

Arrow Electronics

Introduction

March 2024

ARW
LISTED
NYSE



Arrow Electronics at a glance

We enable technology solutions that make a positive difference in people's lives; we guide the power of innovation to help make the world better

• **Centennial, CO**

HEADQUARTERS

• **22,000+**

EMPLOYEES

• **>210**

WORLDWIDE LOCATIONS

• **39**

DISTRIBUTION & VALUE ADDED
CENTERS

• **80+**

COUNTRIES SERVED

• **ARW (NYSE)**

TICKER SYMBOL

• **1935**

FOUNDED

• **109**

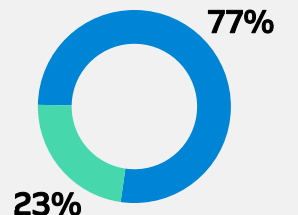
FORTUNE 500 RANK

• **\$33.1 billion**

2023 SALES

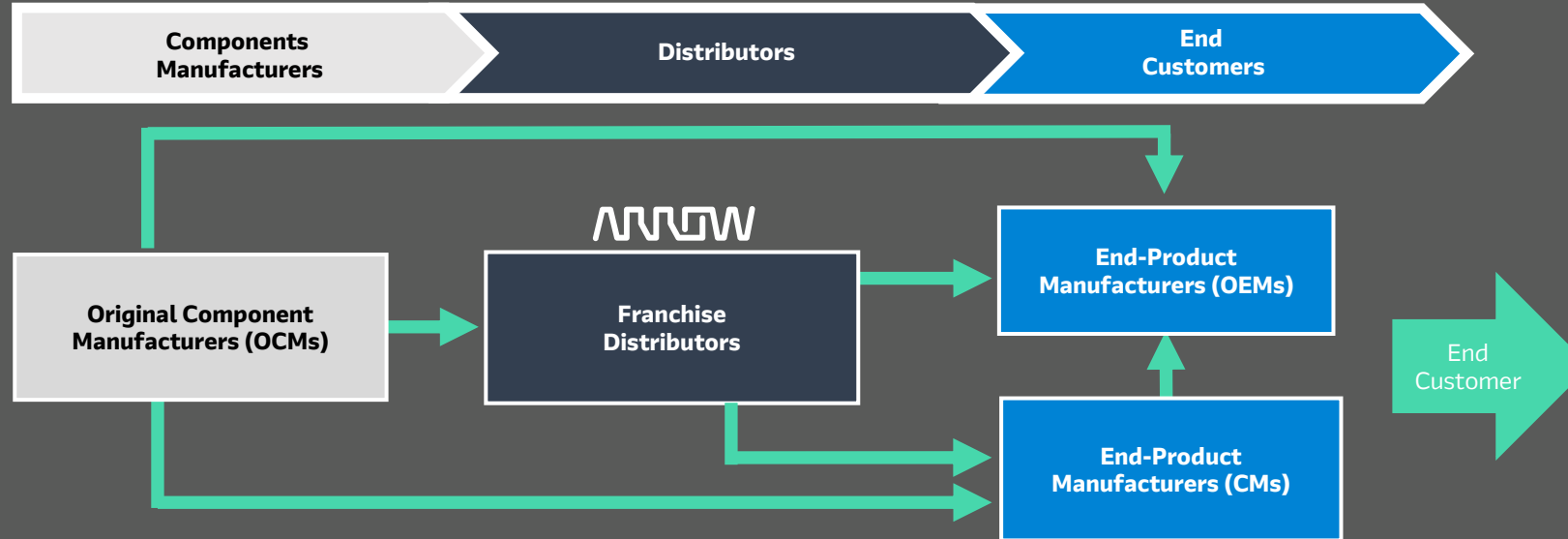
- Global **provider of products, services, and solutions** to industrial and commercial users of electronic components and enterprise computing solutions
- The company has **two business segments**:
 - The **global components** business distributes electronic components
 - The **global enterprise computing solutions** ("ECS") business provides information technology solutions
- Global components has operations in the **Americas, EMEA** and the **Asia-Pacific** regions; global enterprise computing solutions has operations in the **Americas** and **EMEA**

2023 Sales



Serving diverse end markets with enabling technology

Global Components Value Chain



End Markets



Industrial / Automation



Healthcare / Medical



Consumer Electronics



Aerospace / Defense

Global ECS Value Chain



Auto/Transportation



Data Center

Global components

The foundation of the components business is the distribution of semiconductor components as well as interconnects, passives & electromechanical devices (IP&E)



Semiconductors



IP&E

Global reach
Hundreds of suppliers
Thousands of customers
No one customer accounts for > 2% of sales

180 sales locations
39 distribution facilities

Upon that foundation, we layer industry leading engineering capabilities and supply chain services that accelerate our customers' go-to-market



