



### **Forward-looking statements**

This presentation includes certain "forward-looking information" within the meaning of applicable Canadian securities legislation and "forward-looking statements" within the meaning of the "safe harbour" provisions of the United States Private Securities Litigation Reform Act of 1995.

All statements and information, other than statements of historical fact, are forward-looking statements and information that involve various risks and uncertainties. There can be no assurances that such statements or information will prove accurate and actual results and future events could differ materially from those expressed or implied in such statements. Such statements and information contained herein, which include, but are not limited to, statements respecting anticipated business activities, planned expenditures, corporate strategies and other statements that are not historical facts, represent the Company's best judgment as of the date hereof based on information currently available. The Company does not assume any obligation to update any forward-looking statements or information or to conform these forward-looking statements or information to actual results, except as required by law.

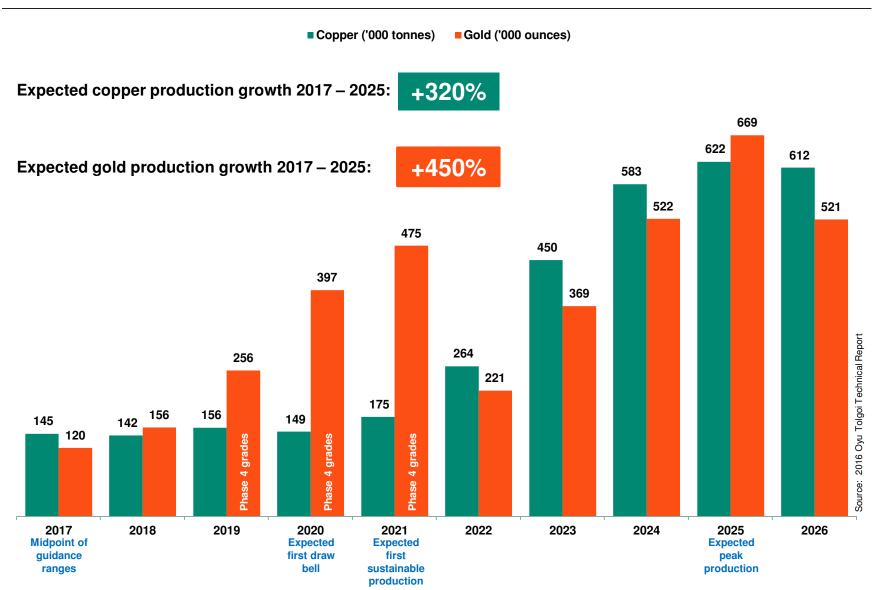
For a more detailed list of specific forward-looking statements and information applicable to the Company, refer to the *Forward-Looking Information* and *Forward-Looking Statements* sections of the Annual Information Form dated as of March 15, 2016 in respect to the year ended December 31, 2015.

All amounts are in U.S. dollars, unless otherwise stated.

### **Turquoise Hill's investment thesis**

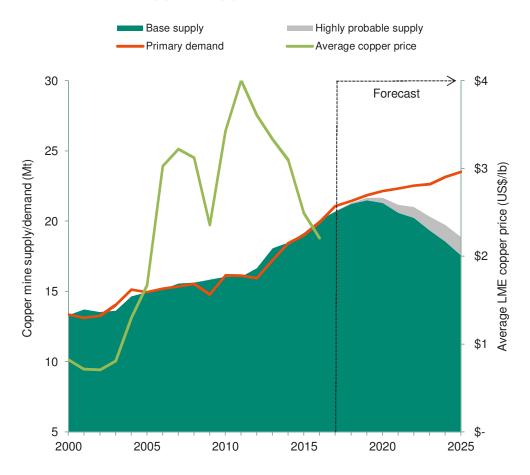
- Oyu Tolgoi expected to be world's third-largest copper mine with underground
- 2. Significant cash flow expected from underground
- 3. Hugo North Lift 1 financing in place<sup>1</sup>
- Turquoise Hill should benefit from expected drop in copper supply (~2020)
- Oyu Tolgoi's resources provide long-term development optionality

