



# Corporate Presentation

**Nasdaq: HALO**

November 2022



# Forward-Looking Statements

In addition to historical information, the statements set forth in this presentation include forward-looking statements including, without limitation, statements concerning the Company's expected future financial performance (including the Company's financial outlook for 2022) and expectations for profitability, revenue (including expectations for future milestones and royalties), operating income, and earnings-per-share, and the Company's plans to repurchase shares under its share repurchase program and to potentially expand the Company's platform through acquisitions. Forward-looking statements regarding the Company's ENHANZE® drug delivery technology may include the possible benefits and attributes of ENHANZE® including its potential application to aid in the dispersion and absorption of other injected therapeutic drugs and facilitating more rapid delivery and administration of larger volumes of injectable medications through subcutaneous delivery. Forward-looking statements may also include potential growth driven by our and our partners' development and commercialization efforts (including anticipated new clinical trial starts, pipeline advancements, product approvals and commercial launches), projections for future sales revenue of our partners' products, potential new ENHANZE® and other collaborations, collaborative targets and indications for ENHANZE® products, co-formulation intellectual property and the Company's plans to develop a large volume autoinjector and new formulations of its API for longer intellectual property protection. These forward-looking statements are typically, but not always, identified through use of the words "believe," "enable," "may," "will," "could," "intends," "estimate," "anticipate," "plan," "predict," "probable," "potential," "possible," "should," "continue," and other words of similar meaning and involve risk and uncertainties that could cause actual results to differ materially from those in the forward-looking statements. Actual results could differ materially from the expectations contained in these forward-looking statements as a result of several factors, including unexpected levels of revenues (including royalty and milestone revenue received from our collaboration partners), expenditures and costs, unexpected delays in the execution of the Company's share repurchase program, unexpected results or delays in the growth of the Company's ENHANZE® business, obtaining new co-formulation intellectual property, or in the development, regulatory review or commercialization of new formulations of the Company's API or its proprietary or partnered products, including any potential delays caused by the current COVID-19 global pandemic, regulatory approval requirements, unexpected adverse events or patient outcomes and competitive conditions. These and other factors that may result in differences are discussed in greater detail in the Company's most recently filed Annual Report on Form 10-K filed with the Securities and Exchange Commission.

## Non-GAAP Financial Measures:

In addition to disclosing financial measures prepared in accordance with U.S. generally accepted accounting principles (GAAP), these materials contain certain non-GAAP financial measures. The Company reports non-GAAP net income and non-GAAP diluted earnings per share, and guidance with respect to those measures, and expectations of those measures in addition to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. The Company uses Non-GAAP financial information in assessing what it believes is a meaningful and comparable set of financial performance measures to evaluate operating trends, as well as in establishing portions of our performance-based incentive compensation programs. Reconciliations between GAAP and non-GAAP financial measures are included in these materials.

Note: This presentation contains product names, trademarks and registered trademarks are property of their respective owners.

# Halozyme Company Overview

The ENHANZE® Drug Delivery Platform combined with innovative autoinjector device technology provides unique therapeutic solutions for partners, patients and health care providers

## Investment Highlights



Profitable biopharma company with diversified revenue streams



Commercially validated portfolio with proprietary and partner products



Licensable differentiated auto injector device platforms can drive meaningful revenue opportunities



Investment to maximize revenue growth and durability



2022 revenue guidance of \$655-685 million (+48-55% increase from 2021 revenue of \$443.3 million)

# Strategic Growth and Capital Allocation Priorities

**Leverage drug delivery technology**

ENHANZE® and auto-injector



**Continue to return capital  
to shareholders**

**Grow commercial revenue**

**Identify opportunities for  
external growth**

# ENHANZE® Technology

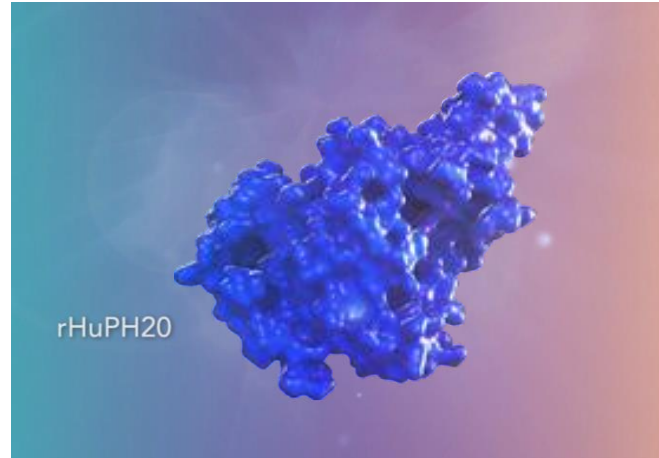
Patented, Commercially Validated Platform Enabling Subcutaneous Delivery of IV Drugs

