

#### **DISCLAIMER**

#### **Forward-Looking Statements**

Certain statements in this Presentation, including the projections, are forward-looking statements. Forward-looking statements generally relate to future events or PTK Acquisition Corp. ("PTK") and Valens Semiconductor Ltd.'s (the "Company") future financial or operating performance. In some cases, you can identify forward-looking statements by terminology such as "may", "should", "expect", "intend", "will", "estimate", "anticipate", "believe", "predict", "potential" or "continue", or the negatives of these terms or variations of them or similar terminology. Such forward-looking statements are subject to risks, uncertainties, and other factors which could cause actual results to differ materially from those expressed or implied by such forward looking statements.

These forward-looking statements are based upon estimates and assumptions that, while considered reasonable by PTK and its management, and the Company and its management, as the case may be, are inherently uncertainties and risk factors that could affect the Company's and PTK's future performance and cause results to differ from the forward-looking statements in this presentation include, but are not limited to: the occurrence of any event, change or other circumstances that could give rise to the termination of the proposed transaction involving the Company and PTK (such transaction, the "Business Combination"); the outcome of any legal proceedings that may be instituted against PTK or the Company, the combined company or others following the announcement of the Business Combination; the inability to complete the Business Combination due to the failure to obtain approval of the shareholders of PTK or to satisfy other conditions to closing; changes to the proposed structure of the Business Combination that may be required or appropriate as a result of applicable laws or regulations or as a condition to obtaining regulatory approval of the Business Combination; the risk that the Business Combination disrupts current plans and operations of PTK or the Company as a result of the announcement and consummation of the Business Combination; the ability to recognize the anticipated benefits of the Business Combination, which may be affected by, among other things, competition, the ability of the combined company to grow and manage growth profitably, maintain relationships with customers and retain its management and key employees; costs related to the Business Combination; changes in applicable laws or regulations; the Company's estimates of expenses and profitability and underlying assumptions with respect to shareholder redemptions and purchase price and other adjustments; any downturn or volatility in economic conditions; the effect of the Business Combination; cyclicality in the semiconductor industry, any downturn

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#### **Financial Information**

The financial information contained in this Presentation has been taken from or prepared based on the historical financial statements of the Company for the periods presented. The Company's historical financial information is prepared in accordance with generally accepted accounting principles ("GAAP"). Such information has been audited in accordance with Public Company Oversight Board ("PCAOB") standards. We cannot assure you that, had the financial statements been compliant with Regulation S-X under the Securities Act of 1933, as amended, and the regulations of the SEC promulgated thereunder or audited in accordance with PCAOB standards, there would not be differences and such differences could be material. An audit of the Company's financial statements in accordance with PCAOB standards is in process and will be included in the proxy statement relating to the proposed Business Combination. Accordingly there may be material differences between the presentation of the financial information included in the Presentation and in the proxy statement.



# **DISCLAIMER (CONT'D)**

#### **Non-GAAP Financial Measures**

This Presentation includes certain financial measures not presented in accordance with GAAP including, but not limited to, Adjusted EBITDA. These non-GAAP financial measures are not measures of financial performance in accordance with GAAP and may exclude items that are significant in understanding and assessing the Company's financial results. Therefore, these measures should not be considered in isolation or as an alternative to net income, cash flows from operations or other measures of profitability, liquidity or performance under GAAP. You should be aware that the Company's presentation of these measures may not be comparable to similarly-titled measures used by other companies. The Company believes these non-GAAP measures of financial results provide useful information to management and investors regarding certain financial and business trends relating to the Company's financial condition and results of operations. Please refer to footnotes where presented on each page of this Presentation for a reconciliation of these measures to what the Company believes are the most directly comparable measure evaluated in accordance with GAAP.

This Presentation also includes certain projections of non-GAAP financial measures. Due to the high variability and difficulty in making accurate forecasts and projections of some of the information excluded from these projected measures, together with some of the excluded information not being ascertainable or accessible, the Company is unable to quantify certain amounts that would be required to be included in the most directly comparable GAAP financial measures without unreasonable effort. Consequently, no disclosure of estimated comparable GAAP measures is included and no reconciliation of the forward-looking non-GAAP financial measures is included.

#### **Use of Projections**

This Presentation contains financial forecasts with respect to the Company's projected financial results for the Company's fiscal years 2021 through 2026. These projections should not be relied upon as being necessarily indicative of future results. The assumptions and estimates underlying the prospective financial information are inherently uncertain and are subject to a wide variety of significant business, economic and competitive risks and uncertainties that could cause actual results to differ materially from those contained in the prospective financial information, including those described above under "Forward-Looking Statements." Accordingly, there can be no assurance that the prospective results are indicative of the future performance of the Company or that actual results will not differ materially from those presented in the prospective financial information. Inclusion of the prospective financial information by any person that the results contained in the prospective financial information will be achieved.

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#### VALENS AT A GLANCE

#### LEADER IN ULTRA HIGH-SPEED CONNECTIVITY SOLUTIONS AT CHIP, CIRCUIT, SYSTEM AND SOFTWARE LEVELS



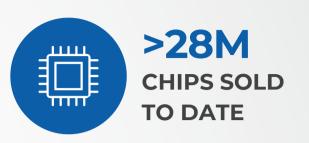
#### CRITICAL TECHNOLOGY FOR ADAS AND AUTONOMOUS CARS

- Superior in-vehicle connectivity widely deployed in Daimler cars
- Validated as baseline for the MIPI A-PHY standard due to superior performance



~270 **EMPLOYEES.** WITH HQ IN **ISRAEL** 







~\$69M<sup>(2)</sup>/~70% **2021E REVENUE AND GROSS MARGIN** 



\$9B 2026E SAM(3)





#### MARKET LEADER

**TECHNOLOGY** 

transportation

- Founder of the HDBaseT<sup>(2)</sup> Alliance
- Over 200 Alliance members
- Growing and profitable business