### Oyu Tolgoi's expected production growth



### Long-term copper fundamentals strong

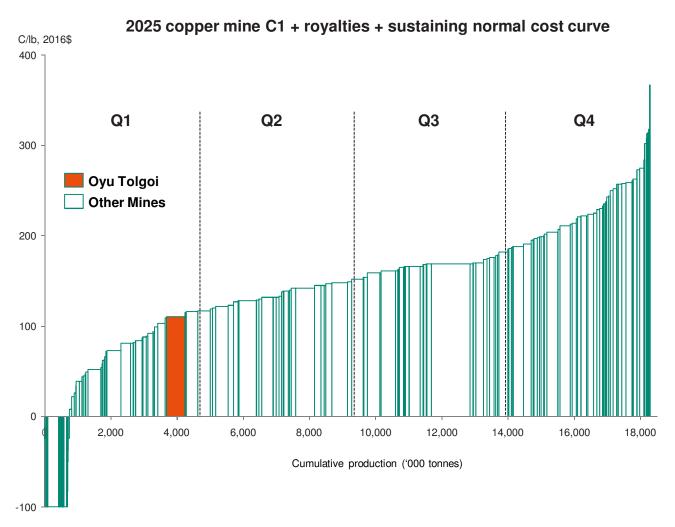
#### Copper supply/demand outlook



Source: Wood Mackenzie (Q4'16 Long-Term Outlook)

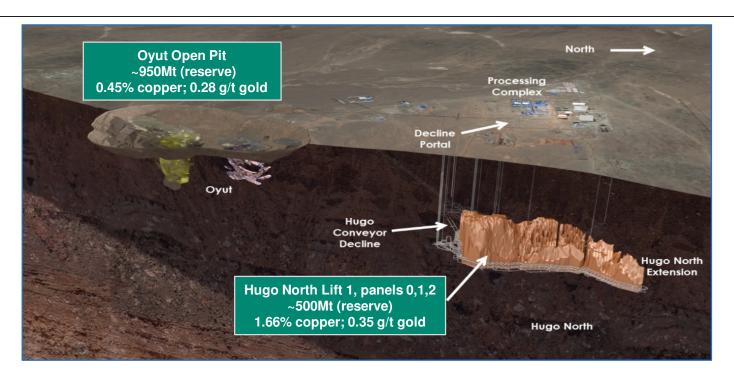
- Copper market likely to enter temporary deficit in 2017
- Ongoing attrition at existing mines driven by declining grade
- Continued demand growth requires new capacity in the medium-term
- Market expected to return to balance from 2018 before moving into deficit in the early 2020s
- China now largest buyer of gold and continues to be largest consumer of copper

## Oyu Tolgoi underground a Tier 1 asset



Source: Wood Mackenzie (Q4'16 Cost Service), 2016 Oyu Tolgoi Technical Report and Turquoise Hill Resources. Normal C1 cost + sustaining capex, range capped at -100/lb & 400/lb for base, highly probable and probable mines only. Oyu Tolgoi costs and volumes for 2025-2030.

### 2016 Reserves Case mining areas



#### **Hugo North Lift 1 Underground**

- Ramp-up (2020-2027), full production (~33mtpa)
- Highest grade ore mined first (copper ~2.5%)
- Opportunities to reduce construction time, faster ramp-up and increase underground production >95ktpd
- Concentrator 40mtpa, 10% above nameplate

#### **Open Pit**

- Open-pit mine tops-up concentrator when Hugo North Lift 1 begins production
- After 2039, open-pit head grades average
   0.45% copper
- First production in January 2013; ~2.5 million tonnes of concentrate produced by year-end 2016

### Underground development status

#### **Lateral development**

#### 1,600 eqv. metres

Completed in 2016 ahead of schedule; increased rates expected in 2017 with bigger crusher