## IV Drug Delivery



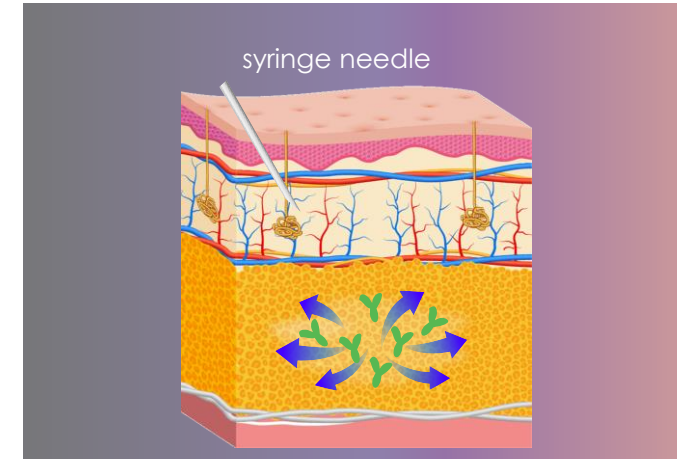
Time-consuming administration

## ENHANZE® Technology



Halozyme's fully owned rHuPH20 enzyme

## With Subcutaneous Delivery



Temporarily degrades extracellular matrix enabling increased fluid flow and dispersion of drugs co-formulated with ENHANZE®

>600,000 Patients Treated With Commercial Products Incorporating ENHANZE®

# ENHANZE®: Multiple Revenue Streams

## Growth Driven by Recurring Royalty Revenues



### Royalties

- Rate: Average mid-single digit
- Duration: Typically minimum 10 years from launch