SUPERIOR CONNECTIVITY

• New market opportunities in

industrial, medical and



\$150M Capital Raised

**SAMSUNG** 

· APTIV ·













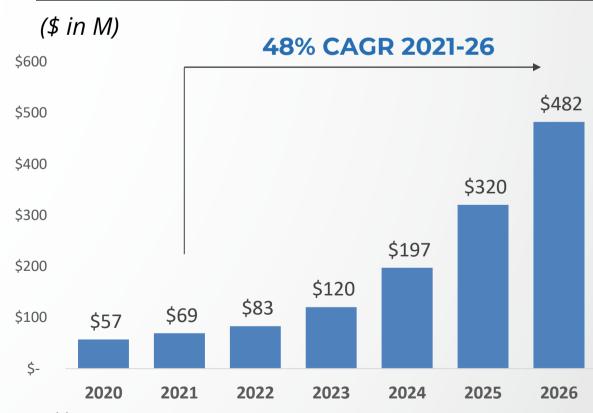


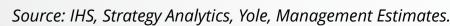






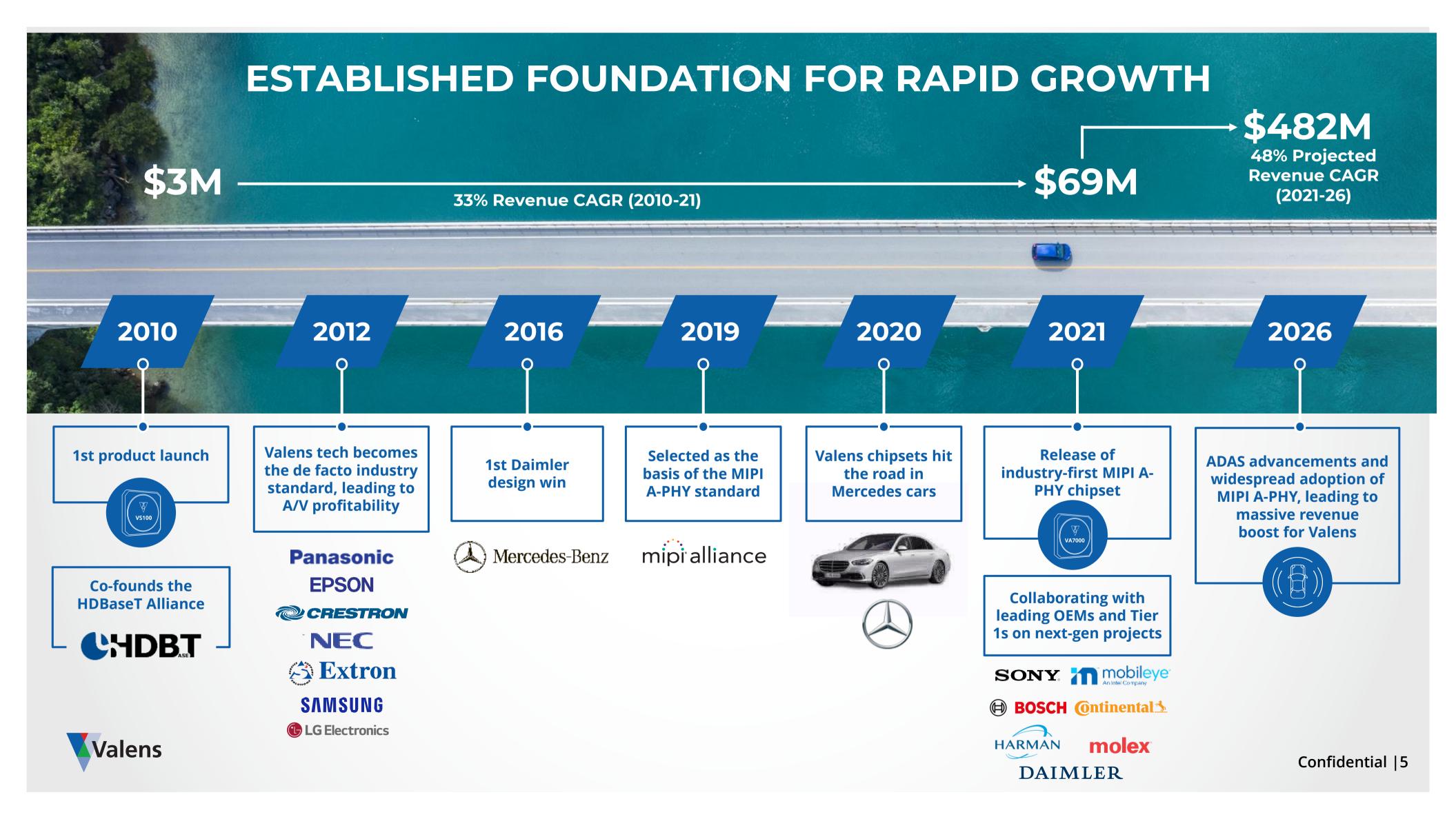
#### **REVENUE FORECAST**





- (1) Global standard for the transmission of ultra-high-definition video & audio, Ethernet, controls, USB and up to 100W of power over a single, long-distance, cable.
- (2) A previous version of this presentation referred to \$67M; this figure has been adjusted to reflect improved business projections.
- (3) (3) Combined SAM for Automotive and Audio-Video. (4) 14 patent applications pending.



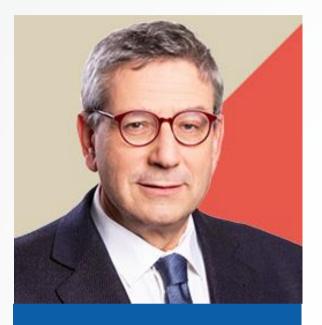


#### VALENS EXECUTIVE LEADERSHIP



Over 35 years of experience in the automotive industry, including companies such as Volvo Cars (CTO), General Motors Global, Mercedes Benz, and member of the Board of Management of Audi AG.

Chairman of the Board



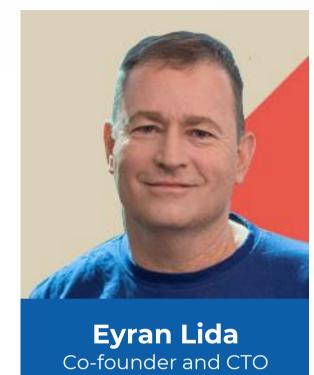
Gideon Ben-Zvi

Over 30 years of experience as a serial entrepreneur. In his role as CEO and Chairman, he has successfully led companies to IPO, M&A and exits.



**Dror Heldenberg**CFO

Over 25 years of leadership in corporate financing, M&A, and business management in global companies.



Inventor of HDBaseT technology and co-founder of Valens, with more than 75 patents under his name.



**Gideon Kedem**SVP Automotive Business

Over 30 years experience in management roles in leading semiconductor and EDA global companies.



Over 20 years of experience in global business management roles in leading semiconductor global companies.

























# INVESTMENT HIGHLIGHTS



#### Disruptive connectivity technology

- Unmatched connectivity speed, performance, latency, and distance
- > Strong patent portfolio with extensive Digital Signal Processing (DSP) domain expertise



#### Track record of market leadership

- > Shipped more than 28 million chips to some of the most demanding customers in the world
- On the road in Mercedes vehicles and selling to Tier-1s including Continental, Harman, Molex, and Bosch



#### Setting industry standards

- Inventor of HDBaseT technology, the leading industry standard in Audio-Video connectivity
- MIPI A-PHY standard adoption creates first-mover and sustainable competitive advantage in Automotive



#### Large, fast-growing Automotive SAM

- Rising number of sensors for ADAS requires high-speed connections to enable safety in ADAS & autonomous driving
- Valens' automotive SAM (infotainment, sensors, displays) expected to grow at 35% CAGR to reach \$8B by 2026



#### Major Audio-Video growth opportunities

- Market acceleration driven by demand for video conferencing and hybrid education
- Success is creating opportunities in a variety of new verticals

