

Financial Overview

David R. Smith Corporate Executive Vice President & Chief Financial Officer

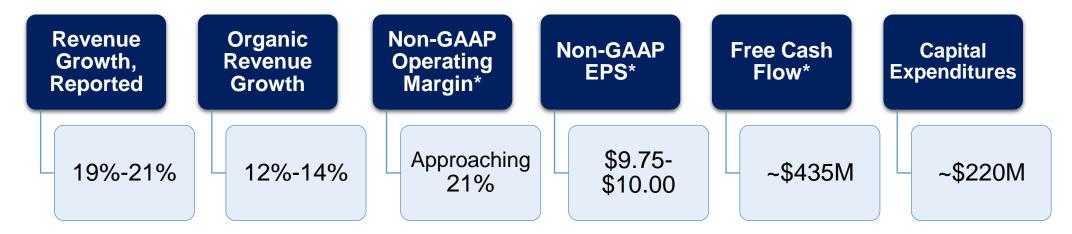


1Q21 Financial Performance

(\$ in millions, except per share data)	1Q21	1Q20	%∆	Organic CC %Δ
RMS	\$176.9	\$146.0	21.2%	14.8%
DSA	\$501.2	\$438.7	14.2%	11.6%
Manufacturing	\$146.5	\$122.4	19.7%	15.6%
Revenue	\$824.6	\$707.1	16.6%	13.0%
GAAP OM%	15.0%	13.3%	170 bps	
Non-GAAP OM%	20.7%	19.0%	170 bps	
GAAP EPS	\$1.20	\$1.02	17.6%	
Non-GAAP EPS	\$2.53	\$1.84	37.5%	
Free Cash Flow	\$142.2	\$42.9	231.7%	



2021 Guidance



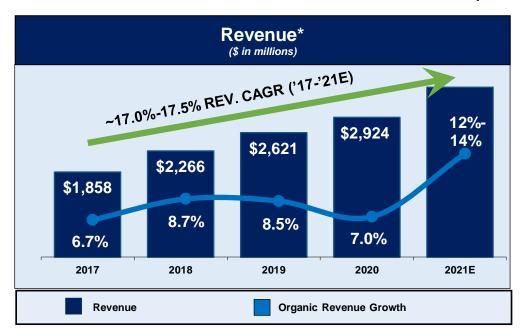
- > Robust client demand and order activity continues indicate exceptional 2Q21 performance
- ➤ Now believe 2Q21 results will **outperform** our May 4th outlook of:
 - Revenue growth: ~30% reported growth / ~20% organic growth
 - Non-GAAP EPS: >50% YOY growth vs. 2Q20
- Strong 2Q21 performance expected to result in FY 2021 revenue growth and non-GAAP EPS at least at the high end of our current guidance ranges

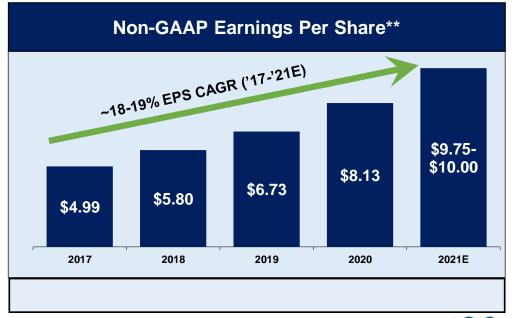
2021 non-GAAP EPS guidance represents 20%-23% earnings growth



Strategic Plan Targets

- > Targeting 2021-2024E revenue and EPS growth of:
 - Low-double-digit organic revenue growth
 - Raised prior outlook of high-single-digit organic growth due primarily to continued transformation of portfolio into high-growth market segments and robust client demand
 - Expect non-GAAP EPS growth to exceed revenue growth
 - Non-GAAP EPS from 2017-2021E expected to increase by ~18%-19% (CAGR)







