAL GUIDANCE

Unaudited

(Dollars in Millions)

	Minimum	Maximum
Net Income	\$ 263.4	\$ 290.4
Plus: Income Taxes	83.2	91.7
Plus: Interest Expense	386.5	386.5
Less: Interest Income	(10.5)	(10.5)
Plus: Depreciation	170.0	170.0
Plus: Amortization	347.0	347.0
EBITDA	\$ 1,239.6	\$ 1,275.1
Plus: Restructuring and Related Costs	60.0	60.0
Plus: Share-Based Compensation Expense	40.0	40.0
Plus: Operating Lease Asset Step Up	1.0	1.0
Plus: Impairments and Exit Related Costs	1.5	1.5
Plus: Loss on Sale of Businesses	4.3	4.3
Less: Gain on Sale of Assets	(0.8)	(0.8)
Plus: Transaction and Integration Related Costs	22.8	22.8
Adjusted EBITDA	\$ 1,368.4	\$ 1,403.9