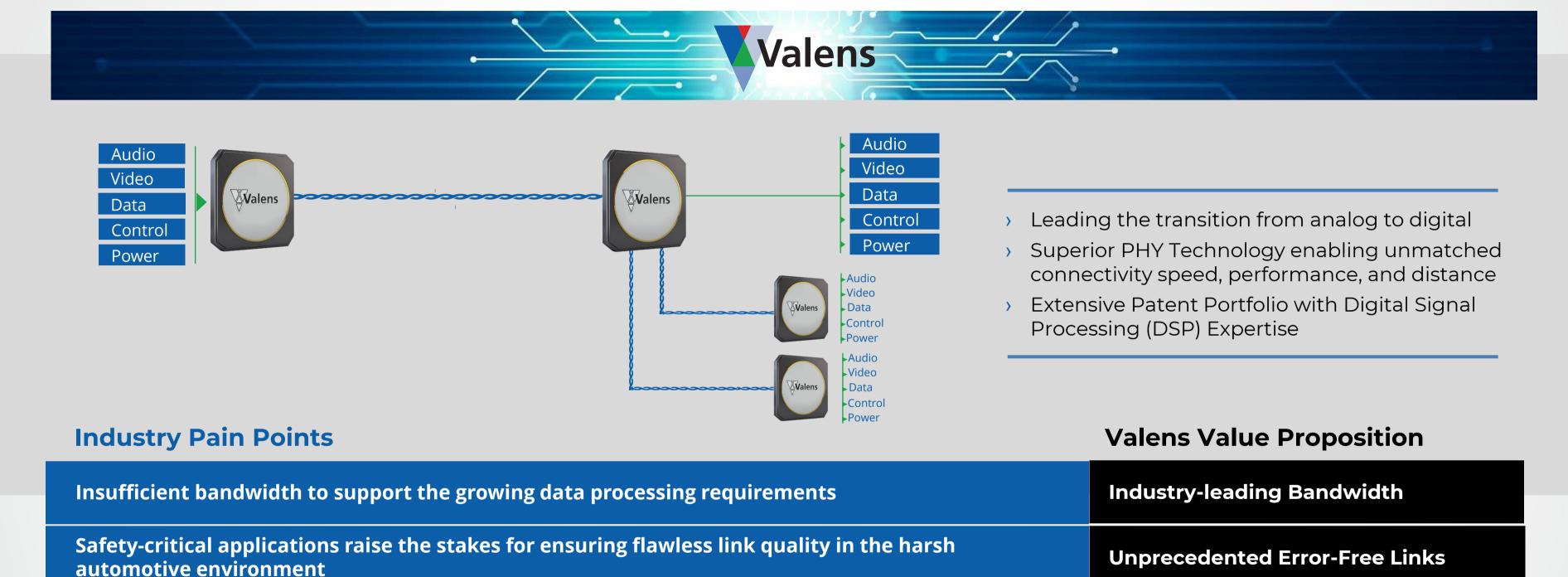


#### Compelling financial model

- > Substantial business with 2021E revenue of \$69 million and a projected gross margin of 70%
- Revenue forecasted to grow at a 48% CAGR from 2021-2026 to \$482 million



## THE BEST HIGH-SPEED, LONG-REACH DIGITAL CONNECTIVITY SOLUTION













Simple infrastructure with Lowest

**Total System Cost** 

Cars are running out of space - there is a pressing need to reduce the amount and weight of cabling

#### **CRESTRON** logitech

SONY Panasonic

SAMSUNG SIEMENS

EPSON NEC









# **VALENS CHIPSETS EMPOWER MILLIONS OF** PRODUCTS FOR AUDIO-VIDEO MARKET **LEADERS**



**Logitech Rally PLUS Ultra-HD System** 



Samsung "Terrace" **Outdoor TV** 



Samsung's "The Wall"

**Digital Signage** 

**Dräger Evita® V800 Ventilator** 

dillille

\*\*\*\*



**Crestron Mercury X Video Conferencing Tabletop** 



**Siemens Healthineers 3D Imaging Mobile C-Arm** 



**Epson BrightLink Interactive Ultra Short-Throw Projector** 





"One of Daimler's strategic focuses is to be a technological leader in 'green' technologies, safety, autonomous driving and connectivity. Valens Automotive is a perfect fit as its architectural benefits, reliability and robustness lead to a superior driving experience for our customers."

Daimler

'Valens and Daimler Partner to Optimize In-Car Connectivity'

#### **ENABLING SUPERIOR** INFOTAINMENT CONNECTIVITY IN MERCEDES VEHICLES

- On the road and fully operational with 1st-generation automotive chipsets
- Collaborating on multiple next-gen platforms across many models
- Estimated contracted value of several hundred million dollars
- Selling through leading automotive Tier-1s











# VALIDATED BY **AUTOMOTIVE LEADERS**

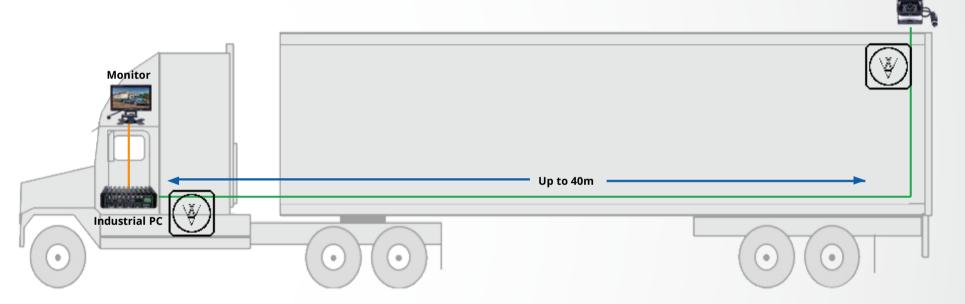
**VALENS PARTNERED WITH LEADING TRUCK** TECHNOLOGY MANUFACTURER TO SOLVE TRUCK AND TRAILER CONNECTIVITY CHALLENGE



#### **PROJECT SCOPE**

- Connectivity of the trailer rear camera to the vehicle cabin display
- Valens supports high-speed data links of up to 40m in a very rough and noisy environment

#### **SOLVING A CRITICAL SAFETY HAZARD** AND PROTECTING LIVES



#### **BUSINESS OPPORTUNITY**

- Foothold in **profitable**, **high-margin** truck market
- Automotive aftermarket potential



### SETTING THE STANDARD IN EVERY INDUSTRY WE OPERATE









- **Inventor of HDBaseT technology** an audio-video industry standard
- Co-Founder of the HDBaseT Alliance, with Samsung, LG and Sony Pictures. Over 200 members developing HDBaseT enabled products
- Market leader with unmatched technology for the distribution of ultra high-resolution video and audio

- Valens' technology was selected as the baseline for MIPI A-PHY thanks to its superior performance
- Adopted in full by the IEEE, the MIPI A-PHY standard is on the way to becoming the **connectivity-solution of choice** for every automaker
- This gives Valens a **significant first-mover advantage** with the first MIPI A-PHY compliant chipsets on the market

Superior technology enables Valens to set industry standards as a go-to-market strategy, driving market leadership and maximizing growth



#### VALENS IS LEADING THE GROWING MIPI A-PHY ECOSYSTEM



Qualcom

Valens

Leader in

**A-PHY** 

























"We at Mobileye are working closely with Valens to make sure our next-generation platforms will comply with the MIPI A-PHY architecture."

Amnon Shashua, Founder & CEO, Mobileye

- EyeQ5 platform will support the MIPI A-PHY standard
- Working in partnership with Valens to implement A-PHY architecture



"We're happy to be early adopters of this automotive connectivity standard. Valens is in a leading position with A-PHY, which is why it is so important for us to start this collaboration."

