

# Halozyme Therapeutics, Inc.

Corporate Presentation

NASDAQ: HALO

February 2024

# Forward Looking Statements

In addition to historical information, the statements set forth in this presentation include forward-looking statements including, without limitation, statements concerning the Company's expected future growth, financial performance (including the Company's 2024 guidance and longer term financial outlook through 2028) and expectations for profitability, revenue (including expectations for future royalties, milestones and product sales, and revenue durability and diversification), EBITDA, Adjusted EBITDA, non-GAAP diluted earnings-per-share, expected growth rates of the Company's partnered products, potential share repurchases and the Company's plans to potentially expand the Company's platform through acquisitions. Forward-looking statements regarding the Company's ENHANZE® drug delivery technology include the possible benefits and attributes of ENHANZE® including its potential application to aid in the dispersion and absorption of other injected therapeutic drugs and facilitating more rapid delivery and administration of higher volumes of injectable medications through subcutaneous delivery and potential to decrease treatment burden, infusion related reactions and healthcare system costs and enable new treatment sites. Forward-looking statements regarding the Company's business may also include potential growth driven by our partners' development and commercialization efforts (including anticipated ENHANZE® indication and product approvals and launches and the timing related to these events), projections for future sales revenue and market share of our collaborators' products, potential new or expanded ENHANZE® collaborations, collaborative targets and indications for ENHANZE® products, the potential for co-formulation patents to extend royalty payment periods and maintain royalty rates, and the Company's plans to develop a high volume auto-injector (including statements related to potential future development, approval and patient treatment benefits of a high volume auto-injector). These forward-looking statements are typically, but not always, identified through use of the words "expect," "believe," "enable," "may," "will," "could," "intends," "estimate," "anticipate," "plan," "predict," "probable," "potential," "possible," "should," "continue," and other words of similar meaning and involve risk and uncertainties that could cause actual results to differ materially from those in the forward-looking statements. Actual results could differ materially from the expectations contained in these forward-looking statements as a result of several factors, including

unexpected levels of revenues (including royalty and milestone revenue received from our collaboration partners and product sales), expenditures and costs, unexpected delays in the execution of the Company's planned platform expansion or share repurchases, unexpected results or delays in the growth of the Company's ENHANZE® business (including as a result of unexpected conversion rates) or other proprietary product revenues, obtaining new co-formulation or proprietary intellectual property, or in the development, regulatory review or commercialization of our partners' ENHANZE® products, unexpected delays in the Company's plans to develop and commercialize a high volume auto-injector, regulatory approval requirements, unexpected adverse events or patient outcomes and competitive conditions. These and other factors that may result in differences are discussed in greater detail in the Company's most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission. The Company undertakes no obligation to update or revise any forward-looking statements or any other information contained herein.

## Non-GAAP Financial Measures:

In addition to disclosing financial measures prepared in accordance with U.S. generally accepted accounting principles (GAAP), these materials contain certain non-GAAP financial measures. The Company reports Adjusted EBITDA, Adjusted EBITDA Margin and non-GAAP diluted earnings per share and expectations of those measures in addition to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. The Company uses Non-GAAP financial information in assessing what it believes is a meaningful and comparable set of financial performance measures to evaluate operating trends, as well as in establishing portions of our performance-based incentive compensation programs. The Company does not provide reconciliations for forward-looking adjusted measures to GAAP due to the inherent difficulty in forecasting and quantifying certain amounts that are necessary for such reconciliation, including adjustments that could be made for changes in contingent liabilities, share based compensation expense and the effects of any discrete income tax items. Reconciliations between GAAP and non-GAAP financial measures are included in these materials.

Note: This presentation contains product names, trademarks and registered trademarks are property of their respective owners.

# Company Overview

# De-Risked and Proven Business Model Positioned for Durable Revenue Growth

## High Probability of Technical Success

**10/10**  
success in  
positive IV to SC  
bioavailability  
non-inferiority  
Phase 3 data,  
following Phase  
1 PK data

## Royalty Revenue Inflection Point Now

**7**  
Approved  
products as of  
2023  
**10**  
Approved  
products by 2025

## Diversified Revenue

**ENHANZE®**  
**Auto-Injectors**  
**XYOSTED®**  
**Hylenex®**

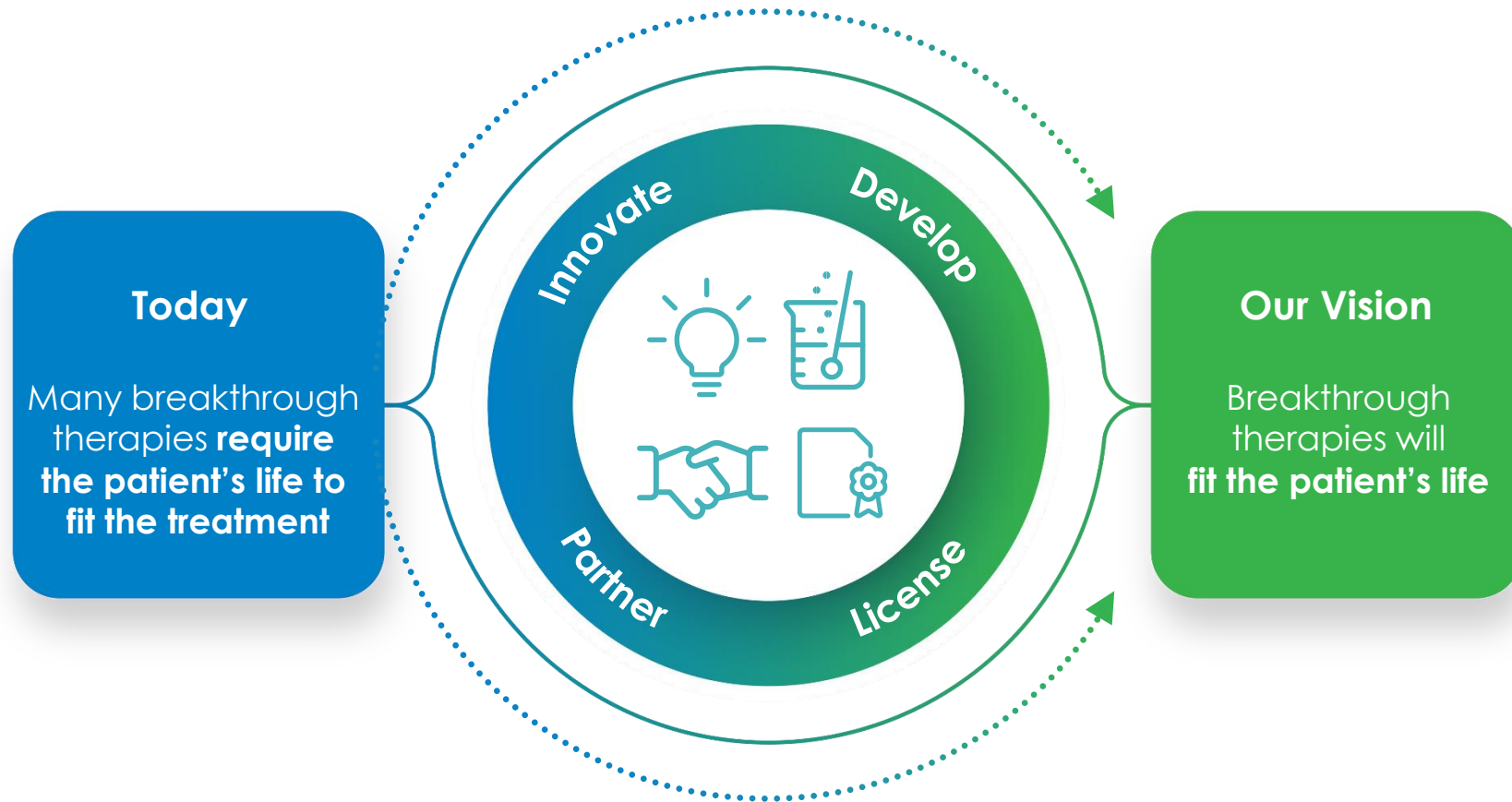
## Durable Revenue

**Innovation driven**  
**Co-formulation patents**  
**HVAI**

## Broadly Compatible

**Supports platform expansion**

# Our Vision



Subcutaneous delivery with ENHANZE® can result in...