#### **Convey-to-Surface**

# Surface excavation complete

Underground decline commenced in Q1'17

#### Shaft 2

#### ~ 85 vertical metres

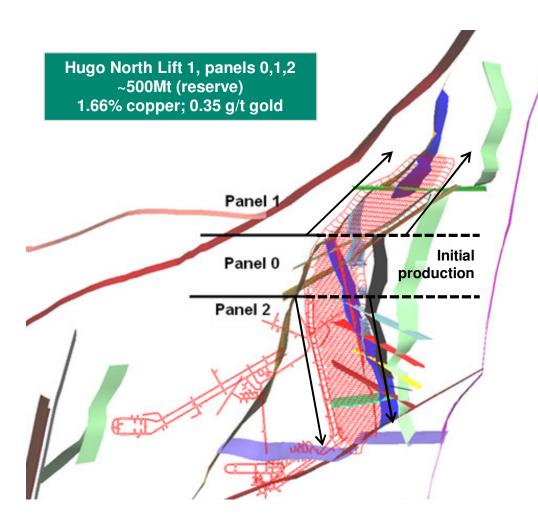
Remaining until shaft completion (expected 2017); used for production and ventilation

#### Shaft 5

#### ~ 840 vertical metres

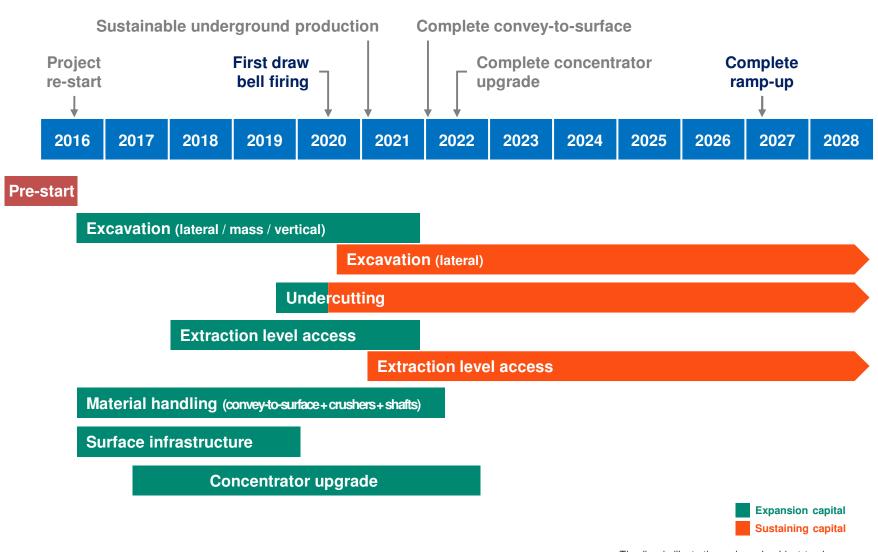
Remaining until shaft completion (expected 2017); used for ventilation; increase in lateral development rates when complete

### Underground mining sequence



- Initial underground production begins with Panel 0
- Highest copper grades occur during ramp up exceeding 2.5% in several years
- 2024-2026: Oyu Tolgoi peak copper production during period expected to average
   600,000 tonnes annually due to high grades
- 2024-2036: Total mine copper production over period expected to average > 500,000 tonnes annually
- Following completion of Panel 0, production will move outward with Panels 1 and 2