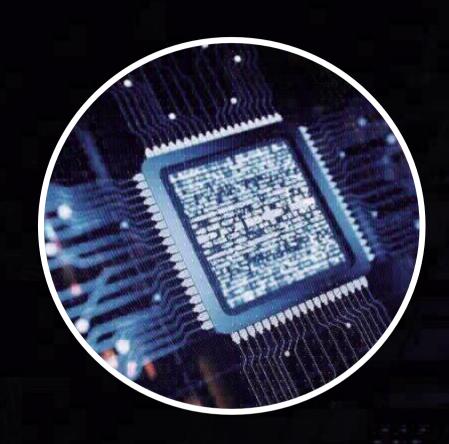
Kenji Onishi, General Manager, Automotive Business Department

- Sony Semiconductor Solutions will use the A-PHY standard in its sensors
- Working in partnership with Valens to implement A-PHY architecture

Valens is positioned to provide the underlying connectivity solution in every car sensor system that requires an A-PHY link



# KEY AUTOMOTIVE MARKET DRIVERS







High-speed data processing

2

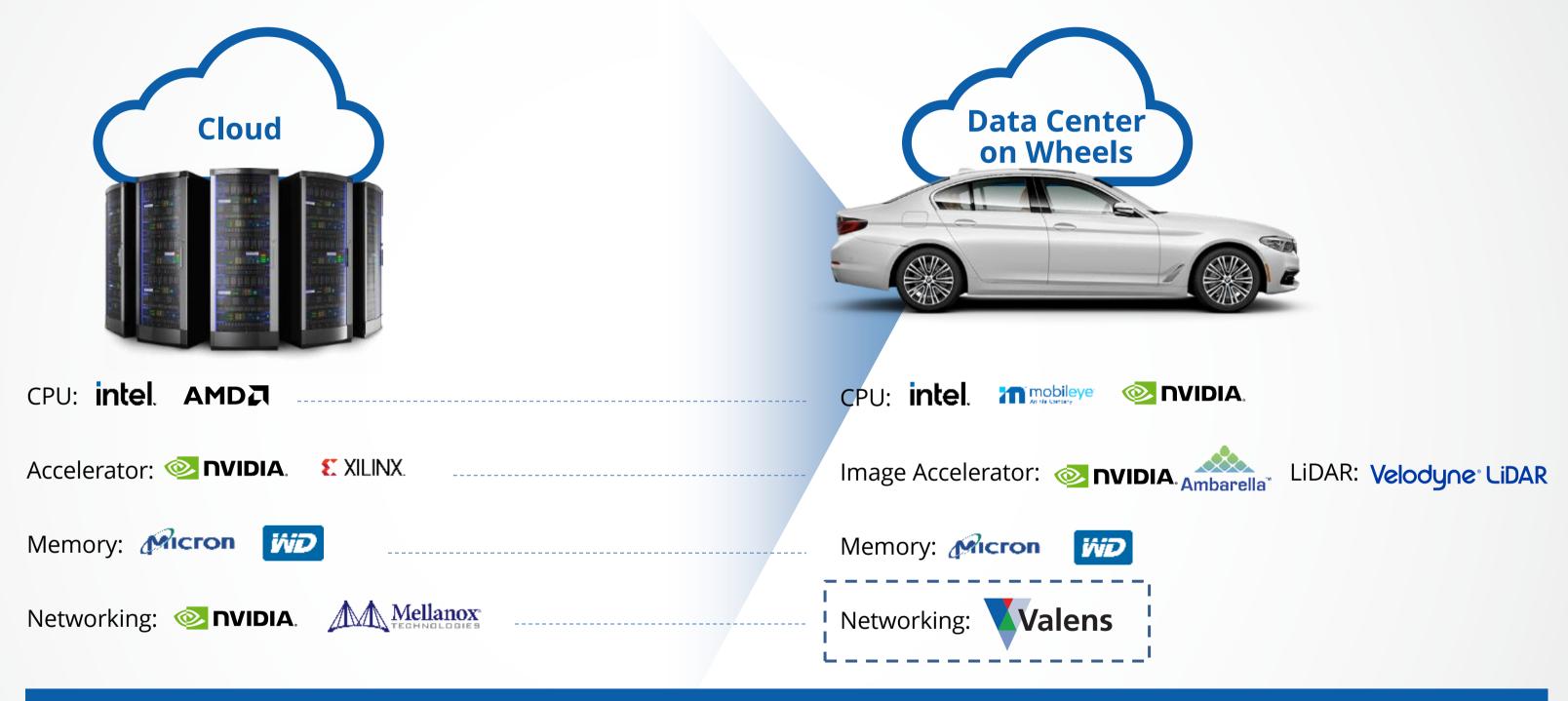
Simplified car architecture

ADAS & autonomous driving



# High-speed data processing Valens

# VALENS OFFERS THE HIGHEST BANDWIDTH CAPABILITIES IN THE MARKET, ENABLING THE DATA CENTER ON WHEELS



Valens is doing for automotive what Nvidia/Mellanox did for data

centers



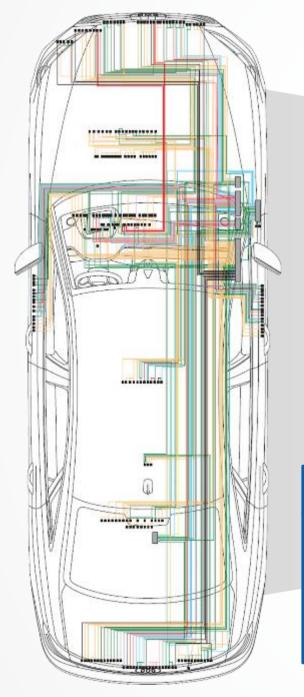
# 2

# Simplified car architecture



## VALENS SIMPLIFIES IN-VEHICLE ARCHITECTURE

#### THE PROBLEM



Car architecture
has been pushed
to its limits space, weight, and
complexity

#### Wire harness data:

- 3<sup>rd</sup>-heaviest element in the car
- Weight: ~60kg
- Length: 3-5km of cabling
- Manual assembly required