Operating Margin Expansion

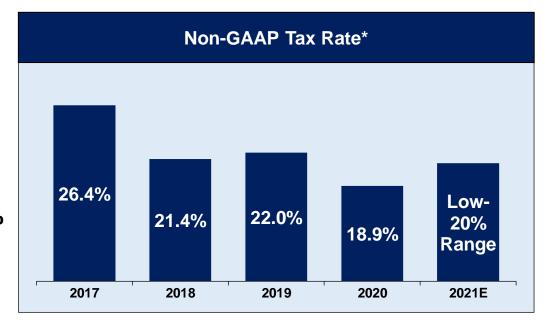
- Non-GAAP operating margin target of ~22.5% range in FY 2024
 - Represents an average of ~50 bps of operating margin expansion per year beyond 2021
- DSA segment expected to be the most significant contributor to margin improvement
 - Generate greater operating leverage from higher sales volume, pricing/mix, and efficiency through process improvement and digital enhancements
- > RMS and Manufacturing segments will continue to support robust operating income and EPS growth
- Continue to leverage unallocated corporate costs
 - Believe we will achieve a target below 5% of total revenue by 2024
 - Benefits from building a more scalable infrastructure and technology investments will continue to drive efficiency





Tax Rate Outlook

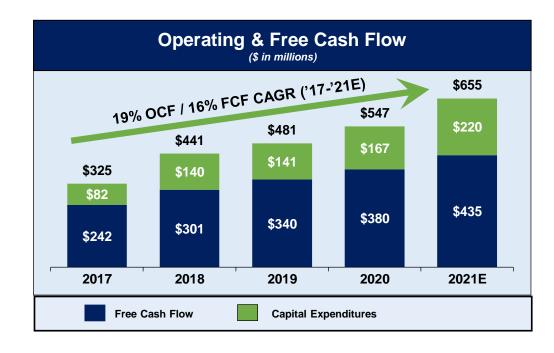
- Believe low-20% tax rate is sustainable based on current global tax legislation
- Impact of potential U.S. tax legislation is difficult to determine since no definitive bill has been filed
 - If passed, expect a lower EPS growth rate in the year that the legislation is enacted
 - Estimate the tax rate could increase to the mid-20% range if potential U.S. tax legislation enacted
- Non-GAAP tax rate movements over last 5 years driven primarily by:
 - 2018 YOY Decrease: U.S. tax reform; operational and tax planning initiatives; discrete tax benefits
 - 2019 YOY Increase: R&D tax credits offset by reduction of prior-year discrete tax benefits
 - 2020 YOY Decrease: Discrete tax benefits associated with state tax returns and foreign tax credits





Strong Cash Flow Generation

- Mid-teens free cash flow growth over last 5 years
 - Reflects strong underlying cash flow generation of our businesses
- ➤ Targeted revenue growth and operating margin expansion thru 2024 expected to continue to drive strong cash flow generation
- Capital needs to support growth have increased, but remain within targeted levels
 - Disciplined, growth-related investments required to accommodate robust client demand
 - Invested to expand capacity at most of our businesses over the last 5 years
 - Capital requirements of recent acquisitions, including in the C> CDMO business
- At this time, expect capex will be approximately7% of total revenue going forward





Optimizing Our Capital Structure

- Optimized debt structure this year:
 - Amended credit facility
 - New, upsized senior secured revolving credit facility of up to \$3.0B (from \$2.05B)
 - Issued new \$1.0B senior unsecured notes
 - Redeemed a previously issued, higher-rate \$500M bond
- Refinancing activities reduced average interest rate on debt by ~50 bps to 2.65%