- 1** **Decreased treatment burden**  
Treatment from hours to minutes<sup>1</sup>
- 2** **Lower infusion related reactions<sup>2</sup>**
- 3** **New treatment sites**  
Possible treatment in home, doctor's office, community hospital<sup>3</sup>
- 4** **Strong patient preference**  
81-89% of patients prefer SC versus IV<sup>4</sup>

<sup>1</sup> Phesgo® Prescribing Information and DARZALEX Faspro® Prescribing Information.

<sup>2</sup> Lancet Haematol. "Subcutaneous versus intravenous daratumumab in patients with relapsed or refractory multiple myeloma (COLUMBA): a multicenter, open-label, non-inferiority, randomised, phase 3 trial"; 2020.

<sup>3</sup> VYVGART® Hytrulo Prescribing Information in Europe.

<sup>4</sup> Pivot X, Gligorov J, Müller V, et al. "Patients' Preference for SC vs. IV", Annals of Oncology, 2014; O'Shaughnessy, J et al. Eur J Cancer. 2021 Jul;152:223-232; Rummel M, et al. Ann Oncol. 2017;28:836--842; Wasserman RL et al. J Allergy Clin Immunol. 2012;130:951--957

# Industry Leading Drug Delivery Platform Company

0–2  
mLs

Small Volume Auto-Injector  
(SVAI) with Drug

- 1 approved proprietary drug/SVAI product
- 3 approved partner SVAI products
- >40M devices supplied 2013-2023

2–10  
mLs

High Volume Auto-Injector  
(HVAI) with Drug

- First** HVAI clinically demonstrated to deliver 10 mLs in <30secs
- Offers patients option of at **home delivery** or **rapid delivery** in doctor's office
- Goal to **expand upon** established ENHANZE collaborations & **add new** collaboration partners

>2  
mLs

rHuPH20/ENHANZE®

ENHANZE®

- ✓ **7 approved** partnered products
- ✓ Approved in **100+ countries**
- ✓ **~800,000 patients** have received ENHANZE®- enabled treatments through January 2024

\$100M in XYOSTED® sales 2023

Proprietary Halozyme Products

\$25M in Hylenex® sales 2023

# Subcutaneous Drug Delivery Can Decrease Healthcare System Costs and Improve Patient Experience

## Current Challenges<sup>1</sup>

- X Limited number of infusion chairs
- X Insufficient nurses to oversee treatments
- X Pharmacies unable to keep up with demand



- X Lengthy wait times for treatment at the suite
- X Sicker patients with delayed treatment

**50%**

of infusion centers surveyed needed major investment to keep up with patient treatment needs

## SC Delivery with ENHANZE<sup>®</sup>

**97%**

Reduced patient treatment time<sup>2</sup>

**50%**

Reduced healthcare practitioner time year 1 and 2<sup>2</sup>

Daratumumab SC versus IV<sup>2</sup>

**71%**

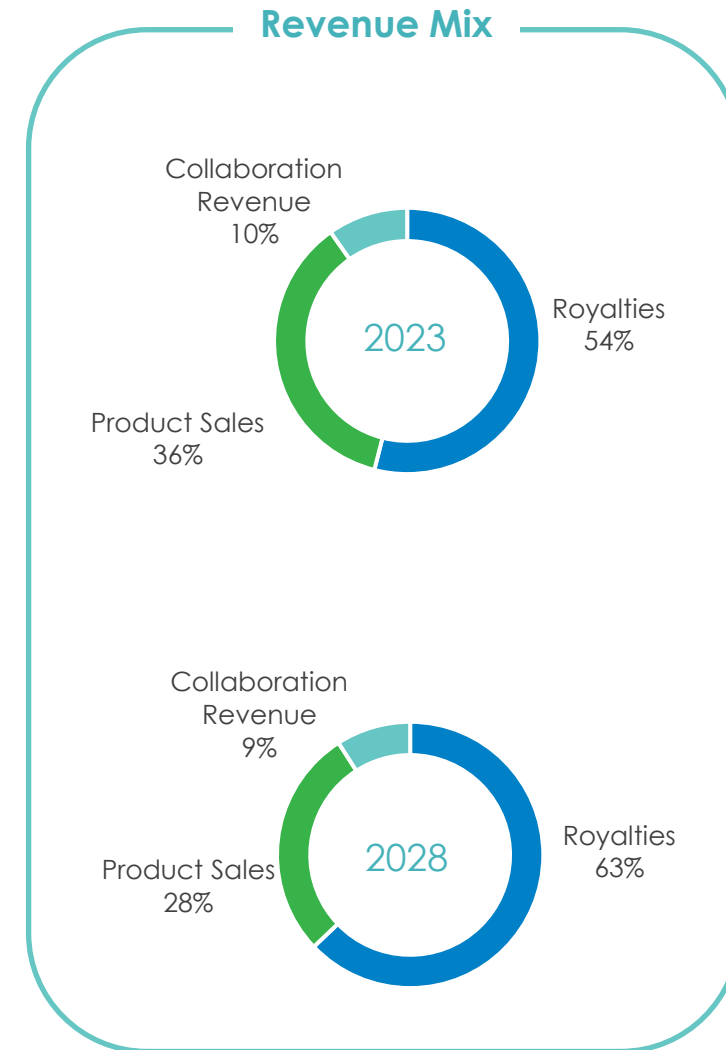
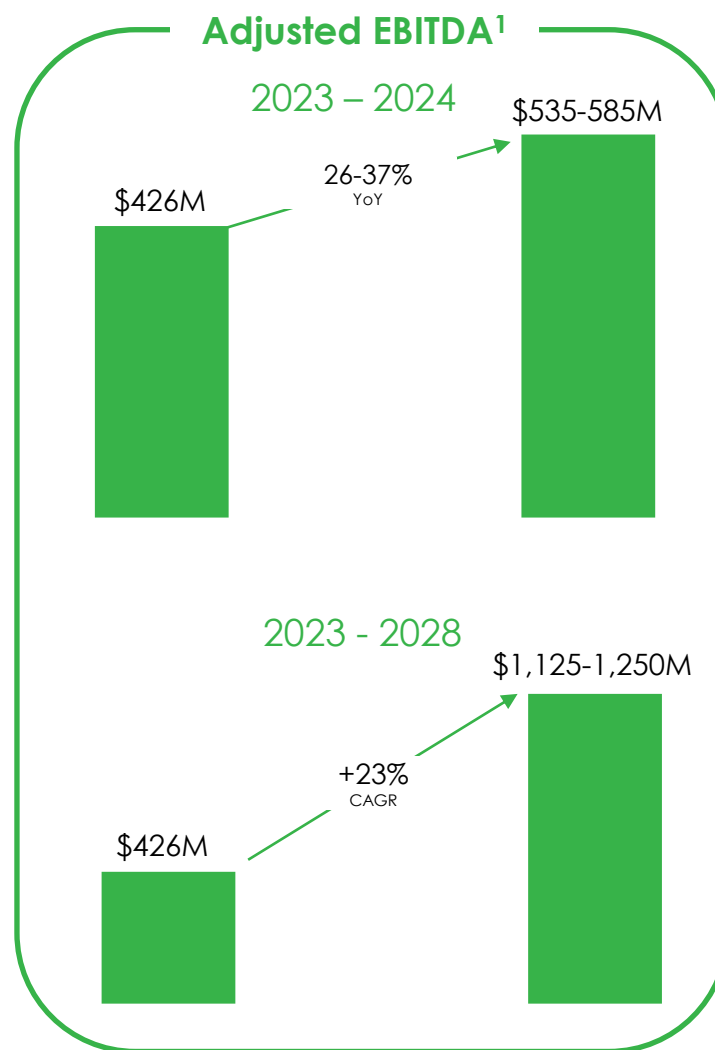
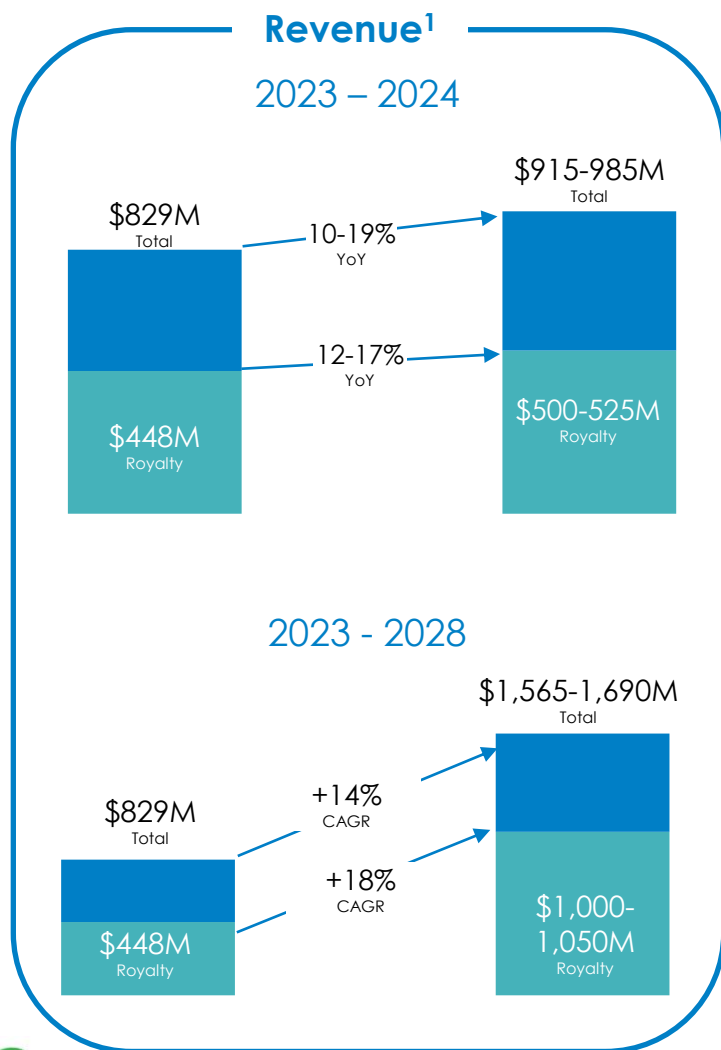
Lower patient time in clinic<sup>3</sup>