### Complete ramp-up expected by 2027



### Key underground components

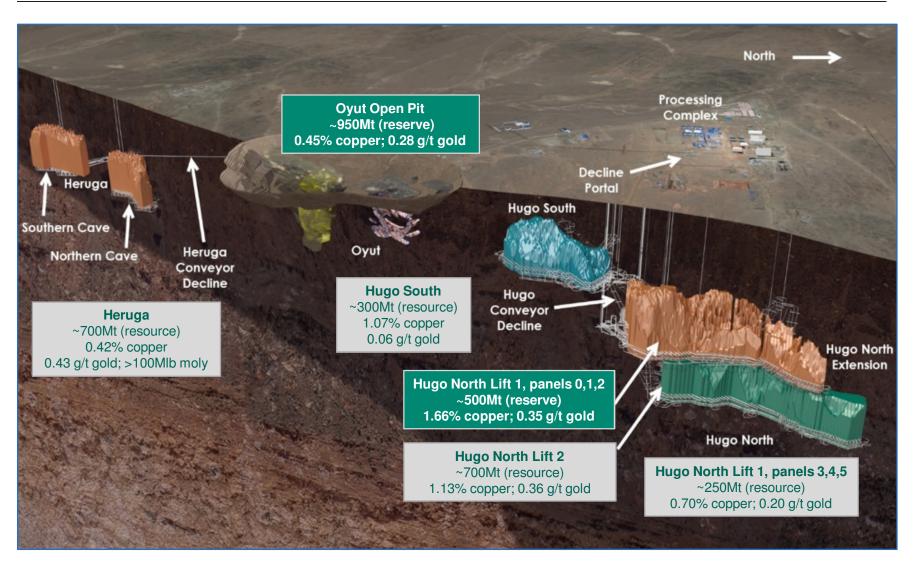
	Shaft 1 (early development and ventilation)	Shaft 2 (production and ventilation)	Shaft 5 (ventilation)	Shaft 3 (ventilation)	Shaft 4 (ventilation)
Total Depth	1,385 metres	1,284 metres	1,178 metres	1,148 metres	1,149 metres
Diameter	6.7 metres	10 metres	6.7 metres	10 metres	11 metres
Completion	2008	Expected 2017	Expected 2017	Expected 2021	Expected 2021
Remaining	Complete	~85 metres	~840 metres	Not started	Not started

### **Lateral Development**

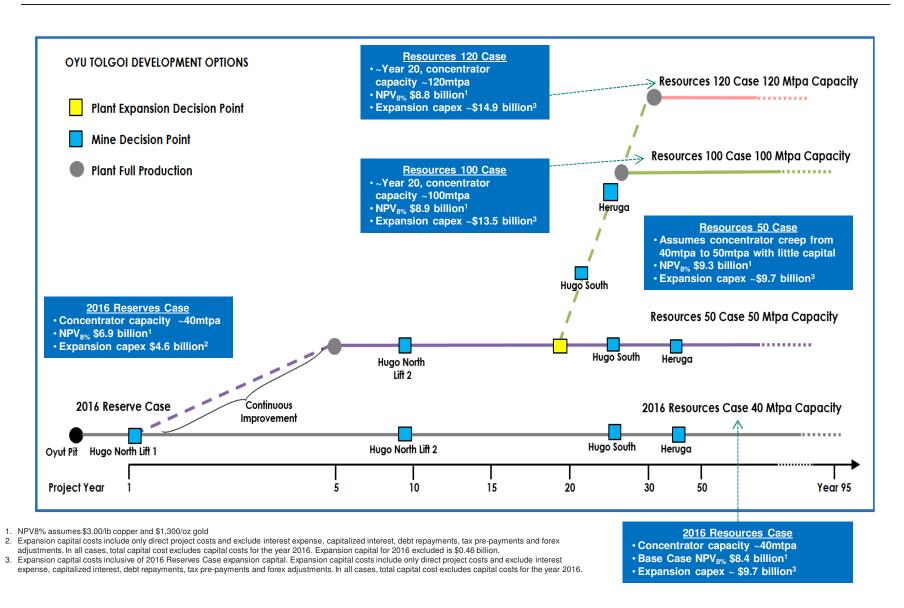
(includes conveyor development)



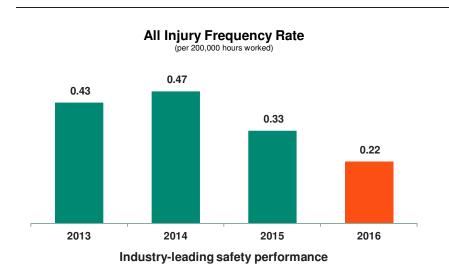
### 2016 Resources Case: ~3.4 billion tonnes

