### Supporting Our Residents & Communities

**Who We Are**
As the nation’s premier home leasing company, Invitation Homes is proud to provide high quality homes and an elevated experience to the growing number of Americans who choose to lease versus own. Our associates work hard every day to honor the trust our residents have placed in us to provide them a safe and secure home. We recognize that the vitality of our business is directly linked to the vitality of our residents and the communities in which we operate. We are proud to offer these facts that show the great work we do to support our residents and our communities.

### Serving our Residents

We strive to provide our residents a safe place to call home, financial assistance when they need it, and an opportunity to build financial stability while renting with us.

<table>
<thead>
<tr>
<th><strong>Financial assistance since the pandemic began:</strong></th>
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<tbody>
<tr>
<td><strong>40,000+</strong> RESIDENTS RECEIVED EXTRA TIME &amp; FINANCIAL ASSISTANCE</td>
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<tr>
<td><strong>$200+ million</strong> FINANCIAL ASSISTANCE FROM INVH</td>
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<tr>
<td><strong>15,000+</strong> RESIDENTS HELPED WITH RENTAL ASSISTANCE APPLICATIONS</td>
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<tr>
<td><strong>$127+ million</strong> RENTAL ASSISTANCE RECEIVED BY RESIDENTS</td>
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<tr>
<th><strong>%</strong> RESIDENTS WHO USE HOUSING VOUCHERS</th>
<th><strong>%</strong> RESIDENTS WHO MOVE OUT TO BUY A HOME</th>
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<tr>
<td>6%</td>
<td>19.3%</td>
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As of 2Q 2023.

### Resident Satisfaction

Our residents are overwhelmingly satisfied with and positive about their experiences.

| **34.5 months** AVERAGE SAME STORE RESIDENT TENURE | |
| **97.6%** AVERAGE SAME STORE OCCUPANCY RATE | |
| **76.3%** AVERAGE SAME STORE RENEWAL RATE | |
| **4.68** AVERAGE STARS ON POST MAINTENANCE SURVEYS | |
| **4.43** AVERAGE GOOGLE AND YELP RATING | |
| **A+** CURRENT BETTER BUSINESS BUREAU RATING | |

For 2Q 2023.
Our Differentiation
Many of our residents fall into the professional category, making them less susceptible to short-term economic impacts.

$138,000*
APPROXIMATE ANNUAL HOUSEHOLD INCOME

5.1*
INCOME-TO-RENT RATIO

Elevated Services
There are many choices for people who want or need to lease, and our multiple service offerings provide an elevated experience compared with most other options.

- Free positive credit reporting for on-time rent payments
- Smart Home technology
- Air filter delivery
- Bulk pricing savings on landscaping, pest control, and internet and cable package
- Exclusive offers and discounts to residents (Container Store, Home Depot, Lifetime Fitness, Omni Hotels, Dave & Busters, Extra Space Storage, Ruggable)

* Average for new residents during the twelve months prior to June 30, 2023.
+ In select markets.
# In pilot phase.

Impacting our Local Communities
We are a nationwide company, but our actions are local, with thousands of associates and vendors who care for our homes and residents and who live and work in our 16 markets.

2,289 vendors

$348.9 million
IN PROPERTY TAXES

$469.9 million
SPENT ON IMPROVING HOMES/NEIGHBORHOODS

19,358 hours
ASSOCIATES USED VOLUNTEERING

Impacting the Environment
We are committed to creating sustainable processes and to taking actions that limit our carbon footprint and the environmental impact of our homes.

54,456 homes
WITH SMART HOME TECHNOLOGY

62,100 subscribers
AIR FILTER DELIVERY PROGRAM

For FY 2022.

Skilled Trades

The Challenge
The U.S. is facing a growing shortage of workers with the skills necessary to care for critical infrastructure – like housing – with the expectation that more than 3 million skilled trade jobs will remain open by 2028.

Our Piece of the Solution
We’re teaming up with trade schools in our 16 markets to expand skilled trades education and help close the skills gap.