**\$4,171**

Potential savings per treatment course<sup>3</sup>

Trastuzumab SC versus IV<sup>3</sup>

# De-Risked and Proven Business Model Positioned for Durable Revenue and EBITDA Growth





# Leader in Disruptive Drug Delivery Technologies

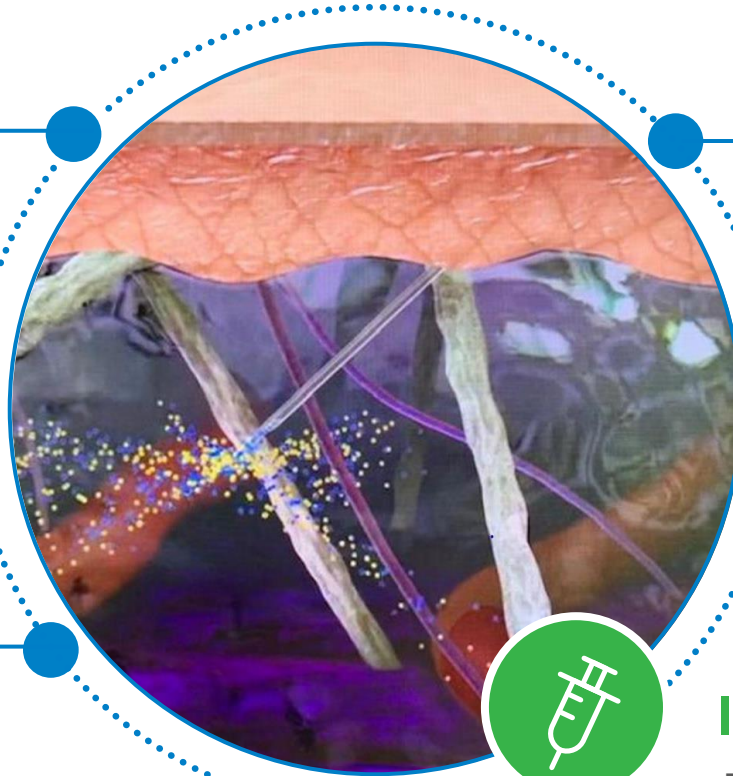
# ENHANZE® is Halozyme's Patent Protected, Commercially Validated rHuPH20 Enzyme

## WHAT IT IS

ENHANZE® (rHuPH20) is an **enzyme that degrades hyaluronan** by cleaving the B-1,4 linkage between the N-acetyl glucosamine and glucuronic acid

## WHAT IT DOES

ENHANZE® **reduces tissue backpressure creating** temporary space for SC fluid dispersion



## HOW IT WORKS

ENHANZE® works rapidly, locally and transiently in SC space; HA is naturally restored within 1 – 2 days<sup>1</sup>

## IMPACT

ENHANZE® **uniquely** facilitates rapid, large volume SC delivery

## 7 Approved Products Projected to Grow to 10 in 2025

### Wave 1 & 2

**\$20B<sup>1</sup>**

Projected Sales of IV and SC by 2028

#### 5 Globally-Approved Products

 **DARZALEX Faspro<sup>®</sup>**  
(daratumumab and hyaluronidase-fihj)  
Injection for subcutaneous use | 1,800mg/30,000 units

**PHESGO<sup>®</sup>**   
PERTUZUMAB-TRASTUZUMAB

**HyQvia**  
[Immune Globulin Infusion 10% (Human)  
with Recombinant Human Hyaluronidase]

**RituxanHYCELA<sup>®</sup>** <sup>2</sup>  
rituximab/hyaluronidase human  
subcutaneous injection | 1,400 mg/23,400 units  
1,800 mg/26,800 units

**Herceptin HYLECTA<sup>™</sup>** <sup>3</sup>  
trastuzumab and hyaluronidase-oysk  
INJECTION FOR SUBCUTANEOUS USE | 600 mg/10,000 units

### Wave 3

**\$35B<sup>1</sup>**

Projected Sales of IV and SC by 2028

#### Recently Launched

 **VVGART<sup>®</sup> Hytrulo**  
(efgartigimod alfa and  
hyaluronidase-qvfc)  
Subcutaneous injection  
180 mg/mL and 2000 U/mL vial