### Milestones

~\$160M typically  
per target

- Upfront
- Development
- Commercial



### API Sales

- API: Cost plus 20%

# ENHANZE®: Durable Revenue Potential and Strong Future Growth Opportunities



## Wave 1 & 2

### 5 Globally Approved Products

**DARZALEX Faspro™**  
(daratumumab and hyaluronidase-fihp)  
Injection for subcutaneous use | 1800mg/50,000 units

**PHESGO™**  
pertuzumab/trastuzumab/hyaluronidase-zzxf  
SUBCUTANEOUS INJECTION | 1200mg/100,000 units

**MabThera SC**  
Rituximab Subcutaneous  
FAST • EASY • EFFECTIVE

**HyQvia**  
[Immune Globulin Infusion 10% (Human)  
with Recombinant Human Hyaluronidase]

**Herceptin SC**  
trastuzumab  
subcutaneous

Revenue drivers 2021+

## Wave 3

### 4 Product Candidates

in Phase 3

Atezolizumab SC  
Efgartigimod SC  
Nivolumab SC  
Ocrelizumab SC

Launch Potential  
2023-2025

Revenue drivers 2023+

## Wave 4

### 11 Product Candidates

10 in/completed Phase 1  
1 in Phase 3

Launch Potential  
2025-2027

Revenue drivers 2025+

Revenue Growth Drivers 2025+

## Wave 5

New Nominations  
from Current and  
New Partners

Launch Potential  
2027+

Revenue drivers 2027+

# Total DARZALEX, DARZALEX FASPRO® and DARZALEX SC Growth

Wave

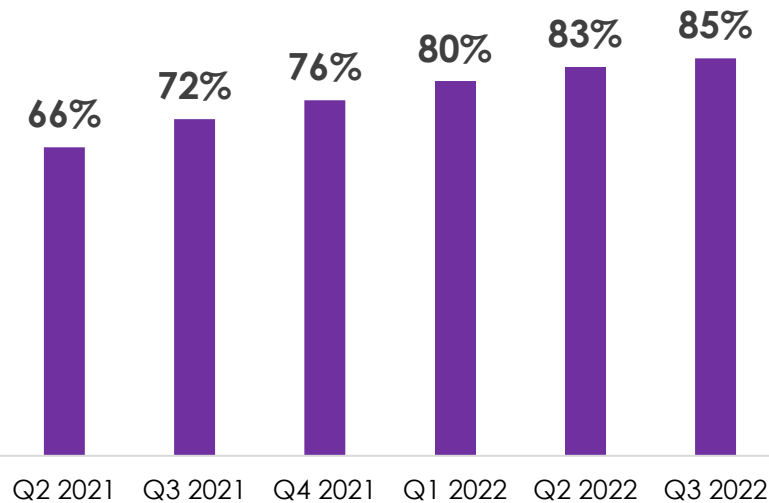
1

2

3

4

## DARZALEX FASPRO® Share of Total US DARZALEX® Sales<sup>1</sup>



## Total Daratumumab Sales IV+SC (\$B)<sup>2</sup>



1. Symphony Health (subscription data presented with permission)





2. Analysts' consensus from Evaluate Ltd October 2022



# Wave 3 Pipeline Supports Potential Launches in 2023-2025

Wave



Product			Disease Areas	Milestone
	Efgartigimod	IV APPROVED	Myasthenia Gravis	Completed SC with ENHANZE® BLA submission in September 2022
			Other Indications	Additional SC with ENHANZE® data readouts projected: 2023
	Atezolizumab	IV APPROVED	Non-Small Cell Lung Cancer	Anticipate regulatory filings in U.S. and EU
	Ocrelizumab	IV APPROVED	Multiple Sclerosis	Phase 3 data readout projected in 2023
	Nivolumab	IV APPROVED	Clear Cell Renal Cell Carcinoma Melanoma	Phase 3 ongoing

## Efgartigimod and Tecentriq® SC with ENHANZE®

### Efgartigimod

#### Halozyne First Potential Wave 3 Launch

**First-in-class anti-FcRn for serious auto-immune conditions**

**BLA submitted to FDA in September 2022**

- argenx announced ADAPT-SC evaluating Efgartigimod SC with ENHANZE® met primary endpoint
- Demonstrated non-inferior IgG reduction at day 29 with subcutaneously administered efgartigimod compared to IV administration in generalized Myasthenia Gravis patients

**Analysts' consensus revenue projection of ~\$3.0B in 2026, if approved<sup>1</sup>**

### Tecentriq®

#### Halozyne Second Potential Wave 3 Launch

**Monoclonal antibody representing first I.V. cancer immunotherapy approved for the treatment of a certain type of early-stage NSCLC, small cell lung cancer (SCLC) and hepatocellular carcinoma (HCC)**

**Data as SC atezolizumab with ENHANZE® will be submitted for potential regulatory approval to FDA and EMA**

- Phase III IMscin001 study evaluating a subcutaneous formulation of Tecentriq® (atezolizumab) met its co-primary endpoints
- The study showed non-inferior levels of Tecentriq® in the blood, when injected subcutaneously, compared with IV infusion in cancer immunotherapy-naïve patients for whom prior platinum therapy has failed.
- The safety results for the SC formulation was consistent with IV Tecentriq®.

# ENHANZE® Partner Product Development Pipeline

## Wave 3 Products

Current Program/Product	Indications	Phase 1	Phase 2	Phase 3	Filed
<b>Wave 3</b>					
Efgartigimod (argenx)	MG				
Atezolizumab (Roche)	NSCLC				
Ocrelizumab (Roche)*	Multiple sclerosis				
Nivolumab (BMS)	RCC				
Nivolumab (BMS)*	Melanoma				
Efgartigimod (argenx)	CIDP				
Efgartigimod (argenx)	Immune thrombocytopenia				
Efgartigimod (argenx)	Pemphigus vulgaris				
Efgartigimod (argenx)*	Bullous Pemphigoid (BP)				
Efgartigimod (argenx)*	Myositis				

Met co-primary endpoints in August 2022

\* Study initiated in 2022. On track towards 2002 goal of "At Least 2 New Product Candidates to Enter Clinic and >6 New Phase 2/3 Starts".

# ENHANZE<sup>®</sup> Partner Product Development Pipeline

## Wave 4 Products

Current Program/Product	Indications	Phase 1	Phase 2	Phase 3	Filed
<b>Wave 4</b>					
<b>Amivantamab (Janssen)*</b>	Solid malignancies	<div></div>			
<b>Nivolumab+Relatlimab (BMS)</b>	Solid tumors	<div></div>			
<b>ARGX-117 (argenx)</b>	Multifocal motor neuropathy	<div></div>			
<b>CAP256V2LS (CAPRISA)</b>	HIV	<div></div>			
<b>Teprotumumab-trbw (Horizon)</b>	Thyroid Eye Disease	<div></div>			
<b>Rilpivirine (Janssen)</b>	HIV	<div></div>			
<b>Undisclosed (Roche)</b>	Undisclosed	<div></div>			
<b>TAK-881 (Takeda)</b>	Undisclosed	<div></div>			
<b>Cabotegravir (ViiV)</b>	HIV	<div></div>			
<b>N6LS bnAb (ViiV)*</b>	HIV (treatment)	<div></div>			
<b>Undisclosed (Chugai)*</b>	Undisclosed	<div></div>			

\* Study initiated in 2022. On track towards 2002 goal of "At Least 2 New Product Candidates to Enter Clinic and >6 New Phase 2/3 Starts".