#### THE VALENS SOLUTION



>2x Bandwidth



Fewer Cables/ Lower Weight



**Lower Cost** 



**Less Complexity** 



Less Power Consumption



**Increased Resilience** 



Embedded Link Diagnostic and Analytics

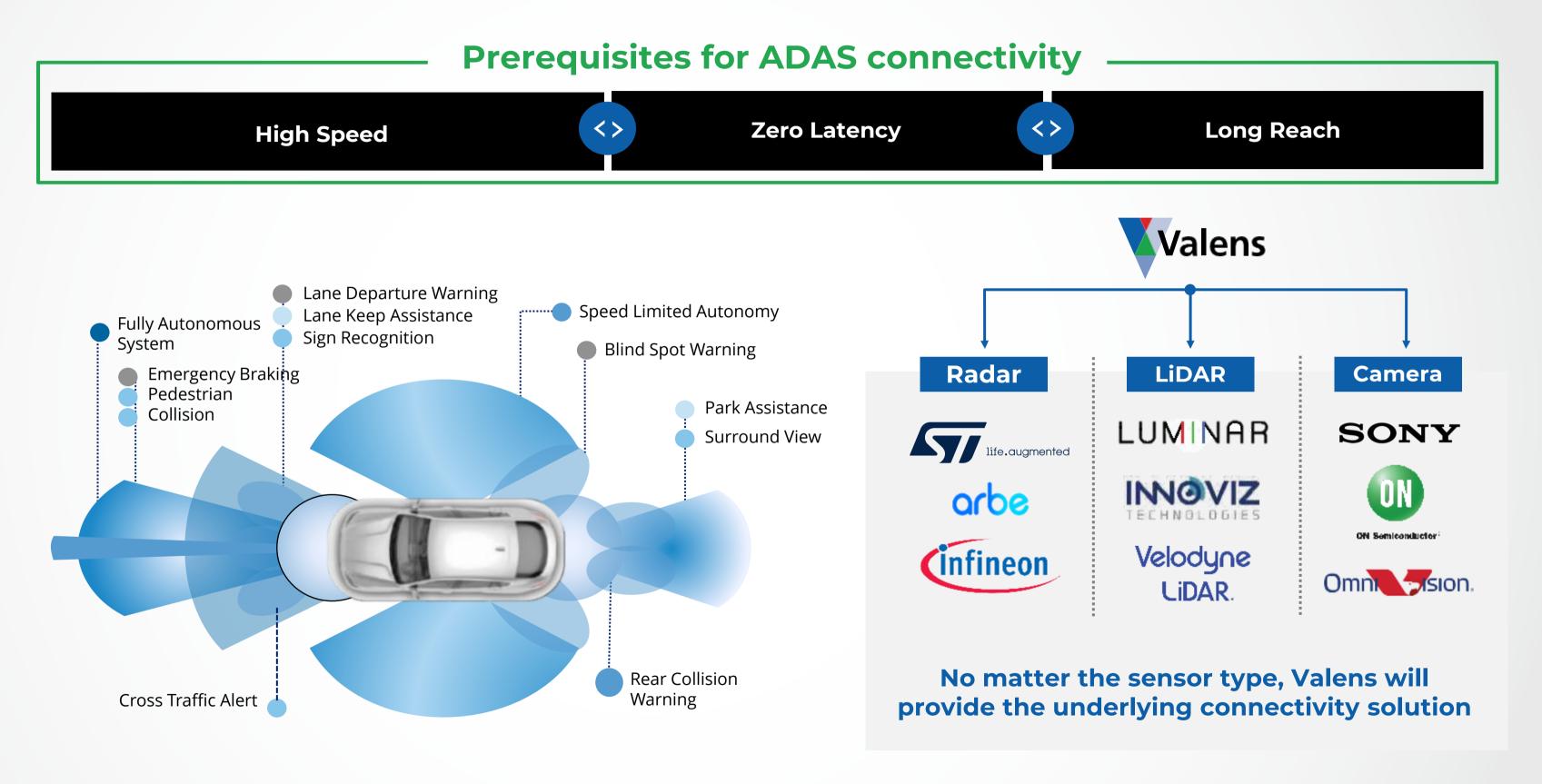


Reduced Risk of Recall



# ADAS & autonomous driving 100m

### VALENS IS A KEY ENABLER FOR ADAS & AUTONOMOUS DRIVING



## **ADVANCES IN ADAS DRIVE VALENS' GROWTH**

#### **Adoption of Valens Solutions**

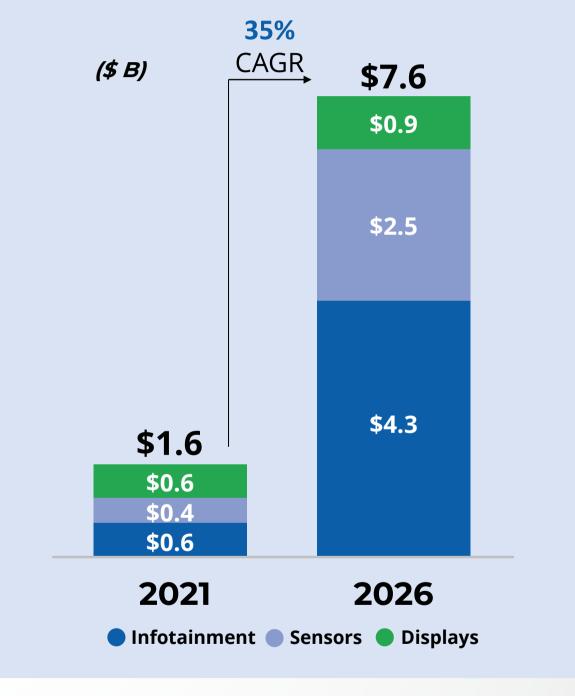
Today, the automotive industry is at Level 2, and on the road to higher levels of automation

|         | Level 2  | Level 3   | Level 4  | Level 5  |
|---------|----------|-----------|----------|----------|
|         | Feet Off | Hands Off | Eyes Off | Mind Off |
| Camera  | 2-7      | 5-8       | 5-12     | 5-12     |
| Radar   | 1-3      | 3-5       | 4-10     | 4-10     |
| Lidar   | 0        | 1-2       | 2-5      | 2-6      |
| Display | 1-4      | 2-8       | 2-8      | 8+       |
| Total   | 4-14     | 11-23     | 13-35    | 19-36+   |

High resolution sensors demanding high-speed connectivity are integrated at **Level 2 and up** 

(1) Strategy Analytics Automotive Ethernet Market Projections, December 2019, Yole Automotive Interior Market and Technology Report 2020 and Strategy Analytics ADAS Demand Forecast, May 2020, and uses Management estimates.

# Valens High Speed Connectivity Automotive SAM(1)





### **NEW NORMAL = NEW OPPORTUNITIES IN AUDIO-VIDEO**

Video conferencing is becoming part of everything we do. Any business meeting. Any classroom. Any entertainment event. Any medical checkup.



Accelerated demand for audio-video equipment



High-resolution cameras



Multiple displays



Huddle room Audio-Video accessories

logitech

Valens' ability to extend high quality audio, video and USB with zero latency makes the company a key enabler of the new hybrid normal, which heavily relies on a seamless audio-video experience



# LEVERAGING VALENS TECHNOLOGY TO CONQUER NEW MARKETS

Valens is quickly becoming a key supplier for major manufacturers in previously untapped markets



#### **INDUSTRIAL**

Key supplier for 5 of the leading manufacturers

**Industry Trend:** Significant growth as Industry 4.0 increasingly relies on camera sensors and computer vision systems

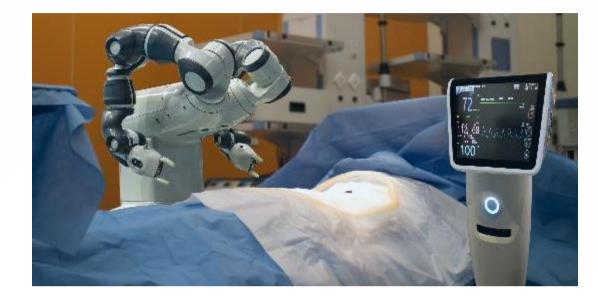












#### **MEDICAL IMAGING**

- Key supplier for 3 of the leading manufacturers
- Integrated in diagnostic equipment, assisted surgical equipment, and operating room video distribution