 **TECENTRIQ<sup>®</sup> SC** <sup>4</sup>  
atezolizumab subcutaneous

#### 2024-2025 Projected Launches

Atezolizumab SC: U.S.  
Ocrelizumab SC  
Nivolumab SC  
Amivantamab SC

**Halozyne Royalty Revenue \$448M in 2023**

**\$1B Royalty Revenue Potential for Halozyne in 2027**



Licensees are responsible for development and commercialization

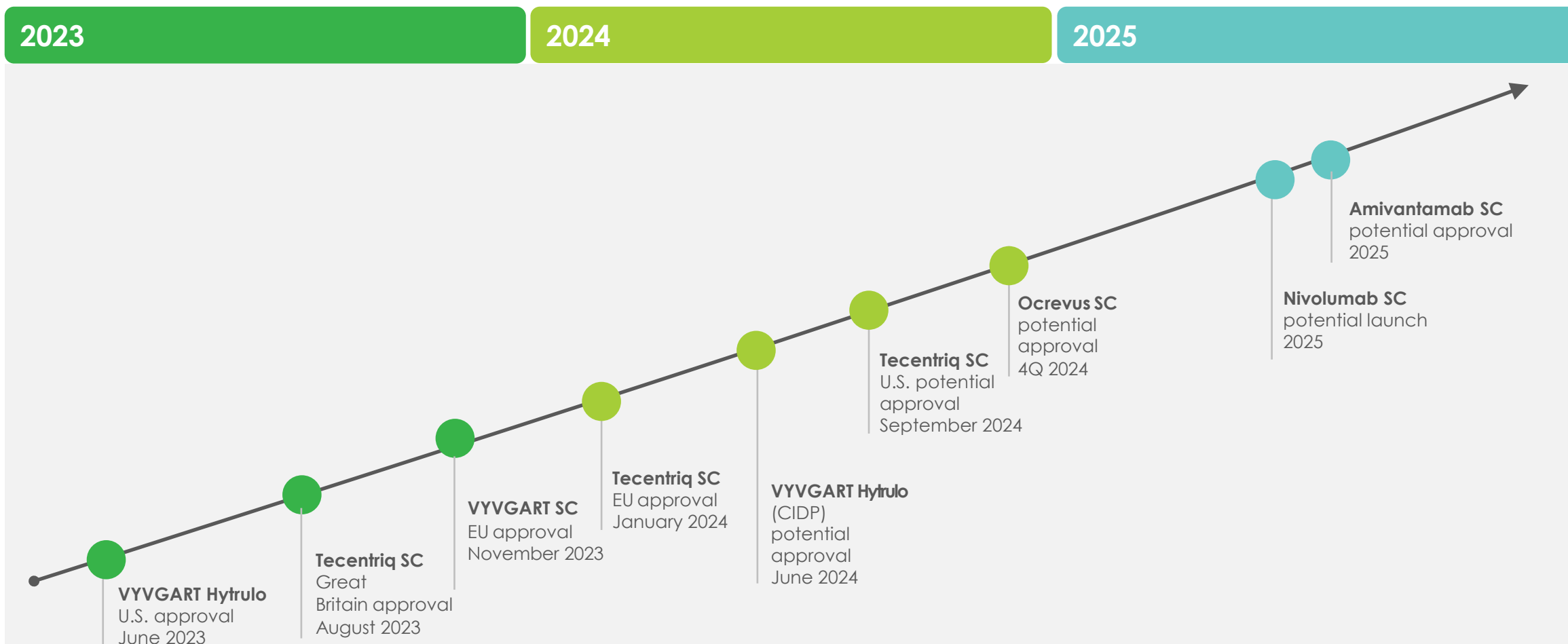
<sup>1</sup> Analysts' consensus from Evaluate Ltd January 2024

<sup>2</sup> Rituxan HYCELA<sup>®</sup> is marketed as MabThera<sup>®</sup> SC outside of the U.S.

<sup>3</sup> Herceptin HYLECTA is marketed as Herceptin SC outside of the U.S.

<sup>4</sup> Approved in Great Britain and EU

# Multiple Recent and Projected Product and Indication Launches Drive Near and Long-Term Royalty Revenue Growth



~\$35B Projected Sales of Wave 3 Products (SC and IV) in 2028<sup>1</sup>

# ENHANZE® Wave 4 Pipeline

7 Products in Development

2 Products in Phase 3

1 Product in Phase 2

| Current Program/Product                 | Study Indication            | Phase 1 | Phase 2 | Phase 3 | Filed |
|---|-----------------------------|---------|---------|---------|-------|
| <b>Wave 4<sup>1</sup></b>               |                             |         |         |         |       |
| <b>Nivolumab+Relatlimab (BMS)</b>       | Melanoma                    |         |         |         |       |
| <b>TAK-881 (Takeda)</b>                 | Immune                      |         |         |         |       |
| <b>N6LS bnAb (ViiV)</b>                 | HIV (treatment)             |         |         |         |       |
| <b>Cabotegravir (ViiV)</b>              | HIV                         |         |         |         |       |
| <b>ARGX-117; Empasiprubart (argenx)</b> | Multifocal motor neuropathy |         |         |         |       |
| <b>Undisclosed (Roche)</b>              | Undisclosed                 |         |         |         |       |
| <b>Undisclosed (Chugai)</b>             | Undisclosed                 |         |         |         |       |

<sup>1</sup> Wave 4 includes products with potential to launch by 2027, based on 4.5 -5 years from SC first in human, to launch

# Developed and Clinically Tested FIRST High Volume Auto-Injector

## What made this uniquely possible?



## Halozyme Expertise

- ✓ Full pharma and device development capabilities
- ✓ Multiple device/drug combination product approvals (U.S., EU)
- ✓ Emergency use and high-viscosity specialty

# Operational and Commercial Achievements in 2023

## Commercialization and Development Milestones

### 2023 Approvals

- VYVGART® Hytrulo (gMG) in U.S and EU
- Tecentriq® SC in Great Britain

**Resulting in 7 commercial ENHANZE®-enabled products in up to 100 countries**

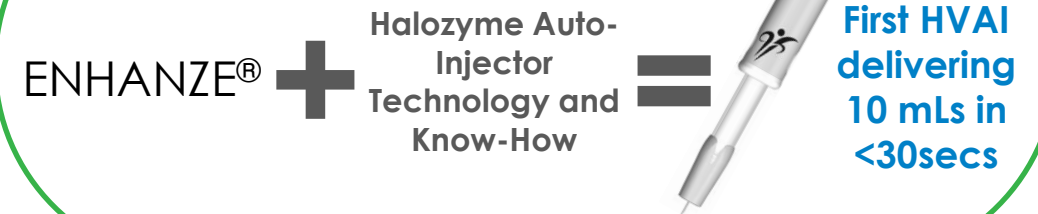
### Positive Phase 3 Data

- VYVGART® Hytrulo (CIDP)
- Atezolizumab SC
- Ocrelizumab SC
- Nivolumab SC

### Pipeline Advancements

- Positive Phase 1 data amivantamab SC<sup>1</sup>
  - ✓ Supported dose selection
  - ✓ IRR 16% SC versus 67% IV
- N6LS Phase 2b study initiation
- New target Phase 1 start (undisclosed)

## Innovation + Partnership Milestones



- Non-exclusive agreement
- Upfront payment
- Milestones
- Single digit royalties

# Innovation Supports Revenue Durability



# Co-formulation Patents are Result of Licensee Collaborations



## Co-formulation patents cover the licensed product, including:

- Product formulations
- Product dosing schedules and regimens
- Use of licensed product for treatment of disease/conditions



## Patents are granted for innovations that are "non-obvious" or when there are "non-obvious" results including:






- Improved pharmacokinetic profile
- Improved therapeutic results
- Improved stability, improved drug potency or retention of potency
- Decoupling of pharmacokinetic and pharmacodynamic response
- Altered duration of release or effect
- Reduction in adverse events



## Patents are valid 20 years from earliest filing date

- Patents take on average 3-5 years from filing to grant (U.S. & EU)

# Products Granted Co-formulation Patents Due to Non-Obvious Innovation or Result

| Reason for Patent Grant   | <br><b>HyQvia</b><br>[Immune Globulin Infusion 10% (Human)<br>with Recombinant Human Hyaluronidase] | <br><b>Herceptin HYLECTA™</b><br>trastuzumab and hyaluronidase-oysk<br><small>INJECTION FOR SUBCUTANEOUS USE   600 mg/10,000 units</small> | <br><b>RituxanHYCELA®</b><br>rituximab/hyaluronidase human<br><small>subcutaneous injection   1,400 mg/23,400 Units<br/>1,600 mg/25,800 Units</small> | <br><b>DARZALEX Faspro®</b><br>(daratumumab and hyaluronidase-fihj)<br><small>Injection for subcutaneous use   1,800mg/50,000units</small> | <br><b>PHESGO®</b><br>PERTUZUMAB-TRASTUZUMAB |
|---|--|--|--|---|---|
| Non-obvious combination, dosage and/or method of administration | ✓  |  | ✓  |   |   |
| Unexpected stability of co-formulation                          |  | ✓  |  |   | ✓   |
| Improved response rate with SC versus IV                        |  |  |  | ✓   |   |
| Reduced infusion related reactions                              |  |  |  | ✓   |   |