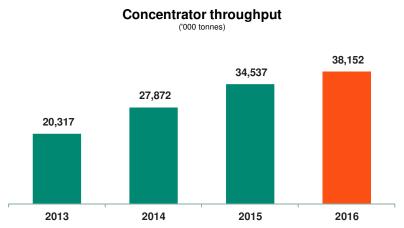


### **Alternative Production Cases**

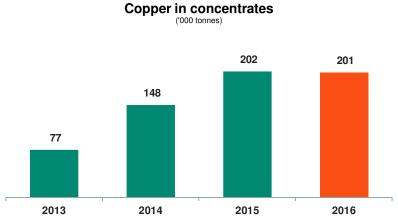


### **Production highlights**

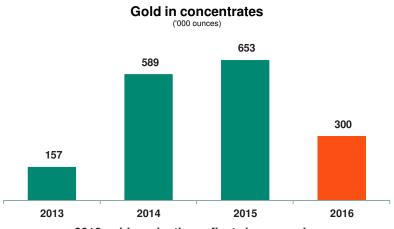




Multiple productivity initiatives have led to improved throughput

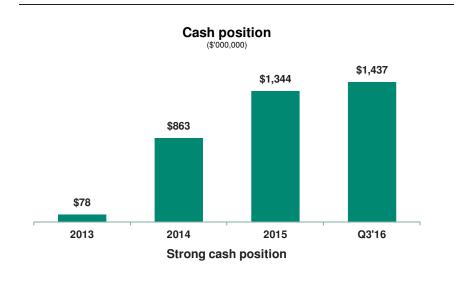


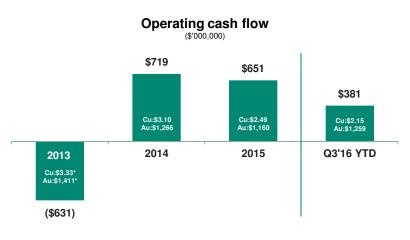




2016 gold production reflects lower grades due to completion of Phase 2 mining

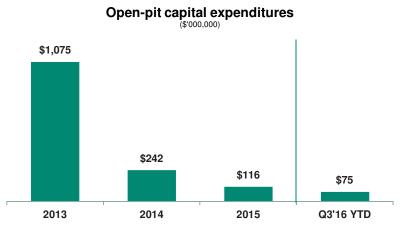
### Financial highlights

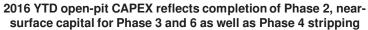


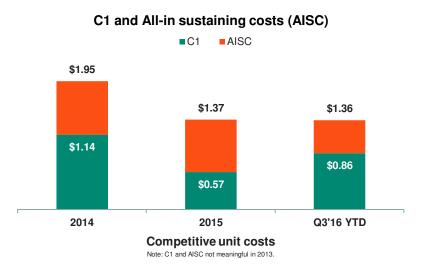


#### Consecutive periods of positive operating cash flow

\*Source: Average quarterly Comex copper price and average quarterly LBMA gold price.