**Industry Trend:** Increasing reliance on multiple, high quality, low latency, high resolution camera sensors









#### **TRANSPORTATION**

> Key supplier for 2 of the leading manufacturers

Industry Trend: Demand is growing as US cities allow commercial advertising on public buses; municipalities are looking for new ways to convey public safety information and to generate revenue from digital signage







# FINANCIAL HIGHLIGHTS



Overall revenue growing at 48% CAGR in 2021-2026 to about \$482M

64% gross margin and 42% Adjusted EBITDA margin in 2026



Already sustainable business, with \$69M revenue and 70% gross margin in 2021

Break-even in 2024



Automotive: Significant growth at 109% CAGR in 2021-2026 to about \$284M revenue



**Audio-Video: Stable and established business** 

Growing to \$198M revenue in 2026



# Q2-2021 HIGHLIGHTS

# **Financial**



**Revenue**: \$17.5 million



Gross profit: \$12.5 million



Cross margin: 71.2%



**Bookings**: \$35.3 million

Book-to-bill ratio: 2.02



> Total orders backlog: \$56.5 million

• 100% of 2021 full year revenue fully covered by orders backlog



**Automotive revenues**: \$2.0 million



> Full year 2021 revenue guidance: Raised to \$69 million



Cash, cash equivalents and short-term deposits: \$51.9 million

No debt

# Q2-2021 HIGHLIGHTS



Stello chipset released to market and embraced by leading industry players

# Operational



> First-generation VA6000 automotive chipsets now in mass production and on the road in several car models

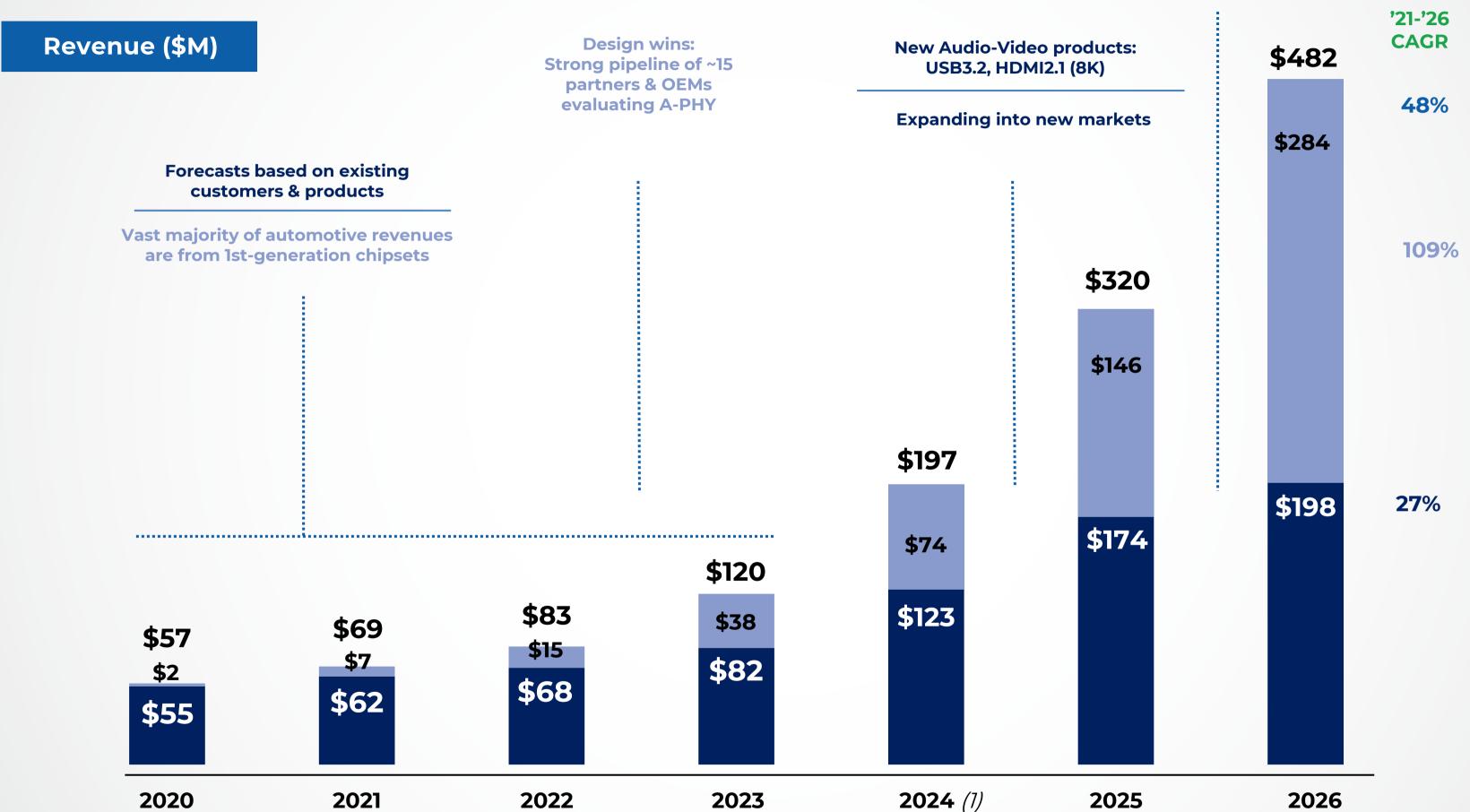


The IEEE officially adopted the MIPI A-PHY standard, which is based on Valens technology



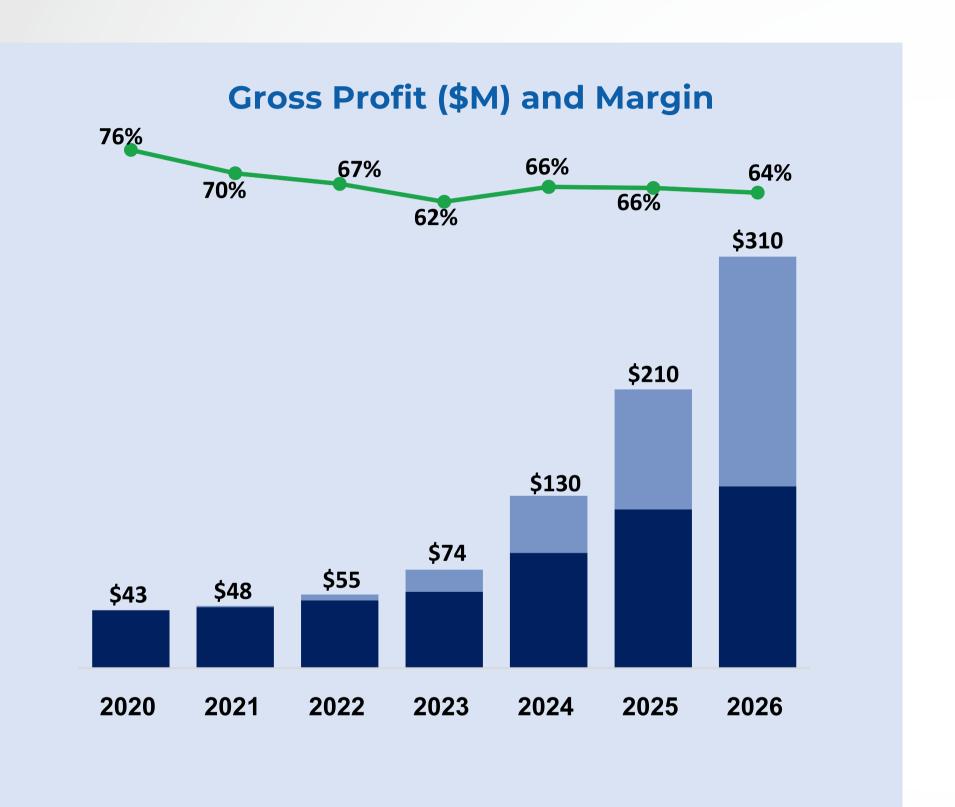
Successful bring up of Valens' next-generation automotive product, the VA7000 family, the first MIPI A-PHY compliant chipset in the market