# Why the Traditional Patent Cliff Dynamic Does Not Apply to ENHANZE®



**No third-party  
biosimilar  
company can  
target the \$1B  
potential revenue  
with just one  
biosimilar product  
at patent expiry**



ENHANZE® IP extends to 2024 (EU) and 2027 (US)



>20 products drive Halozyme ~\$1B potential



Project multiple SC products with ENHANZE® protected by co-formulation patents post 2030



Multiple partner products patent protected beyond 2027



Halozyme partner model and established safety profile  
ENHANZE® safety track record in >600,000 post-marketing patients



High cost and complexity for biosimilar company

# New rHuPH20 Extends Intellectual Property

Opportunity to Increase and Extend Halozyme Revenue Durability

New rHuPH20 with  
extended room  
temperature stability

For current and new  
partners seeking new  
option for patient self-  
administration with longer  
IP coverage

Patent protected to 2032  
(Europe) and 2034 (U.S.)

# In 2022, We Created a Leading Drug Delivery and Specialty Products Company



Commercially validated ENHANZE® technology, with leading pharma & biotech partners

Experience and infrastructure to support product expansion



Leading commercial auto injector platform and domain expertise

Efficient, scalable commercial platform with significant operating leverage to anchor future growth opportunities



Leading drug delivery franchise, positioning Halozyne as the partner of choice for innovative product delivery solutions

Extends strategy to include specialty product commercialization with strong growth opportunity

**Enhanced revenue growth opportunities, diversification and durability**

**Robust growth outlook with potential new product launches through 2030**

# Antares Adds Differentiated Auto Injector Platforms



**QuickShot™ and BigShot™  
Auto Injectors**



**VIBEX™ Auto Injectors**



**VAI™ Auto Injector**



**Pen Injector System**

**8M  
Units**

(delivered to partners in 2021)

**1 mL  
customization**

**2.25 mL  
customization**

**SC or IM**

**Flexible Delivery Force, Injection Time, Needle Length Support Broad Application**



# Diversified Platform Royalty Business and Commercial Portfolio

ROYALTY BUSINESS		PROPRIETARY PRODUCTS
Commercial	Development	Commercial
 Generic EpiPen Generic Forsteo Generic Imitrex (Sumatriptan)	 Generic Forteo	 (testosterone enanthate) injection ©
 Makena	 Selatogrel	 (testosterone undecanoate)
 Assertio Holdings	 Undisclosed	

# Established U.S. Commercial Footprint With Near-Term Revenue Growth Potential

## Focus

**XYOSTED®**  
(testosterone enanthate) injection @

Launched November 2018

**TLANDO™**  
(testosterone undecanoate)

Launched June 2022

**Nocdurna®**

Launched March 2021

## Sales Force

108

representatives

12

regional managers

2

area directors

## Targeting

16,000

urologists, endocrinologists and  
primary care physicians

95%

top 3 decile testosterone  
prescribers covered

# Commercial TRT Portfolio: XYOSTED® and TLANDO™

## XYOSTED®

- Innovative self-delivery of testosterone replacement therapy (TRT) for **at-home use**
  - **Once-a-week** dosing
  - Virtually **painless subcutaneous injection** using Antares auto injector technology
- **~75%** of all commercial lives covered
- **20** Orange Book listed patents extending to 2038
- FY 2021 revenue of **\$62.2M**, up **34%** year-over-year

## TLANDO®

- **Oral** testosterone replacement therapy (TRT)
- Granted **FDA approval** on March 28, 2022 and commercially launched in June 2022
- 2X/daily **oral administration**
- First oral TRT **without titration requirement**
- **10** Orange Book listed patents extending to 2030