## Licensed Partner Products: Anticipated Royalty Term/Rate for Waves 1, 2, 3

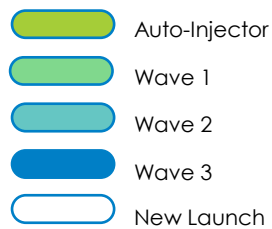
| Product Name                | Co-formulation Patent Status & Anticipated Impact                           | First Commercial Sale | 2024 | 2027 | 2030 | 2040 |
|-----------------------------|---|-----------------------|------|------|------|------|
| Herceptin SC                | Granted (royalty to expiry 07/2030)   |                       |      |      |      |      |
| Mabthera SC                 | Granted (royalty to expiry 09/2030)   |                       |      |      |      |      |
| Phesgo®                     | Granted (royalty to expiry 07/2030)   |                       |      |      |      |      |
| DARZALEX SC (OUS)           | Granted; royalty 12 years post first commercial sale                        |                       |      |      |      |      |
| DARZALEX Faspro® (U.S.)     | Granted; royalty 12 years post first commercial sale                        |                       |      |      |      |      |
| HyQvia 10%                  | Granted, royalty to expiry 09/2030  |                       |      |      |      |      |
| Tecentriq® SC <sup>1</sup>  | Pending, if patent granted, royalties to 12/2040                            |                       |      |      |      |      |
| Ocrelizumab SC <sup>2</sup> | 10-year term; no royalty reduction through 9/2030 if pending patent granted |                       |      |      |      |      |
| VYVGART® Hytrulo            | Pending, if patent granted, royalties to early 2040s                        |                       |      |      |      |      |

Mid-single digit royalty rate
  Reduced royalty rate

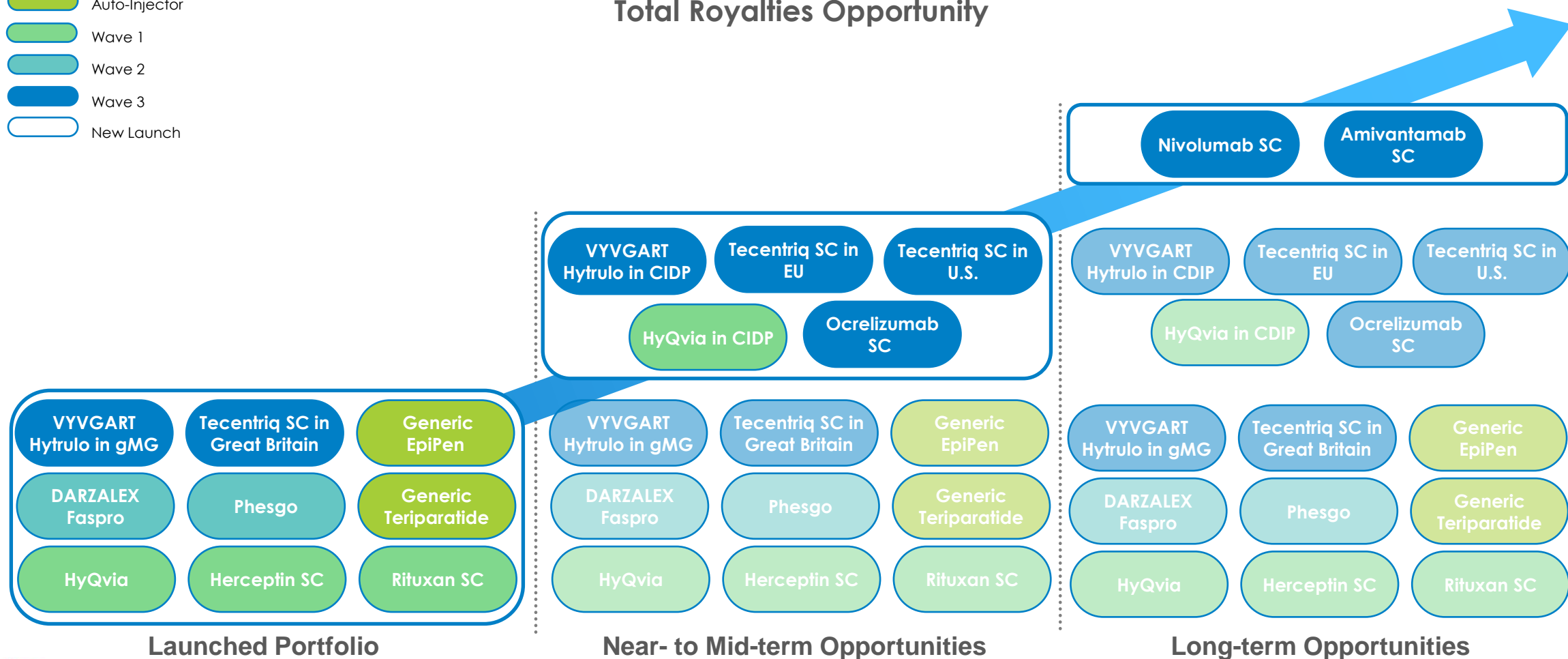


Amivantamab SC and Nivolumab SC not included, because consent to display information for those products not obtained from the licensees  
 Except for DARZALEX® SC and DARZALEX Faspro®, does not account for non-public (un-published) pending co-form applications  
 Royalty terms are estimated based on earliest co-form filing date  
<sup>1</sup> Tecentriq® SC is approved in Great Britain and EU  
<sup>2</sup> Ocrelizumab SC not yet approved or launched

# Royalty Revenue Guidance Driven by 10 ENHANZE Partnered Products, 7 Approved and 3 Additional Projected Product Approvals by 2025