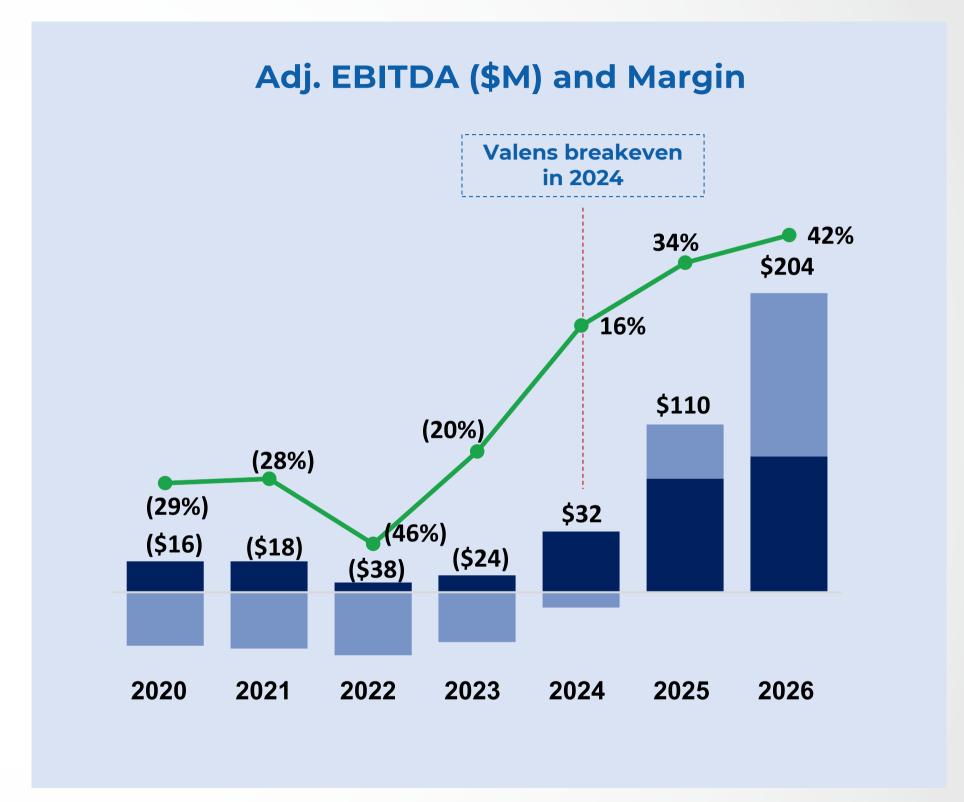
#### **BUSINESS PLAN**





# **BUSINESS PLAN (CONT'D)**





Note: "Adj EBITDA" means EBITDA before depreciation, amortization and expenses related to equity grants.



## LONG-TERM OPERATING MODEL

| (\$M)                     | 2020A  | 2021E  | 2022E  | 2023E  | 2024E | 2025E | 2026E | 2021E-2026E<br>CAGR |
|---------------------------|--------|--------|--------|--------|-------|-------|-------|---------------------|
| Revenue                   | \$57   | \$69   | \$83   | \$120  | \$197 | \$320 | \$482 | 48%                 |
| Gross Profit              | \$43   | \$48   | \$55   | \$74   | \$130 | \$210 | \$310 | 46%                 |
| % margin                  | 76%    | 70%    | 67%    | 62%    | 66%   | 66%   | 64%   |                     |
| <b>Operating Expenses</b> | \$66   | \$70   | \$99   | \$103  | \$102 | \$105 | \$111 |                     |
| % of revenue              | 116%   | 105%   | 119%   | 85%    | 52%   | 33%   | 23%   |                     |
| Adj. EBITDA               | (\$16) | (\$18) | (\$38) | (\$24) | \$32  | \$110 | \$204 |                     |
| % margin                  | (29%)  | (28%)  | (46%)  | (20%)  | 16%   | 34%   | 42%   |                     |

Note: "Adj EBITDA" means EBITDA before depreciation, amortization and expenses related to equity grants

#### **USE OF PROCEEDS:**

- > Expand and accelerate product development
- Commercialization of products

#### **STRONG BALANCE SHEET:**

- Working Capital of \$45 Million at closing
- > Cumulative loss until break even << Proceeds:
  - Stronger balance sheet
  - Potential M&A transactions
  - Faster expansion of product offering

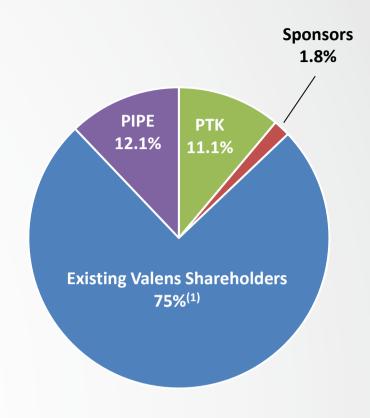


#### TRANSACTION OVERVIEW

#### Transaction Structure

- Valens Semiconductor to become publicly listed (NYSE:VLN) through business combination with PTK (NYSE:PTK)
- PTK is a publicly listed special purpose acquisition company with **\$115M cash held in trust**, inclusive of PrimeRose Forward Purchase Agreement
  - 35% of sponsor shares will be unvested at the time of the merger. 10%, 12.5%, and 12.5% of the shares will vest when the stock price reaches \$12, \$12.5, and \$15, respectively.
- > Following the closing of the transaction (targeted in the fall of 2021), the combined company is expected to be listed on NYSE
- Valens' existing shareholders to retain 100% of their equity (no secondary)
  - 6-month lock-up for shares held by Valens existing equity holders
- Valens' existing shareholders and management would own ~75% of the combined entity post closing, assuming no redemptions by PTK public shareholders