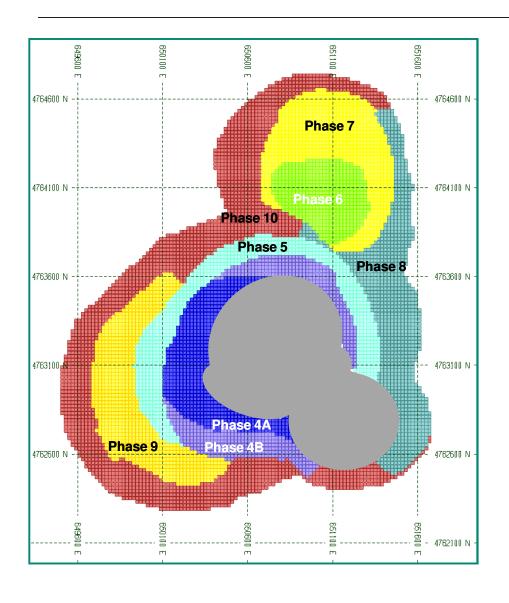
### Production and financial guidance

	2016	2017
Copper in concentrates	201,300 tonnes (actual) 175,000 – 195,000 tonnes	130,000 – 160,000 tonnes
Gold in concentrates	~300,000 ounces (actual) 255,000 – 285,000 ounces	100,000 – 140,000 ounces
Operating cash costs	\$840 million*	\$720 million
Capital expenditures	\$200 million* (open pit)	\$100 million (open pit) \$825 million - \$925 million (underground)

- 2017 production impacted by ~25% less copper head grade and ~50% less gold head grade
- 2017 operating cash costs reflects cost improvements and impact of lower logistics costs from decreased production
- 2017 open-pit CAPEX reflects lower maintenance costs, reduced deferred stripping cost due to optimization and improved tailings storage costs

<sup>\*</sup> Estimate; full-year 2016 results expected to be released on March 27,2017.

### Managing near-term ore grade challenges



- Phases 6 and 4a as well as low-grade stockpile ore processed in 2017
- Phase 4 stripping provides access to higher ore grades in 2018

### Oyu Tolgoi's impact in Mongolia

#### Mongolian Workforce

94%

At the end of 2016, ~94% of Oyu Tolgoi's workforce was Mongolian

#### **Taxes and Fees**

\$1.6B

Between 2010 and 2016, Oyu Tolgoi paid \$1.6B in taxes, fees and other payments to the Mongolian Government

#### **In-country Spend**

\$6.1B

Between 2010 and 2016, Oyu Tolgoi has spent \$6.1B in Mongolia<sup>1</sup>

#### **Taxpayer Rank**

#1

Oyu Tolgoi was the top corporate taxpayer in Mongolian for 2015

#### **Community Investment**

\$9.7M

Oyu Tolgoi invested \$9.7M in sustainable long-term projects in the South Gobi community in 2016

#### **Water Recycling**

86.2%

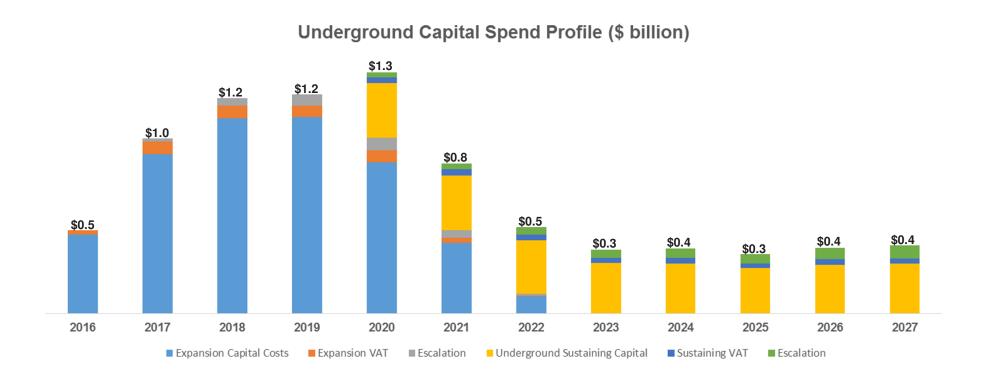
Oyu Tolgoi's water recycling rate averaged 86.2% for 2016 against a recycling target of 80%

### Oyu Tolgoi – a long-term growth opportunity

- Advancing underground development
- Creating long-term development options
- Demonstrated productivity and cost improvements
- Best copper asset in development today

## **Appendix**

### **Approved underground CAPEX**



- Underground expansion capital, VAT and escalation of \$5.3 billion
- Underground sustaining capital, VAT and escalation of \$2.8 billion to full ramp-up expected in 2027

### Project financing – flow of funds

#### At September 30, 20161



Turquoise Hill Resources Ltd.