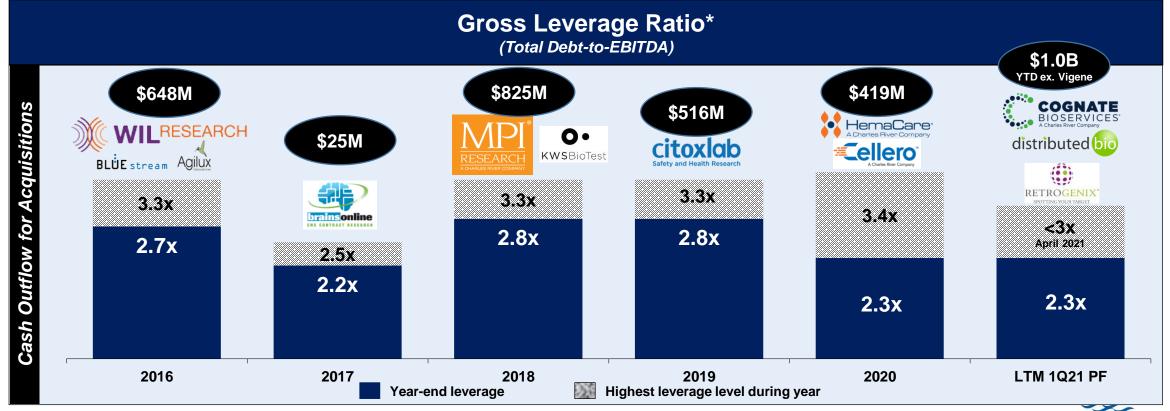
CRL Capitalization (\$ in MM)	<u>4/24/2021</u>
4.25% Senior notes due 2028	\$500
3.75% Senior notes due 2029	\$500
4.00% Senior notes due 2031	\$500
Revolving credit facility	\$1,452
Finance leases & other	\$11
Total debt (short & long-term)	\$2,963
Additional borrowing capacity	\$1,522

Optimizing our capital structure enables greater access to additional borrowing capacity to support strategic initiatives, including M&A strategy



Track Record of Debt Repayment

- > Targeted leverage ratio (gross) **below 3x**
 - Increase debt level above 3x for certain strategic opportunities, primarily M&A
- Capital priorities continue to be focused on strategic M&A
 - Absent any acquisitions, goal will be to drive the gross leverage ratio below 3x
 - Do not intend to repurchase shares



See ir.criver.com/Financial Information for reconciliations of Non-GAAP to GAAP results.



^{*} Leverage ratio calculated pursuant to the covenants of our credit agreement. Solid blue bars represent year-end leverage ratio Shaded areas represent highest leverage ratio for the year, including pro forma leverage ratio immediately following an acquisition.

Strategic M&A Remains Top Priority

- Disciplined M&A remains top priority of our long-term growth strategy
 - Measure all M&A against investment criteria of:
 - Prefer to be neutral to accretive on a non-GAAP basis in Year 1
 - o ROIC meets or exceeds cost of capital in Year 3 or Year 4
- ➤ Invested ~\$4B⁽¹⁾ in >25 strategic acquisitions since 2012
- Five acquisitions since 2019 Investor Day expected to generate ~\$0.5B of 2024 revenue⁽²⁾
- M&A strategy has met or exceeded our investment criteria/hurdle rates
 - ROIC on M&A⁽³⁾ has exceeded WACC by an average of ~200 bps over last 5 years (2016-2020)
- Long-term strategic plan assumes reinvestment of significant portion of free cash flow in M&A activities
 - Supplements organic growth
 - Enhances shareholder value



2. Includes Cognate BioServices, Retrogenix, Distributed Bio, Cellero, and HemaCare.



ROIC on M&A includes acquisitions form the preceding 4 years that were not acquired within the last twelve months. ROIC calculated as NOPAT divided by Invested Capital.

Financial Target Summary

	2024 Financial Target (Non-GAAP)	5-Year Average or CAGR (2017-2021E)	
Revenue growth	Low-double-digit organic growth	8.5%-9% organic growth (avg.) 17%-17.5% reported growth CAGR	
EPS growth	EPS growth to exceed revenue growth	18%-19% CAGR	
Operating margin	~22.5% in FY 2024 (~150 bps of improvement vs. 2021E)	Approaching 21% in 2021E (Up to 170 bps of improvement vs. 2017)	
Unallocated corporate ⁽¹⁾	Below 5% of total revenue	6.1% of revenue (average)	
Leverage ratio (gross) ⁽¹⁾	Target leverage below 3x	Below 3x at year-end in each of the last 5 years	
Tax rate ⁽¹⁾	Low- or mid-20% range dependent on potential U.S. tax legislation	21.9% (average)	
Capital expenditures ⁽¹⁾	Approximately 7% of revenue	5.6% of revenue (average)	

Doubled revenue and non-GAAP EPS since 2016; Expect to double size of the business over the next five years as expansion into higher-growth market sectors enhances long-term organic growth profile