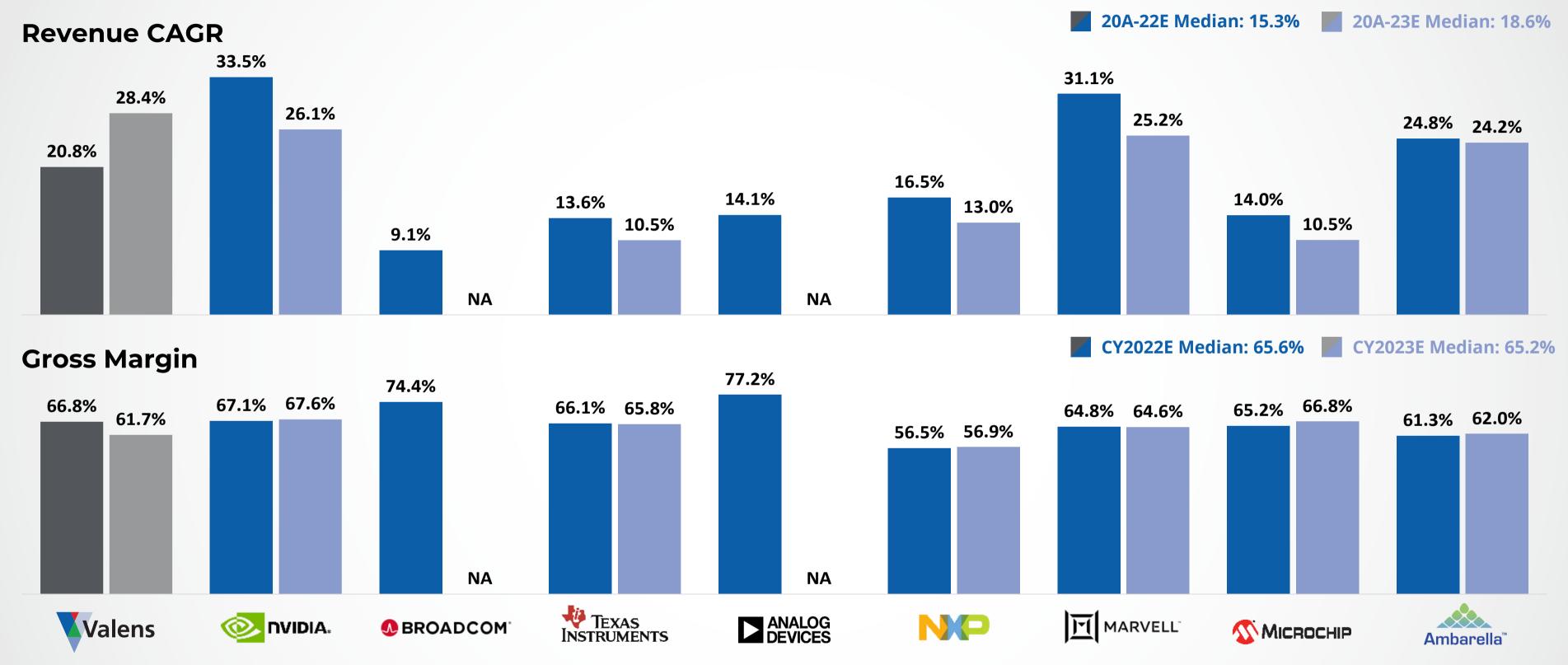
(1) Assumes no redemptions from SPAC's existing public shareholders

# Valuation & Financing

- Pro forma enterprise value of \$894mm, implying 10.8x EV / 2022E revenue and 7.5x EV / 2023E revenue multiple, an attractive valuation versus peer averages
  - Market cap valuation expected to be \$1.16B
- > Transaction is expected to provide up to \$240M in gross proceeds comprised of:
  - PTK's \$115M of cash held in trust, assuming no redemption by PTK public shareholders
  - \$125M fully committed ordinary share PIPE at \$10.00 per share
  - Pro forma for the transaction, Valens is expected to have ~\$263M cash on balance sheet assuming no redemption
- > No additional capital is expected to be required between now and achieving positive cash flow



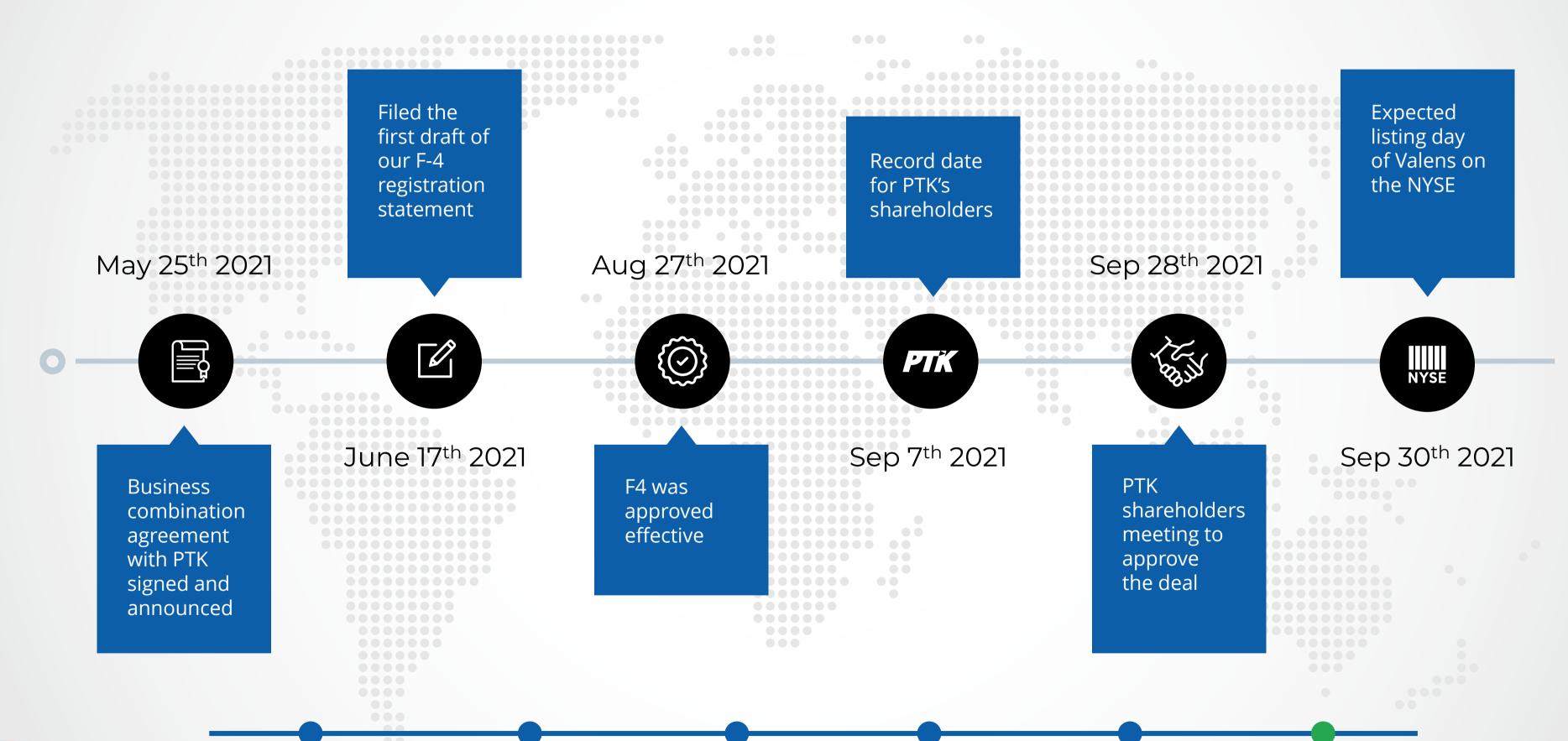
## **OPERATIONAL BENCHMARKING**



Source: Company projections and FactSet as of 8/30/2021. Note: 2023E research estimates for Broadcom and Analog Devices are not available.



# **DE-SPAC PROCESS TIMELINE**







Thank You