Payable to Turquoise Hill\*

Receivable from Oyu Tolgoi\*

Shareholder loan: \$2.9 billion

Shareholder loan: \$2.9 billion

#### At project finance drawdown



Turquoise Hill Resources Ltd. RioTinto

Proceeds: \$4.3 billion<sup>2</sup>

\$4.3 billion<sup>3</sup>

\$4.2 billion

Payable to Turquoise Hill\*
Shareholder loan: \$2.9 billion

Receivable from Oyu Tolgoi\* Shareholder loan: \$2.9 billion Deposit from Turquoise Hill

Deposit: \$4.2 billion
Waive 2.5%\*\* guarantee fee
with amount on deposit

- 2. Project finance facility made directly with Oyu Tolgoi
- 3. Amount received net of bank fees
- \* Interest rate LIBOR + 6.5%
- \*\* When guarantee fee paid, Oyu Tolgoi pays 1.9% and Turquoise Hill pays 0.6%

#### Priority of funding used for development



#2 Project finance funds

#3 Turquoise Hill cash

#### Oyu Tolgoi cash call



Turquoise Hill Resources Ltd. Funding

Receivable from Oyu Tolgoi\*

RioTinto

Payable to Turquoise Hill

(2.5%\*\* guarantee fee on funds used)

Funding

Reduction in deposit from Turquoise Hill\*

Shareholder loan: ↑
Equity loan: ↑

Shareholder loan: ↑ Equity loan: ↑

Deposit: ↓

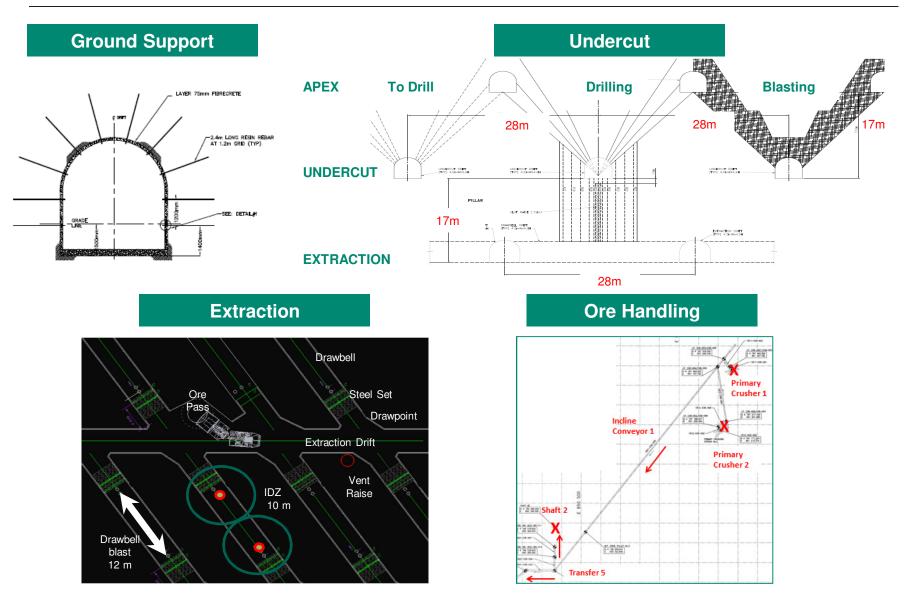
\* Indicative, does not show the withholding tax implications | original shareholder loan interest rate LIBOR + 6.5% | Oyu Tolgoi's all-in project finance interest rate, including upfront and ongoing fees as well as the guarantee fee, is LIBOR + 6.0%

\*\* Guarantee fee - Oyu Tolgoi pays 1.9% and Turquoise Hill pays 0.6%

In accordance with the ARSHA, Turquoise Hill funded the common share investments in Oyu Tolgoi on behalf of Erdenes Oyu Tolgoi LLC; at September 30, 2016 the balance was approximately \$1.0 billion

<sup>\*</sup> Interest rate LIBOR + 6.5%

### **Underground elements**



### Oyu Tolgoi at China's doorstep