# Technology Platforms with Broad Applicability and Innovation Potential

## ENHANZE® Technology

Commercially validated ENHANZE® platform technology with world-class partners

## Auto Injector Technology

Leading auto injector platform and domain expertise

Flexible delivery force, injection speed and needle length

Broad technology capabilities with strong underlying patent protection

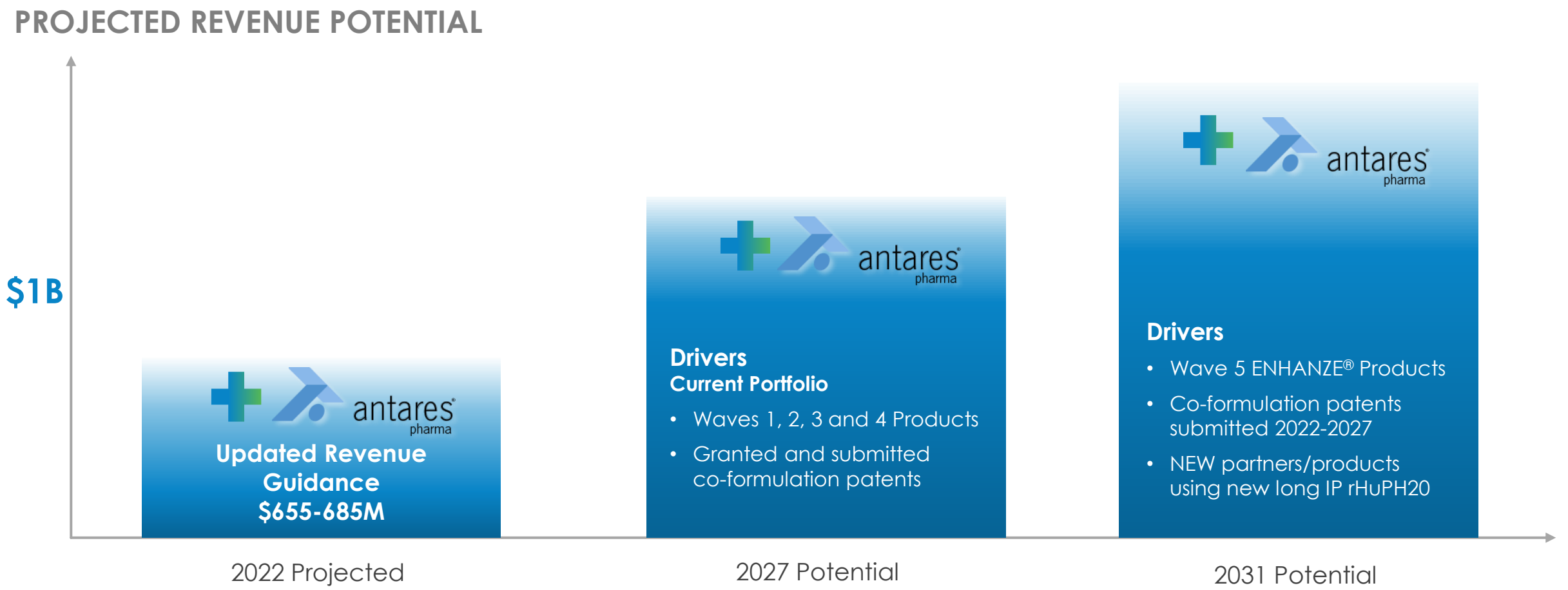
**1mL and 2.25mL**

## Large Volume Auto-Injector plus ENHANZE®

(In development)

Potential to support rapid delivery when used with an auto injector

# Antares Immediately Accelerates Halozyme Growth Prospects and Adds Long-Term Durability of Revenues



# Halozyme Strategic and Capital Allocation Priorities



## Invest to Maximize Revenue Growth and Durability

- ENHANZE®
- Auto-injector innovation
- Commercial opportunity



## Continue to Return Capital to Shareholders

### Second Plan: December 2021

- \$750M 3-year share buyback announced with goal of up to \$350M by end of 2022
  - \$150M ASR completed June 2022
  - \$200M in the second half of 2022



## Identify Opportunities for External Growth

- Focus on integration
- Continue to evaluate opportunities to extend leadership and accelerate/extend revenue