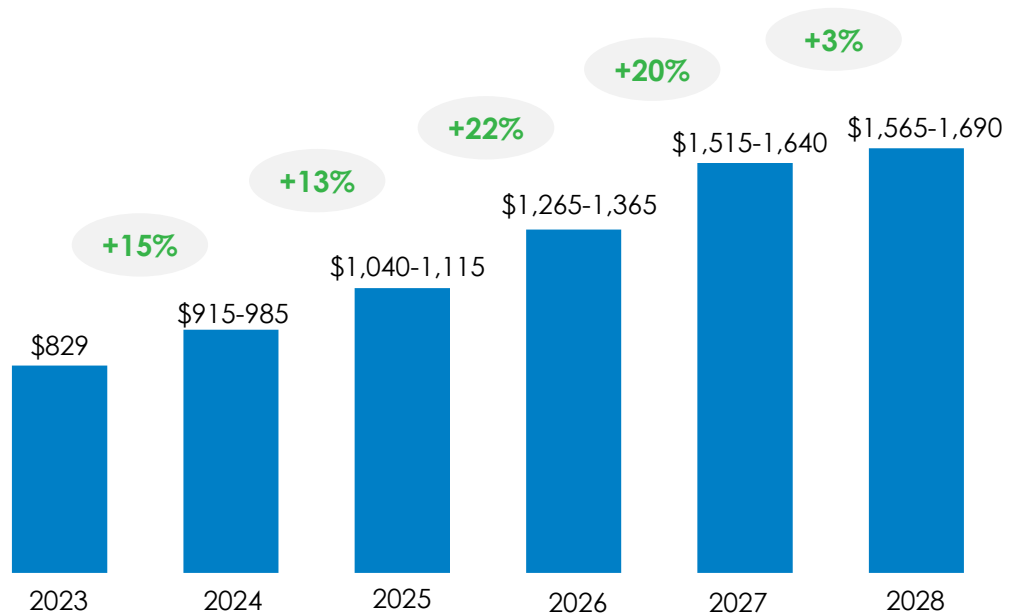
## Total Royalties Opportunity



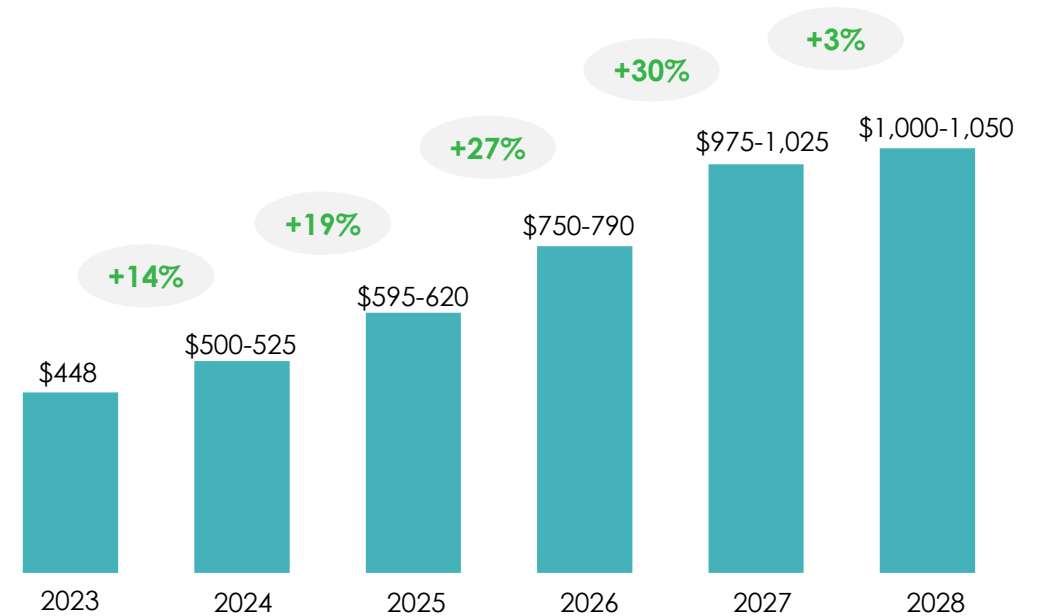
# Clear Path to Delivering Sustainable Growth

# Looking Ahead: 2024 and Beyond Total and Royalty Revenue

## Total Revenue (\$M)



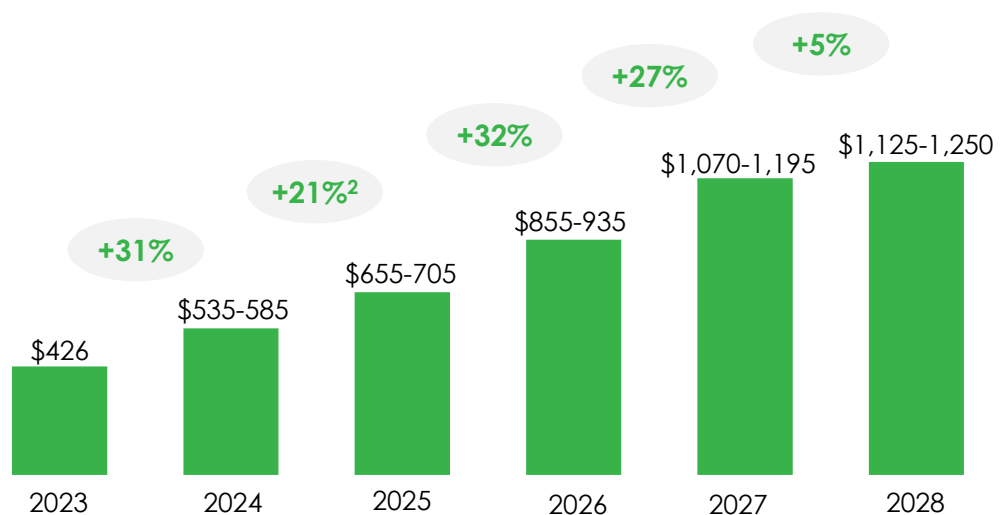
## Total Royalties (\$M)



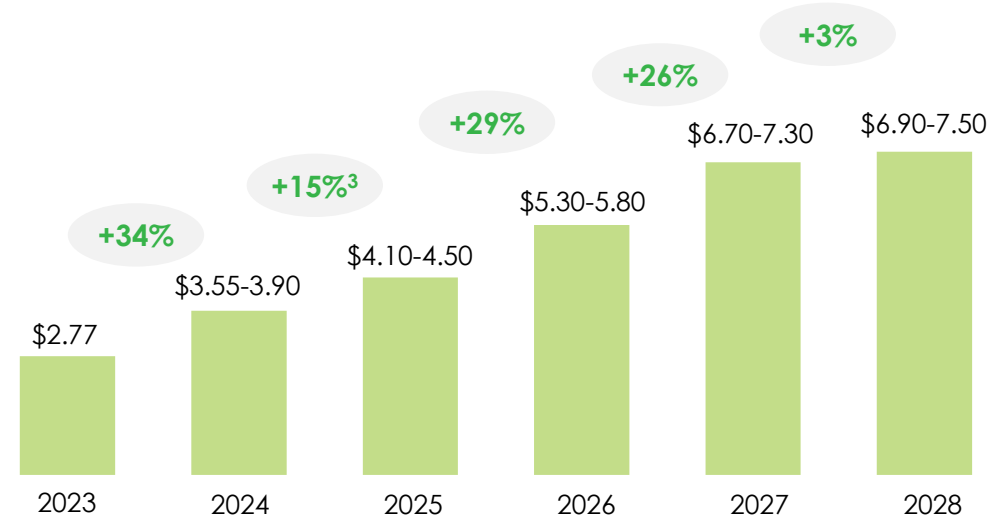
- Assumes step down outside U.S. in DARZALEX® SC royalties March 2024
- Assumes step down in U.S. DARZALEX® SC royalties September 2027
- Only includes Wave 1, 2 and 3

# Looking Ahead: 2024 and Beyond EBITDA and EPS

## Adjusted EBITDA (\$M)



## Non-GAAP Diluted EPS (\$ per share)



<sup>1</sup>Growth rates calculated from midpoint to midpoint

<sup>2</sup>2025 YoY adjusted EBITDA growth rate decelerates as Collaboration Revenue projected to remain stable YoY

<sup>3</sup>2025 YoY non-GAAP Diluted EPS growth rate decelerates as Collaboration Revenue projected to remain stable YoY, interest income rates projected to decline, and new share issuance due to stock-based compensation

## Looking Ahead: 2024 and Beyond

| \$M, except EPS (unaudited)               | 2023<br>Actual | 2024<br>Guidance | 2025          | 2026          | 2027          | 2028          | 2023-2028<br>CAGR <sup>7</sup> |
|---|----------------|------------------|---------------|---------------|---------------|---------------|--------------------------------|
| <b>Royalties<sup>1</sup></b>              | 447.9          | 500 – 525        | 595 – 620     | 750 – 790     | 975 – 1,025   | 1,000 – 1,050 | 18%                            |
| <b>Product Sales<sup>2</sup></b>          | 300.9          | 285 – 300        | 315 – 335     | 385 – 415     | 410 – 455     | 435 – 480     | 9%                             |
| <b>Collaboration Revenue<sup>3</sup></b>  | 80.5           | 130 – 160        | 130 – 160     | 130 – 160     | 130 – 160     | 130 – 160     | 12%                            |
| <b>Total Revenue</b>                      | 829.3          | 915 – 985        | 1,040 – 1,115 | 1,265 – 1,365 | 1,515 – 1,640 | 1,565 – 1,690 | 14%                            |
| <b>Adjusted EBITDA<sup>4</sup></b>        | 426.2          | 535 – 585        | 655 – 705     | 855 – 935     | 1,070 – 1,195 | 1,125 – 1,250 | 23%                            |
| <b>Adjusted EBITDA Margin<sup>5</sup></b> | 51%            | 58% – 59%        | 63% – 63%     | 68% – 68%     | 71% – 73%     | 72% – 74%     | 7%                             |
| <b>Non-GAAP Diluted EPS<sup>6</sup></b>   | 2.77           | 3.55 – 3.90      | 4.10 – 4.50   | 5.30 – 5.80   | 6.70 – 7.30   | 6.90 – 7.50   | 21%                            |