Engineering Services



Supply Chain Services

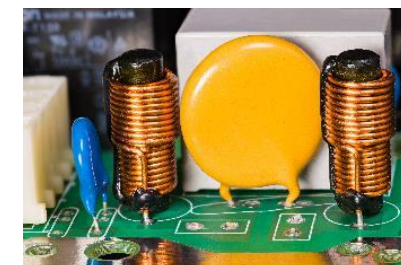
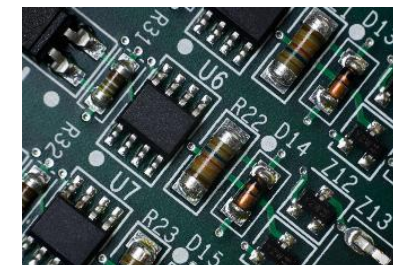
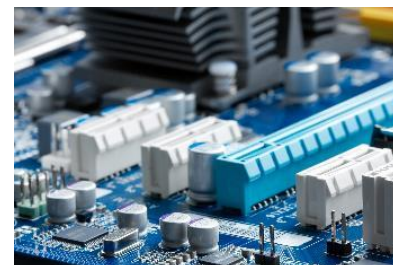
From design engineering support for our customers' new product introductions to complete turn-key engineering solutions

Providing improved supply chain visibility, managing supply/demand, inventory, order management, fulfillment and logistics for our customers



Global components sales

\$25.4_B



Global enterprise computing solutions

With access to hundreds of vendors, we enable our community of thousands of channel partners to deliver modern IT solutions for their customers.



Software
(Infrastructure, Data Intelligence, Security)



Infrastructure
Hardware (Storage, Compute, Networking)

We deliver complex hardware, software, and cloud solutions. Our award-winning digital platform, ArrowSphere, helps partners manage, scale, and differentiate.



Cloud
Enablement



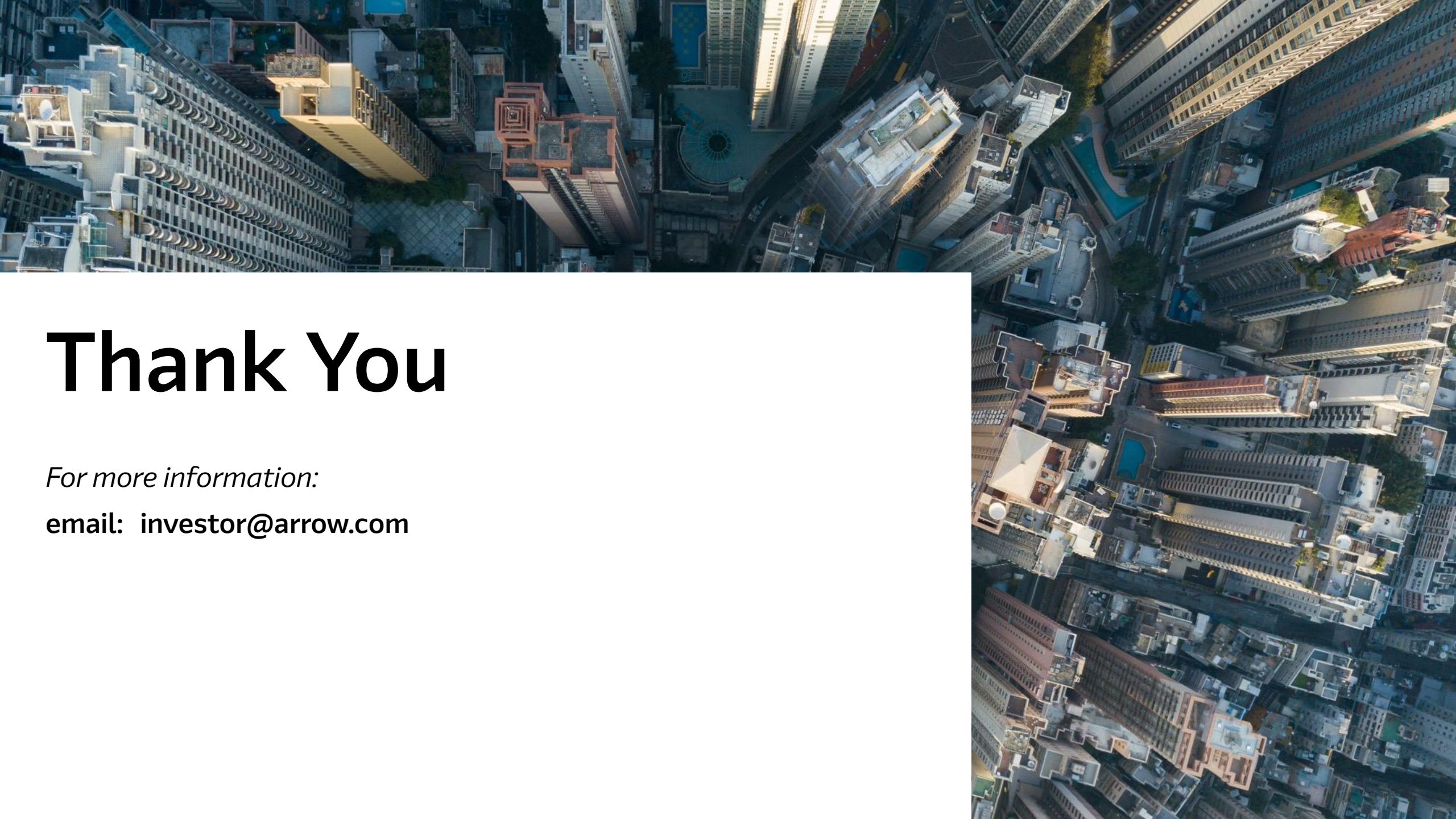
IT as a Service



Global ECS
sales

\$7.7_B





Thank You

For more information:

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