# 2022 Financial Guidance Highlights

	2021	2022	
<b>Total Revenue</b>	\$443.3M	\$655M-\$685M	<ul style="list-style-type: none"> <li>• ~48-55% YoY growth</li> <li>• Includes Antares beginning May 24, 2022 which is expected to contribute \$115M - \$125M</li> <li>• Product Sales expected to increase from 2021 due to contribution of sales from Antares</li> </ul>
<b>Royalty Revenue</b>	\$203.9M	~\$350M-\$360M	<ul style="list-style-type: none"> <li>• &gt;70% YoY growth</li> <li>• Increase driven by the addition of Antares device royalty revenue and DARZALEX® SC performance</li> </ul>
<b>GAAP Operating Income</b>	\$275.9M	\$240M-\$265M	<ul style="list-style-type: none"> <li>• Includes one time transaction costs of ~\$45M and amortization of ~\$80M related to the Antares acquisition</li> </ul>
<b>Adjusted Operating Income</b>	\$275.9M	\$365M - \$390M	<ul style="list-style-type: none"> <li>• Adjusted to reflect the impact of one-time transaction costs and amortization costs related to the Antares acquisition</li> </ul>
<b>GAAP Diluted EPS</b>	\$2.74	\$1.20-\$1.35	<ul style="list-style-type: none"> <li>• 2021 GAAP Diluted EPS includes \$154.2M one- time benefit from reversal of tax valuation allowance, representing ~\$1.05 per share</li> <li>• 2022 represents first year of income tax expense projected to be ~\$0.35-0.40 per share</li> </ul>
<b>Non-GAAP Diluted EPS</b>	\$2.00	\$2.10-\$2.25	<ul style="list-style-type: none"> <li>• 2021 Non-GAAP Diluted EPS excludes \$154.2M one-time benefit from reversal of tax valuation allowance</li> <li>• 2022 represents first year of income tax expense projected to be ~\$0.35-0.40 per share</li> </ul>



## Appendix



# GAAP to Non-GAAP Reconciliation: Net Income and Diluted EPS 2022 Guidance

\$ U.S. in Millions, except EPS (unaudited)

	2022	2021
<b>GAAP Net Income</b>	<b>\$ 170 - 195</b>	<b>\$ 402.7</b>
Adjustments:		
Inducement expense related to convertible notes	3 - 3	21.0
Share-based compensation	24 - 25	20.8
Amortization of debt discount	8 - 8	3.9
Amortization of intangible assets	66 - 66	—
Transaction costs for business combinations	19 - 19	—
Severance and share-based compensation acceleration expense	23 - 23	—
Amortization of inventory step-up at fair value	14 - 15	—
Realized loss from marketable securities	2 - 2	—
Other one time items	3 - 4	—
Income tax benefit	—	(154.2)
Income tax effect of above adjustments	(36) - (39)	(0.1)
<b>Non-GAAP Net Income</b>	<b>\$ 295 - 320</b>	<b>\$ 294.1</b>
<b>GAAP Diluted EPS</b>	<b>\$ 1.20 - 1.35</b>	<b>\$ 2.74</b>
Adjustments:		
Inducement expense related to convertible notes	0.02 - 0.02	0.14
Share-based compensation	0.17 - 0.18	0.14
Amortization of debt discount	0.06 - 0.06	0.03
Amortization of intangibles	0.47 - 0.47	—
Transaction costs for business combinations	0.14 - 0.14	—
Severance and share-based compensation acceleration expense	0.16 - 0.16	—
Amortization of inventory step-up at fair value	0.10 - 0.11	—
Realized loss from marketable securities	0.01 - 0.01	—
Other one time items	0.02 - 0.03	—
Income tax benefit	—	(1.05)
Income tax effect of above adjustments	(0.26) - (0.28)	—
<b>Non-GAAP Diluted EPS</b>	<b>\$ 2.10 - 2.25</b>	<b>\$ 2.00</b>
<b>GAAP &amp; Non-GAAP Diluted Shares</b>	<b>140.0 - 141.0</b>	<b>146.8</b>

Dollar amounts, as presented, are rounded. Consequently, totals may not add up.

# GAAP to Non-GAAP Reconciliation: Operating Income 2022 Guidance

\$ U.S. in Millions, (unaudited)

	2022	2021
<b>GAAP Operating Income</b>	<b>240 - 265</b>	<b>\$ 275.9</b>
Adjustments:		
Amortization of intangible assets .....	66 - 66	—
Transaction costs for business combinations .....	19 - 19	—
Severance and share-based compensation acceleration expense .....	23 - 23	—
Amortization of inventory step-up at fair value .....	14 - 15	—
Other one time Items .....	3 - 4	—
<b>Adjusted Operating Income<sup>(1)</sup></b>	<b>365 - 390</b>	<b>\$ 275.9</b>

Dollar amounts, as presented, are rounded. Consequently, totals may not add up

(1) Adjusted operating Income is adjusted for acquisition related costs