<sup>1</sup> Royalty projections based on approved ENHANZE® products and assumes global approval and launches of VYVGART® Hyrulo CIDP, Atezolizumab SC in US, Ocrelizumab SC, Nivolumab SC and Amivatamab SC and all approved Auto-Injector products. Assumes impact of pending or issued co-formulation patents. Does not include the impact of Halozyme pending patents. Innovator revenues based on Evaluate Ltd analyst-based estimates as of December 2023 when available otherwise based on select analyst estimates. Conversion rates based on Halozyme internal projections. Projected royalty revenue is not risk-adjusted. Royalty rate on average mid-single digit range across all products.

<sup>2</sup> Product sales projections based on XYOSTED® and Hylenex® commercial products and sales of ENHANZE® API and auto-injector devices to collaboration partners

<sup>3</sup> Collaboration revenue includes development, regulatory, and commercial milestones for certain ENHANZE® and SVAI development programs currently advancing and projected new deals

<sup>4</sup> Adjusted EBITDA projections represent earnings before interest income/expense, tax, and depreciation and amortization with adjustments for one-time, non-recurring items

<sup>5</sup> Adjusted EBITDA Margin is calculated as Adjusted EBITDA divided by Total Revenue

<sup>6</sup> Non-GAAP Diluted EPS excludes impact of potential future share repurchases

<sup>7</sup> 2023-2028 CAGR % is calculated from 2023 actual to 2028 midpoint

All projections exclude the impact of potential future M&A



# 2024 Financial Guidance Highlights

\$M, except EPS

## 2023 Results    2024 Guidance<sup>1</sup>

|                             |               |                        |   |
|-----------------------------|---------------|------------------------|---|
| <b>Total Revenue</b>        | <b>\$829</b>  | <b>\$915 - \$985</b>   | <ul style="list-style-type: none"> <li>• 10-19% YOY growth</li> <li>• Total collaboration revenue expected to increase compared to 2023 inclusive of new deals</li> <li>• Product sales growth from XYOSTED®; projecting API sales decline due to price reductions resulting from yield improvements</li> <li>• Milestones and API sales to be substantially weighted in the second half of the year</li> </ul> |
| <b>Royalty Revenue</b>      | <b>\$448</b>  | <b>\$500 - \$525</b>   | <ul style="list-style-type: none"> <li>• 12-17% YOY growth</li> <li>• Continued DARZALEX® SC and Phesgo® Wave 2 growth</li> <li>• Wave 3 uptake driven by VYVGART® Hytrulo and Tecentriq® SC</li> <li>• Sequential growth to flatten in the first and second quarter, growth sequentially thereafter</li> </ul>   |
| <b>Adjusted EBITDA</b>      | <b>\$426</b>  | <b>\$535 - \$585</b>   | <ul style="list-style-type: none"> <li>• 26-37% YOY growth</li> <li>• YoY growth driven by gross margin expansion from revenue mix</li> <li>• Adjusted EBITDA margin increasing from 51% in 2023 to 58-59% in 2024</li> </ul>   |
| <b>Non-GAAP Diluted EPS</b> | <b>\$2.77</b> | <b>\$3.55 - \$3.90</b> | <ul style="list-style-type: none"> <li>• 28-41% YOY growth</li> <li>• YoY growth driven by gross margin expansion from revenue mix and full year impact of 2023 share repurchase activity</li> </ul>  |

# Capital Allocation Priorities

## Invest to Maximize Revenue Growth and Durability

- ✓ ENHANZE®
- ✓ HVAI and auto-injector innovation

## Return Capital to Shareholders

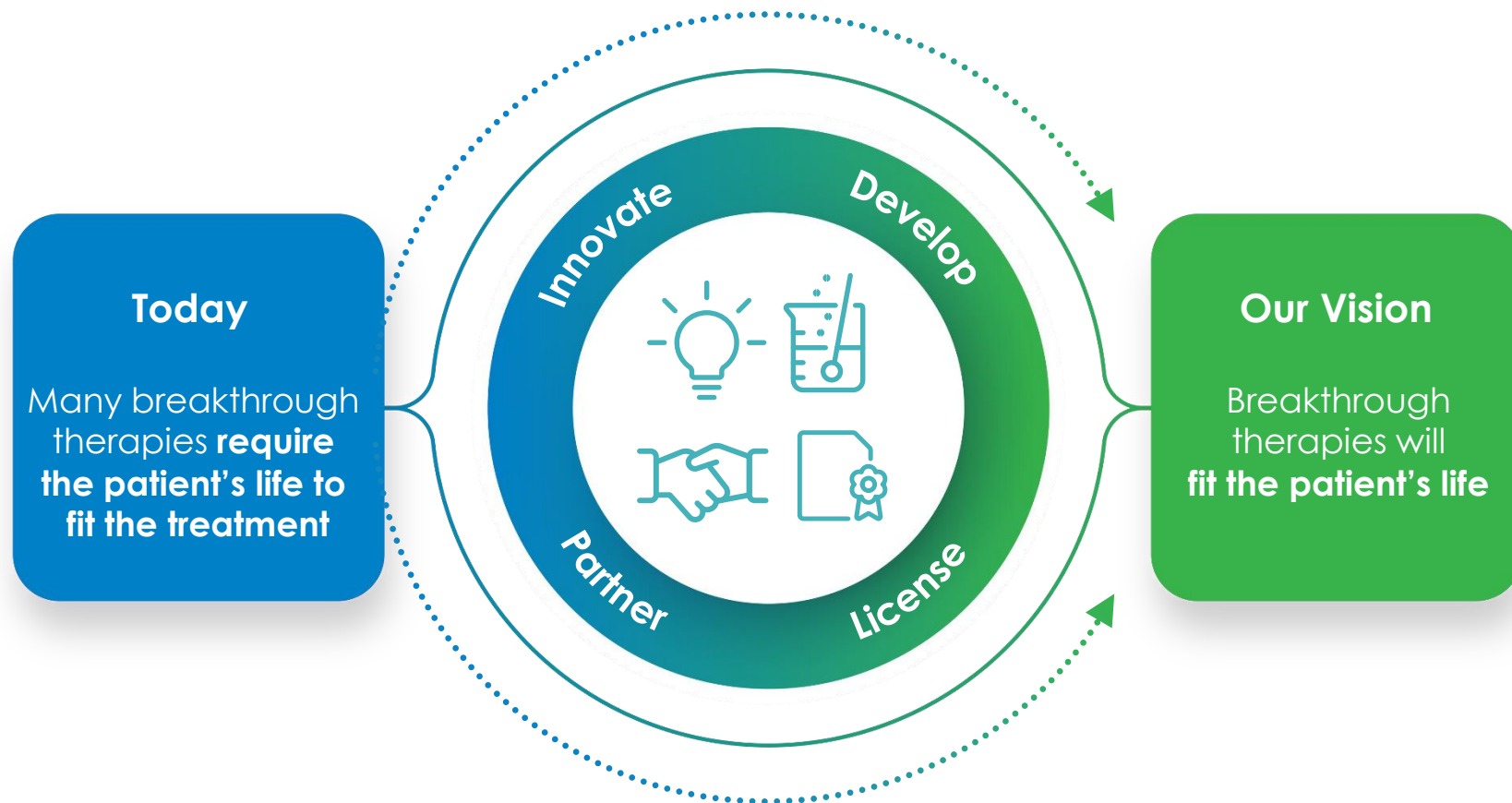
- ✓ Initiated \$250M ASR in 4Q23 to be completed in 2024, for a total of \$400M deployed in 2023
- ✓ Announced Board approval for new \$750M share buyback program in February 2024
- ✓ Returned \$1.3B (inclusive of ongoing \$250M ASR) to shareholders in share buybacks over the past 5 years

## Identify Opportunities for External Growth

- ✓ Continue to evaluate opportunities to accelerate and extend revenue

*Committed to Balanced Capital Allocation With a Focus on Driving Growth and Value for Shareholders*

# Our Vision



Subcutaneous delivery with ENHANZE® can result in...

- 1 Decreased treatment burden**  
Treatment from hours to minutes<sup>1</sup>
- 2 Lower infusion related reactions<sup>2</sup>**
- 3 New treatment sites**  
Possible treatment in home, doctor's office, community hospital<sup>3</sup>
- 4 Strong patient preference**  
81-89% of patients prefer SC versus IV<sup>4</sup>

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<sup>2</sup> Lancet Haematol. "Subcutaneous versus intravenous daratumumab in patients with relapsed or refractory multiple myeloma (COLUMBA): a multicenter, open-label, non-inferiority, randomised, phase 3 trial"; 2020.

<sup>3</sup> VYVGART® Hytrulo Prescribing Information in Europe.

<sup>4</sup> Pivot X, Gligorov J, Müller V, et al. "Patients' Preference for SC vs. IV", Annals of Oncology, 2014; O'Shaughnessy, J et al. Eur J Cancer. 2021 Jul;152:223-232; Rummel M, et al. Ann Oncol. 2017;28:836--842; Wasserman RL et al. J Allergy Clin Immunol. 2012;130:951--957

# GAAP to Non-GAAP Reconciliation: EBITDA and Adjusted EBITDA

| \$ in Thousands  | Twelve Months Ended<br>December 31, |                   |
|--|-------------------------------------|-------------------|
|  | 2023                                | 2022              |
| <b>GAAP Net Income</b>   | <b>\$ 281,594</b>                   | <b>\$ 202,129</b> |
| Adjustments  |                                     |                   |
| Investment and other income  | (16,317)                            | (1,046)           |
| Interest expense   | 18,762                              | 16,947            |
| Income tax expense   | 66,735                              | 46,789            |
| Depreciation and amortization  | 84,856                              | 49,641            |
| <b>EBITDA</b>  | <b>435,630</b>                      | <b>314,460</b>    |
| Adjustments  |                                     |                   |
| Gain on changes in fair value of contingent liability <sup>(1)</sup>       | (13,200)                            | —                 |
| Inventory write-off <sup>(2)</sup>   | 3,509                               | —                 |
| Transaction costs for business combinations <sup>(3)</sup>                 | 278                                 | 21,934            |
| Severance and share-based compensation acceleration expense <sup>(4)</sup> | —                                   | 22,552            |
| <b>Adjusted EBITDA</b>   | <b>\$ 426,217</b>                   | <b>\$ 358,946</b> |

- 1) Amount relates to fair value gain on contingent liability due to the termination of the TLANDO license agreement in September 2023 ("TLANDO Termination").
- 2) Amount relates to inventory write-off due to TLANDO Termination and amortization of the inventory step-up associated with purchase accounting for the prior year Antares acquisition.
- 3) Amounts represent incremental costs including legal fees, accounting fees and advisory fees incurred for the prior year Antares acquisition.
- 4) Amount represents severance cost and acceleration of unvested equity awards as part of the Antares merger agreement.

# GAAP to Non-GAAP Reconciliation: Net Income and Diluted EPS

- 1) Amount represents incremental costs including legal fees, accounting fees and advisory fees incurred for the prior year Antares acquisition.
- 2) Amount represents severance cost and acceleration of unvested equity awards as part of the Antares merger agreement.
- 3) Amounts relate to amortization of the inventory step-up associated with purchase accounting for the Antares acquisition.
- 4) Amount represents a realized loss from the sale of our marketable securities to finance the prior year acquisition of Antares.
- 5) Amounts relate to a fair value gain on contingent liability, inventory write-off and impairment of TLANDO product rights intangible assets due to the TLANDO Termination.
- 6) Adjustments relate to taxes for the reconciling items, as well as excess benefits or tax deficiencies from stock-based compensation, and the quarterly impact of other discrete items.



| \$ in Thousands   | Twelve Months Ended<br>December 31, |                   |
|---|-------------------------------------|-------------------|
|   | 2023                                | 2022              |
| <b>GAAP Net Income</b>  | <b>\$ 281,594</b>                   | <b>\$ 202,129</b> |
| Adjustments:  |                                     |                   |
| Inducement expense related to convertible notes                             | —                                   | 2,712             |
| Share-based compensation  | 36,620                              | 24,397            |
| Amortization of debt discount   | 7,304                               | 7,839             |
| Amortization of intangible assets   | 71,266                              | 43,148            |
| Transaction costs for business combinations <sup>(1)</sup>                  | 278                                 | 21,934            |
| Severance and share-based compensation acceleration expense <sup>(2)</sup>  | —                                   | 22,552            |
| Amortization of inventory step-up at fair value <sup>(3)</sup>              | 2,560                               | 8,931             |
| Realized loss from marketable securities <sup>(4)</sup>                     | —                                   | 1,727             |
| Prior year income tax benefit <sup>(5)</sup>                                | (5,375)                             | —                 |
| TLANDO Related Adjustments:   |                                     |                   |
| Gain on changes in fair value of contingent liability <sup>(5)</sup>        | (13,200)                            | —                 |
| Inventory write-off <sup>(5)</sup>  | 3,509                               | —                 |
| Impairment charge of TLANDO product rights intangible assets <sup>(5)</sup> | 2,507                               | —                 |
| Income tax effect of above adjustments <sup>(6)</sup>                       | (15,753)                            | (24,025)          |
| <b>Non-GAAP Net Income</b>  | <b>\$ 371,310</b>                   | <b>\$ 311,344</b> |
| <b>GAAP Diluted EPS</b>   | <b>\$ 2.10</b>                      | <b>\$ 1.44</b>    |
| Adjustments   |                                     |                   |
| Inducement expense related to convertible notes                             | —                                   | 0.02              |
| Share-based compensation  | 0.27                                | 0.17              |
| Amortization of debt discount   | 0.05                                | 0.06              |
| Amortization of intangible assets   | 0.53                                | 0.31              |
| Transaction costs for business combinations <sup>(1)</sup>                  | —                                   | 0.16              |
| Severance and share-based compensation acceleration expense <sup>(2)</sup>  | —                                   | 0.16              |
| Amortization of inventory step-up at fair value <sup>(3)</sup>              | 0.02                                | 0.06              |
| Realized loss from marketable securities <sup>(4)</sup>                     | —                                   | 0.01              |
| Prior income tax benefit adjustments  | (0.04)                              | —                 |
| TLANDO Related Adjustments  |                                     |                   |
| Gain on changes in fair value of contingent liability <sup>(5)</sup>        | (0.10)                              | —                 |
| Inventory write-off <sup>(5)</sup>  | 0.03                                | —                 |
| Impairment charge of TLANDO product rights intangible assets <sup>(5)</sup> | 0.02                                | —                 |
| Income tax effect of above adjustments <sup>(6)</sup>                       | (0.12)                              | (0.17)            |
| <b>Non-GAAP Diluted EPS</b>   | <b>\$ 2.77</b>                      | <b>\$ 2.21</b>    |
| <b>GAAP &amp; Non-GAAP Diluted Shares</b>                                   | <b>134,197</b>                      | <b>140,608</b>    |

Dollar amounts, as presented, are rounded. Consequently, totals may not add up.